Application Document for

Prequalification of Engineering, Procurement and Construction (EPC) Contractor for construction of Rooppur-Dhaka (Aminbazar-Kaliakoir) 400kV D/C 147 km Transmission Line in Bangladesh

Export-Import Bank of India Date: March 11, 2020

INVITATION FOR PREQUALIFICATION OF EPC CONTRACTORS FOR GOVERNMENT OF INDIA LINE OF CREDIT (LOC) PROJECT

The Export-Import Bank of India [hereafter Exim Bank, or the Bank], on behalf of the Government of India (GOI), extends from time-to-time, concessional credit facilities under the Indian Development and Economic Assistance Scheme (IDEAS) to overseas governments / their nominated agencies in developing countries for financing projects involving procurement of goods, civil works, consultancy and non-consultancy services to be contracted to Indian entities.

These Lines of Credit (LOCs) are governed by the Guidelines issued by the GOI from time-to-time. As per the extant guidelines issued vide letter No. 21/3/2015-IDEAS dated December 7, 2015, the Bank is required to carry out a prequalification exercise and provide a list of prequalified bidders to the Borrower for invitation of bids for specific contract packages under the project(s) financed by the LOCs.

In pursuance to the above, the Bank invites Applications from eligible Indian entities for prequalification of an EPC Contractor for construction of Rooppur-Dhaka (Aminbazar-Kaliakoir) 400kV Double Circuit 147 km Transmission Line in Bangladesh under a Line of Credit extended to the Government of Bangladesh.

An upfront and non-refundable Processing Fee of INR 25,000 plus applicable GST (presently 18%) is payable through NEFT transfer as per details given below:

[i]	Applicant Name	<applicant name=""></applicant>
[ii]	Name of Beneficiary	Export-Import Bank of India
[iii]	Beneficiary's Bank Name	Export-Import Bank of India
[iv]	Account No.	HO00INR11011004
[v]	IFSC Code	EIBIOHO0001
[vi]	GST Number	27AAACE2769D1ZS
[vii]	Narration for NEFT	GOILOC-274/Bangladesh/EPC-43

The preparation and submission of Application for Prequalification is **required in dual mode** (on-line as well as off-line) in accordance with the provisions of the Application Document.

Completed Applications (off-line) in accordance with the provisions of the Application Document along with NEFT acknowledgement receipt should be delivered physically by 15:00 hours, April 13, 2020 at the following address:

Mr. Ashok Kumar Vartia
Deputy General Manager
Export-Import Bank of India
Office Block, Tower 1
7th Floor, Adjacent Ring Road
Kidwai Nagar [East]
New Delhi -110023

E-mail: eximloc@eximbankindia.in Website: www.eximbankindia.in

This Application Document (AD) consists of the following Parts:

Part I. Scope of EPC

This Part includes a summary description and other data on this prequalification process and of the prospective project to be contracted by the Borrower Government/ Procuring Entity subsequent to this prequalification.

Part II. Instructions to Applicants (ITA)

This Part provides information to the Applicants in preparing and submitting their Applications for Prequalification ("Applications") and the procedures for this prequalification process.

Part III. Data Sheet (DS) to ITA

This Part includes specific provisions that supplement Part II, Instructions to Applicants.

Part IV. Prequalification Criteria and Requirements

This Part specifies the criteria and requirements and the procedure to be used to determine how Applicants shall be prequalified and later to be invited to bid by Borrower Government / Procuring Entity.

Part V. Forms

This Part includes the Application Submission Form and other forms required to be submitted with the Application.

Part VI Questionnaire for Applicants

This questionnaire requires the prospective Applicants to furnish certain basic information, and confirm certain facts relating to their firm/ joint venture with respect to past performance and prospective engagement.

Application Document for

Prequalification of Engineering, Procurement and Construction (EPC) Contractor for construction of Rooppur--Dhaka (Aminbazar-Kaliakoir) 400kV, Double Circuit, 147 km Transmission Line in Bangladesh

Invitation for Prequalification No.: GOILOC-274/Bangladesh/EPC-43

Issued on: March 11, 2020

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Part I: Scope of EPC

The Export-Import Bank of India (Exim Bank or the Bank), on behalf of the Government of India (GOI) has approved financing of a project out of a Line of Credit extended to the Govt. of Bangladesh. A part of the LOC shall be utilized for construction of Rooppur-Dhaka (Aminbazar-Kaliakoir) 400kV Double Circuit 147 km Transmission Line for which Exim Bank now seeks applications for prequalification from eligible Indian entities. Refer Part II ITA 4 for eligibility provisions.

A] Background and Major Components of the Project

The above project for construction of 400kV Double circuit 147 km Transmission line is a part of power evacuation infrastructure for Rooppur Nuclear power plant in Bangladesh. The 2x1200 MW Nuclear Power Plant is being built in two phases at Rooppur, which is situated at a distance of 200 km North-West of Dhaka. These infrastructures will help Power Grid Company of Bangladesh Ltd. (PGCB) to connect Rooppur Nuclear Power Plant to National Grid of Bangladesh and the qualitative up-gradation of Bangladesh Power system which is mandatory for integration and the safe operation of the nuclear plant.

Scope of EPC

Design, Supply, Installation, Testing & Commissioning of Rooppur-Dhaka (Aminbazar-Kaliakoir), 147km 400kV Double Circuit Transmission Line on Turnkey Basis using Quad Bundle Finch equivalent ACCC Conductor per phase and two ACSR Dorking earthwire equivalent OPGW.

The scope of work includes:

- a. Detailed survey including route alignment, profiling, tower spotting, optimization of tower locations, soil resistivity measurement & geotechnical investigation (including special foundation locations, viz. pile/well foundation locations, if any).
- b. Check survey shall be conducted to locate tower locations on ground conforming to the approved profile and tower schedule.
- c. Fabrication, testing and supply of all types of transmission line towers including stubs, fasteners, anti-theft fasteners, step bolts, hangers, D-shackles, number plate, danger plate, tower earthing, etc.
- d. PGCB's existing designed towers shall be used. The Employer shall provide structural/erection drawings, available shop drawings and available bill of materials of all types of transmission line towers and their extensions as required to the Contractor after placement of award, in sequence, suiting the project requirement upon written request of the Contractor. However, if the Contractor needs to prepare any additional structural and shop drawings or make any correction of existing drawings, these have

to be prepared by the Contractor without any additional cost. In such case, the Contractor has to submit relevant documents/drawings for approval of the Employer.

- e. Bidders are requested to inspect the available drawings in the Design Dept. of PGCB to satisfy them regarding the extent of available drawings. Bidders are required to propose the tower materials from a manufacturer who will use the same material standard as mentioned in the tower drawings
- f. Fabrication, testing and supply of all types of tower accessories such as phase plates, circuit plates (wherever applicable), number plates, danger plates, anti-climbing devices, bird guards, ladders (wherever applicable), resting platforms (wherever applicable), etc.
- g. Design, manufacture, testing and supply of conductors, insulators, OPGW, hardware fittings and conductor & OPGW accessories.
- h. Design of foundations for different types of towers, testing of foundations and casting of foundations (including special foundation locations, viz., pile/well foundation locations, if any) for tower footings;
- i. Erection of towers, tower earthing, fixing of insulator strings, stringing of conductors, OPGW along with all necessary line accessories,
- j. Painting of towers & supply and erection of span markers, obstruction lights (wherever applicable) for aviation requirements (as required);
- k. Stringing of conductors and earth wires. The entire stringing of conductors and earth wire shall be carried out by tension stringing technique.
- I. Testing & commissioning of the erected transmission lines

B] Contract execution period

The duration of the contract is expected to be 30 Months (Thirty Months)

C] Other Information

The project area and vicinity is close to sea level and is in a tropical climate. The ambient shade temperature variation is between 4 °C and 45 °C with periods of high humidity.

Between May and November, low-lying areas are subject to flooding. Flooding counter measure shall have to be undertaken for the civil design, so as not to affect any equipment or works during the wet season. As per the recorded past maximum flood water levels in the project area, sufficient ground level height for land formation is required at the Contractor's responsibility. On certain sites, the flooding can be taken as an advantage in that the heavy loads may be floated on barges to close proximity of the sites.

The project area is a designated zone of moderate earthquake intensity. The seismic factor is 0.1 g.

Atmospheric pollution is moderate and no special insulator design or washing is required. The area is subject to high winds of typhoon strength.

D] GOI Guidelines

As per the GOI guidelines, goods, works and services for minimum 75% value of the contracts covered under these Lines of Credit, must be sourced from India. Applicants are advised to refer to the GOI guidelines mentioned above which are also available at https://www.eximbankindia.in/assets/pdf/loc/GOI-Guidelines-on-LOC.pdf

Part II. Instructions to Applicants [ITA]

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Part II. Instructions to Applicants

A. General

1. Background

1.1 The Export-Import Bank of India (hereinafter called "the Bank"), on behalf of the Government of India (GOI), extends from time-to-time, concessional credit facilities (hereinafter called "Lines of Credit") under the Indian Development and Economic Assistance Scheme (IDEAS) to overseas governments or their nominated agencies (hereinafter called "Borrower or Employer"), for financing projects to be executed by Indian entities. Payment by the Bank to the Indian exporters will be made only at the request of the Borrower and upon approval by the Bank, and will be subject, in all respects, to the terms and conditions of the credit (or financing) agreement.

2. Scope of Prequalification

2.1 With reference to the Invitation for Prequalification (IFP) indicated in Part III, Data Sheet (**DS**), this Application Document ("Application Document") is being issued by the Bank to prospective applicants ("Applicants") interested in submitting applications ("Applications") for prequalification as per the scope described in Part I, Scope of EPC and subject to the provisions of this Application Document.

3. Ethics and Integrity

- 3.1 The Bank requires Applicants to participate in this prequalification process with the highest standards of ethics and integrity. It is strictly forbidden to the parties involved in the prequalification process, by themselves or by a third party, to offer, ask or accept for itself or for a third party, financial or non-financial advantage or even direct or indirect promise or any other acts¹, as offsets for prequalification or bidding or contract award and execution as applicable, if susceptible of being qualified as criminal unlawful acts in accordance with national laws of any party involved.
- 3.2 In pursuance of ITA 3.1 above, Applicants shall permit the Bank to inspect all accounts, records and other documents relating to the submission of the Application, bid submission (in case prequalified), and contract performance (in the case of award), and to have them audited by auditors appointed by the Bank.
- 3.3 If, in accordance with the administrative procedures of the Bank, it is demonstrated that an Applicant in this prequalification process, or during the subsequent bidding for the contract(s) has violated the provisions stated in ITA 3.1 above, the Bank, inter alia,
 - a. shall reject any Application for prequalification or proposal to award a contract in connection with the subsequent procurement process, as applicable; and/or
 - b. may declare an Applicant, temporarily or permanently, ineligible to be awarded future contracts under Bank funding.

¹ These acts shall include, but not limited to, corrupt practice, fraudulent practice, collusive practice, coercive practice, obstructive practice, and conflict of interest.

4. Eligibility of Applicants

- 4.1 This prequalification exercise is open to only Indian Applicants in accordance with the provisions of ITA 4.4. Any form of association by the Applicant with ineligible entities either during this prequalification process or subsequent bidding process may be liable for rejection.
- 4.2 For the purpose of applying the eligibility criteria listed in this article 4, "Applicant" would include the single entity or in case of a joint venture ("JV"), each member of the JV, involved or intended to be involved with this prequalification process (as mentioned in Form A.1.2 Applicant's JV Member's Information Form), for any part of the prospective contract(s) including related services.
- 4.3 An Applicant may be a single entity or a combination of entities in the form of a JV either existing or with the intent to enter into a JV supported by a letter of intent or JV Agreement listing out the names of all the JV members. In the case of a JV, all members shall be jointly and severally liable for the execution of the contract(s) in accordance with the respective contract terms. The JV shall be represented by an authorized representative who shall have the authority from all members of the JV to conduct all business for and on behalf of the JV during the prequalification process. The limit on the number of members in a JV would be as specified in the **DS**.
- 4.4 This prequalification exercise is open to only Indian Applicants. An Applicant shall be deemed to be Indian if the Applicant is constituted, incorporated or registered, and operates in accordance with the provisions of the laws of India, as evidenced by its articles of incorporation and its registration documents, as the case may be.
- An Applicant that has been blacklisted/ debarred/ sanctioned by any 4.5 Multilateral Development Agency (MDA) or any authority in India or the borrowing country in accordance with extant rules and procedures, shall be ineligible to participate in the prequalification/ bidding process as applicable, during such period of time as the sanctioning authority shall determined. the Applicant In case is debarred/sanctioned post the prequalification process (i.e. including, during bidding process and/or Project implementation phase), the Applicant shall immediately inform Exim Bank of such blacklisting/ debarment/sanction and reasons thereof. This may lead to cancellation of prequalification / contract.
- 4.6 The list of debarred firms and individuals by certain leading MDAs is available as specified in the **DS**. This may not be an exhaustive list of debarred entities but those which are made available centrally on the respective MDA's website. Additionally, there could be lists of debarred entities issued by various government departments/ procuring entities/ corporations and maintained offline.
- 4.7 An Applicant shall be ineligible to be prequalified if (a) it is currently under default on any loan to any Bank/ Financial Institution (FI) and its

account has been classified as Non-Performing Asset (NPA) as per Central Repository of Information on Large Credits (CRILC) database; and /or (b) its promoters/ directors appear in Negative list, RBI Wilful Defaulter List (Suit filed as well as non-suit filed), Credit Information Bureau India Ltd. (CIBIL) Defaulter List and/or any other negative list of central and/or state government agencies, updated from time-to-time. On being included in any of the above lists post the prequalification process (i.e. including during bidding process and/or Project implementation phase), the Applicant shall immediately inform Exim Bank on the inclusion and reasons thereof. This may lead to cancellation of prequalification / contract.

4.8. An Applicant shall furnish such evidence of eligibility satisfactory to the Bank, as the Bank shall reasonably request.

B. Composition of the Application Document

5. Contents of this Document

5.1 This Application Document consists of the Parts indicated below, and which should be read in conjunction with any Corrigendum issued in accordance with ITA 7.

• Part I. Scope of EPC

• Part II. Instructions to Applicants (ITA)

• Part III. Data Sheet (DS) to ITA

• Part IV. Pregualification Criteria and Requirements

Part V. Forms

• Part VI. Questionnaire for Applicants

- 5.2 Unless obtained directly from the Bank, the Bank shall not be responsible for the completeness of the document, responses to requests for clarification, or Addenda to the Application Document in accordance with ITA 7. In case of any discrepancies, documents issued directly by the Bank shall prevail.
- 5.3 An Applicant is expected to study all instructions, and forms in the Application Document and to furnish with its Application all information or documentation as is required by the Application Document.

6. Clarifications

- 6.1 A prospective Applicant requiring any clarification of the Application Document shall contact the Bank in writing at the Bank's address indicated in the **DS**. The Bank will respond in writing to any request for clarification provided that such request is received no later than fourteen (14) days prior to the deadline for submission of the applications. The Bank's response, at its discretion, may be put up on its website and shall include a description of the inquiry (without identifying its source) and corresponding clarification. As a result of a clarification the Bank may, if necessary, amend the Application Document in accordance with the provisions of ITA 7.
- 6.2 Any modification to the Application Document that may become necessary as a result of the clarifications to the queries shall be made by the Bank exclusively through the use of a Corrigendum pursuant to ITA 7.

7. Corrigendum of Application Document

- 7.1 At any time prior to the deadline for submission of Applications, the Bank may amend the Application Document by issuing a Corrigendum.
- 7.2 Any Corrigendum or Addenda issued shall be deemed to be part of the Application Document and shall be published on the Bank's website.
- 7.3 Post Corrigendum, in order to allow sufficient time to the prospective Applicants in preparing their Applications, or for other good reason, the Bank may, at its discretion, extend the deadline for the submission of Applications in accordance with ITA 16.2.

C. Preparation, Submission and Opening of Applications

8. Cost towards Application

- 8.1 The Applicant shall bear all costs associated with the preparation and submission of its Application. The Bank will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the pregualification process.
- 9. Language
- 9.1 The Application documentation and printed literature that are part of the Application, if in another language, shall be accompanied by an accurate translation of the relevant passages in English language, which shall be the governing language.

10. Documents constituting the Application

- 10.1 The Application shall comprise the following:
 - (a) Application Submission Form, in accordance with ITA 11.1;
 - (b) documentary evidence establishing the Applicant's eligibility, in accordance with ITA 12.1;
 - (c) documentary evidence establishing the Applicant's qualifications, in accordance with ITA 13; and
 - (d) any other document required as specified in the **DS**.

11. Application Submission Form

- 11.1 The Applicant shall complete an Application Submission Form as provided in Part V (Forms). This Form must be completed without any alteration to its format.
- 12. Documents
 Evidencing the
 Applicant's
 Eligibility
- 12.1 To establish its eligibility in accordance with ITA 4, the Applicant shall complete the eligibility declarations in the Application Submission Form and Forms A.1.1 and A.1.2, included in Part V (Forms).
- 13. Documents
 Evidencing the
 Applicant's
 Qualifications
- 13.1 To establish its qualifications in accordance with Part IV, Prequalification Criteria and Requirements, the Applicant shall provide the information requested in the corresponding Forms included in Part V without any alteration to the format. Applicant shall also complete the Questionnaire included in Part VI without any alteration to the questions. Each Form included in Part V and the Questionnaire in Part VI shall be duly signed by the authorized representative of the Applicant. In case of JV, authorized

- representative of the respective member shall sign. Non- compliance with this clause may result in summary rejection of the Application.
- 13.2 If an Applicant does not manufacture or produce the goods it offers to supply, it shall submit documentation related to Manufacturer's Authorization as specified in the **DS**.
- 13.3 Wherever a monetary amount is to be stated, Applicant should indicate the USD equivalent using the rate of exchange determined as follows:
 - (a) Exchange rates shall be taken from the publicly available source identified in the **DS**. Any error in determining the exchange rates in the Application may be corrected by the Bank during evaluation;
 - (b) For data related to financial statements, the amounts shall be mentioned in Indian Rupees (INR). Equivalent amount in USD shall be arrived at using the exchange rate as on 31st March of respective financial year as specified in the **DS**;
 - (c) for data related to Liquidity, Annual Residual Contract Value and contracts signed in the current financial year, unless otherwise specified in the **DS**, the exchange rate prevalent as on the working day preceding the date of Invitation for Prequalification (IFP) shall be used to arrive at the USD equivalent as specified in the **DS**; and
 - (d) for contracts signed prior to the current financial year, the exchange rate as on 31st March of the respective financial year in which the contract was signed shall be used to arrive at the USD equivalent as specified in the **DS**.
- 14. Authorized
 Signatory and
 Number of Copies
- 14.1 The Applicant shall prepare one original of the documents comprising the Application as described in ITA 10 and clearly mark it "ORIGINAL". The original of the Application shall be typed or written in indelible ink and shall be signed by a person duly authorized to sign on behalf of the Applicant. In case the Applicant is a JV, the Application shall be signed by all members of the JV.
- 15. Preparing the Application Envelope
- 15.1 The Applicant shall enclose the original Application in a sealed envelope that shall:
 - (a) be addressed to the Bank, as per ITA 16.1;
 - (b) mention the name and address of the Applicant; and
 - (c) mention the specific identification of this prequalification process indicated in the **DS**ITA 2.1.
- 15.2 The Bank will accept no responsibility for not processing any envelope that was not prepared as required in ITA 15.1 above.
- 16. Application Submission Deadline
- 16.1 Applicants must submit their Applications in dual mode (on-line as well as off-line). Applications shall be received by the Exim Bank at the address and no later than the deadline indicated in the **DS.**
- 16.2 The Bank may, at its discretion, extend the deadline for the submission of Applications by amending the Application Document in accordance with ITA 7.

17. Late Applications

17.1 Applications received after the deadline for submission of applications shall not be admissible, and if received, shall be returned unopened to the Applicant.

18. Opening of Applications

18.1 The Bank shall open all Applications at the date, time and place specified in the **DS**. Applicants' representatives may be present during opening.

D. Procedures for Evaluation of Applications

19. Evaluation to be Confidential

- 19.1 Information relating to the Applications, their evaluation and result shall be confidential and will not be disclosed to Applicants or any other person(s) not officially concerned with the prequalification process until the official notification of prequalification results is made in accordance with ITA 25.
- 19.2 From the deadline for submission of Applications to the time of notification of the results of the prequalification in accordance with ITA 25, any Applicant who wishes to contact the Bank on any matter related to the prequalification process (except as specified in ITA 20.1 below), may do so only in writing. Canvassing in any form will be grounds for disqualification.

20. Clarifications during Evaluation

- 20.1 During the evaluation of Applications, in case of ambiguity, the Bank may, at its discretion, ask an Applicant for a clarification of its Application, to be submitted within a stated reasonable period of time. Any request for clarification from the Bank and all clarifications from the Applicant shall be in writing. Any clarification submitted by an Applicant that is not in response to a request by the Bank may not be considered.
- 20.2 If an Applicant does not provide (within the time allowed) clarifications and/or documents requested as per the Bank's request for clarification, its Application shall be evaluated based on the information and documents available at the time of evaluation of the Application.

21. Determination of Responsiveness of Applications

21.1 The Bank may reject any Application which is not responsive to the requirements of the Application Document and may not subsequently be made responsive by correction of the causes of non-responsiveness or by substitution or resubmission of the Application or part thereof.

E. Evaluation of Applications and Prequalification of Applicants

22. Evaluation of Applications

22.1 The Bank shall use the criteria and requirements defined in Part IV, Prequalification Criteria and Requirements, to evaluate the qualifications of the Applicants, and no other methods, criteria, or requirements shall be used. The Bank reserves the right to waive minor deviations from the prequalification criteria if they do not materially affect the technical capability and financial resources of an

Applicant to perform the contract.

- 22.2 The qualification and experience of sub-contractor(s), if any, proposed by the Applicant will not be considered for evaluation of the Application.
- 22.3 Only the qualifications of the Applicant, in the capacity as prime contractor/ member of JV to the project employer, shall be considered. In particular, the qualifications of parent or subsidiary or any other affiliated company of the Applicant, who is not member of the JV except as permitted by ITA 4.3, shall not be considered.
- 22.4 The qualification and experience of the Applicant for execution of contracts in-house or for a parent/ promoter/ group concerns or for Special Purpose Vehicles (SPVs), set up by the Applicant or its group companies, shall not be considered. However, the experience of the SPV can be considered in favour of the Applicant provided it is established through documentary evidence that the SPV was established by the Applicant pursuant to a concession granted by a Project Authority who is unrelated to both the Applicant and the SPV and the Letter of Acceptance of bid/ Letter of Award was issued by the Project Authority in favour of the Applicant. Further, the FAC issued by the Project Authority should indicate that the project was executed by the Applicant as an EPC contractor.
- 23. Bank's Right to Accept or Reject Applications
- 23.1 The Bank reserves the right to accept or reject any Application, and to annul the prequalification process and reject all Applications at any time, without thereby incurring any liability to the Applicants.
- 24. Prequalification of Applicants
- 24.1 All Applicants, whose Applications substantially meet or exceed the specified qualification requirements, will be prequalified by the Bank.
- 25. Notification of Prequalification
- 25.1 The Bank shall notify the result of the prequalification process through a letter to the prequalified Applicants and to the applicants not meeting the prequalification criteria.
- 25.2 Applicants that have not been prequalified may write to the Bank no later than 7 calendar days after the date of intimation by the Bank, of the result of prequalification, to requestclarifications regarding the grounds on which they were not prequalified.
- 26. Subsequent Invitation for Bids
- 26.1 The Bank shall forward the list of prequalified firms to the Borrower for subsequent invitation of bids.

Part III. Data Sheet (DS) to ITA

A. General

ITA 2.1

The identification of the Invitation for Prequalification (IFP) is:

GOILOC-274/Bangladesh/EPC-43

The Bank's address is:
Export-Import Bank of India
Office Block, Tower 1
7thFloor, Adjacent Ring Road
Kidwai Nagar [East]

New Delhi -110023 Tel :+91 – 11 – 24607700

Email: <u>eximloc@eximbankindia.in</u> Website: <u>www.eximbankindia.in</u>

ITA 4.3

The lead partner of the JV shall be the one with the highest share in the JV which shall not be less than 26%. The maximum number of other members in the JV shall be such that each of the other members should have at least 20% share. The JV can be either an incorporated JV company or an unincorporated consortium/ association [JV] based on a memorandum of understanding. In case of unincorporated JV, the share shall be determined based on the share in the proceeds of the contract [in terms of percentage] being bid for. In other words, if prequalified and invited to bid, the share of JV members in the contract in terms of value shall be in the proportion as stated above.

The Letter of Intent to enter into a JV or JV agreement should contain, inter alia, the following:

- Names of the Lead Partner and each of the other members
- Percentage share of each JV member
- Confirmation of Joint and Several Liability of all members of the JV

The JV is permissible at prequalification Stage only. The JV which is prequalified will be sustained for the entire bidding process. JV among prequalified EPC Contractors and non–prequalified EPC Contractors or any other entity is not allowed subsequent to prequalification stage. No change of JV members or change in percentage (%) of share in JV is allowed subsequent to prequalification. A member of JV shall not be permitted to participate either in individual capacity or as a member of another JV in the same contract package in a prequalification process.

The JV shall nominate a Lead Partner who shall have the authority to conduct all business for and on behalf of any and all the partners of the JV during the prequalification process, tendering process and, in the event the JV is awarded the Contract, during contract execution.

In the event of award of final contract to any JV, all the payments to the JV shall be made to the bank account of the JV and not to the account of individual member(s).

The Joint Venture Agreement shall in all respect be governed by and interpreted in accordance with Indian Laws.

ITA 4.6

A list of debarred firms and individuals by:

The World Bank is available on the website: http://www.worldbank.org/debarr

The Asian Development Bank is available on the website:

http://lnadbg4.adb.org/oga0009p.nsf/sancALLPublic?OpenView&count=999

The African Development Bank is available on the website:

http://www.afdb.org/en/projects-and-operations/procurement/debarment-and-sanctions-procedures/

The European Bank for Reconstruction and Development is available on the website: http://www.ebrd.com/pages/about/integrity/list.shtml

The Inter-American Development Bank is available on the website: http://www.iadb.org/en/topics/transparency/integrity-at-the-idb-group/sanctioned-firms-and-individuals,1293.html

B. Contents of the Application Document

ITA 6.1

For clarification purposes, the Bank's address is:

Mr. Ashok Kumar Vartia Deputy General Manager Export-Import Bank of India Office Block, Tower 1 7th Floor, Adjacent Ring Road Kidwai Nagar [East]

New Delhi -110023

E-mail: eximloc@eximbankindia.in

C. Preparation, Submission & Opening of Applications

ITA 10.1 (d)

The preparation and submission of Application Form will be in dual mode (online as well as off-line).

i) On-line mode of Application

The applicant shall submit the application through Exim Bank's portal https://locprocure.eximbankindia.in

For details for submitting Online Application, please refer the above portal.

Minimum Requirements:

- 1. Computer/Laptop with Internet connection.
- 2. Operating System: Windows Version: Windows 7/8/10 32 or 64 Bit.
- 3. Java Version: 1.8 or above
- 4. Mozilla version should be 45.0 and above(x86 only i.e., OS of 32 Bit Version)
- 5. Digital Certificate: Class III, Signing + Encryption and it should be organizational certificate.

	F	1			
	For any On	<u>line technical cla</u>	rification, kindly con	tact:	
	Bob EProcure Pvt. Ltd. 3 / 4, 3 rd Floor, Maruthi Towers, Madivala, SBM, Bangalore Karnataka – 560069 Email: pqsupport@bobeprocure.net				
	ii) <u>Off-line</u>	mode of Applicat	<u>tion</u>		
	The applicant shall forward a hard copy of its application along with a covering letter clearly indicating the name of the project and the Prequalification Reference No.			_	
			t with its application the Application Subn	- ·	additional
	The Applicant shall submit a copy (self-attested on all pages) of Power of Attorney in favour of the person who has been authorized, through an appropriate Company Board Resolution or equivalent document, to sign on behalf of the Applicant. Copy (self-attested) of such relevant company Board Resolution or equivalent document should also be attached.				
	In case the Applicant is a JV, the Applicant shall submit a copy (self-attested on all pages) of Powers of Attorney for each member of the JV along with a copy (self-attested) of relevant Board Resolutions or equivalent documents.				
	Note: It is mandatory for Applicants to submit the Application in both On-line and Off-line modes. Any Application not submitted in accordance with the requirements mentioned in this Clause will be liable for rejection. In the event of any discrepancy in Application submitted On-line and Off-line, the information submitted in the hard copy (Off-line submission) will prevail.				
ITA 13.2	Undertaking related to Manufacturer's Authorization in accordance with Form E.4.1 included in Part V of this Application Document.				
ITA 13.3	The source for determining exchange rates is: For conversion of foreign currency / Indian rupees (INR) to US Dollar, the Applicants shall use the Reference Rates of Foreign Currency published by Financial Benchmark India Private Ltd (FBIL) (https://www.fbil.org.in/)				
	In case a particular currency rate is not published by Reserve Bank of India, then the selling rate of such currency shall be taken from the following website: http://www.oanda.com				
ITA 13.3(b)& (d)	Applicants	shall use the follow	wing rates for conver	sion between USD a	nd INR:
			USD 1 = INR	1 INR = USD	
		31-Mar-11	44.6500	0.0224	

	31-Mar-12	51.1565	0.0195	
	31-Mar-13	54.3893	0.0184	
	31-Mar-14	60.0998	0.0166	
	31-Mar-15	62.5908	0.0160	
	31-Mar-16	66.3329	0.0151	
	31-Mar-17	64.8386	0.0154	
	31-Mar-18	65.0441	0.0154	
	31-Mar-19	69.1713	0.0145	
ITA 13.3(c)	Applicants shall use the follow	ving rates for conver	sion between USD a	nd INR:
	USD 1 = INR	1 INR = USD	\neg	
	73.9538	0.0135		
ITA 14.1	Additionally one (1) copy in a	pen drive shall also l	pe submitted.	
	The prequalification applicati	on document (off lir	ne version) shall be	submitted
	in spiral or hard bound form only and not as loose sheets in plastic folders. All			
	the pages shall be machine numbered and a table of contents shall be included in the beginning of each volume of documents referring the page numbers of			
	the indexed items.			
ITA 16.1	Submission of Application is required in dual mode i.e. on-line as well as off-			
-	line as mentioned in ITA 10.1(d).			
	The deadline for Application	submission is:		
	The deadline for Application	343111331311131		
	Date: 13 April, 2020			
	Time: 15:00 hrs			
	For application submission p	umasas anhu tha Da	alds addrags is	
	For application submission pu	irposes only, the Bal	rik s address is:	
	Bank's address is the same as	that indicated in ITA	2.1	
	Attention: Mr. Ashok Kumar	Vartia, Deputy Gene	ral Manager	
ITA 40 4				indicated
ITA 18.1	The opening of the Application in ITA 2.1	ons snaii be at the Ba	ink's address as that	. maicatea
	Date: 12 April 2020			
	Date: 13 April , 2020 Time: 15:30 hrs			

Part IV. Prequalification Criteria and Requirements

This Part contains all the criteria, requirements and procedures that the Bank shall use to evaluate Applications. The information to be provided in relation to each requirement and the definitions of the corresponding terms can be referred to in the respective Forms.

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E	Quality Assurance	27-29

A. General

A.1 Nationality	
Requirement:	 The Applicant's Nationality shall be in accordance with ITA 4.4 Documentation and Attachments to be submitted as mentioned below
Documentation to be submitted	Form A.1.1 and A.1.2
Attachments to be submitted	 Articles & Memorandum of Association, Certificate of Incorporation /Partnership Deed (in case of partnership firm) of the Applicant in accordance with ITA 4.4 In case of JV, letter of intent to form JV or JV agreement, in accordance with ITA 4.3 and documents as above for each member of the JV

A.2. Eligibility		
Requirement:	 The Applicant shall not be under declaration as ineligible, as described in ITA 4.5and ITA 4.7. Documentation and Attachments to be submitted as mentioned below 	
Documentation to be submitted:	Application Submission Form	
Attachments	 The Applicant shall submit a copy [self-attested on all pages] of Power of Attorney in favour of the person who has been authorized, through an appropriate Company Board Resolution or equivalent document, to sign on behalf of the Applicant. A copy [self-attested] of such relevant company Board Resolution or equivalent document should also be attached. In case the Applicant is a JV, the Applicant shall submit a copy [self-attested on all pages] of Powers of Attorney for each member of the JV along with copy [self-attested] of relevant Board Resolutions or equivalent documents. 	
	 For an Applicant as a single entity or in case of JV, for each member: Permanent Account Number [PAN]: Self attested copy GST Registration details, as applicable: Self attested copy Screening Committee Approval of Project Exports Promotion Council of India - PEPC [MOCI]. 	

B. Past Contract Performance and Litigation

B.1 Past Contract Non-performance	
Requirement:	 There shall be no instance of contract² non-performance as a result of Applicant's default since March 01, 2015. (In case of JV, each member shall meet the requirement)
	➤ The Applicant shall inform Exim Bank of any such instances post submission of the Prequalification Application.
	Documentation and Attachments to be submitted as mentioned below
Documentation to be submitted:	Form B.1.1
Attachments to be submitted:	Documents establishing details included in Form B.1.1

B.2 Pending Contract Litigation	
Requirement:	➤ Applicant shall have a positive 'Adjusted Net Worth'* determined as per the financial statements for the latest financial year (FY 2018-19), adjusted for 'Pending Contractual Litigation Value' as considered below:
	 'Pending Contractual Litigation Value' shall be deemed to be 25% of the aggregate value of pending litigation across all contracts, net of provisions made in the latest audited financial statements (FY 2018-19), which shall be deducted from the net worth to arrive at the 'Adjusted Net Worth'.
	*Adjusted Net Worth: Net worth as per the latest financial statements less [25% of Pending Contractual Litigation Value less provisions made in the latest audited financial statements for pending contractual litigations] = Positive
	Documentation and Attachments to be submitted as mentioned below.
	In case of JV, each member shall meet the above requirement.
Documentation to be submitted:	Form B.2.1
Attachments to be submitted:	Documents establishing details included in Form B.2.1

²Contract non-performance must be based on all information on fully settled disputes or litigation, i.e. dispute or litigation that has been resolved in accordance with the dispute resolution mechanism under the respective contract and where all appeal instances available to the Applicant have been exhausted.

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B.3 Contract Litigation History	
Requirement:	 The aggregate amount of awards against the Applicant, if any, since March 01, 2015 (5 years from the Application Submission Deadline) shall not exceed 25% of net worth as per the latest audited financial statements.(In case of JV, each member shall meet the requirement.) Documentation and Attachments to be submitted as mentioned below
Documentation to be submitted:	Form B.3.1
Attachments to be submitted:	Documents establishing details included in Form B.3.1

C. Financial Status and Capacity

C.1 Financial Status	
Requirement:	(i) The audited balance sheets, statements of profit & loss and annual reports for the last 5 financial years (FY 2014-15 to FY 2018-19) shall be submitted and must demonstrate the current soundness of the Applicant's financial position and indicate its prospective long-term profitability in terms of:
	 a. Positive Adjusted Net Worth for each of the last five (5)financial years defined above; b. Profit (i.e. Profit Before Tax) for at least two (2) out of last five (5) financial years defined above; and c. Annual EPC Revenue³ in any one (1) of the last five (5) financial years as defined above be not less than USD 80 million.
	In case of JV, requirement (a) and (b) above shall be met by each member and requirement under (c), each member shall meet at least 25%, lead member shall meet at least 40% and all members together shall meet 100%.
	(ii) The Applicant shall demonstrate that it has access to, o has available, liquid assets, unencumbered real assets, lines o credit, and other financial means (independent of any contractual advance payment) sufficient to meet the project cash flow requirements of ongoing contracts including the present contract net of the Applicants other commitments. Minimum required liquid assets ⁴ and/or credit facilities to be made available for execution of the contract shall not be less than USD 20 million.
	In case of JV, for requirement (ii) above, each member shall meet at least 25%, lead member shall meet at least 40% and

³ In case of Contracts in INR, the exchange rate of 31st March of the financial year in which the contract was signed will be used to arrive at the USD equivalent.

⁴Exchange rate prevalent as on the working day preceding the date of Invitation for Prequalification (IFP) shall apply [Refer ITA 13.3(c)].

	all members together shall meet 100%.				
	(iii) Documentation and Attachments to be submitted as mentioned below				
Documentation to be submitted:	Forms C.1.1 and Form C.1.3 both certified by the Statutory Auditors of the Applicant (in case of JV, for each member of the JV)				
	Form C.1.2 [in case of JV, for each member of the JV]				
Attachments to be submitted:	The Applicant and its parties shall provide copies of audite financial statements for the last five (5) years as define above. The financial statements shall:				
	 a) reflect the financial situation of the Applicant or in case of JV for each member, and not an affiliated entity (such as parent company or group member). b) be independently audited and certified by the Statutory Auditors/ Chartered Accountants in accordance with applicable legislation. c) be complete, including all notes to the financial statements. d) correspond to accounting periods already completed and audited. 				
	Supporting documents issued by the Banks for additional financial means for likely future commitments to be attested by the respective banks. These documents shall be of latest available date and shall be valid beyond the last date of submission of the PQ Application.				
C.2 Value of ongoing contracts					
Requirement	 Aggregate annual residual value⁵ of all ongoing contracts shall not be more than 350% of the highest annual turnover in last five (5) years as defined above. In case of JV, this shall apply to each member. Documentation and Attachments to be submitted as mentioned below. 				
Documentation to be submitted:	Form C.2.1 certified by a Chartered Accountant/Statutory Auditors				
Attachments to be submitted:	None				

D. Experience

D.1 General Experience	
Requirement:	Experience in Design Engineering/ Construction/ EPC contracts relating to Power Transmission Sector in the role of prime contractor or JV member to the main client, in India during the last seven (7) years, starting from March 01, 2013 and up to application submission deadline. (In case of JV, each member shall meet the requirement).

 $^{^{5}}$ Exchange rate prevalent as on the working day preceding the date of Invitation for Prequalification (IFP) shall apply [Refer ITA 13.3(c)].

	>	Documentation mentioned belo		chments to be submitted as			
Documentation to be submitted:	Fo	Form D.1.1					
Attachments to be submitted:	A	Testimonial Le each contract of scope and contract start executed throu concession ag Concession Gra	etters issued listed in Forr value of wo and comple ugh a Special greement, F anting Autho	•			
	In case the contracts listed in D.1.1 are executed by Applicant through an SPV under a concession agreen either singly or in joint venture, the following addit documents/information should be submitted:						
	Copy of Letter of Acceptance of the bid issued to Concession Granting Authority in favour of Applicant or a JV comprising the Applicant; and						
		Copy of Concession Agreement indicating the shareholding structure of the SPV establishing that the SPV is wholly held by the Applicant or by a JV comprising the Applicant;					
	>	In case the contracts listed in D.1.1 are executed by the Applicant as a member of JV, a copy of Agreement between Project Authority and JV to substantiate Individual JV member's delineated roles, responsibilities and scope and value of work.					
		submitted wit	th the applic	nce and resumes, if any, cation shall not be taken into a Applicant's compliance.			
D.2 Specific Experience	Re	fer Part I: Scope	of EPC for d	etails			
Requirement:	Por pri em to	At least the number and value of similar EPC contracts in Power Transmission Sector as mentioned below, in the role of prime contractor or JV member ⁶ to the main client/project employer, completed between March 01, 2013 (7 years prior to application submission deadline) and application submission deadline:					
			No. of Contracts	Value of Each Contract ⁷ (USD Million)			
		Option I	3	USD 53.60 Million			
				OR .			
		Option II	2	USD 67.10 Million			

 6 Experience shall be considered on basis of scope of work of the Applicant in that JV for the contract under reference.

⁷In case of contracts in INR, for contracts signed in the current financial year, the exchange rate prevalent as on the working day precedingthe date of Invitation for Prequalification (IFP) shall be used to arrive at USD equivalent. For other contracts, the exchange rate as on 31st March of the financial year in which the contract was signed shall be used to arrive at the USD equivalent.

	OR				
	Option III 1 USD 107.30 Million				
	The EPC scope under the above three contracts must include supply, installation, testing & commissioning of single and/or double circuit 380kV or above voltage over-head transmission line on lattice steel towers. Further, the above contracts should also meet the criteria				
	mentioned below:				
	a) At least one of the above contracts shall be of 380 kV or higher voltage rating, for a minimum of 120 km transmission line, out of which, at least 25 km route length of single/double circuit line should involve the components such as Design, Supply, Installation, Testing & Commissioning.				
	b) At least one (1) of the above-mentioned contracts shall be in successful operation for a minimum period of 03(three) years counting backwards from the Application Submission Deadline.				
	 c) At least one (1) of the above-mentioned contracts must be completed outside the Bidder's own country. 				
	The Applicant shall submit the completion certificate as document of proof for completion of the similar nature of work and mention the date and cost of completion of the work.				
	In case of JV, requirement shall be met by the JV on a combined basis, i.e., contract values of each member shall not be aggregated but number of contract(s) by individual members meeting, the value fully and one or more technical aspects listed above, can be aggregated to meet the requirement on number of contracts.				
	In addition to the above, each member of JV shall demonstrate experience of at least one contract of 50% of the value indicated under Option I above, demonstrating experience similar to at least one of the technical aspects listed in (a) to (c) above.				
Documentation to be submitted:	Form D.2.1				
Attachments to be submitted:	 Final Acceptance/ Completion Certificate/ Testimonial Letters issued by the Project Authority for each contract listed in Form D.2.1 giving, inter alia, details of scope and value of work executed by the Applicant, contract start and completion dates. In case of projects executed through a Special Purpose Vehicle (SPV) under a concession agreement, FAC shall be issued by the Concession Granting Authority. In case the contracts listed in D.2.1 are executed by the 				

Applicant through an SPV under a concession agreement, either singly or in joint venture, the following additional documents/information should be submitted:

Copy of Letter of Acceptance of the bid issued by the Concession Granting Authority in favour of the Applicant or a JV comprising the Applicant; and

Copy of Concession Agreement indicating the shareholding structure of the SPV establishing that the SPV is wholly held by the Applicant or by a JV comprising the Applicant

In case the contracts listed in D.2.1 are executed by the Applicant as a member of JV, a copy of Agreement between Project Authority and JV to substantiate Individual JV member's delineated roles, responsibilities and scope and value of work.

E. Quality Assurance

Result of evaluation to the following criteria may lead to full prequalification or conditional prequalification

E.1 Certified Management System	
Requirement:	ISO Accreditation / Certified Quality Management System
Documentation to be submitted:	Form E.1.1
Attachments to be submitted:	Self-attested copy of ISO Accreditation / Quality Management System Certificate valid as on the deadline for submission of application

E.2 Equipment									
Requirement:		• •	hat it can avail and deploy the tution of the scope of work as de						
	No. Equipment Characteristics Minimum Number Required								
	1	Winch	5 tons	2					
	2	Tensioner	18 tons	2					
	3	Puller	2						
	4	Mobile truck crane	Boom 40 meters, load 10 tons	1					
	5	Truck	10 tons	4					

	Note: The above list of equipment is an indicative list. The complete list of equipment would be made available at Tender stage > Documentation and Attachments to be submitted as mentioned below
Documentation to be submitted:	Form E.2.1
Attachments to be submitted:	None

E.3 Skilled Human Resources

Requirement:

Applicant must demonstrate that it can deploy the personnel for the key positions that meet the following requirements:

No.	Position	Qualification	Total Work Experienc e (years)	Experience in Similar Projects (years)	No. of Personnel
1	Contractor's Representativ e/ Project Director / Project Manager	B.SC in Electrical/ Mechanical/ Civil Engineering	15	10	1
2	Transmission Line Design Engineer	B.SC in Electrical/ Mechanical/ Civil Engineering	12	8	1
3	Site Manager	B.SC in Civil Engineering	10	5	1
4	Transmission Line Electrical Engineer	B.SC in Electrical Engineering	10	5	1
5	Transmission Line Civil Engineer	B.SC in Civil Engineering	10	5	1
6	Health & Safety (Accident Prevention) Officer	Bachelors Degree & Professional Degree/Diplo ma in Health & Safety	8	5	1
7	Environmental Specialist	Bachelor in Environmenta I Science or Equivalent	8	5	1

	8	Social / Land Acquisition / Compensation Specialist	Bachelors Degree & degree/certifi cation in social/land acquisition/co mpensation	8	5	1
Documentation to be submitted:	Form E. 3.1 CVs should, inter alia, incorporate qualifications, experience in the sector and should also list professional memberships/ accreditations and knowledge of languages including foreign languages, countries of work experience.					
Attachments to be submitted:	•	deploy personn	nel as above	aff along	undertaking to e	

E.4 Manufacturer's Authorization (Undertaking)	
Requirement:	 In the case of an Applicant who offers to supply and/or install equipment in accordance with Part I of the Application Document that the Applicant did not manufacture or otherwise produce, the Applicant shall submit an undertaking to submit Manufacturer's Authorization(s) for all major equipment in favour of the Applicant to bid for the subsequent contract confirming warranty support, in the event of prequalification and submission of bid by the Applicant. Documentation to be submitted as mentioned below
Documentation to be submitted:	Form E.4.1

NOTE:

The Evaluation Criteria for Prequalification of Applicants

Sr. No.	Description	Remarks
A.	General	Evaluation on Pass/ Fail basis
B.	Past Contract Performance and Litigation	Evaluation on Pass/ Fail basis
C.	Financial Status and Capacity	Evaluation on Pass/ Fail basis
D.	Experience	Evaluation on Pass/ Fail basis
E.	Quality Assurance	Full or Conditional prequalification

Part V. Forms

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Application Submission Form

Date: [insert day, month, and year]
IFP No. and title: [insert IFP number and title]

To: [insert full name of Bank]

We, the undersigned, apply to be prequalified for the referenced IFP and declare that:

- (a) We have examined and have no reservations to the Application Document, including Corrigendum No(s)._____, issued in accordance with Instructions to Applicants (ITA) 7: [insert the number and issuing date of each corrigendum or "nil" if no corrigendum is issued].
- (b) We meet the eligibility requirements as stated in ITA 4.1, we have not been currently debarred/ sanctioned in accordance with ITA 4.5. Subsequent to the deadline for Application submission, in case we are debarred/sanctioned, we shall immediately inform Exim Bank of such debarment/sanction and reasons thereof, in accordance with ITA 4.5;
- (c) We confirm that we are currently not under default on any loan to any Bank/FI and our account has not been classified as Non-Performing Asset (NPA) with any Bank/FI. We further confirm that none of our companies/promoters/directors appear in RBI Caution List, RBI Willful Defaulter List (Suit filed as well as non-suit filed), Credit Information Bureau India Ltd. (CIBIL) Defaulter List, and any other negative list of central and state government agencies, updated from time-to-time. On being included in any of the above lists, we shall immediately inform Exim Bank on the inclusion and reason for inclusion thereof, in accordance with ITA 4.7;
- (d) We understand that you may cancel the prequalification process at any time and that you are neither bound to accept any Application that you may receive nor to invite the prequalified Applicants to bid for subsequent contract(s) subject to this prequalification process, without incurring any liability to the Applicants, in accordance with ITA 23.1.
- (e) We hereby confirm that we have not appointed any agent and we have not paid any agency commission for this Prequalification process. If prequalified, we also confirm that we will not appoint any agent and nor will we pay any agency commission for the corresponding tendering process or execution of the contract.
- (f) We further declare that we are/are not (strike off whichever is not applicable) facing any investigation by any Government procuring entity/ corporation or Multilateral Development Agencies (MDA). (If yes, please provide details in a separate sheet, as necessary.)
- (g) All information, statements and description contained in the Application are in all respect true, correct and complete to the best of our knowledge and belief. We understand that misrepresentation of facts in our Application and contravention to ITA 3, inter alia, may lead to rejection of our Application/ cancellation of pregualification.

Signed [insert signature(s) of an authorized representative(s) of the Applicant]

Name [insert full name of person(s) signing the Application]

In the capacity of [insert capacity of person(s) signing the Application]

Address [insert street number/town or city/country address]

Dated on [insert day number] day of [insert month], [insert year]

[For a joint venture, all members shall sign. Failure to comply with this requirement may result in rejection of Application]

Encl: Checklist of forms and documents

Checklist for Various Forms and Documents to be Submitted

Form No.	Details of Forms and Documents	Page no.
	NEFT acknowledgement receipt towards payment of Processing Fee	
A.1.1	Applicant Information Form	
	1. Articles & Memorandum of Association	
	2. Certificate of Incorporation (or equivalent documents of constitution or association), and/or documents of registration	
	3. PAN and GST Registration Details	
	4. Letter of intent to form JV or JV agreement, in case of JV	
	5. Organizational chart	
	6. List of Board of Directors with their complete designation in case of nominee directors	
	7. The beneficial ownership with respective shareholding and nationality of shareholders	
	8. A copy (self-attested on all pages) of Power of Attorney in favour of the person who has been authorized, through an appropriate Company Board Resolution or equivalent document, to sign on behalf of the Applicant	
	9. A copy of relevant Company Board Resolution referred to in item No. 8 above	
A.1.2 *	Applicant's JV Member's Information Form [in case Applicant is a JV]	
*	1. Articles & Memorandum of Association of the JV Member	
*	2. Certificate of Incorporation (or equivalent documents of constitution or association), and/or documents of registration, of the JV Member	
*	3. PAN and GST Registration Details of the JV Member	
*	4. Organizational chart of the JV Member	
*	5. List of Board of Directors with their complete designation in case of nominee directors of the JV Member	
*	6. The beneficial ownership with respective shareholding and nationality of shareholders of the JV Member	
*	7. A copy (self-attested on all pages) of Power of Attorney in favour of the person who has been authorized, through an appropriate Company Board Resolution or equivalent document, to sign on behalf of the Applicant	
*	8. A copy of relevant Company Board Resolution referred to item No. 7 above.	
B.1.1*	Non-Performed Contracts	
*	1. Documents establishing details included in Form B.1.1	
B.1.2 *	Pending Litigation	
*	1. Documents establishing details included in Form B.2.1	
B.1.3 *	Litigation History	
*	1. Documents establishing details included in Form B.3.1	

C.1.1*	Financial Status & Capacity, certified by the Statutory Auditors of the Applicant	
C.1.2 *	Sources of Finance	
*	1. Audited Annual Reports for the last 5 years	
*	2. Statement of Consolidated Credit Facilities (sanctioned, utilized and available) from Lead Banker or respective Bank statements duly attested by the respective banks.	
C.1.3 *	Annual EPC Turnover, certified by the Statutory Auditors of the Applicant	
C.2.1 *	Ongoing Contracts (Certified by a Chartered Accountants)	
D.1.1*	General Experience	
*	1. Final Acceptance Certificate/ Completion Certificate/ Testimonial Letters issued by the employer for each contract listed in Form D.1.1	
*	2. In case the contracts listed in D.1.1 are executed by the Applicant through an SPV under a concession agreement, either singly or in joint venture, the following additional documents/information should be submitted:	
	 a. Copy of Letter of Acceptance of the bid issued by the Concession Granting Authority in favour of the Applicant or a JV comprising the Applicant; b. Copy of Concession Agreement indicating the shareholding structure of the SPV establishing that the SPV is wholly held by the Applicant or by a JV comprising the 	
	Applicant provided the Letter of Acceptance of bid by the Concession Authority is issued in favour of the JV comprising the Applicant.	
*	3. In case the contracts listed in D.1.1 are executed by the Applicant as a member of JV, a copy of Agreement between Project Authority and JV to substantiate Individual JV member's delineated roles and responsibilities and scope and value of work.	
D.2.1 *	Specific Experience	
*	1. Final Acceptance Certificate/ Completion Certificate/ Testimonial Letters issued by the employer for each contract listed in Form D.2.1	
*	2. In case the contracts listed in D.2.1 are executed by the Applicant through an SPV under a concession agreement, either singly or in joint venture, the following additional documents/information should be submitted:	
	a. Copy of Letter of Acceptance of the bid issued by the Concession Granting Authority in favour of the Applicant or a JV comprising the Applicant;	
	b. Copy of Concession Agreement indicating the shareholding structure of the SPV establishing that the SPV is wholly held by the Applicant or by a JV comprising the Applicant provided the Letter of Acceptance of bid by the Concession Authority is issued in favour of the JV comprising the Applicant.	
*	In case the contracts listed in D.2.1 are executed by the Applicant as a member of JV, a copy of Agreement between Project Authority and JV to substantiate Individual JV member's delineated roles and responsibilities and scope and value of work.	
E.1.1	Certified Management System	
	Self-attested copy of ISO Accreditation / Quality Management System Certificate	
E.2.1	Contractor's Equipment Details Undertaking stating that the equipment listed under E.2. Contractor's Equipment can be arranged and deployed at site	

E.3.1	Skilled Human Resources	
	(Undertaking to deploy list of dedicated Human resources)	
E.4.1	Manufacturer's Authorization (Undertaking)	
Part VI. *	Questionnaire for Applicants	

Note: i. Please insert page numbers

ii. Documents marked '*' to be submitted for each JV member separately.

Form A.1.1

Applicant Information Form

(to be filled by Applicant if being a Single Entity or as Lead member of JV)

Date: [insert day, month, year]
IFP No. and title: [insert IFP number and title]
Page[insert page number]of [insert total number]pages

Applicant's name
[insert full name]
In case of Joint Venture (JV), name of each member:
[insert full name of each member in JV]
Applicant's country* of registration:
[indicate country of Constitution]
Applicant's actual year of incorporation:
[indicate year of Constitution]
Applicant's legal address [registered in India]:
[insert street/ number/ town or city/ country]
Applicant's authorized representative information
Name: [insert full name]
Address: [insert street/ number/ town or city/ country]
Telephone/Fax numbers: [insert telephone/fax numbers, including country and city codes]
E-mail address: [indicate e-mail address]
1. Attached are copies of original documents of
Articles &Memorandum of Association, Certificate of Incorporation (or equivalent documents of constitution of association), and/or documents of registration of the legal entity named above, in accordance with ITA 4.4.
☐ In case of JV, letter of intent to form JV or JV agreement, in accordance with ITA 4.3.
2. Included are the PAN, GST Registration details, organizational chart, a list of Board of Directors with their complete designation in case of nominee directors, and the beneficial ownership with respective shareholding and nationality of shareholders.

^{*} Note: Applicant's attention is drawn to ITA 4.1 pursuant to which this prequalification process is open to only Indian entities.

Form A.1.2

Applicant's JV Member's Information Form

[The following form is in addition to Form A.1.1 (in case the Applicant is a JV), and shall be completed separately to provide information relating to each JV member]

Date: [insert day, month, year]

IFP No. and title: [insert IFP number and title]
Page [insert page number] of [insert total number] pages

Applicant name:

[insert full name of the JV]

Applicant's JV Member's name:

[insert full name of Applicant's JV Member]

Applicant's JV Member's country* of registration:

[indicate country of registration]

Applicant JV Member's date of constitution:

[indicate date of constitution in dd/mmm/yyyy]

Applicant JV Member's legal address registered in India:

[insert street/ number/ town or city/ country]

Applicant JV Member's authorized representative information

Name: [insert full name]

Address: [insert street/ number/ town or city/ country]

Telephone/Fax numbers: [insert telephone/fax numbers, including country and city codes]

E-mail address: [indicate e-mail address]

- 1. Attached are copies of original documents of Articles & Memorandum of Association, Certificate of Incorporation (or equivalent documents of constitution or association), and/or registration documents of the legal entity named above, in accordance with ITA 4.4.
- 2. Included are the PAN, GST Registration details, organizational chart, a list of Board of Directors, and the beneficial ownership.

^{*} Note: Applicant's attention is drawn to ITA 4.1 pursuant to which this prequalification process is open to only Indian entities

Form B.1.1/ B.2.1/ B.3.1

Past Contract Non-Performance, Pending Litigation and Litigation History

[Each of the following tables shall be filled in for the Applicant and for each member of a Joint Venture]

Applicant's Name: [insert full name]
Date: [insert day, month, year]
Joint Venture Member Name:[insert full name]
IFP No. and title: [insert IFP number and title]
Page [insert page number] of [insert total number] pages
Information pertaining to:[Insert name of JV Leader or JV Member/s]

	Form B.1.1							
	Non-Performe	d Contracts in accordance with Part IV, Prequalification Criteri	a and					
		Requirements						
	ract non-performance actor B.1.	e did not occur since the date specified in Part IV, Prequalification Crite	eria and Requirements,					
	ract(s) not performed rement B.1	d since the date specified in Part IV, Prequalification Criteria and Req	uirements,					
Year	Non- performed portion of Contract	erformed Amou value						
[insert [insert amount financial and percentage] year]		Contract Identification: [indicate complete contract name/ number, date, valueand any other identification] Name of Employer: [insert full name] Address of Employer: [insert street/city/country]	[insert amount in USD equivalent and specify exchange rate and date]					

Reason(s) for non-performance: [indicate main reason(s)]

Form B.2.1

Pending Litigation, in accordance with Part IV, Prequalification Criteria and Requirements

- □ No pending litigation in accordance with Part IV, Prequalification Criteria and Requirements, Sub-Factor B.2
- Pending litigation in accordance with Part IV, Prequalification Criteria and Requirements, Sub-Factor B.2 as indicated below.

Year of dispute	Amount in dispute (currency)	Contract Identification	Total Contract Amount (currency), USD Equivalent (exchange rate)	Amount of specific provision already made, if any
[insert financial year]	[insert amount]	Contract Identification: [indicate complete contract name, number, date, valueand any other identification] Name of Employer: [insert full name] Address of Employer: [insert street/city/country] Matter in dispute: [indicate main issues in dispute] Party who initiated the dispute: [indicate "Employer" or "Contractor"] Status of dispute: [Indicate if it is being treated by the Adjudicator, under Arbitration or being dealt with by the Judiciary]	[insert amount]	[insert amount in USD equivalent and specify exchange rate]

Form B.3.1

Litigation History, in accordance with Part IV, Prequalification Criteria and Requirements

- No litigation since the date specified in Part IV, Prequalification Criteria and Requirements, Sub-Factor B.3.
- ☐ Litigation Awards in accordance with Part IV, Prequalification Criteria and Requirements, Sub-Factor B.3 as indicated below.

Year of award	Outcome as percentage of Net Worth	Contract Identification	Total Contract Amount (currency), USD Equivalent (exchange rate)
[insert financial year]	[insert percentage]	Contract Identification: [indicate complete contract name, number, date, valueand any other identification] Name of Employer: [insert full name] Address of Employer: [insert street/city/country] Matter in dispute: [indicate main issues in dispute] Party who initiated the dispute: [indicate "Employer" or "Contractor"] Result of dispute: [Indicate if resolution was treated by the Adjudicator, under Arbitration or dealt with by the Judiciary and whether resolved in favour or against the Applicant]	[insert amount in USD equivalent and specify exchange rate and date]

Form C.1.1

Financial Status and Capacity

[The following table shall be filled in for the Applicant and for each member of a Joint Venture and shall be certified by the Statutory Auditors. Failure to comply with this requirement may result in rejection of the Application.]

Applicant's Name: [insert full name]
Date: [insert day, month, year]
Joint Venture Member Name:[insert full name]
IFP No. and title: [insert IFP number and title]
Page [insert page number] of [insert total number] pages
Information pertaining to :[Insert name of JV leader or JV member/s]

1. Financial data

Type of Financial information in	ŀ	Historic informa (amo	ition for previo		rs,
	FY 2014-15	FY 2015-16	FY 2016-17	FY 2017-18	FY 2018-19
	Sou	rces of Fund		1	1
Share Holder'sFund					
Loan Fund					
	Appli	cation of Fund			
Fixed Assets					
Investments					
Net CurrentAssets					
(i) Current assets, loans and advances					
Less: (ii) Current liabilities & provisions					
Misc. exp. to the extent not W/Off or adjusted					
Profit and Loss Account					
	ſ	Net Worth			
Net Worth					
	Information f	rom Income Sta	atement		
Income					
Expenditure					
Profit/(Loss) Before Tax (PBT)					
Profit/(Loss) After Tax (PAT)					
I	nformation Fro	om Cash flow S	tatement		
Cash Flow from Operating Activities					
Cash Flow from Investments					
Cash Flow from Financing Activities					

Form C.1.2

Sources of Finance

[The following table shall be filled in for the Applicant and each partner in case of a Joint Venture]

Applicant's Name: [insert full name]

Date: [insert day, month, year]

Joint Venture Member Name:[insert full name]

IFP No. and title: [insert IFP number and title]

Page [insert page number] of [insert total number] pages

Information pertaining to: [Insert name of JV Leader or JV member/s]

Specify sources of finance to meet the cash flow requirements for works currently in progress

A. Details of Credit Facilities available to the Applicant

Sr. No	Type of Facility	Sanctioned Limit	Utilized Limit	Unutilized Limit
	Fund Based Limits			
	a.			
	b.			
	c.			
	Total Fund Based			
	Non-fund Based Limits			
	а			
	b			
	С			
	Total Non –fund Based			
	Total Fund and Non- fund Based Limit			

B. <u>Details of Liquid Assets such as cash and bank balance, marketable securities and any other</u> <u>financial means which may be used meet the cash flow requirements for works currently in progress by the Applicant</u>

Sr. No	Type of Liquid Assets	Amount
1.		
2.		
3.		

3. Financial documents

Banker or respective Bank statements.

The Applicant and its parties shall provide copies of audited financial statements for last five years defined in Part IV, Prequalification Criteria and Requirements, Sub-factor C.1. The financial statements shall:

(a) reflect the financial situation of the Applicantor in case of JV for each member, and not of an affiliated entity (such as parent company or group member);
(b) be independently audited or certified in accordance with local legislation;
(c) be complete, including all notes to the financial statements;
(d) correspond to accounting periods already completed and audited.
Attached are copies of financial statements for the five years required above; and complying with the requirements.
Please note that printed Audited Annual Reports are to be certified by the Statutory Auditors duly signed and stamped.

☐ Please submit Statement of Consolidated Credit Facilities (sanctioned, utilized and available) from Lead

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Form C.1.3

Annual EPC Turnover

[The following table shall be filled in for the Applicant and for each member of a Joint Venture and shall be certified by the Statutory Auditors. Failure to comply with this requirement may result in rejection of the Application.]

Applicant's Name: [insert full name]
Date: [insert day, month, year]
Joint Venture Member Name: [insert full name]
IFP No. and title: [insert IFP number and title]
Page [insert page number] of [insert total number] pages
Information pertaining to: [Insert name of JV leader or JV member/s]

	Annual Turnover Data								
Year	EPC Turnover Amount (INR)			Total	EPC	Exchange	EPC		
	Contracts in India	Overseas Contracts	Total EPC Turnover	Turnover (INR)	Turnover as % of Total Turnover	rate* (v/s USD)	Turnover in USD equivalent		
	[A]	[B]	C = [A+B]	[D]	C/D*100	[E]	C/E		
2014-2015									
2015-2016									
2016-2017									
2017-2018									
2018-2019									

^{*} Refer ITA 13.3 for source of exchange rate. Exchange rate prevalent on 31st March shall be used to calculate turnover for respective financial year.

Form C.2.1

Ongoing Contracts

[The following table shall be filled in for the Applicant and for each member of a Joint Venture and shall be certified by the Statutory Auditors. Failure to comply with this requirement may result in rejection of the Application.]

Applicant's Name: [insert full name]
Date: [insert day, month, year]
Joint Venture Member Name: [insert full name]
IFP No. and title: [insert IFP number and title]
Page [insert page number] of [insert total number] pages
Information pertaining to: [Insert name of JV leader or JV member/s]

Contract Identification	Role of Applicant	Start Date	Contractual Completion Date	Intended/ Revised Completion Date	Residual period for completion		Annual Residual value of Work
1	2	3	4	5	6	7	8
Contract Ref: Brief Title of the works: Amount of contract: [insert amount in currency, mention currency used, exchange rate and US\$ equivalent*] Name & Address of Employer:	[insert "Prime Contractor" or "JV Member"]				[Insert period in years starting from Application Submission Deadline. In case less than a year, value to be considered shall be 1]	payment up	in US\$ equivalent] [7 divide by 6]
							[Insert Total for all Contracts in USD]

^{*} Exchange rate prevalent as on the working day preceding the date of Invitation for Prequalification (IFP) shall apply to ascertain residual value in equivalent USD. Refer ITA 13.3 for source of exchange rate

Form **D.1.1**

General Experience

[The following table shall be filled in for the Applicant and in the case of a JV Applicant, for each Member]

Applicant's Name: [insert full name]

Date: [insert day, month, year]

Joint Venture Member Name: [insert full name]

IFP No. and title: [insert IFP number and title]

Page [insert page number] of [insert total number] pages

Information pertaining to: [Insert name of JV leader or JV member/s]

[Identify contracts that demonstrate similar experience in India pursuant to Part IV, Prequalification Criteria and Requirements, Sub-Factor D.1. List contracts chronologically, according to their commencement (starting) dates and attach Final Acceptance Certificates.]

Contract Identification	Start Date	Initial Contractual End Date	Actual Completion Date and Reasons for delay, if any	Role of Applicant
Contract name: [insert full name] Brief Description of the works performed by the Applicant: [describe works performed briefly] Amount of contract: [insert amount in currency, mention currency used, exchange rate and US\$ equivalent*] Name of Employer: [indicate full name] Address: [indicate street/number/town or city/country]	[indicate date as dd/ mmm/ yyyy]	[indicate date as dd/ mmm/ yyyy]		[insert "Prime Contractor" or "JV Member"]

^{*} Refer ITA 13.3 for date and source of exchange rate

Final Acceptance Certificate/Completion Certificate / Testimonial Letters issued by the employer / Concession Granting Authority in case of SPV to be attached for each contract in an orderly fashion.

Form D.2.1

Specific EPC Experience

[The following table shall be filled in for contracts completed by the Applicant, and each member of a Joint Venture, as applicable, pursuant to Part IV, Prequalification Criteria and Requirements, Sub-Factor D.2.]

Applicant's Name: [insert full name]
Date: [insert day, month, year]
Joint Venture Member Name: [insert full name]
IFP No. and title: [insert IFP number and title]
Page [insert page number] of [insert total number] pages
Information pertaining to: [Insert name of JV leader or JV member/s]

Information

Similar Contract No.	[insert number] of [insert number of similar contracts required]				
Contract Identification	[ins		nd number, if applicable]		
Contract date		[dd/mn	nm/yyyy]		
Completion date	Contractual: [dd/mmm/yyyy]		Actual: [dd/mmm/yyyy]		
Role in Contract [check the appropriate box]	Prime Contracto	r□	Member in JV□		
Total Contract Amount	[insert total con contract current		US\$ [insert Exchange rate and total contract amount in US\$ equivalent]*		
If member in a JV, specify participation in total Contract amount	[insert a percentage amount]	[insert total contract amount in local currency]	[insert exchange rate and total contract amount in US\$ equivalent]*		
Employer Details	Employer's Name: Address: Telephone, fax number, E-mail:				
Description of the similarity in accordance with Sub-Factor D.2 of Part IV:			efly mention the similarity in terms chnical aspects listed in Sub-Factor		
For the above contract, mention the follo	owing attribute	s			
Capacity/ Physical size of key works items	[ins	sert capacity/ physic	al size of key work items]		
2. Complexity	[insert description of complexity in accordance with the technical aspects mentioned under Part IV D.2]				
3. Methods/ Technology	[insert specific aspects of the methods/ technology involved in the contract]				
4. Rate of execution for key items	[insert execution rates for key items]				
5. Other Characteristics	[insert other characteristics as appropriate]				

Note: Rate implies the quantity executed in unit time e.g. cubic meters of earthwork per annum, etc.

^{*} Refer ITA 13.3 for date and source of exchange rate.

^{*} Final Acceptance Certificate /Completion Certificate / Testimonial Letters issued by the employer / Concession Granting Authority in case of SPV to be attached for each contract, in an orderly fashion

Form E.1.1

Certified Management System

[The following table shall be filled in for the Applicant and in the case of a JV Applicant, each Member]

Applicant's Name: [insert full name]

Date: [insert day, month, year]

IFP No. and title: [insert IFP number and title]

Page [insert page number] of [insert total number] pages

Information pertaining to:[Insert name of JV leader or JV member/s]

ISO Accreditation/	Process/	Certification Start	Certification Valid	Certifying
Certified	Discipline	Date	up to	Organization
Management	Certified/			
System	Inclusions			
[indicate the quality management system accreditation]	[indicate certificate identification number and mention which process or discipline has been certified and	[dd/mmm/yyyy]	[dd/mmm/yyyy]	[indicate the name of the certifying organization and contact details]
	inclusions]			

Copy of ISO Certificate(s) to be attached duly self-attested.

Form E.2.1

Contractor's Equipment Details

[In case of JV, this form shall be submitted on a combined basis]

Applicant's Name: [insert full name]

Date: [insert day, month, year]

IFP No. and title: [insert IFP number and title]

Page [insert page number] of [insert total number] pages

We, [insert Applicant's full name and in case of JV, insert names of all members] hereby undertake, in the event that we are prequalified and invited to submit a bid, to arrange and deploy following equipment, listed in E.2, at site:

Equipment Type	Make/ Model	Capacity	Number
[mention the	[indicate make/	[indicate	[indicate number
generic name/	model of	capacity of	available]
type of	equipment]	equipment]	
equipment]			

[To be attested by the authorized representative of the Applicant and in case of a JV, by the lead member on behalf of the JV members]

Form E.3.1

Skilled Human Resources

[Furnish details for key staff pursuant to Part IV, Prequalification Criteria and Requirements, Sub-Factor E.3. In case of JV, this shall be on a combined basis]

Applicant's Name: [insert full name]

Date: [insert day, month, year]

IFP No. and title: [insert IFP number and title]

Page [insert page number] of [insert total number] pages

We, [insert Applicant's full name and in case of JV, insert names of all members] hereby undertake, in the event that we are prequalified and invited to submit a bid, to arrange and deploy key staff meeting the experience and qualification requirements, listed in E.3:

Position	Name of key staff	Academic Qualification	Specialization	Years of Experience	Experience in Countries

[To be attested by the authorized representative of the Applicant and in case of a JV, by the lead member on behalf of the JV members]

Form E.4.1

Manufacturer's Authorization (Undertaking)

[The following form shall be filled in for the Applicant and in the case of a JV Applicant, on combined basis by the lead partner]

Date: [insert day, month, year]

Joint Venture Member Name: [insert full name]

IFP No. and title: [insert IFP number and title]

Page [insert page number] of [insert total number] pages

Information pertaining to: [Insert name of JV leader or JV member/s]

We, [insert Applicant's full name and in case of JV, insert names of all members] hereby undertake, in the event that we are prequalified and invited to submit a bid, to submit manufacturer's authorization(s) in our favour:

- (a) to bid for the supply of equipment for the tender under reference;
- (b) confirming guarantee/ warranty support for the equipment bid for by us; and
- (c) confirming that the equipment being bid for to be supplied shall be new and unused.

[To be attested by the authorized representative of the Applicant and in case of a JV, by the lead member on behalf of the JV members]

Part VI. Questionnaire for Applicants

Name of Applicant: [In case of JV, to be filled in by each partner separately]

IFP No.: [insert IFP No.]

	Eligibility, Confirmation and Other Important Information	Response*
1.	Is your firm, either singly or in joint venture currently empanelled or prequalified as an EPC contractor. If yes, please provide details of Client, Country and Scope of EPC. Attach additional sheets, if needed.	Confirm: Yes/No
2.	Export-Import Bank of India (Bank) requires that Applicants and their affiliates observe the highest standard of ethics during the selection and execution of contracts. In this context, any action taken by an Applicant or its affiliate to influence the prequalification process for undue advantage is improper. Confirm that Applicant and its JV partners, if applicable, have not engaged in	Confirm: Yes/No
	any unethical practices in competing for this prequalification.	
3.	Confirm that no official of the Bank has received or will be offered by your firm/organization or agents, any direct or indirect benefit arising from this prequalification or any resulting contracts.	Confirm: Yes/No
4.	Has your firm been suspended or debarred by any Multilateral Agency, or any government or government procuring entity, or a UN agency? If Yes, provide details, including date of reinstatement, if applicable. Attach additional sheets, if needed.	Yes/No
5.	Has your firm's account been classified as Non-Performing Asset (NPA) with any Bank/FI or your companies/ promoters/ directors appear in Reserve Bank of India (RBI) Caution List, RBI Wilful Defaulter List (Suit filed as well as non-suit filed), Credit Information Bureau India Ltd. (CIBIL) Defaulter List or any other negative list of central and state government agencies, updated from time to time? If yes, please provide details in a separate sheet, as necessary.	Yes/No
6.	Has your firm/organization ever filed or petitioned for bankruptcy? (If Yes, furnish details of the case including filing date and current status.). Attach additional sheets, if needed.	Yes/No
7.	Has your firm/ any JV partner been penalized for delay in contractual performance in the last 5 years prior to Application submission deadline. If yes, please provide details in a separate sheet, as necessary.	Yes/No
8.	Has there been a termination of your contract for non-performance in the last 5 years prior to the month preceding the month of Application Submission Deadline? If Yes, please describe in detail in a separate sheet, as necessary.	Yes/No
9.	If prequalified and subsequently awarded a contract by the Borrower Government, would your firm/ JV be willing	Confirm:
	(i) to work in accordance with the Borrower country laws and regulations	Yes/No
	(ii) to submit requisite securities as per contract conditions	Yes/No
	(iii) to be responsible for the performance of the work executed by your firm	Yes/No
	(iv) to allow scrutiny of your work, related accounts, documentation by the	Yes/No

Borrower/ Bank/ Government of India	
10. Please confirm that you agree to the provisions of the Government of India guidelines dated 7 th December 2015 on IDEAS Lines of Credit	Confirm: Yes/ No

^{*} Note: To confirm, print "Yes", else "No"

(Signature)

[Name of Authorized Signatory]
[Title of Authorized Signatory]

Date: