Application Document For

Pre-qualification of Engineering, Procurement and Construction (EPC) Contractors for Construction of 900 houses in Mozambique

Export-Import Bank of India Date: October 31, 2017

INVITATION FOR PREQUALIFICATION

The Export-Import Bank of India [hereafter Exim Bank, or the Bank], on behalf of the Government of India [GOI], extends from time to time, concessional credit facilities under the Indian Development and Economic Assistance Scheme (IDEAS) to overseas governments/ their nominated agencies in developing countries for financing projects involving procurement of goods, civil works, consulting and non-consulting services to be contracted to Indian entities.

These Lines of Credit are governed by the Guidelines issued by the GOI from time to time. As per the extant guidelines issued vide letter no No. 21/3/2015-IDEAS dated December 7, 2015, the Bank is required to carry out a prequalification exercise and provide a list of prequalified bidders to the Borrower for invitation of bids for specific contract packages under the project(s) financed by the Line(s) of Credit [LOCs].

In pursuance to the above, the Bank invites Applications from eligible Indian entities for prequalification of an EPC Contractors for construction of 900 houses in Mozambique, under the Line of Credit extended to the Government of Mozambique.

An upfront and non-refundable Processing Fee of INR 25,000 plus applicable GST (presently 18%) is payable through NEFT transfer as per details given below:

[i]	Applicant Name	<applicant name=""></applicant>
[ii]	Name of Beneficiary	Export-Import Bank of India
[iii]	Beneficiary's Bank Name	AXIS BANK, CUFFE PARADE
[iv]	Account No.	447010200000268
[v]	IFSC Code	UTIB0000447

Completed Applications in accordance with the provisions of the Application Document along with NEFT acknowledgement receipt should be delivered physically by 15:00 hours, November 30, 2017 at the following address:

Ms. Meghana Joglekar Deputy General Manager Export-Import Bank of India Lines of Credit Group Maker Chambers IV, Floor 8 222 Nariman Point Mumbai 400021

Ph: 91 - 22 - 2286 1571/1563

This Application Document (AD) consists of the following Parts:

Part I. Scope of EPC

This Part includes a summary description and other data on this prequalification process and of the prospective project to be contracted by the Borrower Government/Procuring Entity subsequent to this pre-qualification.

Part II. Instructions to Applicants (ITA)

This Part provides information to the Applicants in preparing and submitting their Applications for Pre-qualification ("Applications") and the procedures for this pre-qualification process.

Part III. Data Sheet (DS) to ITA

This Part includes specific provisions that supplement Part II, Instructions to Applicants.

Part IV. Pre-qualification Criteria and Requirements

This Part specifies the criteria and requirements and the procedure to be used to determine how Applicants shall be pre-qualified and later to be invited to bid by Borrower Government/Procuring Entity.

Part V. Forms

This Part includes the Application Submission Form and other forms required to be submitted with the Application.

Part VI Questionnaire for Applicants

This questionnaire requires the prospective Applicants to furnish certain basic information, and confirm certain facts relating to their firm/ joint venture with respect to past performance and prospective engagement.

Application Document for

Pre-qualification of Engineering, Procurement and Construction (EPC) Contractor(s) for Construction of 900 houses in Mozambique

Invitation for Pre-Qualification No.: GOILOC-197/Mozambique/EPC-18

Issued on: October 31, 2017

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Part I: Scope of EPC

The Export-Import Bank of India (Exim Bank or the Bank) on behalf of the Government of India (GOI) has extended a Line of Credit (LOC) to the Government of Mozambique. A part of LOC is allocated for the construction of 900 houses in Mozambique. Exim Bank seeks applications for prequalification from eligible entities. Refer Part II ITA 4 for eligibility provisions.

A] <u>Description and Major Components of the Project:</u>

The EPC contract intends construction of 900 houses in Mozambique to be undertaken under the GOI LOC as follows:

The project of construction of 900 houses will be built on Engineering, Procurement and Construction (EPC) basis in three different provinces as under:

- i. 300 houses in Cabo Delgado Province;
- ii. 300 houses in Zambezia Province;
- iii. 300 houses in Tete Province.

The project also involves geological prospecting work, environmental assessment and planning report preparation. The technology to be adopted is conventional.

Under the project, the following are the major activities to be implemented in each of the three sites:

- Civil construction works of construction of 300 apartments;
- Internal roads and storm drain network;
- Internal potable water supply network;
- Internal construction of internal non-potable water supply network;
- Internal electrical system

It may be noted that the above descriptions are general and complete details will be described in bill of quantities and tender document.

Scope of Work for 3 different sites:

Tete Province:

A total of 300 Housing units shall be constructed within the space requirements with the G+3 structure (RCC Frame) as per details mentioned below:

- Total housing units 300 No.
- Total No. of Blocks 19 Nos.
- No. of DU's/Floor 4 Nos.
- No. of DU's/Block 16 Nos.
- Every dwelling unit has 2 bed rooms + kitchen + living + living corridor + toilet + social balcony + service balcony
- Overhead water tank on each block
- Construction of septic tank

- Soil treatment
- Development of different infrastructure projects which include roads, public lighting, water supply, drainage, solid waste management which includes:
 - ➤ Construction of internal roads (along with side drains) with width of 12m (cement concrete road), 9m (cement concrete road) and 3.5m Pavement blocks and 11m external road (DBST layer) along with side drains.
 - ➤ Construction of 2 Nos. of Underground water tank with capacity of 120,000 Lts along with pump house and the laying of pipelines as per the technical drawings.
 - ➤ Construction of sufficient street light to cover the entire project area and along with the external electrification as per technical drawings/specifications.

The scope includes but is not limited to:

- i. Preliminaries
- ii. Civil works (earthworks, plain concrete, substructure, core & shell, galvanized steel works, doors and windows, finishes)
- iii. Internal development works (electrification, water supply and sanitation)
- iv. External development works (drainage, water supply, sewerage, electrification, roadwork, boundary wall, entrance gate, water tank and pump house)

Zambezia Province:

A total of 300 Housing units shall be constructed within the space requirements with the G+3 structure (RCC Frame) as per details mentioned below:

- Total housing units 300 No.
- Total No. of Blocks 19 Nos.
- No. of DU's/Floor 4 Nos.
- No. of DU's/Block 16 Nos.
- Every dwelling unit has 2 bed rooms + kitchen + living + living corridor + toilet + social balcony + service balcony
- Overhead water tank on each block
- Construction of septic tank
- Soil treatment
- Development of different infrastructure projects which include roads, public lighting, water supply, drainage, solid waste management which includes:
 - ➤ Construction of internal roads (along with side drains) with width of 12m (cement concrete road), 9m (cement concrete road) and 3.5m Pavement blocks and 11m external road (DBST layer) along with side drains.
 - ➤ Construction of 2 Nos. of Underground water tank with capacity of 120,000 Lts along with pump house and the laying of pipelines as per the technical drawings.
 - Construction of sufficient street light to cover the entire project area and along with the external electrification as per technical drawings/specifications mainly includes:
 - Construction of a new transmission main of about 5km from the Water treatment plant by FIPAG with a diameter of 200mm to the project site and construction of 2 Nos. of 120,000 Lts (each) Capacity Water Storage tanks

with a size of 10m * 4m * 3.2m for further internal distribution of water to the project area as per technical drawings.

The scope includes but is not limited to:

- i. Preliminaries
- ii. Civil works (earthworks, plain concrete, substructure, core & shell, galvanized steel works, doors and windows, finishes)
- iii. Internal development works (electrification, water supply and sanitation)
- iv. External development works (drainage, water supply, sewerage, electrification, roadwork, boundary wall, entrance gate, water tank and pump house)

Cabo Delgado Province:

A total of 300 Housing units shall be constructed within the space requirements with the G+3 structure (RCC Frame) as per details mentioned below:

- Total housing units 300 No.
- Total No. of Blocks 19 Nos.
- No. of DU's/Floor 4 Nos.
- No. of DU's/Block 16 Nos.
- Every dwelling unit has 2 bed rooms + kitchen + living + living corridor + toilet + social balcony + service balcony
- Overhead water tank on each block
- Construction of septic tank
- Soil treatment
- Development of different infrastructure projects which include roads, public lighting, water supply, drainage, solid waste management which includes:
 - ➤ Construction of internal roads (along with side drains) with width of 12m (cement concrete road), 9m (cement concrete road) and 3.5m Pavement blocks and 11m external road (DBST layer) along with side drains.
 - ➤ Construction of 2 Nos. of Underground water tank with capacity of 120,000 Lts along with pump house and the laying of pipelines as per the technical drawings
 - Construction of sufficient street light to cover the entire project area and along with the external electrification as per technical drawings/specification.

The scope includes but is not limited to:

- i. Preliminaries
- ii. Civil works (earthworks, plain concrete, substructure, core & shell, galvanized steel works, doors and windows, finishes)
- iii. Internal development works (electrification, water supply and sanitation)
- iv. External development works (drainage, water supply, sewerage, electrification, roadwork, boundary wall, entrance gate, water tank and pump house)

B] Contract execution period

The duration of the Contract is expected to be for a maximum period of Twelve (12) months and Twelve (12) months defect liability period.

C] Site & Other Data

Mozambique is a Southeast African country, bordered by Indian Ocean to the east, Tanzania to the north, Malawi and Zambia to the northwest, Zimbabwe to the west, and Swaziland and South Africa to the southwest. Mozambique's physical area is 0.80 million sq. kms. The capital and largest city is Maputo. Mozambique has a tropical climate with two seasons, a wet season from October to March and a dry season from April to September. Climatic conditions, however, vary depending on altitude. Rainfall is heavy along the coast and decreases in the north and south.

D] GOI Guidelines

As per the GOI guidelines, goods and services for minimum 65% value of the contracts covered under these Lines of Credit, must be sourced from India. Applicants are advised to refer to the GOI guidelines mentioned above for details available at http://www.eximbankindia.in/asset/pdf/loc/GOI-Guidelines-LOC-pdf.

Part II. Instructions to Applicants [ITA]

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Part II. Instructions to Applicants

A. General

1. Background

1.1 The Export-Import Bank of India (hereinafter called "the Bank"), on behalf of the Government of India (GOI), extends from time to time, concessional credit facilities (hereinafter called "Lines of Credit") under the Indian Development and Economic Assistance Scheme (IDEAS) to overseas governments or their nominated agencies (hereinafter called "Borrower or Employer"), for financing projects to be executed by Indian entities. Payment by the Bank to the Indian exporters will be made only at the request of the Borrower and upon approval by the Bank, and will be subject, in all respects, to the terms and conditions of the credit (or financing) agreement.

2. Scope of Prequalification

2.1 With reference to the Invitation for Prequalification (IFP) indicated in Part III, Data Sheet (**DS**), this Application Document ("Application Document") is being issued by the Bank to prospective applicants ("Applicants") interested in submitting applications ("Applications") for pre-qualification as per the scope described in Part I, Scope of EPC and subject to the provisions of this Application Document.

3. Ethics and Integrity

- 3.1 The Bank requires Applicants to participate in this prequalification process with the highest standards of integrity and ethics and prohibits any corrupt, collusive and/or fraudulent practices. It is strictly forbidden to the parties involved in the pre-qualification process, by themselves or by a third party, to offer, ask or accept for itself or for a third party, financial or non-financial advantage or even direct or indirect promise, as offsets for pre-qualification, if susceptible of being qualified as criminal unlawful acts in accordance with national laws of any party involved.
- 3.2 In pursuance of article 3.1 above, Applicants shall permit the Bank to inspect all accounts, records and other documents relating to the submission of the Application, bid submission (in case prequalified), and contract performance (in the case of award), and to have them audited by auditors appointed by the Bank.
- 3.3 If, in accordance with the administrative procedures of the Bank, it is demonstrated that an Applicant in this pre-qualification process, or during the subsequent bidding for the contract(s) has committed corrupt, collusive, fraudulent, or unethical practices, the Bank, inter alia, shall:
 - reject any Application for pre-qualification or proposal to award a contract in connection with the subsequent procurement process, as applicable; and/or
 - b. declare an Applicant involved in corrupt practices, temporarily or permanently, ineligible to be awarded

future contracts under Bank funding.

4. Eligibility of Applicants

- 4.1 This pre-qualification exercise is open to only Indian Applicants in accordance with the provisions of ITA 4.4. Any form of association by the Applicant with ineligible entities either during this pre-qualification process or subsequent bidding process may be liable for rejection.
- 4.2 For the purpose of applying the eligibility criteria listed in this article 4, "Applicant" would include the single entity or in case of a joint venture ("JV"), each member of the JV, involved or intended to be involved with this pre-qualification process (as mentioned in Form A.1.2 Applicant's/ JV Member's Information Form), for any part of the prospective contract(s) including related services.
- 4.3 An Applicant may be a single entity or a combination of entities in the form of a JV either existing or with the intent to enter into a JV supported by a letter of intent listing out the names of all the JV members. In the case of a JV, all members shall be jointly and severally liable for the execution of the subsequent contract(s) in accordance with the respective contract terms. The JV shall be represented by an authorized representative who shall have the authority from all members of the JV so as to conduct all business for and on behalf of the JV during the pre-qualification process. The limit on the number of members in a JV would be as specified in the **DS**.
- 4.4 This pre-qualification exercise is open to only Indian Applicants. An Applicant shall be deemed to be Indian if the Applicant is constituted, incorporated or registered in, and operates in accordance with the provisions of the laws of India, as evidenced by its articles of incorporation and its registration documents, as the case may be.
- 4.5 An Applicant that has been debarred/ sanctioned by the Bank in pursuance of ITA 3.1, including debarment/ sanction by any government procuring entity/ corporation or Multilateral Development Agencies (MDA) in accordance with extant rules and procedures, shall be ineligible to be prequalified, during such period of time as the Bank/ sanctioning authority shall have determined.
- 4.6 The list of debarred firms and individuals by certain leading MDAs is available as specified in the **DS**. This may not be an exhaustive list of debarred entities but those which are made available centrally on the respective MDA's website. Additionally, there could be lists of debarred entities issued by various government

departments/ procuring entities/ corporations and maintained offline.

- 4.7 An Applicant shall be ineligible to be prequalified if it has defaulted on any loan to any Bank/ Financial Institution (FI) or its account has been classified as Non-Performing Asset (NPA) with any Bank/FI or their companies/ promoters/ directors appear in Export Credit Guarantee Corporation (ECGC) Specific Approval List, Reserve Bank of India (RBI) Caution List, RBI Wilful Defaulter List (Suit filed as well as non-suit filed) and Credit Information Bureau India Ltd. (CIBIL) Defaulter List, updated from time to time. On being included in any of the above lists post the prequalification process, the Applicant shall immediately inform Exim Bank on the inclusion and reasons for inclusion thereof.
- 4.8 An Applicant shall furnish such evidence of eligibility satisfactory to the Bank, as the Bank shall reasonably request.

B. Composition of the Application Document

5. Contents of this Document

- 5.1 This Application Document consists of the Parts indicated below, and which should be read in conjunction with any Corrigendum issued in accordance with ITA 7.
 - Part I. Scope of EPC
 - Part II. Instructions to Applicants (ITA)
 - Part III. Data Sheet (DS) to ITA
 - Part IV Pre-qualification Criteria and Requirements
 - Part V. Forms
 - Part VI. Questionnaire for Applicants
- 5.2 Unless obtained directly from the Bank, the Bank shall not be responsible for the completeness of the document, responses to requests for clarification, or Addenda to the Application Document in accordance with ITA 7. In case of any discrepancies, documents issued directly by the Bank shall prevail.
- 5.3 An Applicant is expected to study all instructions, and forms in the Application Document and to furnish with its Application all information or documentation as is required by the Application Document.

6. Clarifications

6.1 A prospective Applicant requiring any clarification of the Application Document shall contact the Bank in writing at the Bank's address indicated in the **DS.** The Bank will respond in writing to any request for clarification provided that such request is received no later than fourteen (14) days prior to the deadline for submission

of the applications. The Bank's response, at its discretion, may be put up on its website and shall include a description of the inquiry (without identifying its source) and corresponding clarification. As a result of a clarification the Bank may, if necessary, amend the Application Document in accordance with the provisions of ITA 7.

6.2 Any modification to the Application Document that may become necessary as a result of the clarifications to the queries shall be made by the Bank exclusively through the use of a Corrigendum pursuant to ITA 7.

7. Corrigendum of Application Document

- 7.1 At any time prior to the deadline for submission of Applications, the Bank may amend the Application Document by issuing a Corrigendum.
- 7.2 Any Corrigendum or Addenda issued shall be deemed to be part of the Application Document and shall be published on the Bank's website.
- 7.3 Post Corrigendum, in order to allow sufficient time to the prospective Applicants in preparing their Applications, or for other good reason, the Bank may, at its discretion, extend the deadline for the submission of Applications in accordance with ITA 16.2.

C. Preparation, Submission and Opening of Applications

8. Cost towards Application

8.1 The Applicant shall bear all costs associated with the preparation and submission of its Application. The Bank will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the pre-qualification process.

9. Language

9.1 The Application documentation and printed literature that are part of the Application, if in another language, shall be accompanied by an accurate translation of the relevant passages in English language, which shall be the governing language.

10. Documents constituting the Application

- 10.1 The Application shall comprise the following:
 - (a) Application Submission Form, in accordance with ITA 11.1;
 - (b) documentary evidence establishing the Applicant's eligibility, in accordance with ITA 12.1;
 - (c) documentary evidence establishing the Applicant's qualifications, in accordance with ITA 13; and
 - (d) any other document required as specified in the **DS**.

11. Application Submission Form

11.1 The Applicant shall complete an Application Submission Form as provided in Part V (Forms). This Form must be completed without any alteration to its format.

- 12. Documents
 Evidencing the
 Applicant's
 Eligibility
- 13.Documents
 Evidencing the
 Applicant's
 Qualifications
- 12.1 To establish its eligibility in accordance with ITA 4, the Applicant shall complete the eligibility declarations in the Application Submission Form and Forms A.1.1 and A.1.2, included in Part V (Forms).
- 13.1 To establish its qualifications in accordance with Part IV, Prequalification Criteria and Requirements, the Applicant shall provide the information requested in the corresponding Forms included in Part V without any alteration to the format. Applicant shall also complete the Questionnaire included in Part VI without any alteration to the questions. Each Form included in Part V and the Questionnaire in Part VI shall be duly signed by the authorized representative of the Applicant. In case of JV, authorized representative of the respective member shall sign. Noncompliance to this clause may result in summary rejection of the Application.
- 13.2 If an Applicant does not manufacture or produce the goods it offers to supply, it shall submit documentation related to Manufacturer's Authorisation as specified in the DS
- 13.3 Wherever a monetary amount is to be stated, Applicants should indicate the USD equivalent using the rate of exchange determined as follows:
 - (a) for contracts signed in the current financial year, the exchange rate prevalent as on the date of Invitation for Prequalification (IFP) shall be used to arrive at the USD equivalent;
 - (b) for contracts signed prior to the current financial year, the exchange rate as on 31st March of the respective financial year in which the contract was signed shall be used to arrive at the USD equivalent.
 - (c) Exchange rates shall be taken from the publicly available source identified in the **DS**. Any error in determining the exchange rates in the Application may be corrected by the Bank during evaluation.
 - (d) For data related to financial statements, the amounts shall be mentioned in Indian Rupees (INR). Equivalent amount in USD shall be arrived at using the exchange rate as on 31st March of respective financial year as specified in the **DS**.

14. Authorized Signatory and Number of Copies

14.1 The Applicant shall prepare one original of the documents comprising the Application as described in ITA 10 and clearly mark it "ORIGINAL". The original of the Application shall be typed or written in indelible ink and shall be signed by a person duly authorized to sign on behalf of the Applicant. In case the Applicant is a JV, the Application shall be signed by all members of the JV.

15. Preparing the Application Envelope

- 15.1 The Applicant shall enclose the original of the Application in a sealed envelope that shall:
 - (a) be addressed to the Bank, as per ITA 16.1;
 - (b) mention the name and address of the Applicant; and
 - (c) mention the specific identification of this pre-qualification process indicated in the **DS** ITA 2.1.
- 15.2 The Bank will accept no responsibility for not processing any envelope that was not prepared as required in ITA 15.1 above.

16. Application Submission Deadline

- 16.1 Applicants may either submit their Applications by mail or by hand.

 Applications submitted electronically shall not be admissible.

 Applications shall be received by the Bank at the address and no later than the deadline indicated in the **DS**.
- 16.2 The Bank may, at its discretion, extend the deadline for the submission of Applications by amending the Application Document in accordance with ITA 7.

17. Late Applications

- 17.1 Applications received after the deadline for submission of applications shall not be admissible, and if received, shall be returned unopened to the Applicant.
- 18. Opening of Applications
- 18.1 The Bank shall open all Applications at the date, time and place specified in the **DS**. Applicants' representatives may be present during opening.

D. Procedures for Evaluation of Applications

19. Evaluation to be Confidential

- 19.1 Information relating to the Applications, their evaluation and result shall be confidential and will not be disclosed to Applicants or any other person(s) not officially concerned with the prequalification process until the official notification of prequalification results is made in accordance with ITA 25.
- 19.2 From the deadline for submission of Applications to the time of notification of the results of the pre-qualification in accordance with ITA 25, any Applicant who wishes to contact the Bank on any matter related to the pre-qualification process (except as specified in 20.1 below), may do so only in writing. Canvassing in any form

will be grounds for disqualification.

20.Clarifications during Evaluation

- 20.1 During the evaluation of Applications, in case of ambiguity, the Bank may, at its discretion, ask an Applicant for a clarification of its Application, to be submitted within a stated reasonable period of time. Any request for clarification from the Bank and all clarifications from the Applicant shall be in writing. Any clarification submitted by an Applicant that is not in response to a request by the Bank may not be considered.
- 20.2 If an Applicant does not provide (within the time allowed) clarifications and/or documents requested as per the Bank's request for clarification, its Application shall be evaluated based on the information and documents available at the time of evaluation of the Application.

21. Determination of Responsiveness of Applications

21.1 The Bank may reject any Application which is not responsive to the requirements of the Application Document and may not subsequently be made responsive by correction of the causes of non-responsiveness or by substitution or resubmission of the Application or part thereof.

E. Evaluation of Applications and Pre-qualification of Applicants

22.Evaluation of Applications

- 22.1 The Bank shall use the criteria and requirements defined in Part IV, Pre-qualification Criteria and Requirements, to evaluate the qualifications of the Applicants, and no other methods, criteria, or requirements shall be used. The Bank reserves the right to waive minor deviations from the pre-qualification criteria if they do not materially affect the technical capability and financial resources of an Applicant to perform the contract.
- 22.2 The qualification and experience of sub-contractors(s), if any, proposed by the Applicant will not be considered for evaluation of the Application.
- 22.3 Only the qualifications of the Applicant in the capacity as prime contractor/ member of JV to the project employer shall be considered. In particular, the qualifications of a parent or other affiliated company that is not party to the Applicant under a JV in accordance with ITA 4.3 shall not be considered.
- 22.4 The qualification and experience of the Applicant for execution of contracts in-house or for parent/promotor/group concerns or Special Purpose Vehicles (SPVs)/ set up by the Applicant or its group companies, shall not be considered.

- 23. Bank's Right to Accept or Reject Applications
- 23.1 The Bank reserves the right to accept or reject any Application, and to annul the pre-qualification process and reject all Applications at any time, without thereby incurring any liability to the Applicants.
- 24. Pre-qualification of Applicants
- 24.1 All Applicants whose Applications substantially meet or exceed the specified qualification requirements will be pre-qualified by the Bank.
- 25.Notification of Prequalification
- 25.1 The Bank shall notify the result of the pre-qualification process through a letters/emails to the pre-qualified Applicants and to the applicants not meeting the prequalification criteria.
- 25.2 Applicants that have not been pre-qualified may write to the Bank no later than 7 calendar days after the date of intimation by the Bank of the result of pre-qualification, to request clarification regarding the grounds on which they were not pre-qualified.
- 26.Subsequent Invitation for Bids
- 26.1 The Bank shall forward the list of pre-qualified firms to the Borrower for subsequent invitation of bids.

Part III. Data Sheet (DS) to ITA			
A. General	A. General		
ITA 2.1	The identification of the Invitation for Pre-qualification (IFP) is: GOILOC-197/Mozambique/EPC –18		
	The Bank is:		
	Export-Import Bank of India		
	8th Floor, Maker Chambers IV Nariman Point, Mumbai - 400 021		
	Tel: +91-22- 22861571/22861563		
	Fax: +91 22 - 22823394		
	Email: eximloc@eximbankindia.in Website: www.eximbankindia.in		
	Website. www.eximpankindia.iii		
ITA 4.3	The lead partner of the JV shall be the one with the highest share in the JV which shall not be less than 51%. The maximum number of other members in the JV shall be such that each of the other members should have at least 20% share. The JV can be either an incorporated JV company or an unincorporated consortium/ association (JVCA) based on a memorandum of understanding. In case of unincorporated JVCA, the share shall be determined based on the share in the proceeds of the contract (in terms of percentage) being bid for. In other words, if prequalified and invited to bid, the share of JV members in the contract in terms of value shall be in the proportion as stated above.		
	The Letter of Intent to enter into a JV or JV agreement should contain, inter alia, the following: - Names of the Lead Partner and each of the other members		
	 Percentage share of each JV member Confirmation of Joint and Several Liability of all members of the JV 		
	The JV is permissible at PQ Stage only. The JV which is prequalified will be sustained for the entire bidding process. JV among prequalified Contractora and non-prequalified Contractors or any other entity is not allowed subsequent to prequalification stage. No change in the ownership/per cent (%) of share in JV is allowed subsequent to prequalification stage.		
ITA 4.6	A list of debarred firms and individuals by: the World Bank is available on the website: http://www.worldbank.org/debarr		
	The Asian Development Bank is available on the website: http://lnadbg4.adb.org/oga0009p.nsf/sancALLPublic?OpenView&count=9999 9		
	the African Development Bank is available on the website: http://www.afdb.org/en/projects-and-		

operations/procurement/debarment-and-sanctions-procedures/

the European Bank for Reconstruction and Development is available on the website: http://www.ebrd.com/pages/about/integrity/list.shtml

the Inter-American Development Bank is available on the website: http://www.iadb.org/en/topics/transparency/integrity-at-the-idb-group/sanctioned-firms-and-individuals,1293.html

B. Composition of the Application Document

ITA 6.1 For **clarification purposes**, the Bank's address is:

Ms. Meghana Joglekar Deputy General Manager Export-Import Bank of India Lines of Credit Group

Maker Chambers IV, Floor 8

222 Nariman Point Mumbai 400021

Phone: 022-22861571/1563 Fax: +91-22-2282 3394

Email: eximloc@eximbankindia.in
Website: www.eximbankindia.in

C. Preparation, Submission & Opening of Applications

ITA 10.1 (d)

The preparation and submission of Application Form will be in dual mode (on-line as well as off-line).

i) On-line mode of Application

The applicant shall submit the application through Exim Bank's portal https://locprocure.eximbankindia.in

For details for submitting Online Application, please refer the above portal.

Minimum Requirements:

- 1. Computer/Laptop with Internet connection.
- 2. Operating System: Windows Version: Windows 7/8/10 32 or 64 Bit.
- 3. Java Version: 1.8 or above
- 4. Mozilla version should be 45.0 and above(x86 only i.e OS of 32 Bit Version)
- 5. Digital Certificate: Class III, Signing + Encryption and it should be organizational certificate.

For any Online technical clarification, kindly contact:

Bob EProcure Pvt Ltd.

3 / 4, 3rd Floor, Maruthi Towers, Madivala, SBM, Bangalore

Karnataka - 560069

Contact Person: Ms. Alka Pillai

Mob: +91-9148982205 +91-9148998467

Email: pqsupport@bobeprocure.in

ii) Off-line mode of Application

The applicant shall forward a hard copy of its application along with a covering letter clearly indicating the name of the project and the Prequalification Reference No.

The Applicant shall submit with its application, the following additional documents as attachment to the Application Submission Form:

The Applicant shall submit a copy (self-attested on all pages) of Power of Attorney in favour of the person who has been authorized, through an appropriate Company Board Resolution or equivalent document, to sign on behalf of the Applicant. Copy (self-attested) of such relevant company Board Resolution or equivalent document should also be attached.

In case the Applicant is a JV, the Applicant shall submit a copy (self-attested on all pages) of Powers of Attorney for each member of the JV along with a copy (self-attested) of relevant Board Resolutions or equivalent documents.

Note: In the event of any discrepancy in Application submitted On-line and Off-line, the information submitted in the hard copy (Off-line submission) will prevail.

ITA 13.3	Applicants shall use the Reserve Bank of India (some standard control of the selling rate of the selling r	ign currency / India e Reference Rates of www.rbi.org.in) rency rate is not pul of such currency sh anda.com	n rupees (INR) to US E of Foreign Currency pub blished by Reserve Ban all be taken from the	k of India, following
	Applicants shall use the i	USD1= INR	version between USD and]
	31-Mar-11	44.6500	0.0224	
	31-Mar-12	51.1565	0.0195	
	31-Mar-13	54.3893	0.0184	
	31-Mar-14	60.0998	0.0166	
	31-Mar-15	62.5908	0.0160	
	31-Mar-16	66.3329	0.0151	
	31-Mar-17	64.8386	0.0154	
ITA 14.2	submitted. The pre-qualification a hard bound form only a shall be machine number beginning of each voluindexed items.	pplication documen and not as loose shee pered and a table of me of documents re	JSB flash/ pen drive should be submitted in ets in plastic folders. All contents shall be include eferring the page numb	spiral or the pages ded in the
ITA 16.1	The deadline for Applic	cation submission is:		
	Date: November 30, 20)17		
	Time: 15:00 hrs			
	For application submission purposes only, the Bank's address is:			
	Bank's address is the sa			
ITA 18.1	Attention: Ms. Meghan The opening of the A indicated in 2.1		at the Bank's addres	s as that
	Date: November 30, 20 Time: 17:00 hrs	017		

Part IV. Pre-qualification Criteria and Requirements

This Part contains all the criteria, requirements and procedures that the Bank shall use to evaluate Applications. The information to be provided in relation to each requirement and the definitions of the corresponding terms can be referred to in the respective Forms.

Contents

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E	Quality Assurance	29

A. General

A.1 Nationality			
Requirement:	 The Applicant's Nationality shall be in accordance with ITA 4.4. Documentation and Attachments to be submitted as mentioned below. 		
Documentation to be submitted	Form A1.1 and A1.2		
Attachments to be submitted	 Articles & Memorandum of Association, Certificate of Incorporation/Partnership Deed of the Applicant (and each of the JV members) in accordance with ITA 4.4 In case of JV, letter of intent to form JV or JV agreement, in accordance with ITA 4.3 and documents as above for each member of the JV. 		

A.2. Eligibility	
Requirement:	 The Applicant shall not be under declaration as ineligible, as described in ITA 4.5 and ITA 4.7 Documentation and Attachments to be submitted as mentioned below
Documentation to be submitted:	Application Submission Form
Attachments	 The Applicant shall submit a copy (self-attested on all pages) of Power of Attorney in favour of the person who has been authorized, through an appropriate Company Board Resolution or equivalent document, to sign on behalf of the Applicant. A copy (self-attested) of such relevant company Board Resolution or equivalent document should also be attached. In case the Applicant is a JV, the Applicant shall submit a copy (self-attested on all pages) of Power of Attorneys for each member of the JV along with copy (self-attested) of relevant Board Resolutions or equivalent documents. For an Applicant as a single entity or in case of JV, for each member: Permanent Account Number (PAN): Self attested copy GST Registration details, as applicable: Self attested copy Documentary proof for being on the approved list of Project Exports Promotion Council of India - PEPC (MOCI)

B. Past Contract Performance and Litigation

B.1 Past Contract Non-performance	
Requirement:	 There shall be no instance of contract¹ non-performance as a result of Applicant's default since October 01, 2012. Documentation and Attachments to be submitted as mentioned below.
Documentation to be submitted:	Form B.1.1
Attachments to be submitted:	Documents establishing details included in Form B.1.1

B.2 Pending Contract Litigation	
Requirement:	 Applicant shall have a positive* adjusted net worth determined as per the financial statements for the financial year (FY 2016-17) and the contractual litigation value as considered below net of provision made in the latest audited financial statements: Litigation value shall be deemed to be 25% of the aggregate value pending litigation across all contracts and net of provisions, this value will be deducted from the net worth to arrive at the adjusted net worth. Documentation and Attachments to be submitted as mentioned below In case of JV, each member shall meet the requirement * Note: Networth - [25% Litigation value - provisions
Documentation to be submitted:	already made] = positive Form B.2.1
Documentation to be submitted:	
Attachments to be submitted:	Documents establishing details included in Form B.2.1

B.3 Contract Litigation History		
Requirement:	>	There shall be no consistent history of
		court/arbitration award decisions related to
		contractual litigation against the Applicant ² since
		October 01, 2012.
	>	The aggregate amount of awards against the
		Applicant, if any, since October 1, 2012, shall not
		exceed 25% of the Net Worth as per the latest
		financial statements.
	>	Documentation and Attachments to be submitted as

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¹Contract non-performance must be based on all information on fully settled disputes or litigation, i.e. dispute or litigation that has been resolved in accordance with the dispute resolution mechanism under the respective contract and where all appeal instances available to the applicant have been exhausted.

contract and where all appeal instances available to the applicant have been exhausted.

The Applicant shall provide accurate information on the related Application Form about any litigation or arbitration resulting from contracts completed or ongoing under its execution over the last five years. A consistent history of awards against the Applicant or any member of a joint venture may result in failure of the application.

	mentioned below
Documentation to be submitted:	Form B.3.1
Attachments to be submitted:	Documents establishing details included in Form B.3.1

C. Financial Status and Capacity

C.1 Financial Status	
Requirement	 (i) The audited balance sheets and profit & loss account/annual report for the last 5 years [i.e. FY 2012-13 to FY 2016-17] shall be submitted and must demonstrate the current soundness of the Applicant's financial position and indicate its prospective long-term profitability in terms of: a. Positive net worth during each of the last five financial years as defined above. b. Positive operating profit (Profit before tax) during each of the last five financial years as defined above. c. Average Annual EPC Revenue³ for the last five (5) financial years as defined above, be not less than USD 33.00 million.
	In case of JVCA, requirement (a) and (b) above shall be met by each member and requirement under (c), each member shall meet at least 25%, lead member shall meet at least 60% and all members together shall meet 100%.
	(ii) The Applicant shall demonstrate that it has access to, or has available, liquid assets, unencumbered real assets, lines of credit, and other financial means (independent of any contractual advance payment) sufficient to meet the project cash flow requirements of ongoing contracts net of the Applicants other commitments. Minimum required liquid assets and / or credit facilities ⁴ to be made available for project shall not be less than USD 16 million.
	In case of JVCA, for requirement (ii) above, each member shall meet at least 25%, lead member shall meet at least 60% and all members together shall meet 100%.
	(iii) Documentation and Attachments to be submitted as mentioned below
Documentation to be submitted:	Form C.1.1 and Form C.1.2 both certified by the statutory auditor of the Applicant (in case of JV, for each member of the JV)

³ In case of Contracts in INR, the exchange rate of 31st March of the financial year in which the contract was signed will be used to arrive at the USD equivalent.

⁴ Exchange rate prevalent as on the date of Invitation for Prequalification (IFP) shall apply.

Attachments to be submitted:	 The Applicant and its parties shall provide copies of audited financial statements for the last five years [FY 2012-13 to FY 2016-17]. The financial statements shall: a) reflect the financial situation of the Applicant or in case of JV for each member, and not an affiliated entity (such as parent company or group member). b) be independently audited and certified by the statutory Auditor/ Chartered Accountant competent in accordance with applicable legislation. c) be complete, including all notes to the financial statements. d) correspond to accounting periods already completed and audited. 				
	Supporting documents for additional financial means for likely future commitments				
C.2 Value of ongoing contracts					
Requirement	 Aggregate annual residual value⁵ of all ongoing contracts shall not be more than 350% of the highest annual turnover for the last 5 years [i.e. FY 2012-13 to FY 2016-17]. In case of JV, this shall apply to each member. Documentation and Attachments to be submitted as mentioned below. 				
Documentation to be submitted:	Form C.2.1 (Certified by Statutory Auditor)				
Attachments to be submitted:	 (a) Statement of Bank Credit Facilities sanctioned, availed and unutilised limits that are in force (including Source, Purpose, Amount, Validity Period) (b) Contract-wise Statement of Non-funded Facilities (such as Bank Guarantees) availed for execution of contracts (including Contract Title, Source/ Bank, Purpose, Amount, Validity Period) 				

D. Experience

D.1 General Experience

Requirement:

Experience in Design Engineering/Construction/ EPC contracts related to Construction in the role of prime contractor, or JV member, in India during the last 7 financial years, starting from October 01, 2010 and up to application submission deadline. (In case of JV, each member shall meet the requirement)

Documentation and Attachments to be submitted as mentioned below

⁵ Exchange rate prevalent as on the date of Invitation for Prequalification (IFP) shall apply to ascertain residual value in equivalent USD.

Documentation to be submitted:	Form D.1.1 (to be prepared separately for experience in					
	India and outside India)					
Attachments to be submitted:	Final Acceptance/ Completion Certificate/ Testimonial					
	Letters issued by the main client/ project employer for each					
	contract listed in Form D.1.1					

D.2 Specific Experience	Refer Part I: Scope of EPC for details					
Specific Experience Requirement:	(i) At least the number and value of similar EPC contracts as mentioned below, in the role of prime contractor or JV member to the main client/ project employer, completed between October 01, 2010 and application submission deadline:					
	No of Value ⁶ of each					
		contracts	Contract million)	(USD		
	Option I	3	13.3	5		
		OF				
	Option II	2	16.7	0		
		OR				
	Option III	1	26.7	0		
	a) Conwith election (ME c) Conward d) Development	extraction of single access to all struction of single access to all stricity; erience in Me evidence in the side drains; and elopment of expecting, environments).	ce involving: imilar project basic infrastru chanical, Elec ernal roads al	s of G+3 acture viz. v ctrical and long with p	structures water and Plumbing pavements	
	combined I	VCA, requirem pasis i.e. contr regated but nu	act values of	each men	nber shall	

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⁶In case of contracts in INR, for contracts signed in the current financial year, the exchange rate prevalent as on the date of Invitation for Prequalification (IFP) shall be used to arrive at USD equivalent. For other contracts, the exchange rate as on 31st March of the financial year in which the contract was signed shall be used to arrive at the USD equivalent.

	members, who meet the value and technical aspects, can be aggregated to meet the requirement of number of contracts.
	In addition to the above, each member of JVCA shall demonstrate experience of at least one contract of 50% of the value indicated under Option I above, demonstrating specific experience requirement mentioned in anyone of those listed at (a) to (d) above.
	In case, completed project has been done as contractor as JV/ Consortium/ JVCA, credential for same shall be considered on basis of percentage share of bidder in that project.
	Subcontractors' experience and resumes, if any, submitted with the Application, will not be taken into account in determining the Applicant's compliance.
	(ii) Documentation and Attachments to be submitted as mentioned below.
Documentation to be submitted:	Form D.2.1
Attachments to be submitted:	Final Acceptance/ Completion Certificate/ Testimonial letters issued by the main client/ project employer for each contract listed in Form D.2.1

E. Quality Assurance

Result of evaluation to the following criteria may lead to full prequalification or conditional prequalification

E.1 Certified Management System	
Requirement:	ISO Accreditation/ Certified Quality Management System is
	desirable
Documentation to be submitted:	Form E.1.1
Attachments to be submitted:	Self-attested copy of ISO Accreditation/ Quality
	Management System Certificate valid as on the deadline for
	submission of application

E.2 Contractor's Equipment						
Requirement:	The Applicant must confirm that it can avail and deploration following key equipment (indicate whether owned or lease					
	S. No.	Type of Work	Description of Equipment	Requirement	Capacity	
	1	Earthworks	Hydraulic	4	0.8-1.4	
	1		Excavator		cu.m	

	2		Tipper Truck	4	11-18 ton
	2		Dewatering	4	4 1 11 - 111
	3		pumps		4 kilolitre
	4		Loader	2	
	5		Vibratory roller	2	
	6	Concrete Works	Tipper Truck	6	11-18 ton
	7		Cargo Truck	3	
	8		Crane	4	25 ton
	9		Bulldozer	1	21 ton
	10		Concrete	4	
	10		Pump		
	11		Power trowels	4	
	12		Road Stabiliser	1	D=300mm
			Large	5	
	13		Concrete		0.5 cu.m
			Mixer		
	key to the Co for th specif Note: compostage.	emporary equonstruction See detailed defication & other of the control of equation is a second	et confirm that it uipment, facilities ervices and the consign of the civil was er information ne list of equipment would be	and resources ontractor shall be work & provide cessary for the of is an indica	s required for the responsible all drawings, civil work.
Documentation to be	Form	E.2.1			
submitted:					
Attachments to be submitted:	•	Letter of Int	tion of Form E.2.1 tent/ Memorandu demonstrating th d at the site	m of Understar	-

E.3 Skilled Human Re	sources				
Requirement:		ust demonstrate the following require	-	onnel for the k	ey positions
	Proposed Position	Minimum Desirable Qualification / Experience	Minimum Relevant Experience (in years)	Total Experience - Post Qualification (in years)	Number of Positions Required
	Project In- Charge	Graduate Degree in Civil Engineering or	5	10	1

		equivalent			
	Project	Graduate	5	10	3
	Manager	Degree in Civil			
		Engineering or			
		equivalent			
	Water Supply	Bachelors	5	10	3
	and Sanitation	Degree in Civil			
	Expert	Engineering or			
		equivalent			
	Electrical	Bachelor's	3	7	3
	Expert	Degree in			
		Electrical			
		Engineering or			
		equivalent			
	Roads Expert	Graduate	3	7	3
		Degree in Civil			
		Engineering or			
	6	equivalent	2		
	Surveyors	Degree/Diploma	2	5	
	Environmental	Degree/Diploma			1
	and Social				
B	Impact Officer				
Documentation to be submitted	Form E.3.1	. alia inaawaawata	aal:f:aa+:aaa		
be submitted	•	r alia, incorporate	•	•	
		o list professiona		•	
	knowledge of languages including foreign languages, countries of work				
Attachments to be	experience.	is required to sub	mit an under	taking to onga-	ao & donlou
submitted:	• The applicant is required to submit an undertaking to engage & deploy personnel as above.				
Submitted.	her sormer as	above.			
	• CV of above	mentioned staff alo	ang with coni	es of academic	certificates
	mentioned th		one with copi	es or academic	, certificates
	mentioned th	CICIII			

NOTE:

The Evaluation Criteria for Pre- Qualification of Applicants					
Sr. No.	Description	Remarks			
A.	General	Evaluation on Pass/ Fail basis			
B.	Past Contract Performance and Litigation	Evaluation on Pass/ Fail basis			
C.	Financial Status and Capacity	Evaluation on Pass/ Fail basis			
D.	Experience	Evaluation on Pass/ Fail basis			
E.	Quality Assurance	Full or Conditional prequalification			

Part V. Forms Table of Forms

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Contractor's Equipment Details	:	49
Skilled Human Resources	:	50

Application Submission Form

Date: [insert day, month, and year]
IFP No. and title: [insert IFP number and title]

To: [insert full name of Bank]

We, the undersigned, apply to be pre-qualified for the referenced IFP and declare that:

- (a) We have examined and have no reservations to the Application Document, including Corrigendum No(s)._____, issued in accordance with Instructions to Applicants (ITA) 7: [insert the number and issuing date of each corrigendum or "nil" if no corrigendum is issued].
- (b) We meet the eligibility requirements as stated in ITA 4.1, we have not been currently debarred/sanctioned in accordance with ITA 4.5;
- (c) We confirm that we have not defaulted in any loan to any Bank/FI and our account has not been classified as Non-Performing Asset (NPA) with any Bank/FI. We further confirm that none of our companies/promoters/directors appear in ECGC Specific Approval List, RBI Caution List, RBI Willful Defaulter List (Suit filed as well as non-suit filed) and CIBIL Defaulter List, updated from time to time. On being included in any of the above lists, we shall immediately inform Exim Bank on the inclusion and reason for inclusion thereof, in accordance with ITA 4.7;
- (d) We understand that you may cancel the pre-qualification process at any time and that you are neither bound to accept any Application that you may receive nor to invite the pre-qualified Applicants to bid for subsequent contract(s) subject to this pre-qualification process, without incurring any liability to the Applicants, in accordance with ITA 23.1.
- (e) All information, statements and description contained in the Application are in all respect true, correct and complete to the best of our knowledge and belief. We understand that misrepresentation of facts in our Application and contravention to ITA 3, inter alia, may lead to rejection of our Application/ cancellation of pre-qualification.

Signed [insert signature(s) of an authorized representative(s) of the Applicant]

Name [insert full name of person(s) signing the Application]

In the capacity of [insert capacity of person(s) signing the Application]

Address [insert street number/town or city/country address]

Dated on [insert day number] day of [insert month], [insert year]

[For a joint venture, all members shall sign. Failure to comply with this requirement may result in rejection of Application]

Form A.1.1 Applicant Information Form

(to be filled by Applicant if being a Single Entity or as Lead member of JV)

Date: [insert day, month, year]

IFP No. and title: [insert IFP number and title]
Page[insert page number]of [insert total number]pages

Applicant's name				
[insert full name]				
In case of Joint Venture (JV), name of each member:				
[insert full name of each member in JV]				
Applicant's country* of registration:				
[indicate country of Constitution]				
Applicant's actual year of incorporation:				
[indicate year of Constitution]				
Applicant's legal address [registered in India]:				
[insert street/ number/ town or city/ country]				
Applicant's authorized representative information				
Name: [insert full name]				
Address: [insert street/ number/ town or city/ country]				
Telephone/Fax numbers: [insert telephone/fax numbers, including country and city codes]				
E-mail address: [indicate e-mail address]				
1. Attached are copies of original documents of				
Articles & Memorandum of Association, Certificate of Incorporation (or equivalent documents of constitution or association), and/or documents of registration of the legal entity named above, in accordance with ITA 4.4.				
$\ \square$ In case of JV, letter of intent to form JV or JV agreement, in accordance with ITA 4.3.				
2. Included are the organizational chart, a list of Board of Directors with their complete designation in case of nominee directors, and the beneficial ownership with respective shareholding and nationality of shareholders.				

^{*} Note: Applicant's attention is drawn to ITA 4.1 pursuant to which this pre-qualification process is open to only Indian firms.

Form A.1.2

Applicant's/ JV Member's Information Form

[The following form is in addition to Form A.1.1 (in case the Applicant is a JV)], and shall be completed separately to provide information relating to each JV member

Date: [insert day, month, year]

IFP No. and title: [insert IFP number and title]

Page [insert page number] of [insert total number] pages

Applicant name:

[insert full name of the JV]

Applicant's JV Member's name:

[insert full name of Applicant's JV Member]

Applicant's JV Member's country* of registration:

[indicate country of registration]

Applicant JV Member's date of constitution:

[indicate date of constitution in dd/mmm/yyyy]

Applicant JV Member's legal address registered in India:

[insert street/ number/ town or city/ country]

Applicant JV Member's authorized representative information

Name: [insert full name]

Address: [insert street/ number/ town or city/ country]

Telephone/Fax numbers: [insert telephone/fax numbers, including country and city codes]

E-mail address: [indicate e-mail address]

- Attached are copies of original documents of Articles & Memorandum of Association, Certificate of Incorporation (or equivalent documents of constitution or association), and/or registration documents of the legal entity named above, in accordance with ITA 4.4.
- 2. Included are the organizational chart, a list of Board of Directors, and the beneficial ownership.

^{*} Note: Applicant's attention is drawn to ITA 4.1 pursuant to which this pre-qualification process is open to only Indian firms.

Form B.1.1/ B.2.1/ B.3.1

Past Contract Non-Performance, Pending Litigation and Litigation History

[Each of the following tables shall be filled in for the Applicant and for each member of a Joint Venture]

Applicant's Name: [insert full name]
Date: [insert day, month, year]
Joint Venture Member Name:[insert full name]
IFP No. and title: [insert IFP number and title]
Page [insert page number] of [insert total number] pages

Information pertaining to:[Insert name of JV Leader or JV member/s]

Form B.1.1				
Non-Performed Contracts in accordance with Part IV, Pre-qualification Criteria and				
Requirements				
☐ Contract non-performance did not occur since the date specified in Part IV, Pre-qualification Criteria and Requirements, Sub-Factor B.1.				
☐ Contract(s) not performed since the date specified in Part IV, Pre-qualification Criteria and Requirements, requirement B.1				
Year	Non- performed portion of contract	Contract Identification	Total Contract Amount (current value, currency, exchange rate and US\$ equivalent)	
[insert financial year]	[insert amount and percentage]	Contract Identification: [indicate complete contract name/ number, date, value and any other identification] Name of Employer: [insert full name] Address of Employer: [insert street/city/country] Reason(s) for non-performance: [indicate main reason(s)]	[insert amount in USD equivalent and specify exchange rate and date	

Factor B.2 as indicated below.

Form B.2.1 Pending Litigation, in accordance with Part IV, Pre-qualification Criteria and Requirements □ No pending litigation in accordance with Part IV, Pre-qualification Criteria and Requirements, Sub-Factor B.2 □ Pending litigation in accordance with Part IV, Pre-qualification Criteria and Requirements, Sub-

Year of dispute	Amount in dispute (currency)	Contract Identification	Total Contract Amount (currency), USD Equivalent (exchange rate)	Amount of specific provision already made, if any
[insert year]	[insert amount]	Contract Identification: [indicate complete contract name, number, date ,value and any other identification] Name of Employer: [insert full name] Address of Employer: [insert street/city/country] Matter in dispute: [indicate main issues in dispute] Party who initiated the dispute: [indicate "Employer" or "Contractor"] Status of dispute: [Indicate if it is being treated by the Adjudicator, under Arbitration or being dealt with by the Judiciary]	[insert amount]	[insert amount in USD equivalent and specify exchange rate]

Form B.3.1

Litigation History, in accordance with Part IV, Pre-qualification Criteria and Requirements

	No litigation since the date in accordance with Part IV, Pre-qualification Criteria and
Requir	rements, Sub-Factor B.3.

Litigation Awards in accordance with Part IV, Pre-qualification Criteria and Requirements, Sub-Factor B.3 as indicated below.

Year of award	Outcome as percentage of Net Worth	Contract Identification	Total Contract Amount (currency), USD Equivalent (exchange rate)
[insert financial year]	[insert percentage]	Contract Identification: [indicate complete contract name, number, date, value and any other identification] Name of Employer: [insert full name] Address of Employer: [insert street/city/country] Matter in dispute: [indicate main issues in dispute] Party who initiated the dispute: [indicate "Employer" or "Contractor"] Result of dispute: [Indicate if resolution was treated by the Adjudicator, under Arbitration or dealt with by the Judiciary and whether resolved in favour or against the Applicant]	[insert amount in USD equivalent and specify exchange rate and date]

Form C.1.1

Financial Status and Capacity

[The following table shall be filled in for the Applicant and for each member of a Joint Venture and shall be certified by the Statutory auditor. Failure to comply with this requirement may result in rejection of the Application]

Applicant's Name: [insert full name]
Date: [insert day, month, year]
Joint Venture Member Name:[insert full name]
IFP No. and title: [insert IFP number and title]
Page [insert page number] of [insert total number] pages

Information pertaining to:[Insert name of JV Leader or JV member/s]

1. Financial data

Type of Financial information in	Historic information for previous five years						
	(amount in Indian Rupees)						
	FY 2012-13	FY 2013-14	FY 2014-15	FY 2015-16	FY 2016-17		
	Sou	rces of Fund					
Share Holder's Fund							
Loan Fund							
	Appli	cation of Fund					
Fixed Assets							
Investments							
Net Current Assets							
(i) Current assets, loans and advances							
Less: (ii) Current liabilities & provisions							
Misc. exp. to the extent not W/Off or adjusted							
Profit and Loss Account							
	I	Networth					
Networth							
	Inforn	nation from Inc	ome Statement				
Income							
Expenditure							
Profit/(Loss) Before Tax (PBT)							
Profit/(Loss) After Tax (PAT)							

Information From Cashflow Statement					
Cash Flow from Operating Activities					
Cash Flow from Investments					
Cash Flow from Financing Activities					

2. Sources of Finance

[The following table shall be filled in for the Applicant and each partner in case of a Joint Venture]

Specify sources of finance to meet the cash flow requirements for works currently in progress

A. <u>Details of Credit Facilities available to the Applicant</u>

Sr	Type of Facility	Sanctioned	Utilised Limit	Unutilised
No		Limit		Limit
	Fund Based Limits			
	a.			
	b.			
	c.			
	Total Fund Based			
	Non-fund Based Limits			
	а			
	b			
	С			
	Total Non –fund			
	Based			
	Total Fund and Non-			
	Based Limit			

B. <u>Details of Other Liquid Assets such as fixed deposits, other liquid assets and any other financial</u> <u>means which may be used meet the cash flow requirements for works currently in progress by the Applicant</u>

Sr No	Type of Liquid Assets	Amount
1.		
2.		
3.		

3. Financial documents

The Applicant and its parties shall provide copies of audited financial statements for last five years [FY 2012-13 to FY 2016-17] pursuant to Part IV, Prequalification Criteria and Requirements, Sub-factor C.1. The financial statements shall:

- (a) reflect the financial situation of the Applicant or in case of JV for each member, and not an affiliated entity (such as parent company or group member).
- (b) be independently audited or certified in accordance with local legislation.
- (c) be complete, including all notes to the financial statements.
- (d) correspond to accounting periods already completed and audited.

Attached are copies of financial statements for the five years required above; and complying with t	the
requirements.	
Please note that printed Audited Annual Reports are to be certified by the Statutory Auditors d	ulv

signed and stamped.

Form C.1.2

Annual EPC Turnover

[The following table shall be filled in for the Applicant and for each member of a Joint Venture and shall be certified by the statutory auditor. Failure to comply with this requirement may result in rejection of the Application]

Applicant's Name: [insert full name]
Date: [insert day, month, year]
Joint Venture Member Name:[insert full name]
IFP No. and title: [insert IFP number and title]
Page [insert page number] of [insert total number] pages

Information pertaining to:[Insert name of JV Leader or JV member/s]

	Annual Turnover Data						
Year	EPC Turnover Amount (INR)			Total	EPC Turnover	Exchange	EPC
	Contracts in India	Overseas Contracts	Total EPC Turnover	Turnover (INR)	as % of Total Turnover	rate* (v/s USD)	Turnover in USD equivalent
	[A]	[B]	C = [A+B]	[D]	C/D*100	[E]	C/E
2012-2013							
2013-2014							
2014-2015							
2015-2016							
2016-2017							
	Total:	Total:	Total:				

- * Refer ITA 13 for source of exchange rate. Exchange rate prevalent on 31st March shall be used to calculate turnover for respective financial year
- ** Total USD equivalent for 5 years divided by 5 (five).

Form C.2.1

Ongoing Contracts

[The following table shall be filled in for contracts performed by the Applicant, and each member of a Joint Venture, as applicable]

Applicant's Name: [insert full name]
Date: [insert day, month, year]
Joint Venture Member Name:[insert full name]
IFP No. and title: [insert IFP number and title]
Page [insert page number] of [insert total number] pages

Information pertaining to:[Insert name of JV Leader or JV member/s]

Contract Identification	Role of Applicant	Start Date	Contractual Completion Date	Intended/ Revised Completion Date	Residual period for completion	Residual value of Work	Annual Residual value of Work
1	2	3	4	5	6	7	8
Contract Ref: Brief Title of the works: Amount of contract: [insert amount in currency, mention currency used, exchange rate and US\$ equivalent*] Name & Address of Employer:	[insert "Prime Contractor " or "JV Member"]				[Insert period in years starting from Application Deadline. In case less than a year, value to be considered shall be 1]	for	[Insert value in US\$ equivalent] [7 divide by 6]
					Shan Se Ij		[Insert Total for all Contracts]

^{*} Exchange rate prevalent as on the date of Invitation for Prequalification (IFP) shall apply to ascertain residual value in equivalent USD.Refer ITA 13.3 for date and source of exchange rate

Form D.1.1

General Experience

[The following table shall be filled in for the Applicant and in the case of a JV Applicant, each Member]

Applicant's Name: [insert full name]
Date: [insert day, month, year]
Joint Venture Member Name:[insert full name]
IFP No. and title: [insert IFP number and title]
Page [insert page number] of [insert total number] pages

Information pertaining to:[Insert name of JV Leader or JV member/s]

[Identify contracts that demonstrate Design Engineering/ Construction/ EPCwork over the past 7 years pursuant to Part IV, Pre-qualification Criteria and Requirements, Sub-Factor D.1. List contracts chronologically, according to their commencement (starting) dates and attach Final Acceptance Certificates.]

1. Experience within India

Contract Identification	Start Date	Initial Contractual End Date	Actual Completion Date and Reasons for delay, if any	Role of Applicant
Contract name: [insert full name]	[indicate date	[indicate date as		[insert "Prime
Brief Description of the works performed by the	as dd/ mmm/ yyyy]	dd/ mmm/ yyyy]		Contractor" or "JV Member"]
Applicant: [describe works performed briefly]				
Amount of contract: [insert amount in currency, mention currency used, exchange rate and US\$ equivalent*]				
Name of Employer: [indicate full name]				
Address: [indicate street/number/town or city/country]				

^{*} Refer ITA 13 for date and source of exchange rate

^{*}Final Acceptance Certificate /Completion Certificate/Testimonial letters issued by the employer to be attached for each contract, in an orderly fashion.

2. Experience outside India

Contract name: [insert full name] Brief Description of the works performed by the Applicant: [describe works performed briefly] Amount of contract: [insert amount in currency, mention currency used,		Date	Reasons for delay, if any	
exchange rate and US\$ equivalent*] Name of Employer: [indicate full name] Address: [indicate street/number/town or city/country]	[indicate date as dd/mmm/yyyy]	[indicate date as dd/mmm/yyyy]	[indicate date as dd/ mmm/ yyyy]	[insert "Prime Contractor " or "JV Member"]

^{*} Refer ITA 13 for date and source of exchange rate.* Final Acceptance Certificate/Completion Certificate / Testimonial Letters issued by the employer to be attached for each contract

Form **D.2.1**

Specific EPC Experience

[The following table shall be filled in for contracts performed by the Applicant, and each member of a Joint Venture, as applicable]

Applicant's Name: [insert full name]

Date: [insert day, month, year]

Joint Venture Member Name:[insert full name]

IFP No. and title: [insert IFP number and title]

Page [insert page number] of [insert total number] pages

Information pertaining to:[Insert name of JV Leader or JV member/s]

Information

Similar Contract No.	[insert number] of [insert number of similar contracts required]				
Contract Identification	[insert contract name and number, if applicable]				
Contract date	[dd/mmm/yyyy]				
Completion date	Contractual:		Actual: [dd/mmm/yyyy]		
Role in Contract	Prime Contractor □		Member in JV□		
[check the appropriate box]					
Total Contract Amount	[insert total contract amount in contract currency]		US\$ [insert Exchange rate and total contract amount in US\$ equivalent]*		
If member in a JV, specify participation in total Contract amount	[insert a percentage amount]	[insert total contract amount in local currency]	[insert exchange rate and total contract amount in US\$ equivalent]*		
Employer Details	Employer's Name: Address: Telephone, fax number, E-mail:				
Description of the similarity in accordance with Sub-Factor D.2 of Part IV:	[Briefly mention the similarity in terms of sectoral characteristics]				
For the above contract, mention the following attributes					
1. Capacity/ Physical size of key works items	[insert capacity/ physical size of key work items]				

2. Complexity	[insert description of complexity]in accordance with the technical aspects mentioned under Part IV D.2]
3. Methods/ Technology	[insert specific aspects of the methods/ technology involved in the contract]
4. Rate of execution for key items	[insert execution rates for key items]
5. Other Characteristics	[insert other characteristics as appropriate]

Note: Rate implies the quantity executed in unit time e.g. cubic metres of earthwork per annum, etc

^{*} Refer ITA 13 for date and source of exchange rate.

^{*} Final Acceptance Certificate / Completion Certificate / Testimonial Letters issued by the employer to be attached for each contract

Form E.1.1

Certified Management System

Applicant's Name: [insert full name]

Date: [insert day, month, year]

IFP No. and title: [insert IFP number and title]

Page [insert page number] of [insert total number] pages

Information pertaining to :[Insert name of JV leader or JV member/s]

ISO Accreditation/	Process/	Certification	Certification	Certifying
CertifiedManagement	Discipline	Start Date	Valid up to	Organization
System	Certified/			
	Inclusions			
[indicate the quality management system accreditation]	[indicate certificate identification number and mention which process or discipline has been certified	[dd/mmm/yyyy]	[dd/mmm/yyyy]	[indicate the name of the certifying organization and contact details]
	and inclusions]			

Copy of ISO Certificate(s) to be attached

Form E.2.1

Contractor's Equipment Details

[In case of JVCA, this form shall be submitted on a combined basis]

Applicant's Name: [insert full name]

Date: [insert day, month, year]

IFP No. and title: [insert IFP number and title]

Page [insert page number] of [insert total number] pages

Equipment	Make/	Capacity	Number	If owned, date	If leased, valid
Туре	Model			of purchase	up to
[mention the	[indicate	[indicate	[indicate	[dd/mmm/yyyy]	[dd/mmm/yyyy]
generic	make/ model	capacity of	number	or mention as	or mention as
name/ type	of	equipment]	available]	"intend to	"intend to
of	equipment]			purchase"	lease"
equipment]					

Above Form shall be self-attested

Form E.3.1

Skilled Human Resources

[Furnish details for key staff pursuant to Part IV, Pre-qualification Criteria and Requirements, Sub-Factor E.3. In case of JVCA, this shall be on a combined basis]

Position	Name of key staff	Academic Qualification	Specialization	Years of Experience	Experience in Countries

CV of each staff listed in Form E.3.1 to be attached

Part VI. Questionnaire for Applicants

Name of Applicant: [In case of JV, to be filled in by each partner separately]

IFP No.: [insert IFP No.]

	Eligibility, Confirmation and Other Important Information	Response*
1.	Is your firm, either singly or in joint venture currently empanelled or prequalified as a for similar contracts as an EPC contractor.	Confirm: Yes/No
	If yes, please provide details of Client, Country and Scope of EPC. Attach additional sheets, if needed.	res/NO
2.	Export-Import Bank of India (Bank) requires that Applicants and their affiliates observe the highest standard of ethics during the selection and execution of contracts. In this context, any action taken by an Applicant or its affiliate to influence the prequalification process for undue advantage is improper.	Confirm: Yes/No
	Confirm that Applicant and its JV partners, if applicable, have not engaged in any unethical practices in competing for this prequalification.	
3.	Confirm that no official of the Bank has received or will be offered by your	Confirm:
	firm/organization or agents, any direct or indirect benefit arising from this prequalification or any resulting contracts.	Yes/No
4.	Has your firm been suspended or debarred by any Multilateral Agency, or any government, or a UN agency? If Yes, provide details, including date of reinstatement, if applicable. Attach additional sheets, if needed.	Yes/No
5.	Has your firm/organization ever filed or petitioned for bankruptcy? (If Yes, furnish details of the case including filing date and current status.). Attach additional sheets, if needed.	Yes/No
6.	Has your firm/ any JV partner been penalized for delay in contractual performance since 1 st October 2012 to Application submission deadline. If Yes, please provide details in a separate sheet, as necessary.	Yes/No
7.	Has there been a termination of your firm's services for non-performance on a contract in the last 5 years? If Yes, please describe in detail in a separate sheet, as necessary.	Yes/No
8.	If prequalified and subsequently awarded a contract by the Borrower Government, would your firm/ JV be willing	Confirm:
	(i) to work in accordance with the Borrower country laws and regulations	Yes/No
	(ii) to submit requisite securities as per contract conditions	Yes/No
	(iii) to be responsible for the performance of the work executed by your firm	Yes/No
	(iv) to allow scrutiny of your work, related accounts, documentation by the Borrower/Bank/ Government of India	Yes/No
9.	Please confirm that you agree to the provisions of the Government of India guidelines dated 7th December 2015 on IDEAS Lines of Credit.	Confirm: Yes / No

^{*} Note: To confirm, print "Yes", else "No"

Certificate of eligibility and authority to sign Pre-qualification application

I, [Name of Authorized Signatory], certify that I am [Title] and Authorized Signatory of

[Name of Applicant or JV member as applicable]. By signing the Application Submission

Form under IFP No [insert IFP No.] I also certify that all information stated here and in the

Application Document is accurate and true and that signing the Application Submission

Form is within the scope of my powers as [Title] and Authorized Signatory.

(Signature)

[Name of Authorized Signatory]
[Title] of Authorized Signatory

Date: