

Application Document

For

Prequalification of Engineering,
Procurement and Construction (EPC)
Contractors for Construction and
Establishment of 130 Bedded Mother &
Child Hospitals at Kankan and N'Zerekore,
Republic of Guinea

Export-Import Bank of India

Date: May 25, 2018

**INVITATION FOR PREQUALIFICATION OF EPC CONTRACTORS FOR
GOVERNMENT OF INDIA LINE OF CREDIT (LOC) PROJECT**

The Export – Import Bank of India [hereafter Exim Bank, or the Bank], on behalf of the Government of India (GOI), extends from time to time, concessional credit facilities under the Indian Development and Economic Assistance Scheme (IDEAS) to overseas governments/ their nominated agencies in developing countries for financing projects involving procurement of goods, civil works, consulting and non-consulting services to be contracted to Indian entities.

These Lines of Credit (LOCs) are governed by the Guidelines issued by the GOI from time to time. As per the extant guidelines issued vide letter no No.21/3/2015-IDEAS dated December 7, 2015, the Bank is required to carry out a prequalification exercise and provide a list of prequalified bidders to the Borrower for invitation of bids for specific contract packages under the project(s) financed by the Line(s) of Credit (LOCs).

In pursuance to the above, the Bank Invites Applications from eligible Indian entities for prequalification of EPC Contractors for Construction and Establishment of 130 Bedded Mother & Child Hospitals at Kankan and N'Zerekore, Republic of Guinea, under the Line of Credit extended to the Government of Guinea.

An upfront and non-refundable Processing Fee of INR 25,000 plus applicable GST (presently 18%) is payable through NEFT transfer as per details given below:

| | | |
|-------|-------------------------|-----------------------------|
| [i] | Applicant Name | <Applicant Name> |
| [ii] | Name of Beneficiary | Export-Import Bank of India |
| [iii] | Beneficiary's Bank Name | AXIS BANK, CUFFE PARADE |
| [iv] | Account No. | 447010200000268 |
| [v] | IFSC Code | UTIB0000447 |
| [vi] | GST Number | 27AAACE2769D1ZS |

Completed Applications in accordance with the provisions of the Application Document along with NEFT acknowledgement receipt should be delivered physically by 15:00 hours, June 25, 2018 at the following address:

Mr. O'Neil RANÉ
Assistant General Manager
Export-Import Bank of India
Lines of Credit Group
Statesman House, Ground Floor, 148
Barakhamba Road
New Delhi 110001
Ph: +91 – 11 – 23474859 / 4866

This Application Document [AD] consists of the following Parts:

Part I. Scope of EPC

This Part includes a summary description and other data on this pre-qualification process and of the prospective project to be contracted by the Borrower Government / Procuring Entity subsequent to this pre-qualification.

Part II. Instructions to Applicants (ITA)

This Part provides information to the Applicants in preparing and submitting their applications for Prequalification (“Applications”) and the procedures for this prequalification process.

Part III. Data Sheet (DS) to ITA

This Part includes specific provisions that supplement Part II, Instructions to Applicants.

Part IV. Prequalification Criteria and Requirements

This Part specifies the criteria and requirements and the procedure to be used to determine how Applicants shall be prequalified and later to be invited to bid by Borrower Government/ Procuring Entity.

Part V. Forms

This Part includes the Application Submission Form and other forms required to be submitted with the Application.

Part VI. Questionnaire for Applicants

This questionnaire requires the prospective Applicants to furnish certain basic information, and confirm certain facts relating to their firm/ joint venture with respect to past performance and prospective engagement.

Application Document

for

Prequalification of Engineering,
Procurement and Construction (EPC)
Contractors for Construction and
Establishment of 130 Bedded Mother &
Child Hospitals at Kankan and N'Zerekore,
Republic of Guinea

Invitation for Pre-Qualification

No.: GOILOC-215/Guinea/EPC-23

Issued on: May 25, 2018

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Application Document for Prequalification of EPC Contractor

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PART I: SCOPE OF EPC

The Export-Import Bank of India (Exim Bank), on behalf of the Government of India (GOI) has extended a Line of Credit (LOC) to the Government of Guinea for Construction and Establishment of 130 bedded hospitals at Kankan and N'Zerekore in Guinea for which Exim Bank now seeks applications for prequalification from eligible Indian entities. Refer Part II ITA 4 for eligibility provisions.

A] Details of Project

The project includes Construction and Establishment of one 130 Bedded Stand-alone Hospital Infrastructure at each site, i.e., Kankan and N'Zerekore, Republic of Guinea, to provide clinical care, facilitate teaching and function as reference hospital with primary focus on mother and child healthcare. The project is to be executed on Engineering, Procurement & Construction (EPC) mode, i.e. Design, Procure and Build basis for civil works, allied Mechanical, Electrical & Plumbing (MEP) services and to procure, supply, install, commission and maintain medical equipment. The project also includes training.

The hospitals require facilities to offer the following services:

- Activities of general and specialized secondary outpatient care
- Emergency Care
- Day Hospitalization
- Conventional Hospitalization
- Diagnostic Services including imaging and radiography
- Supply and dispensing of pharmaceutical products
- Training of Health Personnel
- Residential accommodation for essential staff
- A unit of anatomy pathology for 250 students
- Administration

Scope of Work

Construction/ Setting up of Infrastructure

Turn-key Construction, Erection, Testing and Commissioning of modular Pre-Engineered Buildings (PEB) at Kankan & N'Zerekore, Guinea. The main building is designed as Ground Floor Plus two storeys. All the facilities shall be provided as per approved space planning, design drawing and using approved materials, makes and finishes.

The scope of work will include but not limited to:

- i. Site survey, soil investigation, Site clearing and preparation and all associated earthwork including excavation, backfilling, levelling and compaction, dewatering (if any), removal of surplus excavated material from site, etc.
- ii. Civil/ Structural work including reinforced concrete works as per approved design and specifications, Stair case, Ramp, Elevator, Roof with water proofing treatment, flooring

works including self-levelling, Wooden Doors/Windows — Joinery works with fixed furniture including reception counter, nurse station, utility unit and pantry unit as per room/interior design, Radiation protection with wall lead shielding, lead doors and windows for Radiology, etc.

- iii. Module, Delivery and Erection of PEB. Completion of all sections of wall, floor and structural soffits at module interfaces and connect services between modules. False Ceiling works including suspension, ceiling materials, cut outs for Mechanical, Electrical and Plumbing (MEP) fittings, etc.
- iv. Construction of Water Treatment Plant (WTP), Sewage Treatment Plant (STP), Effluent Treatment Plant, water tank and underground water reservoir, overhead water tank, ESS and other service elements.
- v. External works, Paving, Road works, Landscaping, Parking areas, External lighting, water supply, drainage, sewer lines, security shelter, etc.
- vi. Interior and Finishing works
- vii. Signage with room names as visual guide system
- viii. Design / Supply, Installation, Testing and Commissioning – Mechanical, Electrical and Plumbing work Including Heating, Air-conditioning and Ventilation System, packaged air conditioning units where required, water supply system, drainage, plumbing, fire detection and protection works, electrical works including Supply, Installation, Testing and Commissioning of Electrical equipment and systems as per requirement.
- ix. Low Voltage system
 - Fire Alarm and Detection and voice evacuation system
 - Public Address
 - Access Control System
 - Structured cabling - telephone, Data, Wi-Fi
 - CCTV System
 - Access control system
 - Master Antenna Television System(MATV)
 - Nurse Call system with code blue
 - Q-Mgt system

Supply, Installation, Testing and Commissioning of Medical Equipment

- i. Supply, Installation, Testing and Commissioning of Medical Equipment including Medical Gas Pipeline System (MGPS) with Plant/ Manifold system, Modular Operating Rooms (OTs).
- ii. Equipment includes:
 - a) Laboratory Equipment;
 - b) Surgical Equipment;
 - c) Medical Imaging facilities such as ultrasound, radiography;

- d) Medical Furniture;
- e) Office Furniture;
- f) General Equipment such as Generators, Cold Chain Equipment, Oxygen production;
- g) Rolling Stock mainly ambulances.

iii. Final installation, testing and commissioning of Building, Services and Equipment.

NOTE:

- All the work is to be designed & executed following applicable codes, standards & regulations. In case local code is not available for specific service/application, IS standards and codes shall be followed.
- The essence of the scope & projects is to create & provide hospital infrastructure, which is safe and acceptable in terms of cleanliness and hygiene.
- Above scope is indicative only. Detailed scope of work will be part of tender document. The scope of work may be changed while issuing bidding document as per requirement.

B] Site and Other Data

The Republic of Guinea covers 245,857 square kilometers of West Africa, about 10 degrees north of the equator. Guinea is a traditional name for the region of Africa that lies along the Gulf of Guinea. Guinea is bordered by Cote d'Ivoire, Guinea – Bissau, Liberia, Mali, Senegal and Sierra Leone. The nation forms a crescent shape as it curves from its western border on the Atlantic Ocean towards the east and the south.

Kankan City is approximately 650 km from the Capital City of Guinea, Conakry. N'Zerekore is approximately 850 kms from Conakry. The inter-se distance between the project sites is approximately 400 kms.

C] Contract Period

The duration of the contract is 26 months [24 months for construction, supply and installation period and 2 months for Handing over/ closure of project].

D] GOI Guidelines

As per the GOI guidelines, goods and services for minimum 75% value of the contracts covered under these Lines of Credit, must be sourced from India. Applicants are advised to refer to the GOI guidelines mentioned above for details available at:

<https://www.eximbankindia.in/assets/pdf/loc/GOI-Guidelines-on-LOC.pdf>

Part II. Instructions to Applicants [ITA]

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Part II. Instructions to Applicants

A. General

- 1. Background**
 - 1.1 The Export-Import Bank of India (hereinafter called “the Bank”), on behalf of the Government of India (GOI), extends from time to time, concessional credit facilities (hereinafter called “Lines of Credit”) under the Indian Development and Economic Assistance Scheme (IDEAS) to overseas governments or their nominated agencies (hereinafter called “Borrower or Employer”), for financing projects to be executed by Indian entities. Payment by the Bank to the Indian exporters will be made only at the request of the Borrower and upon approval by the Bank, and will be subject, in all respects, to the terms and conditions of the credit (or financing) agreement.
- 2. Scope of Pre-qualification**
 - 2.1 With reference to the Invitation for Prequalification (IFP) indicated in Part III, Data Sheet (DS), this Application Document (“Application Document”) is being issued by the Bank to prospective applicants (“Applicants”) interested in submitting applications (“Applications”) for prequalification as per the scope described in Part I, Scope of EPC and subject to the provisions of this Application Document.
- 3. Ethics and Integrity**
 - 3.1 The Bank requires Applicants to participate in this prequalification process with the highest standards of integrity and ethics and prohibits any corrupt and / or fraudulent practices. It is strictly forbidden to the parties involved in the prequalification process, by themselves or by a third party, to offer, ask or accept for itself or for a third party, financial or non-financial advantage or even direct or indirect promise, as offsets for prequalification, if susceptible of being qualified as criminal unlawful acts in accordance with national laws of any party involved.
 - 3.2 In pursuance of article 3.1 above, Applicants shall permit the Bank to inspect all accounts, records and other documents relating to the submission of the Application, bid submission (in case prequalified), and contract performance (in the case of award), and to have them audited by auditors appointed by the Bank.
 - 3.3 If, in accordance with the administrative procedures of the Bank, it is demonstrated that an Applicant in this prequalification process, or during the subsequent bidding for the contract(s) has committed corrupt, fraudulent, or unethical practices, the Bank, inter alia, shall reject any Application for prequalification or proposal to award a contract in connection with the subsequent procurement process, as applicable.

4. Eligibility of Applicants

- 4.1 This prequalification exercise is open to only Indian Applicants in accordance with the provisions of ITA 4.4. Any form of association by the Applicant with ineligible entities either during this prequalification process or subsequent bidding process may be liable for rejection.
- 4.2 For the purpose of applying the eligibility criteria listed in this article 4, "Applicant" would include the single entity or in case of a joint venture ("JV"), each member of the JV, involved or intended to be involved with this prequalification process (as mentioned in Form A.1.2 Applicant's/ JV Member's Information Form), for any part of the prospective contract(s) including related services.
- 4.3 An Applicant may be a single entity or a combination of entities in the form of a JV either existing or with the intent to enter into a JV supported by a letter of intent listing out the names of all the JV members. In the case of a JV, all members shall be jointly and severally liable for the execution of the subsequent contract(s) in accordance with the respective contract terms. The JV shall be represented by an authorized representative who shall have the authority from all members of the JV so as to conduct all business for and on behalf of the JV during the prequalification process. The limit on the number of members in a JV would be as specified in the **DS**.
- 4.4 This prequalification exercise is open to only Indian Applicants. An Applicant shall be deemed to be Indian if the Applicant is constituted, incorporated or registered in, and operates in accordance with the provisions of the laws of India, as evidenced by its articles of incorporation and its registration documents, as the case may be.
- 4.5 An Applicant that has been debarred/ sanctioned in pursuance of ITA 3.1, including debarment/ sanction by any government procuring entity/ corporation or Multilateral Development Agencies (MDA) in accordance with extant rules and procedures, shall be ineligible to be prequalified, during such period of time as the Bank/ sanctioning authority shall have determined.
- 4.6 The list of debarred firms and individuals by certain leading MDAs is available as specified in the **DS**. This may not be an exhaustive list of debarred entities but those which are made available centrally on the respective MDA's website. Additionally, there could be lists of debarred entities issued by various government departments/ procuring entities/ corporations and maintained offline.

- 4.7 An Applicant shall be ineligible to be prequalified if it has defaulted on any loan to any Bank/ Financial Institution (FI) or its account has been classified as Non-Performing Asset (NPA) with any Bank/FI or their companies/ promoters/ directors appear in Reserve Bank of India (RBI) Caution List, RBI Wilful Defaulter List (Suit filed as well as non-suit filed) or Credit Information Bureau India Ltd. (CIBIL) Defaulter List, updated from time to time. On being included in any of the above lists post the prequalification process, the Applicant shall immediately inform Exim Bank on the inclusion and reasons for inclusion thereof.
- 4.8 An Applicant shall furnish such evidence of eligibility satisfactory to the Bank, as the Bank shall reasonably request.

B. Composition of the Application Document

5. Contents of this Document

- 5.1 This Application Document consists of the Parts indicated below, and which should be read in conjunction with any Corrigendum issued in accordance with ITA 7.
- Part I. Scope of EPC
 - Part II. Instructions to Applicants (ITA)
 - Part III. Data Sheet (DS) to ITA
 - Part IV. Prequalification Criteria and Requirements
 - Part V. Forms
 - Part VI. Questionnaire for Applicants
- 5.2 The Bank shall not be responsible for the completeness of the document, responses to requests for clarification, or Addenda to the Application Document in accordance with ITA 7. In case of any discrepancies, documents issued directly by the Bank shall prevail.
- 5.3 An Applicant is expected to study all instructions, and forms in the Application Document and to furnish with its Application all information or documentation as is required by the Application Document.

6. Clarifications

- 6.1 A prospective Applicant requiring any clarification of the Application Document shall contact the Bank in writing at the Bank's address indicated in the DS. The Bank will respond in writing to any request for clarification provided that such request is received no later than fourteen (14) days prior to the deadline for submission of the applications. The Bank's response, at its discretion, may be put up on its website and shall include a description of the inquiry (without identifying its source) and corresponding clarification. As a result of a clarification the Bank may, if necessary, amend the Application

Document in accordance with the provisions of ITA 7.

- 6.2 Any modification to the Application Document that may become necessary as a result of the clarifications to the queries shall be made by the Bank exclusively through the use of a Corrigendum pursuant to ITA 7.

7. Corrigendum of Application Document

- 7.1 At any time prior to the deadline for submission of Applications, the Bank may amend the Application Document by issuing a Corrigendum.
- 7.2 Any Corrigendum or Addenda issued shall be deemed to be part of the Application Document and shall be published on the Bank's website.
- 7.3 Post Corrigendum, in order to allow sufficient time to the prospective Applicants in preparing their Applications, or for other good reason, the Bank may, at its discretion, extend the deadline for the submission of Applications in accordance with ITA 16.2.

C. Preparation, Submission and Opening of Applications

8. Cost towards Application

- 8.1 The Applicant shall bear all costs associated with the preparation and submission of its Application. The Bank will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the prequalification process.

9. Language

- 9.1 The Application documentation and printed literature that are part of the Application, if in another language, shall be accompanied by an accurate translation of the relevant passages in English language, which shall be the governing language.

10. Documents constituting the Application

- 10.1 The Application shall comprise the following:
- (a) Application Submission Form, in accordance with ITA 11.1;
 - (b) documentary evidence establishing the Applicant's eligibility, in accordance with ITA 12.1;
 - (c) documentary evidence establishing the Applicant's qualifications, in accordance with ITA 13; and
 - (d) any other document required as specified in the **DS**.

11. Application Submission Form

- 11.1 The Applicant shall complete an Application Submission Form as provided in Part V (Forms). This Form must be completed without any alteration to its format.

12. Documents Evidencing the

- 12.1 To establish its eligibility in accordance with ITA 4, the Applicant shall complete the eligibility declarations in the Application

Applicant's Eligibility

Submission Form and Forms A.1.1 and A.1.2, included in Part V (Forms).

13. Documents Evidencing the Applicant's Qualifications

- 13.1 To establish its qualifications in accordance with Part IV, Prequalification Criteria and Requirements, the Applicant shall provide the information requested in the corresponding Forms included in Part V without any alteration to the format. Applicant shall also complete the Questionnaire included in Part VI without any alteration to the questions. Each Form included in Part V and the Questionnaire in Part VI shall be duly signed by the authorized representative of the Applicant. In case of JV, authorized representative of the respective member shall sign. Non-compliance with this clause may result in summary rejection of the Application.
- 13.2 If an Applicant does not manufacture or produce the goods it offers to supply, it shall submit documentation related to Manufacturer's Authorisation as specified in the **DS**.
- 13.3 Wherever a monetary amount is to be stated, Applicant should indicate the USD equivalent using the rate of exchange determined as follows:
- (a) for contracts signed in the current financial year, the exchange rate prevalent as on the date of Invitation for Prequalification (IFP) shall be used to arrive at the USD equivalent;
 - (b) for contracts signed prior to the current financial year, the exchange rate as on 31st March of the respective financial year in which the contract was signed shall be used to arrive at the USD equivalent as specified in the **DS**.
 - (c) Exchange rates shall be taken from the publicly available source identified in the **DS**. Any error in determining the exchange rates in the Application may be corrected by the Bank during evaluation.
 - (d) For data related to financial statements, the amounts shall be mentioned in Indian Rupees (INR). Equivalent amount in USD shall be arrived at using the exchange rate as on 31st March of respective financial year as specified in the **DS**.

14. Authorized Signatory and Number of Copies

- 14.1 The Applicant shall prepare one original of the documents comprising the Application as described in ITA 10 and clearly mark it "ORIGINAL". The original of the Application shall be typed or written in indelible ink and shall be signed by a person duly authorized to sign on behalf of the Applicant. In case the Applicant is a JV, the Application shall be signed by all members of the JV.

15. Preparing the Application Envelope

- 15.1 The Applicant shall enclose the original Application in a sealed envelope that shall:
- (a) be addressed to the Bank, as per ITA 16.1;
 - (b) mention the name and address of the Applicant; and
 - (c) mention the specific identification of this prequalification process indicated in the **DS** ITA 2.1.
- 15.2 The Bank will accept no responsibility for not processing any envelope that was not prepared as required in ITA 15.1 above.

16. Application Submission Deadline

- 16.1 Applicants may either submit their Applications by mail or by hand. Applications submitted electronically shall not be admissible. Applications shall be received by the Bank at the address and no later than the deadline indicated in the DS.
- 16.2 The Bank may, at its discretion, extend the deadline for the submission of Applications by amending the Application Document in accordance with ITA 7.

17. Late Applications

- 17.1 Applications received after the deadline for submission of applications shall not be admissible, and if received, shall be returned unopened to the Applicant.

18. Opening of Applications

- 18.1 The Bank shall open all Applications at the date, time and place specified in the **DS**. Applicants' representatives may be present during opening.

D. Procedures for Evaluation of Applications

19. Evaluation to be Confidential

- 19.1 Information relating to the Applications, their evaluation and result shall be confidential and will not be disclosed to Applicants or any other person(s) not officially concerned with the prequalification process until the official notification of prequalification results is made in accordance with ITA 25.
- 19.2 From the deadline for submission of Applications to the time of notification of the results of the prequalification in accordance with ITA 25, any Applicant who wishes to contact the Bank on any matter related to the prequalification process (except as specified in 20.1 below), may do so only in writing. Canvassing in any form will be grounds for disqualification.

20. Clarifications during Evaluation

- 20.1 During the evaluation of Applications, in case of ambiguity, the Bank may, at its discretion, ask an Applicant for a clarification of its Application, to be submitted within a stated reasonable period of time. Any request for clarification from the Bank and all clarifications

from the Applicant shall be in writing. Any clarification submitted by an Applicant that is not in response to a request by the Bank may not be considered.

20.2 If an Applicant does not provide (within the time allowed) clarifications and/or documents requested as per the Bank's request for clarification, its Application shall be evaluated based on the information and documents available at the time of evaluation of the Application.

21. Determination of Responsiveness of Applications

21.1 The Bank may reject any Application which is not responsive to the requirements of the Application Document and may not subsequently be made responsive by correction of the causes of non-responsiveness or by substitution or resubmission of the Application or part thereof.

E. Evaluation of Applications and Pre-qualification of Applicants

22. Evaluation of Applications

22.1 The Bank shall use the criteria and requirements defined in Part IV, Prequalification Criteria and Requirements, to evaluate the qualifications of the Applicants, and no other methods, criteria, or requirements shall be used. The Bank reserves the right to waive minor deviations from the prequalification criteria if they do not materially affect the technical capability and financial resources of an Applicant to perform the contract.

22.2 The qualification and experience of sub-contractors(s), if any, proposed by the Applicant will not be considered for evaluation of the Application.

22.3 Only the qualifications of the Applicant, in the capacity as prime contractor/ member of JV to the project employer, shall be considered. In particular, the qualifications of a parent or other affiliated company that is not party to the Applicant under a JV in accordance with ITA 4.3 shall not be considered.

22.4 The qualification and experience of the Applicant for execution of contracts in-house or for a parent/ promoter/ group concerns or for Special Purpose Vehicles (SPVs), set up by the Applicant or its group companies, shall not be considered.

23. Bank's Right to Accept or Reject Applications

23.1 The Bank reserves the right to accept or reject any Application, and to annul the prequalification process and reject all Applications at any time, without thereby incurring any liability to the Applicants.

24. Pre-qualification of Applicants

24.1 All Applicants, whose Applications substantially meet or exceed the specified qualification requirements, will be prequalified by the Bank.

25. Notification of Pre-qualification

25.1 The Bank shall notify the result of the prequalification process through a letter to the prequalified Applicants and to the applicants not meeting the prequalification criteria.

25.2 Applicants that have not been prequalified may write to the Bank no later than 7 calendar days after the date of intimation by the Bank, of the result of prequalification, to request clarifications regarding the grounds on which they were not prequalified.

26. Subsequent Invitation for Bids

26.1 The Bank shall forward the list of prequalified firms to the Borrower for subsequent invitation of bids.

| Part III. Data Sheet (DS) to ITA | |
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| A. General | |
| ITA 2.1 | <p>The identification of the Invitation for Pre-qualification [IFP] is: GOILOC-215/Guinea/EPC-23</p> <p>The Bank is: Export-Import Bank of India Statesman House, Ground Floor, 148 Barakhamba Road New Delhi – 110001 Ph: + 91 – 11 – 23474859 / 4866 Email: eximloc@eximbankindia.in Website: www.eximbankindia.in</p> |
| ITA 4.3 | <p>The lead partner of the JV shall be the one with the highest share in the JV which shall not be less than 26%. The maximum number of other members in the JV shall be such that each of the other members should have at least 20% share. The JV can be either an incorporated JV company or an unincorporated consortium/ association [JVCA] based on a memorandum of understanding. In case of unincorporated JVCA, the share shall be determined based on the share in the proceeds of the contract [in terms of percentage] being bid for. In other words, if prequalified and invited to bid, the share of JV members in the contract in terms of value shall be in the proportion as stated above.</p> <p>The Letter of Intent to enter into a JV or JV agreement should contain, inter alia, the following:</p> <ul style="list-style-type: none"> - Names of the Lead Partner and each of the other members - Percentage share of each JV member - Confirmation of Joint and Several Liability of all members of the JV <p>The JV is permissible at PQ Stage only. The JV which is prequalified will be sustained for the entire bidding process. JV among prequalified EPC Contractors and non-prequalified EPC Contractors or any other entity is not allowed subsequent to prequalification stage. No change of JV members or change in percentage (%) of share in JV is allowed subsequent to prequalification.</p> |
| ITA 4.6 | <p>A list of debarred firms and individuals by: the World Bank is available on the website: http://www.worldbank.org/debarr</p> <p>The Asian Development Bank is available on the website: http://lnadbg4.adb.org/oga0009p.nsf/sancALLPublic?OpenView&count=999</p> |

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| | <p>the African Development Bank is available on the website: http://www.afdb.org/en/projects-and-operations/procurement/debarment-and-sanctions-procedures/</p> <p>the European Bank for Reconstruction and Development is available on the website: http://www.ebrd.com/pages/about/integrity/list.shtml</p> <p>the Inter-American Development Bank is available on the website: http://www.iadb.org/en/topics/transparency/integrity-at-the-idb-group/sanctioned-firms-and-individuals,1293.html</p> |
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| B. Contents of the Application Document | |
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| ITA 6.1 | <p>For clarification purposes, the Bank's address is:</p> <p>Mr. O'Neil RANÉ Assistant General Manager Export-Import Bank of India Statesman House, Ground Floor, 148 Barakhamba Road New Delhi – 110001 Email: eximloc@eximbankindia.in Website: www.eximbankindia.in</p> |
| C. Preparation, Submission & Opening of Applications | |
| ITA 10.1 (d) | <p>The Applicant shall submit with its application, the following additional documents as attachment to the Application Submission Form:</p> <p>The Applicant shall submit a copy (self-attested on all pages) of Power of Attorney in favour of the person who has been authorized, through an appropriate Company Board Resolution or equivalent document, to sign on behalf of the Applicant. Copy (self-attested) of such relevant company Board Resolution or equivalent document should also be attached.</p> <p>In case the Applicant is a JV, the Applicant shall submit a copy (self-attested on all pages) of Powers of Attorney for each member of the JV along with a copy (self-attested) of relevant Board Resolutions or equivalent documents.</p> |
| ITA 13.2 | <p>Undertaking related to Manufacturer's Authorisation in accordance with Form E.4.1 included in Part V of this Application Document.</p> |

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|-----------|---|-------------|-------------|-------------|-----------|---------|--------|-----------|---------|--------|-----------|---------|--------|-----------|---------|--------|-----------|---------|--------|-----------|---------|--------|-----------|---------|--------|-----------|---------|--------|
| ITA 13.3 | <p>The source for determining exchange rates is: For conversion of foreign currency / Indian rupees (INR) to US Dollar, the Applicants shall use the Reference Rates of Foreign Currency published by Reserve Bank of India (www.rbi.org.in)</p> <p>In case a particular currency rate is not published by Reserve Bank of India, then the selling rate of such currency shall be taken from the following website: http://www.oanda.com</p> <p>Applicants shall use the following rates for conversion between USD and INR:</p> <table><tr><td></td><td>USD 1 = INR</td><td>1 INR = USD</td></tr><tr><td>31-Mar-11</td><td>44.6500</td><td>0.0224</td></tr><tr><td>31-Mar-12</td><td>51.1565</td><td>0.0195</td></tr><tr><td>31-Mar-13</td><td>54.3893</td><td>0.0184</td></tr><tr><td>31-Mar-14</td><td>60.0998</td><td>0.0166</td></tr><tr><td>31-Mar-15</td><td>62.5908</td><td>0.0160</td></tr><tr><td>31-Mar-16</td><td>66.3329</td><td>0.0151</td></tr><tr><td>31-Mar-17</td><td>64.8386</td><td>0.0154</td></tr><tr><td>31-Mar-18</td><td>65.0441</td><td>0.0154</td></tr></table> | | USD 1 = INR | 1 INR = USD | 31-Mar-11 | 44.6500 | 0.0224 | 31-Mar-12 | 51.1565 | 0.0195 | 31-Mar-13 | 54.3893 | 0.0184 | 31-Mar-14 | 60.0998 | 0.0166 | 31-Mar-15 | 62.5908 | 0.0160 | 31-Mar-16 | 66.3329 | 0.0151 | 31-Mar-17 | 64.8386 | 0.0154 | 31-Mar-18 | 65.0441 | 0.0154 |
| | USD 1 = INR | 1 INR = USD | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 31-Mar-11 | 44.6500 | 0.0224 | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 31-Mar-12 | 51.1565 | 0.0195 | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 31-Mar-13 | 54.3893 | 0.0184 | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 31-Mar-14 | 60.0998 | 0.0166 | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 31-Mar-15 | 62.5908 | 0.0160 | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 31-Mar-16 | 66.3329 | 0.0151 | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 31-Mar-17 | 64.8386 | 0.0154 | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 31-Mar-18 | 65.0441 | 0.0154 | | | | | | | | | | | | | | | | | | | | | | | | | | |
| ITA 14.1 | <p>Additionally, one (1) copy in digital – in USB flash/ pen drive shall also be submitted.</p> <p>The prequalification application document shall be submitted in spiral or hard bound form only and not as loose sheets in plastic folders. All the pages shall be machine numbered and a table of contents shall be included in the beginning of each volume of documents referring the page numbers of the indexed items.</p> | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| ITA 16.1 | <p>The deadline for Application submission is:</p> <p>Date: June 25, 2018</p> <p>Time: 1500 hrs</p> <p>For application submission purposes only, the Bank’s address is:</p> <p>Bank’s address is the same as that indicated in 2.1</p> <p><i>Attention: Mr. O’Neil RANÉ, Assistant General Manager</i></p> | | | | | | | | | | | | | | | | | | | | | | | | | | | |

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| ITA 18.1 | <p>The opening of the Applications shall be at the Bank's address as that indicated in 2.1</p> <p>Date: June 25, 2018</p> <p>Time: 1700 hrs</p> |

Part IV. Pre-qualification Criteria and Requirements

This Part contains all the criteria, requirements and procedures that the Bank shall use to evaluate Applications. The information to be provided in relation to each requirement and the definitions of the corresponding terms can be referred to in the respective Forms.

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A. General

| | |
|--------------------------------------|---|
| A.1 Nationality | |
| Requirement: | <ul style="list-style-type: none"> ➤ The Applicant's Nationality shall be in accordance with ITA 4.4 ➤ Documentation and Attachments to be submitted as mentioned below |
| Documentation to be submitted | Form A.1.1 and A.1.2 |
| Attachments to be submitted | <ul style="list-style-type: none"> ➤ Articles & Memorandum of Association, Certificate of Incorporation/Partnership Deed of the Applicant (and each of the JV members) in accordance with ITA 4.4 ➤ In case of JV, letter of intent to form JV or JV agreement, in accordance with ITA 4.3 and documents as above for each member of the JV |

| | |
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| A.2. Eligibility | |
| Requirement: | <ul style="list-style-type: none"> ➤ The Applicant shall not be under declaration as ineligible, as described in ITA 4.5 and ITA 4.7. ➤ Documentation and Attachments to be submitted as mentioned below |
| Documentation to be submitted: | Application Submission Form |
| Attachments | <ul style="list-style-type: none"> ➤ The Applicant shall submit a copy [self-attested on all pages] of Power of Attorney in favour of the person who has been authorized, through an appropriate Company Board Resolution or equivalent document, to sign on behalf of the Applicant. A copy [self-attested] of such relevant company Board Resolution or equivalent document should also be attached. ➤ In case the Applicant is a JV, the Applicant shall submit a copy [self-attested on all pages] of Power of Attorneys for each member of the JV along with copy [self-attested] of relevant Board Resolutions or equivalent documents. ➤ For an Applicant as a single entity or in case of JV, for each member: <ul style="list-style-type: none"> • Permanent Account Number [PAN]: Self attested copy • GST Registration details, as applicable: Self attested copy • Screening Committee Approval of Project Exports Promotion Council of India - PEPC [MOCI] |

B. Past Contract Performance and Litigation

| B.1 Past Contract Non-performance | |
|--|---|
| Requirement: | <ul style="list-style-type: none"> • There shall be no instance of contract¹ non-performance as a result of Applicant's default since May 01, 2013 (in case of JV, each member shall meet the requirement). • Documentation and Attachments to be submitted as mentioned below. |
| Documentation to be submitted: | Form B.1.1 |
| Attachments to be submitted: | Documents establishing details included in Form B.1.1 |

| B.2 Pending Contract Litigation | |
|--|--|
| Requirement: | <ul style="list-style-type: none"> ➤ Applicant shall have a positive* adjusted net worth determined as per the financial statements for the financial year (FY 2016-17) and the contractual litigation value as considered below net of provision made in the audited financial statements for FY 2016-17: <ul style="list-style-type: none"> ○ Litigation value shall be deemed to be 25% of the aggregate value pending litigation across all contracts and net of provisions, this value shall be deducted from the net worth to arrive at the adjusted net worth. ➤ Documentation and Attachments to be submitted as mentioned below. ➤ In case of JV, each member shall meet the requirement. <p><i>*Note: Networth – [25% of Litigation Value – provisions already made] = positive</i></p> |
| Documentation to be submitted: | Form B.2.1 |
| Attachments to be submitted: | Documents establishing details included in Form B.2.1 |

¹ Contract non-performance must be based on all information on fully settled disputes or litigation, i.e. dispute or litigation that has been resolved in accordance with the dispute resolution mechanism under the respective contract and where all appeal instances available to the applicant have been exhausted.

| | |
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| B.3 Contract Litigation History | |
| Requirement: | <ul style="list-style-type: none"> • The aggregate amount of awards against the Applicant, if any, since May 01, 2013 shall not exceed 25% of the net worth as per the latest financial statements. • Documentation and Attachments to be submitted as mentioned below. |
| Documentation to be submitted: | Form B.3.1 |
| Attachments to be submitted: | Documents establishing details included in Form B.3.1 |

C. Financial Status and Capacity

| | |
|-----------------------------|--|
| C.1 Financial Status | |
| Requirement: | <p>(i) The audited balance sheets and profit & loss account/ annual report for the last 5 financial years i.e. [FY 2012-13 to FY 2016-17] shall be submitted and must demonstrate the current soundness of the Applicant's financial position and indicate its prospective long-term profitability in terms of:</p> <ol style="list-style-type: none"> a. Positive net worth for each of the last five (5) financial years; b. Positive profit (i.e. Profit Before Tax) for at least two (2) out of last five (5) financial years; c. Annual Revenue² in any one (1) of the last five (5) financial years as defined above, be not less than USD 15.70 million. <p>In case of JVCA, requirement [a] and [b] above shall be met by each member and requirement under [c], each member shall meet at least 25% and all members together shall meet 100%.</p> <p>(ii) The Applicant shall demonstrate that it has access to, or has available, liquid assets, unencumbered real assets, lines of credit and other financial means [independent of any contractual advance payment] sufficient to meet the project cash flow requirements of ongoing contracts,</p> |

²In case of Contracts in INR, the exchange rate of 31st March of the financial year in which the contract was signed will be used to arrive at the USD equivalent.

| | |
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| | <p>including the present contract, net of the Applicants' other commitments. Minimum required liquidity³ for execution of the contract shall be USD 3.90 million.</p> <p>In case of JVCA, for requirement (ii) above, each member shall meet at least 25% and all members together shall meet 100%.</p> <p>(iii) Documentation and Attachments to be submitted as mentioned below</p> |
| Documentation to be submitted: | Form C.1.1 and Form C.1.2 to be certified by the Statutory Auditor of the Applicant [in case of JV, for each member of the JV] |
| Attachments to be submitted: | <p>The Applicant and its parties shall provide copies of audited financial statements for the last five (5) years [FY 2012-13 to FY 2016-17]. The financial statements shall:</p> <ul style="list-style-type: none"> a) reflect the financial situation of the Applicant or in case of JV for each member, and not an affiliated entity [such as parent company or group member]. b) be independently audited and certified by the Statutory Auditor/ Chartered Accountant in accordance with applicable legislation. c) be complete, including all notes to the financial statements. d) correspond to accounting periods already completed and audited. <p>Supporting documents for additional financial means for likely future commitments</p> |

| C.2 Value of ongoing contracts | |
|---------------------------------------|--|
| Requirement | <ul style="list-style-type: none"> • Aggregate annual residual value⁴ of all ongoing contracts shall not be more than 350% of the highest annual turnover in last five (5) years [FY 2012-13 to FY 2016-17]. In case of JV, this shall apply to each member. • Documentation and Attachments to be submitted as mentioned below |
| Documentation to be submitted: | Form C.2.1 (Certified by Statutory Auditor) |

³Exchange rate prevalent as on the date of Invitation for Prequalification (IFP) shall apply to ascertain residual value in equivalent USD.

⁴Exchange rate prevalent as on the date of Invitation for Prequalification (IFP) shall apply to ascertain residual value in equivalent USD.

| | |
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| Attachments to be submitted: | (a) Statement of Credit Facilities sanctioned & availed and unutilised limits that are in force [including Source, Purpose, Amount, Validity Period]; |
|------------------------------|---|

D. Experience

| | |
|--------------------------------|---|
| D.1 General Experience | |
| Requirement: | <ul style="list-style-type: none"> Experience in Construction of a commercial / hospital building <u>or</u> supply of medical equipment, in the role of prime contractor, or JV member, in India during the last seven (7) years, starting May 01, 2011 and up to application submission deadline (in case of JV, each member shall meet the requirement) Documentation and Attachments to be submitted as mentioned below |
| Documentation to be submitted: | Form D.1.1 (to be prepared separately for experience in India and experience outside India) |
| Attachments to be submitted: | Final Acceptance Certificate/ Completion Certificate/ Testimonial Letters issued by the employer for each contract listed in Form D.1.1 |

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| D.2 Specific Experience | Refer Part I: Scope of EPC for details |
| Requirement: | <p><u>(I) Medical Equipment:</u></p> <p>One contract of at least USD 2.8 million, in the role of prime contractor or JV member⁵ to the main client/project employer, completed between May 01, 2011 and application submission deadline:</p> <p>In addition to the above, the applicants should demonstrate experience involving the following:</p> <p>a) Supply, Installation, Testing and Commissioning of Medical equipment (excluding consumables) including Medical Gas Pipeline System (MGPS) with Plant/ Manifold system.</p> <p style="text-align: center;"><u>OR</u></p> <p>b) Supply, Installation, Testing and Commissioning of Medical Imaging Facilities and Modular Operating Rooms (OTs).</p> <p><u>(II) Construction Contracts:</u></p> <p>At least the number and value of similar contracts as</p> |

⁵Experience shall be considered on basis of scope of work of the Applicant in that JV for the contract under reference.

mentioned below, in the role of prime contractor or JV member⁶ to the main client/project employer, completed between **May 01, 2011 and application submission deadline:**

| | No. of Contracts | Value⁷ of Each Contract (USD million) |
|------------|-------------------------|---|
| Option I | 3 | 8.00 |
| OR | | |
| Option II | 2 | 10.00 |
| OR | | |
| Option III | 1 | 16.00 |

The scope under the above contracts shall demonstrate experience involving the following:

- a) Construction of Hospital of at least 100 beds (for Option III;), or 65 beds (for Option II) or 50 beds (for Option I) with multi-specialty departments with allied services including civil, plumbing, electrical works, firefighting, HVAC, Lifts, etc.
- b) Construction of at least one (1) Pre Engineered Commercial Building.

In case of JVCA:

- Lead Partner shall meet requirements specified in Para D.2 (I).
- Under Para D.2 (II), requirements shall be met by the JVCA on a combine basis i.e. contracts values of each member shall not be aggregated but number of contract(s) by individual members meeting the value fully can be aggregated to meet the requirement on number of contracts.

The Applicant shall submit the completion certificate as document of proof for completion of the similar nature of work and mention the date and cost of completion of the work.

Subcontractors' experience and resumes, if any, submitted with the application shall not be taken into account in

⁶Experience shall be considered on basis of scope of work of the Applicant in that JV for the contract under reference.

⁷In case of contracts in INR, for contracts signed in the current financial year, the exchange rate prevalent as on the date of Invitation for Prequalification (IFP) shall be used to arrive at USD equivalent. For other contracts, the exchange rate as on 31st March of the financial year in which the contract was signed shall be used to arrive at the USD equivalent.

| | |
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| | determining the Applicant's compliance. Documentation and Attachments to be submitted as mentioned below. |
| Documentation to be submitted: | Form D.2.1 |
| Attachments to be submitted: | Final Acceptance/ Completion Certificate/ Testimonial Letter issued by the employer for each contract listed in Form D.2.1 |

E. Quality Assurance

Result of evaluation to the following criteria may lead to full prequalification or conditional prequalification

| | |
|--|--|
| E.1 Certified Management System | |
| Requirement: | ISO Accreditation / Certified Quality Management System |
| Documentation to be submitted: | Form E.1.1 |
| Attachments to be submitted: | Self-attested copy of ISO Accreditation / Quality Management System Certificate valid as on the deadline for submission of application |

| E.2 Contractor's Equipment | | | | | | | | | | | | | | | | | | | | | | | | | |
|----------------------------|---|-------------------------|----------------------------------|-------------------------|---|---------------------|---|---|--------------|---|---|------------------|---|---|--------|---|---|-------|---|---|---------------|---|---|----------------------|---|
| Requirement: | <p>The Applicant must confirm that it can avail and deploy following key tools and plants/equipment (indicate whether owned or leased), for execution of the scope of work as defined above:</p> <table><tr><th>Sr. No.</th><th>Equipment type & Characteristics</th><th>Minimum number required</th></tr><tr><td>1</td><td>Hydraulic Excavator</td><td>2</td></tr><tr><td>2</td><td>Tipper Truck</td><td>2</td></tr><tr><td>3</td><td>Dewatering Pumps</td><td>2</td></tr><tr><td>4</td><td>Loader</td><td>2</td></tr><tr><td>5</td><td>Crane</td><td>2</td></tr><tr><td>6</td><td>Concrete Pump</td><td>2</td></tr><tr><td>7</td><td>Large Concrete Mixer</td><td>2</td></tr></table> <p>The Applicant must confirm that it can avail and deploy all the key temporary equipment, facilities and resources required for the Construction Services and the contractor shall be responsible for the detailed design of the civil work & provide all drawings, specification & other information</p> | Sr. No. | Equipment type & Characteristics | Minimum number required | 1 | Hydraulic Excavator | 2 | 2 | Tipper Truck | 2 | 3 | Dewatering Pumps | 2 | 4 | Loader | 2 | 5 | Crane | 2 | 6 | Concrete Pump | 2 | 7 | Large Concrete Mixer | 2 |
| Sr. No. | Equipment type & Characteristics | Minimum number required | | | | | | | | | | | | | | | | | | | | | | | |
| 1 | Hydraulic Excavator | 2 | | | | | | | | | | | | | | | | | | | | | | | |
| 2 | Tipper Truck | 2 | | | | | | | | | | | | | | | | | | | | | | | |
| 3 | Dewatering Pumps | 2 | | | | | | | | | | | | | | | | | | | | | | | |
| 4 | Loader | 2 | | | | | | | | | | | | | | | | | | | | | | | |
| 5 | Crane | 2 | | | | | | | | | | | | | | | | | | | | | | | |
| 6 | Concrete Pump | 2 | | | | | | | | | | | | | | | | | | | | | | | |
| 7 | Large Concrete Mixer | 2 | | | | | | | | | | | | | | | | | | | | | | | |

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| | <p>necessary for the civil work.</p> <p><i>Note: The above list of equipment is an indicative list. The complete list of equipment would be made available at Tender stage.</i></p> |
| Documentation to be submitted: | Form E.2.1 |
| Attachments to be submitted: | <ul style="list-style-type: none"> • Self-attestation of Form E.2.1 • Letter of Intent/ Memorandum of Understanding/ documents demonstrating that the above equipment can be arranged and deployed at site. |

E.3 Skilled Human Resources**Requirement:**

- Applicant must demonstrate that it can deploy personnel having experience in execution of the Hospital projects for the key positions that meet the following requirements:

| No. | Position | Nos | Qualification | Total Work Experience (years) | Experience in similar work (years) |
|-----|--------------------------|-----|---|-------------------------------|------------------------------------|
| 1 | Project In-Charge | 1 | Graduate Degree in Civil Engineering or equivalent | 10 | 5 |
| 2 | Project Manager | 2 | | 10 | 5 |
| 3 | Civil Engineer – Project | 4 | | | 5 |
| 4 | Electrical Expert | 2 | Graduate Degree in Electrical Engineering of equivalent | 10 | 5 |
| 5 | Surveyors | 2 | Degree/Diploma in Civil Engineering | 5 | 2 |

The applicant is required to submit an undertaking to engage and deploy personnel as above

- Documentation and Attachments to be submitted as mentioned below

- Applicant must demonstrate that it can deploy personnel having experience in Supply, Installation, Testing and Commissioning of the medical equipment for the key positions that meet the following requirements:

| No. | Position | Nos | Qualification | Total Work Experience (years) | Experience in similar work (years) |
|-----|-------------------|-----|---|-------------------------------|------------------------------------|
| 1 | Project Manager | 1 | Degree/Diploma preferably in Biomedical Engineering | 10 | 10 |
| 2 | Project In-Charge | 2 | | 10 | 5 |
| 3 | Project Officers | 4 | | 5 | 2 |

The applicant is required to submit an undertaking to engage and deploy personnel as above

- Documentation and Attachments to be submitted as mentioned below

Documentation to be submitted:

Form E.3.1

| | |
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| Attachments to be submitted: | ➤ <u>The applicant is required to submit an undertaking to engage & deploy personnel as above.</u> |
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| E.4 Manufacturer's Authorisation | |
| Requirement: | <ul style="list-style-type: none"> • In the case of an Applicant who offers to supply and/or install equipment in accordance with Part I of the Application Document that the Applicant did not manufacture or otherwise produce, the Applicant shall submit an undertaking to submit Manufacturers' Authorization(s) for all major equipment in favour of the Applicant to bid for the subsequent contract confirming warranty support, in the event of prequalification and submission of bid by the Applicant. • Documentation to be submitted as mentioned below |
| Documentation to be submitted: | Form E.4.1 |

NOTE:

The Evaluation Criteria for Pre- Qualification of Applicants

| Sr. No. | Description | Remarks |
|---------|--|--------------------------------------|
| A. | General | Evaluation on Pass/ Fail basis |
| B. | Past Contract Performance and Litigation | Evaluation on Pass/ Fail basis |
| C. | Financial Status and Capacity | Evaluation on Pass/ Fail basis |
| D. | Experience | Evaluation on Pass/ Fail basis |
| E. | Quality Assurance | Full or Conditional prequalification |

Part V. Forms

Table of Forms

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| Certified Management System | : | 50 |
| Equipment Details | : | 51 |
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Application Submission Form

Date: *[insert day, month, and year]*

IFP No. and title: *[insert IFP number and title]*

To: *[insert full name of Bank]*

We, the undersigned, apply to be prequalified for the referenced IFP and declare that:

- (a) We have examined and have no reservations to the Application Document, including Corrigendum No(s)._____, issued in accordance with Instructions to Applicants (ITA) 7: *[insert the number and issuing date of each corrigendum or "nil" if no corrigendum is issued]*.
- (b) We meet the eligibility requirements as stated in ITA 4.1, we have not been currently debarred/ sanctioned in accordance with ITA 4.5;
- (c) We confirm that we have not defaulted in any loan to any Bank/FI and our account has not been classified as Non-Performing Asset (NPA) with any Bank/FI. We further confirm that none of our companies/promoters/directors appear in RBI Caution List, RBI Willful Defaulter List (Suit filed as well as non-suit filed) and CIBIL Defaulter List, updated from time to time. On being included in any of the above lists, we shall immediately inform Exim Bank on the inclusion and reason for inclusion thereof, in accordance with ITA 4.7;
- (d) We understand that you may cancel the prequalification process at any time and that you are neither bound to accept any Application that you may receive nor to invite the prequalified Applicants to bid for subsequent contract(s) subject to this prequalification process, without incurring any liability to the Applicants, in accordance with ITA 23.1.
- (e) All information, statements and description contained in the Application are in all respect true, correct and complete to the best of our knowledge and belief. We understand that misrepresentation of facts in our Application and contravention to ITA 3, inter alia, may lead to rejection of our Application/ cancellation of prequalification.

Signed *[insert signature(s) of an authorized representative(s) of the Applicant]*

Name *[insert full name of person(s) signing the Application]*

In the capacity of *[insert capacity of person(s) signing the Application]*

Address *[insert street number/town or city/country address]*

Dated on *[insert day number]* day of *[insert month]*, *[insert year]*

[For a joint venture, all members shall sign. Failure to comply with this requirement may result in rejection of Application]

Form A.1.1**Applicant Information Form**

[to be filled by Applicant if being a Single Entity or as Lead member of JV]

Date: *[insert day, month, year]*

IFP No. and title: *[insert IFP number and title]*

Page *[insert page number]* of *[insert total number]* pages

| |
|--|
| Applicant's name <i>[insert full name]</i> |
| In case of Joint Venture (JV), name of each member: <i>[insert full name of each member in JV]</i> |
| Applicant's country* of registration: <i>[indicate country of Constitution]</i> |
| Applicant's actual year of incorporation: <i>[indicate year of Constitution]</i> |
| Applicant's legal address [registered in India]: <i>[insert street/ number/ town or city/ country]</i> |
| Applicant's authorized representative information Name: <i>[insert full name]</i> Address: <i>[insert street/ number/ town or city/ country]</i> Telephone/Fax numbers: <i>[insert telephone/fax numbers, including country and city codes]</i> E-mail address: <i>[indicate e-mail address]</i> |
| <p>1. Attached are copies of original documents of</p> <p><input type="checkbox"/> Articles & Memorandum of Association, Certificate of Incorporation (or equivalent documents of constitution or association), and/or documents of registration of the legal entity named above, in accordance with ITA 4.4.</p> <p><input type="checkbox"/> In case of JV, letter of intent to form JV or JV agreement, in accordance with ITA 4.3.</p> <p>2. Included are the organizational chart, a list of Board of Directors with their complete designation in case of nominee directors, and the beneficial ownership with respective shareholding and nationality of shareholders.</p> |

* Note: Applicant's attention is drawn to ITA 4.1 pursuant to which this prequalification process is open to only Indian firms.

Form A.1.2**Applicant's/ JV Member's Information Form**

[The following form is in addition to Form A.1.1 (in case the Applicant is a JV)], and shall be completed separately to provide information relating to each JV member

Date: *[insert day, month, year]*

IFP No. and title: *[insert IFP number and title]*

Page *[insert page number]* of *[insert total number]* pages

| |
|--|
| Applicant name: <i>[insert full name of the JV]</i> |
| Applicant's JV Member's name: <i>[insert full name of Applicant's JV Member]</i> |
| Applicant's JV Member's country* of registration: <i>[indicate country of registration]</i> |
| Applicant JV Member's date of constitution: <i>[indicate date of constitution in dd/mmm/yyyy]</i> |
| Applicant JV Member's legal address registered in India: <i>[insert street/ number/ town or city/ country]</i> |
| Applicant JV Member's authorized representative information Name: <i>[insert full name]</i> Address: <i>[insert street/ number/ town or city/ country]</i> Telephone/Fax numbers: <i>[insert telephone/fax numbers, including country and city codes]</i> E-mail address: <i>[indicate e-mail address]</i> |
| 1. Attached are copies of original documents of Articles & Memorandum of Association, Certificate of Incorporation (or equivalent documents of constitution or association), and/or registration documents of the legal entity named above, in accordance with ITA 4.4. 2. Included are the organizational chart, a list of Board of Directors, and the beneficial ownership. |

* Note: Applicant's attention is drawn to ITA 4.1 pursuant to which this prequalification process is open to only Indian firms

Form B.1.1/ B.2.1/ B.3.1**Past Contract Non-Performance, Pending Litigation and Litigation History**

[Each of the following tables shall be filled in for the Applicant and for each member of a Joint Venture]

Applicant's Name: *[insert full name]*

Date: *[insert day, month, year]*

Joint Venture Member Name: *[insert full name]*

IFP No. and title: *[insert IFP number and title]*

Page *[insert page number]* of *[insert total number]* pages

Information pertaining to: *[Insert name of JV leader or JV member/s]*

| Form B.1.1 | | | |
|--|--|---|---|
| Non-Performed Contracts in accordance with Part IV, Prequalification Criteria and Requirements | | | |
| <input type="checkbox"/> Contract non-performance did not occur since the date specified in Part IV, Prequalification Criteria and Requirements, Sub-Factor B.1. | | | |
| <input type="checkbox"/> Contract(s) not performed since the date specified in Part IV, Prequalification Criteria and Requirements, requirement B.1 | | | |
| Year | Non-performed portion of contract | Contract Identification | Total Contract Amount (current value, currency, exchange rate and US\$ equivalent) |
| <i>[insert financial year]</i> | <i>[insert amount and percentage]</i> | Contract Identification: <i>[indicate complete contract name/ number, date, value and any other identification]</i> Name of Employer: <i>[insert full name]</i> Address of Employer: <i>[insert street/city/country]</i> Reason(s) for non-performance: <i>[indicate main reason(s)]</i> | <i>[insert amount in USD equivalent and specify exchange rate and date]</i> |

| Form B.2.1 | | | | |
|--|------------------------------|---|--|--|
| Pending Litigation, in accordance with Part IV, Prequalification Criteria and Requirements | | | | |
| <input type="checkbox"/> No pending litigation in accordance with Part IV, Prequalification Criteria and Requirements, Sub-Factor B.2 | | | | |
| <input type="checkbox"/> Pending litigation in accordance with Part IV, Prequalification Criteria and Requirements, Sub-Factor B.2 as indicated below. | | | | |
| Year of dispute | Amount in dispute (currency) | Contract Identification | Total Contract Amount (currency), USD Equivalent (exchange rate) | Amount of specific provision already made, if any |
| <i>[insert year]</i> | <i>[insert amount]</i> | Contract Identification: [indicate complete contract name, number, date, value and any other identification] Name of Employer: <i>[insert full name]</i> Address of Employer: <i>[insert street/city/country]</i> Matter in dispute: <i>[indicate main issues in dispute]</i> Party who initiated the dispute: <i>[indicate "Employer" or "Contractor"]</i> Status of dispute: <i>[Indicate if it is being treated by the Adjudicator, under Arbitration or being dealt with by the Judiciary]</i> | <i>[insert amount]</i> | <i>[insert amount in USD equivalent and specify exchange rate]</i> |

| Form B.3.1 | | | |
|---|------------------------------------|---|---|
| Litigation History, in accordance with Part IV, Prequalification Criteria and Requirements | | | |
| <input type="checkbox"/> No litigation since the date specified in Part IV, Prequalification Criteria and Requirements, Sub-Factor B.3. | | | |
| <input type="checkbox"/> Litigation Awards in accordance with Part IV, Prequalification Criteria and Requirements, Sub-Factor B.3 as indicated below. | | | |
| Year of award | Outcome as percentage of Net Worth | Contract Identification | Total Contract Amount (currency), USD Equivalent (exchange rate) |
| <i>[insert financial year]</i> | <i>[insert percentage]</i> | Contract Identification: <i>[indicate complete contract name, number, date, value and any other identification]</i> Name of Employer: <i>[insert full name]</i> Address of Employer: <i>[insert street/city/country]</i> Matter in dispute: <i>[indicate main issues in dispute]</i> Party who initiated the dispute: <i>[indicate "Employer" or "Contractor"]</i> Result of dispute: <i>[Indicate if resolution was treated by the Adjudicator, under Arbitration or dealt with by the Judiciary and whether resolved in favour or against the Applicant]</i> | <i>[insert amount in USD equivalent and specify exchange rate and date]</i> |

Form C.1.1**Financial Status and Capacity**

[The following table shall be filled in for the Applicant and for each member of a Joint Venture and shall be certified by the Statutory auditor. Failure to comply with this requirement may result in rejection of the Application]

Applicant's Name: *[insert full name]*

Date: *[insert day, month, year]*

Joint Venture Member Name: *[insert full name]*

IFP No. and title: *[insert IFP number and title]*

Page *[insert page number]* of *[insert total number]* pages

Information pertaining to: *[Insert name of JV Leader or JV member/s]*

1. Financial data

| Type of Financial information in | Historic information for previous five years | | | | |
|--|--|------------|------------|------------|------------|
| | (amount in Indian Rupees) | | | | |
| | FY 2012-13 | FY 2013-14 | FY 2014-15 | FY 2015-16 | FY 2016-17 |
| Sources of Fund | | | | | |
| Share Holder's Fund | | | | | |
| Loan Fund | | | | | |
| Application of Fund | | | | | |
| Fixed Assets | | | | | |
| Investments | | | | | |
| Net Current Assets | | | | | |
| (i) Current assets, loans and advances | | | | | |
| Less: (ii) Current liabilities & provisions | | | | | |
| Misc. exp. to the extent not W/Off or adjusted | | | | | |
| Profit and Loss Account | | | | | |
| Networth | | | | | |
| Networth | | | | | |
| Information from Income Statement | | | | | |
| Income | | | | | |
| Expenditure | | | | | |
| Profit/(Loss) Before Tax (PBT) | | | | | |

| | | | | | |
|--|--|--|--|--|--|
| Profit/(Loss) After Tax (PAT) | | | | | |
| Information From Cashflow Statement | | | | | |
| Cash Flow from Operating Activities | | | | | |
| Cash Flow from Investments | | | | | |
| Cash Flow from Financing Activities | | | | | |

2. Sources of Finance

[The following table shall be filled in for the Applicant and each partner in case of a Joint Venture]

Specify sources of finance to meet the cash flow requirements for works currently in progress

A. Details of Credit Facilities available to the Applicant

| Sr No | Type of Facility | Sanctioned Limit | Utilised Limit | Unutilised Limit |
|-------|---------------------------------------|------------------|----------------|------------------|
| | Fund Based Limits | | | |
| | a. | | | |
| | b. | | | |
| | c. | | | |
| | Total Fund Based | | | |
| | Non-fund Based Limits | | | |
| | a | | | |
| | b | | | |
| | C | | | |
| | Total Non –fund Based | | | |
| | Total Fund and Non-Based Limit | | | |

B. Details of Other Liquid Assets such as fixed deposits, other liquid assets and any other financial means which may be used meet the cash flow requirements for works currently in progress by the Applicant

| Sr No | Type of Liquid Assets | Amount |
|-------|-----------------------|--------|
| 1. | | |
| 2. | | |
| 3. | | |

3. Financial documents

The Applicant and its parties shall provide copies of audited financial statements for last five years [FY 2012-13 to FY 2016-17] pursuant to Part IV, Prequalification Criteria and Requirements, Sub-factor C.1. The financial statements shall:

- (a) reflect the financial situation of the Applicant or in case of JV for each member, and not an affiliated entity (such as parent company or group member).
- (b) be independently audited or certified in accordance with local legislation.
- (c) be complete, including all notes to the financial statements.
- (d) correspond to accounting periods already completed and audited.

- ☐ Attached are copies of financial statements for the **five** years required above; and complying with the requirements.
- ☐ Please note that printed Audited Annual Reports are to be certified by the Statutory Auditors duly signed and stamped.

Form C.1.2 Annual Turnover

[The following table shall be filled in for the Applicant and for each member of a Joint Venture and shall be certified by the Statutory Auditor. Failure to comply with this requirement may result in rejection of the Application.]

Applicant's Name: *[insert full name]*

Date: *[insert day, month, year]*

Joint Venture Member Name: *[insert full name]*

IFP No. and title: *[insert IFP number and title]*

Page *[insert page number]* of *[insert total number]* pages

Information pertaining to : *[Insert name of JV leader or JV member/s]*

| Year | Amount (INR) | | | Exchange rate* | USD equivalent |
|-----------|--------------------|--------------------|----------------|----------------|----------------|
| | Contracts in India | Overseas Contracts | Total Turnover | | |
| 2012-2013 | | | | | |
| 2013-2014 | | | | | |
| 2014-2015 | | | | | |
| 2015-2016 | | | | | |
| 2016-2017 | | | | | |

* Refer ITA 13 for source of exchange rate. Exchange rate prevalent on 31st March shall be used to calculate turnover for respective financial year

Form C.2.1

Ongoing Contracts

[The following table shall be filled in for the Applicant and for each member of a Joint Venture and shall be certified by the Statutory Auditor. Failure to comply with this requirement may result in rejection of the Application.]

Applicant's Name: *[insert full name]*

Date: *[insert day, month, year]*

Joint Venture Member Name: *[insert full name]*

IFP No. and title: *[insert IFP number and title]*

Page *[insert page number]* of *[insert total number]* pages

Information pertaining to: *[Insert name of JV leader or JV member/s]*

| Contract Identification | Role of Applicant | Start Date | Contractual Completion Date | Intended/ Revised Completion Date | Residual period for completion | Residual value of Work | Annual Residual value of Work |
|--|---|------------|-----------------------------|-----------------------------------|--|---|--|
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
| Contract Ref: Brief Title of the works: Amount of contract: <i>[insert amount in currency, mention currency used, exchange rate and US\$ equivalent*]</i> Name & Address of Employer: | <i>[insert "Prime Contractor" or "JV Member"]</i> | | | | <i>[Insert period in years starting from Application Submission Deadline. In case less than a year, value to be considered shall be 1]</i> | <i>[Insert value in US\$ equivalent including amount billed but pending payment up to deadline for submission of Application]</i> | <i>[Insert value in US\$ equivalent] [7 divide by 6]</i> |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | <i>[Insert Total for all Contracts]</i> |

* Exchange rate prevalent as on the date of Invitation for Prequalification (IFP) shall apply to ascertain residual value in equivalent USD. Refer ITA 13.3 for source of exchange rate

Form D.1.1

General Experience

[The following table shall be filled in for the Applicant and in the case of a JV Applicant, for each Member]

Applicant's Name: *[insert full name]*

Date: *[insert day, month, year]*

Joint Venture Member Name: *[insert full name]*

IFP No. and title: *[insert IFP number and title]*

Page *[insert page number]* of *[insert total number]* pages

Information pertaining to: *[Insert name of JV leader or JV member/s]*

[List contracts that demonstrate experience pursuant to Part IV, Prequalification Criteria and Requirements, Sub-Factor D.1. List contracts chronologically, according to their commencement (starting) dates and attach Final Acceptance Certificates.]

1. Experience within India

| Contract Identification | Start Date | Initial Contractual End Date | Actual Completion Date and Reasons for delay, if any | Role of Applicant |
|--|---|---|--|--|
| Contract name: <i>[insert full name]</i> Brief Description of the works performed by the Applicant: <i>[describe works performed briefly]</i> Amount of contract: <i>[insert amount in currency, mention currency used, exchange rate and US\$ equivalent*]</i> Name of Employer: <i>[indicate full name]</i> Address: <i>[indicate street/number/town or city/country]</i> | <i>[indicate date as dd/ mmm/ yyyy]</i> | <i>[indicate date as dd/ mmm/ yyyy]</i> | | <i>[insert "Prime Contractor " or "JV Member"]</i> |
| | | | | |
| | | | | |
| | | | | |

* Refer ITA 13 for date and source of exchange rate

* Final Acceptance Certificate / Completion Certificate / Testimonial Letters issued by the employer to be attached for each contract in an orderly fashion

2. Experience outside India

| Contract Identification | Country of Work Execution | Start Date | Initial Contractual End Date | Actual Completion Date and Reasons for delay, if any | Role of Applicant |
|---|---------------------------|--------------------------------------|--------------------------------------|--|---|
| Contract name: <i>[insert full name]</i> Brief Description of the works performed by the Applicant: <i>[describe works performed briefly]</i> Amount of contract: <i>[insert amount in currency, mention currency used, exchange rate and US\$ equivalent*]</i> Name of Employer: <i>[indicate full name]</i> Address: <i>[indicate street/number/town or city/country]</i> | | <i>[indicate date as dd/mm/yyyy]</i> | <i>[indicate date as dd/mm/yyyy]</i> | <i>[indicate date as dd/mm/yyyy]</i> | <i>[insert "Prime Contractor" or "JV Member"]</i> |
| | | | | | |
| | | | | | |
| | | | | | |

* Refer ITA 13 for date and source of exchange rate.

* Final Acceptance Certificate / Completion Certificate / Testimonial Letters issued by the employer to be attached for each contract

Form D.2.1**Specific EPC Experience**

[The following table shall be filled in for contracts completed by the Applicant, and each member of a Joint Venture, as applicable, pursuant to Part IV, Pre-qualification Criteria and Requirements, Sub-Factor D.2.]

Applicant's Name: *[insert full name]*

Date: *[insert day, month, year]*

Joint Venture Member Name: *[insert full name]*

IFP No. and title: *[insert IFP number and title]*

Page *[insert page number]* of *[insert total number]* pages

Information pertaining to: *[Insert name of JV leader or JV member/s]*

Information

| | | | |
|---|--|---|--|
| Similar Contract No. | <i>[insert number] of [insert number of similar contracts required]</i> | | |
| Contract Identification | <i>[insert contract name and number, if applicable]</i> | | |
| Contract date | <i>[dd/mm/yyyy]</i> | | |
| Completion date | Contractual: | | Actual: <i>[dd/mm/yyyy]</i> |
| Role in Contract <i>[check the appropriate box]</i> | Prime Contractor <input type="checkbox"/> | | Member in JV <input type="checkbox"/> |
| Total Contract Amount | <i>[insert total contract amount in contract currency]</i> | | US\$ <i>[insert Exchange rate and total contract amount in US\$ equivalent]*</i> |
| If member in a JV, specify participation in total Contract amount | <i>[insert a percentage amount]</i> | <i>[insert total contract amount in local currency]</i> | <i>[insert exchange rate and total contract amount in US\$ equivalent]*</i> |
| Employer Details | Employer's Name: Address: Telephone, fax number, E-mail: | | |
| Description of the similarity in accordance with Sub-Factor D.2 of Part IV: | <i>[Name the Sector/ Sub-sector][Briefly mention the similarity in terms of sectoral characteristics and technical aspects listed in Sub-Factor D.2]</i> | | |
| For the above contract, mention the following attributes | | | |
| 1. Capacity/ Physical size of key works items | <i>[insert capacity/ physical size of key work items]</i> | | |
| 2. Complexity | <i>[insert description of complexity in accordance with the technical aspects mentioned under Part IV D.2]</i> | | |
| 3. Methods/ Technology | <i>[insert specific aspects of the methods/ technology involved in the contract]</i> | | |
| 4. Rate of execution for key items | <i>[insert execution rates for key items]</i> | | |
| 5. Other Characteristics | <i>[insert other characteristics as appropriate]</i> | | |

Note: Rate implies the quantity executed in unit time e.g. cubic metres of earthwork per annum, etc

* Refer ITA 13 for date and source of exchange rate.

* Final Acceptance Certificate /Completion Certificate / Testimonial Letters issued by the employer to be attached for each contract, in an orderly fashion

Form E.1.1**Certified Management System**

[The following table shall be filled in for the Applicant and in the case of a JV Applicant, each Member]

Applicant's Name: *[insert full name]*

Date: *[insert day, month, year]*

IFP No. and title: *[insert IFP number and title]*

Page *[insert page number]* of *[insert total number]* pages

Information pertaining to :*[Insert name of JV leader or JV member/s]*

| ISO Accreditation/ Certified Management System | Process/ Discipline Certified/ Inclusions | Certification Start Date | Certification Valid up to | Certifying Organization |
|--|--|-----------------------------|------------------------------|--|
| [indicate the quality management system accreditation] | [indicate certificate identification number and mention which process or discipline has been certified and inclusions] | [dd/mmm/yyyy] | [dd/mmm/yyyy] | [indicate the name of the certifying organization and contact details] |
| | | | | |
| | | | | |

Copy of ISO Certificate(s) to be attached

Form E.2.1

Contractor's Equipment Details

[In case of JVCA, this form shall be submitted on a combined basis]

Applicant's Name: *[insert full name]*

Date: *[insert day, month, year]*

Joint Venture Member Name: *[insert full name]*

IFP No. and title: *[insert IFP number and title]*

Page *[insert page number]* of *[insert total number]* pages

| Equipment Type | Make/ Model | Capacity | Number | If owned, date of purchase | If leased, valid up to |
|--|--|---|------------------------------------|--|---|
| <i>[mention the generic name/ type of equipment]</i> | <i>[indicate make/ model of equipment]</i> | <i>[indicate capacity of equipment]</i> | <i>[indicate number available]</i> | <i>[dd/mm/yyyy] or mention as "intend to purchase"</i> | <i>[dd/mm/yyyy] or mention as "intend to lease"</i> |
| | | | | | |
| | | | | | |

Above Form shall be self-attested

Form E.3.1

Skilled Human Resources

[Furnish details for key staff pursuant to Part IV, Pre-qualification Criteria and Requirements, Sub-Factor E.3. In case of JVCA, this shall be on a combined basis]

Applicant's Name: *[insert full name]*

Date: *[insert day, month, year]*

Joint Venture Member Name: *[insert full name]*

IFP No. and title: *[insert IFP number and title]*

Page *[insert page number]* of *[insert total number]* pages

| Position | Name of key staff | Academic Qualification | Specialization | Years of Experience | Experience in Countries |
|----------|-------------------|------------------------|----------------|---------------------|-------------------------|
| | | | | | |
| | | | | | |
| | | | | | |

CV of each staff listed in Form E.3.1 to be attached

Form E.4.1

Manufacturer's Authorisation (Undertaking)

[The following form shall be filled in for the Applicant and in the case of a JV Applicant, on combined basis by the lead partner]

Date: *[insert day, month, year]*

Joint Venture Member Name: *[insert full name]*

IFP No. and title: *[insert IFP number and title]*

Page *[insert page number]* of *[insert total number]* pages

Information pertaining to: *[Insert name of JV leader or JV member/s]*

We, *[insert Applicant's full name and in case of JVCA, insert names of all members]* hereby undertake, in the event that we are prequalified and invited to submit a bid, to submit manufacturer's authorization(s) in our favour:

- (a) to bid for the supply of equipment for the tender under reference;
- (b) confirming guarantee/ warranty support for the equipment bid for by us; and
- (c) confirming that the equipment being bid for to be supplied shall be new and unused.

[To be attested by the authorized representative of the Applicant and in case of a JVCA, by the lead member on behalf of the JV members]

Part VI. Questionnaire for Applicants

Name of Applicant: *[In case of JV, to be filled in by each partner separately]*

IFP No.: *[insert IFP No.]*

| <u>Eligibility, Confirmation and Other Important Information</u> | <u>Response*</u> |
|---|--|
| 1. Is your firm, either singly or in joint venture currently empanelled or prequalified as an EPC contractor. If yes, please provide details of Client, Country and Scope of EPC. Attach additional sheets, if needed. | Confirm: Yes___/No___ |
| 2. Export-Import Bank of India (Bank) requires that Applicants and their affiliates observe the highest standard of ethics during the selection and execution of contracts. In this context, any action taken by an Applicant or its affiliate to influence the prequalification process for undue advantage is improper. Confirm that Applicant and its JV partners, if applicable, have not engaged in any unethical practices in competing for this prequalification. | Confirm: Yes___/No___ |
| 3. Confirm that no official of the Bank has received or will be offered by your firm/organization or agents, any direct or indirect benefit arising from this prequalification or any resulting contracts. | Confirm: Yes___/No___ |
| 4. Has your firm been suspended or debarred by any Multilateral Agency, or any government or government procuring entity, or a UN agency? If Yes, provide details, including date of reinstatement, if applicable. Attach additional sheets, if needed. | Yes___/No___ |
| 5. Has your firm/organization ever filed or petitioned for bankruptcy? (If Yes, furnish details of the case including filing date and current status.). Attach additional sheets, if needed. | Yes___/No___ |
| 6. Has your firm/ any JV partner been penalized for delay in contractual performance in the last 5 years prior to Application submission deadline. If yes, please provide details in a separate sheet, as necessary. | Yes___/No___ |
| 7. Has there been a termination of your contract for non-performance in the last 5 years prior to the month preceding the month of Application Submission Deadline? If Yes, please describe in detail in a separate sheet, as necessary. | Yes___/No___ |
| 8. If prequalified and subsequently awarded a contract by the Borrower Government, would your firm/ JV be willing (i) to work in accordance with the Borrower country laws and regulations (ii) to submit requisite securities as per contract conditions (iii) to be responsible for the performance of the work executed by your firm (iv) to allow scrutiny of your work, related accounts, documentation by the Borrower/ Bank/ Government of India | Confirm: Yes___/No___ Yes___/No___ Yes___/No___ Yes___/No___ |
| 9. Please confirm that you agree to the provisions of the Government of India guidelines dated 7 th December 2015 on IDEAS Lines of Credit | Confirm: Yes___/ No___ |

* Note: To confirm, print "Yes", else "No"

Certificate of eligibility and authority to sign Prequalification application

I, [*Name of Authorized Signatory*], certify that I am [*Title*] and Authorized Signatory of [*Name of Applicant or JV member as applicable*]. By signing the Application Submission Form under IFP No [*insert IFP No.*] I also certify that all information stated here and in the Application Document is accurate and true and that signing the Application Submission Form is within the scope of my powers as [*Title*] and Authorized Signatory.

(*Signature*)

[*Name of Authorized Signatory*]

[*Title of Authorized Signatory*]

Date: