Application Document

For

Pre-qualification for a) preparation of Detailed
Project Report (DPR) and b) Project

Management Consultant (PMC) for setting up a
Modern Abattoir, Meat Processing, Cold
Storage, Rendering and Tannery Plant and
Market Place in the Republic of Senegal

Export-Import Bank of India

Date: October 21, 2016

INVITATION FOR EXPRESSION OF INTEREST FOR

GOVERNMENT OF INDIA LINES OF CREDIT (LOC) PROJECTS

The Export-Import Bank of India (hereafter Exim Bank, or the Bank), on behalf of the Government of India (GOI), extends from time to time, concessional credit facilities under the Indian Development and Economic Assistance Scheme (IDEAS) to overseas governments/ their nominated agencies in developing countries for financing projects involving procurement of goods, civil works, consulting and non-consulting services to be contracted to Indian entities.

These Lines of Credit (LOCs) are governed by the Guidelines issued by the GOI from time to time. As per the extant guidelines issued vide letter no No. 21/3/2015-IDEAS dated December 07, 2015, the Bank is required to carry out a prequalification exercise and provide a list of prequalified bidders to the Borrower for invitation of bids for specific contract packages under the project(s) financed by the LOCs.

In pursuance to the above, the Bank invites Expressions of Interest from Indian firms for prequalification for a Contract for a) preparation of the Detailed Project Report (DPR) and b) Project Management Consultant (PMC) for setting up a Modern Abattoir, Meat Processing, Cold Storage, Rendering and Tannery Plant and Market Place in the Republic of Senegal under a LOC of USD 41.96 million extended to the Government of the Republic of Senegal.

Completed Applications in accordance with the provisions of the Application Document should be delivered physically by 1800 hours, November 21, 2016 at the following address:

Ms. Meghana Joglekar
Deputy General Manager
Export-Import Bank of India
Lines of Credit Group
Maker Chambers IV, Floor 8
222 Nariman Point
Mumbai 400021

Ph: 91 – 22 – 2286 1565/ 1563 Email: eximloc@eximbankindia.in This Application Document (AD) consists of the following Parts:

Part I. Scope of Consultant Services

This Part includes a summary description and other data on this prequalification process and of the prospective contract to be awarded by the Borrower government subsequent to this pre-qualification.

Part II. Instructions to Applicants (ITA)

This Part provides information to the Applicants in preparing and submitting their Applications for Pre-qualification ("Applications") and the procedures for this pre-qualification process.

Part III. Data Sheet (DS) to ITA

This Part includes specific provisions that supplement Part II, Instructions to Applicants.

Part IV. Pre-qualification Criteria and Requirements

This Part specifies the criteria and requirements and the procedure to be used to determine how Applicants shall be pre-qualified and later to be invited to bid by Borrower government.

Part V. Forms

This Part includes the Application Submission Form and other forms required to be submitted with the Application.

Part VI Questionnaire for Applicants

This questionnaire requires the prospective Applicants to furnish certain basic information, and confirm certain facts relating to their firm/ joint venture with respect to past performance and prospective engagement.

Application Document for

Pre-qualification for a) preparation of Detailed
Project Report (DPR) and b) Project

Management Consultant (PMC) for setting up a
Modern Abattoir, Meat Processing, Cold
Storage, Rendering and Tannery Plant and
Market Place in the Republic of Senegal

Invitation for Pre-Qualification No.: GOILOC-187/SENEGAL/CS:03

Issued on: October 21, 2016

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Part I: Scope of Consultant Services

The Exim Bank, on behalf of the Government of India (GOI) has extended a Line of Credit (LOC) of USD 41.96 million to the Government of the Republic of Senegal for setting up a Modern Abattoir, Meat Processing, Cold Storage, Rendering and Tannery Plant and Market Place in the Republic of Senegal and part of the amount is allocated for a) preparation of the DPR and b) for Project Management Consultant (PMC) services, for which the Bank now seeks applications for pre-qualification from eligible firms. Refer Part II ITA 4 for eligibility provisions.

A] Description of the Scope for Preparation of Detailed Project Report (DPR) and Project Management Consultant (PMC) services

I. Scope of Preparation of DPR

1. Objective of the DPR:

The objective of this study is to describe and detail the complete process of creating a modern slaughter complex along with, processing and distribution of meat in the Dakar region, and analyze the technical, financial and economic feasibility of the project.

2. Scope of the DPR:

These technical studies will include:

- Check / establish the market data: match between the size of the livestock market and meat and hosting capabilities, livestock markets processing supply and Abattoir;
- Analyzing and proposing technical options and infrastructure management;
- > Verifying land status of sites and guaranteed availability during the setting up of the infrastructure.

It will also include the following:

- To make proposals for relocation of infrastructure sites if any;
- To identify the major constraints in site preparation, construction, installation and commissioning of equipment;
- To ensure the availability of water and electricity networks;
- All architectural drawing, diagrams, charts, plans;
- A estimate of the project cost.

The preliminary design kit will include infrastructure for each:

Written Documents required ten copies

Presentation note;

- Description of the inventory;
- Brief description of the work;
- Descriptive and supporting reason of the technical choices;
- Summary Cost Estimate;
- Proposed schedule of project implementation.

Documents required graphics in ten copies

- ➤ Plan of the location 1/1000
- Plan status of the site 1/500 and 1/200
- > Architectural Plans 1/100
- Occupancy Plans 1/100
- Schematic diagrams of facilities (electrical, plumbing, air conditioning, telephone).

II. Scope of PMC services:

The Services of the PMC shall broadly include but are not limited to the following:

- ➤ Tender Engineering, including Preparation of Technical Specifications, Tender documents;
- > Tender evaluation and recommendation of award of Engineering Procurement and Construction contract;
- > Technical assistance in finalization of BOQ;
- Review of designs;
- > Inspection of materials at manufacturer's works before dispatch to site;
- Training & Transfer of Technology;
- Construction supervision of civil works, and monitoring of implementation of the project;
- Evaluation of operations and maintenance; and
- Post-commissioning stages of a project.

B] Site Data

Senegal is a country located in West Africa. Senegal is bordered by Mauritania in the north, Mali to the east, Guinea to the southeast, and Guinea-Bissau to the southwest. Senegal's capital is Dakar.

The site of Diamniadio, in Dakar region, with an area of 23 (twenty) hectares, will accommodate the new slaughtering complex and will also house a cattle market with all ancillary facilities.

C] Consulting Service Period

The role of the Project Management Consultant (PMC) will commence with the preparation of the Detailed Project Report (DPR) which will be completed within a period of 5 months. The PMC contract will commence with preparation of tender documents until the end of the defects liability period. The total period will be around 24 months.

D] GOI Guidelines

As per the GOI guidelines, goods and services for minimum 75% value of the contracts covered under these Lines of Credit, must be sourced from India. Applicants are advised to refer to the GOI guidelines mentioned above for details available at

http://www.eximbankindia.in/sites/default/files/C.pdf

Part II. Instructions to Applicants (ITA)

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Part II. Instructions to Applicants

A. General

1. Background

1.1 The Export-Import Bank of India (hereinafter called "the Bank"), on behalf of the Government of India (GOI), extends from time to time, concessional credit facilities (hereinafter called "Lines of Credit") under the Indian Development and Economic Assistance Scheme (IDEAS) to overseas governments or their nominated agencies (hereinafter called "Borrower or Employer"), for financing projects to be executed by Indian entities. Payment by the Bank to the Indian exporters will be made only at the request of the Borrower and upon approval by the Bank, and will be subject, in all respects, to the terms and conditions of the credit (or financing) agreement.

2. Scope of Prequalification

2.1 With reference to the Invitation for Pre-qualification (IFP) indicated in Part III, Data Sheet (**DS**), this Application Document ("Application Document") is being issued by the Bank to prospective applicants ("Applicants") interested in submitting applications ("Applications") for pre-qualification as per the scope described in Part I, and subject to the provisions of this Application Document.

3. Ethics and Integrity

- 3.1 The Bank requires Applicants to participate in this pre-qualification process with the highest standards of integrity and ethics and prohibits any corrupt and / or fraudulent practices. It is strictly forbidden to the parties involved in the pre-qualification process, by themselves or by a third party, to offer, ask or accept for itself or for a third party, financial or non-financial advantage or even direct or indirect promise, as offsets for pre-qualification, if susceptible of being qualified as criminal unlawful acts in accordance with national laws of any party involved.
- 3.2 In pursuance of article 3.1 above, Applicants shall permit the Bank to inspect all accounts, records and other documents relating to the submission of the Application, bid submission (in case prequalified), and contract performance (in the case of award), and to have them audited by auditors appointed by the Bank.
- 3.3 If, in accordance with the administrative procedures of the Bank, it is demonstrated that an Applicant in this pre-qualification

process, or during the subsequent bidding for the contract(s) has committed corrupt, fraudulent, or unethical practices, the Bank, inter alia, shall:

- (a) reject any Application for pre-qualification or proposal to award a contract in connection with the subsequent procurement process, as applicable; and/or
- (b) declare an Applicant involved in corrupt practices, temporarily or permanently, ineligible to be awarded future contracts under Bank funding.

4. Eligibility of Applicants

- 4.1 This pre-qualification exercise is open to only Indian Applicants in accordance with the provisions of ITA 4.4. Any form of association by the Applicant with ineligible entities either during this pre-qualification process or subsequent bidding process may be liable for rejection.
- 4.2 For the purpose of applying the eligibility criteria listed in this article 4, "Applicant" would include the single entity or in case of a joint venture ("JV"), each member of the JV, involved or intended to be involved with this pre-qualification process (as mentioned in Form A.1.2 Applicant's/ JV Member's Information Form), for any part of the prospective contract(s) including related services.
- 4.3 An Applicant may be a single entity or a combination of entities in the form of a JV either existing or with the intent to enter into a JV supported by a letter of intent listing out the names of all the JV members. In the case of a JV, all members shall be jointly and severally liable for the execution of the subsequent contract(s) in accordance with the respective contract terms. The JV shall be represented by an authorized representative who shall have the authority from all members of the JV so as to conduct all business for and on behalf of the JV during the pre-qualification process. The limit on the number of members in a JV would be as specified in the **DS**.
- 4.4 This pre-qualification exercise is open to only Indian Applicants. An Applicant shall be deemed to be Indian if the Applicant is constituted, incorporated or registered in, and operates in accordance with the provisions of the laws of India, as evidenced by

its articles of incorporation and its registration documents, as the case may be.

- 4.5 An Applicant that has been debarred/ sanctioned by the Bank in pursuance of ITA 3.1, including debarment/ sanction by any government procuring entity/ corporation or Multilateral Development Agencies (MDA) in accordance with extant rules and procedures, shall be ineligible to be prequalified, during such period of time as the Bank/ sanctioning authority shall have determined.
- 4.6 The list of debarred firms and individuals by certain leading MDAs is available as specified in the **DS**. This may not be an exhaustive list of debarred entities but those which are made available centrally on the respective MDA's website. Additionally, there could be lists of debarred entities issued by various government departments/ procuring entities/ corporations and maintained offline.
- 4.7 An Applicant shall furnish such evidence of eligibility satisfactory to the Bank, as the Bank shall reasonably request.

B. Composition of the Application Document

5. Contents of this Document

5.1 This Application Document consists of the Parts indicated below, and which should be read in conjunction with any Corrigendum issued in accordance with ITA 7.

Part I. Scope of Consultant Services
 Part II. Instructions to Applicants (ITA)

• Part III. Data Sheet (DS) to ITA

• Part IV Pre-qualification Criteria and Requirements

• Part V. Forms

• Part VI. Questionnaire for Applicants

- 5.2 Unless obtained directly from the Bank, the Bank shall not be responsible for the completeness of the document, responses to requests for clarification, or Addenda to the Application Document in accordance with ITA 7. In case of any discrepancies, documents issued directly by the Bank shall prevail.
- 5.3 An Applicant is expected to study all instructions, and forms in the Application Document and to furnish with its Application all

information or documentation as is required by the Application Document.

6. Clarifications

- 6.1 A prospective Applicant requiring any clarification of the Application Document shall contact the Bank in writing at the Bank's address indicated in the **DS**. The Bank will respond in writing to any request for clarification provided that such request is received no later than fourteen (14) days prior to the deadline for submission of the applications. The Bank's response, which shall be put up on its website, shall include a description of the inquiry (without identifying its source) and corresponding clarification. As a result of a clarification the Bank may, if necessary, amend the Application Document in accordance with the provisions of ITA 7.
- 6.2 Any modification to the Application Document that may become necessary as a result of the clarifications to the queries shall be made by the Bank exclusively through the use of a Corrigendum pursuant to ITA 7.

7. Corrigendum of Application Document

- 7.1 At any time prior to the deadline for submission of Applications, the Bank may amend the Application Document by issuing a Corrigendum.
- 7.2 Any Corrigendum or Addenda issued shall be deemed to be part of the Application Document and shall be published on the Bank's website.
- 7.3 Post Corrigendum, in order to allow sufficient time to the prospective Applicants in preparing their Applications, or for other good reason, the Bank may, at its discretion, extend the deadline for the submission of Applications in accordance with ITA 16.2.

C. Preparation, Submission and Opening of Applications

8. Cost towards Application

8.1 The Applicant shall bear all costs associated with the preparation and submission of its Application. The Bank will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the pre-qualification process.

9. Language

9.1 The Application documentation and printed literature that are part of the Application, if in another language, shall be accompanied by an accurate translation of the relevant passages in English language, which shall be the governing language.

10. Documents constituting the Application

- 10.1 The Application shall comprise the following:
 - (a) Application Submission Form, in accordance with ITA 11.1;
 - (b) documentary evidence establishing the Applicant's eligibility, in accordance with ITA 12.1;
 - (c) documentary evidence establishing the Applicant's qualifications, in accordance with ITA 13; and
 - (d) any other document required as specified in the **DS**.

11. Application Submission Form

- 11.1 The Applicant shall complete an Application Submission Form as provided in Part V (Forms). This Form must be completed without any alteration to its format.
- 12. Documents
 Evidencing the
 Applicant's
 Eligibility
- 12.1 To establish its eligibility in accordance with ITA 4, the Applicant shall complete the eligibility declarations in the Application Submission Form and Forms A.1.1 and A.1.2, included in Part V (Forms).
- 13. Documents
 Evidencing the
 Applicant's
 Qualifications
- 13.1 To establish its qualifications in accordance with Part IV, Prequalification Criteria and Requirements, the Applicant shall provide the information requested in the corresponding Forms included in Part V. Each Form included in Part V shall be duly signed by the authorized representative of the Applicant. In case of JV, authorized representative of the respective member shall sign. Non compliance to this requirement may result in summary rejection of the Application.
- 13.2 Wherever a monetary amount is to be stated, Applicants should indicate the USD equivalent using the rate of exchange determined as follows:

Value of single contract - Exchange rate prevailing on the date of the contract shall be used.

Exchange rates shall be taken from the publicly available source identified in the **DS**. Any error in determining the exchange rates in the Application may be corrected by the Bank during evaluation.

For data related to financial statements, the amounts shall be mentioned in Indian Rupees (INR).

14. Authorized Signatory and Number of Copies

14.1 The Applicant shall prepare one original of the documents comprising the Application as described in ITA 10 and clearly mark it "ORIGINAL". The original of the Application shall be typed or written in indelible ink and shall be signed by a person duly authorized to sign on behalf of the Applicant. In case the Applicant is a JV, the Application shall be signed by all members of the JV.

15. Preparing the Application Envelope

- 15.1 The Applicant shall enclose the original of the Application in a sealed envelope that shall:
 - (a) be addressed to the Bank, as per ITA 16.1;
 - (b) mention the name and address of the Applicant; and
 - (c) mention the specific identification of this pre-qualification process indicated in the **DS** ITA 2.1.
- 15.2 The Bank will accept no responsibility for not processing any envelope that was not prepared as required in ITA 15.1 above.

16. Application Submission Deadline

- 16.1 Applicants may either submit their Applications by mail or by hand. Applications submitted electronically shall not be admissible. Applications shall be received by the Bank at the address and no later than the deadline indicated in the **DS**.
- 16.2 The Bank may, at its discretion, extend the deadline for the submission of Applications by amending the Application Document in accordance with ITA 7.

17. Late Applications

- 17.1 Applications received after the deadline for submission of applications shall not be admissible, and if received, shall be returned unopened to the Applicant.
- 18. Opening of Applications
- 18.1 The Bank shall open all Applications at the date, time and place specified in the **DS**. Applicants' representatives may be present during opening.

D. Procedures for Evaluation of Applications

19. Evaluation to be Confidential

19.1 Information relating to the Applications, their evaluation and result shall be confidential and will not be disclosed to Applicants or any other person(s) not officially concerned with the prequalification process until the official notification of prequalification results is made in accordance with ITA 25.

19.2 From the deadline for submission of Applications to the time of notification of the results of the pre-qualification in accordance with ITA 25, any Applicant who wishes to contact the Bank on any matter related to the pre-qualification process (except as specified in 20.1 below), may do so only in writing. Canvassing in any form will be grounds for disqualification.

20. Clarifications during Evaluation

- 20.1 During the evaluation of Applications, in case of ambiguity, the Bank may, at its discretion, ask an Applicant for a clarification of its Application, to be submitted within a stated reasonable period of time. Any request for clarification from the Bank and all clarifications from the Applicant shall be in writing.
- 20.2 If an Applicant does not provide (within the time allowed) clarifications and/or documents requested as per the Bank's request for clarification, its Application shall be evaluated based on the information and documents available at the time of evaluation of the Application.

21. Determination of Responsiveness of Applications

21.1 The Bank may reject any Application which is not responsive to the requirements of the Application Document.

E. Evaluation of Applications and Pre-qualification of Applicants

22. Evaluation of Applications

- 22.1 The Bank shall use the criteria and requirements defined in Part IV, Pre-qualification Criteria and Requirements, to evaluate the qualifications of the Applicants, and no other methods, criteria, or requirements shall be used. The Bank reserves the right to waive minor deviations from the pre-qualification criteria if they do not materially affect the technical capability and financial resources of an Applicant to perform the contract.
- 22.2 The qualification and experience of sub-consultant(s), if any, proposed by the Applicant will not be considered for evaluation of the Applicant.
- 22.3 Only the qualifications of the Applicant shall be considered. In particular, the qualifications of a parent or other affiliated company that is not party to the Applicant under a JV in accordance with ITA

- 4.3 shall not be considered.
- 22.4 The qualification and experience of the Applicant for execution of contracts for Special Purpose Vehicles (SPVs), set up by the Applicant or its group companies, shall not be considered.
- 23. Bank's Right to
 Accept or
 Reject
 Applications
- 23.1 The Bank reserves the right to accept or reject any Application, and to annul the pre-qualification process and reject all Applications at any time, without thereby incurring any liability to the Applicants.
- 24. Prequalification of Applicants
- 24.1 All Applicants whose Applications substantially meet or exceed the specified qualification requirements will be pre-qualified by the Bank.
- 25. Notification of Prequalification
- 25.1 The Bank shall notify the result of the pre-qualification process through letters/ emails to all the applicants.
- 25.2 Applicants that have not been pre-qualified may write to the Bank no later than 15 calendar days after the date of publication of the result of pre-qualification, to request the grounds on which they were not pre-qualified.
- 26. Subsequent Invitation for Bids
- 26.1 The Bank shall forward the list of pre-qualified firms to the Borrower for subsequent invitation of proposals.

Part III. Data Sheet (DS) to ITA		
	A. General	
ITA 2.1	The identification of the Invitation for Pre-qualification (IFP) is: GOILOC-187/Senegal/CS:03	
	The Bank is:	
	Export-Import Bank of India	
	Lines of Credit Group	
	Maker Chambers IV, Floor 8 222 Nariman Point	
	Mumbai 400021	
	Email: eximloc@eximbankindia.in	
	Website: www.eximbankindia.in	
ITA 4.3	The lead partner of the JV shall be the one with the highest share in the JV	
	which shall not be less than 26%. The maximum number of other members	
	in the JV shall be such that each of the other members should have at least	
	20% share. The JV can be either an incorporated JV company or an	
	unincorporated consortium/ association (JVCA) based on a memorandum of	
	understanding. In case of unincorporated JVCA, the share shall be determine	
	based on the share in the proceeds of the contract (in terms of percentage)	
	being bid for. In other words, if prequalified and invited to bid, the share of	
	members in the contract in terms of value shall be in the proportion as state	
	above.	
	The Letter of Intent to enter into a JV or JV agreement should contain, inter	
	alia, the following:	
	- Names of the Lead Partner and each of the other members	
	- Percentage share of each JV member	
	- Confirmation of Joint and Several Liability of all members of the JV	
ITA 4.6	A list of debarred firms and individuals by:	
	The World Bank is available on the website:	
	http://www.worldbank.org/debarr	
	The Asian Development Bank is available on the website:	
	http://lnadbg4.adb.org/oga0009p.nsf/sancALLPublic?OpenView&count=99	

The African Development Bank is available on the website:

http://www.afdb.org/en/projects-and-operations/procurement/debarment-and-sanctions-procedures/

The European Bank for Reconstruction and Development is available on the website: http://www.ebrd.com/pages/about/integrity/list.shtml

The Inter-American Development Bank is available on the website: http://www.iadb.org/en/topics/transparency/integrity-at-the-idb-group/sanctioned-firms-and-individuals,1293.html

B. Contents of the Application Document

ITA 6.1 For **clarification purposes**, the Bank's address is:

Ms. Meghana Joglekar Deputy General Manager Lines of Credit Group Maker Chambers IV, Floor 8 222 Nariman Point Mumbai 400021

Fax: +91 22 2282 3394

Email: eximloc@eximbankindia.in

C. Preparation, Submission & Opening of Applications

ITA 10.1 (d)

The Applicant shall submit with its Application, the following additional documents as attachment to the Application Submission Form:

The Applicant shall submit a copy (self-attested on all pages) of Power of Attorney in favour of the person who has been authorized, through an appropriate Company Board Resolution or equivalent document, to sign on behalf of the Applicant. Copy (self-attested) of such relevant company Board Resolution or equivalent document should also be attached.

In case the Applicant is a JV, the Applicant shall submit a copy (self-attested on all pages) of Powers of Attorney for each member of the JV along with a copy (self-attested) of relevant Board Resolutions or equivalent documents.

ITA 13.2	The source for determining exchange rates is:	
	For conversion of foreign currency / Indian rupees (INR) to US Dollar, the Applicants shall use the Reference Rates of Foreign Currency published by Reserve Bank of India (www.rbi.org.in) In case a particular currency rate is not published by Reserve Bank of India, then the selling rate of such currency shall be taken from the following website: http://www.oanda.com	
ITA 14.2		
ITA 14.2	Additionally one (1) copy in digital – in USB flash/ pen drive shall also be submitted.	
	The pre-qualification application document shall be submitted in spiral or hard bound form only and not as loose sheets in plastic folders. All the pages shall be machine numbered and a table of contents shall be included in the beginning of each volume of documents referring the page numbers of the indexed items.	
ITA 16.1	The deadline for Application submission is:	
	Date: November 21, 2016	
	Time: 1800 hrs	
	For application submission purposes only, the Bank's address is:	
	Bank's address is the same as that indicated in 2.1	
	Attention: Ms. Meghana Joglekar, Deputy General Manager	
ITA 18.1	The opening of the Applications shall be at the Bank's address as that indicated in 2.1	
	Date: November 22, 2016	
	Time: 1500 hrs	

Part IV. Pre-qualification Criteria and Requirements

This Part contains all the criteria, requirements and procedures that the Bank shall use to evaluate Applications. The information to be provided in relation to each requirement and the definitions of the corresponding terms can be referred to in the respective Forms.

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A. General

A.1 Nationality	
Requirement	 The Applicant's Nationality shall be in accordance with ITA 4.4 Documentation and Attachments to be submitted as mentioned below
Documentation to be submitted	Form A1.1 and A1.2
Attachments to be submitted	 Articles of Incorporation and documents of registration of the Applicant (and each of the JV members) in accordance with ITA 4.4 In case of JV, letter of intent to form JV or JV agreement, in accordance with ITA 4.3 and documents as above for each member of the JV

A.2. Eligibility	
Requirement:	 The Applicant shall not be under declaration as ineligible, as described in ITA 4.5 Documentation and Attachments to be submitted as mentioned below
Documentation to be submitted:	Application Submission Form
Attachments	 The Applicant shall submit a copy (self-attested on all pages) of Power of Attorney in favour of the person who has been authorized, through an appropriate Company Board Resolution or equivalent document, to sign on behalf of the Applicant. A copy (self-attested) of such relevant company Board Resolution or equivalent document should also be attached. In case the Applicant is a JV, the Applicant shall submit a copy (self-attested on all pages) of Power of Attorneys for each member of the JV along with copy (self-attested) of relevant Board Resolutions or equivalent documents. For an Applicant as a single entity or in case of JV, for each member: Permanent Account Number (PAN): Self attested copy TIN/ Service Tax Registration details, as applicable: Self attested copy

B. Past Contract Performance and Litigation

	· 3 ····
B.1 Past Contract Non-performance	
Requirement:	 There shall be no instance of contract¹ non-performance as a result of consultant's default since April 01, 2011 (In case of JV, each member shall meet the requirement) Documentation and Attachments to be submitted as mentioned below
Documentation to be submitted:	Form B.1.1
Attachments to be submitted:	Documents establishing details included in Form B.1.1

B.2 Pending Contract Litigation	
Requirement:	 Applicant shall have a *positive adjusted net worth determined as per the financial statements for the financial year (FY 2015-16) and the contractual litigation value as considered below net of provision made in the latest audited financial statements: Litigation value shall be deemed to be 25% of the aggregate value of pending litigation across all contracts and net of provisions, this value will be deducted from the net worth to arrive at the adjusted net worth. Documentation and Attachments to be submitted as mentioned below *Net worth - 25% (litigation value - provisions already made) = positive
Documentation to be submitted:	Form B.2.1
Attachments to be submitted:	Documents establishing details included in Form B.2.1

B.3 Contract Litigation History	
Requirement:	 There shall be no consistent history of court/arbitration award decisions related to contractual litigation against the Applicant² since April 01, 2011. (In case of JV, each member shall meet the requirement) The aggregate amount of awards against the Applicant, if any, shall not exceed 10% of the total value of contracts executed by the Applicant during the last five (5) financial years.

¹ Contract non-performance must be based on all information on fully settled disputes or litigation, i.e. dispute or litigation that has been resolved in accordance with the dispute resolution mechanism under the respective contract and where all appeal instances available to the applicant have been exhausted.

² The Applicant shall provide accurate information on the related Application Form about any litigation or arbitration resulting from contracts completed or ongoing under its execution over the last five years. A consistent history of awards against the Applicant or any member of a joint venture may result in rejection of the Application.

	Documentation and Attachments to be submitted as mentioned below
Documentation to be submitted:	Form B.3.1
Attachments to be submitted:	Documents establishing details included in Form B.3.1

C. Financial Status and Capacity		
C.1 Financial Status		
Requirement:	 (i) The audited balance sheets and profit & loss account/ annual report for the last three (3) years (FY 2013-14 to FY 2015-16) shall be submitted and must demonstrate the current soundness of the Applicant's financial position and indicate its prospective long-term profitability in terms of: a) Positive net worth for last three (3) financial years; b) Positive profit (i.e. Profit Before Tax) in any one of the last three financial years defined above; c) Average Annual Consultancy Revenue for the last three financial years defined above be not less than USD 1.6 million 	
	In case of JVCA, requirement (a) and (b) above shall be met by each member and requirement under (c), each member shall meet at least 25%, lead member shall meet at least 40% and all members together shall meet 100%.	
	(ii) Documentation and Attachments to be submitted as mentioned below	
Documentation to be submitted:	Form C.1.1, and Form C.1.2 both certified by the statutory auditor of the Applicant (in case of JV, for each member of the JV)	
Attachments to be submitted:	 (i) The Applicant shall provide copies of audited financial statements for three (3) years (FY 2013-14 to FY 2015-16). The financial statements shall: reflect the financial situation of the Applicant or in case of JV 	
	for each member, and not an affiliated entity (such as parent company or group member).	
	 be independently audited and certified by the statutory Auditor/ Chartered Accountant in accordance with applicable legislation. 	
	 be complete, including all notes to the financial statements. correspond to accounting periods already completed and audited. 	

D. Experience

D. Experience	
D.1 General Experience	
Requirement:	 Experience in preparation of DPRs in India during the last 7 financial years, starting FY 2009-10 to FY 2015-16. Experience under PMC/ Lender's Engineer/ Owner's Engineer/ Supervision Engineer Contracts in the role of prime Consultant, or JV member, in India during the last 7 financial years, starting FY 2009-10 to FY 2015-16. (In case of JV, each member shall meet the requirement) (ii) Documentation and Attachments to be submitted as mentioned below
Documentation to be submitted:	Form D.1.1 (to be prepared separately for experience in India and outside India)
Attachments to be submitted:	Final Acceptance Certificate issued by the employer for each contract listed in Form D.1.1

D.2 Specific Experience	To be submitted separately for experience in preparation of DPR and as a PMC (or together under PMC if DPR preparation was also included in the scope of PMC) for similar projects listed in Part I – Scope of Consultant Services					
Requirement:	(i) At least the number and value of similar contracts (PMC for similar nature of project) as mentioned below as a prime consultant, or joint venture member between April 01, 2009 and application submission deadline.					
	No. of Value of Contract (in					
		Contracts	USD mn)			
	Option I	3	0.84			
	OR	OR				
	Option II	2	1.05			
	OR					
	Option III 1 1.68					
	Above contracts shall demonstrate experience as PMC for similar project as defined in Part 1 Scope of Consultant Services. In case of JVCA, requirement shall be met by the JVCA on combined basis i.e. contract values of each member shall not be aggregated but number of contract(s) by individual member meeting the value and technical aspects can be aggregated to meet the requirement on number of contracts;					

	(ii) Documentation and Attachments to be submitted as	
	mentioned below	
Documentation to be submitted:	Form D.2.1	
Attachments to be submitted:	Final Acceptance/ Completion Certificate/ Testimonial issued by the employer for each contract listed in Form D.2.1	

E. Quality Assurance (Total marks: 100. Minimum Passing Marks: 60)

E.1 Quality Management System	Total Marks: 50
Requirement:	 Information on ISO Certified Quality Management System shall be considered (in case of JV, at least for lead consultant) in determining suitability to be prequalified in the following manner: 20 marks per certification (max 50 marks) Documentation and Attachments to be submitted as mentioned below
Documentation to be submitted:	Form E.1.1
Attachments to be submitted:	Self-attested copy of Quality Management System Certificate valid as on the deadline for submission of application

E.2 Skilled Human Resources	Total Marks: 50 (10 per position)			
Requirement:	 Specialist (Slaughter Devices): a. General Qualification and experience: Diploma of Engineering in the field combined with a minimum experience of 15 years. b. Relevant Experience: 2 similar projects implemented as expert in a PMC team in the past 10 years. 			
	 Architect: a. General Qualification and experience: Diploma of Architect combined with a minimum experience of 10 years. b. Relevant Experience: 2 similar projects implemented as architect in a PMC team in the past 10 years. 			
	 Engineer specialized in refrigerating devices: a. General Qualification and experience: Diploma of Engineering in the field combined with a minimum experience of 10 years. b. Relevant Experience: 2 similar projects implemented as expert in a PMC team in the past 10 years. 			

	Environmentalist Expert: a. General Qualification and experience: Diploma in Environmental studies combined with a minimum experience of 10 years. b. Relevant Experience: 2 similar projects implemented as expert in a PMC team in the past 10 years.	
	 Civil Engineer: a. General Qualification and experience: Diploma of Civil Engineering combined with a minimum experience of 10 years. b. Relevant Experience: 2 similar projects implemented as Civil Engineer in a PMC team in the past 10 years. 	
	In case of JV, the requirement shall be met on a combined basis	
Documentation to be submitted:	Form E.2.1	
Attachments to be submitted:	Documents/ Tables/ Charts demonstrating availability of Skilled Human Resources, number of staff, areas of expertise, years of experience, countries of work experience	

NOTE:

Sr. Description Remarks		
No.	·	
	General	Evaluation on Pass/ Fail basis
	Past Contract Performance and Litigation	Evaluation on Pass/ Fail basis
	Financial Status and Capacity	Evaluation on Pass/ Fail basis
	Experience	Evaluation on Pass/ Fail basis
	Quality Assurance	Evaluation on Pass/ Fail basis

Part V. Forms

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Application]

Application Submission Form

Date: [insert day, month, and year]
IFP No. and title: [insert IFP number and title]

To: [insert full name of Bank]				
We, the undersigned, apply to be pre-qualified for the referenced IFP and declare that:				
(a) We have examined and have no reservations to the Application Document, including Corrigendum No(s), issued in accordance with Instructions to Applicants (ITA) 7: [insert the number and issuing date of each corrigendum or "nil" if no corrigendum is issued].				
(b) We meet the eligibility requirements as stated in ITA 4.1, we have not been currently debarred/ sanctioned in accordance with ITA 4.5;				
(c) We understand that you may cancel the pre-qualification process at any time and that you are neither bound to accept any Application that you may receive nor to invite the pre-qualified Applicants to bid for subsequent contract(s) subject to this pre-qualification process, without incurring any liability to the Applicants, in accordance with ITA 23.1.				
(d) All information, statements and description contained in the Application are in all respect true, correct and complete to the best of our knowledge and belief. We understand that misrepresentation of facts in our Application and contravention to ITA 3, inter alia, may lead to rejection of our Application/ cancellation of prequalification.				
Signed [insert signature(s) of an authorized representative(s) of the Applicant]				
Name [insert full name of person(s) signing the Application]				
In the capacity of [insert capacity of person(s) signing the Application]				
Address [insert street number/town or city/country address]				
Dated on [insert day number] day of [insert month], [insert year]				

[For a joint venture, all members shall sign. Failure to comply with this requirement may result in rejection of

Form A.1.1 Applicant Information Form

(to be filled by Applicant if being a Single Entity or as Lead member of JV)

Date: [insert day, month, year]

IFP No. and title: [insert IFP number and title]

Page [insert page number] of [insert total number] pages

Applicant's name				
[insert full name]				
In case of Joint Venture (JV), name of each member:				
[insert full name of each member in JV]				
Applicant's country* of registration:				
[indicate country of Constitution]				
Applicant's actual year of incorporation:				
[indicate year of Constitution]				
Applicant's legal address [registered in India]:				
[insert street/ number/ town or city/ country]				
Applicant's authorized representative information				
Name: [insert full name]				
Address: [insert street/ number/ town or city/ country]				
Telephone/Fax numbers: [insert telephone/fax numbers, including country and city codes]				
E-mail address: [indicate e-mail address]				
Attached are copies of original documents of				
Articles of Incorporation (or equivalent documents of constitution or association), and/or documents of registration of the legal entity named above, in accordance with ITA 4.4.				
\square In case of JV, letter of intent to form JV or JV agreement, in accordance with ITA 4.3.				
2. Included are the organizational chart, a list of Board of Directors with their complete designation in case of nominee directors, and the beneficial ownership with respective shareholding and nationality of shareholders.				

^{*} Note: Applicant's attention is drawn to ITA 4.1 pursuant to which this pre-qualification process is open to only Indian firms.

Form A.1.2

Applicant's/ JV Member's Information Form

[The following form is in addition to Form A.1.1 (in case the Applicant is a JV)], and shall be completed separately to provide information relating to each JV member

Date: [insert day, month, year]

IFP No. and title: [insert IFP number and title]

Page [insert page number] of [insert total number] pages

Applicant name:
[insert full name of the JV]
Applicant's JV Member's name:
[insert full name of Applicant's JV Member]
Applicant's JV Member's country* of registration:
[indicate country of registration]
Applicant JV Member's date of constitution:
[indicate date of constitution in dd/mmm/yyyy]
Applicant JV Member's legal address registered in India:
[insert street/ number/ town or city/ country]
Applicant JV Member's authorized representative information
Name: [insert full name]
Address: [insert street/ number/ town or city/ country]
Telephone/Fax numbers: [insert telephone/fax numbers, including country and city codes]
E-mail address: [indicate e-mail address]
1. Attached are copies of original documents of Articles of Incorporation (or equivalent documents of constitution or association), and/or registration documents of the legal entity named above, in accordance with ITA 4.4.

2. Included are the organizational chart, a list of Board of Directors, and the beneficial ownership.

^{*} Note: Applicant's attention is drawn to ITA 4.1 pursuant to which this pre-qualification process is open to only Indian firms

Form B.1.1/ B.2.1/ B.3.1

Past Contract Non-Performance, Pending Litigation and Litigation History

[Each of the following tables shall be filled in for the Applicant and for each member of a Joint Venture]

Applicant's Name: [insert full name]
Date: [insert day, month, year]
Joint Venture Member Name:[insert full name]
IFP No. and title: [insert IFP number and title]
Page [insert page number] of [insert total number] pages

Form B.1.1					
Non-Performed Contracts in accordance with Part IV, Pre-qualification Criteria and					
		Requirements			
	☐ Contract non-performance did not occur since 1 st April 2011 specified in Part IV, Pre-qualification Criteria and Requirements, Sub-Factor B.1.				
	☐ Contract(s) not performed since 1 st April 2011 specified in Part IV, Pre-qualification Criteria and Requirements, requirement B.1				
Year	Non- performed portion of contract	Contract Identification	Total Contract Amount (current value, currency, exchange rate and US\$ equivalent)		
[insert financial year]	[insert amount and percentage]	Contract Identification: [indicate complete contract name/ number, and any other identification] Name of Employer: [insert full name] Address of Employer: [insert street/city/country]	[insert amount]		
		Reason(s) for non-performance: [indicate main reason(s)]			

Form B.2.1

Pending Litigation, in accordance with Part IV, Pre-qualification Criteria and Requirements

- No pending litigation in accordance with Part IV, Pre-qualification Criteria and Requirements, Sub-Factor B.2
- Pending litigation in accordance with Part IV, Pre-qualification Criteria and Requirements, Sub-Factor B.2 as indicated below.

Year of dispute	Amount in dispute (currency)	Contract Identification	Total Contract Amount (currency), USD Equivalent (exchange rate)	Amount of specific provision already made, if any
[insert year]	[insert amount]	Contract Identification: [indicate complete contract name, number, and any other identification] Name of Employer: [insert full name] Address of Employer: [insert street/city/country] Matter in dispute: [indicate main issues in dispute] Party who initiated the dispute: [indicate "Employer" or "Consultant"] Status of dispute: [Indicate if it is being treated by the Adjudicator, under Arbitration or being dealt with by the Judiciary]	[insert amount]	[insert amount in USD equivalent and specify exchange rate]

Form B.3.1										
Litiga	Litigation History, in accordance with Part IV, Pre-qualification Criteria and Requirements									
□ No lit	□ No litigation in accordance with Part IV, Pre-qualification Criteria and Requirements, Sub-Factor B.3.									
☐ Litiga indicated belo		vith Part IV, Pre-qualification Criteria and Requirements,	Sub-Factor B.3 as							
Year of award										
[insert financial year]	[insert percentage]	Contract Identification: [indicate complete contract name, number, and any other identification] Name of Employer: [insert full name] Address of Employer: [insert street/city/country] Matter in dispute: [indicate main issues in dispute] Party who initiated the dispute: [indicate "Employer" or "Consultant"] Result of dispute: [Indicate if resolution was treated by the Adjudicator, under Arbitration or dealt with by the Judiciary and whether resolved in favour or against the Applicant]	[insert amount]							

Form C.1.1

Financial Status and Capacity

[The following table shall be filled in for the Applicant and for each member of a Joint Venture and shall be certified by the statutory auditor. Failure to comply with this requirement may result in rejection of the Application]

Applicant's Name: [insert full name]
Date: [insert day, month, year]
Joint Venture Member Name: [insert full name]
IFP No. and title: [insert IFP number and title]
Page [insert page number] of [insert total number] pages

1. Financial data

Type of Financial information in (currency)	Historic information for previous 3 years, (amount in Indian Rupees)			
	FY13-14	FY14-15	FY15-16	
Statement of Financial Position (Inform	ation from Balance She	et)		
Total Assets (TA)				
Total Liabilities (TL)				
Total Equity				
Current Assets (CA)				
Current Liabilities (CL)				
Working Capital (WC)				
Net Worth (NW)				
Ir	nformation from Income	Statement		
Total Revenue (TR)				
Profit before Interest & Taxes (PBIT)				
Profit before Taxes (PBT)				
	Cash Flow Informa	tion		
Cash Flow from Operating Activities				
Cash Flow from Investments				
Cash Flow from Financing Activities				

2. Financial documents

The Applicant and its parties shall provide copies of audited financial statements for last three years [FY 2012-13 to FY 2014-15] pursuant Part IV, Pre-qualification Criteria and Requirements, Sub-factor C.1. The financial statements shall:

- (a) reflect the financial situation of the Applicant or in case of JV for each member, and not an affiliated entity (such as parent company or group member).
- (b) be independently audited or certified in accordance with local legislation.
- (c) be complete, including all notes to the financial statements.
- (d) correspond to accounting periods already completed and audited.

Attached are copies of financial statements for the three years required above; and complying with the requirements.
Please note that printed Audited Annual Reports are to be certified by the Statutory Auditors duly signed & stamped.

Form C.1.2

Average Annual Turnover

[The following table shall be filled in for the Applicant and for each member of a Joint Venture and shall be certified by the statutory auditor. Failure to comply with this requirement may result in rejection of the Application]

Applicant's Name: [insert full name]
Date: [insert day, month, year]
Joint Venture Member Name:[insert full name]
IFP No. and title: [insert IFP number and title]
Page [insert page number] of [insert total number] pages

	Annual Turnover Data						
Year	PMC Turnover Amount (INR)		Total Turnover	Exchange	USD equivalent		
	Contracts in India	Overseas Contracts	Total	· #	rate*		
2013-2014							
2014-2015							
2015-2016							
	Total: Average:	Total: Average:	Total: Average:			Average Annual Turnover **	

^{*} Refer ITA 13 for source of exchange rate. Exchange rate prevalent on 31st March shall be used to calculate turnover for respective financial year

^{**} Total USD equivalent for 3 years divided by 3 (three).

[#] Total Turnover would include revenues from all contracts including PMC contracts.

Form **D.1.1**

General Experience

[The following table shall be filled in for the Applicant and in the case of a JV Applicant, each Member]

Applicant's Name: [insert full name]

Date: [insert day, month, year]

Joint Venture Member Name:[insert full name]

IFP No. and title: [insert IFP number and title]

Page [insert page number] of [insert total number] pages

[Identify contracts that demonstrate PMC/ Lender's Engineer/ Owner's Engineer/ Supervision Engineer work over the past 7 years pursuant to Part IV, Pre-qualification Criteria and Requirements, Sub-Factor D.1. List contracts chronologically, according to their commencement (starting) dates and attach Final Acceptance Certificates.]

1. Experience within India

Contract Identification	Start Date	Initial Contractual End Date	Actual Completion Date and Reasons for delay, if any	Role of Applicant
Contract name: [insert full name]	-	[indicate date as dd/ mmm/ yyyy]		[insert "Prime Consultant " or
Brief Description of the works performed by the Applicant: [describe works performed briefly]	уууу]			"JV Member"]
Amount of contract: [insert amount in currency, mention currency used, exchange rate and US\$ equivalent*]				
Name of Employer: [indicate full name]				
Address: [indicate street/number/town or city/country]				

^{*} Refer ITA 13 for date and source of exchange rate

Final Acceptance Certificate to be attached for each contract

2. Experience outside India

Contract Identification	Country of Work Execution	Start Date	Initial Contractual End Date	Actual Completion Date and Reasons for delay, if any	Role of Applicant
Contract name: [insert full name] Brief Description of the works performed by the Applicant: [describe works performed briefly] Amount of contract: [insert amount in currency, mention currency used, exchange rate and US\$ equivalent*] Name of Employer: [indicate full name] Address: [indicate street/number/town or city/country]		[indicate date as dd/ mmm/ yyyy]	-	[indicate date as dd/mmm/yyyy]	[insert "Prime Consultant " or "JV Member"]

^{*} Refer ITA 13 for date and source of exchange rate.

Final Acceptance Certificate to be attached for each contract

Form D.2.1

Specific PMC Experience

[The following table shall be filled in for contracts performed by the Applicant, and each member of a Joint Venture, as applicable]

Applicant's Name: [insert full name]
Date: [insert day, month, year]
Joint Venture Member Name: [insert full name]
IFP No. and title: [insert IFP number and title]
Page [insert page number] of [insert total number] pages

Information

Similar Contract No.	[insert num	per of similar contracts required]			
Contract Identification/ Title	[insert contract name and number, if applicable]				
Contract date	[dd/mmm/yyyy]				
Completion date	Contractual: [de	d/mmm/yyyy]	Actual: [dd/mmm/yyyy]		
Role in Contract					
[check the appropriate box]	Prime Consultant □		Member in JV □		
Total Contract Amount	contract currency]		_		US\$ [insert Exchange rate and total contract amount in US\$ equivalent]*
If member in a JV, specify participation in total Contract amount	[insert a percentage amount]	[insert total contract amount in local currency]	[insert exchange rate and total contract amount in US\$ equivalent]*		
Employer Details	Employer's Nar Address: Telephone, fax				
Brief Scope of the Services as per Contract					
Narration of the Actual Services Rendered					
Key Staff Positions and Names of Staff					
Total Staff Months by your firm					
Total Stall Months by your fifth					
Total Staff Months by Associate firm (if applicable)					

^{*} Refer ITA 13 for date and source of exchange rate.

Form E.1.1

Quality Management System

[The following table shall be filled in for the Applicant and in the case of a JV Applicant, each Member]

Applicant's Name: [insert full name]
Date: [insert day, month, year]
Joint Venture Member Name: [insert full name]
IFP No. and title: [insert IFP number and title]
Page [insert page number] of [insert total number] pages

Quality	Process/ Discipline	Certification Start	Certification Valid	Certifying
Management	Certified/ Inclusions	Date	up to	Organization
System				
[indicate the quality management system accreditation]	[indicate certificate identification number and mention which process or discipline has been certified and inclusions]	[dd/mmm/yyyy]	[dd/mmm/yyyy]	[indicate the name of the certifying organization and contact details]

Form E.2.1

Skilled Human Resources

[Furnish details for at least 5 key staff pursuant to Part IV, Pre-qualification Criteria and Requirements, Sub-Factor E.2. In case of JVCA, this shall be on a combined basis]

Sector	Name of key	Academic	Specialization	Years of	Experience in
	staff on rolls	Qualification		Experience	Countries

Information on rest of the human resources may be provided on the basis of functional positions such as Design Engineers, Architects, etc, and their number

Part VI. Questionnaire for Applicants

Name of Applicant: [In case of JV, to be filled in each partner separately]

IFP No.: [insert IFP No.]

	Eligibility, Confirmation and Other Important Information	<u>Response</u>
1.	Is your firm, either singly or in joint venture currently empanelled or prequalified as a PMC.	Confirm:
	If yes, please provide details of Client, Country and Scope of PMC. Attach additional sheets, if needed.	Yes/No
2.	Export-Import Bank of India (Bank) requires that Applicants and their affiliates observe the highest standard of ethics during the selection and execution of contracts. In this context, any action taken by an Applicant or its affiliate to influence the pre-qualification process for undue advantage is improper. Confirm that Applicant and its JV partners, if applicable, have not engaged in any unethical practices in competing for this pre-qualification.	Confirm: Yes/No
3.		Confirm:
3.	Confirm that no official of the Bank has received or will be offered by your firm/organization or agents, any direct or indirect benefit arising from this pre-qualification or any resulting contracts.	Yes/No
4.	Has your firm been suspended or debarred by any Multilateral Agency, or any government, or a UN agency? If Yes, provide details, including date of reinstatement, if applicable. Attach additional sheets, if needed.	Yes/No _
5.	Has your firm/organization ever filed or petitioned for bankruptcy? (If Yes, furnish details of the case including filing date and current status.). Attach additional sheets, if needed.	Yes/No
6.	Has your firm/ any JV partner been penalized for delay in contractual performance since 1 st April 2010 to Application submission deadline. If Yes, please provide details in a separate sheet, as necessary.	Yes/No
7.	Has there been a termination of your firm's services for non-performance on a contract in the last 5 years? If Yes, please describe in detail in a separate sheet, as necessary.	Yes/No
8.	If pre-qualified , and subsequently awarded a contract by the Borrower Government, would your firm/ JV be willing	Confirm:
	(i) to work in accordance with the Borrower country laws and regulations	Van /Na
	(ii) to submit requisite securities as per contract conditions	Yes/No
	(iii) to be responsible for the performance of the work executed by your firm	Yes/No
	(iv) to allow scrutiny of your work, related accounts, documentation by the Borrower/ Bank/ Government of India	Yes/No Yes/No

Part VI. Questionnaire for Applicants

Certificate of eligibility and authority to sign Pre-qualification application

I, [Name of Authorized Signatory], certify that I am [Title] and Authorized Signatory of [Name of Applicant or JV

member as applicable]. By signing the Application Submission Form under IFP No [insert IFP No.] and on behalf of

[Name of Applicant/ JV member] I also certify that all information stated here and in the Application Document is

accurate and true and that signing the Application Submission Form is within the scope of my powers as [Title] and

Authorized Signatory.

(Signature)

[Name of Authorized Signatory]
[Title] and Authorized Signatory

Date: