### **Application Document**

for

Prequalification of Engineering, Procurement and Construction (EPC) Contractors

for

# Reclamation by Dredging and Shore Protection works for about 228Ha of Landin Addu City

financed under Line of Credit extended by Export-Import Bank of India on behalf of Government of India under IDEAS

**Export-Import Bank of India** 

Issued on: October 28, 2020

### INVITATION FOR PREQUALIFICATION OF EPC CONTRACTORS FOR GOVERNMENT OF INDIA LINE OF CREDIT (LOC) PROJECT

The Export-Import Bank of India [hereafter Exim Bank, or the Bank], on behalf of the Government of India (GOI), extends from time-to-time, concessional credit facilities under the Indian Development and Economic Assistance Scheme (IDEAS) to overseas governments / their nominated agencies in developing countries for financing projects involving procurement of goods, civil works, consultancy and non-consultancy services to be contracted to Indian entities.

These Lines of Credit (LOCs) are governed by the Guidelines issued by the GOI from time-to-time. As per the extant guidelines issued vide letter No. 21/3/2015-IDEAS dated December 7, 2015, the Bank is required to carry out a prequalification exercise and provide a list of prequalified bidders to the Borrower for invitation of bids for specific contract packages under the project(s) financed by the LOCs.

In pursuance to the above, the Bank invites Applications from eligible Indian entities for prequalification of Engineering, Procurement and Construction (EPC) Contractors for Reclamation of about 228Ha of Land in Addu City, Maldives under a Line of Credit extended to the Government of the Republic of Maldives.

An upfront and non-refundable Processing Fee of INR 25,000 plus applicable GST (presently 18%) is payable through NEFT transfer as per details given below:

| [i]   | Applicant's Name                  | <applicant's name=""></applicant's> |  |
|-------|-----------------------------------|-------------------------------------|--|
| [ii]  | Name of Beneficiary               | Export-Import Bank of India         |  |
| [iii] | Beneficiary's Bank Name           | Export-Import Bank of India         |  |
| [iv]  | Account No.                       | HO00INR11011004                     |  |
| [v]   | IFSC Code                         | EIBIOHO0001                         |  |
| [vi]  | GST Number                        | 27AAACE2769D1ZS                     |  |
| [vii] | Narration to be inserted for NEFT | GOILOC-309/Maldives/Addu2           |  |

The preparation and submission of Application for Prequalification is **required in dual mode** (on-line as well as off-line) in accordance with the provisions of the Application Document.

Completed Applications (off-line) in accordance with the provisions of the Application Document along with NEFT acknowledgement receipt should be delivered physically by 15:00 hours, November 27, 2020 at the following address:

Mr. Ashok Kumar Vartia, DGM Export-Import Bank of India, Office Block, Tower 1, 7<sup>th</sup> Floor, Adjacent to Ring Road Kidwai Nagar [East], New Delhi - 110 023.

Email: eximloc@eximbankindia.in Website: www.eximbankindia.in

This Application Document (AD) consists of the following Parts:

### Part I. Scope of EPC

This Part includes a summary description and other data on this prequalification process and of the prospective project to be contracted by the Borrower Government/ Procuring Entity subsequent to this prequalification.

### Part II. Instructions to Applicants (ITA)

This Part provides information to the Applicants in preparing and submitting their Applications for Prequalification ("Applications") and the procedures for this prequalification process.

### Part III. Data Sheet (DS) to ITA

This Part includes specific provisions that supplement Part II, Instructions to Applicants.

### Part IV. Prequalification Criteria and Requirements

This Part specifies the criteria and requirements and the procedure to be used to determine how Applicants shall be prequalified and later to be invited to bid by Borrower Government / Procuring Entity.

### Part V. Forms

This Part includes the Application Submission Form and other forms required to be submitted with the Application.

### Part VI Questionnaire for Applicants

This questionnaire requires the prospective Applicants to furnish certain basic information, and confirm certain facts relating to their firm/joint venture with respect to past performance and prospective engagement.

### **Application Document**

for

Prequalification of Engineering, Procurement and Construction [EPC] Contractor for

# Reclamation by Dredging and Shore Protection works for about 228Ha of Landin Addu City

financed under Line of Credit extended by Export-Import Bank of India on behalf of Government of India under IDEAS

Invitation for Prequalification No.: GOILOC-309/Maldives/Dredging & Reclamation in Addu-2 Issued on: October 28, 2020

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# Part I. Scope of Work Description of the Scope

The Export-Import Bank of India (Exim Bank or the Bank), on behalf of the Government of India (GOI), under the Indian Development and Economic Assistance Scheme (IDEAS) has approved financing of a project out of a Line of Credit (LOC) extended to the Government of the Republic of Maldives for the Reclamation of 228Ha of Land in Addu City as part of Addu Development Project.

As per the extant guidelines of IDEAS, issued vide letter no. 21/3/2015-IDEAS dated December 7, 2015, the Bank is required to invite Expression of Interest from Indian entities and carry out a prequalification exercise and provide a list of prequalified entities to the Borrower for invitation of bids for specific contract packages under the project(s) financed by the Line(s) of Credit.

In pursuance of the above, the Bank now seeks applications for prequalification of Engineering, Procurement and Construction (EPC) Contractors from eligible Indian entities. Refer Part II ITA 4 for eligibility provisions.

### A] Project Background

The Addu Development Project (ADP) has been formulated to transform Addu City into a fully functional city, a thriving economic hub and an attractive tourist destination. Some of the key development objectives are:-

- Stimulating the economy: ADP entails public sector investments in the economy and the
  development of infrastructure required to enhance private sector investments that will
  spur economic growth.
- Tackling high unemployment: While Addu City is the second largest population base in the country, nearly three-fifths of the registered population of Addu City resides outside the city, due to lack of economic and employment opportunities. The proposed projects are expected to induce economic growth and create significant employment opportunities.
- Enhance connectivity: A key strategy across all GOM's national and regional
  development projects is to enable ease of movement and facilitate travel connections
  through reduced travel time and distance between jobs, services and homes. The
  construction of new roads and up gradation of existing roads in Addu will contribute
  significantly to this objective.
- Addressing climate change and environmental protection: The establishment of efficient storm water drainage systems in all the islands of Addu will alleviate the flooding that occurs due to seasonal rains. This project will incorporate elements to utilize the drainage system to replenish the scarce ground water resources on the islands.
- Promoting decentralisation: The project is in line and foreshadows the government's objectives of promoting decentralization. ADP will lay the foundation to develop Addu City to be a modern and thriving urban center in the South of the Maldives. By addressing the key issues of the availability of housing, employment opportunities and social infrastructure, the project will relieve the population congestion in Male'

As part of the overall ADP the following project components are planned to be constructed under EPC contract:

### I. Reclamation by Dredging and Shore Protection Works

In order to preserve and protect the natural environment, a one-off land reclamation and shore protection project is proposed to create a land area of approximately 228 hectares. The proposed reclamation for purposes of residential, commercial, and industrial development is estimated for Hithadhoo (90 hectares), Hulhudhoo/Meedhoo (38 hectares including two island resorts of 5 hectares each), and Maradhoo/Maradhoo-Feydhoo (75 hectares). The zoning plans for these reclamation projects will facilitate the upgrading of existing harbor front facilities, allocation of land for trade and social uses, as well as residential needs of these communities. Furthermore, lagoons will be reclaimed to form Islands where the private sectors would be invited to develop resorts. Land reclamation and shore protection of an estimated 25 hectares is proposed to attract potential investors to develop 4 star "Lagoon Resorts" in the region.

#### II. Road, bridge & Utilities

Road works is another major component which comprises of paving about 40km of unpaved road and providing street lights and CC TV coverage for entire islands. In addition to this, the road work involves development of a new 4 lane bypass through the shallow back-reef on the ocean side connecting Hithadhoo Island with Maradhoo Island. The total length is about 1.5km out of which about 0.9km will be on embankment and will require shore protection and borrow material and the remaining length is bridged with two bridges of 210m and 450m length.

#### III. Storm Water Drainage

Storm water drainage systems is to be designed & constructed to establish an efficient storm water drainage system for the islands of Hithadhoo, Maradhoo, and Hulhumeedhoo to efficiently alleviate the flooding that occurs due to seasonal rains.

This Pre-Qualification (PQ) document intends to shortlist qualified bidders for Reclamation by Dredging and Shore protection works under Engineering, Procurement and Construction (EPC) Contract. Separate PQ has been invited for road, bridge, utilities and storm water drainage works with last date of application submission of Sep 14, 2020.

Ministry of National Planning and Infrastructure (MNPI), on behalf of the Government of Maldives, with support from the EXIM Bank of India, has appointed a Design and Project Management Consultant (DPMC) for the Project. <u>The DPMC is preparing a Preliminary Design Report, Environment Impact Assessment (EIA) Report and Bid Documents on Engineering, Procurement and Construction basis for the Project.</u>

#### General details about site location

### i) Temperature and Rainfall

The temperature of the Maldivian atolls does not vary much throughout the year due to its proximity to the equator. From the available data, it was observed that the period between March to June recorded the highest temperature, April being the hottest month. The period between July to September was also observed to record temperatures slightly lesser than the hottest months. The lowest temperatures were recorded between September to December

#### ii) Rainfall

The rainfall pattern in the Maldives is largely governed by the Indian Ocean monsoons. The South West monsoon lasts from May to October and the north-east monsoon occurs

from December to February. From the rainfall statistics recorded at S.Gan, it is observed that the annual mean rainfall is higher during South West Monsoon (in the month of October) and lower during North East Monsoon (in the month of February).

### iii) Waves

Based on the available data it is observed that locally generated wind waves with shorter wave periods (4-8 seconds) approach the atoll from South East and North East Directions whereas swell waves generated from the Indian Ocean, with longer period ranging from 10-24 seconds, approach from South Southwest. The significant wave heights generally range from 0.5 to 3.5m.

### iv) Tide Levels:

Tide Levels at Gan Airport, (Source: University of Hawaii, Sea level Center, 1987 to 2001).

| Highest Astronomical Tide (HAT) | +0.67MSL  |
|---------------------------------|-----------|
| Mean Higher High Water (MHHW)   | +0.38 MSL |
| Mean High Water (MHW)           | +0.33 MSL |
| Mean Sea Level (MSL)            | 0.00 MSL  |
| Mean Low Water (MLW)            | -0.33 MSL |
| Mean Lower Low Water (MLLW)     | -0.41 MSL |
| Lowest Astronomical Tide (LAT)  | -0.72 MSL |

### v) Nearest Airport

Gan International Airport in Addu City is an International Airport and is well connected by air to Male, Colombo and Middle East.

### vi) Port

Hithadhoo Regional 'Port (HRP is the port located in Hithadhoo area of Addu City. It is operated by Hithadhoo Ports Limited (HPL). HRP is the main distribution hub in the southern region for containerized, general cargo.

### B] Proposed Scope for reclamation in Addu

The scope of work of the EPC Contractor is to reclaim an area of about 228Ha which will be used for the purpose of residential, commercial, and industrial development. In addition to this, the contractor is required to construct about 0.9km of embankment as part of 4 lane bypass in shallow waters and provide shore protection. The sand required for reclamation is to be sourced from within the Lagoon. The scope shall include but not limited to the following:

- Carry out sand search survey and sample analysis to determine the borrow areas and available volume of borrow material, and also to establish the suitability of material for dredging using Trailer Suction Hopper Dredger (TSHD) as well as reclamation.
- Contractor shall carry out field surveys such as topographic survey, bathymetry survey and geotechnical investigation at all reclamation locations;
- Reclamation of about 228Ha which includes sourcing of suitable material within the Addu Atoll where the water depths are greater than 45m and if required from nearby Atoll.
- Provide shore protection system for approximately 14km to protect the reclaimed land from
  erosion duly considering the functional requirements and the prevailing hydro dynamic
  factors at site;
- Carrying out necessary ground improvement for the reclaimed area. Allow land to be reclaimed sufficiently in advance of the development for consolidation and ground treatment as appropriate;
- Suitable arrangements for storm water from existing land to drain where newly reclaimed

- lands abut existing land; and
- Compliance with Environmental Clearance: Contractor shall prepare Environmental Management Action Plan (EMAP) and shall monitor and evaluate the potential impacts due to the project, and provide suitable rectification measures if necessary. Contractor to carry out all relevant surveys for monitoring the environmental parameters

### For this PQ exercise components of Work under EPC Contractor scope:

The components of work for the EPC contractor shall include dredging, reclamation and shore protection works at the following locations in Addu City:

### 1. Component-01- Reclamation by Dredging

Sourcing of suitable material for the reclamation woks shall be done at approved locations within Addu Atoll. Contractor shall carryout necessary surveys/investigations to identify the availability of required fill material and to demarcate the borrow areas in compliance with existing Environmental Regulations. For reclamation fill material, contractor has to mobilize suitable manpower and equipment; especially the dredgers (TSHD) which can dredge the material within the Atoll were the water depths are as deep as 75m and hydraulically pump the material through shore pumping system. The contractor shall carry out necessary ground improvement which shall meet the proposed functional requirement of the reclamation area. If sufficient quantity is not available within Addu Atoll, alternate borrow areas must be identified from nearby Atolls. The total volume of dredge fill material required is 6.30 Million Cum approximately spread across the various reclamation sites.

The borrow area shall be identified by carrying out a sand search survey within the Addu Atoll as per the area marked in Figure 1 given in the Annexure.

### 2. Component-02- Shore Protection

The reclaimed land shall be provided with suitable protection works at all locations. The shore protection shall be designed to withstand the prevailing hydrodynamic condition at the project site and to meet the functional requirements. The details and specification shall be shared with the shortlisted bidders. The following types of materials shall be used for shore protection works

- Rock fill bedding layer, Rock Armour;
- Geotube; Geotextile; and Geobags

The details of the proposed reclamation and shore protection works sites are briefed below. The length of shore protection works mentioned below are approximate.

### i) Reclamation and Shore protection works at Hithadhoo:

The reclamation area at Hithadhoo is proposed to be on the lagoon side and is divided into two zones. Zone 1 is proposed on the north of Hithadhoo port access road and Zone 2 is proposed on the south of Hithadhoo port access road. The reclamation area of Zone 1 and Zone 2 are 50 hectares and 40 hectares respectively. The length of shore protection works is about 4600m.

### ii) Reclamation and Shore protection works at Hulhudhoo/Meedhoo:

The total area to be reclaimed at this location is 38 hectares. Out of this, 28 hectares is to be developed near Hulhudhoo harbor abutting the existing land and balance 10 hectares is to be developed as two islands of 5 Ha each in Meedhoo area for Island resorts. The length of shore protection works is about 2700m.

### iii) Reclamation and Shore protection works at Maradhoo/Maradhoo-Feydhoo:

The proposed reclamation is along the west coast of Maradhoo Island on the ocean side. Total area of reclamation at this location is 75 hectares. The length of shore protection works is about 3200m.

### iv) Reclamation and Seawall at Lagoon resorts:

Islands for lagoon resorts are proposed at three locations on the northern reef. The approximate area of each island is 8.3 hectares. For Lagoon resort 1 and 2, the area allocated is on western side of northern reef which is close to Hithadhoo and Lagoon resort 3 is located on eastern side of northern reef which is close to Hulhudhoo. The length of shore protection works is about 4150m.

#### v) Reclamation and Shore Protection for Four Lane bypass

The 4-Lane road for the Link Road diversion consists of bridge structure, approach embankment on Southern tip of Hithadhoo, in between the two bridge structures and approach road connecting to Maradhoo existing road. The reclamation with suitable shore protection works shall be constructed for permanent road works in embankment portion. For bridge construction, temporary embankment with shore protection shall be constructed. The approximate length on each side of permanent & temporary shore protection works to be constructed is 500m and 660m respectively. The top width of embankment will be about 21m.

### D] Contract Execution Period

The duration of the contract is expected to be 18 months (eighteen months) plus defects liability period of 12 months (twelve months).

### D] GOI Guidelines

Applicants are advised to refer to the GOI guidelines mentioned above which are also available at:

https://www.eximbankindia.in/assets/pdf/loc/GOI-Guidelines-on-LOC.pdf

### Part II. Instructions to Applicants [ITA]

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#### Part II. Instructions To Applicants

#### A. General

### 1. Background

1.1 The Export-Import Bank of India (hereinafter called "the Bank"), on behalf of the Government of India (GOI), extends from time-to- time, concessional credit facilities (hereinafter called "Lines of Credit") under the Indian Development and Economic Assistance Scheme (IDEAS) to overseas governments or their nominated agencies (hereinafter called "Borrower or Employer"), for financing projects to be executed by Indian entities. Payment by the Bank to the Indian exporters will be made only at the request of the Borrower and upon approval by the Bank, and will be subject, in all respects, to the terms and conditions of the credit (or financing) agreement.

### 2. Scope of Prequalification

2.1 With reference to the Invitation for Prequalification (IFP) indicated in Part III, Data Sheet (**DS**), this Application Document ("Application Document") is being issued by the Bank to prospective applicants ("Applicants") interested in submitting applications ("Applications") for prequalification as per the scope described in Part I, Scope of EPC and subject to the provisions of this Application Document.

### 3. Ethics and Integrity

- 3.1 The Bank requires Applicants to participate in this prequalification process with the highest standards of ethics and integrity. It is strictly forbidden to the parties involved in the prequalification process, by themselves or by a third party, to offer, ask or accept for itself or for a third party, financial or non-financial advantage or even direct or indirect promise or any other acts<sup>1</sup>, as offsets for prequalification or bidding or contract award and execution as applicable, if susceptible of being qualified as criminal unlawful acts in accordance with national laws of any partyinvolved.
- 3.2 In pursuance of ITA 3.1 above, Applicants shall permit the Bank to inspect all accounts, records and other documents relating to the submission of the Application, bid submission (in case prequalified), and contract performance (in the case of award), and to have them audited by auditors appointed by the Bank.
- 3.3 If, in accordance with the administrative procedures of the Bank, it is demonstrated that an Applicant in this prequalification process, or during the subsequent bidding for the contract(s) has violated the provisions stated in ITA 3.1 above, the Bank, inter alia,

<sup>&</sup>lt;sup>1</sup> These acts shall include, but not limited to, corrupt practice, fraudulent practice, collusive practice, coercive practice, obstructive practice, and conflict of interest.

- a. shall reject any Application for prequalification or proposal to award a contract in connection with the subsequent procurement process, as applicable; and/or
- may declare an Applicant, temporarily or permanently, ineligible to be awarded future contracts under Bank funding.

### 4. Eligibility of Applicants

- 4.1 This prequalification exercise is open to only Indian Applicants in accordance with the provisions of ITA 4.4. Any form of association by the Applicant with ineligible entities either during this prequalification process or subsequent bidding process may be liable for rejection.
- 4.2 For the purpose of applying the eligibility criteria listed in this article 4, "Applicant" would include the single entity or in case of a joint venture ("JV"), each member of the JV, involved or intended to be involved with this prequalification process (as mentioned in Form A.1.2 Applicant's JV Member's Information Form), for any part of the prospective contract(s) including related services.
- 4.3 An Applicant may be a single entity or a combination of entities in the form of a JV either existing or with the intent to enter into a JV supported by a letter of intent or JV Agreement listing out the names of all the JV members. In the case of a JV, all members shall be jointly and severally liable for the execution of the contract(s) in accordance with the respective contract terms. The JV shall be represented by an authorized representative who shall have the authority from all members of the JV to conduct all business for and on behalf of the JV during the prequalification process. The limit on the number of members in a JV would be as specified in the **DS**.
- 4.4 This prequalification exercise is open to only Indian Applicants. An Applicant shall be deemed to be Indian if the Applicant is constituted, incorporated or registered, and operates in accordance with the provisions of the laws of India, as evidenced by its articles of incorporation and its registration documents, as the case may be.
- 4.5 An Applicant that has been blacklisted/debarred/ sanctioned by any Multilateral Development Agency (MDA) or any authority in India or the borrowing country in accordance with extant rules and procedures, shall be ineligible to participate in the prequalification/bidding process as applicable, during such period of time as the sanctioning authority shall have determined. In case the Applicant is blacklisted/debarred/sanctioned post the

prequalification process (i.e. including during bidding process and /or Project implementation phase), the Applicant shall immediately inform Exim Bank of such blacklisting/debarment/sanction and reasons thereof. This may lead to cancellation of prequalification / contract.

- 4.6 The list of debarred firms and individuals by certain leading MDAs is available as specified in the **DS**. This may not be an exhaustive list of debarred entities but those which are made available centrally on the respective MDA's website. Additionally, there could be lists of debarred entities issued by various government departments/ procuring entities/ corporations and maintained offline.
- 4.7 An Applicant shall be ineligible to be prequalified if [a] it is currently under default on any loan to any Bank/Financial Institution (FI) and its account has been classified as Non-Performing Asset (NPA)as per Central Repository of Information on Large Credits (CRILC) database; and [b] its promoters/directors appear in Negative List, RBI Willful Defaulter List (Suit filed as well as non-suit filed), Credit Information Bureau India Ltd. (CIBIL) Defaulter List and/or any other negative list of central and/or state government agencies, updated from time to time. On being included in any of the above lists post the prequalification process (i.e. including during bidding process and/or Project implementation phase), the Applicant shall immediately inform Exim Bank on the inclusion and reasons thereof. This may lead to cancellation of prequalification / contract.
- 4.8 An Applicant shall furnish such evidence of eligibility satisfactory to the Bank, as the Bank shall reasonably request.

#### B. Composition of the Application Document

### 5. Contents of this Document

- 5.1 This Application Document consists of the Parts indicated below, and which should be read in conjunction with any Corrigendum issued in accordance with ITA7.
  - Part I. Scope of Work
  - Part II. Instructions To Applicants (ITA)
  - Part III. Data Sheet (DS) to ITA
  - Part IV. Prequalification Criteria and Requirements
  - Part V. Forms
  - Part VI. Questionnaire for Applicants
- 5.2 Unless obtained directly from the Bank, the Bank shall not be responsible for the completeness of the document, responses to requests for clarification, or Addenda to the Application Document in accordance with ITA 7. In case of any discrepancies, documents issued directly by the Bank shall

prevail.

5.3 An Applicant is expected to study all instructions, and forms in the Application Document and to furnish with its Application all information or documentation as is required by the Application Document.

#### 6. Clarifications

- 6.1 A prospective Applicant requiring any clarification of the Application Document shall contact the Bank in writing at the Bank's address indicated in the **DS**. The Bank will respond in writing to any request for clarification provided that such request is received no later than fourteen (14) days prior to the deadline for submission of the applications. The Bank's response, at its discretion, may be put up on its website and shall include a description of the inquiry (without identifying its source) and corresponding clarification. As a result of a clarification the Bank may, if necessary, amend the Application Document in accordance with the provisions of ITA 7.
- 6.2 Any modification to the Application Document that may become necessary as a result of the clarifications to the queries shall be made by the Bank exclusively through the use of a Corrigendum pursuant to ITA7.

## 7. Corrigendum of Application Document

- 7.1 At any time prior to the deadline for submission of Applications, the Bank may amend the Application Document by issuing a Corrigendum.
- 7.2 Any Corrigendum or Addenda issued shall be deemed to be part of the Application Document and shall be published on the Bank's website.
- 7.3 Post Corrigendum, in order to allow sufficient time to the prospective Applicants in preparing their Applications, or for other good reason, the Bank may, at its discretion, extend the deadline for the submission of Applications in accordance with ITA16.2.

### C. Preparation, Submission and Opening of Applications

### 8. Cost towards Application

8.1 The Applicant shall bear all costs associated with the preparation and submission of its Application. The Bank will in no case be responsible or liable for those costs, regardlessof the conduct or outcome of the prequalification process.

#### 9. Language

9.1 The Application documentation and printed literature that are part of the Application, if in another language, shall be accompanied by an accurate translation of the relevant passages in English language, which shall be the governing language.

# 10. Documents constituting the Application

- 10.1 The Application shall comprise the following:
  - (a) Application Submission Form, in accordance with ITA 11.1;
  - (b) documentary evidence establishing the Applicant's eligibility, in accordance with ITA 12.1;
  - (c) documentary evidence establishing the Applicant's qualifications, in accordance with ITA 13; and
  - (d) any other document required as specified in the **DS**.

### 11. Application Submission Form

- 11.1 The Applicant shall complete an Application Submission Form as provided in Part V (Forms). This Form must be completed without any alteration to its format.
- 12. Documents
  Evidencing the
  Applicant's
  Eligibility
- 12.1 To establish its eligibility in accordance with ITA 4, the Applicant shall complete the eligibility declarations in the Application Submission Form and Forms A.1.1 and A.1.2, included in Part V (Forms).

# 13. Documents Evidencing the Applicant's Qualifications

- 13.1 To establish its qualifications in accordance with Part IV, Prequalification Criteria and Requirements, the Applicant shall provide the information requested in the corresponding Forms included in Part V without any alteration to the format. Applicant shall also complete the Questionnaire included in Part VI without any alteration to the questions. Each Form included in Part V and the Questionnaire in Part VI shall be duly signed by the authorized representative of the Applicant. In case of JV, authorized representative of the respective member shall sign. Non- compliance with this clause may result in summary rejection of the Application.
- **13.2** If an Applicant does not manufacture or produce the goods it offers to supply, it shall submit documentation related to Manufacturer's Authorisation as specified in the **DS**.
- 13.3 Wherever a monetary amount is to be stated, Applicant should indicate the USD equivalent using the rate of exchange determined as follows:
  - (a) Exchange rates shall be taken from the publicly available source identified in the **DS**. Any error in determining the exchange rates in the Application may be corrected by the Bank during evaluation;
  - (b) For data related to financial statements, the amounts shall be mentioned in Indian Rupees (INR). Equivalent amount in USD shall be arrived at using the exchange rate as on 31<sup>st</sup> March of respective financial year as specified in the **DS**;

- (a) for data related to Liquidity, Annual Residual Contract Value and contracts signed in the current financial year, unless otherwise specified in the **DS**, the exchange rate prevalent as on the working day preceding the date of Invitation for Prequalification (IFP) shall be used to arrive at the USD equivalent as specified in the **DS**; and
- (b) for contracts signed prior to the current financial year, the exchange rate as on 31st March of the respective financial year in which the contract was signed shall be used to arrive at the USD equivalent as specified in the **DS**.

# 14. Authorized Signatory and Number of Copies

14.1 The Applicant shall prepare one original of the documents comprising the Application as described in ITA 10 and clearly mark it "ORIGINAL". The original of the Application shall be typed or written in indelible ink and shall be signed by a person duly authorized to sign on behalf of the Applicant. In case the Applicant is a JV, the Application shall be signed by all members of the JV.

### 15. Preparing the Application Envelope

- 15.1 The Applicant shall enclose the original Application in a sealed envelope that shall:
  - (a) be addressed to the Bank, as per ITA 16.1;
  - (b) mention the name and address of the Applicant; and
  - (c) mention the specific identification of this pregualification process indicated in ITA 2.1.
- 15.2 The Bank will accept no responsibility for not processing any envelope that was not prepared as required in ITA 15.1 above.

### 16. Application Submission Deadline

- 16.1 Applicants must submit their Applications in dual mode (online as well as off-line). Applications shall be received by the Exim Bank at the address and no later than the deadline indicated in the DS.
- 16.2 The Bank may, at its discretion, extend the deadline for the submission of Applications by amending the Application Document in accordance with ITA 7.
- 17. Late Applications
- 17.1 Applications received after the deadline for submission of applications shall not be admissible, and if received, shall be returned unopened to the Applicant.
- 18. Opening of Applications
- 18.1 The Bank shall open all Applications at the date, time and place specified in the **DS**. Applicants' representatives may be present during opening.

### D. Procedures for Evaluation of Applications

# 19. Evaluation to be Confidential

- 19.1 Information relating to the Applications, their evaluation and result shall be confidential and will not be disclosed to Applicants or any other person(s) not officially concerned with the prequalification process until the official notification of prequalification results is made in accordance with ITA 25.
- 19.2 From the deadline for submission of Applications to the time of notification of the results of the prequalification in accordance with ITA 25, any Applicant who wishes to contact the Bank on any matter related to the prequalification process (except as specified in ITA 20.1 below), may do so only in writing. Canvassing in any form will be grounds for disqualification.

# 20. Clarifications during Evaluation

- 20.1 During the evaluation of Applications, in case of ambiguity, the Bank may, at its discretion, ask an Applicant for a clarification of its Application, to be submitted within a stated reasonable period of time. Any request for clarification from the Bank and all clarifications from the Applicant shall be in writing. Any clarification submitted by an Applicant that is not in response to a request by the Bank may not be considered.
- 20.2 If an Applicant does not provide (within the time allowed) clarifications and/or documents requested as per the Bank's request for clarification, its Application shall be evaluated based on the information and documents available at the time of evaluation of the Application.
- 21. Determination of Responsiveness of Applications
- 21.1 The Bank may reject any Application which is not responsive to the requirements of the Application Document and may not subsequently be made responsive by correction of the causes of non-responsiveness or by substitution or resubmission of the Application or part thereof.

### E. Evaluation of Applications and Prequalification of Applicants

# 22. Evaluation of Applications

22.1 The Bank shall use the criteria and requirements defined in Part IV, Prequalification Criteria and Requirements, to evaluate the qualifications of the Applicants, and no other methods, criteria, or requirements shall be used. The Bank reserves the right to waive minor deviations from the prequalification criteria if they do not materially affect the technical capability and financial resources of an Applicant to perform the contract.

- Only the qualifications of the Applicant, in the capacity as prime contractor/ member of JV to the project employer, shall be considered. In particular, the qualifications of parent or subsidiary or any other affiliated company of the Applicant, who is not member of the JVCA except as permitted by ITA 4.3, shall be considered (only in the capacity as prime contractor/ member of JV to the project qualifications employer). The of the parent/subsidiary or any other affiliated company shall be considered on the basis of submission of Parent Company Guarantee.
- 22.3 The qualification and experience of the Applicant for execution of contracts in-house or for a parent/ promoter/ group concerns or for Special Purpose Vehicles (SPVs), set up by the Applicant or its group companies, shall not be considered. However, the experience of the SPV can be considered in favor of the Applicant provided it is established through documentary evidence that the SPV was established by the Applicant pursuant to a concession granted by a Project Authority who is unrelated to both the Applicant and the SPV and the Letter of Acceptance of bid/ Letter of Award was issued by the Project Authority in favor of the Applicant. Further, the FAC issued by the Project Authority should indicate that the project was executed by the Applicant as an EPC contractor.

### 23. Bank's Right to Accept or Reject Applications:

22.2

The Bank reserves the right to accept or reject any Application, and to annul the prequalification process and reject all Applications at any time, without thereby incurring any liability to the Applicants.

- 24. Prequalification of Applicants
- 24.1 All Applicants, whose Applications substantially meet or exceed the specified qualification requirements, will be prequalified by the Bank.
- 25. Notification of Prequalification
- 25.1 The Bank shall notify the result of the prequalification process through a letter to the prequalified Applicants and to the applicants not meeting the pre-qualification criteria.

- 25.1 Applicants that have not been prequalified may write to the Bank no later than 7 calendar days after the date of intimation by the Bank, of the result of prequalification, to request clarifications regarding the grounds on which they were not prequalified.
- 26 Subsequent Invitation for Bids
- 26.1 The Bank shall forward the list of prequalified firms to the Borrower for subsequent invitation of bids

| Part III. Data Sheet (DS) to ITA |  |  |
|----------------------------------|--|--|
| A. General                       |  |  |
| ITA 2.1                          | The identification of the Invitation for Prequalification (IFP) is:  GOILOC-309/MALDIVES/DREDGING & RECLAMATION IN ADDU-2  |  |
|                                  | The Bank's address is:   |  |
|                                  | Export-Import Bank of India  |  |
|                                  | Office Block, Tower 1  |  |
|                                  | 7thFloor, Adjacent Ring Road   |  |
|                                  | Kidwai Nagar [East]  |  |
|                                  | New Delhi -110023  |  |
|                                  | Email: eximloc@eximbankindia.in Website: www.eximbankindia.in  |  |
| ITA 4.3                          | The maximum number of other members in the JV shall be one. The JV   |  |
|                                  | can be either an incorporated JV company or an unincorporated  |  |
|                                  | consortium/ association [JVCA] based on a memorandum of  |  |
|                                  | understanding. In case of unincorporated JVCA, the share shall be  |  |
|                                  | determined based on the share in the proceeds of the contract [in  |  |
|                                  | terms of percentage] being bid for. In other words, if prequalified and  |  |
|                                  | invited to bid, the share of JV members in the contract in terms of value shall be in the proportion as stated above.  |  |
|                                  | The Letter of Intent to enter into a JV or JV agreement should contain, inter alia, the following:   |  |
|                                  | - Names of the Lead Partner and each of the other members  |  |
|                                  | - Percentage share of each JV member   |  |
|                                  | - Confirmation of Joint and Several Liability of all members of the JV   |  |
|                                  | The JV is permissible at Prequalification Stage only. The JV which is prequalified will be sustained for the entire bidding process. JV among prequalified EPC Contractors and non–prequalified EPC Contractors or any other entity is not allowed subsequent to prequalification stage. No change of JV members or change in percentage (%) of share in JV is allowed subsequent to prequalification. A member of JVCA shall not be permitted to participate either in individual capacity or as a member of another JVCA in the same contract package in a prequalification process. |  |
|                                  | The JVCA shall nominate a Lead Partner who shall have the authority to conduct all business for and on behalf of any and all the partners of the JVCA during the prequalification process, tendering process and, in the event the JVCA is awarded the Contract, during contract execution.  |  |
|                                  |  |  |

|         | In the event of award of final contract to any JVCA, all the payments to the JVCA shall be made to the bank account of the JVCA and not to the account of individual member(s). |
|---------|---|
|         | The Joint Venture Agreement shall in all respect be governed by and   |
|         | interpreted in accordance with Indian Laws.   |
| ITA 4.6 | A list of debarred firms and individuals by:  |
|         | The World Bank is available on the website:   |
|         | http://www.worldbank.org/debarr   |
|         | The Asian Development Bank is available on the website:   |
|         | http://lnadbg4.adb.org/oga0009p.nsf/sancALLPublic?OpenView&count =999   |
|         | The African Development Bank is available on the website:   |
|         | http://www.afdb.org/en/projects-and-  |
|         | operations/procurement/debarment-and-sanctions-procedures/  |
|         | The European Bank for Reconstruction and Development is available on  |
|         | the website: <a href="http://www.ebrd.com/pages/about/integrity/list.shtml">http://www.ebrd.com/pages/about/integrity/list.shtml</a>  |
|         | The Inter-American Development Bank is available on the website:  |
|         | http://www.iadb.org/en/topics/transparency/integrity-at-the-idb-  |
|         | group/sanctioned-firms-and-individuals,1293.html  |

| 3. Contents of the Application Document |  |  |
|---|--|--|
| ITA 6.1                                 | For clarification purposes, the Bank's address is: |  |
|   | Mr. Ashok Kumar Vartia                             |  |
|   | Deputy General Manager                             |  |
|   | Export-Import Bank of India                        |  |
|   | Office Block, Tower 1                              |  |
|   | 7 <sup>th</sup> Floor, Adjacent to Ring Road       |  |
|   | Kidwai Nagar [East]                                |  |
|   | New Delhi-110023                                   |  |
|   | Email: eximloc@eximbankindia.in                    |  |
|   |  |  |

### C. Preparation, Submission & Opening of Applications

### ITA 10.1 (d)

The preparation and submission of Application Form will be in dual mode (on-line as well as off-line).

### i) On-line mode of Application

The applicant shall submit the application through Exim Bank's portal https://locprocure.eximbankindia.in

For details for submitting Online Application, please refer the above portal.

### **Minimum Requirements:**

- 1. Computer/Laptop with Internet connection.
- 2. Operating System: Windows Version: Windows 7/8/10 32 or 64 Bit.
- 3. Java Version: 1.8 or above
- 4. Mozilla version should be 45.0 and above(x86 only i.e OS of 32 Bit Version)
- 5. Digital Certificate: Class III, Signing + Encryption and it should be organizational certificate.

### For any Online technical clarification, kindly contact:

Bob EProcure Pvt. Ltd.

3 / 4, 3<sup>rd</sup> Floor, Maruthi Towers, Madivala, SBM, Bangalore Karnataka – 560069

Contact Person: Ms. Alka Pillai

Email:

pqsupport@bobeprocure.net

### ii) Off-line mode of Application

The applicant shall forward a hard copy of its application along with a covering letter clearly indicating the name of the project and the Prequalification Reference No.

The Applicant shall submit with its application, the following additional documents as attachment to the Application Submission Form:

The Applicant shall submit a copy (self-attested on all pages) of Power of Attorney in favour of the person who has been authorized, through an appropriate Company Board Resolution or equivalent document, to sign on behalf of the Applicant. Copy (self-attested) of such relevant company Board Resolution or equivalent document should also be attached.

|                       | attested on   | all pages) of F<br>a copy (self | a JV, the Applicant<br>Powers of Attorney<br>-attested) of relev  | for each member      | of the JV |
|-----------------------|---|---------------------------------|---|----------------------|-----------|
|                       | Note: It is mandatory for Applicants to submit the Application in both On-line and Off-line modes. Any Application not submitted in accordance with the requirements mentioned in this Clause will be liable for rejection. In the event of any discrepancy in Application submitted On-line and Off-line, the information submitted in the hard copy (Off-line submission) will prevail. |                                 |   |                      |           |
|                       | to eximloc@   | eximbankind with the follow     | Application, it is m ia.in mentioning the ring details:  GOILOC-309/ADDU  | at the application h |           |
|                       | Submission  |                                 |   |                      |           |
| ITA 13.2              | _   |                                 | anufacturer's Authort V of this Applicat  |                      | ance with |
| ITA 13.3              |   |                                 | g exchange rates is:  |                      |           |
|                       | For conversion of foreign currency / Indian rupees (INR) to US Dollar, the Applicants shall use the Reference Rates of Foreign Currency published by Financial Benchmark India Private Ltd (FBIL) (https://www.fbil.org.in/).   |                                 |   |                      |           |
| ITA 13.3 (b)<br>& (d) | then the selli<br>website: http:/   | ng rate of su<br>//www.oanda    | rate is not published ch currency shall be a combined for contraction of the contraction | e taken from the f   | following |
|                       |   |                                 | USD 1 = INR   | 1 INR = USD          |           |
|                       |   | 31-Mar-11                       | 44.6500   | 0.0224               |           |
|                       |   | 31-Mar-12                       | 51.1565   | 0.0195               |           |
|                       |   | 31-Mar-13                       | 54.3893   | 0.0184               |           |
|                       |   | 31-Mar-14                       | 60.0998   | 0.0166               |           |
|                       |   | 31-Mar-15                       | 62.5908   | 0.0160               |           |
|                       |   | 31-Mar-16                       | 66.3329   | 0.0151               |           |
|                       |   | 31-Mar-17                       | 64.8386   | 0.0154               |           |
|                       |   | 31-Mar-18                       | 65.0441   | 0.0154               |           |
|                       |   | 31-Mar-19                       | 69.1713   | 0.0145               |           |
|                       |   | 31-Mar-20                       | 73.3859   | 0.0136               |           |
| ITA 13.3 (c)          | Applicants sl   | hall use the fo                 | llowing rates for co  | onversion between    | USD and   |
|                       | USD 1 =   | INR 1 II                        | NR = USD  |                      |           |
|                       | 73.74   | <mark>87</mark>                 | 0.0135  |                      |           |

| Additionally one (1) copy in a pen drive shall also be submitted.   |
|---|
| The prequalification application document (off line version) shall be submitted in spiral or hard bound form only and not as loose sheets in plastic folders. All the pages shall be machine numbered and a table of contents shall be included in the beginning of each volume of documents referring the page numbers of the indexed items. |
| Submission of Application is required in <b>dual mode i.e. on-line as well as off-line</b> as mentioned in ITA 10.1(d).   |
| The deadline for Application submission is:   |
| Date: November 27, 2020   |
| Time: 15:00 hrs   |
| For application submission purposes only, the Bank's address is:  |
| Bank's address is the same as that indicated in ITA 2.1.  |
| Attention: Mr. Ashok Kumar Vartia   |
| The opening of the Applications shall be at the Bank's address as that indicated in ITA 2.1   |
| Date: November 27, 2020   |
| Time: 15:30 hrs   |
| Parent Company Guarantee for the Financial/Technical/Equipment support for the project for Reclamation by Dredging and Shore Protection works for about 228Ha of Land in Addu has to be submitted by the applicant. Experience of Parent Company to be considered only on the basis of submission of Parent Company Guarantee.                |
|   |

### Part IV. Prequalification Criteria and Requirements

This Part contains all the criteria, requirements and procedures that the Bank shall use to evaluate Applications. The information to be provided in relation to each requirement and the definitions of the corresponding terms can be referred to in the respective Forms.

### Contents

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| С | Financial Status and Capacity            | 29 |
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| E | Quality Assurance                        | 35 |

### A. General

| A.1 Nationality               |   |
|-------------------------------|---|
| Requirement:                  | <ul> <li></li></ul>   |
| Documentation to be submitted | Form A.1.1 and A.1.2  |
| Attachments to be submitted   | <ul> <li>Articles &amp; Memorandum of Association, Certificate of Incorporation</li></ul> |

| A.2. Eligibility               |  |
|--------------------------------|--|
| Requirement:                   | <ul> <li>         ⇒ The Applicant shall not be under declaration as ineligible, as described in ITA 4.5 and ITA 4.7.     </li> <li>         ⇒ Documentation and Attachments to be submitted as mentioned below     </li> </ul>   |
| Documentation to be submitted: | Application Submission Form  |
| Attachments                    | <ul> <li>☼ The Applicant shall submit a copy [self-attested on all pages] of Power of Attorney in favour of the person who has been authorized, through an appropriate Company Board Resolution or equivalent document, to sign on behalf of the Applicant. A copy [self-attested] of such relevant Company Board Resolution or equivalent document should also be attached.</li> <li>❖ In case the Applicant is a JV, the Applicant shall submit a copy [self-attested on all pages] of Powers of Attorney for each member of the JV along with copy [self-attested] of relevant Board Resolutions or equivalent documents.</li> <li>❖ For an Applicant as a single entity or in case of JV, for each member:         <ul> <li>Permanent Account Number [PAN]: Self attested copy</li> <li>GST Registration details, as applicable: Self attested copy</li> </ul> </li> </ul> |

### **B. Past Contract Performance and Litigation**

| B.1 Past Contract Non - performance |   |  |
|-------------------------------------|---|--|
| Requirement:                        | ☆ There shall be no instance of contract <sup>2</sup> non- performance as a result of Applicant's default since September 01, 2015. (In case of JV, each member shall meet the requirement) |  |
|                                     | The Applicant shall inform Exim Bank of any such<br>instances post submission of the Prequalification<br>Application.   |  |
|                                     | ☼ Documentation and Attachments to be submitted as mentioned below  |  |
| Documentation to be submitted:      | Form B.1.1  |  |
| Attachments to be submitted:        | Documents establishing details included in Form B.1.1   |  |

| B.2 Pending Contract Litigation |   |  |
|---------------------------------|---|--|
| Requirement:                    | <ul> <li>Applicant shall have a positive 'Adjusted Net Worth'* determined as per the financial statements for the latest financial year (FY 2019-20) adjusted for 'Pending Contractual Litigation Value' as considered below:         <ul> <li>'Pending Contractual Litigation Value' shall be deemed to be 25% of the aggregate value of pending litigation across all contracts, net of provisions made in the latest audited financial statements (FY 2019-20), which shall be deducted from the net worth to arrive at the 'Adjusted Net Worth'.</li> </ul> </li> <li>*Adjusted Net Worth:         <ul> <li>Net worth as per the latest financial statements less provisions made in the latest audited financial statements for pending contractual litigations] = Positive</li> </ul> </li> <li>Documentation and Attachments to be submitted as</li> </ul> |  |
| Documentation to be submitted:  | Form B.2.1  |  |
|                                 |   |  |
| Attachments to be submitted:    | Documents establishing details included in Form B.2.1   |  |

<sup>&</sup>lt;sup>2</sup>Contract non-performance must be based on all information on fully settled disputes or litigation, i.e. dispute or litigation that has been resolved in accordance with the dispute resolution mechanism under the respective contract and where all appeal instances available to the Applicant have been exhausted.

| B.3 Contract Litigation History |   |  |
|---------------------------------|---|--|
| Requirement:                    | <ul> <li>         ⇒ The aggregate amount of awards against the         Applicant, if any, since September 01, 2015 shall         not exceed 25% of net worth as per the latest         financial statements. (In case of JV, each member         shall meet the requirement.)     </li> <li>         ⇒ Documentation and Attachments to be submitted         as mentioned below     </li> </ul> |  |
| Documentation to be submitted:  | Form B.3.1  |  |
| Attachments to be submitted:    | Documents establishing details included in Form B.3.1   |  |

### C. Financial Status and Capacity

| C.1 Financial Status |  |
|----------------------|--|
| Requirement:         | (i) The audited balance sheets, statements of profit & loss and annual reports for the last 5 financial years [2015-16 to FY 2019-20] shall be submitted and must demonstrate the current soundness of the Applicant's financial position and indicate its prospective long-term profitability in terms of:  |
|                      | <ul> <li>a. Positive adjusted net worth for each of the last five (5) financial years defined above;</li> <li>b. Profit (i.e. Profit Before Tax) for at least two (2) out of last five (5) financial years defined above; and</li> <li>c. Annual Revenue<sup>3</sup> from Construction Works in any one (1) of the last five (5) financial years as defined above be not less than USD 45.62 million.</li> </ul> |
|                      | In case of JVCA, requirement (a) and (b) above shall be met by each member and requirement under (c), each member shall meet at least 20%, lead member shall meet at least 40%, and, all members together shall meet 100%.   |
|                      | (ii) The Applicant shall demonstrate that it has access to, or has available, liquid assets, lines of credit, and other financial means (independent of any contractual advance payment) sufficient to meet the project cash flow requirements of ongoing contracts including the present contract net of the Applicants other commitments. Minimum required liquid assets and/or                                |

<sup>&</sup>lt;sup>3</sup> In case of Contracts in INR, the exchange rate of 31<sup>st</sup> March of the financial year in which the contract was signed will be used to arrive at the USD equivalent.

|                                | the contract shall not be less than USD 11.40 million.  In case of JVCA, for requirement (ii) above, each member shall meet at least 20%, lead member shall meet at least 40% and all members together shall meet 100%.  (iii) Documentation and Attachments to be submitted as mentioned below   |
|--------------------------------|---|
| Documentation to be submitted: | Forms C.1.1 and Form C.1.3 both certified by the Statutory Auditors of the Applicant (in case of JV, for each member of the JV)  Form C.1.2 [in case of JV, for each member of the JV]  |
| Attachments to be submitted:   | The Applicant and its parties shall provide copies of audited financial statements for the last <b>five (5)</b> years as defined above. The financial statements shall:  a) reflect the financial situation of the Applicant or in case of JV for each member, and not an affiliated entity (such as parent company or group member).  b) be independently audited and certified by the Statutory Auditors / Chartered Accountants in accordance with applicable legislation.  c) be complete, including all notes to the financial statements.  d) correspond to accounting periods already completed and audited.  Supporting documents issued by the Banks for additional financial means for likely future commitments to be attested by the respective banks. These documents shall be of latest available date and shall be valid beyond the last date of submission of the PQ Application. |
| C.2 Value of ongoing contracts |   |
| Requirement                    | <ul> <li>Aggregate annual residual value of all ongoing contracts shall not be more than 350% of the highest annual turnover in the last five (5) years as defined above. In case of JV, this shall apply to each member.</li> <li>Documentation and Attachments to be submitted as mentioned below.</li> </ul>   |
| Documentation to be submitted: | Form C.2.1 certified by an independent Chartered Accountant   |
| Attachments to be submitted:   | None  |

### D. Experience

| D.1 General Experience         |   |  |
|--------------------------------|---|--|
| Requirement:                   | <ul> <li>Experience in Construction/ EPC contracts relating to Reclamation by Dredging &amp; Shore protection works in the role of prime contractor or JV member to the main client, during the last ten (10) years, in India, starting from September 1, 2010 and up to application submission deadline. (In case of JV, each member shall meet therequirement).</li> <li>Documentation and Attachments to be submitted as mentioned below.</li> </ul>   |  |
| Documentation to be submitted: | Form D.1.1  |  |
| Attachments to be submitted:   | <ul> <li>➡ Final Acceptance Certificate/ Completion Certificate/ Testimonial Letters issued by the Project Authority for each contract listed in Form D.1.1 giving, inter alia, details of scope and value of work executed by the Applicant, contract start and completion dates. In case of projects executed through a Special Purpose Vehicle (SPV) under a concession agreement, FAC shall be issued by the Concession Granting Authority.</li> <li>➡ In case the contracts listed in D.1.1 are executed by the Applicant through an SPV under a concession agreement, either singly or in joint venture, the following additional documents/information should be submitted:         <ul> <li>Copy of Letter of Acceptance of the bid issued by the Concession Granting Authority in favour of the Applicant or a JV comprising the Applicant; and</li> <li>Copy of Concession Agreement indicating the shareholding structure of the SPV establishing that the SPV is wholly held by the Applicant or by a JV comprising the Applicant;</li> <li>➡ In case the contracts listed in D.1.1 are executed by the Applicant as a member of JV, a copy of Agreement between Project Authority and JV to substantiate Individual JV member's delineated roles, responsibilities and scope and value of work.</li> </ul> </li> </ul> |  |
|                                | Subcontractors' experience and resumes, if any, submitted with the application shall not be taken into account in determining the Applicant's compliance for the Shore Protection Works.  |  |

### **D.2 Specific Experience** Refer Part I: Scope of EPC for details Requirement: 1. At least the number and value of Construction contracts in Dredging, Reclamation works and Shore Protection works as mentioned below, in the role of prime contractor or JV member<sup>4</sup> to the main client/project employer, completed between **September 1, 2010** and application submission deadline: a) Shore Protection Works/Sea Wall/Break Water Works Value of Each No. of Contracts Contract (USD Million) Option I 3 14.42 OR 2 Option II 18.03 OR Option III 1 28.84 **AND** b) Dredging and Reclamation works Value of Each No. of Contracts Contract (USD Million) Option I 3 11.54 OR Option II 2 14.43 OR Option III 23.08 1 If the applicant meets pre-qualification requirements under any one option for b) Dredging and Reclamation works, the pre-qualification status shall be marked as Pass for the applicant, ONLY if the applicant also qualifies under any of the three options for a) Shore Protection

Works/Sea Wall/Break Water Works

- **2.** Additionally, the applicant shall demonstrate experience in all of the following in the last 10 years starting from September 01, 2010:
- a) Construction and commissioning of reclamation projects with cumulative dredging volume of 8,000,000 m<sup>3</sup> from not more than 3 projects.
- b) At least one reclamation project which required sourcing of fill material by dredging at water depths greater than 45 meters using Trailer Suction Hopper Dredger (TSHD)
- c) Construction and commissioning of at least one project involving seawall/breakwater/shore protection works of minimum length of 2000 meters.
- 3. In case of JVCA, the requirements as at (1) and (2) above shall be met as below:
- i) Eligibility in terms of the number of contracts under each option can be aggregated across the JVCA members under (1). Value of Contracts cannot be aggregated across JVCA members.
- ii) In addition to the above, each member of the JVCA shall have executed atleast one contract of min. value of USD 7.21 million under (1)(a) or USD 5.77 million under (1)(b) above.
- iii) In respect of the past experience of JVCA Applicant for meeting the experience required at (2) above, each member shall meet atleast 1 (one) condition out of the three additional conditions, and all members shall collectively meet all three conditions together.
- iv) The Lead Partner in the JV shall have the relevant experience required as above for Dredging & Reclamation.
- **4.** The Applicant shall submit the completion certificate as document of proof for completion of the similar nature of work and mention the date and cost of completion of the work listed in 2 (a) to (c) above.
- **5.** Subcontractors' experience and resumes, if any, submitted with the application will not be taken into account in determining the Applicant's compliance for the Shore Protection Works/Sea Wall/Breakwater
- **6.** Documentation and Attachments to be submitted as mentioned below.

<sup>4</sup>Experience shall be considered on basis of scope of work of the Applicant in that JV for the contract under reference.

| Documentation to be submitted: | ☆ Form D.2.1 demonstrating the experience with respect to (A), (B) and (C) in Requirement above.  |  |  |  |
|--------------------------------|---|--|--|--|
| Attachments to be submitted:   | <ul> <li>➡ Final Acceptance / Completion Certificate / Testimonial Letters issued by the Project Authority for each contract listed in Form D.2.1 giving, inter alia, details of scope and value of work executed by the Applicant, contract start and completion dates. In case of projects executed through a Special Purpose Vehicle (SPV) under a concession agreement, Final Acceptance / Completion Certificate shall be issued by the Concession Granting Authority.</li> <li>➡ In case the contracts listed in D.2.1 are executed by the Applicant through an SPV under a concession agreement, either singly or in joint venture, the following additional documents/information should be submitted:</li> </ul> |  |  |  |
|                                | <ul> <li>Copy of Letter of Acceptance of the bid issued by<br/>the Concession Granting Authority in favour of<br/>the Applicant or a JV comprising the Applicant;<br/>and,</li> </ul>   |  |  |  |
|                                | Copy of Concession Agreement indicating the<br>shareholding structure of the SPV establishing<br>that the SPV is wholly held by the Applicant or by<br>a JV comprising the Applicant  |  |  |  |
|                                | ☆ In case the contracts listed in D.2.1 are executed by<br>the Applicant as a member of JV, a copy of<br>Agreement between Project Authority and JV to<br>substantiate Individual JV member's specific roles,<br>responsibilities, scope and value of work.   |  |  |  |

### E. Quality Assurance

| E.1 Certified Management<br>System |  |
|------------------------------------|--|
| Requirement:                       | ISO Accreditation / Certified Quality Management System  |
| Documentation to be submitted:     | Form E.1.1   |
| Attachments to be submitted:       | Self-attested copy of ISO Accreditation / Quality Management System Certificate valid as on the deadline for submission of application |

| E.2 Equipment                |   |  |  |
|------------------------------|---|--|--|
| Requirement:                 | The Applicant must confirm that it can avail and deploy the following key-tools & plants / equipment for execution of the scope of work as defined in Part I: |  |  |
|                              | <ul> <li>Trailer Suction Dredger capable of dredging upto<br/>70m water depth with shore pumping system</li> </ul>  |  |  |
|                              | Bunkering vessels   |  |  |
|                              | Dumper Trucks- 10 nos.  |  |  |
|                              | Excavators – 6 nos  |  |  |
|                              | <ul> <li>Payloaders/Bulldozers – 10 nos</li> </ul>  |  |  |
|                              | <ul> <li>Crawler crane with Grapple Grab – 3nos.</li> </ul>   |  |  |
|                              | Survey Equipment (Total Station, dumpy leveletc.)   |  |  |
|                              | <b>Note</b> : The above list of equipment is an indicative list.  The complete list of equipment would be made available at Tender stage.                     |  |  |
|                              |   |  |  |
| Documentation to be          | Form E.2.1  |  |  |
| submitted:                   | As an attachment to Form E.2.1, the applicant should submit   |  |  |
|                              | "Letter of Intent/ Memorandum of Understanding/ documents   |  |  |
|                              | demonstrating that the above equipment can be arranged and deployed at site", especially the Trailer Suction Hopper Dredger.                                  |  |  |
| Attachments to be submitted: | None  |  |  |

|              | E.3 Skilled Human Resources   |   |         |
|--------------|---|---|---------|
| Requirement: | Applicant must demonstrate that it can deploy the personnel for the key positions that meet the following requirements:   |   |         |
|              | Position (for Design and Execution)   | Total (Post-<br>Qualification)<br>Experience in | Numbers |
|              | Project Manager (Minimum<br>Graduation in Civil Engineering)<br>Exp in executing similar project<br>listed in D.2 Specific Experience                               | 15+   | 01      |
|              | Construction Manager (Graduation/Diploma in Civil/Construction Management or equivalent) Exp in executing similar project listed in D.2 Specific Experience         | 15+   | 01      |
|              | Dredge Master (Grade-I) (Holding COC/COS as Master(FG)/ COC as Dredge Master GR-I Exp in executing similar project listed in D.2 Specific Experience                | 15+   | 01      |
|              | Chief Engineer (Holding COC as MEO Class- I/COS as Ist Class Engineer of a Dredge Engineer GR-I) Exp in executing similar project listed in D.2 Specific Experience | 10+   | 01      |
|              | Geotechnical Expert (Post Graduation in Geotechnical Engineering) Exp in similar projects   | 15+   | 1       |
|              | Coastal Engineering Expert (Post Graduation in Marine/Coastal Structures or equivalent) Exp in similar projects   | 15+   | 1       |
|              | Environmental Expert (Post Graduation in Environmental Studies) Exp in similar projects   | 10+   | 1       |

|                                    | EHS Expert<br>(Under Graduation<br>Exp in similar pro                                       | •   | 10+   | 1   |
|------------------------------------|---|---|---|---|
| Documentation to be submitted:     | Form E. 3.1   |   |   |   |
| Attachments to be submitted:       | The applicant is required to submit an undertaking to engage and deploy personnel as above. |   |   |   |
| E.4 Manufacturer Authorisation (Un |   |   |   |   |
| Requirement:                       |   | supply an<br>with Par<br>of the Ap<br>did not n<br>Applican<br>Manufac<br>equipme<br>the subs<br>support, | t I  oplication Docume  nanufacture or oth  t shall submit an u  turer's Authoriza  ant in favour of the  sequent contract  in the event of  on of bid by the | who offers to oment in accordance ent that the Applicant herwise produce, the undertaking to submit tion(s) for all major e Applicant to bid for confirming warranty prequalification and |
| Documentation to                   | be submitted:   | Form E.4.1  |   |   |

# NOTE:

# The Evaluation Criteria for Prequalification of Applicants

| Sr.<br>No. | Description                              | Remarks                        |
|------------|--|--------------------------------|
| A.         | General                                  | Evaluation on Pass/ Fail basis |
| В.         | Past Contract Performance and Litigation | Evaluation on Pass/ Fail basis |
| C.         | Financial Status and Capacity            | Evaluation on Pass/ Fail basis |
| D.         | Experience                               | Evaluation on Pass/ Fail basis |
| E.         | Quality Assurance                        | Evaluation on Pass/ Fail basis |

## Part V. Forms Table of Forms

| Application Submission Form   |
|---|
| Checklist for Various Forms and Documents to be Submitted   |
| Form A1.1: Applicant Information Form   |
| Form A1.2: Applicant's JV Member's Information Form   |
| Form B1.1 / B2.1 / B3.1: Past Contract Non-Performance, Pending Litigation and Litigation History |
| Form C1.1: Financial Status and Capacity  |
| Form C1.2: Sources of Finance   |
| Form C1.3: Annual EPC Turnover  |
| Form C2.1: Ongoing Contracts  |
| Form D1.1: General Experience   |
| Form D2.1: Specific EPC Experience  |
| Form E1.1: Certified Management System  |
| Form E2.1: Contractor's Equipment Details   |
| Form E3.1: Skilled Human Resources  |
| Form E4.1: Manufacturer's Authorisation (Undertaking)   |
|   |

#### **Application Submission Form**

Date: [insert day, month, and year]
IFP No. and title: [insert IFP number and title]

## To: [insert full name of Bank]

We, the undersigned, apply to be prequalified for the referenced IFP and declare that:

- (a) We have examined and have no reservations to the Application Document, including Corrigendum No(s)., issued in accordance with Instructions to Applicants (ITA) 7: [insert the number and issuing date of each corrigendum or "nil" if no corrigendum is issued].
- (b) We meet the eligibility requirements as stated in ITA 4.1, we have not been currently debarred/ sanctioned in accordance with ITA 4.5. Subsequent to the deadline for Application submission, in case we are debarred/sanctioned, we shall immediately inform Exim Bank of such debarment/sanction and reasons thereof, in accordance with ITA4.5;
- (c) We confirm that we are currently not under default on any loan to any Bank/FI and our account has not been classified as Non-Performing Asset (NPA) with any Bank/FI. We further confirm that none of our companies/promoters/directors appear in RBI Caution List, RBI Willful Defaulter List (Suit filed as well as non-suit filed), Credit Information Bureau India Ltd. (CIBIL) Defaulter List, and any other negative list of central and state government agencies, updated from time-to-time. On being included in any of the above lists, we shall immediately inform Exim Bank on the inclusion and reason for inclusion thereof, in accordance with ITA 4.7;
- (d) We understand that you may cancel the prequalification process at any time and that you are neither bound to accept any Application that you may receive nor to invite the prequalified Applicants to bid for subsequent contract(s) subject to this prequalification process, without incurring any liability to the Applicants, in accordance with ITA23.1.
- (e) We hereby confirm that we have not appointed any agent and we have not paid any agency commission for this Prequalification process. If prequalified, we also confirm that we will not appoint any agent and nor will we pay any agency commission for the corresponding tendering process or execution of the contract.
- (f) We further declare that we are/are not (*strike off whichever is not applicable*) facing any investigation by any Government procuring entity/ corporation or Multilateral Development Agencies (MDA). (If yes, please provide details in a separate sheet, as necessary.)

(g) All information, statements and description contained in the Application are in all respect true, correct and complete to the best of our knowledge and belief. We understand that misrepresentation of facts in our Application and contravention to ITA 3, inter alia, may lead to rejection of our Application/ cancellation of prequalification.

Signed [insert signature(s) of an authorized representative(s) of the Applicant]

Name [insert full name of person(s) signing the Application] In the capacity

of [insert capacity of person(s) signing the Application] Address [insert

street number/town or city/countryaddress]

Dated on [insert day number] day of [insert month], [insert year]

[For a joint venture, all members shall sign. Failure to comply with this requirement may result in rejection of Application]

Encl: Checklist of forms and documents

# Checklist for Various Forms and Documents to be submitted

| Form<br>No. | Details of Forms and Documents  | Page<br>no. |
|-------------|---|-------------|
|             | NEFT acknowledgement receipt towards payment of Processing Fee  |             |
| A.1.1       | Applicant Information Form  |             |
|             | 1. Articles & Memorandum of Association   |             |
|             | 2. Certificate of Incorporation (or equivalent documents of constitution or association), and/or documents of registration  |             |
|             | 3. PAN and GST Registration Details   |             |
|             | 4. Letter of intent to form JV or JV agreement, in case of JV   |             |
|             | 5. Organizational chart   |             |
|             | 6. List of Board of Directors with their complete designation in case of nominee directors  |             |
|             | 7. The beneficial ownership with respective shareholding and nationality of shareholders  |             |
|             | 8. A copy (self-attested on all pages) of Power of Attorney in favour of the person who has been authorised, through an appropriate Company Board Resolution or equivalent document, to sign on behalf of the Applicant |             |
|             | 9. A copy of relevant Company Board Resolution referred to in item No. 8 above  |             |
| A.1.2 *     | Applicant's JV Member's Information Form [in case Applicant is a JV]  |             |
| *           | 1. Articles & Memorandum of Association of the JV Member  |             |
| *           | 2. Certificate of Incorporation (or equivalent documents of constitution or association), and/or documents of registration, of the JV Member  |             |
| *           | 3. PAN and GST Registration Details of the JV Member  |             |
| *           | 4. Organizational chart of the JV Member  |             |
| *           | 5. List of Board of Directors with their complete designation in case of nominee directors of the JV Member   |             |
| *           | 6. The beneficial ownership with respective shareholding and nationality of shareholders of the JV Member   |             |
| *           | 7. A copy (self-attested on all pages) of Power of Attorney in favour of the person who has been authorised, through an appropriate Company Board Resolution or equivalent document, to sign on behalf of the Applicant |             |
| *           | 8. A copy of relevant Company Board Resolution referred to item No. 7 above.  |             |
| B.1.1*      | Non-Performed Contracts   |             |
| *           | 1. Documents establishing details included in Form B.1.1  |             |

| Form<br>No. | Details of Forms and Documents  | Page<br>no. |
|-------------|---|-------------|
| B.1.2 *     | Pending Litigation  |             |
| *           | 1. Documents establishing details included in Form B.2.1  |             |
| B.1.3 *     | Litigation History  |             |
| *           | 1. Documents establishing details included in Form B.3.1  |             |
| C.1.1*      | Financial Status & Capacity, certified by the Statutory Auditors of the Applicant   |             |
| C.1.2 *     | Sources of Finance  |             |
| *           | 1. Audited Annual Reports for the last 5 years  |             |
| *           | 2. Statement of Consolidated Credit Facilities (sanctioned, utilised and available) from Lead Banker or respective Bank statements duly attested by the respective banks.   |             |
| C.1.3 *     | Annual EPC Turnover, certified by the Statutory Auditors of the Applicant   |             |
| C.2.1 *     | Ongoing Contracts (Certified by an independent Chartered Accountant)  |             |
| D.1.1*      | General Experience  |             |
| *           | 1. Final Acceptance Certificate/ Completion Certificate/ Testimonial Letters issued by the employer for each contract listed in Form D.1.1  |             |
| *           | 2. In case the contracts listed in D.1.1 are executed by the Applicant through an SPV under a concession agreement, either singly or in joint venture, the following additional documents/information should be submitted:  a. Copy of Letter of Acceptance of the bid issued by the Concession Granting Authority in favour of the Applicant or a JV comprising the Applicant; |             |
|             | b. Copy of Concession Agreement indicating the shareholding structure of the SPV establishing that the SPV is wholly held by the Applicant or by a JV comprising the Applicant provided the Letter of Acceptance of bid by the Concession Authority is issued in favour of the JV comprising the Applicant.   |             |
| *           | 3. In case the contracts listed in D.1.1 are executed by the Applicant as a member of JV, a copy of Agreement between Project Authority and JV to substantiate Individual JV member's delineated roles and responsibilities and scope and value of work.  |             |
| D.2.1 *     | Specific Experience   |             |
| *           | 1. Final Acceptance Certificate/ Completion Certificate/ Testimonial Letters issued by the employer for each contract listed in Form D.2.1  |             |

| Form<br>No. | Details of Forms and Documents   | Page<br>no. |
|-------------|--|-------------|
| *           | <ol> <li>In case the contracts listed in D.2.1 are executed by the Applicant through an SPV under a concession agreement, either singly or in joint venture, the following additional documents/information should be submitted:</li> <li>Copy of Letter of Acceptance of the bid issued by the Concession Granting Authority in favour of the Applicant or a JV comprising the Applicant;</li> <li>Copy of Concession Agreement indicating the shareholding structure of the SPV establishing that the SPV is wholly held by the Applicant or by a JV comprising the Applicant provided the Letter of Acceptance of bid by</li> </ol> |             |
|             | the Concession Authority is issued in favour of the JV comprising the Applicant.   |             |
|             | In case the contracts listed in D.2.1 are executed by the Applicant as a member of JV, a copy of Agreement between Project Authority and JV to substantiate Individual JV member's delineated roles and responsibilities and scope and value of work.  |             |
| E.1.1       | Certified Management System  |             |
|             | Self-attested copy of ISO Accreditation / Quality Management System Certificate  |             |
| E.2.1       | Contractor's Equipment Details Undertaking stating that the equipment listed under E.2. Contractor's Equipment can be arranged and deployed at site.   |             |
| E.3.1       | Skilled Human Resources  |             |
|             | (Undertaking to deploy list of dedicated Human resources)  |             |
| EO.4.1      | Manufacturer's Authorisation (Undertaking)   |             |
| Part VI.    | Questionnaire for Applicants   |             |

Note:i. Please insert page numbers

ii. Documents marked '\*' to be submitted for each JV member separately.

#### **Form A.1.1**

## **Applicant Information Form**

(to be filled by Applicant if being a Single Entity or as Lead member of JV)

Date: [insert day, month, year]

IFP No. and title: [insert IFP number and title]

Page[insert page number]of [insert total number]pages

Applicant's name

[insert full name]

In case of Joint Venture (JV), name of each member:

[insert full name of each member in JV]

Applicant's country\* of registration:

[indicate country of Constitution]

Applicant's actual year of incorporation:

[indicate year of Constitution]

Applicant's legal address [registered in India]:

[insert street/number/town or city/country]

Applicant's authorized representative

information Name: [insert full name]

Address: [insert street/ number/ town or city/ country]

Telephone/Fax numbers: [insert telephone/fax numbers, including country and city

codes]

E-mail address: [indicate e-mail address]

- 1. Attached are copies of original documents of
- Articles & Memorandum of Association, Certificate of Incorporation (or equivalent documents of constitution or association), and/or documents of registration of the legalentitynamed above, inaccordance with ITA4.4.
- In case of JV, letter of intent to form JV or JV agreement, in accordance with ITA 4.3.
- 2. Included are the PAN, GST Registration details, organizational chart, a list of Board of Directors with their complete designation in case of nominee directors, and the beneficial ownership with respective shareholding and nationality of shareholders.

Note: Applicant's attention is drawn to ITA 4.1 pursuant to which this prequalification process is open to only Indian entities.

#### **Form A.1.2**

## **Applicant's JV Member's Information Form**

[The following form is in addition to Form A.1.1 (in case the Applicant is a JV), and shall be completed separately to provide information relating to each JV member]

Date: [insert day, month, year]

IFP No. and title: [insert IFP number and title]

Page [insert page number] of [insert totalnumber] pages

Applicant name:

[insert full name of the JV]

Applicant's JV Member's name:

[insert full name of Applicant's JV Member]

Applicant's JV Member's country\* of registration:

[indicate country of registration]

Applicant JV Member's date of constitution:

[indicate date of constitution in dd/mmm/yyyy]

Applicant JV Member's legal address registered in India:

[insert street/ number/ town or city/ country]

Applicant JV Member's authorized representative information

Name: [insert full name]

Address: [insert street/ number/ town or city/ country]

Telephone/Fax numbers: [insert telephone/fax numbers, including country and city codes]

E-mail address: [indicate e-mail address]

- 1. Attached are copies of original documents of Articles & Memorandum of Association, Certificate of Incorporation (or equivalent documents of constitution or association), and/or registration documents of the legal entity named above, in accordance with ITA 4.4.
- 2. Included are the PAN, GST Registration details, organizational chart, a list of Board of Directors, and the beneficial ownership.

Note: Applicant's attention is drawn to ITA 4.1 pursuant to which this prequalification process is open to only Indian entities

# Form B.1.1/ B.2.1/ B.3.1 Past Contract Non-Performance, Pending Litigation and Litigation History

[Each of the following tables shall be filled in for the Applicant and for each member of a Joint Venture]

Applicant's Name: [insert full name]
Date: [insert day, month, year]
Joint Venture Member Name:[insert full name]
IFP No. and title: [insert IFP number and title]
Page [insert page number] of [insert total number] pages
Information pertaining to:[Insert name of JV Leader or JV Member/s]

#### Form B.1.1

Non-Performed Contracts in accordance with Part IV, Prequalification Criteria and Requirements

- Contract non-performance did not occur since the date specified in Part IV, Prequalification Criteria and Requirements, Sub-Factor B.1.
- Contract(s) not performed since the date specified in Part IV, Prequalification Criteria and Requirements, requirement B.1

| Year                          | Non-<br>performed<br>portion of<br>Contract | Contract Identification   | Total Contract Amount (current value, currency, exchange rate and US\$ equivalent) |
|-------------------------------|---|---|--|
| [insert<br>financial<br>year] | [insert amount<br>and<br>percentage]        | Contract Identification: [indicate complete contract name/ number, date, value and any other identification]  Name of Employer: [insert full name]  Address of Employer: [insert street/city/country]  Reason(s) for non-performance: [indicate main reason(s)] | [insert amount in USD equivalent and specify exchange rate and date]               |

## Form **B.2.1**

Pending Litigation, in accordance with Part IV, Prequalification Criteria and Requirements

- No pending litigation in accordance with Part IV, Prequalification Criteria and Requirements, Sub-Factor B.2
- Pending litigation in accordance with Part IV, Prequalification Criteria and Requirements, Sub- Factor B.2 as indicated below.

| Year of dispute               | Amount in<br>dispute<br>(currency) | Contract Identification  | Total Contract Amount (currency), USD Equivalent (exchange rate) | Amount of<br>specific<br>provision<br>already<br>made, if<br>any |
|-------------------------------|------------------------------------|--|--|--|
| [insert<br>financial<br>year] | [insert amount]                    | Contract Identification: [indicate complete contract name, number, date, value and any other identification]  Name of Employer: [insert full name] | [insert<br>amount]   | [insert amount in USD equivale nt and specify exchange           |
|                               |                                    | Address of Employer: [insert street/city/country] Matter in dispute: [indicate main issues in dispute]   |  | rate]  |
|                               |                                    | Party who initiated the dispute: [indicate "Employer" or "Contractor"]   |  |  |
|                               |                                    | Status of dispute: [Indicate if it is being treated by the Adjudicator, under Arbitration or being dealt with by the Judiciary]                    |  |  |

## Form **B.3.1**

Litigation History, in accordance with Part IV, Prequalification Criteria and Requirements

- No litigation since the date specified in Part IV, Prequalification Criteria and Requirements, Sub-Factor B.3.
- Litigation Awards in accordance with Part IV, Prequalification Criteria and Requirements, Sub- Factor B.3 as indicated below.

| Year of<br>award              | Outcome as percentage of Net Worth | Contract Identification   | Total Contract Amount (currency) , USD Equivalen t (exchange rate)    |
|-------------------------------|------------------------------------|---|---|
| [insert<br>financial<br>year] | [insert percentage]                | Contract Identification: [indicate complete contract name, number, date, value and any other identification]  Name of Employer: [insert full name]  Address of Employer: [insert street/city/country]  Matter in dispute: [indicate main issues in dispute]  Party who initiated the dispute: [indicate "Employer" or "Contractor"]  Result of dispute: [Indicate if resolution was treated by the Adjudicator, under Arbitration or dealt with by the Judiciary and whether resolved in favour or against the Applicant] | [insert amount in USD equivalen t and specify exchange rate and date] |

## Form C.1.1 Financial Status and Capacity

[The following table shall be filled in for the Applicant and for each member of a Joint Venture and shall be certified by the Statutory Auditors. Failure to comply with this requirement may result in rejection of the Application.]

Applicant's Name: [insert full name]

Date: [insert day, month, year]

Joint Venture Member Name:[insert full name]

IFP No. and title: [insert IFP number and title]

Page [insert page number] of [insert total number] pages

Information pertaining to :[Insert name of JV leader or JV member/s]

## 1. Financial data

| Type of Financial information in    | n in Historic information for previous five (5) <i>years,</i> (amount in Indian Rupees) |   |  |  |  |  |
|-------------------------------------|---|---|--|--|--|--|
| FINANCIAL YEAR                      |   |   |  |  |  |  |
|                                     | Sources of Fund   |   |  |  |  |  |
| Share Holder's Fund                 |   |   |  |  |  |  |
| Loan Fund                           |   |   |  |  |  |  |
|                                     | Application of Fund   | 1 |  |  |  |  |
| Fixed Assets                        |   |   |  |  |  |  |
| Investments                         |   |   |  |  |  |  |
| Net Current Assets                  |   |   |  |  |  |  |
| (i) Current Assets, loans and       |   |   |  |  |  |  |
| advances                            |   |   |  |  |  |  |
| Less: (ii) Current liabilities &    |   |   |  |  |  |  |
| provisions                          |   |   |  |  |  |  |
| Misc. exp. to the extent not W/Off  |   |   |  |  |  |  |
| or adjusted                         |   |   |  |  |  |  |
| Profit and Loss Account             |   |   |  |  |  |  |
|                                     | Net Worth   |   |  |  |  |  |
| Net Worth                           |   |   |  |  |  |  |
| Info                                | mation from Income Statement  |   |  |  |  |  |
| Income                              |   |   |  |  |  |  |
| Expenditure                         |   |   |  |  |  |  |
| Profit/(Loss) Before Tax (PBT)      |   |   |  |  |  |  |
| Profit/(Loss) After Tax (PAT)       |   |   |  |  |  |  |
| Inform                              | nation From Cash Flow Statement   |   |  |  |  |  |
| Cash Flow from Operating            |   |   |  |  |  |  |
| Activities                          |   |   |  |  |  |  |
| Cash Flow from Investments          |   |   |  |  |  |  |
| Cash Flow from Financing Activities |   |   |  |  |  |  |

|                                 | ,        | 1 |      |       |  |
|---------------------------------|----------|---|------|-------|--|
| Registration No/ Membership No: |          |   | Stam | р     |  |
| Date:                           | UDIN NO. |   | Pl   | lace: |  |

## Form C.1.2

## **Sources of Finance**

[The following table shall be filled in for the Applicant and each partner in case of a Joint Venture]

Applicant's Name: [insert full name]
Date: [insert day, month, year]
Joint Venture Member Name:[insertfull name]
IFP No. and title: [insert IFP number and title]
Page [insert page number] of [insert totalnumber] pages
Information pertaining to:[Insert name of JV Leader or JV member/s]

Specify sources of finance to meet the cash flow requirements for works currently in progress

## A Details of Credit Facilities available to the Applicant (amount in Indian Rupees)

| Sr. No. | Type of Facility                        | Sanctioned<br>Limit | Utilised<br>Limit | Unutilised<br>Limit |
|---------|---|---------------------|-------------------|---------------------|
|         | Fund Based Limits                       |                     |                   |                     |
|         | a.                                      |                     |                   |                     |
|         | b.                                      |                     |                   |                     |
|         | C.                                      |                     |                   |                     |
|         | Total Fund Based                        |                     |                   |                     |
|         | Non-fund Based<br>Limits                |                     |                   |                     |
|         | а                                       |                     |                   |                     |
|         | b                                       |                     |                   |                     |
|         | С                                       |                     |                   |                     |
|         | Total Non-fund<br>Based                 |                     |                   |                     |
|         | Total Fund and Non-<br>fund Based Limit |                     |                   |                     |

**B.** Details of Liquid Assets such as cash and bank balance, marketable securities and any other financial means which may be used meet the cash flow requirements for works currently in progress by the Applicant

| Sr No | Type of Liquid Assets | Amount (in Indian Rupees) |
|-------|-----------------------|---------------------------|
| 1.    |                       |                           |
| 2.    |                       |                           |
| 3.    |                       |                           |

#### 3. Financial Documents

The Applicant and its parties shall provide copies of audited financial statements for last five years as defined in Part IV, Prequalification Criteria and Requirements, Sub-factor C.1. The financial statements shall:

- (a) reflect the financial situation of the Applicant or in case of JV for each member, and not of an affiliated entity (such as parent company orgroup member);
- (b) be independently audited or certified in accordance with local legislation;
- (c) be complete, including all notes to the financial statements;
- (d) correspond to accounting periods already completed and audited.
- Attached are copies of audited financial statements for the **five** years required above; and complying with the requirements.
- Please note that printed Audited Annual Reports are to be certified by the Statutory Auditors duly signed and stamped.
- Please submit Statement of Consolidated Credit Facilities (sanctioned, utilised and available) from Lead Banker or respective Bank statements.

#### Form C.1.3

## **Annual EPC Turnover**

[The following table shall be filled in for the Applicant and for each member of a Joint Venture and shall be certified by the Statutory Auditors. Failure to comply with this requirement may result in rejection of the Application.]

Applicant's Name: [insert full name]
Date: [insert day, month, year]
Joint Venture Member Name:[insert full name]
IFP No. and title: [insert IFP number and title]
Page [insert page number] of [insert total number] pages
Information pertaining to:[Insert name of JV leader or JV member/s]

|      | Annual Turnover Data  |                           |                       |                   |  |                    |                                  |
|------|-----------------------|---------------------------|-----------------------|-------------------|--|--------------------|----------------------------------|
| Year | EPC Tur               | EPC Turnover Amount (INR) |                       |                   | EPC                                      | Exchange           | EPC                              |
|      | Contracts<br>in India | Overseas<br>Contracts     | Total EPC<br>Turnover | Turnover<br>(INR) | Turnover<br>as % of<br>Total<br>Turnover | rate*<br>(v/s USD) | Turnover<br>in USD<br>equivalent |
|      | [A]                   | [B]                       | C = [A+B]             | [D]               | C/D*100                                  | [E]                | C/E                              |
|      |                       |                           |                       |                   |  |                    |                                  |
|      |                       |                           |                       |                   |  |                    |                                  |
|      |                       |                           |                       |                   |  |                    |                                  |
|      | Total:                | Total:                    | Total:                |                   |  |                    |                                  |

| * Refer ITA 13.3 for source of exchange rate. Exchange rate prevalent on 31 <sup>st</sup> Marc<br>shall be used to calculate turnover for respective financial year. |        |  |  |  |  |  |
|--|--------|--|--|--|--|--|
| Registration No/ Membership No:  | Stamp  |  |  |  |  |  |
| Date:  | Place: |  |  |  |  |  |
| UDIN NO.   |        |  |  |  |  |  |

## **Form C.2.1**

## **Ongoing Contracts**

[The following table shall be filled in for the Applicant and for each member of a Joint Venture and shall be certified by the Statutory Auditor. Failure to comply with this requirement may result in rejection of the Application.]

Note: All italicized text is for use in preparing this form and shall be deleted from the final product.

Applicant's Name: [insert full name]
Date: [insert day,
month, year] Joint Venture Member
Name:[insert full name] IFP No. and
title: [insert IFP number and title]
Page [insert page number] of [insert total
number] pages Information pertaining to:[Insert name of
JV leader or JV member/s]

| Contract<br>Identification   | Role of<br>Applicant                                |   | Contractual<br>Completion<br>Date | Revised | Residual period for completion  | Residual<br>value of<br>Work | Annual<br>Residual<br>value of<br>Work              |
|--|---|---|-----------------------------------|---------|---|------------------------------|---|
| 1  | 2   | 3 | 4                                 | 5       | 6   | 7                            | 8   |
| Contract Ref: Brief Title of the works: Amount of contract: [insert amount in currency, mention currency used, exchange rate and US\$ equivalent*] Name & Address of Employer: | [insert "Prime<br>Contractor"<br>or "JV<br>Member"] |   |                                   |         | [Insert period<br>in years<br>starting from<br>Application<br>Submission<br>Deadline.<br>In case less<br>than a year,<br>value to be<br>considered<br>shall be 1] | in US\$                      | by 6]   |
|  |   |   |                                   |         |   |                              | [Insert<br>Total for<br>all<br>Contracts<br>in USD] |

<sup>\*</sup> Exchange rate prevalent as on the working day preceding the date of Invitation for Prequalification (IFP) shall apply to ascertain residual value in equivalent USD. Refer ITA 13.3 for source of exchange rate.

| Registration No/ Membership No: |        | Stamp |
|---------------------------------|--------|-------|
| Date:                           | Place: |       |
| UDIN NO.                        |        |       |

#### **Form D.1.1**

## **General Experience**

[The following table shall be filled in for the Applicant and in the case of a JV Applicant, for each Member, separately for each similar Contract executed by them individually, jointly or as part of another JV.]

Applicant's Name: [insert full name]
Date: [insert day,
month, year] Joint Venture Member
Name:[insert full name] IFP No. and
title: [insert IFP number and title]
Page [insert page number] of [insert total
number] pages Information pertaining to:[Insert name of
JV leader or JV member/s]

[Identify contracts that demonstrate similar work over the past 10 years pursuant to Part IV, Prequalification Criteria and Requirements, Sub-Factor D.1. List contracts chronologically, according to their commencement (starting) dates, where applicable.]

| Contract Identification  | Start<br>Date | Initial<br>Contractual<br>End<br>Date | Actual<br>Completion<br>Date and<br>Reasons for<br>delay, if any | Role of<br>Applicant |
|--|---------------|---------------------------------------|--|----------------------|
| Contract name: [insert full name]  | -             | [indicate date                        |  | [insert "Prime       |
| Brief Description of the works performed   | _             | as dd/ mmm/                           |  | Contractor"          |
| by the Applicant: [describe works  | mmm/yyyy]     | [עעעע                                 |  | or "JV               |
| performed briefly]   |               |                                       |  | Member"]             |
| Amount of contract: [insert amount in currency, mention currency used, exchange rate and US\$ equivalent*] |               |                                       |  |                      |
| Name of Employer: [indicate full name]   |               |                                       |  |                      |
| Address: [indicate street/number/town or city/country]   |               |                                       |  |                      |
|  |               |                                       |  |                      |
|  |               |                                       |  |                      |

<sup>\*</sup> Refer ITA 13.3 for date and source of exchangerate.

Final Acceptance Certificate/Completion Certificate / Testimonial Letters issued by the employer / Concession Granting Authority in case of SPV to be attached for each contract in an orderly fashion.

#### **Form D.2.1**

## **Specific EPC Experience**

[The following table shall be filled in for contracts completed by the Applicant, and each member of a Joint Venture, as applicable, pursuant to Part IV, Prequalification Criteria and Requirements, Sub-Factor D.2.]

Applicant's Name: [insert full name]
Date: [insert day, month, year]
Joint Venture Member Name:[insert full name]
IFP No. and title: [insert IFP number and title]
Page [insert page number] of [insert total number] pages
Information pertaining to:[Insert name of JV leader or JV member/s]

## Information

| (Similar) EPC Contract No.  | [inser  | [insert number] of [insert number of similar contracts required] |  |  |   |  |
|---|---|--|--|--|---|--|
| Contract Identification   | linsert   |  | nd number, if applicable]  |  |   |  |
| Contract date   | Įoc.  | [dd/mmn  |  |  |   |  |
| Completion date   | Contractual:  |  | Actual: [dd/mmm/yyyy]  |  |   |  |
| Role in Contract [check the appropriate box]                                | Prime Conti   | ractor 🞙   | Member in JV®  |  |   |  |
| Total Contract Amount as EPC<br>Contractor                                  | [insert total contract amount in contract currency]   |  | <del>-</del>   |  | US\$ [insert Exchange rate and total contract amount in US\$ equivalent]* |  |
| If member in a JV, specify participation in total Contract amount           | [insert a percentage amount]  | [insert total contract amount in local currency]                 | [insert exchange rate and total contract amount in US\$ equivalent]* |  |   |  |
| Employer Details  | Employer's Name: Address: Telephone, Fax number, E-mail:  |  |  |  |   |  |
| Description of the similarity in accordance with Sub-Factor D.2 of Part IV: | [Name the Sector/ Sub-sector][Briefly mention the similarity in terms of sectoral characteristics and technical aspects listed in Sub-Factor D.2] |  |  |  |   |  |
| For the above contract, mention th  | e following a   | ttributes  |  |  |   |  |
| Capacity / Physical size of key works items                                 | [insert capacity/ physical size of key work items]  |  |  |  |   |  |
| 2. Complexity   | [insert description of complexity in accordance with the technical aspects mentioned under Part IV D.2]   |  |  |  |   |  |
| 3. Methods / Technology   | [insert specific aspects of the methods/ technology involved in the Contract  |  |  |  |   |  |

| 4. Rate of execution for key items | [insert execution rates for key items]        |
|------------------------------------|---|
| 5. Other Characteristics           | [insert other characteristics as appropriate] |

Note: Rate implies the quantity executed in unit time e.g. cubic meters of earthwork per annum, etc.

<sup>\*</sup> Refer ITA 13.3 for date and source of exchange rate.

<sup>\*</sup> Final Acceptance Certificate / Completion Certificate / Testimonial Letters issued by the employer / Concession Granting Authority in case of SPV to be attached for each contract, in an orderly fashion.

## **Form E.1.1**

## **Certified Management System**

[The following table shall be filled in for the Applicant and in the case of a JV Applicant, each Member]

Applicant's Name: [insert full name]

Date: [insert day, month, year]

IFP No. and title: [insert IFP number and title]

Page [insert page number] of [insert total number] pages

In case of JV, Information pertaining to: [Insert name of JV leader or JV member/s]

| ISO Accreditation/ Certified Management System         | Process/ Discipline Certified/ Inclusions  | Certification<br>Start Date | Certification<br>Valid up to | Certifying<br>Organization   |
|--|--|-----------------------------|------------------------------|--|
| [indicate the quality management system accreditation] | [indicate certificate identification number and mention which process or discipline has been certified and inclusions] | [dd/mmm/<br>yyyy]           | [dd/mmm/<br>yyyy]            | [indicate the name of the certifying organization and contact details] |
|  |  |                             |                              |  |

Self-attested copy (ies) of ISO Certificate(s) valid as on the date to be attached.

#### Form E.2.1

## **Contractor's Equipment Details**

[In case of JVCA, this form shall be submitted on a combined basis]

Applicant's Name: [insert full name]

Date: [insert day, month, year]

IFP No. and title: [insert IFP number and title]

Page [insert page number] of [insert total number] pages

We, [insert Applicant's full name and in case of JVCA, insert names of all members] hereby undertake, in the event that we are prequalified and invited to submit a bid, to arrange and deploy following equipment, listed in E.2, at site:

| Equipment<br>Type                             | Make/ Model                               | Capacity                               | Number                            | If owned, date of purchase | If leased, valid up to |
|---|---|--|-----------------------------------|----------------------------|------------------------|
| [mention the generic name/ type of equipment] | [indicate<br>make/ model<br>of equipment] | [indicate<br>capacity of<br>equipment] | [indicate<br>number<br>available] | [dd/mmm/yyyy]              | [dd/mmm/yyyy]          |
|   |   |  |                                   |                            |                        |
|   |   |  |                                   |                            |                        |

[To be attested by the authorized representative of the Applicant and in case of a JVCA, by the lead member on behalf of the JV members]

#### Form E.3.1 Skilled Human Resources

[Furnish details for key staff pursuant to Part IV, Prequalification Criteria and Requirements, Sub-Factor E.3. In case of JVCA, this shall be on a combined basis]

Applicant's Name: [insert full name]
Date: [insert day, month, year]
IFP No. and title: [insert IFP number and title]
Page [insert page number] of [insert total number]pages

We, [insert Applicant's full name and in case of JVCA, insert names of all members] hereby undertake, in the event that we are prequalified and invited to submit a bid, to arrange and deploy key staff meeting the experience and qualification requirements, listed in E.3:

| Position | Name of key staff | Academic<br>Qualification | Specialization | Years of Experience | Experience in Countries |
|----------|-------------------|---------------------------|----------------|---------------------|-------------------------|
|          |                   |                           |                |                     |                         |
|          |                   |                           |                |                     |                         |
|          |                   |                           |                |                     |                         |

[To be attested by the authorized representative of the Applicant and in case of a JVCA, by the lead member on behalf of the JV members]

#### **Form E.4.1**

## Manufacturer's Authorisation (Undertaking)

[The following form shall be filled in for the Applicant and in the case of a JV Applicant, on combined basis by the lead partner]

Date: [insert day, month, year]

Joint Venture Member Name:[insert full name]

IFP No. and title: [insert IFP number and title]

Page [insert page number] of [insert total number] pages
Information pertaining to :[Insert name of JV leader or JV member/s]

We,[insert Applicant's full name and in case of JVCA, insert names of all members] hereby undertake, in the event that we are prequalified and invited to submit a bid, to submit manufacturer's authorization(s) in our favour:

- (a) to bid for the supply of equipment for the tender under reference;
- (b) confirming guarantee/warranty support for the equipment bid for by us; and
- (c) confirming that the equipment being bid for to be supplied shall be new and unused.

[To be attested by the authorized representative of the Applicant and in case of a JVCA, by the lead member on behalf of the JV members]

# Part VI. Questionnaire for Applicants

Name of Applicant: [In case of JV, to be filled in by each partner separately]

IFP No.: [insert IFP No.]

| Eligibility, Confirmation and Other Important  Information  | Response*          |
|---|--------------------|
| Is your firm, either singly or in joint venture currently empanelled or prequalified as an EPC contractor.  If yes, please provide details of Client, Country and Scope of EPC. Attach additional sheets, if needed.  | Confirm:<br>Yes/No |
| 2. Export-Import Bank of India (Bank) requires that Applicants and their affiliates observe the highest standard of ethics during the selection and execution of contracts. In this context, any action taken by an Applicant or its affiliate to influence the prequalification process for undue advantage is improper. Confirm that Applicant and its JV partners, if applicable, have not engaged in any unethical practices in competing for this prequalification.              | Confirm:<br>Yes/No |
| 3. Confirm that no official of the Bank has received or will be offered by your firm/organization or agents, any direct or indirect benefit arising from this prequalification or any resulting contracts.  | Confirm:<br>Yes/No |
| 4. Has your firm been suspended or debarred by any Multilateral Agency, or any government or government procuring entity, or a UN agency? If Yes, provide details, including date of reinstatement, if applicable. Attach additional sheets, if needed.   | Yes/No             |
| 5. Has your firm's account been classified as Non-Performing Asset (NPA) with any Bank/FI or your companies/ promoters/ directors appear in Reserve Bank of India (RBI) Caution List, RBI Wilful Defaulter List (Suit filed as well as non-suit filed), Credit Information Bureau India Ltd. (CIBIL) Defaulter List or any other negative list of central and state government agencies, updated from time to time? If yes, please provide details in a separate sheet, as necessary. | Yes/No             |
| 6. Has your firm/organization ever filed or petitioned for bankruptcy? (If Yes, furnish details of the case including filing date and current status.). Attach additional sheets, if needed.  | Yes/No             |
| 7. Has your firm/ any JV partner been penalized for delay in contractual performance in the last 5 years prior to Application submission deadline. If yes, please provide details in a separate sheet, as necessary.  | Yes/No             |
| 8. Has there been a termination of your contract for non-performance in the last 5 years prior to the month preceding the month of Application Submission Deadline? If Yes, please describe in detail in a separate sheet, as necessary.  | Yes/No             |

| 9. If prequalified and subsequently awarded a contract by the Borrower Government, would your firm/ JV be willing                                      | Confirm:           |
|--|--------------------|
| (i) to work in accordance with the Borrower country laws and regulations   | Yes/No             |
| (ii) to submit requisite securities as per contract conditions   | Yes/No             |
| (iii) to be responsible for the performance of the work executed by your firm  | Yes/No             |
| (iv) to allow scrutiny of your work, related accounts, documentation by the Borrower/ Bank/ Government of India  | Yes/No             |
| 10. Please confirm that you agree to the provisions of the Government of India guidelines dated 7 <sup>th</sup> December 2015 on IDEAS Lines of Credit | Confirm:<br>Yes/No |

<sup>\*</sup> Note: To confirm, print "Yes", else "No"

(Signature)

[Name of Authorized

Signatory] [Title of

Authorized Signatory]

Date: