Application Document

for

Pre-qualification of Project Management Consultant (PMC) for Upgradation of Transmission Network Infrastructure in Suriname

Export-Import Bank of India Date: November 26, 2018

INVITATION FOR PREQUALIFICATION OF PMC FOR GOVERNMENT OF INDIA LINE OF CREDIT (LOC) PROJECT

The Export-Import Bank of India [hereafter Exim Bank, or the Bank], on behalf of the Government of India (GOI), extends from time to time, concessional credit facilities under the Indian Development and Economic Assistance Scheme (IDEAS) to overseas governments/ their nominated agencies in developing countries for financing projects involving procurement of goods, civil works, consulting and non-consulting services to be contracted to Indian entities.

These Lines of Credit (LOCs) are governed by the Guidelines issued by the GOI from time-to-time. As per the extant guidelines issued vide letter No. 21/3/2015-IDEAS dated December 7, 2015, the Bank is required to carry out a prequalification exercise and provide a list of prequalified bidders to the Borrower for invitation of bids for specific contract packages under the project(s) financed by the LOCs.

In pursuance of the above, the Bank invites applications from eligible Indian entities for prequalification as Project Management Consultant (PMC) for Upgradation of transmission network infrastructure under an LOC extended to the Government of Suriname.

An upfront and non-refundable Processing Fee of INR 25,000 plus applicable GST (presently 18%) is payable through NEFT transfer as per details given below:

[i]	Applicant Name	<applicant name=""></applicant>
[ii]	Name of Beneficiary	Export-Import Bank of India
[iii]	Beneficiary's Bank Name	AXIS BANK, CUFFE PARADE
[iv]	Account No.	447010200000268
[v]	IFSC Code	UTIB0000447
[vi]	GST Number	27AAACE2769D1ZS

The preparation and submission of Application for prequalification is **required in dual mode** (on-line as well as off-line) in accordance with the provisions of the Application Document.

Completed Applications (off line) in accordance with the provisions of the Application Document along with NEFT acknowledgement receipt should be delivered physically by **15:00 hours**, **Friday**, **December 28**, **2018** at the following, address:

Mr. Ajay Rana
Assistant General Manager
Lines of Credit Group
Export-Import Bank of India
7th Floor, Office Block 1,
East Kidwai Nagar
New Delhi – 110023

Tel: +91 11-2460 7750

E-mail: eximloc@eximbankindia.in

This Application Document (AD) consists of the following Parts:

Part I. Scope of Consulting Services

This Part includes a summary description and other data on this prequalification process and of the prospective project to be contracted by the Borrower Government/ procuring entity subsequent to this prequalification.

Part II. Instructions to Applicants (ITA)

This Part provides information to the Applicants in preparing and submitting their Applications for Prequalification ("Applications") and the procedures for this prequalification process.

Part III. Data Sheet (DS) to ITA

This Part includes specific provisions that supplement Part II, Instructions to Applicants.

Part IV. Prequalification Criteria and Requirements

This Part specifies the criteria and requirements and the procedure to be used to determine how Applicants shall be prequalified and later to be invited to bid by Borrower Government/ Procuring Entity.

Part V. Forms

This Part includes the Application Submission Form and other forms required to be submitted with the Application.

Part VI Questionnaire for Applicants

This questionnaire requires the prospective Applicants to furnish certain basic information, and confirm certain facts relating to their firm/ joint venture with respect to past performance and prospective engagement.

Application Document

for

Pre-qualification of Project Management Consultant (PMC) for Upgradation of Transmission Network Infrastructure in Suriname

Invitation for Prequalification No.: GOILOC-280/SUR/CS-10

Issued on: November 26, 2018

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Part I: Scope of Consulting Services

The Export-Import Bank of India (Exim Bank or the Bank), on behalf of the Government of India (GOI), has approved financing of a project for Upgradation of Transmission Network infrastructure under a Line of Credit (LOC) extended to Government of Suriname and a part of the amount is allotted for PMC services, for which the Bank now seeks application for prequalification from eligible entities. Refer Part II ITA 4 for eligibility provisions.

A] Description of the Project and Consultant Services

The scope of work under the project includes engineering, procurement, construction, testing and commissioning of the project for upgrade of substations including the transmission line between the substations.

Upgradation of transmission network infrastructure substations:

The project will reinforce the existing facilities to transport electricity to the southern part of the country and EPAR network. The scope of work includes (i) upgradation of the existing substations "I", "L", "H" and "G"; (ii) construction of new transmission lines between substations "I" and "L" (14 km) and between substations "L" and "H" (12 km); and (iii) upgradation of the transmission lines between substations "F", "H" and "G".

The project also includes the construction of a new substation in the Pikin Saron area (S/S PKS) at 23 km from substation G (Zanderij), with a transmission connection and two distribution connections from Pikin Saron to Kwakoegron and Bigi Poika (each ca. 25 km and 28 km from Pikin Saron respectively)

Scope for Project Management Consultant (PMC) services

The Services of the PMC shall broadly include but are not limited to the following:

- Review of the studies already carried out;
- Preparation of DPR [Detailed Project Report]
- Preparation of bidding documents along with suggestions for improving the quality of bidding documents for the selection of EPC contractor prepared by the client;
- Tender Engineering, including Preparation of Technical Specifications, Tender documents;
- Tender evaluation and recommendation of award of Engineering Procurement and Construction contract;
- Technical assistance in finalization of BOQ;
- Review of designs;
- Inspection of materials together with the client at manufacturer's works before dispatch to site;
- Supervision of civil works, and monitoring of implementation of the project;
- Evaluation of operations and maintenance;
- Weekly/monthly/quarterly progress reports during the implementation of the project

- Post-commissioning stages of a project.
- Site supervision of all execution works

Control of Studies

The Consultant in consultation with the Employer's Representative will carry out the verification of all schedules, plans and calculation notes drawn up by the Contractor (guide, Implementation plans, etc.) including:

- 0. Schedule for the submission of design plans (calculation notes, drawings) for approval;
- ii. Implementation plans;
- iii. Civil engineering plans;
- iv. Electrical drawings and diagrams, drawings of electrical panels, control / command / protection

Control of Works

a. Timing:

The Consultant will liaise with the Employer's Representatives to validate the implementation schedule for the entire operation, showing the key dates and the expected results on those dates. This validation will be carried out in conjunction with the contractor and the client. The Consultant will ensure the timely implementation of this schedule.

b. Periodic progress reports:

The Consultant will participate in quarterly site meetings organized by the project management structure; it shall draw up reports thereon. On the basis of these documents and according to the timetable, the Consultant will draw up a quarterly progress report on the project, which will be submitted to the Employer in paper and digital form, with the latter's agreement.

c. Pre-shipment Inspection in the manufacturer's workshops:

In consultation with the representatives duly appointed by the Employer, the Consultant will carry out the pre-shipment inspection together with Employer representatives of the main equipment (factory audit).

This activity, under the responsibility of the Consultant, will be carried out, in the workshops of the manufacturer and, in the Consultant's offices, for the preparation and drafting of the corresponding reports.

d. Control of civil works:

The Consultant shall, for the necessary period of time, perform the following tasks:

- Ensure strict application and observance of the contractual requirements;
- Ensure proper execution of the works, installation of structures; the consistency and reliability of the site facilities; tests for the suitability and control of concrete and their composition;

- The methods of execution and conformity of all materials and their proper installation;
- Execution tolerances and stability of structures;
- o Inform the Project Manager regularly of the progress of the work;
- Check the execution and operational manuals submitted by the Contractor;
- Prepare the provisional acceptance of the works;
- Ensure application of hygiene and safety standards on site.
- Site supervision

e. Checking the installation of the equipment

The Consultant shall perform the following tasks for the necessary period of time:

- Control the conformity of the material against the packing slips;
- Ensure strict application of market requirements and adherence to good engineering practice;
- Ensure proper execution of the structures, mainly ensuring: the importance of site facilities and their reliability; assembly of circuits and equipment (assembly, welding and connections, etc.); methods and tolerances of execution;
- Ensure compliance and reliability of all safety devices;
- Check that: all installed equipment is properly identified (wiring, circuits, equipment, etc.); all measuring and control devices are properly connected, adjusted and calibrated;
- Ensure that all tests of suitability and operation of the equipment and circuits are carried out in accordance with the specifications and the standards in force;
- o Inform the Project Manager regularly of the progress of the work;
- Checking operating manuals submitted by the Contractor;
- Prepare the provisional acceptance of the works and certify test runs results;
- o Ensure implementation of basic occupational hygiene and safety standards.
- Site supervision

f. "As Built" Plans:

At the end of the project, the PMC will check the updating of the "as-built" plans, technical leaflets and various documents at the expense of the contractor.

g. Commissioning and testing:

The Consultant shall assist in:

Preliminary commissioning tests;

o Provisional acceptance after performance verification and the lifting of reservations.

During the warranty period, the Consultant will assist and advise the Client, at the latter's request, regarding serious incidents or operating problems that may arise.

B]. Site and Other Data

Suriname, situated on the Guiana Shield, lies mostly between latitudes 1° and 6°N, and longitudes 54° and 58°W. The country can be divided into two main geographic regions. The northern, lowland coastal area (roughly above the line Albina-Paranam-Wageningen) has been cultivated, and most of the population lives here. The southern part consists of tropical rainforest and sparsely inhabited savanna along the border with Brazil, covering about 80% of Suriname's land surface.

The two main mountain ranges are the Bakhuys Mountains and the Van Asch Van Wijck Mountains. Julianatop is the highest mountain in the country at 1,286 metres (4,219 ft) above sea level. Other mountains include Tafelberg at 1,026 metres (3,366 ft), Mount Kasikasima at 718 metres (2,356 ft), Goliathberg at 358 metres (1,175 ft) and Voltzberg at 240 metres (790 ft).

Climate

Lying 2 to 5 degrees north of the equator, Suriname has a very hot and wet tropical climate, and temperatures do not vary much throughout the year. Average relative humidity is between 80% and 90%. Its average temperature ranges from 29 to 34 degrees Celsius (84 to 93 degrees Fahrenheit). The year has two wet seasons, from April to August and from November to February. It also has two dry seasons, from August to November and February to April.

C] Consulting Service Period

The role of the PMC shall continue until the end of the EPC contract. The total duration of the services is expected to be Forty-eight (48) months [6 months for DPR and remaining for PMC services].

D] GOI Guidelines

As per the GOI guidelines, goods, works and services for minimum 75% value of the contracts covered under these Lines of Credit, must be sourced from India. Applicants are advised to refer to the GOI guidelines mentioned above for details available at http://www.eximbankindia.in/sites/default/files/C.pdf

Part II. Instructions to Applicants [ITA]

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Part II. Instructions to Applicants

0. General

1. Background

1.1 The Export-Import Bank of India (hereinafter called "the Bank"), on behalf of the Government of India (GOI), extends from time to time, concessional credit facilities (hereinafter called "Lines of Credit") under the Indian Development and Economic Assistance Scheme (IDEAS) to overseas governments or their nominated agencies (hereinafter called "Borrower or Employer"), for financing projects to be executed by Indian entities. Payment by the Bank to the Indian exporters will be made only at the request of the Borrower and upon approval by the Bank, and will be subject, in all respects, to the terms and conditions of the credit (or financing) agreement.

2. Scope of Prequalification

2.1 With reference to the Invitation for Prequalification (IFP) indicated in Part III, Data Sheet (DS), this Application Document ("Application Document") is being issued by the Bank to prospective applicants ("Applicants") interested in submitting applications ("Applications") for prequalification as per the scope described in Part I, Scope of Consulting Services and subject to the provisions of this Application Document.

3. Ethics and Integrity

- 3.1 The Bank requires Applicants to possess a track record of highest standards of integrity and ethics free from any currently subsisting, or prospective, documented/recorded sanction by any Multilateral Development Agency, any authority in India or any borrower country for collusive, corrupt and / or fraudulent practices. In pursuance of the foregoing, it is strictly forbidden to the parties involved in the current, past or prospective prequalification process, by themselves or by a third party, to offer, ask or accept for itself or for a third party, financial or non-financial advantage or even direct or indirect promise, as offsets for prequalification, if susceptible of being qualified as criminal or unlawful acts in accordance with the extant laws or procedures.
- 3.2 In pursuance of ITA 3.1 above, Applicants shall permit the Bank to inspect all accounts, records and other documents relating to the submission of the Application, bid submission (in case prequalified), and contract performance (in the case of award), and to have them audited by auditors appointed by the Bank.
- 3.3 If, in accordance with the administrative procedures of the Bank, it is demonstrated that an Applicant in this prequalification process, or during the subsequent bidding for the contract(s) has

- committed collusive, corrupt, fraudulent, or unethical practices, the Bank, inter alia, shall;
- reject any Application for prequalification or proposal to award a contract in connection with the subsequent procurement process, as applicable; and/or
 - (b) declare an Applicant involved in corrupt practices, temporarily or permanently, ineligible to be awarded future contracts under Bank funding.

4. Eligibility of Applicants

- 4.1 This prequalification exercise is open to only Indian Applicants in accordance with the provisions of ITA 4.4. Any form of association by the Applicant with ineligible entities either during this prequalification process or subsequent bidding process may be liable for rejection.
- 4.2 For the purpose of applying the eligibility criteria listed in this article 4, "Applicant" would include the single entity or in case of a joint venture ("JV"), each member of the JV, involved or intended to be involved with this prequalification process (as mentioned in Form A.1.2 Applicant's/ JV Member's Information Form), for any part of the prospective contract(s) including related services.
- 4.3 An Applicant may be a single entity or a combination of entities in the form of a JV either existing or with the intent to enter into a JV supported by a letter of intent or JV Agreement listing out the names of all the JV members. In the case of a JV, all members shall be jointly and severally liable for the execution of the subsequent contract(s) in accordance with the respective contract terms. The JV shall be represented by an authorized representative who shall have the authority from all members of the JV so as to conduct all business for and on behalf of the JV during the prequalification process. The limit on the number of members in a JV would be as specified in the **DS**.
- 4.4 This prequalification exercise is open to only Indian Applicants. An Applicant shall be deemed to be Indian if the Applicant is constituted, incorporated or registered in, and operates in accordance with the provisions of the laws of India, as evidenced by its articles of incorporation and its registration documents, as the case may be.
- 4.5 An Applicant that has been debarred/ sanctioned in pursuance of ITA 3.1, including debarment/ sanction by any government procuring entity/ corporation or Multilateral Development Agencies (MDA) in accordance with extant rules and procedures, shall be ineligible to be prequalified, during such period of time as

the Bank/ sanctioning authority shall have determined. Subsequent to the deadline for Application submission, in case the Applicant is debarred/sanctioned, the Applicant shall immediately inform Exim Bank of such debarment/sanction and reasons thereof.

- 4.6 The list of debarred firms and individuals by certain leading MDAs is available as specified in the **DS**. This may not be an exhaustive list of debarred entities but those which are made available centrally on the respective MDA's website. Additionally, there could be lists of debarred entities issued by various government departments/ procuring entities/ corporations and maintained offline.
- 4.7 An Applicant shall be ineligible to be prequalified if it has defaulted on any loan to any Bank/ Financial Institution (FI) as per Central Repository of Information on Large Credits (CRILC) database or otherwise or its account has been classified as Non-Performing Asset (NPA) with any Bank/FI or their companies/ promoters/ directors appear in Reserve Bank of India (RBI) Caution List, RBI Wilful Defaulter List (Suit filed as well as non-suit filed) and Credit Information Bureau India Ltd. (CIBIL) Defaulter List, updated from time to time. On being included in any of the above lists post the prequalification process, the Applicant shall immediately inform Exim Bank on the inclusion and reasons for inclusion thereof.
- 4.8 An Applicant shall furnish such evidence of eligibility satisfactory to the Bank, as the Bank shall reasonably request.

B. Composition of the Application Document

- 5. Contents of this Document
- 5.1 This Application Document consists of the Parts indicated below, and which should be read in conjunction with any Corrigendum issued in accordance with ITA 7.
 - Part I. Scope of Consulting Services
 - Part II. Instructions to Applicants (ITA)
 - Part III. Data Sheet (DS) to ITA
 - Part IV. Prequalification Criteria and Requirements
 - Part V. Forms
 - Part VI. Questionnaire for Applicants
- 5.2 Unless obtained directly from the Bank, the Bank shall not be responsible for the completeness of the document, responses to requests for clarification, or Addenda to the Application Document in accordance with ITA 7. In case of any discrepancies, documents

issued directly by the Bank shall prevail.

5.3 An Applicant is expected to study all instructions, and forms in the Application Document and to furnish with its Application all information or documentation as is required by the Application Document.

6. Clarifications

- 6.1 A prospective Applicant requiring any clarification of the Application Document shall contact the Bank in writing at the Bank's address indicated in the **DS.** The Bank will respond in writing to any request for clarification provided that such request is received no later than fourteen (14) days prior to the deadline for submission of the applications. The Bank's response, at its discretion, may be put up on its website and shall include a description of the inquiry (without identifying its source) and corresponding clarification. As a result of a clarification the Bank may, if necessary, amend the Application Document in accordance with the provisions of ITA 7.
- 6.2 Any modification to the Application Document that may become necessary as a result of the clarifications to the queries shall be made by the Bank exclusively through the use of a Corrigendum pursuant to ITA 7.

7. Corrigendum of Application Document

- 7.1 At any time prior to the deadline for submission of Applications, the Bank may amend the Application Document by issuing a Corrigendum.
- 7.2 Any Corrigendum or Addenda issued shall be deemed to be part of the Application Document and shall be published on the Bank's website.
- 7.3 Post Corrigendum, in order to allow sufficient time to the prospective Applicants in preparing their Applications, or for other good reason, the Bank may, at its discretion, extend the deadline for the submission of Applications in accordance with ITA 16.2.

C. Preparation, Submission and Opening of Applications

8. Cost towards Application

8.1 The Applicant shall bear all costs associated with the preparation and submission of its Application. The Bank will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the prequalification process.

9. Language

9.1 The Application documentation and printed literature that are part of the Application, if in another language, shall be accompanied by an accurate translation of the relevant passages in English language, which shall be the governing language.

10. Documents constituting the Application

- 10.1 The Application shall comprise the following:
 - (a) Application Submission Form, in accordance with ITA 11.1;
 - (b) documentary evidence establishing the Applicant's eligibility, in accordance with ITA 12.1;
 - I documentary evidence establishing the Applicant's qualifications, in accordance with ITA 13; and
 - (d) any other document required as specified in the **DS**.

11. Application Submission Form

- 11.1 The Applicant shall complete an Application Submission Form as provided in Part V (Forms). This Form must be completed without any alteration to its format.
- 12. Documents
 Evidencing the
 Applicant's
 Eligibility
- 12.1 To establish its eligibility in accordance with ITA 4, the Applicant shall complete the eligibility declarations in the Application Submission Form and Forms A.1.1 and A.1.2, included in Part V (Forms).
- 13. Documents
 Evidencing the
 Applicant's
 Qualifications
- 13.1 To establish its qualifications in accordance with Part IV, Prequalification Criteria and Requirements, the Applicant shall provide the information requested in the corresponding Forms included in Part V without any alteration to the format. Applicant shall also complete the Questionnaire included in Part VI without any alteration to the questions. Each Form included in Part V and the Questionnaire in Part VI shall be duly signed by the authorized representative of the Applicant. In case of JV, authorized representative of the respective member shall sign. Noncompliance with requirement may result in summary rejection of the Application
- 13.2 Wherever a monetary amount is to be stated, Applicant should indicate the USD equivalent using the rate of exchange determined as follows:
 - (a) Exchange rates shall be taken from the publicly available source identified in the **DS**. Any error in determining the exchange rates in the Application may be corrected by the Bank during evaluation;
 - (b) For data related to financial statements, the amounts shall be mentioned in Indian Rupees (INR). Equivalent amount in USD shall be arrived at using the exchange rate as on 31st March of respective financial year as specified in the **DS**;
 - (c) for data related to contracts signed in the current financial year, unless otherwise specified in the **DS**, the exchange rate prevalent as on the working day preceding the date of Invitation for Prequalification (IFP) shall be used to arrive at the USD equivalent; and
 - (d) for contracts signed prior to the current financial year, the exchange rate as on 31st March of the respective financial year in which the contract was signed shall be used to arrive

at the USD equivalent as specified in the DS.

14. Authorized Signatory and Number of Copies

14.1 The Applicant shall prepare one original of the documents comprising the Application as described in ITA 10 and clearly mark it "ORIGINAL". The original of the Application shall be typed or written in indelible ink and shall be signed by a person duly authorized to sign on behalf of the Applicant. In case the Applicant is a JV, the Application shall be signed by all members of the JV.

15. Preparing the Application Envelope

- 15.1 The Applicant shall enclose the original Application in a sealed envelope that shall:
 - (a) be addressed to the Bank, as per ITA 16.1;
 - (b) mention the name and address of the Applicant; and
 - I mention the specific identification of this prequalification process indicated in the **DS** ITA 2.1.
- 15.2 The Bank will accept no responsibility for not processing any envelope that was not prepared as required in ITA 15.1 above.

16. Application Submission Deadline

- 16.1 Applicants must submit their Applications in dual mode (on-line as well as off-line). Applications shall be received by the Bank at the address and no later than the deadline indicated in the DS.
- 16.2 The Bank may, at its discretion, extend the deadline for the submission of Applications by amending the Application Document in accordance with ITA 7.

17. Late Applications

17.1 Applications received after the deadline for submission of applications shall not be admissible, and if received, shall be returned unopened to the Applicant.

18. Opening of Applications

18.1 The Bank shall open all Applications at the date, time and place specified in the **DS**. Applicants' representatives may be present during opening.

D. Procedures for Evaluation of Applications

19. Evaluation to be Confidential

- 19.1 Information relating to the Applications, their evaluation and result shall be confidential and will not be disclosed to Applicants or any other person(s) not officially concerned with the prequalification process until the official notification of prequalification results is made in accordance with ITA 25.
- 19.2 From the deadline for submission of Applications to the time of notification of the results of the prequalification in accordance with ITA 25, any Applicant who wishes to contact the Bank on any

matter related to the prequalification process (except as specified in ITA 20.1 below), may do so only in writing. Canvassing in any form will be grounds for disqualification.

20.Clarifications during Evaluation

- 20.1 During the evaluation of Applications, in case of ambiguity, the Bank may, at its discretion, ask an Applicant for a clarification of its Application, to be submitted within a stated reasonable period of time. Any request for clarification from the Bank and all clarifications from the Applicant shall be in writing. Any clarification submitted by an Applicant that is not in response to a request by the Bank may not be considered.
- 20.2 If an Applicant does not provide (within the time allowed) clarifications and/or documents requested as per the Bank's request for clarification, its Application shall be evaluated based on the information and documents available at the time of evaluation of the Application.

21.Determination of Responsiveness of Applications

21.1 The Bank may reject any Application which is not responsive to the requirements of the Application Document and may not subsequently be made responsive by correction of the causes of non-responsiveness or by substitution or resubmission of the Application or part thereof.

E. Evaluation of Applications and Pre-qualification of Applicants

22.Evaluation of Applications

- 22.1 The Bank shall use the criteria and requirements defined in Part IV, Prequalification Criteria and Requirements, to evaluate the qualifications of the Applicants, and no other methods, criteria, or requirements shall be used. The Bank reserves the right to waive minor deviations from the prequalification criteria if they do not materially affect the technical capability and financial resources of an Applicant to perform the contract.
- 22.2 The qualification and experience of sub-contractors(s), if any, proposed by the Applicant will not be considered for evaluation of the Application.
- 22.3 Only the qualifications of the Applicant shall be considered. In particular, the qualifications of a parent or other affiliated company that is not party to the Applicant under a JV in accordance with ITA 4.3 shall not be considered.
- 22.4 The qualification and experience of the Applicant for execution of contracts in-house or for a parent/ promoter/ group concerns or for Special Purpose Vehicles (SPVs), set up by the Applicant or its group companies, shall not be considered.

- 23. Bank's Right to Accept or Reject Applications
- 23.1 The Bank reserves the right to accept or reject any Application, and to annul the prequalification process and reject all Applications at any time, without thereby incurring any liability to the Applicants.
- 24. Pre-qualification of Applicants
- 24.1 All Applicants, whose Applications substantially meet or exceed the specified qualification requirements, will be pre-qualified by the Bank.
- 25.Notification of Prequalification
- 25.1 The Bank shall notify the result of the prequalification process through a letter to the prequalified Applicants and to the applicants not meeting the prequalification criteria.
- 25.2 Applicants that have not been pre-qualified may write to the Bank no later than 7 calendar days after the date of intimation by the Bank, of the result of prequalification, to requestclarifications regardingthe grounds on which they were not pre-qualified.
- 26.Subsequent Invitation for Bids
- 26.1 The Bank shall forward the list of pre-qualified firms to the Borrower for subsequent invitation of bids.

Part III. Data Sheet (DS) to ITA				
A. General				
ITA 2.1	The identification of the Invitation for Pre-qualification [IFP] is: GOILOC-280/SUR/CS-10			
	The Bank is:			
	Export-Import Bank of India 7th Floor, Office Block 1,			
	East Kidwai Nagar			
	New Delhi – 110023			
	Tel: +91 11-2460 7750			
	Email: eximloc@eximbankindia.in			
	Website: www.eximbankindia.in			

ITA 4.3

The lead partner of the JV shall be the one with the highest share in the JV which shall not be less than 26%. The maximum number of other members in the JV shall be such that each of the other members should have at least 20% share. The JV can be either an incorporated JV company or an unincorporated consortium/ association (JVCA) based on a memorandum of understanding. In case of unincorporated JVCA, the share shall be determined based on the share in the proceeds of the contract (in terms of percentage) being bid for. In other words, if prequalified and invited to bid, the share of JV members in the contract in terms of value shall be in the proportion as stated above.

The Letter of Intent to enter into a JV or JV agreement should contain, inter alia, the following:

- Names of the Lead Partner and each of the other members
- Percentage share of each JV member
- Confirmation of Joint and Several Liability of all members of the JV

The JV is permissible at prequalification Stage only. The JV which is prequalified will be sustained for the entire bidding process. JV among prequalified EPC Contractors and non-prequalified EPC Contractors or any other entity is not allowed subsequent to prequalification stage. No change of JV members or change in percentage (%) of share in JV is allowed subsequent to prequalification. A member of JVCA shall not be permitted to participate either in individual capacity or as a member of another JVCA in the same prequalification process.

The JVCA shall nominate a Lead Partner who shall have the authority to conduct all business for and on behalf of any and all the partners of the JVCA during the prequalification process, tendering process and, in the event the JVCA is awarded the Contract, during contract execution.

In the event of award of final contract to any JVCA, all the payments to the JVCA shall be made to the account of the JVCA and not to the account of individual member(s).

The Joint Venture Agreement shall in all respect be governed by and interpreted in accordance with Indian Laws.

ITA 4.6

A list of debarred firms and individuals by:

the World Bank is available on the website: http://www.worldbank.org/debarr

The Asian Development Bank is available on the website:

http://lnadbg4.adb.org/oga0009p.nsf/sancALLPublic?OpenView&count=99

the African Development Bank is available on the website: http://www.afdb.org/en/projects-and-

operations/procurement/debarment-and-sanctions-procedures/

the European Bank for Reconstruction and Development is available on the website: http://www.ebrd.com/pages/about/integrity/list.shtml

the Inter-American Development Bank is available on the website: http://www.iadb.org/en/topics/transparency/integrity-at-the-idb-group/sanctioned-firms-and-individuals,1293.html

B. Contents of the Application Document

For clarification purposes, the Bank's address is:

Mr. Ajay Rana

Assistant General Manager

Lines of Credit Group

Export-Import Bank of India

7th Floor, Office Block 1,

NBCC Complex,

East Kidwai Nagar

New Delhi – 110023

Tel: +91 11-2460 7750

E-mail: eximloc@eximbankindia.in
Website: www.eximbankindia.in

C. Preparation, Submission & Opening of Applications

ITA 10.1 (d)

The preparation and submission of Application Form will be in dual mode (on-line as well as off-line).

0) On-line mode of Application

The applicant shall submit the application through Exim Bank's portal https://locprocure.eximbankindia.in

For details for submitting Online Application, please refer the above portal.

Minimum Requirements:

- 1. Computer/Laptop with Internet connection.
- 2. Operating System: Windows Version: Windows 7/8/10 32 or 64 Bit.
- 3. Java Version: 1.8 or above
- 4. Mozilla version should be 45.0 and above(x86 only i.e OS of 32 Bit Version)
- 5. Digital Certificate: Class III, Signing + Encryption and it should be organizational certificate.

ITA 10.1 (d)

For any Online technical clarification, kindly contact:

Bob Eprocure Pvt. Ltd. 3 / 4, 3rd Floor, Maruthi Towers, Madivala, SBM, Bangalore Karnataka – 560069

Contact Person: Ms. Alka Pillai

Mob: +91-9148982205 +91-9148998467

Email: pqsupport@bobeprocure.in

ii) Off-line mode of Application

The applicant shall forward a hard copy of its application along with a covering letter clearly indicating the name of the project and the Prequalification Reference No.

The Applicant shall submit with its application, the following additional documents as attachment to the Application Submission Form:

The Applicant shall submit a copy (self-attested on all pages) of Power of Attorney in favour of the person who has been authorized, through an appropriate Company Board Resolution or equivalent document, to sign on behalf of the Applicant. Copy (self-attested) of such relevant company Board Resolution or equivalent document should also be attached.

In case the Applicant is a JV, the Applicant shall submit a copy (self-attested on all pages) of Powers of Attorney for each member of the JV along with a copy (self-attested) of relevant Board Resolutions or equivalent documents.

Note: It is mandatory for Applicants to submit the Application in both Online and Off-line modes. Any Application not submitted in accordance with the requirements mentioned in this clause will be liable for rejection. In the event of any discrepancy in Application submitted On-line and Off-line, the information submitted in the hard copy (Off-line submission) will prevail.

ITA 13.2(a)

The source for determining exchange rates is:

For conversion of foreign currency / Indian rupees (INR) to US Dollar, the Applicants shall use the Reference Rates of Foreign Currency published by Financial Benchmark India Private Ltd (FBIL) (https://www.fbil.org.in/)

In case a particular currency rate is not published by FBIL, then the selling rate of such currency shall be taken from the following website: http://www.oanda.com

ITA 13.2(b) & (d)	Applicants shall use the following rates for conversion between USD and INR:				
			USD 1 = INR	1 INR = USD	
		31-Mar-11	44.6500	0.0224	
		31-Mar-12	51.1565	0.0195	
		31-Mar-13	54.3893	0.0184	
		31-Mar-14	60.0998	0.0166	
		31-Mar-15	62.5908	0.0160	
		31-Mar-16	66.3329	0.0151	
		31-Mar-17	64.8386	0.0154	
		31-Mar-18	65.0441	0.0154	
		22-Nov-18	71.1787	0.140	
ITA 13.2(c)	Applicants INR:	shall use the fo	ollowing rates for	conversion between	een USD and
	IIII.	USD 1 = INR	1 INR = USI	P	
		71.1787	0.0140		
ITA 14.1	Additionally, one (1) copy in pen drive shall also be submitted. The prequalification application document (off line version) shall be submitted in spiral or hard bound form only and not as loose sheets in plastic folders. All the pages shall be machine numbered and a table of contents shall be included in the beginning of each volume of documents referring the page numbers of the indexed items. Submission of Application is required in dual mode i.e. on-line as well as off-line as mentioned in ITA 10.1(d). The deadline for Application submission is: Date: December 28, 2018 Time: 1500 hrs For application submission purposes only, the Bank's address is: Bank's address is the same as that indicated in ITA 2.1				
ITA 19.1	Attention: Mr. Ajay Rana, Assistant General Manager The opening of the Applications shall be at the Bank's address as that				
	indicated in ITA 2.1 Date: December 28, 2018 Time: 1530 hrs				

Part IV. Prequalification Criteria and Requirements

This Part contains all the criteria, requirements and procedures that the Bank shall use to evaluate Applications. The information to be provided in relation to each requirement and the definitions of the corresponding terms can be referred to in the respective Forms.

Contents

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С	Financial Status and Capacity	28
D	Experience	29-31
E	Skilled Human Resources	32-34

A. General

A.1 Nationality	
Requirement:	 The Applicant's Nationality shall be in accordance with ITA 4.4 Documentation and Attachments to be submitted as mentioned below
Documentation to be submitted	Form A.1.1 and A.1.2
Attachments to be submitted	 Articles& Memorandum of Association, Certificate of Incorporation / Partnership Deed of the Applicant (and each of the JV members)in accordance with ITA 4.4 In case of JV, letter of intent to form JV or JV agreement, in accordance with ITA 4.3 and documents as above for each member of the JV

A.2. Eligibility			
Requirement:	 The Applicant shall not be under declaration as ineligible, as described in ITA 4.5 and ITA 4.7. Documentation and Attachments to be submitted as mentioned below 		
Documentation to be submitted:	Application Submission Form		
Attachments	 The Applicant shall submit a copy (self-attested on all pages) of Power of Attorney in favour of the person who has been authorized, through an appropriate Company Board Resolution or equivalent document, to sign on behalf of the Applicant. A copy (self-attested) of such relevant company Board Resolution or equivalent document should also be attached. In case the Applicant is a JV, the Applicant shall submit a copy (self-attested on all pages) of Power of Attorneys for each member of the JV along with copy (self-attested) of relevant Board Resolutions or equivalent documents. For an Applicant as a single entity or in case of JV, for each member: Permanent Account Number (PAN): Self attested copy TIN & GST Registration details, as applicable: Self attested copy 		

B. Past Contract Performance and Litigation

B.1 Past Contract Non-performance	
Requirement:	 There shall be no instance of contract¹ non-performance as a result of Applicant's default since November 01, 2013 (in case of JV, each member shall meet the requirement). The Applicant shall inform Exim Bank of any such instances post submission of the Prequalification Application. Documentation and Attachments to be submitted as mentioned below
Documentation to be submitted:	Form B.1.1
Attachments to be submitted:	Documents establishing details included in Form B.1.1

B.2 Pending Contract Litigation	
Requirement:	 Applicant shall have a positive*adjusted net worth determined as per the financial statements for the financial year FY 2017-18and the contractual litigation value as considered below net of provision made in the audited financial statements for FY 2017-18: Litigation value shall be deemed to be 25% of the aggregate value of pending litigation across all contracts and net of provisions, this value shall be deducted from the net worth to arrive at the adjusted net worth. Documentation and Attachments to be submitted as mentioned below In case of JV, each member shall meet the requirement. *Note: Networth - [25% of Litigation Value - provisions already made] = positive
Documentation to be submitted:	Form B.2.1
Attachments to be submitted:	Documents establishing details included in Form B.2.1

B.3 Contract Litigation History						
Requirement:	•	The	aggregate	amount	of	court/arbitration

-

¹Contract non-performance must be based on all information on fully settled disputes or litigation, i.e. dispute or litigation that has been resolved in accordance with the dispute resolution mechanism under the respective contract and where all appeal instances available to the applicant have been exhausted.

	 awards related to contractual litigation against the Applicant², if any since November 01, 2013, shall not exceed 25% of net worth as per the latest financial statements (in case of JV, each member shall meet the requirement). Documentation and Attachments to be submitted as mentioned below 	
Documentation to be submitted:	Form B.3.1	
Attachments to be submitted:	Documents establishing details included in Form B.3.1	

C. Financial Status and Capacity

C.1 Financial Status	
Requirement:	 (i) The audited balance sheets and profit & loss account/ annual report for the last 3 financial years (FY 2015-16 to FY 2017-18) shall be submitted and must demonstrate the current soundness of the Applicant's financial position and indicate its prospective long-term profitability in terms of: a) Positive net worth for each of the last three (3) years as defined above; b) Profit (i.e. Profit Before Tax) for at least one (1) out of last three (3) years as defined above c) Annual Consultancy Revenue in any one (1) of the last three (3) financial years as defined above, be not less than USD 0.46 million.
	In case of JVCA, requirement (a) and (b) above shall be met by each member and requirement under (c), each member shall meet at least 25%, lead member shall meet at least 40% and all members together shall meet 100%. In case of JVCA, for requirement (ii) above, each member shall meet at least 25%, lead member shall meet at least 40% and all members together shall meet 100%. (ii) Documentation and Attachments to be submitted as
	mentioned below
Documentation to be submitted:	Form C.1.1 and Form C.1.3 both certified by the Statutory Auditors of the Applicant (in case of JV, for each member of the JV). Form C.1.2 [in case of JV, for each member of the JV]
Attachments to be submitted:	a) The Applicant and its parties shall provide copies of audited financial statements for the last three (3) years

 $^{^2}$ The Applicant (each member in case of a JV) shall provide accurate information on the related Application Form about any litigation or arbitration resulting from contracts completed or ongoing under its execution over the last five years

as defined above (FY 2015-16 to FY 2017-18). The
financial statements shall:
b) reflect the financial situation of the Applicant or in case
of JV for each member, and not an affiliated entity (such
as parent company or group member).
c) be independently audited and certified by the Statutory
Auditor/ Chartered Accountant in accordance with
applicable legislation.
d) be complete, including all notes to the financial
statements.
e) correspond to accounting periods already completed
and audited.
f) Supporting documents issued by the Banks for
additional financial means for likely future commitments
to be attested by the respective banks. These documents
shall be of latest available date and shall be valid beyond
the last date of submission of the PQ Application.

D. Experience

D.1 General Experience	
Requirement:	 Experience under DPR preparation/PMC/ Lender's Engineer/ Owner's Engineer/ Supervision Engineer Contracts related to Power sector in the role of Prime Consultant or JV member to the main client, in India, during the last 7 years, starting November 01, 2011 and up to application submission deadline. (In case of JV, each member shall meet the requirement.) Documentation and Attachments to be submitted as mentioned below
Documentation to be submitted:	Form D.1.1 (-)
Attachments to be submitted:	 Final Acceptance Certificate/ Completion Certificate/ Testimonial Letters issued by the Project Authority for each contract listed in Form D.1.1giving, inter alia, details of scope and value of work executed by the Applicant, contract start and completion dates. In case the contracts listed in D.1.1 are executed by the Applicant as a member of JV, a copy of Agreement between Project Authority and JV to substantiate Individual JV member's delineated roles, responsibilities and scope and value of work.
	Subcontractors' experience and resumes, if any, submitted with the application shall not be taken into account in determining the Applicant's compliance.

D.2 Specific Experience	Refer Part I – Scope o	Refer Part I – Scope of Consulting Services			
Requirement:	A. An experience in prand value of similar part of the consultants shows and project shows an arrange	reparation of DPR rojects as mentic either as a prin the main clien stribution Netwon uld have The ould have been	and at least the number oned below, wherein the me consultant, or join at/project authority for rk projects. Additionally PMC contract for the satisfactorily completed application submission		
		No. of Contracts	Value ³ of each Project handled as PMC (USD mn)		
	Option I	3	9.35		
		OR			
	Option II	2	11.69		
	·	OR			
	Option III	1	18.70		
	a combined basis i.e. shall not be aggregate individual members remeet the requirement. In addition to the	contract/projected but number of meeting the value on number of coabove, each make of at least on	nember of JVCA shall e project of 50% of the		
	as member of JV/ Corbe considered based of under the contract. C. Sub consultants' ex	nsortium/ JVCA, con role and respo	Applicant was supervised redentials for same shall nsibility of the Applican umes, if any, submitted		
	with the application determining the Appli		taken into account in		

³ In case of contracts in INR, the exchange rate of 31st March of the FY in which the contract was signed, shall be used to arrive at the USD equivalent

Part IV. Prequalification Criteria and Requirements

	D. Documentation and Attachments to be submitted as mentioned below		
Documentation to be submitted:	Form D.2.1		
Attachments to be submitted:	Final Acceptance/ Completion Certificate/ Testimonial issued by		
	the employer for each contract listed in Form D.2.1.		

E. Skilled Human Resources

Requirement:		shall indicate that it o		=	or the key
	Proposed position	Minimum Desirable Qualification/ Experience		Total Experience – Post- Qualification (in years)	Positions
	(Resident) Project Manager	M.Tech or equivalent with Power System Planning background.	10	15	1
	Resident Civil Engineers	B.Tech or equivalent Civil Engineering or Civil Engineering specialty.	8	10	1
	Commissioning Engineer/s	B.Tech or equivalent Electrical Engineering with Power System Planning.	8	10	1
	Quality Control Engineer/s	M.Tech or equivalent in quality control or quality engineering	8	10	1
	Resident Contruction/Site Managers	B.Tech or equivalent in Civil Engineering or Construction Technology	10	12	1
	Resident Substation Engineers	M.Tech or equivalent in Electrical Engineering with a High Voltage Engineering background	10	12	1
	Cable Jointer	B.Tech or equivalent in Electrical Engineering.	8	10	1
	Overhead Line Design Engineer	B.Tech or equivalent in Electrical Engineering.	8	10	1

Part IV. Prequalification Criteria and Requirements

	Resident SCADA/EMS	B.Tech or equivalent in Electronics	10	12	1		
	Engineer	Engineering with					
	Construction/Site	SCADA and Control		ļ			
	Manager	System Engineering					
		background.					
	Resident Telecom	B.Tech or equivalent	10	12	1		
	Engineer	in					
		Telecommunications					
	504 D.4 /5145 D	Engineering.		40			
	SCADA/EMS Design Engineer	M.Tech or equivalent	8	10	1		
	Liigiileei	Electronics					
		Engineering.					
	Telecommunication	B. Tech or	8	10	1		
	Design Engineer	equivalent in					
		Telecommunications					
		Engineering.					
	The applicant is required to submit an undertaking to engage and deploy						
	personnel as above						
Documentation and Attachments to be submitted as mentioned below					low.		
Documentation to be	Form E						
submitted:							
Attachments to be	The applicant is required to submit an undertaking to engage and deploy				and deploy		
submitted:	personnel as above.						

NOTE:

The Evaluation Criteria for Pre- Qualification of Applicants

Sr. No.	Description	Remarks
A.	General	Evaluation on Pass/ Fail basis
B.	Past Contract Performance and Litigation	Evaluation on Pass/ Fail basis
C.	Financial Status and Capacity	Evaluation on Pass/ Fail basis
D.	Experience	Evaluation on Pass/ Fail basis

Part V. Forms

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General Experience	52
Specific Experience	54-55
Skilled Human Resources	56

Application Submission Form

Date: [insert day, month, and year]
IFP No. and title: [insert IFP number and title]

To: [insert full name of Bank]

We, the undersigned, apply to be pre-qualified for the referenced IFP and declare that:

- (a) We have examined and have no reservations to the Application Document, including Corrigendum No(s)._______, issued in accordance with Instructions to Applicants (ITA) 7: [insert the number and issuing date of each corrigendum or "nil" if no corrigendum is issued].
- (b) We meet the eligibility requirements as stated in ITA 4.1, we have not been currently debarred/ sanctioned in accordance with ITA 4.5; Subsequent to the deadline for Application submission, in case we are debarred/sanctioned, we shall immediately inform Exim Bank of such debarment/sanction and reasons thereof, in accordance with ITA 4.5:
- (c) We confirm that we have not defaulted in any loan to any Bank/FI and our account has not been classified as Non-Performing Asset (NPA) with any Bank/FI. We further confirm that none of our companies/promoters/directors appear in RBI Caution List, RBI Willful Defaulter List (Suit filed as well as non-suit filed) and CIBIL Defaulter List, updated from time to time. On being included in any of the above lists, we shall immediately inform Exim Bank on the inclusion and reason for inclusion thereof, in accordance with ITA 4.7;
- (d) We understand that you may cancel the prequalification process at any time and that you are neither bound to accept any Application that you may receive nor to invite the pre-qualified Applicants to bid for subsequent contract(s) subject to this prequalification process, without incurring any liability to the Applicants, in accordance with ITA 23.1.
- (e) We hereby confirm that we have not appointed any agent and we have not paid any agency commission for this Pre qualification process. If prequalified, we also confirm that we will not appoint any agent and nor will we pay any agency commission for the corresponding tendering process or execution of the contract.
- (f) We further declare that we are / are not facing any investigation by any Government procuring entity/ corporation or Multilateral Development Agencies (MDA). (If yes, please provide details in a separate sheet, as necessary.)
- (e) All information, statements and description contained in the Application are in all respect true, correct and complete to the best of our knowledge and belief. We understand that misrepresentation of facts in our Application and contravention to ITA 3, inter alia, may lead to rejection of our Application/ cancellation of prequalification.

Signed [insert signature(s) of an authorized representative(s) of the Applicant]

Name [insert full name of person(s) signing the Application]

In the capacity of [insert capacity of person(s) signing the Application]

Address [insert street number/town or city/country address]

Dated on [insert day number] day of [insert month], [insert year]

[For a joint venture, all members shall sign. Failure to comply with this requirement may result in rejection of Application]

Encl: Checklist of forms and documents

Checklist for Various Forms and Documents to be submitted

Form No.	Details of Forms and Documents	Page no.
A.1.1	Applicant Information Form	
	1. Articles & Memorandum of Association	
	2. Certificate of Incorporation (or equivalent documents of constitution or association), and/or documents of registration	
	3. PAN and GST Registration Details	
	4. Letter of intent to form JV or JV agreement, in case of JV	
	5. Organizational chart	
	6. List of Board of Directors with their complete designation in case of nominee directors	
	7. The beneficial ownership with respective shareholding and nationality of shareholders	
	8. A copy (self-attested on all pages) of Power of Attorney in favour of the person who has been authorised, through an appropriate Company Board Resolution or equivalent document, to sign on behalf of the Applicant	
	9. A copy of relevant Company Board Resolution referred to in item No. 8 above	
A.1.2 *	Applicant's JV Member's Information Form [in case Applicant is a JV]	
*	1. Articles & Memorandum of Association of JV Member	
*	2. Certificate of Incorporation (or equivalent documents of constitution or association), and/or documents of registration, of JV Member	
*	3. PAN and GST Registration Details of JV Member	
*	4. Organizational chart of JV Member	
*	5. List of Board of Directors with their complete designation in case of nominee directors of JV Member	
*	6. The beneficial ownership with respective shareholding and nationality of shareholders of JV Member	
*	7. A copy (self-attested on all pages) of Power of Attorney in favour of the person who has been authorised, through an appropriate Company Board Resolution or equivalent document, to sign on behalf of the Applicant	
*	8. A copy of relevant Company Board Resolution referred to item No. 7 above.	

B.1.1*	Non-Performed Contracts				
*	1. Documents establishing details included in Form B.1.1				
B.1.2 *	Pending Litigation				
*	Documents establishing details included in Form B.2.1				
B.1.3 *	Litigation History				
*	1. Documents establishing details included in Form B.3.1				
C.1.1*	Financial Status & Capacity, certified by the Statutory Auditor of the Applicant				
C.1.2 *	Sources of Finance				
*	1. Audited Annual Reports for the last 5 years				
*	2. Statement of Consolidated Credit Facilities (sanctioned, utilised and available) from Lead Banker or respective Bank statements duly attested by the respective banks.				
C.1.3 *	Annual Turnover, certified by the Statutory Auditor of the Applicant				
D.1.1*	General Experience				
*	Final Acceptance Certificate/ Completion Certificate/ Testimonial Letters issued by the employer for each contract listed in Form D.1.1				
*	2. In case the contracts listed in D.1.1 are executed by the Applicant through an SPV under a concession agreement, either singly or in joint venture, the following additional documents/information should be submitted:				
	a. Copy of Letter of Acceptance of the bid issued by the Concession Granting Authority in favour of the Applicant or a JV comprising the Applicant;				
	b. Copy of Concession Agreement indicating the shareholding structure of the SPV establishing that the SPV is wholly held by the Applicant or by a JV comprising the Applicant provided the Letter of Acceptance of bid by the Concession Authority is issued in favour of the JV comprising the Applicant.				
*	3. In case the contracts listed in D.1.1 are executed by the Applicant as a member of JV, a copy of Agreement between Project Authority and JV to substantiate Individual JV member's delineated roles and responsibilities and scope and value of work.				
D.2.1 *	Specific Experience				
*	Final Acceptance Certificate/ Completion Certificate/ Testimonial Letters issued by the employer for each contract listed in Form D.2.1				
*	2. In case the contracts listed in D.2.1 are executed by the Applicant through an SPV under a concession agreement, either singly or in joint venture, the following additional documents/information should be submitted:				

	b. Copy of Concession Agreement indicating the shareholding structure of the SPV establishing that the SPV is wholly held by the Applicant or by a JV comprising the Applicant provided the Letter of Acceptance of bid by the Concession Authority is issued in favour of the JV comprising the Applicant.	
*	In case the contracts listed in D.2.1 are executed by the Applicant as a member of JV, a copy of Agreement between Project Authority and JV to substantiate Individual JV member's delineated roles and responsibilities and scope and value of work.	
E.3.1	Skilled Human Resources	
E.4.1	Manufacturer's Authorisation (Undertaking)	
Part VI. *	Questionnaire for Applicants	

Note: i. Please insert page numbers

ii. Documents marked '*' to be submitted for each JV member separately.

Form A.1.1 Applicant Information Form

(To be filled by Applicant if being a Single Entity or as Lead member of JV)

Date: [insert day, month, year]

IFP No. and title: [insert IFP number and title]

Page[insert page number]of [insert total number]pages

Applicant's name
[insert full name]
In case of Joint Venture (JV), name of each member:
[insert full name of each member in JV]
Applicant's country* of registration:
[indicate country of Constitution]
Applicant's actual year of incorporation:
[indicate year of Constitution]
Applicant's legal address [registered in India]:
[insert street/ number/ town or city/ country]
Applicant's authorized representative information
Name: [insert full name]
Address: [insert street/ number/ town or city/ country]
Telephone/Fax numbers: [insert telephone/fax numbers, including country and city codes]
E-mail address: [indicate e-mail address]
1. Attached are copies of original documents of
Articles & Memorandum of Association and Certificate of Incorporation (or equivalent documents of constitution or association), and/or documents of registration of the legal entity named above, in accordance with ITA 4.4.
$\ \square$ In case of JV, letter of intent to form JV or JV agreement, in accordance with ITA 4.3.
 Included are the PAN, TIN & GST Registration details, organizational chart, a list of Board of Directors with their complete designation in case of nominee directors, and the beneficial ownership with respective shareholding and nationality of shareholders.

^{*} Note: Applicant's attention is drawn to ITA 4.1 pursuant to which this prequalification process is open to only Indian firms.

Form A.1.2

Applicant's JV Member's Information Form

[The following form is in addition to Form A.1.1 (in case the Applicant is a JV), and shall be completed separately to provide information relating to each JV member]

Date: [insert day, month, year]

IFP No. and title: [insert IFP number and title]

Page [insert page number] of [insert total number] pages

Applicant name:

[insert full name of the JV]

Applicant's JV Member's name:

[insert full name of Applicant's JV Member]

Applicant's JV Member's country* of registration:

[indicate country of registration]

Applicant's JV Member's date of constitution:

[indicate date of constitution in dd/mmm/yyyy]

Applicant's JV Member's legal address registered in India:

[insert street/ number/ town or city/ country]

Applicant's JV Member's authorized representative information

Name: [insert full name]

Address: [insert street/ number/ town or city/ country]

Telephone/Fax numbers: [insert telephone/fax numbers, including country and city codes]

E-mail address: [indicate e-mail address]

- 1. Attached are copies of original documents of Articles & Memorandum of Association and Certificate of Incorporation (or equivalent documents of constitution or association), and/or registration documents of the legal entity named above, in accordance with ITA 4.4.
- 2. Included are the PAN, TIN & GST Registration details, organizational chart, a list of Board of Directors, and the beneficial ownership.

^{*} Note: Applicant's attention is drawn to ITA 4.1 pursuant to which this prequalification process is open to only Indian firms.

Form B.1.1/ B.2.1/ B.3.1

Past Contract Non-Performance, Pending Litigation and Litigation History

[Each of the following tables shall be filled in for the Applicant and for each member of a Joint Venture]

Applicant's Name: [insert full name]
Date: [insert day, month, year]
Joint Venture Member Name:[insert full name]
IFP No. and title: [insert IFP number and title]
Page [insert page number] of [insert total number] pages
Information pertaining to: [Insert name of JV Leader or JV member/s]

	Form B.1.1					
ı	Non-Performed Contracts in accordance with Part IV, Prequalification Criteria and					
		Requirements				
	· · · · · · · · · · · · · · · · · · ·	mance did not occur since the date specified in Part nents, Sub-Factor B.1.	IV, Prequalification			
	tract(s) not perfo uirements, requi	rmed since the date specified in Part IV, Prequalification rement B.1	n Criteria and			
Year Non- Contract Identification Total Contract Identification Performed Portion of Contract Portion of Contract Portion of Portion						
•	[insert amount and percentage]	Contract Identification: [indicate complete contract name/ number, date, value and any other identification] Name of Employer: [insert full name] Address of Employer: [insert street/city/country] Reason(s) for non-performance: [indicate main reason(s)]	[insert amount in USD equivalent and specify exchange rate and date]			

Form **B.2.1**

Pending Litigation, in accordance with Part IV, Prequalification Criteria and Requirements

- □ No pending litigation in accordance with Part IV, Prequalification Criteria and Requirements, Sub-Factor B.2
- ☐ Pending litigation in accordance with Part IV, Prequalification Criteria and Requirements, Sub-Factor B.2 as indicated below.

Year of dispute	Amount in dispute (currency)	Contract Identification	Total Contract Amount (currency), USD Equivalent (exchange rate)	Amount of specific provision already made, if any				
[insert year]	[insert amount]	Contract Identification: [indicate complete contract name, number, date, value and any other identification] Name of Employer: [insert full name] Address of Employer: [insert street/city/country] Matter in dispute: [indicate main issues in dispute] Party who initiated the dispute: [indicate "Employer" or "Consultant"] Status of dispute: [Indicate if it is being treated by the Adjudicator, under Arbitration or being dealt with by the Judiciary]	[insert amount]	[insert amount in USD equivalent and specify exchange rate]				

Form **B.3.1**

Litigation History, in accordance with Part IV, Prequalification Criteria and Requirements

	No litigation since the date specified in Part IV, Prequalification Criteria and Requirements,
Sub-F	Factor B.3.

 \square Litigation Awards in accordance with Part IV, Prequalification Criteria and Requirements, Sub-Factor B.3 as indicated below.

Year of award	Outcome as percentage of Net Worth	Contract Identification	Total Contract Amount (currency), USD Equivalent (exchange rate)
[insert financial year]	[insert percentage]	Contract Identification: [indicate complete contract name, number, date, value and any other identification] Name of Employer: [insert full name] Address of Employer: [insert street/city/country] Matter in dispute: [indicate main issues in dispute] Party who initiated the dispute: [indicate "Employer" or "Consultant"] Result of dispute: [Indicate if resolution was treated by the Adjudicator, under Arbitration or dealt with by the Judiciary and whether resolved in favour or against the Applicant]	[insert amount in USD equivalent and specify exchange rate and date]

Form C.1.1

Financial Status and Capacity

[The following table shall be filled in for the Applicant and for each member of a Joint Venture and shall be certified by the Statutory Auditor. Failure to comply with this requirement may result in rejection of the Application]

Applicant's Name: [insert full name]
Date: [insert day, month, year]
Joint Venture Member Name:[insert full name]
IFP No. and title: [insert IFP number and title]
Page [insert page number] of [insert total number] pages
Information pertaining to: [Insert name of JV leader or JV member/s]

1. Financial data

Type of Financial information in				
FY		FY 2015-16	FY 2016-17	FY 2017-18
	Source	es of Fund		•
Share Holder's Fund				
Loan Fund				
	Applicat	tion of Fund		
Fixed Assets				
Investments				
Net Current Assets				
(i) Current assets, loans and advances				
Less: (ii) Current liabilities & provisions				
Misc. exp. to the extent not W/Off or adjusted				
Profit and Loss Account				
Networth				

Networth					
	Information from Income Statement				
Income					
Expenditure					
Profit/(Loss) Before Tax (PBT)					
Profit/(Loss) After Tax (PAT)					
	Informa	ation Fro	m Cashflow Sta	tement	
Cash Flow from Operating Activities					
Cash Flow from Investments					
Cash Flow from Financing Activities					

Form C.1.2

Sources of Finance

[The following table shall be filled in for the Applicant and each partner in case of a Joint Venture]

Applicant's Name: [insert full name]

Date: [insert day, month, year]

Joint Venture Member Name: [insert full name]

IFP No. and title: [insert IFP number and title]

Page [insert page number] of [insert total number] pages

Information pertaining to: [Insert name of JV Leader or JV member/s]

Specify sources of finance to meet the cash flow requirements for works currently in progress

A. Details of Credit Facilities available to the Applicant

Sr No	Type of Facility	Sanctioned Limit	Utilised Limit	Unutilised Limit
	Fund Based Limits			
	a.			
	b.			
	C.			
	Total Fund Based			
	. Non-fund Based			
	Limits			
	a			
	b			
	С			
	Total Non -fund			
	Based			
	Total Fund and Non- Based Limit			

B. <u>Details of Liquid Assets such as cash and bank balance, marketable securities and any other financial means which may be used meet the cash flow requirements for works currently in progress by the Applicant</u>

Sr No	Type of Liquid Assets	Amount
1.		
2.		
3.		

Financial documents

The Applicant and its parties shall provide copies of audited financial statements for last three years [FY 2015-16 to FY 2017-18] pursuant Part IV, Prequalification Criteria and Requirements, Sub-factor C.1. The financial statements shall:

- (a) reflect the financial situation of the Applicant or in case of JV, for each member and not of an affiliated entity (such as parent company or group member);
- (b) be independently audited or certified in accordance with local legislations;
- (c) be complete, including all notes to the financial statements;
- (d) correspond to accounting periods already completed and audited.

Attached are copies of financial statements for the three years required above; and complying with the requirements.
Please note that printed Audited Annual Reports are to be certified by the Statutory Auditors duly signed & stamped.
Please submit Statement of Consolidated Credit Facilities (sanctioned, utilised and available) from Lead Banker or respective Bank statements.

Form C.1.3

Annual Consultancy Turnover

[The following table shall be filled in for the Applicant and for each member of a Joint Venture and shall be certified by the Statutory Auditor. Failure to comply with this requirement may result in rejection of the Application]

Applicant's Name: [insert full name]
Date: [insert day, month, year]
Joint Venture Member Name:[insert full name]
IFP No. and title: [insert IFP number and title]
Page [insert page number] of [insert total number] pages
Information pertaining to :[Insert name of JV leader or JV member/s]

Annual Consultancy Revenue Data						
Year	PMC Revenue Amount (INR)			Total Consultancy Revenue #	Exchange Rate*	USD equivalent
	By PMC Contracts in India	By Overseas PMC Contracts	Total PMC Revenue			
2015-16						
2016-17						
2017-18						

- * Refer ITA 13.2 for source of exchange rate. Exchange rate prevalent on 31st March shall be used to calculate revenue for respective financial year
- # Total Consultancy Revenue would include revenues from all consultancy contracts including PMC contracts.

Form **D.1.1**

General Experience

[The following table shall be filled in for the Applicant and in the case of a JV Applicant, each Member]

Applicant's Name: [insert full name]
Date: [insert day, month, year]
Joint Venture Member Name:[insert full name]
IFP No. and title: [insert IFP number and title]
Page [insert page number] of [insert total number] pages
Information pertaining to: [Insert name of JV Leader or JV member/s]

[List contracts that demonstrate experience in India pursuant to Part IV, Prequalification Criteria and Requirements, Sub-Factor D.1. List contracts chronologically, according to their commencement (starting) dates and attach Final Acceptance Certificates.]

Contract Identification	Start Date	Initial Contractual	Actual Completion	Role of Applicant
		End Date	Date and Reasons for delay, if any	, pp.
Contract name: [insert full name] Brief Description of the works performed by the Applicant: [describe works performed briefly]	[indicate date as dd/ mmm/ yyyy]	[indicate date as dd/ mmm/ yyyy]		[insert "Prime Consultant " or "JV Member"]
Amount of contract: [insert amount in currency, mention currency used, exchange rate and US\$ equivalent*] Name of Employer: [indicate full name]Address: [indicate street/number/town or city/country]				

^{*} Refer ITA 13.2 for date and source of exchange rate

Final Acceptance Certificate / Completion Certificate / Testimonial Letters issued by the employer to be attached for each contract, in an orderly fashion

Form **D.2.1**

Specific Experience

[The following table shall be filled in for contracts completed by the Applicant, and each member of a Joint Venture, as applicable, pursuant to Part IV, Pre-qualification Criteria and Requirements, Sub-Factor D.2.]

Applicant's Name: [insert full name]
Date: [insert day, month, year]
Joint Venture Member Name:[insert full name]
IFP No. and title: [insert IFP number and title]
Page [insert page number] of [insert total number] pages
Information pertaining to: [Insert name of JV Leader or JV member/s]

Information

Similar Contract No.	[insert number] of [insert number of similar contracts required]		
Contract Identification/ Title	[insert contract name and numb		and number, if applicable]
Contract date	[dd/mmm/yyyy]		
Completion date	Contractual: [dd/mmm/yyyy]		Actual: [dd/mmm/yyyy]
Role in Contract			
[check the appropriate box]	Prime Cor	nsultant□	Member in JV□
Total Contract Amount	[insert total contract amount in contract currency]		US\$ [insert Exchange rate and total contract amount in US\$ equivalent]*
If member in a JV, specify participation in total Contract amount	[insert a percentage amount]	[insert total contract amount in local currency]	[insert exchange rate and total contract amount in US\$ equivalent]*
Employer Details	Employer's N Address: Telephone, f	Name: ax number, E-ma	ail:
Brief Scope of the Services as per Contract			
Narration of the Actual Services Rendered			
Key Staff Positions and Names of Staff			

Total Staff Months by your firm	
Total Staff Months by Associate	
firm	
(if applicable)	

^{*} Refer ITA 13.2 for date and source of exchange rate.

Final Acceptance Certificate / Completion Certificate / Testimonial Letters issued by the employer to be attached for each contract, in an orderly fashion

Annexure-I

Form E.

Skilled Human Resources

[Furnish details for key staff pursuant to Part IV, Pre-qualification Criteria and Requirements, Sub-Factor E. In case of JVCA, this shall be on a combined basis]

Applicant's Name: [insert full name]

Date: [insert day, month, year]

Joint Venture Member Name:[insert full name]

IFP No. and title: [insert IFP number and title]

Page [insert page number] of [insert total number] pages

We, [insert Applicant's full name and in case of JVCA, insert names of all members] hereby undertake, in the event that we are prequalified and invited to submit a bid, to arrange and deploy key staff meeting the experience and qualification requirements, listed in E.:

Position	n	Name of key staff	Academic Qualification	Specialization	Years of Experience	Experience in Countries

[To be attested by the authorized representative of the Applicant and in case of a JVCA, by the lead member on behalf of the JV members]

Part VI. Questionnaire for Applicants

Name of Applicant: [In case of JV, to be filled in each partner separately]

IFP No.: [insert IFP No.]

Eligibility, Confirmation and Other Important Information	Response*
1. Is your firm, either singly or in joint venture currently empanelled or prequalified as a PMC.	Confirm: Yes /No
If yes, please provide details of Client, Country and Scope of PMC. Attach additional sheets, if needed.	
 Export-Import Bank of India (Bank) requires that Applicants and their affiliates observe the highest standard of ethics during the selection and execution of contracts. In this context, any action taken by an Applicant or its affiliate to influence the prequalification process for undue advantage is improper. 	Yes/No
Confirm that Applicant and its JV partners, if applicable, have not engaged in any unethical practices in competing for this prequalification.	
3. Confirm that no official of the Bank has received or will be offered by your firm/organization or agents, any direct or indirect benefit arising from this prequalification or any resulting contracts.	
4. Has your firm been suspended or debarred by any Multilateral Agency, or any government or government procuring entity, or a UN agency? If Yes, provide details, including date of reinstatement, if applicable. Attach additional sheets, if needed.	
5. Has your firm/organization ever filed or petitioned for bankruptcy? (If Yes, furnish details of the case including filing date and current status.). Attach additional sheets, if needed.	
6. Has your firm/ any JV partner been penalized for delay in contractual performance in the last 5 years prior to Application submission deadline. If yes, please provide details in a separate sheet, as necessary.	
7. Has there been a termination of your contract for non-performance in the last 5 years prior to the month preceding the month of Application Submission Deadline? If Yes, please describe in detail in a separate sheet, as necessary.	
8. If prequalified and subsequently awarded a contract by the Borrower Government, would your firm/ JV be willing	Confirm:
(i) to work in accordance with the Borrower country laws and regulations (ii) to submit requisite securities as per contract conditions	Yes/No Yes/No

(iii) to be responsible for the performance of the work executed by your firm	Yes/No
(iv) to allow scrutiny of your work, related accounts, documentation by the Borrower/ Bank/ Government of India	Yes/No
9. Please confirm that you agree to the provisions of the Government of India	Confirm:
guidelines dated 7 th December 2015 on IDEAS Lines of Credit	Yes/ No
* Note: To confirm, print "Yes", else "No"	
(Signature)	
[Name of Authorized Signatory]	
[Title] of Authorized Signatory	
Date:	