

Application Document

for

PREQUALIFICATION OF ENGINEERING,
PROCUREMENT AND CONSTRUCTION (EPC)
CONTRACTORS FOR CONSTRUCTION AND
UPGRADATION OF TWO HOSPITALS IN
KANKAN AND N'ZEREKORE, REPUBLIC OF
GUINEA

Export-Import Bank of India
Date: December 04, 2021

INVITATION FOR PREQUALIFICATION OF EPC CONTRACTORS FOR GOVERNMENT OF INDIA LINE OF CREDIT (LOC) PROJECT

The Export-Import Bank of India [hereafter Exim Bank, or the Bank], on behalf of the Government of India (GOI), extends from time-to-time, concessional credit facilities under the Indian Development and Economic Assistance Scheme (IDEAS) to overseas governments / their nominated agencies in developing countries for financing projects involving procurement of goods, civil works, consultancy and non-consultancy services to be contracted to Indian entities.

These Lines of Credit (LOCs) are governed by the Guidelines issued by the GOI from time-to-time. As per the extant guidelines issued vide letter No. 21/3/2015-IDEAS dated December 7, 2015, the Bank is required to carry out a prequalification exercise and provide a list of prequalified bidders to the Borrower for invitation of bids for specific contract packages under the project(s) financed by the LOCs.

In pursuance to the above, the Bank invites Applications from eligible Indian entities for prequalification of Engineering, Procurement and Construction (EPC) Contractors for construction and upgradation of two hospitals in Kankan and N'zerekore, Republic of Guinea.

An upfront and non-refundable Processing Fee of INR 25,000 plus applicable GST (presently 18%) is payable through NEFT transfer as per details given below:

[i]	Applicant Name	<Applicant Name>
[ii]	Name of Beneficiary	Export-Import Bank of India
[iii]	Beneficiary's Bank Name	Export-Import Bank of India
[iv]	Account No.	HO00INR11011004
[v]	IFSC Code	EIBI0HO0001
[vi]	GST Number	27AAACE2769D1ZS
[vii]	Narration to be inserted for NEFT	GOILOC-215/Guinea/EPC-76

The preparation and submission of Application for Prequalification is **required in dual mode (on-line as well as off-line)** in accordance with the provisions of the Application Document.

Completed Applications (off-line) in accordance with the provisions of the Application Document along with NEFT acknowledgement receipt should be delivered physically by 15:00 hours, January 04, 2021, at the following address:

Mr. Sandeep Kumar
Deputy General Manager
Export-Import Bank of India
Office Block, Tower 1
7th Floor, Adjacent to Ring Road
Kidwai Nagar [East]
New Delhi -110023
E-mail: eximloc@eximbankindia.in
Website: www.eximbankindia.in

This Application Document (AD) consists of the following Parts:

Part I. Scope of EPC

This Part includes a summary description and other data on this prequalification process and of the prospective project to be contracted by the Borrower Government/ Procuring Entity subsequent to this prequalification.

Part II. Instructions to Applicants (ITA)

This Part provides information to the Applicants in preparing and submitting their Applications for Prequalification ("Applications") and the procedures for this prequalification process.

Part III. Data Sheet (DS) to ITA

This Part includes specific provisions that supplement Part II, Instructions to Applicants.

Part IV. Prequalification Criteria and Requirements

This Part specifies the criteria and requirements and the procedure to be used to determine how Applicants shall be prequalified and later to be invited to bid by Borrower Government/Procuring Entity.

Part V. Forms

This Part includes the Application Submission Form and other forms required to be submitted with the Application.

Part VI Questionnaire for Applicants

This questionnaire requires the prospective Applicants to furnish certain basic information, and confirm certain facts relating to their firm/ joint venture with respect to past performance and prospective engagement.

Application Document for

PREQUALIFICATION OF ENGINEERING,
PROCUREMENT AND CONSTRUCTION (EPC)
CONTRACTORS FOR CONSTRUCTION AND
UPGRADATION OF TWO HOSPITALS IN
KANKAN AND N'ZEREKORE, REPUBLIC OF
GUINEA

Invitation for Prequalification

No.: GOILOC-215/Guinea/EPC-76

Issued on: December 04, 2021

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Part I: Scope of EPC

The Export-Import Bank of India (Exim Bank or the Bank), on behalf of the Government of India (GOI) has approved financing of a project out of a Line of Credit (LOC) extended to the Government of Republic of Guinea for construction and upgradation of two hospitals in Kankan and N'Zerekore, Republic of Guinea, for which Exim Bank now seeks applications for prequalification from eligible Indian entities. Refer Part II ITA 4 for eligibility provisions.

General Information on Guinea:



The Republic of Guinea has an area of 245,857 km², population of 13.10 million, population growth rate 2.4 percent per year and a life expectancy of 54.50 years. Guinea is a member of the Economic Community of West African States (ECOWAS) which is a regional group of fifteen West African countries, with a mission of promoting economic integration across the region. GDP of Guinea, in absolute term, amounted to an estimated US\$ 13.4 billion in 2020, with per capita GDP at USD 1,022.90 Guinea's real GDP growth rate slowed to an estimated 5.4% in 2020, down from 5.6% in 2019, owing to the fallout from the coronavirus leading to weak domestic sentiment and external demand. The Guinean franc (Gnf) is the local currency of Guinea. Its exchange rate averaged to an estimated Gnf 9,650.5: USD 1 in 2020, depreciating from Gnf 9,183.90 : USD 1 in the previous year. Guinea is endowed with rich natural resources, including bauxite, iron ore, diamonds, gold, uranium, hydropower, fish, salt.

According to Food and Agriculture Organization (FAO), the total arable land as a percentage of total land area of Guinea was 12.6% in 2017. In 2017 (as per latest data available), services sector contributed to 48.1% of GDP, followed by industry (32.1% of GDP) and agriculture (19.8% of GDP).

A] Background and Objective of the Project

The project includes Construction and Establishment of two hospitals with multi-specialty services having at Kankan (130 Beds) and N'Zerekore (130 Beds), Republic of Guinea, with the main objective to improve the health care infrastructure in quantitative and qualitative terms in the regions Kankan/ N'Zerekore. To achieve the desired improvement in Healthcare, the Republic of Guinea aims to achieve the following objectives:

- To build and equip a hospital reference structure in addition to the prefectural hospital, able to act as a referral centre for the prefectural hospitals in the region.
- To provide structure for training personnel as also necessary medical/surgical consumables.
- To place long term technical expertise required for administrative management and management of equipment, at the disposal of regional hospitals.
- To equip the health facilities with all necessary equipment to facilitate diagnosis and treatment of the patients.
- To improve the quality of the healthcare services rendered through health facilities particularly the hospitals in public sector throughout the country.
- To facilitate enhancement of skills of healthcare service providers

The Targets

The Health Care Sector of Republic of Guinea has a five-tier pyramid health infrastructure

Tier	Health Infrastructure	Number
1	National Hospitals	3
2	Regional Hospitals	7
3	Prefectural Hospitals	26
4	Health Centres	416
5	Health Posts	928

The Republic of Guinea aims to achieve the following targets with the setting up of the two hospitals:

- With the establishment of two teaching Regional hospitals, all the major hospitals (three national hospitals and seven regional hospitals) would have all necessary medical equipment to facilitate diagnosis and treatments of the patients.
- At least 60% of the medical doctors would have been trained in operations of medical equipment and clinical procedures.
- At least 10 technicians in medical imaging and biomedical equipment (laboratory, operating theater, etc.) will be competent for the proper functioning of the medical equipment provided within the framework of the project
- All the 9 Radiology Technicians will be skilled in operating medical

- equipment supplied under the project.
- By the end of the project, 7 difficult-to-reach prefectural hospital areas would be supplemented by Mobile Health Clinics manned by the regional hospitals.
- Access to healthcare services would be improved from current level of 40.8% to 60% by the end of the project.
- Within first year of the project, the status of infrastructure will be improved in all National and Regional Hospitals and in 10 Prefectural Hospitals (Gaoual, Boffa, Fria, Dabola, Kérouané, Beyla, Lola, Yomou, Macenta and Guéckédou) to be suitable for proper functioning and safety of medical equipment and carrying out the clinical procedures.

The beneficiary population of these hospitals is mainly women and children who need referral care. Particular importance is however to be given to patients referred by the network of public and private nodal centers. Pathologies to be borne by this facility correspond firstly to functions of a referral hospital and secondary approach is teaching and supervision missions. While the entire Republic of Guinea would be the principal catchment area, the population of Faranah, Mamou, Yomou, Labe, Gueckedou, Macenta, Beyla, Lola and Nzérékoré prefectures would constitute the subordinate catchment areas.

The project is to be executed on Engineering, Procurement & Construction (EPC) mode, i.e. Design, Procure and Build basis for civil works, allied Mechanical, Electrical & Plumbing (MEP) services and to procure, supply, install, commission and maintain medical equipment. The project also includes training.

Client Requirement and Description of Services

Following areas or wings should be designed appropriately to ensure adequate treatment of pathologies, as also the hospitals should be able to perform the following key activities as per the client requirement:

- Activities of general and specialized secondary outpatient care
- Emergency Care
- Intensive Care Unit
- Operating Block
- Day Hospitalization
- Conventional Hospitalization
- Diagnostic Services
- Supply and dispensing of pharmaceutical products
- Training of Health Personnel
- Administration

The other major services required include the followings:

- Laboratory
- Imaging and Endoscopy
- Heavy Surgery
- Urology Surgery
- Maxillofacial Surgery
- Cardiology
- Diabetology
- Internal Medicine

- Maternity
- Pediatric
- Dental
- General Administration and Logistic
- Office of Entries
- Central Pharmacy
- Laundry
- Maintenance Services
- Housing for Doctors
- Waste Treatment
- Production of Oxygen Facility
- Vehicles / Ambulances
- Anatomy Pathology for 250 Students
- Essential Staff Housing

Design:

The general hospitals at Kankan and N'Zerekore should serve the following:

- Provide a physical facility for General hospital, more specifically geared towards mother and child healthcare.
- Provide all needed clinical, technical and administrative services for providing a comprehensive healthcare facility for the above stated purpose.
- The hospital complexes should be planned and designed as per internationally accepted norms and parameters.
- Various functional elements and building blocks in terms of inter relation, traffic and service distribution should be designed in such a way so that circulation of various categories of personnel, i.e., patients, doctors, nurses, hospital staff, visitors, etc. is in an orderly manner and that human traffic generation is minimal.

Scope of Work: The Broad scope is as follows:

Construction: It involves Turn-key Construction, Testing and Commissioning of Hospital buildings at Kankan and N'Zerekore, Guinea. Provisional Program showing Departments configuration along with tentative areas and Bed distribution shall be as provided. The main building is broadly / tentatively designed as mentioned below with specific focus on mother and child healthcare:

Location	No. of Beds	Plot Area (Sq Meter)	Build-up Area (Sq Meter)	Building
Nzérékoré	130	30,400	10,900.50	Upto three storeys Building.
Kankan	130	52,000	10,900.50	

All the facilities shall be provided as per approved space planning, design drawing and using approved materials, makes and finishes with scope as follows:

1. Site Work –Structural Work

- a) Site work: after the site is free from encumbrances and handed over for construction: Site survey, soil investigation, Site clearing and preparation and all associated earthwork including excavation, backfilling, levelling and compaction, dewatering (if any), removal of surplus excavated material from site as required for the construction of foundation, etc. all complete.
- b) Civil/ Structural work: It includes Grading and reinforced concrete foundation as per approved design and specs. Construction of Water Treatment Plant (WTP), Sewage Treatment Plant (STP), ETP, water tank and underground water reservoir, overhead water tank, ESS and other service elements.
- c) RCC Columns, Beams and Slabs as per design.
- d) Close up, Final installation, Testing and Commissioning: Fire protection works, closing of all incomplete areas of suspended ceiling, completing finishes, installation of MEP fixtures & accessories, installation and testing and commissioning.
- e) External works, Formation Finish levels, Paving and Landscaping: Final grading & road works, paving, space for Parking, internal road/ pathways, External lighting, water supply, drainage, sewer lines, landscaping, security shelter, close out.

2. SITE WORK - Interior Works

- a) Interior and Finishing works
 - Interior walls may be dry walls. MEP fittings, non-fire rated and fire rated doors/ fixtures as per Fire Engineer Design. The corridor width is 2.4 metres for the patient (on stretcher/Bed) movement like OT area, LDR, Pre/post OP, ICU, etc.
 - External wall external rendering system and facade as per design and specs.
 - Paint Works -internal and external faces finished with high quality, low VOC as per approved specs and finishing schedule
 - False Ceiling works including suspension, ceiling materials, cut outs for MEP fittings as per our False ceiling design (Gypsum Board ceiling, Tile Ceiling Gypsum on wet areas and tile ceiling metal) as ceiling layout and finishing schedule
 - Wooden Doors/Windows – Fire rated and non-Fire rated as per authority regulations including doors frames and doors, windows, as per schedule of finishes
 - Flooring works including Vinyl, self-levelling, and dissipative vinyl with self-levelling and coving/skirting as per floor layout
 - Radiation protection with wall lead shielding, lead doors and windows for Radiology
 - Staircase and ramp
 - Lifts
 - Roof provided with water proofing treatment
 - Joinery works with fixed furniture including reception counter, nurse station, utility unit and pantry unit as per room/interior design
 - Signage with room names as visual guide system in aluminium/Plexiglas as per signage layout

- b. Design / SITC - MEP work Including:

- Air-conditioning and Ventilation System: Packaged Air Conditioning units shall be provided for Critical Areas like 2 No Septic OT's, 1 No Aseptic OT, ICU Room (5 Beds) and Recovery Room (3 Beds) located at Second Floor of Hospital, Mortuary & Anatomy Buildings. VRV/ VRF System shall be provided for comfort air-conditioning of all other areas of Hospital Building. Split AC Units shall be provided for MGPS Plant Room & Terrace Halls (2 Nos.).
 - Drainage and Plumbing: Drainage and water supply system complete with gully trap, UPVC drainage piping, risers for waste pipe, soil pipe, vent pipe, rainwater pipe, roof RWO, Floor traps, etc., and uPVC pipes, isolating valves, supports, valves and assemblies, gravity fed flushing water system for the buildings as per approved design layout drawings.
 - Firefighting works: Supply and installation of Fire Fighting System with CO₂ & Dry powder Fire Extinguishers, self-contained emergency lights, Exit lights as per layout drawings.
 - Electrical works including: Supply and installation Electrical mains - Low Voltage panel including main distribution board, sub-main distribution board and final distribution board for small power and lighting requirement, UPS System, cabling for electrical network with cabling and terminations for all light fittings and small power points, isolators for power and all mechanical units, cable management system, earthing, grounding and lighting protection system complete with all equipment and LED based light fixtures, power points as per design layout drawings. Electric substation –Transformers, DG Sets, LT panels, HT panels, Capacitor panels, Isolators, Breakers, etc.
 - Low Voltage systems: Supply, testing and commissioning, complete in all respects as per design layout drawing, containment and cable, cabling, termination as per design layout drawing including (i) Public Address System (ii) Access Control System (iii) Structured cabling – Telephone, LAN/ Data, Wi-Fi etc (iv) CCTV System – 2 No of CCTV to be installed at maternity & Ki/tchen only. (v) MATV System (vi) Nurse Call System with code blue
- c. Medical Engineering works including:
- Supply and installation of Medical gas pipe system with Medical Vacuum Plant, Medical Air + Surgical Air Plant, Automatic Manifold system for Medical air reserve, Medical Air and Surgical Air Reserve, Oxygen and Nitrous Oxide supply, LLVs, AVSUs, valves, BHUs and Pendant outlets, Degreased copper pipe work, master alarm panel complete with all equipment as per approved design layout drawing. The manifolds for different gases will fetch the respective gas from D - type Cylinders.
 - Supply and installation of BHPs in all normal care and critical care areas including with Custom made wall panelling, Wall mounted type or Beam type with 2 x trunking for electrical and gas, extra low voltage, low voltage, medical gas provisions, nurse call provision complete with all fittings and rails and termination and connection as per drawing.
 - Supply and installation of Pendants system for operation theatre with 4 x duplex receptacle electrical sockets and 4 x duplex receptacle electrical socket for UPS, EQUIPOTENTIAL PIN and data/ tel socket

with medical gas and nurse call provision complete with all components and fittings, termination and connection as per drawing design.

- Modular Operating Rooms with modular wall panelling, clean room ceiling, PRD, peripheral lights, surgeon control panel, Scrub sink, X-ray viewer, OT light with monitor arm and camera, Automatic Doors, Plan air ceiling system for ultra clean ventilation and Flooring complete with all components as per design layout drawing.

General Instructions for Contractor/ EPC Developer

- Detailed design engineering including architectural design, structural designs & drawings with complete services and equipment viz. electrical including DG set, water supply, sanitary & plumbing, fire firefighting, HVAC, networking, drainage, waste management systems, signage's, interior design, etc. for Hospital to accommodate the facilities, Furniture and Furnishings as per approved concept plan and Statutory approval with complete foundations and sub-structure and landscaping etc. as per requirements.
- Proof checking of structural designs and drawings from a designated institute, approved by Client.
- Construction of foundation and substructure to cater for the complete Construction as per approved drawings including all services and equipment as referred at sr. no. i above with all interiors and exteriors.
- Construction of approach roads, pathways, drainage and landscaping etc.
- All aspects of quality assurance, including testing of other components of the work.
- Obtaining all the required completion certificates/ NOCs from the various local authorities.
- Submission of the completion (i.e. 'as-built') drawings and other related documents. A soft copy in Auto CAD or other similar software shall also be submitted.
- Clearance of site before Handing over of the facilities after fulfilling all the obligations.
- Handing over of the facilities after fulfilling all the obligations as per terms of contract.

Making good defects (if any) in Defect Liability Period (DLP). DLP shall be for one year from the date of completion. The EPC developer shall provide minimum technical staff on site during DLP.

Equipment:

The hospital equipment should consist of following categories:

- Office Furniture: It mainly includes desks and chairs for the medical staff and nursing staff.
- Medical Furniture: Hospital beds, look up tables, etc.
- General Facilities: Generators, Cold chain equipment, oxygen production, maintenance tools, etc.
- Medical Imaging Facilities: Conventional means of radiography, ultrasound. Laboratory Equipment
- Surgical Equipment
- Rolling Stock: It mainly includes ambulances to transport patients

Medical Supplies:

First stock of consumables including essential drugs according to the list of generic drugs, first stock of surgical consumables, maintenance, products/management tools, consumables, office supplies, fuel and lubricant are required.

Training and Technical Assistance: The project is primarily a quantitative and qualitative improvement of services offered to the population. For this reason, the project provides a program of training and re-training of staff. The focus of the training will be on:

- Handling equipment
- The administrative and financial management
- The organization of medical care
- The organization of nursing
- Preventive and corrective maintenance

B] Project Location:

The two locations of the project will be in Kankan City and N'Zerekore. Kankan City is approximately 650 km from the Capital City of Guinea, Conakry. N'Zerekore is approximately 850 kms from Conakry. The inter-se distance between the project sites is approximately 400 kms.

C] Contract execution period

The duration of the contract is 26 months [24 months for construction, supply and installation period and 2 months for Handing over/ closure of project].

All equipment should be covered for one (01) year warranty / guarantee from the date of final handing over of Hospital. During the warranty period of twelve (12) months, the supplier will be responsible for all services relating to preventive maintenance, repair, replacement, adjustment, calibration and technical quality control equipment including consumables and spare parts related thereto.

D] GOI Guidelines

As per the GOI guidelines, goods, and services for minimum 75% value of the contracts covered under the Lines of Credit, must be sourced from India. Applicants are advised to refer to the GOI guidelines mentioned above which are also available at <https://www.eximbankindia.in/assets/pdf/loc/GOI-Guidelines-on-LOC.pdf>

Applicants are also advised to refer to the Public Procurement Orders Nos. 1 & 2 dated July 23, 2020 and Public Procurement Order No. 3 dated July 24, 2020 issued by the Public Procurement Division of the Department of Expenditure, Ministry of Finance, Government of India, which are applicable to the current prequalification process.

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Part II. Instructions to Applicants

A. General

1. Background

- 1.1 The Export-Import Bank of India (hereinafter called "the Bank"), on behalf of the Government of India (GOI), extends from time-to-time, concessional credit facilities (hereinafter called "Lines of Credit") under the Indian Development and Economic Assistance Scheme (IDEAS) to overseas governments or their nominated agencies (hereinafter called "Borrower or Employer"), for financing projects to be executed by Indian entities. Payment by the Bank to the Indian exporters will be made only at the request of the Borrower and upon approval by the Bank, and will be subject, in all respects, to the terms and conditions of the credit (or financing) agreement.

2. Scope of Prequalification

- 2.1 With reference to the Invitation for Prequalification (IFP) indicated in Part III, Data Sheet (**DS**), this Application Document ("Application Document") is being issued by the Bank to prospective applicants ("Applicants") interested in submitting applications ("Applications") for prequalification as per the scope described in Part I, Scope of EPC and subject to the provisions of this Application Document.

3. Ethics and Integrity

- 3.1 The Bank requires Applicants to participate in this prequalification process with the highest standards of ethics and integrity. It is strictly forbidden to the parties involved in the prequalification process, by themselves or by a third party, to offer, ask or accept for itself or for a third party, financial or non-financial advantage or even direct or indirect promise or any other acts¹, as offsets for prequalification or bidding or contract award and execution as applicable, if susceptible of being qualified as criminal unlawful acts in accordance with national laws of any party involved.
- 3.2 In pursuance of ITA 3.1 above, Applicants shall permit the Bank to inspect all accounts, records and other documents relating to the submission of the Application, bid submission (in case prequalified), and contract performance (in the case of award), and to have them audited by auditors appointed by the Bank.
- 3.3 If, in accordance with the administrative procedures of the Bank, it is demonstrated that an Applicant in this prequalification process, or during the subsequent bidding for the contract(s) has violated the provisions stated in

¹ These acts shall include, but not limited to, corrupt practice, fraudulent practice, collusive practice, coercive practice, obstructive practice, and conflict of interest.

ITA 3.1 above, the Bank, inter alia,

- a. shall reject any Application for prequalification or proposal to award a contract in connection with the subsequent procurement process, as applicable; and/or
- b. may declare an Applicant, temporarily or permanently, ineligible to be awarded future contracts under Bank funding.

4. Eligibility of Applicants

- 4.1 This prequalification exercise is open to only Indian Applicants in accordance with the provisions of ITA 4.4. Any form of association by the Applicant with ineligible entities either during this prequalification process or subsequent bidding process may be liable for rejection.
- 4.2 For the purpose of applying the eligibility criteria listed in this article 4, "Applicant" would include the single entity or in case of a joint venture ("JV"), each member of the JV, involved or intended to be involved with this prequalification process (as mentioned in Form A.1.2 Applicant's JV Member's Information Form), for any part of the prospective contract(s) including related services.
- 4.3 An Applicant may be a single entity or a combination of entities in the form of a JV either existing or with the intent to enter into a JV supported by a letter of intent or JV Agreement listing out the names of all the JV members. In the case of a JV, all members shall be jointly and severally liable for the execution of the subsequent contract(s) in accordance with the respective contract terms. The JV shall be represented by an authorized representative who shall have the authority from all members of the JV so as to conduct all business for and on behalf of the JV during the prequalification process. The limit on the number of members in a JV would be as specified in the **DS**.
- 4.4 This prequalification exercise is open to only Indian Applicants. An Applicant shall be deemed to be Indian if the Applicant is constituted, incorporated or registered in, and operates in accordance with the provisions of the laws of India, as evidenced by its articles of incorporation and its registration documents, as the case may be.

- 4.5 An Applicant that has been blacklisted/ debarred/ sanctioned by any Multilateral Development Agency (MDA) or any authority in India or the borrowing country in accordance with extant rules and procedures, shall be ineligible to participate in the prequalification/ bidding process as applicable, during such period of time as the sanctioning authority shall have determined. In case the Applicant is blacklisted/ debarred/sanctioned, post the prequalification process (i.e. including during bidding process and/or contract implementation phase), the Applicant shall immediately inform Exim Bank of such blacklisting/ debarment/sanction and reasons thereof. This may lead to cancellation of Applicant's prequalification / contract.
- 4.6 The list of debarred firms and individuals by certain leading MDAs is available as specified in the **DS**. This may not be an exhaustive list of debarred entities but those which are made available centrally on the respective MDA's website. Additionally, there could be lists of debarred entities issued by various government departments/ procuring entities/ corporations and maintained offline.
- 4.7 An Applicant shall be ineligible to be prequalified if (a) it is currently under default on any loan to any Bank/Financial Institution (FI) and its account has been classified as Non-Performing Asset (NPA) as per Central Repository of Information on Large Credits (CRILC) database; and/or (b) its promoters/directors appear in Negative List, RBI Wilful Defaulter List (Suit filed as well as non-suit filed), Credit Information Bureau India Ltd. (CIBIL) Defaulter List and/or any other negative list of central and/or state government agencies, updated from time-to-time. On being included in any of the above lists post the prequalification process (i.e. including during bidding process and/or Contract implementation phase), the Applicant shall immediately inform Exim Bank on the inclusion and reasons for inclusion thereof. This may lead to cancellation of Applicant's prequalification / contract.
- 4.8 An Applicant shall (i) be eligible with respect to the provisions of Public Procurement Orders No. 1 & 2 dated July 23, 2020 and Public Procurement Order No. 3 dated July 24, 2020 issued by Department of Expenditure, Ministry of Finance, Government of India; and (ii) furnish such evidence of eligibility satisfactory to the Bank, as the Bank shall reasonably request.

B. Composition of the Application Document

5. Contents of this Document

- 5.1 This Application Document consists of the Parts indicated below, and which should be read in conjunction with any Corrigendum issued in accordance with ITA 7.
- Part I. Scope of EPC
 - Part II. Instructions to Applicants (ITA)
 - Part III. Data Sheet (DS) to ITA
 - Part IV. Prequalification Criteria and Requirements
 - Part V. Forms
 - Part VI. Questionnaire for Applicants
- 5.2 Unless obtained directly from the Bank, the Bank shall not be responsible for the completeness of the document, responses to requests for clarification, or Addenda to the Application Document in accordance with ITA 7. In case of any discrepancies, documents issued directly by the Bank shall prevail.
- 5.3 An Applicant is expected to study all instructions, and forms in the Application Document and to furnish with its Application all information or documentation as is required by the Application Document.

6. Clarifications

- 6.1 A prospective Applicant requiring any clarification of the Application Document shall contact the Bank in writing at the Bank's address indicated in the **DS**. The Bank will respond in writing to any request for clarification provided that such request is received no later than fourteen (14) days prior to the deadline, or any extension thereof, for submission of the applications. The Bank's response, at its discretion, may be put up on its website and shall include a description of the inquiry (without identifying its source) and corresponding clarification. As a result of a clarification the Bank may, if necessary, amend the Application Document in accordance with the provisions of ITA 7.
- 6.2 Any modification to the Application Document that may become necessary as a result of the clarifications to the queries shall be made by the Bank exclusively through the use of a Corrigendum pursuant to ITA 7.

7. Corrigendum of Application Document

- 7.1 At any time prior to the deadline for submission of Applications, the Bank may amend the Application Document by issuing a Corrigendum.
- 7.2 Any Corrigendum or Addenda issued shall be deemed to be part of the Application Document and shall be published on the Bank's website.
- 7.3 Post Corrigendum, in order to allow sufficient time to the

prospective Applicants in preparing their Applications, or for other good reason, the Bank may, at its discretion, extend the deadline for the submission of Applications in accordance with ITA 16.2.

C. Preparation, Submission and Opening of Applications

- | | |
|--|---|
| 8. Cost towards Application | 8.1 The Applicant shall bear all costs associated with the preparation and submission of its Application. The Bank will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the prequalification process. |
| 9. Language | 9.1 The Application documentation and printed literature that are part of the Application, if in another language, shall be accompanied by an accurate translation of the relevant passages in English language, which shall be the governing language. |
| 10. Documents constituting the Application | 10.1 The Application shall comprise the following: <ul style="list-style-type: none">(a) Application Submission Form, in accordance with ITA 11.1;(b) documentary evidence establishing the Applicant's eligibility, in accordance with ITA 12.1;(c) documentary evidence establishing the Applicant's qualifications, in accordance with ITA 13; and(d) any other document required as specified in the DS. |
| 11. Application Submission Form | 11.1 The Applicant shall complete an Application Submission Form as provided in Part V (Forms). This Form must be completed without any alteration to its format. |
| 12. Documents Evidencing the Applicant's Eligibility | 12.1 To establish its eligibility in accordance with ITA 4, the Applicant shall complete the eligibility declarations in the Application Submission Form and Forms A.1.1 and A.1.2, included in Part V (Forms). |
| 13. Documents Evidencing the Applicant's Qualifications | 13.1 To establish its qualifications in accordance with Part IV, Prequalification Criteria and Requirements, the Applicant shall provide the information requested in the corresponding Forms included in Part V without any alteration to the format. Applicant shall also complete the Questionnaire included in Part VI without any alteration to the questions. Each Form included in Part V and the Questionnaire in Part VI shall be duly signed by the authorized representative of the Applicant. In case of JV, authorized representative of the respective member shall sign. Non-compliance with this clause may result in |

summary rejection of the Application.

13.2 If an Applicant does not manufacture or produce the goods it offers to supply; it shall submit documentation related to Manufacturer's Authorization as specified in the **DS**.

13.3 Wherever a monetary amount is to be stated, Applicant should indicate the USD equivalent using the rate of exchange determined as follows:

- (a) Exchange rates shall be taken from the publicly available source identified in the **DS**. Any error in determining the exchange rates in the Application may be corrected by the Bank during evaluation;
- (b) For data related to financial statements, the amounts shall be mentioned in Indian Rupees (INR). Equivalent amount in USD shall be arrived at using the exchange rate as on 31st March of respective financial year as specified in the **DS**;
- (c) for data related to Liquidity, Annual Residual Contract Value and contracts signed in the current financial year, unless otherwise specified in the **DS**, the exchange rate prevalent as on the working day preceding the date of Invitation for Prequalification (IFP) shall be used to arrive at the USD equivalent as specified in the **DS**; and
- (d) for contracts signed prior to the current financial year, the exchange rate as on 31st March of the respective financial year in which the contract was signed shall be used to arrive at the USD equivalent as specified in the **DS**.

14. Authorized Signatory and Number of Copies

14.1 The Applicant shall prepare one original of the documents comprising the Application as described in ITA 10 and clearly mark it "ORIGINAL". The original of the Application shall be typed or written in indelible ink and shall be signed by a person duly authorized to sign on behalf of the Applicant. In case the Applicant is a JV, the Application shall be signed by all members of the JV.

15. Preparing the Application Envelope

15.1 The Applicant shall enclose the original Application in a sealed envelope that shall:

- (a) be addressed to the Bank, as per ITA 16.1;
- (b) mention the name and address of the Applicant; and
- (c) mention the specific identification of this prequalification process indicated in the **DS** ITA 2.1.

15.2 The Bank will accept no responsibility for not processing any envelope that was not prepared as required in ITA 15.1 above.

- 16. Application Submission Deadline**
- 16.1 Applicants must submit their Applications in dual mode (on-line as well as off-line). Applications shall be received by the Exim Bank at the address and no later than the deadline indicated in the **DS**.
- 16.2 The Bank may, at its discretion, extend the deadline for the submission of Applications by amending the Application Document in accordance with ITA 7.
- 17. Late Applications**
- 17.1 Applications received after the deadline for submission of applications shall not be admissible, and if received, shall be returned unopened to the Applicant.
- 18. Opening of Applications**
- 18.1 The Bank shall open all Applications at the date, time and place specified in the **DS**. Applicants' representatives may be present during opening.

D. Procedures for Evaluation of Applications

- 19. Evaluation to be Confidential**
- 19.1 Information relating to the Applications, their evaluation and result shall be confidential and will not be disclosed to Applicants or any other person(s) not officially concerned with the prequalification process until the official notification of prequalification results is made in accordance with ITA 25.
- 19.2 From the deadline for submission of Applications to the time of notification of the results of the prequalification in accordance with ITA 25, any Applicant who wishes to contact the Bank on any matter related to the prequalification process (except as specified in ITA 20.1 below), may do so only in writing. Canvassing in any form will be grounds for disqualification.
- 20. Clarifications during Evaluation**
- 20.1 During the evaluation of Applications, in case of ambiguity, the Bank may, at its discretion, ask an Applicant for a clarification of its Application, to be submitted within a stated reasonable period of time. Any request for clarification from the Bank and all clarifications from the Applicant shall be in writing. Any clarification submitted by an Applicant that is not in response to a request by the Bank may not be considered.
- 20.2 If an Applicant does not provide (within the time allowed) clarifications and/or documents requested as per the Bank's request for clarification, its Application shall be evaluated based on the information and documents available at the time of evaluation of the Application.

21. Determination of Responsiveness of Applications

21.1 The Bank may reject any Application which is not responsive to the requirements of the Application Document and may not subsequently be made responsive by correction of the causes of non-responsiveness or by substitution or resubmission of the Application or part thereof.

E. Evaluation of Applications and Prequalification of Applicants

22. Evaluation of Applications

22.1 The Bank shall use the criteria and requirements defined in Part IV, Prequalification Criteria and Requirements, to evaluate the qualifications of the Applicants, and no other methods, criteria, or requirements shall be used. The Bank reserves the right to waive minor deviations from the prequalification criteria if they do not materially affect the technical capability and financial resources of an Applicant to perform the contract.

22.2 The qualification and experience of sub-contractor(s), if any, proposed by the Applicant will not be considered for evaluation of the Application.

22.3 Only the qualifications of the Applicant, in the capacity as prime contractor/ member of JV to the project employer, shall be considered. In particular, the qualifications of parent or subsidiary or any other affiliated company of the Applicant, who is not member of the JVCA except as permitted by ITA 4.3, shall not be considered.

22.4 The qualification and experience of the Applicant² for execution of supplies/works contracts in-house or for a parent/ promoter/ group concerns or for Special Purpose Vehicles (SPVs), set up by the Applicant or its group companies, shall not be considered. However, the experience of the SPV can be considered in favour of the Applicant provided it is established through documentary evidence that the SPV was established by the Applicant pursuant to a concession granted/requirement stipulated by a Project Authority who is unrelated to both the Applicant and the SPV and the Letter of Acceptance of bid/ Letter of Award was issued by the Project Authority in favour of the Applicant or a JV comprising the Applicant. Further, the FAC issued by the Project Authority should indicate that

² In case of a public sector Applicant with majority shareholding by the government, experience of execution of supplies/ works/ contracts for government organizations/ enterprises/ JVs shall be considered provided that such organizations/ enterprises are not under the same administrative ministry/ department through which the government holds majority shareholding in the Applicant, unless such supplies/ works/ contracts were awarded to the Applicant through an open competitive process.

the project was executed by the Applicant as an EPC contractor.

23. Bank's Right to Accept or Reject Applications

23.1 The Bank reserves the right to accept or reject any Application, and to annul the prequalification process and reject all Applications at any time, without thereby incurring any liability to the Applicants.

24. Prequalification of Applicants

24.1 All Applicants, whose Applications substantially meet or exceed the specified qualification requirements, will be prequalified by the Bank.

25. Notification of Prequalification

25.1 The Bank shall notify the result of the prequalification process through a letter to the prequalified Applicants and to the applicants not meeting the prequalification criteria.

25.2 Applicants that have not been prequalified may write to the Bank no later than 7 calendar days after the date of intimation by the Bank, of the result of prequalification, to request clarifications regarding the grounds on which they were not prequalified.

26. Subsequent Invitation for Bids

26.1 The Bank shall forward the list of prequalified firms to the Borrower for subsequent invitation of bids.

Part III. Data Sheet (DS) to ITA	
A. General	
ITA 2.1	<p>The identification of the Invitation for Prequalification (IFP) is: GOILOC-215/Guinea/EPC-76</p> <p>The Bank's address is: Export-Import Bank of India Office Block, Tower 1 7thFloor, Adjacent to Ring Road Kidwai Nagar [East] New Delhi -110023 Tel :+91 – 11 – 23474829/23474800 Email: eximloc@eximbankindia.in Website: www.eximbankindia.in</p>
ITA 4.3	<p>The lead partner of the JV shall be the one with the highest share in the JV which shall not be less than 26%. The maximum number of other members in the JV shall be such that each of the other members should have at least 20% share. In case there are two partners in the JV, the Lead Partner should have at least 51% share. The JV can be either an incorporated JV company or an unincorporated consortium/ association [JVCA] based on a memorandum of understanding. In case of unincorporated JVCA, the share shall be determined based on the share in the proceeds of the contract [in terms of percentage] being bid for. In other words, if prequalified and invited to bid, the share of JV members in the contract in terms of value shall be in the proportion as stated above.</p> <p>The Letter of Intent to enter into a JV or JV agreement should contain, inter alia, the following:</p> <ul style="list-style-type: none"> - Names of the Lead Partner and each of the other members - Percentage share of each JV member - Confirmation of Joint and Several Liability of all members of the JV <p>The JV is permissible at Prequalification Stage only. The JV which is prequalified will be sustained for the entire bidding process. JV among prequalified EPC Contractors and non-prequalified EPC Contractors or any other entity is not allowed subsequent to prequalification stage. No change of JV members or change in percentage (%) of share in JV is allowed subsequent to prequalification. A member of JVCA shall not be permitted to participate either in individual capacity or as a member of another JVCA in the same contract package in a prequalification process.</p> <p>The JVCA shall nominate a Lead Partner who shall have the authority to conduct all business for and on behalf of any and all the partners of the JVCA during the prequalification process, tendering process and, in the event the JVCA is awarded the Contract, during contract execution.</p>

	<p>In the event of award of final contract to any JVCA, all the payments to the JVCA shall be made to the bank account of the JVCA and not to the account of individual member(s).</p> <p>The Joint Venture Agreement shall in all respect be governed by and interpreted in accordance with Indian Laws.</p>
ITA 4.6	<p>A list of debarred firms and individuals by: The World Bank is available on the website: http://www.worldbank.org/debarr</p> <p>The Asian Development Bank is available on the website: http://lnadbg4.adb.org/oga0009p.nsf/sancALLPublic?OpenView&count=999</p> <p>The African Development Bank is available on the website: http://www.afdb.org/en/projects-and-operations/procurement/debarment-and-sanctions-procedures/</p> <p>The European Bank for Reconstruction and Development is available on the website: http://www.ebrd.com/pages/about/integrity/list.shtml</p> <p>The Inter-American Development Bank is available on the website: http://www.iadb.org/en/topics/transparency/integrity-at-the-idb-group/sanctioned-firms-and-individuals,1293.html</p>

B. Contents of the Application Document

ITA 6.1	<p>For clarification purposes, the Bank's address is:</p> <p>Mr. Sandeep Kumar Deputy General Manager Export-Import Bank of India Office Block, Tower 1 7th Floor, Adjacent to Ring Road Kidwai Nagar [East] New Delhi -110023 Email: eximloc@eximbankindia.in</p>
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C. Preparation, Submission & Opening of Applications

ITA 10.1 (d)	<p>The preparation and submission of Application Form will be in dual mode (on-line as well as off-line).</p> <p>i) <u>On-line mode of Application</u></p> <p>The applicant shall submit the application through Exim Bank's portal https://locprocure.eximbankindia.in</p> <p>For details for submitting Online Application, please refer the above portal.</p>
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	<p><u>Minimum Requirements:</u></p> <ol style="list-style-type: none"> 1. Computer/Laptop with Internet connection. 2. Operating System: Windows Version: Windows 7/8/10 – 32 or 64 Bit. 3. Java Version: 1.8 or above 4. Mozilla version should be 45.0 and above(x86 only i.e. OS of 32 Bit Version) 5. Digital Certificate: Class III, Signing + Encryption and it should be organizational certificate. <p><u>For any Online technical clarification, kindly contact:</u></p> <p>Bob EProcure Pvt. Ltd. 3 / 4, 3rd Floor, Maruthi Towers, Madivala, SBM, Bangalore Karnataka – 560069</p> <p>Email: pqsupport@bobeprocure.net</p>
	<p>ii) <u>Off-line mode of Application</u></p> <p>The applicant shall forward a hard copy of its application along with a covering letter clearly indicating the name of the project and the Prequalification Reference No.</p> <p>The Applicant shall submit with its application, the following additional documents as attachment to the Application Submission Form:</p> <p>The Applicant shall submit a copy (self-attested on all pages) of Power of Attorney in favour of the person who has been authorized, through an appropriate Company Board Resolution or equivalent document, to sign on behalf of the Applicant. Copy (self-attested) of such relevant company Board Resolution or equivalent document should also be attached.</p> <p>In case the Applicant is a JV, the Applicant shall submit a copy (self-attested on all pages) of Powers of Attorney for each member of the JV along with a copy (self-attested) of relevant Board Resolutions or equivalent documents.</p>
	<p><u>Note: It is mandatory for Applicants to submit the Application in both On-line and Off-line modes. Any Application not submitted in accordance with the requirements mentioned in this Clause will be liable for rejection. In the event of any discrepancy in Application submitted On-line and Off-line, the information submitted in the hard copy (Off-line submission) will prevail.</u></p>
ITA 13.2	<p>Undertaking related to Manufacturer's Authorization in accordance with Form E.4.1 included in Part V of this Application Document.</p>

ITA 13.3	<p>The source for determining exchange rates is: For conversion of foreign currency / Indian rupees (INR) to US Dollar, the Applicants shall use the Reference Rates of Foreign Currency published by Financial Benchmark India Private Ltd (FBIL) (https://www.fbil.org.in/)</p> <p>For the historical exchange rates, which are not made available by FBIL, the reference rate published by Reserve Bank of India (RBI) and available on https://www.rbi.org.in/scripts/ReferenceRateArchive.aspx may be used.</p> <p>In case a particular currency rate is not published by Reserve Bank of India, then the selling rate of such currency shall be taken from the following website: http://www.oanda.com</p>																																				
ITA 13.3(b) & (d)	<p>Applicants shall use the following rates for conversion between USD and INR:</p> <table><tr><td></td><td>USD 1 = INR</td><td>1 INR = USD</td></tr><tr><td>31-Mar-11</td><td>44.6500</td><td>0.0224</td></tr><tr><td>31-Mar-12</td><td>51.1565</td><td>0.0195</td></tr><tr><td>31-Mar-13</td><td>54.3893</td><td>0.0184</td></tr><tr><td>31-Mar-14</td><td>60.0998</td><td>0.0166</td></tr><tr><td>31-Mar-15</td><td>62.5908</td><td>0.0160</td></tr><tr><td>31-Mar-16</td><td>66.3329</td><td>0.0151</td></tr><tr><td>31-Mar-17</td><td>64.8386</td><td>0.0154</td></tr><tr><td>31-Mar-18</td><td>65.0441</td><td>0.0154</td></tr><tr><td>31-Mar-19</td><td>69.1713</td><td>0.0145</td></tr><tr><td>31-Mar-20</td><td>75.665</td><td>0.0132</td></tr><tr><td>31-Mar-21</td><td>73.5047</td><td>0.0136</td></tr></table>		USD 1 = INR	1 INR = USD	31-Mar-11	44.6500	0.0224	31-Mar-12	51.1565	0.0195	31-Mar-13	54.3893	0.0184	31-Mar-14	60.0998	0.0166	31-Mar-15	62.5908	0.0160	31-Mar-16	66.3329	0.0151	31-Mar-17	64.8386	0.0154	31-Mar-18	65.0441	0.0154	31-Mar-19	69.1713	0.0145	31-Mar-20	75.665	0.0132	31-Mar-21	73.5047	0.0136
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31-Mar-21	73.5047	0.0136																																			
ITA 13.3(c)	<p>Applicants shall use the following rates for conversion between USD and INR:</p> <table><tr><td>USD 1 = INR</td><td>1 INR = USD</td></tr><tr><td>74.7148</td><td>0.0133</td></tr></table> <p>As on November 26, 2011</p>	USD 1 = INR	1 INR = USD	74.7148	0.0133																																
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74.7148	0.0133																																				

ITA 14.1	<p>Additionally, one (1) copy in a pen drive shall also be submitted.</p> <p>The prequalification application document (offline version) shall be submitted in spiral or hard bound form only and not as loose sheets in plastic folders. All the pages shall be machine numbered and a table of contents shall be included in the beginning of each volume of documents referring the page numbers of the indexed items.</p>
ITA 16.1	<p>Submission of Application is required in dual mode i.e. on-line as well as off-line as mentioned in ITA 10.1(d).</p> <p>The deadline for Application submission is:</p> <p>Date: January 04, 2021</p> <p>Time: 15:00 hrs</p> <p>For application submission purposes only, the Bank's address is:</p> <p>Bank's address is the same as that indicated in ITA 2.1</p> <p><i>Attention: Mr. Sandeep Kumar, Deputy General Manager</i></p>
ITA 18.1	<p>The opening of the Applications shall be at the Bank's address as that indicated in ITA 2.1</p> <p>Date: January 04, 2021</p> <p>Time: 15:30 hrs</p>

Part IV. Prequalification Criteria and Requirements

This Part contains all the criteria, requirements, and procedures that the Bank shall use to evaluate Applications. The information to be provided in relation to each requirement and the definitions of the corresponding terms can be referred to in the respective Forms.

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A. General

A.1 Nationality	
Requirement:	<ul style="list-style-type: none"> ➤ The Applicant's Nationality shall be in accordance with ITA 4.4 ➤ Documentation and Attachments to be submitted as mentioned below
Documentation to be submitted	Form A.1.1 and A.1.2
Attachments to be submitted	<ul style="list-style-type: none"> ➤ Articles & Memorandum of Association, Certificate of Incorporation /Partnership Deed (in case of partnership firm) of the Applicant in accordance with ITA 4.4 ➤ In case of JV, letter of intent to form JV or JV agreement, in accordance with ITA 4.3 and documents as above for each member of the JV

A.2. Eligibility	
Requirement:	<ul style="list-style-type: none"> ➤ The Applicant shall not be under declaration as ineligible, as described in ITA 4.5, ITA 4.7 and ITA 4.8. ➤ Documentation and Attachments to be submitted as mentioned below
Documentation to be submitted:	Application Submission Form
Attachments	<ul style="list-style-type: none"> ➤ The Applicant shall submit a copy [self-attested on all pages] of Power of Attorney in favour of the person who has been authorized, through an appropriate Company Board Resolution or equivalent document, to sign on behalf of the Applicant. A copy [self-attested] of such relevant company Board Resolution or equivalent document should also be attached. ➤ In case the Applicant is a JV, the Applicant shall submit a copy [self-attested on all pages] of Powers of Attorney for each member of the JV along with copy [self-attested] of relevant Board Resolutions or equivalent documents. ➤ For an Applicant as a single entity or in case of JV, for each member: <ul style="list-style-type: none"> • Permanent Account Number [PAN]: Self attested copy • GST Registration details, as applicable: Self attested copy • Screening Committee Application / Approval of Project Exports Promotion Council of India - PEPC [MOCI].

B. Past Contract Performance and Litigation

B.1 Past Contract Non-performance	
Requirement:	<ul style="list-style-type: none"> ➤ There shall be no instance of contract³ non-performance as a result of Applicant's default since December 01, 2016. (In case of JV, each member shall meet the requirement) ➤ The Applicant shall inform Exim Bank of any such instances occurring post submission of the Prequalification Application. ➤ Documentation and Attachments to be submitted as mentioned below
Documentation to be submitted:	Form B.1.1
Attachments to be submitted:	Documents establishing details included in Form B.1.1

B.2 Pending Contract Litigation	
Requirement:	<ul style="list-style-type: none"> ➤ Applicant shall have a positive 'Adjusted Net Worth'* determined as per the financial statements for the latest financial year (FY 2020-21), adjusted for 'Pending Contractual Litigation Value' as considered below: <ul style="list-style-type: none"> ➤ <ul style="list-style-type: none"> • 'Pending Contractual Litigation Value' shall be deemed to be 25% of the aggregate value of pending litigation across all contracts, net of provisions made in the latest audited financial statements (FY 2020-21), which shall be deducted from the net worth to arrive at the 'Adjusted Net Worth'. <p><u>*Adjusted Net Worth:</u> <i>Net worth as per the latest financial statements less [25% of Pending Contractual Litigation Value less provisions made in the latest audited financial statements for pending contractual litigations] = Positive</i></p> ➤ Documentation and Attachments to be submitted as mentioned below.

³Contract non-performance must be based on all information on fully settled disputes or litigation, i.e. dispute or litigation that has been resolved in accordance with the dispute resolution mechanism under the respective contract and where all appeal instances available to the Applicant have been exhausted.

	➤ In case of JV, each member shall meet the requirement.
Documentation to be submitted:	Form B.2.1
Attachments to be submitted:	Documents establishing details included in Form B.2.1
B.3 Contract Litigation History	
Requirement:	<p>➤ The aggregate amount of awards against the Applicant, if any, since December 01, 2016 shall not exceed 25% of net worth as per the latest audited financial statements. (In case of JV, each member shall meet the requirement.)</p> <p>➤ Documentation and Attachments to be submitted as mentioned below</p>
Documentation to be submitted:	Form B.3.1
Attachments to be submitted:	Documents establishing details included in Form B.3.1

C. Financial Status and Capacity

C.1 Financial Status	
Requirement:	<p>(i) The audited balance sheets, statements of profit & loss and annual reports for the last 5 financial years (FY 2016-17 to 2020-21), shall be submitted and must demonstrate the current soundness of the Applicant's financial position and indicate its prospective long-term profitability in terms of:</p> <ol style="list-style-type: none"> Positive Adjusted Net Worth for each of the last five (5) financial years defined above; Profit (i.e. Profit Before Tax) for at least two (2) out of last five (5) financial years defined above; and Annual EPC Revenue⁴ in any one (1) of the last five (5) financial years as defined above be not less than USD 24.34 million. <p>In case of JVCA, requirement (a) and (b) above shall be met by each member and requirement under (c), each member shall meet at least 25%, lead member shall meet at least 40% and all</p>

⁴ In case of Contracts in INR, the exchange rate of 31st March of the financial year in which the contract was signed will be used to arrive at the USD equivalent.

	<p>members together shall meet 100%.</p> <p>(ii) The Applicant shall demonstrate that it has access to, or has available, liquid assets, lines of credit, and other financial means (independent of any contractual advance payment) sufficient to meet the project cash flow requirements of ongoing contracts including the present contract net of the Applicants other commitments. Minimum required liquid assets and/or credit facilities to be made available⁵ for execution of the contract shall not be less than USD 6.08 million.</p> <p>In case of JVCA, for requirement (ii) above, each member shall meet at least 25%, lead member shall meet at least 40% and all members together shall meet 100%.</p> <p>(iii) Documentation and Attachments to be submitted as mentioned below</p>
Documentation to be submitted:	<p>Forms C.1.1 and Form C.1.3 both certified by the Statutory Auditors of the Applicant (in case of JV, for each member of the JV)</p> <p>Form C.1.2 [in case of JV, for each member of the JV]</p>
Attachments to be submitted:	<p>The Applicant and its parties shall provide copies of audited financial statements for the last five (5) years as defined above. The financial statements shall:</p> <ul style="list-style-type: none"> a) reflect the financial situation of the Applicant or in case of JV for each member, and not an affiliated entity (such as parent company or group member). b) be independently audited and certified by the Statutory Auditors/ Chartered Accountants in accordance with applicable legislation. c) be complete, including all notes to the financial statements. d) correspond to accounting periods already completed and audited. <p>Supporting documents issued by the Banks for additional financial means for likely future commitments to be attested by the respective banks. These documents shall be of latest available date and shall be valid beyond the last date of submission of the PQ Application.</p>

⁵ Exchange rate prevalent as on the working day preceding the date of Invitation for Prequalification (IFP) shall apply [Refer ITA 13.3(c)].

C.2 Value of ongoing contracts	
Requirement	<ul style="list-style-type: none"> ➤ Aggregate annual residual value⁶ of all ongoing contracts shall not be more than 350% of the highest annual turnover in last five (5) years as defined above. In case of JV, this shall apply to each member. ➤ Documentation and Attachments to be submitted as mentioned below.
Documentation to be submitted:	Form C.2.1 certified by Chartered Accountants
Attachments to be submitted:	<p>(a) The Declaration of Sanctioned, Utilised and the Unutilised Credit Facilities of Fund Based and Non-Fund Based to meet the cash flow requirements for works currently in progress</p> <p>(b) The Contractual Declaration of Non-funded Facilities including (Bank Guarantees) used for the execution of contracts (including Contract Title, Source/Bank, Objective, Amount, Validity Period)</p>

D. Experience

D.1 General Experience	
Requirement:	<ul style="list-style-type: none"> ➤ Experience in EPC contracts in Construction/Upgradation of Multi-Specialty Hospital and Supply and installation of Medical Equipment in the role of prime contractor or JV member to the main client, in India completed during the last seven (7) years, starting from December 01, 2014 and up to application submission deadline. (In case of JV, each member shall meet the requirement). ➤ Documentation and Attachments to be submitted as mentioned below.
Documentation to be submitted:	Form D.1.1
Attachments to be submitted:	<ul style="list-style-type: none"> ➤ Final Acceptance Certificate/ Completion Certificate/ Testimonial Letters issued by the Project Authority for each contract listed in Form D.1.1 giving, inter alia, details of scope and value of work executed by the Applicant, contract start and completion dates.

⁶ Exchange rate prevalent as on the working day preceding the date of Invitation for Prequalification (IFP) shall apply [Refer ITA 13.3(c)].

	<p>In case of projects executed through a Special Purpose Vehicle (SPV) under a concession agreement, FAC shall be issued by the Concession Granting Authority.</p> <p>➤ In case the contracts listed in Form D.1.1 are executed by the Applicant through an SPV under a concession agreement, either singly or in joint venture, the following additional documents/information should be submitted:</p> <ul style="list-style-type: none">❖ Copy of Letter of Acceptance of the bid issued by the Concession Granting Authority in favour of the Applicant or a JV comprising the Applicant; and❖ Copy of Concession Agreement indicating the shareholding structure of the SPV establishing that the SPV is wholly held by the Applicant or by a JV comprising the Applicant; <p>➤ In case the contracts listed in Form D.1.1 are executed by the Applicant as a member of JV, a copy of Agreement between Project Authority and JV and the JV Agreement to substantiate Individual JV member's delineated roles, responsibilities and scope and value of work.</p> <p>➤ Subcontractors' experience and resumes, if any, submitted with the application shall not be taken into account in determining the Applicant's compliance.</p>												
D.2 Specific Experience	Refer Part I: Scope of EPC for details												
Requirement:	<p>1. At least the number and value of contracts as mentioned below, demonstrating experience for the project of Multi-Specialty Hospital Construction/Upgradation and Supply and installation of Medical Equipment, in the role of prime contractor or JV member⁷ to the main client/project employer, completed between December 01, 2014 and application submission deadline:</p> <table><tr><td></td><td>No. of Contracts</td><td>Value⁸ of Each Contract (USD million)</td></tr><tr><td>Option I</td><td>3</td><td>21.09</td></tr><tr><td colspan="3">OR</td></tr><tr><td>Option II</td><td>2</td><td>26.37</td></tr></table>		No. of Contracts	Value⁸ of Each Contract (USD million)	Option I	3	21.09	OR			Option II	2	26.37
	No. of Contracts	Value⁸ of Each Contract (USD million)											
Option I	3	21.09											
OR													
Option II	2	26.37											

⁷Experience shall be considered on basis of scope of work of the Applicant in that JV for the contract under reference.

⁸In case of contracts in INR, for contracts signed in the current financial year, the exchange rate prevalent as on the date of Invitation for Prequalification (IFP) shall be used to arrive at USD equivalent. For other contracts, the exchange rate as on 31st March of the financial year in which the contract was signed shall be used to arrive at the USD equivalent.

	OR		
	Option III	1	42.18
	<p>2. Additionally, one of the above contracts /other completed contracts should involve construction of at least one 100 bedded hospital with allied services.</p> <p>3. The Applicant shall submit the completion certificate as document of proof for completion of the similar nature of work and mention the date and cost / number of beds of completion of Multi-Specialty Hospital.</p> <p>4. In case of JVCA, the requirements specified in (1) & (2) above shall be met as under:</p> <ul style="list-style-type: none">a. Eligibility in terms of Contract Value shall be met by each of the JVCA member, and cannot be aggregated.b. Contracts meeting above criterion by members of the JVCA may be aggregated to meet the criterion on number of contracts.c. At least one of the JVCA member must meet the technical aspects mentioned at 2 above. <p>In addition to the above, each member of JVCA shall demonstrate experience of at least one contract of 50% of the value indicated under Option I above.</p> <p>5. Subcontractors’ experience and resumes, if any, submitted with the application will not be taken into account in determining the Applicant’s compliance.</p> <p>6. Documentation and Attachments to be submitted as mentioned below.</p>		
Documentation to be submitted:	Form D.2.1		
Attachments to be submitted:	<ul style="list-style-type: none">➤ Final Acceptance/ Completion Certificate/ Testimonial Letters issued by the Project Authority for each contract listed in Form D.2.1 giving, inter alia, details of scope and value of work executed by the Applicant, contract start and completion dates. In case of projects executed through a Special Purpose Vehicle (SPV) under a concession agreement, FAC shall be issued by the Concession Granting Authority.➤ In case the contracts listed in Form D.2.1 are executed by the Applicant through an SPV under a concession agreement, either singly or in joint venture, the following additional		

	<p>documents/information should be submitted:</p> <ul style="list-style-type: none"> ❖ Copy of Letter of Acceptance of the bid issued by the Concession Granting Authority in favour of the Applicant or a JV comprising the Applicant; and ❖ Copy of Concession Agreement indicating the shareholding structure of the SPV establishing that the SPV is wholly held by the Applicant or by a JV comprising the Applicant <p>➤ In case the contracts listed in Form D.2.1 are executed by the Applicant as a member of JV, a copy of Agreement between Project Authority and JV and the JV Agreement to substantiate Individual JV member's delineated roles, responsibilities and scope and value of work.</p>
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E. Quality Assurance

E.1 Certified Management System	
Requirement:	ISO Accreditation / Certified Quality Management System
Documentation to be submitted:	Form E.1.1
Attachments to be submitted:	Self-attested copy of ISO Accreditation / Quality Management System Certificate valid as on the deadline for submission of application

E.2 Equipment			
Requirement:	The Applicant must confirm that it can avail and deploy the following key tools & plants/ equipment for execution of the scope of work as defined in Part I:		
	Sr. No.	Equipment type & Characteristics	Minimum number required
	1	Hydraulic Excavator	2
	2	Tipper Truck	2
	3	Dewatering Pumps	2
	4	Loader	2
	5	Crane	2
	6	Concrete Pump	2
	7	Large Concrete Mixer	2
	Note: The above list of <i>equipment is an indicative</i>		

	<i>list. The complete list of equipment would be made available at Tender stage</i> ➤ Documentation and Attachments to be submitted as mentioned below
Documentation to be submitted:	Form E.2.1
Attachments to be submitted:	None

E.3 Skilled Human Resources

Requirement:

Applicant must demonstrate that it can deploy the personnel for the key positions that meet the following requirements:

No.	Position	Nos	Qualification	Total Work Experience (years)	Experience in similar work (years)
1	Project In-Charge	1	Postgraduate / Graduate Degree in Civil Engineering or equivalent	10	5
2	Project Manager	2		10	5
3	Civil Engineer – Project	4			5
4	Electrical Expert	2	Postgraduate / Graduate Degree in Electrical Engineering or equivalent	10	5
5	Surveyors	2	Graduate Degree in Civil Engineering	5	2
6	Hospital Development Manager	1	Postgraduate / Graduate Degree in Hospital Management / Administration	7	5

The applicant is required to submit an undertaking to engage and deploy

- Applicant must demonstrate that it can deploy personnel

	having experience in Supply, Installation, Testing and Commissioning of the medical equipment for the key positions that meet the following requirements:				
	No.	Position	Nos	Qualification	Total Work Experience (years)
	1	Project Manager	1	Postgraduate /	10
	2	Project In-Charge	2	Graduate Degree in	10
	3	Project Officers	4	Biomedical Engineering	5
<p>The applicant is required to submit an undertaking to engage and deploy personnel as above</p> <p><i>Note: The above list of manpower requirement is an indicative list. The complete list of staff would be made available at Tender stage.</i></p>					
Documentation to be submitted:	Form E. 3.1				
Attachments to be submitted:	None				

E.4 Manufacturer's Authorisation (Undertaking)

Requirement:	<ul style="list-style-type: none"> In the case of an Applicant who offers to supply and/or install equipment in accordance with Part I of the Application Document that the Applicant did not manufacture or otherwise produce, the Applicant shall submit an undertaking to submit Manufacturer's Authorization(s) for all major equipment in favour of the Applicant to bid for the subsequent contract confirming warranty support, in the event of prequalification and submission of bid by the Applicant. Documentation to be submitted as mentioned below
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Documentation to be submitted:	Form E.4.1
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F. Confirmation of eligibility under Public Procurement Orders

F.1 Confirmation of eligibility under Public Procurement Orders	
Requirement:	Applicant to confirm their eligibility for the prequalification according to the provisions of Public Procurement Orders No. 1 & 2 dated July 23, 2020 and Public Procurement Order No. 3 dated July 24, 2020 issued by the Public Procurement Division of the Department of Expenditure, Ministry of Finance, Government of India
Documentation to be submitted:	Form F.1.1

NOTE:

The Evaluation Criteria for Prequalification of Applicants

Sr. No.	Description	Remarks
A.	General	Evaluation on Pass/ Fail basis
B.	Past Contract Performance and Litigation	Evaluation on Pass/ Fail basis
C.	Financial Status and Capacity	Evaluation on Pass/ Fail basis
D.	Experience	Evaluation on Pass/ Fail basis
E.	Quality Assurance	Evaluation on Pass/ Fail basis
F.	Eligibility under Public Procurement Orders	Evaluation on Pass/ Fail basis

Part V. Forms
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Application Submission Form

Date: *[insert day, month, and year]*
IFP No. and title: *[insert IFP number and title]*

To: *[insert full name of Bank]*

We, the undersigned, apply to be prequalified for the referenced IFP and declare that:

- (a) We have examined and have no reservations to the Application Document, including Corrigendum No(s)._____, issued in accordance with Instructions to Applicants (ITA) 7: *[insert the number and issuing date of each corrigendum or "nil" if no corrigendum is issued]*.
- (b) We meet the eligibility requirements as stated in ITA 4.1, we have not been currently blacklisted/debarred/ sanctioned in accordance with ITA 4.5. Subsequent to the deadline for Application submission, in case we are blacklisted/debarred/sanctioned, we shall immediately inform Exim Bank of such blacklisting/debarment/sanction and reasons thereof, in accordance with ITA 4.5;
- (c) We confirm that we are currently not under default on any loan to any Bank/FI and our account has not been classified as Non-Performing Asset (NPA) with any Bank/FI. We further confirm that none of our companies/promoters/directors appear in RBI Caution List, RBI Willful Defaulter List (Suit filed as well as non-suit filed), Credit Information Bureau India Ltd. (CIBIL) Defaulter List, and any other negative list of central and state government agencies, updated from time-to-time. On being included in any of the above lists, we shall immediately inform Exim Bank on the inclusion and reason for inclusion thereof, in accordance with ITA 4.7;
- (d) We understand that you may cancel the prequalification process at any time and that you are neither bound to accept any Application that you may receive nor to invite the prequalified Applicants to bid for subsequent contract(s) subject to this prequalification process, without incurring any liability to the Applicants, in accordance with ITA 23.1.
- (e) We hereby confirm that we have not appointed any agent and we have not paid any agency commission for this Prequalification process. If prequalified, we also confirm that we will not appoint any agent and nor will we pay any agency commission for the corresponding tendering process or execution of the contract.
- (f) We further declare that **we are/are not**⁹ facing any investigation by any Government procuring entity/ corporation or Multilateral Development Agencies (MDA). (If yes, please provide details in a separate sheet, as necessary.)
- (g) All information, statements and description contained in the Application are in all respect true, correct and complete to the best of our knowledge and belief. We understand that misrepresentation of facts in our Application and contravention to ITA 3, inter alia, may lead to rejection of our Application/ cancellation of prequalification.

⁹ *strike off whichever is not applicable*

Signed *[insert signature(s) of an authorized representative(s) of the Applicant]*

Name *[insert full name of person(s) signing the Application]*

In the capacity of *[insert capacity of person(s) signing the Application]*

Address *[insert street number/town or city/country address]*

Dated on *[insert day number]* day of *[insert month]*, *[insert year]*

[For a joint venture, all members shall sign. Failure to comply with this requirement may result in rejection of Application]

Encl: Checklist of forms and documents

Checklist for Various Forms and Documents to be submitted

Form No.	Details of Forms and Documents	Page no.
	NEFT acknowledgement receipt towards payment of Processing Fee	
A.1.1	Applicant Information Form	
	1. Articles & Memorandum of Association	
	2. Certificate of Incorporation (or equivalent documents of constitution or association), and/or documents of registration	
	3. PAN and GST Registration Details	
	4. Letter of intent to form JV or JV agreement, in case of JV	
	5. Organizational chart	
	6. List of Board of Directors with their complete designation in case of nominee directors	
	7. The beneficial ownership with respective shareholding and nationality of shareholders	
	8. A copy (self-attested on all pages) of Power of Attorney in favour of the person who has been authorised, through an appropriate Company Board Resolution or equivalent document, to sign on behalf of the Applicant	
	9. A copy of relevant Company Board Resolution referred to in item No. 8 above	
A.1.2 *	Applicant's JV Member's Information Form [in case Applicant is a JV]	
*	1. Articles & Memorandum of Association of the JV Member	
*	2. Certificate of Incorporation (or equivalent documents of constitution or association), and/or documents of registration, of the JV Member	
*	3. PAN and GST Registration Details of the JV Member	
*	4. Organizational chart of the JV Member	
*	5. List of Board of Directors with their complete designation in case of nominee directors of the JV Member	
*	6. The beneficial ownership with respective shareholding and nationality of shareholders of the JV Member	
*	7. A copy (self-attested on all pages) of Power of Attorney in favour of the person who has been authorised, through an appropriate Company Board Resolution or equivalent document, to sign on behalf of the Applicant	
*	8. A copy of relevant Company Board Resolution referred to item No. 7 above.	
B.1.1*	Non-Performed Contracts	
*	1. Documents establishing details included in Form B.1.1	
B.1.2 *	Pending Litigation	
*	1. Documents establishing details included in Form B.2.1	
B.1.3 *	Litigation History	
*	1. Documents establishing details included in Form B.3.1	
C.1.1*	Financial Status & Capacity, certified by the Statutory Auditors of the	

	Applicant	
C.1.2 *	Sources of Finance	
*	1. Audited Annual Reports for the last 5 years	
*	2. Statement of Consolidated Credit Facilities (sanctioned, utilised and available) from Lead Banker or respective Bank statements duly attested by the respective banks.	
C.1.3 *	Annual EPC Turnover, certified by the Statutory Auditors of the Applicant	
C.2.1 *	Ongoing Contracts (Certified by Chartered Accountants)	
D.1.1*	General Experience	
*	1. Final Acceptance Certificate/ Completion Certificate/ Testimonial Letters issued by the employer for each contract listed in Form D.1.1	
*	2. In case the contracts listed in Form D.1.1 are executed by the Applicant through an SPV under a concession agreement, either singly or in joint venture, the following additional documents/information should be submitted: a. Copy of Letter of Acceptance of the bid issued by the Concession Granting Authority in favour of the Applicant or a JV comprising the Applicant; b. Copy of Concession Agreement indicating the shareholding structure of the SPV establishing that the SPV is wholly held by the Applicant or by a JV comprising the Applicant provided the Letter of Acceptance of bid by the Concession Authority is issued in favour of the JV comprising the Applicant.	
*	3. In case the contracts listed in Form D.1.1 are executed by the Applicant as a member of JV, a copy of Agreement between Project Authority and JV and the JV Agreement to substantiate Individual JV member's delineated roles and responsibilities and scope and value of work.	
D.2.1 *	Specific Experience	
*	1. Final Acceptance Certificate/ Completion Certificate/ Testimonial Letters issued by the employer for each contract listed in Form D.2.1	
*	2. In case the contracts listed in Form D.2.1 are executed by the Applicant through an SPV under a concession agreement, either singly or in joint venture, the following additional documents/information should be submitted: a. Copy of Letter of Acceptance of the bid issued by the Concession Granting Authority in favour of the Applicant or a JV comprising the Applicant; b. Copy of Concession Agreement indicating the shareholding structure of the SPV establishing that the SPV is wholly held by the Applicant or by a JV comprising the Applicant provided the Letter of Acceptance of bid by the Concession Authority is issued in favour of the JV comprising the Applicant.	
*	3. In case the contracts listed in Form D.2.1 are executed by the Applicant as a member of JV, a copy of Agreement between Project Authority and JV and the JV Agreement to substantiate Individual JV member's delineated roles and responsibilities and scope and value of work.	
E.1.1	Certified Management System	
	Self-attested copy of ISO Accreditation / Quality Management System	

	Certificate	
E.2.1	Contractor's Equipment Details Undertaking stating that the equipment listed under E.2. Contractor's Equipment can be arranged and deployed at site.	
E.3.1	Skilled Human Resources (Undertaking to deploy list of dedicated Human resources)	
E.4.1	Manufacturer's Authorisation (Undertaking)	
F.1.1	Confirmation of eligibility under Public Procurement Orders	F.1.1
Part VI. *	Questionnaire for Applicants	

Note: i. Please insert page numbers

ii. Documents marked '*' to be submitted for each JV member separately.

Form A.1.1**Applicant Information Form**

(to be filled by Applicant if being a Single Entity or as Lead member of JV)

Date: *[insert day, month, year]*IFP No. and title: *[insert IFP number and title]*Page *[insert page number]* of *[insert total number]* pages

Applicant's name <i>[insert full name]</i>
In case of Joint Venture (JV), name of each member: <i>[insert full name of each member in JV]</i>
Applicant's country* of registration: <i>[indicate country of Constitution]</i>
Applicant's actual year of incorporation: <i>[indicate year of Constitution]</i>
Applicant's legal address [registered in India]: <i>[insert street/ number/ town or city/ country]</i>
Applicant's authorized representative information Name: <i>[insert full name]</i> Address: <i>[insert street/ number/ town or city/ country]</i> Telephone/Fax numbers: <i>[insert telephone/fax numbers, including country and city codes]</i> E-mail address: <i>[indicate e-mail address]</i>
<p>1. Attached are copies of original documents of</p> <p><input type="checkbox"/> Articles & Memorandum of Association, Certificate of Incorporation (or equivalent documents of constitution or association), and/or documents of registration of the legal entity named above, in accordance with ITA 4.4.</p> <p><input type="checkbox"/> In case of JV, letter of intent to form JV or JV agreement, in accordance with ITA 4.3.</p> <p>2. Included are the PAN, GST Registration details, organizational chart, a list of Board of Directors with their complete designation in case of nominee directors, and the beneficial ownership with respective shareholding and nationality of shareholders.</p>

* Note: Applicant's attention is drawn to ITA 4.1 pursuant to which this prequalification process is open to only Indian entities.

Form A.1.2**Applicant's JV Member's Information Form**

[The following form is in addition to Form A.1.1 (in case the Applicant is a JV), and shall be completed separately to provide information relating to each JV member]

Date: *[insert day, month, year]*

IFP No. and title: *[insert IFP number and title]*

Page *[insert page number]* of *[insert total number]* pages

Applicant name:

[insert full name of the JV]

Applicant's JV Member's name:

[insert full name of Applicant's JV Member]

Applicant's JV Member's country* of registration:

[indicate country of registration]

Applicant JV Member's date of constitution:

[indicate date of constitution in dd/mmm/yyyy]

Applicant JV Member's legal address registered in India:

[insert street/ number/ town or city/ country]

Applicant JV Member's authorized representative information

Name: *[insert full name]*

Address: *[insert street/ number/ town or city/ country]*

Telephone/Fax numbers: *[insert telephone/fax numbers, including country and city codes]*

E-mail address: *[indicate e-mail address]*

1. Attached are copies of original documents of Articles & Memorandum of Association, Certificate of Incorporation (or equivalent documents of constitution or association), and/or registration documents of the legal entity named above, in accordance with ITA 4.4.
2. Included are the PAN, GST Registration details, organizational chart, a list of Board of Directors, and the beneficial ownership.

* Note: Applicant's attention is drawn to ITA 4.1 pursuant to which this prequalification process is open to only Indian entities

Form B.1.1/ B.2.1/ B.3.1**Past Contract Non-Performance, Pending Litigation and Litigation History**

[Each of the following tables shall be filled in for the Applicant and for each member of a Joint Venture]

Applicant's Name: *[insert full name]*

Date: *[insert day, month, year]*

Joint Venture Member Name: *[insert full name]*

IFP No. and title: *[insert IFP number and title]*

Page *[insert page number]* of *[insert total number]* pages

Information pertaining to: *[Insert name of JV Leader or JV Member/s]*

Form B.1.1			
Non-Performed Contracts in accordance with Part IV, Prequalification Criteria and Requirements			
<input type="checkbox"/> Contract non-performance did not occur since the date specified in Part IV, Prequalification Criteria and Requirements, Sub-Factor B.1.			
<input type="checkbox"/> Contract(s) not performed since the date specified in Part IV, Prequalification Criteria and Requirements, requirement B.1			
Year	Non-performed portion of Contract	Contract Identification	Total Contract Amount (current value, currency, exchange rate and US\$ equivalent)
<i>[insert financial year]</i>	<i>[insert amount and percentage]</i>	Contract Identification: <i>[indicate complete contract name/ number, date, value and any other identification]</i> Name of Employer: <i>[insert full name]</i> Address of Employer: <i>[insert street/city/country]</i> Reason(s) for non-performance: <i>[indicate main reason(s)]</i>	<i>[insert amount in USD equivalent and specify exchange rate and date]</i>
	<i>Total:</i>		

Form B.2.1				
Pending Litigation, in accordance with Part IV, Prequalification Criteria and Requirements				
<input type="checkbox"/> No pending litigation in accordance with Part IV, Prequalification Criteria and Requirements, Sub-Factor B.2				
<input type="checkbox"/> Pending litigation in accordance with Part IV, Prequalification Criteria and Requirements, Sub-Factor B.2 as indicated below.				
Year of dispute	Amount in dispute (currency)	Contract Identification	Total Contract Amount (currency), USD Equivalent (exchange rate)	Amount of specific provision already made, if any
<i>[insert financial year]</i>	<i>[insert amount]</i>	Contract Identification: <i>[indicate complete contract name, number, date, value and any other identification]</i> Name of Employer: <i>[insert full name]</i> Address of Employer: <i>[insert street/city/country]</i> Matter in dispute: <i>[indicate main issues in dispute]</i> Party who initiated the dispute: <i>[indicate "Employer" or "Contractor"]</i> Status of dispute: <i>[Indicate if it is being treated by the Adjudicator, under Arbitration or being dealt with by the Judiciary]</i>	<i>[insert amount]</i>	<i>[insert amount in USD equivalent and specify exchange rate]</i>
	<i>Total:</i>			<i>Total:</i>

Form B.3.1			
Litigation History, in accordance with Part IV, Prequalification Criteria and Requirements			
<input type="checkbox"/> No litigation since the date specified in Part IV, Prequalification Criteria and Requirements, Sub-Factor B.3.			
<input type="checkbox"/> Litigation Awards in accordance with Part IV, Prequalification Criteria and Requirements, Sub-Factor B.3 as indicated below.			
Year of award	Outcome as percentage of Net Worth	Contract Identification	Total Contract Amount (currency), USD Equivalent (exchange rate)
<i>[insert financial year]</i>	<i>[insert percentage]</i>	Contract Identification: <i>[indicate complete contract name, number, date, value and any other identification]</i> Name of Employer: <i>[insert full name]</i> Address of Employer: <i>[insert street/city/country]</i> Matter in dispute: <i>[indicate main issues in dispute]</i> Party who initiated the dispute: <i>[indicate "Employer" or "Contractor"]</i> Result of dispute: <i>[Indicate if resolution was treated by the Adjudicator, under Arbitration or dealt with by the Judiciary and whether resolved in favour or against the Applicant]</i>	<i>[insert amount in USD equivalent and specify exchange rate and date]</i>
	<i>Total:</i>		

Form C.1.1**Financial Status and Capacity**

[The following table shall be filled in for the Applicant and for each member of a Joint Venture and shall be certified by the Statutory Auditors. Failure to comply with this requirement may result in rejection of the Application.]

Applicant's Name: *[insert full name]*

Date: *[insert day, month, year]*

Joint Venture Member Name: *[insert full name]*

IFP No. and title: *[insert IFP number and title]*

Page *[insert page number]* of *[insert total number]* pages

Information pertaining to : *[Insert name of JV leader or JV member/s]*

1. Financial data

Type of Financial information in	Historic information for previous five (5) years, (amount in Indian Rupees)				
	FY 2016-17	FY 2017-18	FY 2018-19	FY 2019-20	FY 2020-21
Sources of Fund					
Share Holder's Fund					
Loan Fund					
Application of Fund					
Fixed Assets					
Investments					
Net Current Assets					
(i) Current Assets, loans and advances					
Less: (ii) Current liabilities & provisions					
Misc. exp. to the extent not W/Off or adjusted					
Profit and Loss Account					
Net Worth					
Net Worth					
Information from Income Statement					
Income					
Expenditure					
Profit/(Loss) Before Tax (PBT)					
Profit/(Loss) After Tax (PAT)					
Information From Cash Flow Statement					

Part V. Forms

Cash Flow from Operating Activities					
Cash Flow from Investments					
Cash Flow from Financing Activities					

Registration No/ Membership No:
(of the Statutory Auditors of the Applicant/each JV member)

Stamp

Date:

Place:

UDIN:

Form C.1.2
Sources of Finance

[The following table shall be filled in for the Applicant and each partner in case of a Joint Venture]

Applicant's Name: [insert full name]

Date: [insert day, month, year]

Joint Venture Member Name: [insert full name]

IFP No. and title: [insert IFP number and title]

Page [insert page number] of [insert total number] pages

Information pertaining to: [Insert name of JV Leader or JV member/s]

Specify sources of finance to meet the cash flow requirements for works currently in progress

A. Details of Credit Facilities available to the Applicant **(amount in Indian Rupees)**

Sr. No	Type of Facility	Sanctioned Limit	Utilised Limit	Unutilised Limit
	Fund Based Limits			
	a.			
	b.			
	c.			
	Total Fund Based			
	Non-fund Based Limits			
	a			
	b			
	C			
	Total Non –fund Based			
	Total Fund and Non-fund Based Limit			

B. Details of Liquid Assets such as cash and bank balance, marketable securities and any other financial means which may be used meet the cash flow requirements for works currently in progress by the Applicant

Sr. No.	Type of Liquid Assets	Amount (in Indian Rupees)
1.		
2.		
3.		

3. Financial documents

The Applicant and its parties shall provide copies of audited financial statements for last five years as defined in Part IV, Prequalification Criteria and Requirements, Sub-factor C.1. The financial statements shall:

- (a) reflect the financial situation of the Applicant or in case of JV for each member, and not of an affiliated entity (such as parent company or group member);
 - (b) be independently audited or certified in accordance with local legislation;
 - (c) be complete, including all notes to the financial statements;
 - (d) correspond to accounting periods already completed and audited.
- ☐ Attached are copies of financial statements for the **five** years required above; and complying with the requirements.
- ☐ Please note that printed Audited Annual Reports are to be certified by the Statutory Auditors duly signed and stamped.
- ☐ Please submit Statement of Consolidated Credit Facilities (sanctioned, utilised and available) from Lead Banker or respective Bank statements.

:

Form C.1.3
Annual EPC Turnover

[The following table shall be filled in for the Applicant and for each member of a Joint Venture and shall be certified by the Statutory Auditors. Failure to comply with this requirement may result in rejection of the Application.]

Applicant's Name: *[insert full name]*

Date: *[insert day, month, year]*

Joint Venture Member Name: *[insert full name]*

IFP No. and title: *[insert IFP number and title]*

Page *[insert page number]* of *[insert total number]* pages

Information pertaining to: *[Insert name of JV leader or JV member/s]*

Year	Annual Turnover Data						
	EPC Turnover Amount (INR)			Total Turnover (INR)	EPC Turnover as % of Total Turnover	Exchange rate* (v/s USD)	EPC Turnover in USD equivalent
	Contr acts in India	Overse as Contrac ts	Total EPC Turnover				
	[A]	[B]	C = [A+B]	[D]	C/D*100	[E]	C/E
2016-2017							
2017-2018							
2018-2019							
2019-2020							
2020-2021							

* Refer ITA 13.3 for source of exchange rate. Exchange rate prevalent on 31st March shall be used to calculate turnover for respective financial year.

Registration No/ Membership No:
(of the Statutory Auditors of the Applicant/each JV member)
Date:

Stamp

Place:

UDIN:

Form C.2.1
Ongoing Contracts

[The following table shall be filled in for the Applicant and for each member of a Joint Venture and shall be certified by a Chartered Accountant. Failure to comply with this requirement may result in rejection of the Application.]

Applicant's Name: *[insert full name]*

Date: *[insert day, month, year]*

Joint Venture Member Name: *[insert full name]*

IFP No. and title: *[insert IFP number and title]*

Page *[insert page number]* of *[insert total number]* pages

Information pertaining to: *[Insert name of JV leader or JV member/s]*

Contract Identification	Role of Applicant	Start Date	Contractual Completion Date	Intended/ Revised Completion Date	Residual period for completion	Residual value of Work	Annual Residual value of Work
1	2	3	4	5	6	7	8
Contract Ref: Brief Title of the works: Amount of contract: <i>[insert amount in currency, mention currency used, exchange rate and US\$ equivalent*]</i> Name & Address of Employer:	<i>[insert "Prime Contractor" or "JV Member"]</i>				<i>[Insert period in years starting from Application Submission Deadline. In case less than a year, value to be considered shall be 1]</i>	<i>[Insert value in US\$ equivalent including amount billed but pending payment up to deadline for submission of Application]</i>	<i>[Insert value in US\$ equivalent] [7 divide by 6]</i>
							<i>[Insert Total for all Contracts in USD]</i>

* Exchange rate prevalent as on the working day preceding the date of Invitation for Prequalification (IFP) shall apply to ascertain residual value in equivalent USD. Refer ITA 13.3 for source of exchange rate

Registration No/ Membership No:
(of the Chartered Accountants of the Applicant/each JV member)

Stamp

Date:

Place:

UDIN:

Form D.1.1**General Experience**

[The following table shall be filled in for the Applicant and in the case of a JV Applicant, for each Member]

Applicant's Name: *[insert full name]*

Date: *[insert day, month, year]*

Joint Venture Member Name: *[insert full name]*

IFP No. and title: *[insert IFP number and title]*

Page *[insert page number]* of *[insert total number]* pages

Information pertaining to: *[Insert name of JV leader or JV member/s]*

[Identify contracts that demonstrate similar experience in India pursuant to Part IV, Prequalification Criteria and Requirements, Sub-Factor D.1. List contracts chronologically, according to their commencement (starting) dates and attach Final Acceptance Certificates.]

Contract Identification	Start Date	Initial Contractual End Date	Actual Completion Date and Reasons for delay, if any	Role of Applicant
Contract name: <i>[insert full name]</i> Brief Description of the works performed by the Applicant: <i>[describe works performed briefly]</i> Amount of contract: <i>[insert amount in currency, mention currency used, exchange rate and US\$ equivalent*]</i> Name of Employer: <i>[indicate full name]</i> Address: <i>[indicate street/number/town or city/country]</i>	<i>[indicate date as dd/mm/ yyyy]</i>	<i>[indicate date as dd/mm/ yyyy]</i>		<i>[insert "Prime Contractor" or "JV Member"]</i>

* Refer ITA 13.3 for date and source of exchange rate

Final Acceptance Certificate/Completion Certificate / Testimonial Letters issued by the employer / Concession Granting Authority in case of SPV to be attached for each contract in an orderly fashion.

Form D.2.1**Specific EPC Experience**

[The following table shall be filled in for contracts completed by the Applicant, and each member of a Joint Venture, as applicable, pursuant to Part IV, Prequalification Criteria and Requirements, Sub-Factor D.2.]

Applicant's Name: *[insert full name]*

Date: *[insert day, month, year]*

Joint Venture Member Name: *[insert full name]*

IFP No. and title: *[insert IFP number and title]*

Page *[insert page number]* of *[insert total number]* pages

Information pertaining to: *[Insert name of JV leader or JV member/s]*

Information

Similar Contract No.	<i>[insert number] of [insert number of similar contracts required]</i>		
Contract Identification	<i>[insert contract name and number, if applicable]</i>		
Contract date	<i>[dd/mm/yyyy]</i>		
Completion date	Contractual: <i>[dd/mm/yyyy]</i>	Actual: <i>[dd/mm/yyyy]</i>	
Role in Contract <i>[check the appropriate box]</i>	Prime Contractor <input type="checkbox"/>	Member in JV <input type="checkbox"/>	
Total Contract Amount	<i>[insert total contract amount in contract currency]</i>		US\$ <i>[insert Exchange rate and total contract amount in US\$ equivalent]*</i>
If member in a JV, specify participation in total Contract amount	<i>[insert a percentage amount]</i>	<i>[insert total contract amount in local currency]</i>	<i>[insert exchange rate and total contract amount in US\$ equivalent]*</i>
Employer Details	Employer's Name: Address: Telephone, fax number, E-mail:		
Description of the similarity in accordance with Sub-Factor D.2 of Part IV:	<i>[Name the Sector/ Sub-sector][Briefly mention the similarity in terms of sectoral characteristics and technical aspects listed in Sub-Factor D.2]</i>		
For the above contract, mention the following attributes			
1. Capacity/ Physical size of key works items	<i>[insert capacity/ physical size of key work items]</i>		
2. Complexity	<i>[insert description of complexity in accordance with the technical aspects mentioned under Part IV D.2]</i>		
3. Methods/ Technology	<i>[insert specific aspects of the methods/ technology involved in the contract]</i>		
4. Rate of execution for key items	<i>[insert execution rates for key items]</i>		
5. Other Characteristics	<i>[insert other characteristics as appropriate]</i>		

Note: Rate implies the quantity executed in unit time e.g. cubic meters of earthwork per annum, etc.

* Refer ITA 13.3 for date and source of exchange rate.

* Final Acceptance Certificate /Completion Certificate / Testimonial Letters issued by the employer / Concession Granting Authority in case of SPV to be attached for each contract, in an orderly fashion

Form E.1.1**Certified Management System**

[The following table shall be filled in for the Applicant and in the case of a JV Applicant, each Member]

Applicant's Name: *[insert full name]*

Date: *[insert day, month, year]*

IFP No. and title: *[insert IFP number and title]*

Page *[insert page number]* of *[insert total number]* pages

Information pertaining to: *[Insert name of JV leader or JV member/s]*

ISO Accreditation/ Certified Management System	Process/ Discipline Certified/ Inclusions	Certification Start Date	Certification Valid up to	Certifying Organization
<i>[indicate the quality management system accreditation]</i>	<i>[indicate certificate identification number and mention which process or discipline has been certified and inclusions]</i>	<i>[dd/mmm/yyyy]</i>	<i>[dd/mmm/yyyy]</i>	<i>[indicate the name of the certifying organization and contact details]</i>

Copy of ISO Certificate(s) to be attached

Form E.2.1

Contractor's Equipment Details

[In case of JVCA, this form shall be submitted on a combined basis]

Applicant's Name: *[insert full name]*

Date: *[insert day, month, year]*

IFP No. and title: *[insert IFP number and title]*

Page *[insert page number]* of *[insert total number]* pages

We, *[insert Applicant's full name and in case of JVCA, insert names of all members]* hereby undertake, in the event that we are prequalified and invited to submit a bid, to arrange and deploy following equipment, listed in E.2, at site :

Equipment Type	Make/ Model	Capacity	Number
<i>[mention the generic name/ type of equipment]</i>	<i>[indicate make/ model of equipment]</i>	<i>[indicate capacity of equipment]</i>	<i>[indicate number available]</i>

[To be attested by the authorized representative of the Applicant and in case of a JVCA, by the lead member on behalf of the JV members]

Form E.3.1

Skilled Human Resources

[Furnish details for key staff pursuant to Part IV, Prequalification Criteria and Requirements, Sub-Factor E.3. In case of JVCA, this shall be on a combined basis]

Applicant's Name: *[insert full name]*

Date: *[insert day, month, year]*

IFP No. and title: *[insert IFP number and title]*

Page *[insert page number]* of *[insert total number]* pages

We, *[insert Applicant's full name and in case of JVCA, insert names of all members]* hereby undertake, in the event that we are prequalified and invited to submit a bid, to arrange and deploy key staff meeting the experience and qualification requirements, listed in E.3 :

Position	Name of key staff	Academic Qualification	Specialization	Years of Experience	Experience in Countries

[To be attested by the authorized representative of the Applicant and in case of a JVCA, by the lead member on behalf of the JV members]

Form E.4.1

Manufacturer's Authorisation (Undertaking)

[The following form shall be filled in for the Applicant and in the case of a JV Applicant, on combined basis by the lead partner]

Date: *[insert day, month, year]*

Joint Venture Member Name: *[insert full name]*

IFP No. and title: *[insert IFP number and title]*

Page *[insert page number]* of *[insert total number]* pages

Information pertaining to : *[Insert name of JV leader or JV member/s]*

We, *[insert Applicant's full name and in case of JVCA, insert names of all members]* hereby undertake, in the event that we are prequalified and invited to submit a bid, to submit manufacturer's authorization(s) in our favour:

- (a) to bid for the supply of equipment for the tender under reference;
- (b) confirming guarantee/ warranty support for the equipment bid for by us; and
- (c) confirming that the equipment being bid for to be supplied shall be new and unused.

[To be attested by the authorized representative of the Applicant and in case of a JVCA, by the lead member on behalf of the JV members]

Form F.1.1

Confirmation of eligibility under Public Procurement Orders

[The following certificate to be given by the Applicant, pursuant to Part IV, Prequalification Criteria and Requirements, Sub-Factor F.]

Applicant's Name: *[insert full name]*

Date: *[insert day, month, year]*

IFP No. and title: *[insert IFP number and title]*

Page *[insert page number]* of *[insert total number]* pages

Information pertaining to: *[Insert name of JV leader or JV member/s]*

This is to confirm that the Applicant has read the Public Procurement Orders No. 1 & 2 dated July 23, 2020 and Public Procurement Order No. 3 dated July 24, 2020 issued by the Public Procurement Division of the Department of Expenditure, Ministry of Finance, Government of India regarding restrictions on procurement from a bidder of a country which shares a land border with India, and it is further confirmed that the Applicant fulfills all requirements in this regard and is eligible to be considered for the prequalification process.

(Signature)

[Name of Authorized Signatory]

[Title of Authorized Signatory]

Date:

Part VI. Questionnaire for Applicants

Name of Applicant: *[In case of JV, to be filled in by each partner separately]*

IFP No.: *[insert IFP No.]*

<u>Eligibility, Confirmation and Other Important Information</u>	<u>Response*</u>
1. Is your firm, either singly or in joint venture currently empanelled or prequalified as an EPC contractor. If yes, please provide details of Client, Country and Scope of EPC. Attach additional sheets, if needed.	Confirm: Yes___/No___
2. Export-Import Bank of India (Bank) requires that Applicants and their affiliates observe the highest standard of ethics during the selection and execution of contracts. In this context, any action taken by an Applicant or its affiliate to influence the prequalification process for undue advantage is improper. Confirm that Applicant and its JV partners, if applicable, have not engaged in any unethical practices in competing for this prequalification.	Confirm: Yes___/No___
3. Confirm that no official of the Bank has received or will be offered by your firm/organization or agents, any direct or indirect benefit arising from this prequalification or any resulting contracts.	Confirm: Yes___/No___
4. Has your firm been blacklisted or suspended or debarred by any Multilateral Agency, or any government or government procuring entity, or a UN agency? If Yes, provide details, including date of reinstatement, if applicable. Attach additional sheets, if needed.	Yes___/No___
5. Is your firm's account currently classified as Non-Performing Asset (NPA) with any Bank/FI or your companies/ promoters/ directors appear in Reserve Bank of India (RBI) Caution List, RBI Wilful Defaulter List (Suit filed as well as non-suit filed), Credit Information Bureau India Ltd. (CIBIL) Defaulter List or any other negative list of central and state government agencies, updated from time to time? If yes, please provide details in a separate sheet, as necessary.	Yes_____/No_____ _____
6. Has your firm/organization ever filed or petitioned for bankruptcy? (If Yes, furnish details of the case including filing date and current status.). Attach additional sheets, if needed.	Yes___/No___
7. Has your firm/ any JV partner been penalized for delay in contractual performance in the last 5 years prior to Application submission deadline. If yes, please provide details in a separate sheet, as necessary.	Yes___/No___
8. Has there been a termination of your contract for non-performance in the last 5 years prior to the month preceding the month of Application Submission Deadline? If Yes, please describe in detail in a separate sheet, as necessary.	Yes___/No___
9. If prequalified and subsequently awarded a contract by the Borrower Government, would your firm/ JV be willing (i) to work in accordance with the Borrower country laws and regulations (ii) to submit requisite securities as per contract conditions (iii) to be responsible for the performance of the work executed by your firm	Confirm: Yes___/No___ Yes___/No___ Yes___/No___ Yes___/No___

(iv) to allow scrutiny of your work, related accounts, documentation by the Borrower/ Bank/ Government of India	
10. Please confirm that you agree to the provisions of the Government of India guidelines dated 7 th December 2015 on IDEAS Lines of Credit and Public Procurement Orders No. 1 & 2 dated July 23, 2020 and Public Procurement Order No. 3 dated July 24, 2020 issued by the Public Procurement Division of the Department of Expenditure, Ministry of Finance, Government of India.	Confirm: Yes___/ No ___

* *Note: To confirm, print "Yes", else "No"*

(Signature)

[Name of Authorized Signatory]

[Title of Authorized Signatory]

Date: