Application Document for

Prequalification of Engineering,
Procurement and Construction (EPC)
Contractor for Felivaru Fisheries Complex [(i)
Refrigeration Complex and (ii) Tuna
Processing Complex] Expansion Project in
Republic of Maldives

Export-Import Bank of India Date: December 30, 2021

INVITATION FOR PREQUALIFICATION OF EPC CONTRACTORS FOR GOVERNMENT OF INDIA LINE OF CREDIT (LOC) PROJECT

The Export-Import Bank of India [hereafter Exim Bank, or the Bank], on behalf of the Government of India(GOI), extends from time-to-time, concessional credit facilities under the Indian Development and Economic Assistance Scheme (IDEAS) to overseas governments / their nominated agencies in developing countries for financing projects involving procurement of goods, civil works, consultancy and non-consultancy services to be contracted to Indian entities.

These Lines of Credit (LOCs) are governed by the Guidelines issued by the GOI from time-to-time. As per the extant guidelines issued vide letter No. 21/3/2015-IDEAS dated December 7, 2015, the Bank is required to carry out a prequalification exercise and provide a list of prequalified bidders to the Borrower for invitation of bids for specific contract packages under the project(s) financed by the LOCs.

In pursuance to the above, the Bank invites Applications from eligible Indian entities for prequalification of an EPC Contractor for Felivaru Fisheries Complex Expansion Project in Maldives under a Line of Credit extended to the Government of the Republic of Maldives.

An upfront and non-refundable Processing Fee of INR 25,000 plus applicable GST (presently 18%) is payable through NEFT transfer as per details given below:

[i]	Applicant Name	<applicant name=""></applicant>
[ii]	Name of Beneficiary	Export-Import Bank of India
[iii]	Beneficiary's Bank Name	Export-Import Bank of India
[iv]	Account No.	HO00INR11011004
[v]	IFSC Code	EIBI0HO0001
[vi]	GST Number	27AAACE2769D1ZS
[vii]	Narration to be inserted	GOILOC-309/Maldives/EPC-78
	for NEFT	

The preparation and submission of Application for Prequalification is **required in dual mode** (on-line as well as off-line) in accordance with the provisions of the Application Document.

Completed Applications (off-line) in accordance with the provisions of the Application Document along with NEFT acknowledgement receipt should be delivered physically by 15:00 hours, January 31, 2022 at the following address:

Ms. Kusum Singh
Deputy General Manager
Export-Import Bank of India
Office Block, Tower 1
7th Floor, Adjacent Ring Road
Kidwai Nagar [East]
New Delhi -110023

E-mail: eximloc@eximbankindia.in Website: www.eximbankindia.in

This Application Document (AD) consists of the following Parts:

Part I. Scope of EPC

This Part includes a summary description and other data on this prequalification process and of the prospective project to be contracted by the Borrower Government/ Procuring Entity subsequent to this prequalification.

Part II. Instructions to Applicants (ITA)

This Part provides information to the Applicants in preparing and submitting their Applications for Prequalification ("Applications") and the procedures for this prequalification process.

Part III. Data Sheet (DS) to ITA

This Part includes specific provisions that supplement Part II, Instructions to Applicants.

Part IV. Prequalification Criteria and Requirements

This Part specifies the criteria and requirements and the procedure to be used to determine how Applicants shall be prequalified and later to be invited to bid by the Borrower Government / Procuring Entity.

Part V. Forms

This Part includes the Application Submission Form and other forms required to be submitted with the Application.

Part VI Questionnaire for Applicants

This questionnaire requires the prospective Applicants to furnish certain basic information, and confirm certain facts relating to their firm/ joint venture with respect to past performance and prospective engagement.

Application Document for

Prequalification of Engineering, Procurement and Construction (EPC) Contractor for Felivaru Fisheries Complex [(i) Refrigeration Complex and (ii) Tuna Processing Complex] Expansion Project in Republic of Maldives

Invitation for Prequalification No.:GOILOC-309/Maldives/EPC-78

Issued on: December 30, 2021

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Part I: Scope of EPC

The Export-Import Bank of India (Exim Bank or the Bank), on behalf of the Government of India (GOI) has approved financing of a project out of a Line of Credit extended to the Government of the Republic of Maldives for Establishment of the Felivaru Fisheries Complex Expansion Project, for which Exim Bank now seeks applications for prequalification from eligible Indian entities. Refer Part II ITA 4 for eligibility provisions.

A] Background and Major Components of the Project

The fisheries sector is a key driver of the Maldivian economy and an important source of earning foreign exchange. The industry contributes to the development in outer atolls and is essential in creating employment and livelihood opportunities. The key categories of fish exports include fresh or chilled tuna, canned tuna and frozen tuna.

The Maldives Fisheries Corporation was formed in 1982 as a state owned enterprise. After many stages of development in the fisheries industry, it may be said to be the origin of today's Maldives Industrial Fisheries Company Limited [MIFCO]. The company was incorporated in 1993; but has been involved in the procurement of fish caught in the Maldives for processing even before the incorporation of MIFCO itself. Presently, the company manages nationwide fish collection and processing and canning for local and international markets. MIFCO operates EU accredited factories for canning, processing of chilled, frozen and value-added fish products. MIFCO exports tuna, tuna products, reef fish and other fishery products mainly to international and regional markets. Fresh yellowfin tuna is mainly exported to Europe and USA.

MIFCO has 3 processing facilities; Felivaru Fisheries Complex, Kooddoo Fisheries Complex and Kan'duoiygiri Fish Village. An additional facility in Addu City has gone into operation recently, purchasing fresh tuna from local fisherman and storing mainly as a support facility for other operations of MIFCO. MIFCO also maintains several ice-plants across the country to enhance the efficiency of the value chain. In the domestic market, MIFCO Masfihaara sells different products for the local market produced at the above factories under MIFCO's own brand name "Fasmeeru".

The government of Maldives views MIFCO as an integral partner of the economic agenda due to the strong linkage to the fisheries sector and its role of employment and livelihood generation and also as an important source of foreign exchange.

Objectives: -

MIFCO has faced many challenges in the past decade. The company collects over 60% of the Skipjack tuna caught by the fishermen usually at a premium above the floor price set by the Ministry of Fisheries, Marine Resources and Agriculture. The main market for MIFCO historically has been the frozen tuna market of Thailand and MIFCO was able to sell frozen

tuna at a premium price in Thai market for pole and line caught Skipjack tuna in the past. However, the premium offered from the Thai market has deteriorated over the past 5 years as more tuna fisheries have been certified by the Marine Stewardship Council as eco-friendly fisheries. One of the main impediments to expanding the scale of fish processing and value addition is the difficulties in fish collection. Hence, the margins from exporting frozen tuna have diminished and the business of exporting frozen raw materials is now an inefficient and costly process.

Therefore, reviewing the current operations of MIFCO, the Government of the Republic of Maldives (GO-MDV) has proposed to make strategic investments for an increase in cold storage capacity and to improve present infrastructure at Felivaru Fisheries Complex (FFC). The Felivaru project would also invest in expanding the processing facilities at FFC by construction of a new cannery and processing facility and a fishmeal plant to its present processing activities. An ice making plant would be established in Gaafu Alifu (GA) Gemanafushi to improve the supply of ice to fishing vessels in the Southern region of Maldives. The proposed increases in storage and processing capacities and the investment in ice plant will be fully in line with the government policy to improve value-addition and additional sources of income in the country thereby contributing to greater profitability of the companies.

FFC, is the main cannery in the country. Originally opened in 1977, then as a joint venture between the Government of Maldives and a Japanese Company. The FFC cannery has the capacity to process 50 Metric Tons, along with other key infrastructure facilities such as 15 Metric Tons tuna pouch production plant, cold storage 750 Metric Tons and freezing capacity of 30 Metric Tons/day.

Gemanafushi is one of the islands in the Gaafu Alifu atoll, which is an administrative division of the Maldives. Also known known as Northern Huvadhu Atoll or Huvadhu Atholhu Uthuruburi, Gaafu Alifu was created on 1962 when Huvadhu Atoll was divided into two districts. Gaafu Alifu corresponds to the northeastern section of this large natural atoll north of the line extending between the channels of Footukandu and Vaarulu Kandu. The capital of this district is Vilingili.

The proposed upgrade of infrastructure in the FFC center and the establishment of an iceplant in the GA Gemanafushi primarily focuses on increasing the storage capacity and improve infrastructure, thereby achieving greater operational efficiency at much lower costs. The objectives of the project include;

- a. Accessing new markets,
- b. Increasing fish collection and storage capacity,
- c. Increasing efficiency of collection operations,
- d. Upgrading ice-plants,
- e. Creating greater value-addition and additional sources of income
- f. Increasing cold storage capacity

g. Upgrading in the infrastructure of MIFCO

Scope of EPC

The Felivaru Expansion Project (FEP) is anticipated to have two major components. This Prequalification is proposed in two separate Packages. The Contractor shall Design, Supply, Deliver, Construct, Install, Interconnect, Commission, Test and Document the following:

Package I: Refrigeration Complex

1. Gemanafushi Ice Plant and Ice Store

- a) Package type Ice Making Plant
 - Production capacity of 50 Metric Tons per day of block seawater ice.
- b) 100 Ton capacity Block Ice Store.
 - Equipped with its own power generation and change over system to town power when needed.
- c) Diesel Fuel Supply
 - Connected to existing 12 Metric Tons storage tank in adjacent existing ice plant
- d) Ice Plant Building.
 - Ice plant building to include ice store, general store, administration office and ample space to accommodate the machinery and generators.
 - Provision will be made in floor space and electrical supply for the subsequent addition of a block ice crusher, should the need arise.

2. Felivaru Expansion – Refrigeration Complex, Equipment and Vehicles

- a) Cold Storage for 4000 Metric Tons Tuna at -25°C
 - Cold storage will consist of 8 X 500 Metric Tons cold stores arranged on two rows and including a thermally enclosed and cooled entrance gallery (with heated anti-ice floor) for forklift traffic
 - Cold store entrance doors will be powered, manually actuated. Cold store cooling load will include a margin for cooldown of frozen tuna from -16°C to -25°C.
 - Cold store refrigeration evaporator units will include hot gas defrost capability. Lighting, vacuum relief included.
- b) Brine freezing facilities (10 tanks) for 100 tons of fresh tuna per 8 hours shift at -16°C.
- c) Refrigerated Sea Water (RSW) storage for 80 tons (8 tanks) at 0°C
 - RSW to be similar to Brine freezing arrangement but with smaller refrigeration capacity.
- d) Electrical installations for the Cold storage machinery, brine tanks, RSW tanks and the building.
 - Spare capacity to sub boards for capacity for new cannery to be included
- e) Storage Crates for Cold Stores, Brine Freezing tanks and RSW tanks
 - Cold store crates similar to those used elsewhere by MIFCO.

- Outside storage space slab for 2000 Tons empty crates.
- Freezing and RSW containers to be similar to other MIFCO freezing crates.

f) Platform scale for use at Cold Stores

- Two weigh stations.
- Peak load out rate data.

g) Crate Handling Equipment (Forklifts and Cranes) for Cold Store and Brine/RSW Tanks Area

- Electric forklifts (with charging station) for inside use, diesel forklifts for outside use
- Overhead cranes (2) for Brine tanks and RSW tanks.

h) Landing Craft for sea transport of cargo containers.

- Dead Weight 600 Tons.
- TEU Carrying capacity: Twelve/Ten units of 20 feet containers
- Frozen cargo: (Meat and Tuna @ -20 deg C) 8 tons
- Fuel capacity: 150 cbm
- Fresh water capacity: 15 Tons
- Crew: 10 members
- Draft when fully loaded: Maximum 3 meter.
- Engine: Preferred Make: Yanmar or Cummins or Caterpillar.
- Speed: 10 Knots with full load.
- Crew accommodation to be fully air conditioned.
- Kitchen and dining for 10 crew members
- Separate cabin for Captain and Engineer
- One gen set as port generator. Separate from Main generator set of the vessel.

i) Diesel Generators with Control Panels and Switchboards

- To service both the new facilities and the existing facilities which will be retained in service. Standby generator to be included to permit servicing.
- Local diesel fuel day tanks to be included, supplied by interconnection from existing fuel system.

j) Upgrade of Electrical Power Transmission Grid to minimize loss and increase efficiency.

Fire fighting seawater fire pumping and hydrant system for the refrigeration complex,

• Dedicated diesel + fire electric pumps fabricated of corrosion resistant materials.

I) Refrigeration plant.

- Two stage ammonia based plant to service cold stores, brine freezing tanks and RSW tanks.
- Provision for light load, cold store only operation by use of swing compressor of small first stage compressor. Includes building, workshop/store ammonia

nurse tank. seawater condensers with seawater pumping and drainage system, reticulation piping, local switchboard and controls.

Standby or swing compressors to be included to facilitate servicing.

m) Buildings, Accessways, External Work Areas, Rainwater collection, Sewerage and Drainage

- Steel framed and clad process building and cold stores.
- Coatings to be suitable for marine environment. Roof structure likely to be steel trusses.
- Columns either side and in the centre of brine tanks to be sized to carry load from gantry cranes. Floor drains in wet areas.
- Cold store insulation to be via proprietary insulated panels, precoated steel both sides of foam insulated core.
- Internal concrete upstands in cold stores and brine freezing area to mitigate against damage from corrosion and forklift movements.
- Bollards to protect door jambs where forklifts will be operating.
- Wastewater to be connected to existing outfall may require pumps and a rising main.
- Extensive paved area for storage of freezing containers. Pavers likely to be 80mm interlocking concrete. Paved accessways to link into existing road network

n) Interconnecting and Underground Services

- Service pipes cables and drains required will be included running between the new process plant items, tie ins to existing plant and services and to new seawater supply and discharge facilities.
- Tie ins to existing services including:
- Genset day tanks fuel oil: tie in to existing distribution network with the connection point being in the vicinity of the existing slipway
- Electricity supply: Interconnection to existing network as modified by paragraph k.
- Controls interconnections.
- Water: tie in to existing distribution network
- Area lighting

o) Wharf Cranes.

3 x Wharf cranes with nominal safe working load of 2.5 tons at 7.5m radius.

p) Miscellaneous

• Spare parts, consumables first fill, operator training, commissioning and testing, as-built drawings, operating and maintenance manuals.

Package II: Felivaru Expansion – Tuna Processing Complex

A new tuna processing plant in Felivaru to process total 100 metric tons of raw material per day including all necessary machinery and equipment for processing and material handling,

provision of all necessary utilities and amenities, and steel structure of cannery and other utilities buildings for the following components.

- **a.** A new steel structure building suitable to process 100 tons of fresh or frozen tuna per day.
- b. Thawing facilities for 100 tons of frozen tuna per shift of 8 hours
- c. Butchering facilities for 13 tons of fresh tuna per hour
- **d.** Pre-cooking facilities to process 100 tons raw material per 8 hour shift.
- e. Cooling and conditioning facilities for pre-cooked tuna
- **f.** Pre-cleaning and final cleaning facilities for pre-cooked tuna capable to handle 100 tons raw material per 8 hour.
- g. Tuna cans packing and seaming facilities for at least 32 tons cleaned loins per 8 hours.
- **h.** Autoclave or retort facilities for 260,000 cans per 8 hour shift. (standard 307 x 112 / 307 x 108 cans)
- i. Cooling and drying space and arrangement for at least 200 crates of retort crates
- j. Labelling facilities to label at least 32500 cans per hour
- k. Automatic Packaging facilities for packaging labelled cans without bottle neck.
- **I.** Packaged can storage area for 6 days production.
- **m.** Vacuum packaging facilities to pack 18 tons of cleaned cooked tuna loins in 15/7/5 kg bags.
- n. Contact or blast freezing facilities to freeze 18 tons cooked clean tuna loin in 8 hours shift
- o. Cold storage space for cooked frozen tuna at -20 deg C for 100 tons
- **p.** Automatic weighing, filling and seaming facilities to pack 18 tons of cooked and cleaned tuna loins in retort pouches (5, 3,2,1 kg packs) in 8 hour shift
- q. Handling and autoclaving or retorting facilities for retort pouches
- r. Cooling and drying facilities for retort pouches.
- s. Labelling, packaging and storage facilities for pouch tuna.
- t. Provision of Steam boilers and boiler location facilities.
- u. Provision of steam, air and water to needed areas
- v. Provision of Pre-cooker rack washing facilities
- w. Provision of Tray washing facilities for fish cleaning area.
- x. Provision of a 40 tons per day through put fish meal plant
- y. Provision of a 50 tons per day seawater block ice plant and 100 tons storage.

B] Contract execution period

The duration of the contract for each Package is 22 months plus defects liability period of 12 months.

C] Other Information

General details about site location

i) Temperature and Rainfall

The temperature of the Maldivian atolls does not vary much throughout the year due to its proximity to the equator. From the available data, it was observed that the period between March to June recorded the highest temperature, April being the hottest month. The period between July to September was also observed to record temperatures slightly lesser than the hottest months. The lowest temperatures were recorded between September to December

ii) Rainfall

The rainfall pattern in the Maldives is largely governed by the Indian Ocean monsoons. The South West monsoon lasts from May to October and the north-east monsoon occurs from December to February. From the rainfall statistics recorded at S.Gan, it is observed that the annual mean rainfall is higher during South West Monsoon (in the month of October) and lower during North East Monsoon (in the month of February).

iii) Waves

Based on the available data it is observed that locally generated wind waves with shorter wave periods (4-8 seconds) approach the atoll from South East and North East Directions whereas swell waves generated from the Indian Ocean, with longer period ranging from 10-24 seconds, approach from South Southwest. The significant wave heights generally range from 0.5 to 3.5m.

iv) Nearest Airport

'Velana International Airport' is located adjacent to Male with regular flights from throughout Asia, the Middle East and Europe.

v) Port

The principal port in the Maldives is located at Male. Felivaru has a small deepwater berth used for export of canned tuna.



D] GOI Guidelines

As per the GOI guidelines, goods, works and services for minimum 75% value of the contracts covered under these Lines of Credit, must be sourced from India. Applicants are advised to refer to the GOI guidelines mentioned above which are also available at https://www.eximbankindia.in/assets/pdf/loc/GOI-Guidelines-on-LOC.pdf

Applicants are also advised to refer to the Public Procurement Order nos. 1 & 2 dated July 23, 2020 and Public Procurement Order no. 3 dated July 24, 2020 issued by the Public Procurement Division of the Department of Expenditure (DOE), Ministry of Finance, Government of India, which are applicable to the current prequalification process.

Part II. Instructions to Applicants [ITA]

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Part II. Instructions to Applicants

A. General

1. Background

1.1 The Export-Import Bank of India (hereinafter called "the Bank"), on behalf of the Government of India (GOI), extends from time-to-time, concessional credit facilities (hereinafter called "Lines of Credit") under the Indian Development and Economic Assistance Scheme (IDEAS) to overseas governments or their nominated agencies (hereinafter called "Borrower or Employer"), for financing projects to be executed by Indian entities. Payment by the Bank to the Indian exporters will be made only at the request of the Borrower and upon approval by the Bank, and will be subject, in all respects, to the terms and conditions of the credit (or financing) agreement.

2. Scope of Prequalification

2.1 With reference to the Invitation for Prequalification (IFP) indicated in Part III, Data Sheet (**DS**), this Application Document ("Application Document") is being issued by the Bank to prospective applicants ("Applicants") interested in submitting applications ("Applications") for prequalification as per the scope described in Part I, Scope of EPC and subject to the provisions of this Application Document.

3. Ethics and Integrity

- 3.1 The Bank requires Applicants to participate in this prequalification process with the highest standards of ethics and integrity. It is strictly forbidden to the parties involved in the prequalification process, by themselves or by a third party, to offer, ask or accept for itself or for a third party, financial or non-financial advantage or even direct or indirect promise or any other acts¹, as offsets for prequalification or bidding or contract award and execution as applicable, if susceptible of being qualified as criminal unlawful acts in accordance with national laws of any party involved.
- 3.2 In pursuance of ITA 3.1 above, Applicants shall permit the Bank to inspect all accounts, records and other documents relating to the submission of the Application, bid submission (in case prequalified), and contract performance (in the case of award), and to have them audited by auditors appointed by the Bank.
- 3.3 If, in accordance with the administrative procedures of the Bank, it is demonstrated that an Applicant in this prequalification process, or during the subsequent bidding for the contract(s) has violated the provisions stated in ITA 3.1 above, the Bank, inter alia,
 - a. shall reject any Application for prequalification or proposal to award a contract in connection with the subsequent procurement process, as applicable; and/or
 - b. may declare an Applicant, temporarily or permanently, ineligible to be awarded future contracts under Bank funding.

¹ These acts shall include, but not limited to, corrupt practice, fraudulent practice, collusive practice, coercive practice, obstructive practice, and conflict of interest.

4. Eligibility of Applicants

- 4.1 This prequalification exercise is open to only Indian Applicants in accordance with the provisions of ITA 4.4. Any form of association by the Applicant with ineligible entities either during this prequalification process or subsequent bidding process may be liable for rejection.
- 4.2 For the purpose of applying the eligibility criteria listed in this article 4, "Applicant" would include the single entity or in case of a joint venture ("JV"), each member of the JV, involved or intended to be involved with this prequalification process (as mentioned in Form A.1.2 Applicant's JV Member's Information Form), for any part of the prospective contract(s) including related services.
- 4.3 An Applicant may be a single entity or a combination of entities in the form of a JV either existing or with the intent to enter into a JV supported by a letter of intent or JV Agreement listing out the names of all the JV members. In the case of a JV, all members shall be jointly and severally liable for the execution of the subsequent contract(s) in accordance with the respective contract terms. The JV shall be represented by an authorized representative who shall have the authority from all members of the JV so as to conduct all business for and on behalf of the JV during the prequalification process. The limit on the number of members in a JV would be as specified in the **DS**.
- 4.4 This prequalification exercise is open to only Indian Applicants. An Applicant shall be deemed to be Indian if the Applicant is constituted, incorporated or registered in, and operates in accordance with the provisions of the laws of India, as evidenced by its articles of incorporation and its registration documents, as the case may be.
- 4.5 An Applicant that has been blacklisted/ debarred/ sanctioned by any Multilateral Development Agency (MDA) or any authority in India or the borrowing country in accordance with extant rules and procedures, shall be ineligible to participate in the prequalification/ bidding process as applicable, during such period of time as the sanctioning authority shall determined. In case the Applicant debarred/sanctioned, post the prequalification process (i.e. including during bidding process and/or contract implementation phase), Bank shall immediately inform Exim Applicant blacklisting/debarment/sanction and reasons thereof. This may lead to cancellation of Applicant's prequalification / contract.
- 4.6 The list of debarred firms and individuals by certain leading MDAs is available as specified in the **DS**. This may not be an exhaustive list of debarred entities but those which are made available centrally on the respective MDA's website. Additionally, there could be lists of debarred entities issued by various government departments/ procuring entities/ corporations and maintained offline.
- 4.7 An Applicant shall be ineligible to be prequalified if (a) it is currently under default on any loan to any Bank/ Financial Institution (FI) and its account has been classified as Non-Performing Asset (NPA) as per Central Repository of

Information on Large Credits (CRILC) database; and/or (b) its promoters/directors appear in Negative List, RBI Wilful Defaulter List (Suit filed as well as non-suit filed), Credit Information Bureau India Ltd. (CIBIL) Defaulter List and any other negative list of central and state government agencies, updated from time-to-time. On being included in any of the above lists post the prequalification process (i.e. including during bidding process and/or contract implementation phase), the Applicant shall immediately inform Exim Bank on the inclusion and reasons for inclusion thereof. This may lead to cancellation of Applicant's prequalification / contract.

- 4.8 An Applicant shall (i) be eligible with respect to the provisions of Public Procurement Orders No. 1 & 2 dated 23.07.2020 and Public Procurement Order No. 3 dated 24.07.2020 issued by Department of Expenditure, Ministry of Finance, Government of India; and (ii) furnish such evidence of eligibility satisfactory to the Bank, as the Bank shall reasonably request.
- 4.9 The Applicant shall propose maximum three (3) Independent Designers to design the permanent works. The Designer may be a single entity or a joint venture. The Designer may be of any nationality, and shall meet the minimum requirement on qualification as specified in Part IV of this Application Document. The Designer shall not sub-contract any of its obligations under the Contract without approval in writing from the Employer.

B. Composition of the Application Document

5. Contents of this Document

5.1 This Application Document consists of the Parts indicated below, and which should be read in conjunction with any Corrigendum issued in accordance with ITA 7.

• Part I. Scope of EPC

Part II. Instructions to Applicants (ITA)

Part III. Data Sheet (DS) to ITA

• Part IV. Prequalification Criteria and Requirements

• Part V. Forms

• Part VI. Questionnaire for Applicants

- 5.2 Unless obtained directly from the Bank, the Bank shall not be responsible for the completeness of the document, responses to requests for clarification, or Addenda to the Application Document in accordance with ITA 7. In case of any discrepancies, documents issued directly by the Bank shall prevail.
- 5.3 An Applicant is expected to study all instructions, and forms in the Application Document and to furnish with its Application all information or documentation as is required by the Application Document.

6. Clarifications

6.1 A prospective Applicant requiring any clarification of the Application Document shall contact the Bank in writing at the Bank's address indicated in the **DS**. The Bank will respond in writing to any request for clarification provided that such request is received no later than fourteen (14) days prior to the deadline for submission of the applications. The Bank's response, at its discretion, may be put up on its website and shall include a description of the inquiry (without identifying its source) and corresponding clarification. As a result of a clarification the Bank may, if necessary, amend the Application Document in accordance with the provisions of ITA 7.

- 6.2 Any modification to the Application Document that may become necessary as a result of the clarifications to the queries shall be made by the Bank exclusively through the use of a Corrigendum pursuant to ITA 7.
- 7. Corrigendum of Application Document
- 7.1 At any time prior to the deadline for submission of Applications, the Bank may amend the Application Document by issuing a Corrigendum.
- 7.2 Any Corrigendum or Addenda issued shall be deemed to be part of the Application Document and shall be published on the Bank's website.
- 7.3 Post Corrigendum, in order to allow sufficient time to the prospective Applicants in preparing their Applications, or for other good reason, the Bank may, at its discretion, extend the deadline for the submission of Applications in accordance with ITA 16.2.

C. Preparation, Submission and Opening of Applications

- 8. Cost towards Application
- 8.1 The Applicant shall bear all costs associated with the preparation and submission of its Application. The Bank will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the prequalification process.
- 9. Language
- 9.1 The Application documentation and printed literature that are part of the Application, if in another language, shall be accompanied by an accurate translation of the relevant passages in English language, which shall be the governing language.
- 10. Documents constituting the Application
- 10.1 The Application shall comprise the following:
 - (a) Application Submission Form, in accordance with ITA 11.1;
 - (b) documentary evidence establishing the Applicant's eligibility, in accordance with ITA 12.1;
 - (c) documentary evidence establishing the Applicant's qualifications, in accordance with ITA 13; and
 - (d) any other document required as specified in the **DS**.
- 11. Application Submission Form
- 11.1 The Applicant shall complete an Application Submission Form as provided in Part V(Forms). This Form must be completed without any alteration to its format.
- 12. Documents
 Evidencing the
 Applicant's
- 12.1 To establish its eligibility in accordance with ITA 4, the Applicant shall complete the eligibility declarations in the Application Submission Form and Forms A.1.1 and A.1.2, included in Part V (Forms).

Eligibility

13. Documents Evidencing the Applicant's Qualifications

- 13.1 To establish its qualifications in accordance with Part IV, Prequalification Criteria and Requirements, the Applicant shall provide the information requested in the corresponding Forms included in Part V without any alteration to the format. Applicant shall also complete the Questionnaire included in Part VI without any alteration to the questions. Each Form included in Part V and the Questionnaire in Part VI shall be duly signed by the authorized representative of the Applicant. In case of JV, authorized representative of the respective member shall sign. Non-compliance with this clause may result in summary rejection of the Application.
- 13.2 If an Applicant does not manufacture or produce the goods it offers to supply, it shall submit documentation related to Manufacturer's Authorisation as specified in the **DS**.
- 13.3 Wherever a monetary amount is to be stated, Applicant should indicate the USD equivalent using the rate of exchange determined as follows:
 - (a) Exchange rates shall be taken from the publicly available source identified in the **DS**. Any error in determining the exchange rates in the Application may be corrected by the Bank during evaluation;
 - (b) For data related to financial statements, the amounts shall be mentioned in Indian Rupees (INR). Equivalent amount in USD shall be arrived at using the exchange rate as on 31st March of respective financial year as specified in the **DS**;
 - (c) for data related to Liquidity, Annual Residual Contract Value and contracts signed in the current financial year, unless otherwise specified in the **DS**, the exchange rate prevalent as on the working day preceding the date of Invitation for Prequalification (IFP) shall be used to arrive at the USD equivalent as specified in the **DS**; and
 - (d) for contracts signed prior to the current financial year, the exchange rate as on 31st March of the respective financial year in which the contract was signed shall be used to arrive at the USD equivalent as specified in the **DS**.

14. Authorized Signatory and Number of Copies

14.1 The Applicant shall prepare one original of the documents comprising the Application as described in ITA 10 and clearly mark it "ORIGINAL". The original of the Application shall be typed or written in indelible ink and shall be signed by a person duly authorized to sign on behalf of the Applicant. In case the Applicant is a JV, the Application shall be signed by all members of the JV.

15. Preparing the Application Envelope

- 15.1 The Applicant shall enclose the original Application in a sealed envelope that shall:
 - (a) be addressed to the Bank, as per ITA 16.1;
 - (b) mention the name and address of the Applicant; and
 - (c) mention the specific identification of this prequalification process indicated in the **DS**ITA 2.1.
- 15.2 The Bank will accept no responsibility for not processing any envelope that was not prepared as required in ITA 15.1 above.

16. Application Submission Deadline

- 16.1 Applicants must submit their Applications in dual mode (on-line as well as off-line). Applications shall be received by the Exim Bank at the address and no later than the deadline indicated in the **DS.**
- 16.2 The Bank may, at its discretion, extend the deadline for the submission of Applications by amending the Application Document in accordance with ITA 7

17. Late Applications

- 17.1 Applications received after the deadline for submission of applications shall not be admissible, and if received, shall be returned unopened to the Applicant.
- 18. Opening of Applications
- 18.1 The Bank shall open all Applications at the date, time and place specified in the **DS**. Applicants' representatives may be present during opening.
- D. Procedures for Evaluation of Applications

19. Evaluation to be Confidential

- 19.1 Information relating to the Applications, their evaluation and result shall be confidential and will not be disclosed to Applicants or any other person(s) not officially concerned with the prequalification process until the official notification of prequalification results is made in accordance with ITA 25.
- 19.2 From the deadline for submission of Applications to the time of notification of the results of the prequalification in accordance with ITA 25, any Applicant who wishes to contact the Bank on any matter related to the prequalification process (except as specified in ITA 20.1 below), may do so only in writing. Canvassing in any form will be grounds for disqualification.

20. Clarifications during Evaluation

- 20.1 During the evaluation of Applications, in case of ambiguity, the Bank may, at its discretion, ask an Applicant for a clarification of its Application, to be submitted within a stated reasonable period of time. Any request for clarification from the Bank and all clarifications from the Applicant shall be in writing. Any clarification submitted by an Applicant that is not in response to a request by the Bank may not be considered.
- 20.2 If an Applicant does not provide (within the time allowed) clarifications and/or documents requested as per the Bank's request for clarification, its Application shall be evaluated based on the information and documents available at the time of evaluation of the Application.

21. Determination of Responsiveness of Applications

21.1 The Bank may reject any Application which is not responsive to the requirements of the Application Document and may not subsequently be made responsive by correction of the causes of non-responsiveness or by substitution or resubmission of the Application or part thereof.

E. Evaluation of Applications and Prequalification of Applicants

22. Evaluation of Applications

- 22.1 The Bank shall use the criteria and requirements defined in Part IV, Prequalification Criteria and Requirements, to evaluate the qualifications of the Applicants, and no other methods, criteria, or requirements shall be used. The Bank reserves the right to waive minor deviations from the prequalification criteria if they do not materially affect the technical capability and financial resources of an Applicant to perform the contract.
- 22.2 The qualification and experience of sub-contractor(s), if any, proposed by the Applicant will not be considered for evaluation of the Application.
- 22.3 Only the qualifications of the Applicant, in the capacity as prime contractor/ member of JV to the project employer, shall be considered. In particular, the qualifications of parent or subsidiary or any other affiliated company of the Applicant, who is not member of the JVCA except as permitted by ITA 4.3, shall not be considered.
- 22.4 The qualification and experience of the Applicant² for execution of supplies/ works/ contracts in-house or for a parent/ promoter/ group concerns or for Special Purpose Vehicles (SPVs), set up by the Applicant or its group companies, shall not be considered. However, the experience of the SPV can be considered in favour of the Applicant provided it is established through documentary evidence that the SPV was established by the Applicant pursuant to a concession granted/ requirement stipulated by a Project Authority who is unrelated to both the Applicant and the SPV and the Letter of Acceptance of bid/ Letter of Award was issued by the Project Authority in favour of the Applicant or a JV comprising the Applicant. Further, the FAC issued by the Project Authority should indicate that the project was executed by the Applicant as an EPC contractor.

23. Bank's Right to Accept or Reject Applications

23.1 The Bank reserves the right to accept or reject any Application, and to annul the prequalification process and reject all Applications at any time, without thereby incurring any liability to the Applicants.

24. Prequalification of Applicants

24.1 All Applicants, whose Applications substantially meet or exceed the specified qualification requirements, will be prequalified by the Bank.

25. Notification of Prequalification

25.1 The Bank shall notify the result of the prequalification process through a letter to the prequalified Applicants and to the applicants not meeting the prequalification criteria.

² In case of a public sector Applicant with majority shareholding by the government, experience of execution of supplies/ works/ contracts for government organizations/ enterprises/ JVs shall be considered provided that such organizations/ enterprises are not under the same administrative ministry/ department through which the government holds majority shareholding in the Applicant, unless such supplies/ works/ contracts were awarded to the Applicant through an open competitive process.

- 25.2 Applicants that have not been prequalified may write to the Bank no later than 7 calendar days after the date of intimation by the Bank, of the result of prequalification, to requestclarifications regarding the grounds on which they were not prequalified.
- 26. Subsequent Invitation for Bids
- 26.1 The Bank shall forward the list of prequalified firms to the Borrower for subsequent invitation of bids.

	Part III. Data Sheet (DS) to ITA
A. General	
ITA 2.1	The identification of the Invitation for Prequalification (IFP) is: GOILOC-309/Maldives/EPC-78 The Bank's address is: Export-Import Bank of India Office Block, Tower 1 7 th Floor, Adjacent Ring Road Kidwai Nagar [East] New Delhi -110023 Email: eximloc@eximbankindia.in Website: www.eximbankindia.in
ITA 4.3	The lead partner of the JV shall be the one with the highest share in the JV which shall not be less than 34%. The maximum number of other members i the JV shall be such that each of the other members should have at least 20% share. The JV can be either an incorporated JV company or an unincorporate consortium/ association [JVCA] based on a memorandum of understanding. I case of unincorporated JVCA, the share shall be determined based on the shar in the proceeds of the contract [in terms of percentage] being bid for. In other words, if prequalified and invited to bid, the share of JV members in the contract in terms of value shall be in the proportion as stated above.
	The Letter of Intent to enter into a JV or JV agreement should contain, inter alia the following: - Names of the Lead Partner and each of the other members - Percentage share of each JV member - Confirmation of Joint and Several Liability of all members of the JV
	The JV is permissible at prequalification Stage only. The JV which is prequalified will be sustained for the entire bidding process. JV among prequalified EPC Contractors and non–prequalified EPC Contractors or any other entity is not allowed subsequent to prequalification stage. No change of JV members of change in percentage (%) of share in JV is allowed subsequent to prequalification. A member of JVCA shall not be permitted to participate either in individual capacity or as a member of another JVCA in the same contract package in a prequalification process.
	The JVCA shall nominate a Lead Partner who shall have the authority to conduct all business for and on behalf of any and all the partners of the JVC during the prequalification process, tendering process and, in the event the JVCA is awarded the Contract, during contract execution.
	In the event of award of final contract to any JVCA, all the payments to the JVCA shall be made to the bank account of the JVCA and not to the account of individual member(s).

ITA 4.6

A list of debarred firms and individuals by:

The World Bank is available on the website: http://www.worldbank.org/debarr

The Joint Venture Agreement shall in all respect be governed by and interpreted in accordance with Indian Laws.

The Asian Development Bank is available on the website:

http://lnadbg4.adb.org/oga0009p.nsf/sancALLPublic?OpenView&count=999

The African Development Bank is available on the website:

http://www.afdb.org/en/projects-and-operations/procurement/debarment-and-sanctions-procedures/

The European Bank for Reconstruction and Development is available on the website: http://www.ebrd.com/pages/about/integrity/list.shtml

The Inter-American Development Bank is available on the website: http://www.iadb.org/en/topics/transparency/integrity-at-the-idb-group/sanctioned-firms-and-individuals,1293.html

B. Contents of the Application Document

ITA 6.1

For clarification purposes, the Bank's address is:

Ms. Kusum Singh Deputy General Manager Export-Import Bank of India Office Block, Tower 1 7th Floor, Adjacent Ring Road Kidwai Nagar [East]

New Delhi -110023

Email: eximloc@eximbankindia.in

C. Preparation, Submission & Opening of Applications

ITA 10.1 (d)

The preparation and submission of Application Form will be in dual mode (online as well as off-line).

i) On-line mode of Application

The applicant shall submit the application through Exim Bank's portal https://locprocure.eximbankindia.in

For details for submitting Online Application, please refer the above portal.

Minimum Requirements:

- 1. Computer/Laptop with Internet connection.
- 2. Operating System: Windows Version: Windows 7/8/10 32 or 64 Bit.
- 3. Java Version: 1.8 or above
- 4. Mozilla version should be 45.0 and above(x86 only i.e OS of 32 Bit Version)
- 5. Digital Certificate: Class III, Signing + Encryption and it should be organizational certificate.

For any Online technical clarification, kindly contact:

	T				
	Bob EProcure Pvt. Ltd. 3 / 4, 3 rd Floor, Maruthi Towers, Madivala, SBM, Bangalore Karnataka – 560069 Email: pqsupport@bobeprocure.net				
	, , ,,				
	ii) Off-line mode of Application				
	The applicant shall forward a hard copy of its application along with a coveri letter clearly indicating the name of the project and the Prequalification Reference No.				_
	The Applicant shall submit with its application, the following additional documents as attachment to the Application Submission Form:				
	The Applicant shall submit a copy (self-attested on all pages) of Power of Attorney in favour of the person who has been authorized, through an appropriate Company Board Resolution or equivalent document, to sign on behalf of the Applicant. Copy (self-attested) of such relevant company Board Resolution or equivalent document should also be attached.				
	In case the Applicant is a JV, the Applicant shall submit a copy (self-attested on all pages) of Powers of Attorney for each member of the JV along with a copy (self-attested) of relevant Board Resolutions or equivalent documents.				
	Note: It is mandatory for Applicants to submit the Application in both Online and Off-line modes. Any Application not submitted in accordance with the requirements mentioned in this Clause will be liable for rejection. In the event of any discrepancy in Application submitted On-line and Off-line, the information submitted in the hard copy (Off-line submission) will prevail.				
ITA 13.2	Undertaking related to Manufacturer's Authorisation in accordance with Form E.4.1 included in Part V of this Application Document.				
ITA 13.3	The source for determining exchange rates is: For conversion of foreign currency / Indian rupees (INR) to US Dollar, the Applicants shall use the Reference Rates of Foreign Currency published by Financial Benchmark India Private Ltd (FBIL) (https://www.fbil.org.in/) For the historical exchange rates, which are not made available by FBIL, the reference rate published by Reserve Bank of India (RBI) and available on https://www.rbi.org.in/scripts/ReferenceRateArchive.aspx may be used. In case a particular currency rate is not published by Reserve Bank of India, then the selling rate of such currency shall be taken from the following website: http://www.oanda.com				
ITA 13.3(b) &	Applicants shall use the following rates for conversion between USD and INR:				
(d)	Applications	man ase the follow	races for convers	Jon Serveen OSD a	IIIII.
			USD 1 = INR	1 INR = USD	
		31-Mar-11	44.6500	0.0224	
L	l .		l		l

		31-Mar-12	51.1565	0.0195	
		31-Mar-13	54.3893	0.0184	
		31-Mar-14	60.0998	0.0166	
		31-Mar-15	62.5908	0.0160	
		31-Mar-16	66.3329	0.0151	
		31-Mar-17	64.8386	0.0154	
		31-Mar-18	65.0441	0.0154	
		31-Mar-19	69.1713	0.0145	
		31-Mar-20	75.3859	0.0133	
		31-Mar-21	73.5047	0.0136	
ITA 13.3(c)	Applicants	shall use the follow	ving rates for conver	sion between USD a	nd INR:
		USD 1 = INR	1 INR = USD		
		74.7375	0.0134		
	As on December 29, 2021				
ITA 14.1	Additionally one (1) copy in a pen drive shall also be submitted.				
	The prequalification application document (off line version) shall be submitted				
	in spiral or hard bound form only and not as loose sheets in plastic folders. All the pages shall be machine numbered and a table of contents shall be				
	included in the beginning of each volume of documents referring the page numbers of the indexed items.				
ITA 16.1	Submission of Application is required in dual mode i.e. on-line as well as				
	off-line as mentioned in ITA 10.1(d).				
	The deadline for Application submission is:				
	Date: Janua	rv 31. 2022			
		•			
	Time: 15:00 hrs				
	For application submission purposes only, the Bank's address is:				
	Bank's address is the same as that indicated in ITA 2.1				
	Attention: Ms. Kusum Singh, Deputy General Manager				
ITA 40.4					
ITA 18.1	The opening of the Applications shall be at the Bank's address as that indicated in ITA 2.1				
	Date: January 31, 2022				
	Time: 15:30 hrs				
L					

Part IV. Prequalification Criteria and Requirements

This Part contains all the criteria, requirements and procedures that the Bank shall use to evaluate Applications. The information to be provided in relation to each requirement and the definitions of the corresponding terms can be referred to in the respective Forms.

Contents

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A. General

A.1 Nationality	
Requirement:	 The Applicant's Nationality shall be in accordance with ITA 4.4 Documentation and Attachments to be submitted as mentioned below
Documentation to be submitted	Form A.1.1 and A.1.2
Attachments to be submitted	 Articles & Memorandum of Association, Certificate of Incorporation /Partnership Deed (in case of partnership firm) of the Applicant in accordance with ITA 4.4 In case of JV, letter of intent to form JV or JV agreement, in accordance with ITA 4.3 and documents as above for each member of the JV

A.2. Eligibility		
Requirement:	 The Applicant shall not be under declaration as ineligible, as described in ITA 4.5 and ITA 4.7. Documentation and Attachments to be submitted as mentioned below 	
Documentation to be submitted:	e Application Submission Form	
Attachments	The Applicant shall submit a copy [self-attested on all pages] of Power of Attorney in favour of the person who has been authorized, through an appropriate Company Board Resolution or equivalent document, to sign on behalf of the Applicant. A copy [self-attested] of such relevant company Board Resolution or equivalent document should also be attached.	
	➤ In case the Applicant is a JV, the Applicant shall submit a copy [self-attested on all pages] of Powers of Attorney for each member of the JV along with copy [self-attested] of relevant Board Resolutions or equivalent documents.	
	 For an Applicant as a single entity or in case of JV, for each member: Permanent Account Number [PAN]: Self attested copy GST Registration details, as applicable: Self attested copy Screening Committee Application/Approval of Project Exports Promotion Council of India - PEPC [MOCI]. 	

B. Past Contract Performance and Litigation

B.1 Past Contract Non-performance	
Requirement:	➤ There shall be no instance of contract³ non-
	performance as a result of Applicant's default since

³Contract non-performance must be based on all information on fully settled disputes or litigation, i.e. dispute or litigation that has been resolved in accordance with the dispute resolution mechanism under the respective contract and where all appeal instances available to the Applicant have been exhausted.

	December 01, 2016. (In case of JV, each member shall meet the requirement)
	➤ The Applicant shall inform Exim Bank of any such instances occurring post submission of the Prequalification Application.
	Documentation and Attachments to be submitted as mentioned below
Documentation to be submitted:	Form B.1.1
Attachments to be submitted:	Documents establishing details included in Form B.1.1

B.2 Pending Contract Litigation		
Requirement:	Applicant shall have a positive 'Adjusted Net Worth' determined as per the financial statements for th latest financial year (FY 2019-20 or FY 2020-21 available), adjusted for 'Pending Contractual Litigatio Value' as considered below:	
	 'Pending Contractual Litigation Value' shall be deemed to be 25% of the aggregate value of pending litigation across all contracts, net of provisions made in the latest audited financial statements (FY 2019-20), which shall be deducted from the net worth to arrive at the 'Adjusted Net Worth'. 	
	* Adjusted Net Worth: Net worth as per the latest financial statements less [25% of Pending Contractual Litigation Value less provisions made in the latest audited financial statements for pending contractual litigations] = Positive	
	Documentation and Attachments to be submitted as mentioned below.	
	In case of JV, each member shall meet the requirement.	
Documentation to be submitted:	Form B.2.1	
Attachments to be submitted:	Documents establishing details included in Form B.2.1	

B.3 Contract Litigation History	
Requirement:	 The aggregate amount of awards against the Applicant, if any, since December 01, 2016 shall not exceed 25% of net worth as per the latest audited financial statements. (In case of JV, each member shall meet the requirement.) Documentation and Attachments to be submitted as

	mentioned below
Documentation to be submitted:	Form B.3.1
Attachments to be submitted:	Documents establishing details included in Form B.3.1

C. Financial Status and Capacity

and to F a v a currindi a. b.	annual reports for 2019-20) or (ailable) shall be rent soundness or cate its prospection Positive adjusted financial years de Profit (i.e. Profit B five (5) financial y Annual EPC Reve	or the last 5 finance FY 2016-17 to e submitted and m f the Applicant's five long-term profit net worth for each fined above; defore Tax) for at le rears defined above nue ⁴ in any one (2)	o FY 2020-21 in nust demonstrate the inancial position and tability in terms of: th of the last five (5 ast two (2) out of last e; and 1) of the last five (5 not less than:
	Dooleana	Doolsono II	(Amount USD mn
	_		Both Packages 22.80
has mea suff ong App asse	available, liquid a ans (independent icient to meet the oing contracts inc dicants other con ets ⁵ and/or cred	ssets, lines of cred tof any contractua he project cash fl cluding the presen mmitments. Minir it facilities to be	it, and other financial advance payment ow requirements of the contract net of the made available for the made available for the contract of the made available for the contract of the contra
		T	(Amount USD mn
		-	Both Packages
	2.85	2.85	5 5.70
	and to F a va currindi a. b. c. In c by e shal and (ii) has mea suff ong App asse	and annual reports for to FY 2019-20) or (available) shall be current soundness or indicate its prospection. Positive adjusted financial years debto. Profit (i.e. Profit Entire (5) financial years as a package I 11.40 In case of JVCA, requiply each member and shall meet at least 25 and all members togodii) The Applicant shall has available, liquid a means (independent sufficient to meet tongoing contracts in Applicants other consistency in Applicants of the contracts of the co	and annual reports for the last 5 finance to FY 2019-20) or (FY 2016-17 to a vailable) shall be submitted and me current soundness of the Applicant's findicate its prospective long-term profit a. Positive adjusted net worth for each financial years defined above; b. Profit (i.e. Profit Before Tax) for at lefive (5) financial years defined above c. Annual EPC Revenue ⁴ in any one (2) financial years as defined above be Package I Package II 11.40 In case of JVCA, requirement (a) and (by each member and requirement und shall meet at least 25%, lead member shall meet at least 25%, lead member shall meet 10 (ii) The Applicant shall demonstrate the has available, liquid assets, lines of credimeans (independent of any contractual sufficient to meet the project cash flongoing contracts including the present Applicants other commitments. Minimassets ⁵ and/or credit facilities to be execution of the contract shall not be leaded.

 $^{^4}$ In case of Contracts in INR, the exchange rate of 31st March of the financial year in which the contract was signed will be used to arrive at the USD equivalent.

⁵ Exchange rate prevalent as on the working day preceding the date of Invitation for Prequalification (IFP) shall apply [Refer ITA 13.3(c)].

	For pre-qualification under multiple packages, the requirements shall be aggregated by adding the minimum requirements for Annual EPC Revenue and Minimum Liquid Assets/Credit Facilities. (iii) Documentation and Attachments to be submitted as mentioned below
Decompositation to be submitted.	
Documentation to be submitted:	Forms C.1.1 and Form C.1.3 both certified by the Statutory Auditors of the Applicant (in case of JV, for each member of the JV)
	Form C.1.2 [in case of JV, for each member of the JV]
Attachments to be submitted:	The Applicant and its parties shall provide copies of audited financial statements for the last five (5) years as defined above. The financial statements shall: a) reflect the financial situation of the Applicant or in case of JV for each member, and not an affiliated entity (such as parent company or group member). b) be independently audited and certified by the Statutory Auditors/ Chartered Accountants in accordance with applicable legislation. c) be complete, including all notes to the financial statements. d) correspond to accounting periods already completed and audited. Supporting documents issued by the Banks for additional financial means for likely future commitments to be attested by the respective banks. These documents shall be of latest available date and shall be valid beyond the last date of submission of the PQ Application.
C.2 Value of ongoing contracts	
Requirement	 Aggregate annual residual value⁶ of all ongoing contracts shall not be more than 350% of the highest annual turnover in last five (5) years as defined above. In case of JV, this shall apply to each member. Documentation and Attachments to be submitted as mentioned below.
Documentation to be submitted:	Form C.2.1 certified by a Statutory Auditor
Attachments to be submitted:	None

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⁶ Exchange rate prevalent as on the working day preceding the date of Invitation for Prequalification (IFP) shall apply [Refer ITA 13.3(c)].

D. Experience

D.1 General Experience	
Requirement:	 Experience in Design Engineering/ Construction/ EPC contracts relating to cold storage warehousing / ice plant / Food Processing / canning (sea food or otherwise) food in the role of prime contractor or JV member to the main client, in India completed during the last seven (7) years, starting from December 1, 2014 and up to application submission deadline. (In case of JVCA, requirement shall be met by the JVCA on a combined basis.) Documentation and Attachments to be submitted as mentioned below.
Documentation to be submitted:	Form D.1.1
Attachments to be submitted:	 ➤ Final Acceptance Certificate/ Completion Certificate/ Testimonial Letters issued by the Project Authority for each contract listed in Form D.1.1 giving, inter alia, details of scope and value of work executed by the Applicant, contract start and completion dates. In case of projects executed through a Special Purpose Vehicle (SPV) under a concession agreement, FAC shall be issued by the Concession Granting Authority. ➤ In case the contracts listed in Form D.1.1 are executed by the Applicant through an SPV under a concession agreement, either singly or in joint venture, the following additional documents/information should be submitted: ❖ Copy of Letter of Acceptance/ Letter of Award of the bid issued by the Concession Granting Authority in favour of the Applicant or a JV comprising the Applicant; and
	Copy of Concession Agreement indicating the shareholding structure of the SPV establishing that the SPV is wholly held by the Applicant or by a JV comprising the Applicant;
	In case the contracts listed in Form D.1.1 are executed by the Applicant as a member of JV, a copy of Agreement between Project Authority and JV to substantiate Individual JV member's delineated roles, responsibilities and scope and value of work.
	Subcontractors' experience and resumes, if any, submitted with the application shall not be taken into account in determining the Applicant's compliance.
D.2 Specific Experience	Refer Part I: Scope of EPC for details
Requirement:	Package I 1. A : At least the number and value of similar EPC contracts relating to Cold Storage warehouse as mentioned below, in

the role of prime contractor or JV member⁷ to the main client/project employer, completed between December 01, 2014 and application submission deadline:

	No. of Contracts	Capacity of Cold storage (Metric Tons)
Option I	3	1600
OR		
Option II	2	2000
OR		
Option III	1	3200

- **1. B:** In case of JVCA, the requirements specified in 1. A above shall be met as below:
 - (i) Eligibility in terms of project size shall be met fully by any of the JVCA members, and cannot be aggregated.
 - (ii) Contracts meeting above criterion by members of the JVCA may be aggregated to meet the criterion on number of contracts.
 - (iii)In addition to the above, each member of JVCA shall demonstrate experience of at least one contract of 50% of the project size indicated under Option I of 1.A above.

Package II

2. At least the number and value of similar EPC contracts relating to processing of food as mentioned below, in the role of prime contractor or JV member⁸ to the main client/project employer, completed between December 01, 2014 and application submission deadline:

	No. of Contracts	Capacity of food processing per day (Metric Tons)
Option I	3	40
OR		
Option II	2	50
OR		
Option III	1	80

2. B: The EPC scope under the above contracts or under other completed contracts shall collectively demonstrate experience involving at least one contract of canning of processed food of value not less than USD 5 million or of

⁷Experience shall be considered on basis of scope of work of the Applicant in that JV for the contract under reference.

⁸Experience shall be considered on basis of scope of work of the Applicant in that JV for the contract under reference.

capacity not less than 20 tons per day. In case of JVCA, this requirement shall be met by any of the members of the JVCA. The Applicant shall submit the completion certificate as document of proof for completion of the contract as required under above and mention the date, capacity and cost of completion of the work. 2. C: In case of JVCA, the requirements specified in 2(A) above shall be met as below: i) Eligibility in terms of project size shall be met fully by any of the JVCA members, and cannot be aggregated. ii) Contracts meeting above criterion by members of the JVCA may be aggregated to meet the criterion on number of contracts. iii) In addition to the above, each member of JVCA shall demonstrate experience of at least one contract of 50% of the project size indicated under Option I of 2.A above. 3. In order to qualify for both packages, the applicant shall meet the requirements stipulated for under package I & II above. Subcontractors' experience and resumes, if any, submitted with the application will not be taken into account in determining the Applicant's compliance. Documentation and Attachments to be submitted as mentioned below. Form D.2.1 Documentation to be submitted: Attachments to be submitted: Final Acceptance/ Completion Certificate/ Testimonial Letters issued by the Project Authority for each contract listed in Form D.2.1 giving, inter alia, details of scope and value of work executed by the Applicant, contract start and completion dates. In case of projects executed through a Special Purpose Vehicle (SPV) under a concession agreement, FAC shall be issued by the Concession Granting Authority. In case the contracts listed in Form D.2.1 are executed by the Applicant through an SPV under a concession agreement, either singly or in joint venture, the following additional documents/information should be submitted: Copy of Letter of Acceptance/ Letter of Award of the bid issued by the Concession Granting Authority in favour of the Applicant or a JV comprising the Applicant; and ❖ Copy of Concession Agreement indicating the shareholding structure of the SPV establishing that the SPV is wholly held by the Applicant or by a JV comprising the Applicant

In case the contracts listed in Form D.2.1 are executed by the
Applicant as a member of JV, a copy of Agreement between
Project Authority and JV and the JV Agreement to substantiate
Individual JV member's delineated roles, responsibilities and
scope and value of work.

D.3 Specific Experience Designer Requirement: The applicant shall have to appoint the designer for the project and the qualification of designer will be evaluated at time of bidding stage in case the Applicant is pre-qualified. The Designer shall have detailed design experience as designer on: Package I 1. A: At least the number and value of similar projects relating to Cold storage warehouse as mentioned below, in the role of designer/design consultant to the main client/project employer/contractor, completed between December 01, 2014 and application submission deadline: **Capacity of Cold storage** No. of Contracts (Metric Tons) 3 Option I 1600 OR 2 2000 Option II OR 1 3200 Option III **1.B:** The consultant under the above contracts shall collectively or under other completed contracts demonstrate experience of at least one contract with the component of ammonia refrigeration plant utilising brine freezing of seafood plant of at least 80 metric tons per day capacity. The Applicant shall submit the completion certificate as document of proof for completion of the contracts as required under above and mention the date, capacity and cost of completion of the work. 1.C: In case of JVCA, the requirements specified in 1. A above shall be met as below: i) Eligibility in terms of project size shall be fully by any of the JVCA members, and cannot be aggregated. ii) Contracts meeting above criterion by members of the JVCA may be aggregated to meet the criterion on number of contracts. iii) In addition to the above, each member of JVCA shall demonstrate experience of at least one contract of 50% of the value indicated under Option I of 1.A above.

Package II

2. A: At least the number and value of similar projects relating to Processing of fish as mentioned below, in the role of designer/design consultant to the main client/project employer/contractor, completed between December 01, 2014 and application submission deadline:

	No. of Contracts	Capacity of fish processing per day (Metric Tons)			
Option I	3	40			
	OR				
Option II	2	50			
		OR			
Option III	1	80			

- 2. B: The EPC scope under the above contracts shall collectively or under other completed contracts demonstrate experience of at least one contract of canning of Tuna of at least value of USD 5 million or a capacity of at least 20 tons per day. The Applicant shall submit the completion certificate as document of proof for completion of the contract as required under above and mention the date, capacity and cost of completion of the work..
- 2. C: In case of JVCA, the requirements specified in (A) above shall be met as below:
 - Eligibility in terms of Contract Value/ project size shall be fully met by any of the JVCA members, and cannot be aggregated.
 - (ii) Contracts meeting above criterion by members of the JVCA may be aggregated to meet the criterion on number of contracts.
 - (iii) In addition to the above, each member of JVCA shall demonstrate experience of at least one contract of 50% of the value indicated under Option I of 2.A above.
- 3. In order to qualify for both packages, the designer shall meet the requirements stipulated for under package I & II above.
- 4. The applicant is required to provide the name (s) (maximum three) Designers meeting above mentioned requirements at time of prequalification stage. The applicant should submit undertaking that the Designer(s) meets the above mentioned requirement.
- 5. The applicant shall have to appoint any one of the three

	Designers only in case the Contract is awarded to the prequalified Contractor and the qualification of Designer will be evaluated at the time of bidding stage in case the applicant is prequalified.
Documentation to be submitted:	Form D.3.1
Attachments to be submitted:	 The names and experience of a maximum of 3 number of Designers can be submitted with the application. The Applicant should submit undertaking that the Designer(s) meets the above mentioned requirement. Authorisation letter from the Designer with the confirmation regarding meeting the above mentioned requirements at D.3.

E. Quality Assurance

E.1 Certified Management System	
Requirement:	ISO Accreditation / Certified Quality Management System
Documentation to be submitted:	Form E.1.1
Attachments to be submitted:	Self-attested copy of ISO Accreditation / Quality Management System Certificate valid as on the deadline for submission of application

E.2 Equipment	
Requirement:	 The Applicant must confirm that it can avail and deploy all the key temporary equipment, facilities and resources required for execution of the scope of work as defined in Part I and shall be responsible for the detailed design of the civil works and provide all drawings, specifications and other information necessary for the civil work. The Applicant must supply a list with the equipment that it intends to use for critical operations. Documentation and Attachments to be submitted as mentioned below
Documentation to be submitted:	Form E.2.1
Attachments to be submitted:	None

E.3.1 Skilled Human Resources Package I

Requirement:		blicant must demoi t meet the followir			ie personne	I for the key positions
	Sr. No	Position	Nos	Qualification	Total Work Experience (Years)	Experience in Similar Work (Years)
	1.	Project Manager	1	Minimum BE. Civil / Mechanical / Electrical / Construction	15+	At least 10 years experience in managing complex refrigeration projects
	2.	Construction Manager	1	Minimum BE. Civil / Mechanical / Electrical / Construction	10+	At least 5 years experience as a construction manager on projects incorporating refrigeration and power generation
	3.	Site Project Engineer	2	Minimum B.E / B. Tech	5+	5
	4.	Planning Engineer	1	Degree in Engineering with experience in Planning / Scheduling	5+	5
	5.	QA / QC Engineer	1	Minimum Diploma in Civil Eng.	10+	5
	6.	Site Electro Mechanical Engineer	2	Minimum B.E / B. Tech	10+	5
	7.	Resident Engineer / Site in-charge	2	B.E / B. Tech	5+	5
	8.	NDT / Pressure Welding Inspector / Tester	1	Qualified to appropriate British Standards	10+	5
	9.	Health Safety Expert	1	Degree / Diploma in Safety / HSE	5+	5
	be n	e: The above list of n nade available at Te igner's Key Personn	nder Stag	3	dicative list.	The complete list would
	Not	e: The Key Personne	el Details	of Designer to be pro	ovided durin	g Tender Stage only.
	No (#)	Position	Nos	Qualification	Total Work Experience (Years)	Experience in Similar Work (Years)

	1.	Design Manager	1	University Degree in Refrigeration / Mechanical Engineering discipline. Chartered Engineer of the Institution of Engineers India (EI) or equivalent	15+	At least 5 years of experience as the Design Manager / Team Leader with overall responsibilities for detailed design in large scale refrigeration, brine freezing
	2.	Civil / Structural Design Engineer	1	Minimum BE Civil	10+	At least 10 years experience in the design of large scale industrial buildings and associated civil works
	3.	Mechanical Systems and Services Design Engineer	1	Minimum BE Mech	10+	At least 5 years experience including design of refrigeration plants
	4.	Power Systems, Communications, Controls and Instrumentation Design Engineer	1	Minimum BE Elec	15+	At least 10 years experience in the design of multi unit diesel power generation facilities in excess of 2MW combined rating
	5.	Refrigeration Design Engineer	1	University Degree in Mechanical / Refrigeration Engineering	10+	At least 10 years experience with design of large scale refrigeration projects including brine freezing
Documentation to be submitted:		Form E.3.1				
Attachments to be submitted:		None				

E.3.2 Skilled Human Resources, Package II

Requirement:		Applicant must demonstrate that it can deploy the personnel for the key position that meet the following requirements:						
	Sr. No	Position	Nos	Qualification	Total Work Experience (Years)	Experience in Similar Work (Years)		
	1.	Project Manager	1	Minimum BE. Civil / Mechanical / Electrical / Construction	15+	At least 10 years experience in managing food processing and canning projects		
	2.	Construction Manager	1	Minimum BE. Civil / Mechanical /	10+	At least 5 years experience as a construction manager on projects incorporating food		

			Electrical / Construction		processing and cannery
3.	Site Project Engineer	1	Minimum B.E / B. Tech	5+	5
4.	Planning Engineer	1	Degree in Engineering with experience in Planning / Scheduling	5+	5
5.	QA / QC Engineer	1	Minimum Diploma in Civil Eng.	10+	5
6.	Site Electro Mechanical Engineer	2	Minimum B.E / B. Tech	10+	5
7.	Resident Engineer / Site in-charge	1	B.E / B. Tech	5+	5
8.	NDT / Pressure Welding Inspector / Tester	1	Qualified to appropriate British Standards	10+	5
9.	Health Safety Expert	1	Degree / Diploma in Safety / HSE	5+	5

Note: The above list of manpower requirement is an indicative list. The complete list would be made available at Tender Stage.

Designer's Key Personnel:

Note: The Key Personnel Details of Designer to be provided during Tender Stage only.

Sr. No	Position	Nos	Qualification	Total Work Experience (Years)	Experience in Similar Work (Years)
	Design Manager	1	University Degree in Food Processing Design / Mechanical Engineering discipline. Chartered Engineer of the Institution of Engineers India (EI) or equivalent	15+	At least 5 years of experience as the Design Manager / Team Leader with overall responsibilities for detailed design in large scale tuna canning and processing facilities
	Civil / Structural Design Engineer	1	Minimum BE Civil	10+	At least 10 years experience in the design of large scale industrial buildings and associated civil works
	Mechanical Systems and Services Design	1	Minimum BE Mech	10+	At least 5 years experience including design of tuna

		Engineer				canning facilities
		Power Systems, Communications, Controls and Instrumentation Design Engineer	1	Minimum BE Elec	15+	At least 10 years experience in the design of food processing facilities
		Refrigeration Design Engineer	1	University Degree in Mechanical / Refrigeration Engineering	10+	At least 10 years experience with design of projects including ice plants and blast freezing facilities
Documentation to be submitted:		Form E.3.1				
Attachments to be submitted:	е	None				

E.4 Manufacturer's Authorisation (Undertaking)	
Requirement:	 In the case of an Applicant who offers to supply and/or install equipment in accordance with Part I of the Application Document that the Applicant did not manufacture or otherwise produce, the Applicant shall submit an undertaking to submit Manufacturer's Authorization(s) for all major equipment in favour of the Applicant to bid for the subsequent contract confirming warranty support, in the event of prequalification and submission of bid by the Applicant. Documentation to be submitted as mentioned below.
Documentation to be submitted:	Form E.4.1

F. Confirmation of eligibility under Public Procurement Orders

F.1 Confirmation of eligibility under Public Procurement Orders	
Requirement:	Applicant to confirm their eligibility for the prequalification according to the provisions of Public Procurement Orders No. 1 & 2 dated 23.07.2020 and Public Procurement Order No. 3 dated 24.07.2020 issued by Department of Expenditure, Ministry of Finance, Government of India
Documentation to be submitted:	Form F.1.1

NOTE:

The Evaluation Criteria for Prequalification of Applicants

Sr. No.	Description	Remarks
A.	General	Evaluation on Pass/ Fail basis
В.	Past Contract Performance and Litigation	Evaluation on Pass/ Fail basis
C.	Financial Status and Capacity	Evaluation on Pass/ Fail basis
D.	Experience	Evaluation on Pass/ Fail basis
E.	Quality Assurance	Evaluation on Pass/ Fail basis
F. Eligibility under Public Procurement Orders		Evaluation on Pass/ Fail basis

Part V. Forms

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Application Submission Form

Date: [insert day, month, and year]
IFP No. and title: [insert IFP number and title]

To: [insert full name of Bank]

We, the undersigned, apply to be prequalified for the referenced IFP and declare that:

- (a) We have examined and have no reservations to the Application Document, including Corrigendum No(s)._____, issued in accordance with Instructions to Applicants (ITA) 7: [insert the number and issuing date of each corrigendum or "nil" if no corrigendum is issued].
- (b) We meet the eligibility requirements as stated in ITA 4.1, we have not been currently blacklisted/debarred/sanctioned in accordance with ITA 4.5. Subsequent to the deadline for Application submission, in case we are debarred/sanctioned, we shall immediately inform Exim Bank of such blacklisting/debarment/sanction and reasons thereof, in accordance with ITA 4.5;
- (c) We confirm that we are currently not under default on any loan to any Bank/FI and our account has not been classified as Non-Performing Asset (NPA) with any Bank/FI. We further confirm that none of our companies/promoters/directors appear in RBI Caution List, RBI Willful Defaulter List (Suit filed as well as non-suit filed), Credit Information Bureau India Ltd. (CIBIL) Defaulter List, and any other negative list of central and state government agencies, updated from time-to-time. On being included in any of the above lists, we shall immediately inform Exim Bank on the inclusion and reason for inclusion thereof, in accordance with ITA 4.7;
- (d) We understand that you may cancel the prequalification process at any time and that you are neither bound to accept any Application that you may receive nor to invite the prequalified Applicants to bid for subsequent contract(s) subject to this prequalification process, without incurring any liability to the Applicants, in accordance with ITA 23.1.
- (e) We hereby confirm that we have not appointed any agent and we have not paid any agency commission for this Prequalification process. If prequalified, we also confirm that we will not appoint any agent and nor will we pay any agency commission for the corresponding tendering process or execution of the contract.
- (f) We further declare that <u>we are not</u>⁹ facing any investigation by any Government procuring entity/ corporation or Multilateral Development Agencies (MDA). (If yes, please provide details in a separate sheet, as necessary.)
- (g) All information, statements and description contained in the Application are in all respect true, correct and complete to the best of our knowledge and belief. We understand that misrepresentation of facts in our

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⁹ Please change "we are not" to "we are" in case the applicant / members are facing investigation.

Application and contravention to ITA 3, inter alia, may lead to rejection of our Application/ cancellation of prequalification.

Signed [insert signature(s) of an authorized representative(s) of the Applicant]

Name [insert full name of person(s) signing the Application]

In the capacity of [insert capacity of person(s) signing the Application]

Address [insert street number/town or city/country address]

Dated on [insert day number] day of [insert month], [insert year]

[For a joint venture, all members shall sign. Failure to comply with this requirement may result in rejection of Application]

Encl: Checklist of forms and documents

Checklist for Various Forms and Documents to be Submitted

Form No.	Details of Forms and Documents	Page no.
	NEFT acknowledgement receipt towards payment of Processing Fee	
A.1.1	Applicant Information Form	
	1. Articles & Memorandum of Association	
	2. Certificate of Incorporation (or equivalent documents of constitution or association), and/or documents of registration	
	3. PAN and GST Registration Details	
	4. Letter of intent to form JV or JV agreement, in case of JV	
	5. Organizational chart	
	6. List of Board of Directors with their complete designation in case of nominee directors	
	7. The beneficial ownership with respective shareholding and nationality of shareholders	
	8. A copy (self-attested on all pages) of Power of Attorney in favour of the person who has been authorised, through an appropriate Company Board Resolution or equivalent document, to sign on behalf of the Applicant	
	9. A copy of relevant Company Board Resolution referred to in item No. 8 above	
A.1.2 *	Applicant's JV Member's Information Form [in case Applicant is a JV]	
*	1. Articles & Memorandum of Association of the JV Member	
*	2. Certificate of Incorporation (or equivalent documents of constitution or association), and/or documents of registration, of the JV Member	
*	3. PAN and GST Registration Details of the JV Member	
*	4. Organizational chart of the JV Member	
*	5. List of Board of Directors with their complete designation in case of nominee directors of the JV Member	
*	6. The beneficial ownership with respective shareholding and nationality of shareholders of the JV Member	
*	7. A copy (self-attested on all pages) of Power of Attorney in favour of the person who has been authorised, through an appropriate Company Board Resolution or equivalent document, to sign on behalf of the Applicant	
*	8. A copy of relevant Company Board Resolution referred to item No. 7 above.	
B.1.1*	Non-Performed Contracts	
*	1. Documents establishing details included in Form B.1.1	
B.1.2 *	Pending Litigation	
*	1. Documents establishing details included in Form B.2.1	
B.1.3 *	Litigation History	
*	1. Documents establishing details included in Form B.3.1	

C.1.1*	Financial Status & Capacity, certified by the Statutory Auditors of the Applicant	
C.1.2 *	Sources of Finance	
*	1. Audited Annual Reports for the last 5 years	
*	2. Statement of Consolidated Credit Facilities (sanctioned, utilised and available) from Lead Banker or respective Bank statements duly attested by the respective banks.	
C.1.3 *	Annual EPC Turnover, certified by the Statutory Auditors of the Applicant	
C.2.1 *	Ongoing Contracts (Certified by a Statutory Auditor)	
D.1.1*	General Experience	
*	1. Final Acceptance Certificate/ Completion Certificate/ Testimonial Letters issued by the employer for each contract listed in Form D.1.1	
*	2. In case the contracts listed in Form D.1.1 are executed by the Applicant through an SPV under a concession agreement, either singly or in joint venture, the following additional documents/information should be submitted: a. Copy of Letter of Acceptance of the bid issued by the Concession Granting Authority in favour of the Applicant or a JV comprising the Applicant; b. Copy of Concession Agreement indicating the shareholding structure of the SPV establishing that the SPV is wholly held by the Applicant or by a JV comprising the Applicant provided the Letter of Acceptance of bid by the Concession Authority is issued in favour of the JV comprising the Applicant.	
*	3. In case the contracts listed in D.1.1 are executed by the Applicant as a member of JV, a copy of Agreement between Project Authority and JV to substantiate Individual JV member's delineated roles and responsibilities and scope and value of work.	
D.2.1 *	Specific Experience	
*	1. Final Acceptance Certificate/ Completion Certificate/ Testimonial Letters issued by the employer for each contract listed in Form D.2.1	
*	2. In case the contracts listed in Form D.2.1 are executed by the Applicant through an SPV under a concession agreement, either singly or in joint venture, the following additional documents/information should be submitted: a. Copy of Letter of Acceptance of the bid issued by the Concession Granting Authority in favour of the Applicant or a JV comprising the Applicant; b. Copy of Concession Agreement indicating the shareholding structure of the SPV establishing that the SPV is wholly held by the Applicant or by a JV comprising the Applicant provided the Letter of Acceptance of bid by the Concession Authority is issued in favour of the JV comprising the Applicant.	
*	In case the contracts listed in Form D.2.1 are executed by the Applicant as a member of JV, a copy of Agreement between Project Authority and JV to substantiate Individual JV member's delineated roles and responsibilities and scope and value of work.	
D.3.1 *	Specific Experience - Designer	
*	The applicant is required to provide the name (s) (maximum three) Designers meeting above mentioned requirements at time of prequalification stage. The applicant should submit undertaking that the Designer(s) meets the above mentioned requirement	

E.1.1	Certified Management System		
	Self-attested copy of ISO Accreditation / Quality Management System Certificate		
E.2.1	Contractor's Equipment Details Undertaking stating that the equipment listed under E.2. Contractor's Equipment can be arranged and deployed at site		
E.3.1	Skilled Human Resources (Undertaking to deploy list of dedicated Human resources)		
E.4.1	Manufacturer's Authorisation (Undertaking)		
F.1.1	Confirmation of eligibility under Public Procurement Orders		
Part VI. *	Questionnaire for Applicants		

Note: i. Please insert page numbers

ii. Documents marked '*' to be submitted for each JV member separately.

Form A.1.1

Applicant Information Form

(to be filled by Applicant if being a Single Entity or as Lead member of JV)

Date: [insert day, month, year]
IFP No. and title: [insert IFP number and title]
Page[insert page number]of [insert total number]pages

Applicant's name
[insert full name]
In case of Joint Venture (JV), name of each member:
[insert full name of each member in JV]
Applicant's country* of registration:
[indicate country of Constitution]
Applicant's actual year of incorporation:
[indicate year of Constitution]
Applicant's legal address [registered in India]:
[insert street/ number/ town or city/ country]
Applicant's authorized representative information
Name: [insert full name]
Address: [insert street/ number/ town or city/ country]
Telephone/Fax numbers: [insert telephone/fax numbers, including country and city codes]
E-mail address: [indicate e-mail address]
1. Attached are copies of original documents of
Articles &Memorandum of Association, Certificate of Incorporation (or equivalent documents of constitution or association), and/or documents of registration of the legal entity named above, in accordance with ITA 4.4.
\square In case of JV, letter of intent to form JV or JV agreement, in accordance with ITA 4.3.
2. Included are the PAN, GST Registration details, organizational chart, a list of Board of Directors with their complete designation in case of nominee directors, and the beneficial ownership with respective shareholding and nationality of shareholders.

^{*} Note: Applicant's attention is drawn to ITA 4.1 pursuant to which this prequalification process is open to only Indian entities.

Form A.1.2

Applicant's JV Member's Information Form

[The following form is in addition to Form A.1.1 (in case the Applicant is a JV), and shall be completed separately to provide information relating to each JV member]

Date: [insert day, month, year]

IFP No. and title: [insert IFP number and title]
Page [insert page number] of [insert total number] pages

Applicant name:

[insert full name of the JV]

Applicant's JV Member's name:

[insert full name of Applicant's JV Member]

Applicant's JV Member's country* of registration:

[indicate country of registration]

Applicant JV Member's date of constitution:

[indicate date of constitution in dd/mmm/yyyy]

Applicant JV Member's legal address registered in India:

[insert street/ number/ town or city/ country]

Applicant JV Member's authorized representative information

Name: [insert full name]

Address: [insert street/ number/ town or city/ country]

Telephone/Fax numbers: [insert telephone/fax numbers, including country and city codes]

E-mail address: [indicate e-mail address]

- 1. Attached are copies of original documents of Articles & Memorandum of Association, Certificate of Incorporation (or equivalent documents of constitution or association), and/or registration documents of the legal entity named above, in accordance with ITA 4.4.
- 2. Included are the PAN, GST Registration details, organizational chart, a list of Board of Directors, and the beneficial ownership.

^{*} Note: Applicant's attention is drawn to ITA 4.1 pursuant to which this prequalification process is open to only Indian entities

Form B.1.1/ B.2.1/ B.3.1

Past Contract Non-Performance, Pending Litigation and Litigation History

[Each of the following tables shall be filled in for the Applicant and for each member of a Joint Venture]

Applicant's Name: [insert full name]

Date: [insert day, month, year]

Joint Venture Member Name:[insert full name]

IFP No. and title: [insert IFP number and title]

Page [insert page number] of [insert total number] pages

Information pertaining to: [Insert name of JV Leader or JV Member/s]

Form B.1.1 Non-Performed Contracts in accordance with Part IV, Prequalification Criteria and Requirements Contract non-performance did not occur since the date specified in Part IV, Prequalification Criteria and Requirements, Sub-Factor B.1. Contract(s) not performed since the date specified in Part IV, Prequalification Criteria and Requirements, requirement B.1 Year Non performed portion of Contract Identification Total Contract Amount (current value, currency, exchange rate an US\$ equivalent)

rear	performed portion of Contract	Contract identification	Amount (current value, currency, exchange rate and US\$ equivalent)
[insert financial year]	[insert amount and percentage]	Contract Identification: [indicate complete contract name/ number, date, valueand any other identification] Name of Employer: [insert full name] Address of Employer: [insert street/city/country] Reason(s) for non-performance: [indicate main reason(s)]	[insert amount in USD equivalent and specify exchange rate and date]
	Total:		

Form B.2.1

Pending Litigation, in accordance with Part IV, Prequalification Criteria and Requirements

- □ No pending litigation in accordance with Part IV, Prequalification Criteria and Requirements, Sub-Factor B.2
- Pending litigation in accordance with Part IV, Prequalification Criteria and Requirements, Sub-Factor B.2 as indicated below.

Year of dispute	Amount in dispute (currency)	Contract Identification	Total Contract Amount (currency), USD Equivalent (exchange rate)	Amount of specific provision already made, if any
[insert financial year]	[insert amount]	Contract Identification: [indicate complete contract name, number, date, valueand any other identification] Name of Employer: [insert full name] Address of Employer: [insert street/city/country] Matter in dispute: [indicate main issues in dispute] Party who initiated the dispute: [indicate "Employer" or "Contractor"] Status of dispute: [Indicate if it is being treated by the Adjudicator, under Arbitration or being dealt with by the Judiciary]	[insert amount]	[insert amount in USD equivalent and specify exchange rate]
	Total:			Total:

Form **B.3.1** Litigation History, in accordance with Part IV, Prequalification Criteria and Requirements No litigation since the date specified in Part IV, Prequalification Criteria and Requirements, Sub-Factor B.3. Litigation Awards in accordance with Part IV, Prequalification Criteria and Requirements, Sub-Factor B.3 as indicated below. Year of **Outcome** as **Contract Identification Total Contract** award percentage of Net Amount Worth (currency), USD **Equivalent** (exchange rate) [insert [insert percentage] Contract Identification: [indicate complete [insert amount in financial contract name, number, date, valueand any USD equivalent and year] other identification] specify exchange rate and date] Name of Employer: [insert full name] Address of Employer: [insert street/city/country] Matter in dispute: [indicate main issues in dispute] Party who initiated the dispute: [indicate "Employer" or "Contractor"] Result of dispute: [Indicate if resolution was treated by the Adjudicator, under Arbitration or dealt with by the Judiciary and whether resolved in favour or against the Applicant] Total:

Form C.1.1

Financial Status and Capacity

[The following table shall be filled in for the Applicant and for each member of a Joint Venture and shall be certified by the Statutory Auditors. Failure to comply with this requirement may result in rejection of the Application.]

Applicant's Name: [insert full name]
Date: [insert day, month, year]
Joint Venture Member Name:[insert full name]
IFP No. and title: [insert IFP number and title]
Page [insert page number] of [insert total number] pages
Information pertaining to :[Insert name of JV leader or JV member/s]

1. Financial data

Type of Financial information in	Historic information for previous five (5) years, (amount in Indian Rupees)				
		FY 2016-17	FY 2017-18	FY 2018-19	FY 2019-20
	Sou	rces of Fund			
Share Holder'sFund					
Loan Fund					
	Appli	cation of Fund			
Fixed Assets					
Investments					
Net CurrentAssets					
(i) Current assets, loans and advances					
Less: (ii) Current liabilities & provisions					
Misc. exp. to the extent not W/Off or adjusted					
Profit and Loss Account					
	N	let Worth			
Net Worth					
Inf	ormation fr	om Income St	atement		
Income					
Expenditure					
Profit/(Loss) Before Tax (PBT)					
Profit/(Loss) After Tax (PAT)					
Info	Information From Cash flow Statement				
Cash Flow from Operating Activities					
Cash Flow from Investments					
Cash Flow from Financing Activities					

Registration No/ Membership No: (of the Statutory Auditors of the Applicant/each JV member)	Stamp
Date:	
Place:	
UDIN:	

Form C.1.2

Sources of Finance

[The following table shall be filled in for the Applicant and each partner in case of a Joint Venture]

Applicant's Name: [insert full name]

Date: [insert day, month, year]

Joint Venture Member Name:[insert full name]

IFP No. and title: [insert IFP number and title]

Page [insert page number] of [insert total number] pages

Information pertaining to:[Insert name of JV Leader or JV member/s]

Specify sources of finance to meet the cash flow requirements for works currently in progress

A. <u>Details of Credit Facilities available to the Applicant (Amount in Indian Rupees)</u>

Sr No	Type of Facility	Sanctioned Limit	Utilised Limit	Unutilised Limit
	Fund Based Limits			
	a.			
	b.			
	C.			
	Total Fund Based			
	Non-fund Based Limits			
	a			
	b			
	С			
	Total Non –fund Based			
	Total Fund and Non- fund Based Limit			

B. Details of Liquid Assets such as cash and bank balance, marketable securities and any other financial means which may be used meet the cash flow requirements for works currently in progress by the Applicant

Sr No	Type of Liquid Assets	Amount (in Indian Rupees)
1.		
2.		
3.		

3. Financial documents

The Applicant and its parties shall provide copies of audited financial statements for last five years as defined in Part IV, Prequalification Criteria and Requirements, Sub-factor C.1. The financial statements shall:

- (a) reflect the financial situation of the Applicantor in case of JV for each member, and not of an affiliated entity (such as parent company or group member);
 (b) be independently audited or certified in accordance with local legislation;
 (c) be complete, including all notes to the financial statements;
 (d) correspond to accounting periods already completed and audited.
 Attached are copies of financial statements for the five years required above; and complying with the requirements.
 Please note that printed Audited Annual Reports are to be certified by the Statutory Auditors duly signed and stamped.
- ☐ Please submit Statement of Consolidated Credit Facilities (sanctioned, utilised and available) from Lead Banker or respective Bank statements.

Form C.1.3

Annual EPC Turnover

[The following table shall be filled in for the Applicant and for each member of a Joint Venture and shall be certified by the Statutory Auditors. Failure to comply with this requirement may result in rejection of the Application.]

Applicant's Name: [insert full name]

Date: [insert day, month, year]

Joint Venture Member Name: [insert full name]

IFP No. and title: [insert IFP number and title]

Page [insert page number] of [insert total number] pages

Information pertaining to: [Insert name of JV leader or JV member/s]

	Annual Turnover Data							
Year	EPC Turnover Amount (INR)			Total	EPC	Exchange	EPC	
	Contract s in India	Overseas Contracts	Total EPC Turnover	Turnover (INR)	Turnover as % of Total Turnover	rate* (v/s USD)	Turnover in USD equivalent	
	[A]	[B]	C = [A+B]	[D]	C/D*100	[E]	C/E	
2015-2016								
2016-2017								
2017-2018								
2018-2019								
2019-2020								
	Total:	Total:	Total:					

^{*} Refer ITA 13.3 for source of exchange rate. Exchange rate prevalent on 31st March shall be used to calculate turnover for respective financial year.

Registration No/ Membership No: (of the Statutory Auditors of the Applicant/each JV member)	Stamp
Date:	
Place:	
UDIN:	

Form C.2.1

Ongoing Contracts

[The following table shall be filled in for the Applicant and for each member of a Joint Venture and shall be certified by the Statutory Auditor. Failure to comply with this requirement may result in rejection of the Application.]

Applicant's Name: [insert full name]
Date: [insert day, month, year]
Joint Venture Member Name:[insert full name]
IFP No. and title: [insert IFP number and title]
Page [insert page number] of [insert total number] pages
Information pertaining to: [Insert name of JV leader or JV member/s]

Contract Identification	Role of Applicant	Start Date	Contractual Completion Date	Revised Completion Date	period for completion	Work	Annual Residual value of Work
1	2	3	4	5	6	7	8
Contract Ref: Brief Title of the works: Amount of contract: [insert amount in currency, mention currency used, exchange rate and US\$ equivalent*] Name & Address of Employer:	[insert "Prime Contractor" or "JV Member"]				[Insert period in years starting from Application Submission Deadline. In case less than a year, value to be considered shall be 1]	payment up	in US\$ equivalent] [7 divide by 6]
							[Insert Total for all Contracts in USD]

^{*} Exchange rate prevalent as on the working day preceding the date of Invitation for Prequalification (IFP) shall apply to ascertain residual value in equivalent USD. Refer ITA 13.3 for source of exchange rate

Registration No/ Membership No:	Stamp
(of the Statutory Auditors of the Applicant/each JV member)	
Date:	
Place:	
UDIN:	

Form **D.1.1**

General Experience

[The following table shall be filled in for the Applicant and in the case of a JV Applicant, for each Member]

Applicant's Name: [insert full name]
Date: [insert day, month, year]
Joint Venture Member Name: [insert full name]
IFP No. and title: [insert IFP number and title]
Page [insert page number] of [insert total number] pages
Information pertaining to: [Insert name of JV leader or JV member/s]

[Identify contracts that demonstrate similar experience in India pursuant to Part IV, Prequalification Criteria and Requirements, Sub-Factor D.1. List contracts chronologically, according to their commencement (starting) dates and attach Final Acceptance Certificates.]

Contract Identification	Start Date	Initial Contractual End Date	Actual Completion Date and Reasons for delay, if any	Role of Applicant
Contract name: [insert full name] Brief Description of the works performed by the Applicant: [describe works performed briefly] Amount of contract: [insert amount in currency, mention currency used, exchange rate and US\$ equivalent*] Name of Employer: [indicate full name] Address: [indicate street/number/town or city/country]	-	[indicate date as dd/ mmm/ yyyy]		[insert "Prime Contractor" or "JV Member"]

^{*} Refer ITA 13.3 for date and source of exchange rate

Final Acceptance Certificate/Completion Certificate / Testimonial Letters issued by the employer / Concession Granting Authority in case of SPV to be attached for each contract in an orderly fashion.

Form D.2.1

Specific EPC Experience

[The following table shall be filled in for contracts completed by the Applicant, and each member of a Joint Venture, as applicable, pursuant to Part IV, Prequalification Criteria and Requirements, Sub-Factor D.2.]

Applicant's Name: [insert full name]
Date: [insert day, month, year]
Joint Venture Member Name:[insert full name]
IFP No. and title: [insert IFP number and title]
Page [insert page number] of [insert total number] pages
Information pertaining to: [Insert name of JV leader or JV member/s]

Information

Similar Contract No.	[insert nun	nber] of [insert numl	ber of similar contracts required]		
Contract Identification	[insert contract name and number, if applicable]				
Contract date	[dd/mmm/yyyy]				
Completion date	Contractual: [d	d/mmm/yyyy]	Actual: [dd/mmm/yyyy]		
Role in Contract [check the appropriate box]	Prime Contracto	or 🗆	Member in JV□		
Total Contract Amount	contract currency]		US\$ [insert Exchange rate and total contract amount in US\$ equivalent]*		
If member in a JV, specify participation in total Contract amount	[insert a percentage amount]	[insert total contract amount in local currency]	[insert exchange rate and total contract amount in US\$ equivalent]*		
Employer Details	Employer's Name: Address: Telephone, fax number, E-mail:				
Description of the similarity in accordance with Sub-Factor D.2 of Part IV:	ce [Name the Sector/ Sub-sector][Briefly mention the similarity in terms of sectoral characteristics and technical aspects listed in Sub-Factor D.2]				
For the above contract, mention the follo	owing attribute	S			
Capacity/ Physical size of key works items	[insert capacity/ physical size of key work items]				
2. Complexity	[insert description of complexity in accordance with the technical aspects mentioned under Part IV D.2]				
3. Methods/ Technology	[insert specific aspects of the methods/ technology involved in the contract]				
4. Rate of execution for key items	[insert execution rates for key items]				
5. Other Characteristics	[insert other characteristics as appropriate]				

Note: Rate implies the quantity executed in unit time e.g. cubic meters of earthwork per annum, etc.

^{*} Refer ITA 13.3 for date and source of exchange rate.

^{*} Final Acceptance Certificate /Completion Certificate / Testimonial Letters issued by the employer / Concession Granting Authority in case of SPV to be attached for each contract, in an orderly fashion

Form **D.3.1**

Specific Experience – Designer

[The following form shall be filled in for the Applicant and in the case of a JV Applicant, on combined basis by the lead partner]

Date: [insert day, month, year]
Date: [insert day, month, year]
Applicant's Name: [insert full name]
Designer Name: [insert full name]

We, [insert Applicant's full name and in case of JVCA, insert names of all members] hereby undertake, in the event that we are prequalified and invited to submit a bid, to appoint one out of following Designers who have detailed design experience as mentioned at D.3 Specific Experience - Designer:

- 1.
- 2.
- 3.

The authorisation letter(s) from the designer(s) for the said assignment is attached

Form E.1.1

Certified Management System

[The following table shall be filled in for the Applicant and in the case of a JV Applicant, each Member]

Applicant's Name: [insert full name]

Date: [insert day, month, year]

IFP No. and title: [insert IFP number and title]

Page [insert page number] of [insert total number] pages

Information pertaining to: [Insert name of JV leader or JV member/s]

ISO Accreditation/ Certified Management System	Process/ Discipline Certified/ Inclusions	Certification Start Date	Certification Valid up to	Certifying Organization
[indicate the quality management system accreditation]	[indicate certificate identification number and mention which process or discipline has been certified and inclusions]	[dd/mmm/yyyy]	[dd/mmm/yyyy]	[indicate the name of the certifying organization and contact details]

Copy of ISO Certificate(s) to be attached

Form E.2.1 Contractor's Equipment Details

[In case of JVCA, this form shall be submitted on a combined basis]

Applicant's Name: [insert full name]

Date: [insert day, month, year]

IFP No. and title: [insert IFP number and title]

Page [insert page number] of [insert total number] pages

We, [insert Applicant's full name and in case of JVCA, insert names of all members] hereby undertake, in the event that we are prequalified and invited to submit a bid, to arrange and deploy following equipment, listed in E.2, at site:

Equipment Type	Make/ Model	Capacity	Number
[mention the	[indicate make/	[indicate	[indicate
generic name/	model of	capacity of	number
type of	equipment]	equipment]	available]
equipment]			

[To be attested by the authorized representative of the Applicant and in case of a JVCA, by the lead member on behalf of the JV members]

Form E.3.1

Skilled Human Resources

[Furnish details for key staff pursuant to Part IV, Prequalification Criteria and Requirements, Sub-Factor E.3. In case of JVCA, this shall be on a combined basis]

Applicant's Name: [insert full name]

Date: [insert day, month, year]

IFP No. and title: [insert IFP number and title]

Page [insert page number] of [insert total number] pages

We, [insert Applicant's full name and in case of JVCA, insert names of all members] hereby undertake, in the event that we are prequalified and invited to submit a bid, to arrange and deploy key staff meeting the experience and qualification requirements, listed in E.3:

Position	Name of key staff	Academic Qualification	Specialization	Years of Experience	Experience in Countries

[To be attested by the authorized representative of the Applicant and in case of a JVCA, by the lead member on behalf of the JV members]

Form E.4.1

Manufacturer's Authorisation (Undertaking)

[The following form shall be filled in for the Applicant and in the case of a JV Applicant, on combined basis by the lead partner]

Date: [insert day, month, year]

Joint Venture Member Name: [insert full name]

IFP No. and title: [insert IFP number and title]

Page [insert page number] of [insert total number] pages

Information pertaining to: [Insert name of JV leader or JV member/s]

We, [insert Applicant's full name and in case of JVCA, insert names of all members] hereby undertake, in the event that we are prequalified and invited to submit a bid, to submit manufacturer's authorization(s) in our favour:

- (a) to bid for the supply of equipment for the tender under reference;
- (b) confirming guarantee/ warranty support for the equipment bid for by us; and
- (c) confirming that the equipment being bid for to be supplied shall be new and unused.

[To be attested by the authorized representative of the Applicant and in case of a JVCA, by the lead member on behalf of the JV members]

Form F.1.1

Confirmation of eligibility under Public Procurement Orders

[The following certificate to be given by the Applicant, pursuant to Part IV, Prequalification Criteria and Requirements, Sub-Factor F.]

Applicant's Name: [insert full name]
Date: [insert day, month, year]
IFP No. and title: [insert IFP number and title]
Page [insert page number] of [insert total number] pages

This is to confirm that the Applicant has read the Public Procurement Orders No. 1 & 2 dated 23.07.2020 and Public Procurement Order No. 3 dated 24.07.2020 issued by Department of Expenditure, Ministry of Finance, Government of India regarding restrictions on procurement from a bidder of a country which shares a land border with India, and it is further confirmed that the Applicant fulfills all requirements in this regard and is eligible to be considered for the prequalification process.

(Signature)

[Name of Authorized Signatory]
[Title of Authorized Signatory]

Date:

Part VI. Questionnaire for Applicants

Name of Applicant: [In case of JV, to be filled in by each partner separately]

IFP No.: [insert IFP No.]

	Eligibility, Confirmation and Other Important Information	Response*
1.	prequalified as an EPC contractor. If yes, please provide details of Client, Country and Scope of EPC. Attach	Confirm: Yes/No
	additional sheets, if needed.	
2.	Export-Import Bank of India (Bank) requires that Applicants and their affiliates observe the highest standard of ethics during the selection and execution of contracts. In this context, any action taken by an Applicant or its affiliate to influence the prequalification process for undue advantage is improper.	Confirm: Yes/No
	Confirm that Applicant and its JV partners, if applicable, have not engaged in any unethical practices in competing for this prequalification.	
3.	Confirm that no official of the Bank has received or will be offered by your firm/organization or agents, any direct or indirect benefit arising from this prequalification or any resulting contracts.	Confirm: Yes/No
4.	Has your firm been blacklisted or suspended or debarred by any Multilateral Agency, or any government or government procuring entity, or a UN agency? If Yes, provide details, including date of reinstatement, if applicable. Attach additional sheets, if needed.	Yes/No
5.	Is your firm's account currently classified as Non-Performing Asset (NPA) with any Bank/FI or your companies/ promoters/ directors appear in Reserve Bank of India (RBI) Caution List, RBI Wilful Defaulter List (Suit filed as well as non-suit filed), Credit Information Bureau India Ltd. (CIBIL) Defaulter List or any other negative list of central and state government agencies, updated from time to time? If yes, please provide details in a separate sheet, as necessary.	Yes/No_
6.	Has your firm/organization ever filed or petitioned for bankruptcy? (If Yes, furnish details of the case including filing date and current status.). Attach additional sheets, if needed.	Yes/No
7.	Has your firm/ any JV partner been penalized for delay in contractual performance in the last 5 years prior to Application submission deadline. If yes, please provide details in a separate sheet, as necessary.	Yes/No
8.	Has there been a termination of your contract for non-performance in the last 5 years prior to the month preceding the month of Application Submission Deadline? If Yes, please describe in detail in a separate sheet, as necessary.	Yes/No
9.	If prequalified and subsequently awarded a contract by the Borrower Government, would your firm/ JV be willing	Confirm:
	(i) to work in accordance with the Borrower country laws and regulations	Yes/No
	(ii) to submit requisite securities as per contract conditions	Yes/No
	(iii) to be responsible for the performance of the work executed by your firm	Yes/No
		Yes/No

(iv) to allow scrutiny of your work, related accounts, documentation by the Borrower/ Bank/ Government of India	
10. Please confirm that you agree to the provisions of the Government of India guidelines dated 7th December 2015 on IDEAS Lines of Credit and Public Procurement Orders No. 1 & 2 dated 23.07.2020 and Public Procurement Order No. 3 dated 24.07.2020 issued by Department of Expenditure, Ministry of Finance, Government of India.	Confirm: Yes/ No

(Signature)

[Name of Authorized Signatory]
[Title of Authorized Signatory]

Date:

^{*} Note: To confirm, print "Yes", else "No"