

Application Document for Pre-qualification of Indian Engineering, Procurement and Construction (EPC) contractors for design, supply and construction of transmission lines, new substation at Carlos Fonseca and expansion of substations at Villa El Carmen, San Rafael del Sur and Las Colinas in Nicaragua.

Addendum No.2 (Date 10/03/2017) Ref No: GOILOC-221/Nicaragua/ EPC-12

Reference:

Part III. Data Sheet (DS) to ITA

- [i] Page 19 – ITA 4.3: A. General
- [ii] Page 21 – ITA 16.1 and ITA 18.1: C. Preparation, Submission & Opening of Applications

Part IV. Pre-qualification Criteria and Requirements

- [i] Page 25 – C. Financial Status and Capacity
- [ii] Page 29 and 30 – E. Quality Assurance

Amendments: Extension in date for submission and opening of Application Document and replacement of the above mentioned references with the following:

Part III. Data Sheet (DS) to ITA

- [i] ITA 4.3: A. General

ITA 4.3	<p>The lead partner of the JV shall be the one with the highest share in the JV which shall not be less than 40%. The maximum number of other members in the JV shall be such that each of the other members should have at least 30% share. The JV can be either an incorporated JV company or an unincorporated consortium/ association (JVCA) based on a memorandum of understanding. In case of unincorporated JVCA, the share shall be determined based on the share in the proceeds of the contract (in terms of percentage) being bid for. In other words, if prequalified and invited to bid, the share of JV members in the contract in terms of value shall be in the proportion as stated above.</p> <p>The Letter of Intent to enter into a JV or JV agreement should contain, inter alia, the following:</p> <ul style="list-style-type: none">- Names of the Lead Partner and each of the other members- Percentage share of each JV member- Confirmation of Joint and Several Liability of all members of the JV <p>The JV is permissible at PQ Stage only. The JV which is prequalified will be sustained for the entire bidding process. No change in the ownership/ per cent (%) of share etc. of JV is allowed subsequent to pre-qualification stage.</p>
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[ii] ITA 16.1 and ITA 18.1: C. Preparation, Submission & Opening of Applications

Completed Applications in accordance with the provisions of the Application Document should be delivered physically by 1500 hours on April 07, 2017. The opening of the Applications shall be at the Bank's address at 1700 hours on April 07, 2017. Any questions or clarifications on the above may be addressed to:

Mr. A. Subrahmanyam
Deputy General Manager
Lines of Credit Group
Export-Import Bank of India
Maker Chamber IV, 8th Floor,
222 Nariman Point,
Mumbai-400 021
Phone : 022- 2286 1568/1565
Fax : 022- 2282 3394
Email: eximloc@eximbankindia.in

Part IV. Pre-qualification Criteria and Requirements

[i] C. Financial Status and Capacity

C.1 Financial Status	
Requirement:	<p>(i) The audited balance sheets and profit & loss account/ annual report for the last 5years (FY 2011-12 to FY 2015-16) shall be submitted and must demonstrate the current soundness of the Applicant's financial position and indicate its prospective long-term profitability in terms of:</p> <ul style="list-style-type: none">a. Positive net worth during the last five years.b. Positive Profit (i.e. Profit before Tax) for at least 2 out of last 5 years.c. Annual EPC Revenue¹ in any one of the last five financial years defined above be not less than USD 15 million. <p>In case of JVCA, requirement [a] and [b] above shall be met by each member and requirement under [c], each member shall meet at least 30%, lead member shall meet at least 40% and all members together shall meet 100%.</p> <p>(ii) The Applicant shall demonstrate that it has access to, or has available, liquid assets, unencumbered real assets, lines of credit, and other financial means (independent of any contractual advance payment) sufficient to meet the project cash flow requirements of ongoing contracts including the present contract net of the Applicants other commitments. Minimum required liquidity needed for execution of the contract shall be USD 3.75 million.</p> <p>In case of JVCA, for requirement (ii) above, each member</p>

¹Prevailing exchange rate on the date of opening of the applications would be applied.

	shall meet at least 30%, lead member shall meet at least 40% and all members together shall meet 100%. (iii) Documentation and Attachments to be submitted as mentioned below
Documentation to be submitted:	Form C.1.1 and Form C.1.2 both certified by the Statutory Auditor of the Applicant (in case of JV, for each member of the JV)

[ii] E. Quality Assurance

E.3 Skilled Human Resources				
Requirement:	<ul style="list-style-type: none"> Applicant must demonstrate that it has the personnel for the key positions that meet the following requirements for Lot. No. 1 and 2,: 			
	No.	Position	Total Work Experience (years)	Experience in Similar Work (years)
	1	Project Manager (Transmission line and/or Substation)	Minimum 15 years with minimum 2 international projects technically similar in complexity (Transmission line and/or Substation)	Minimum 2 years as Project Manager
	2	Procurement and Logistics Manager (Transmission line and/or Substation)	Minimum 5 years with minimum one international project technically similar in complexity (Transmission line and/or Substation)	Minimum 2 years as Procurement and Logistics Manager
	3	Senior Supervision Engineer (Transmission line and/or Substation)	Minimum 7 years with minimum one international project technically similar in complexity (Transmission line and/or Substation)	Minimum 2 years as Senior Supervision Engineer
	4	Design Engineer (Transmission line and/or Substation)	Minimum 7 years with minimum one international project technically similar in complexity (Transmission line and/or Substation)	Minimum 2 years as Design Engineer
	<ul style="list-style-type: none"> Documentation and Attachments to be submitted as mentioned below 			
Documentation to be submitted:	Form E.3.1 CVs should, inter alia, incorporate qualifications, experience in the sector and should also list professional memberships / accreditations and knowledge of languages including foreign languages, countries of work experience.			