<u>Application Document for Pre-qualification of Engineering, Procurement and Construction</u> (EPC)/Turnkey Contractor for Stung Tasal Water Resources Development Project, Phase-II in Aoral District, Kampong Speu Province, Cambodia

Ref No: GOILOC-139/SE-AS-KHM/EPC-09/Re-invitation

In accordance to clause 23.1 of the ITA of the Application document, Exim Bank has decided to annul the previously held Pre-Qualification process for the said project and now re-invites Applications for Pre-Qualification in accordance with the enclosed revised Application document.

Completed applications in accordance with the provisions of the revised Application Document should be delivered physically by 1500 hours, on April 13, 2017. The opening of the Applications shall be at the Bank's address at 1400 hours, on April 13, 2017.

Any questions or clarifications on the above may be addressed to:

Mr. A. Subrahmanyam
Deputy General Manager
Export-Import Bank of India
Maker Chamber IV, 8th Floor,
222, Nariman Point,
Mumbai – 400 021

Phone: 022- 22861568 Fax: 022- 22823394

Email: eximloc@eximbankindia.in

Application Document

for

Pre-qualification of Engineering, Procurement

and Construction (EPC)/Turnkey Contractor for

Stung Tasal Water Resources Development

Project, Phase-II in Aoral District, Kampong

Speu Province, Cambodia

Export-Import Bank of India

Date: March 14, 2017

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INVITATION FOR PREQUALIFICATION

The Export-Import Bank of India [hereafter Exim Bank, or the Bank], on behalf of the Government of India [GOI], extends from time to time, concessional credit facilities under the Indian Development and Economic Assistance Scheme (IDEAS) to overseas governments /their nominated agencies in developing countries for financing projects involving procurement of goods, civil works, consulting and non-consulting services to be contracted to Indian entities.

These Lines of Credit are governed by the Guidelines issued by the GOI from time to time. As per the extant guidelines issued vide letter no No. 21/3/2015-IDEAS dated December 7, 2015, the Bank is required to carry out a prequalification exercise and provide a list of prequalified bidders to the Borrower for invitation of bids for specific contract packages under the project(s) financed by the Line(s) of Credit [LOCs].

In pursuance to the above, the Bank invites Applications from eligible Indian entities for prequalification of an EPC/Turnkey Contractor for Stung Tasal Water Resources Development Project, Phase-II in Aoral District, Kampong Speu Province, Cambodia under the Lines of Credit extended to the Government of the Kingdom of Cambodia.

Completed Applications in accordance with the provisions of the Application Document should be delivered physically by 15:00 hours, April 13 2017, at the following address:

Mr. A. Subrahmanyam
Deputy General Manager
Lines of Credit Group
Export-Import Bank of India
8thFloor, Maker Chambers IV
Nariman Point, Mumbai - 400 021

Phone: 022- 22861568 Fax: +91-022 22823394

E-mail: eximloc@eximbankindia.in

This Application Document (AD) consists of the following Parts:

Part I. Scope of EPC

This Part includes a summary description and other data on this prequalification process and of the prospective project to be contracted by the Borrower Government/Procuring Entity subsequent to this pre-qualification.

Part II. Instructions to Applicants (ITA)

This Part provides information to the Applicants in preparing and submitting their Applications for Pre-qualification ("Applications") and the procedures for this pre-qualification process.

Part III. Data Sheet (DS) to ITA

This Part includes specific provisions that supplement Part II, Instructions to Applicants.

Part IV. Pre-qualification Criteria and Requirements

This Part specifies the criteria and requirements and the procedure to be used to determine how Applicants shall be pre-qualified and later to be invited to bid by Borrower Government/Procuring Entity.

Part V. Forms

This Part includes the Application Submission Form and other forms required to be submitted with the Application.

Part VI. Questionnaire for Applicants

This questionnaire requires the prospective Applicants to furnish certain basic information, and confirm certain facts relating to their firm/ joint venture with respect to past performance and prospective engagement.

Application Document for

Pre-qualification of Engineering, Procurement and Construction (EPC)/ Turnkey Contractor for Stung Tasal Water Resources Development Project, Phase-II in Aoral District, Kampong Speu Province, Cambodia

Invitation for Pre-Qualification No.: **GOILOC-139/SE-AS-KHM/EPC-09/Re-invitation**

Issued on: March 14, 2017

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PART I: SCOPE OF EPC

The project will be financed out of Lines of Credit (LOC) extended by Export-Import Bank of India (Exim Bank or the Bank) on behalf of the GOI to the Government of the Kingdom of Cambodia. A part of LOC of USD 15 million to Government of the Kingdom of Cambodia is allocated for Stung Tasal Water Resources Development Project, Phase-II in Aoral District, Kampong Speu Province, Cambodia for which the Bank now seeks applications for prequalification from eligible entities. Refer Part II ITA 4 for eligibility provisions.

A] Details for Construction of Stung Tasal Water Resources Development Project, Phase-II

Achieving food security through the increased rice production has the highest priority in the agriculture sector. With this objective, the Royal Government of Cambodia has evolved National Strategic Development Plan (NSDP) and the National Water Resources Policy (NWRP).

The Ministry of Water Resources and Meteorology (MOWRAM), Kingdom of Cambodia has initiated the Phase-II of the Stung Tasal Water Resources Development Project. Under the Phase-I of the Project, a 21-meter-high concrete faced rock fill dam (CFRD) on river Stung Tasal has been constructed. In Phase – II of the project, development of about 3000 ha of gross command area to provide irrigation and boost rice/other crops output is envisaged.

Scope of Work

Scope of the work includes but not limited to:

- a) Check surveys, Geo-technical investigations, UXO and Environmental clearances as required prior to commencement of construction as well as during the process of the construction as per the Cambodia laws.
- b) Detailed Engineering and Preparation of Construction drawings based upon surveys and Geo-Technical Investigations.
- c) Construction, Supply, Erection, testing and Commissioning of following Civil and Hydro-Mechanical Works:
 - i) Construction of Weir (Partially gated and Partially overflow)
 - ii) Construction of Feeder canal, Main Canal and Minors
 - iii) Construction of Head Regulator, Cross Drainage Works, VRB, Outlets, Falls, Service Roads and other allied works
 - iv) Infrastructure Works (One Control Room Building at Diversion Weir, One Guard Building at Stung Tasal Dam, barbed wire fencing works at Dam Colony and Solar Lighting & Electrical Works)
 - v) Hydro Mechanical Works
- d) Operational Training to MOWRAM Officers and Staff

Salient features:

I) Diversion Structure:

S. No.	Diversion Structure			
i)	Type of Structure Weir(Partially gated and			
		partially overflow)		
ii)	Height of weir	6.0 m (overflow section)		
iii)	Width(Overflow and Non-overflow)	69.0 m		
iv)	No. of Bays	8 of 7 m each		
v)	Width of Road on top of Weir	5 m		
vi)	Pond Level	EL. 86.00 m		

II) Canal System

S. No.	Particulars	Feeder Canal	Main Canal
i)	Length of Canal	3.03 Km	6.478 Km
ii)	Full Supply level at canal head	El 85.75 m	El 85.00 m
iii)	Full supply discharge at canal	2.72 m ³ / sec	2.15 m ³ / sec
	head		
iv)	Total Length of distribution	29.30 km	
	system upto minors		

III) Other Canal Allied Works

S. No.	Particulars	Feeder	Main	Minor	Minor	Minor	Minor
		Canal	Canal	1	2	3	4
i)	Head Regulator (5	1	0	1	1	1	1
	Nos.)						
ii)	Cross Regulator	1	0	0	0	0	0
iii)	Falls	0	0	5	5	5	0
iv)	CD Work	4	4	1	0	0	0
v)	VRB	0	2	0	1	1	3
vi)	Outlets	0	7	17	12	11	10
vii)	Kucha (Moorum)	9.51 km					
	Service Road with						
	Drains						

IV)Infrastructure Works

S. No.	Particulars	Quantity
i)	Control Room Building at Weir Division Weir (Two Storied	1
	Block, 44 Sqm each floor) with doors, windows & Ventilators	
	with Grills, mosquito net, shutters, RCC Slab and CPAC tiles	
	roof with steel rafters and purlins finishing in Khmer style roof	
	decoration, painting and finishing, CC Floor, Wire fencing	
	around 100 Sqm area with Gate, Railings around stairs and top	
	floor.	
ii)	Guard Room Building at Dam Site (Ground Block, 44 Sqm) with	1

	doors, window& ventilators with grills, mosquito net, shutters, RCC Slab and CPAC tiles roof with steel rafters and purlins finishing in Khmer style roof decoration, painting and finishing, CC Floor	
iii)	Galvanised wire fencing at Dam Colony with steel angle post	1
	(75x75x5mm) @3 m spacing embedded in M-10 Pedestal (Lenth-1200 m) with one hinged steel gate (5.5mx3m)	
iv)	Solar Power System and Electrical Works for control room	1
'''	Building (1.5 KW solar power with complete installation with	
	4x400 mm sweep fans and 10x20 watt LED lights, wiring in PVC	
	conduits over walls, etc. with all electrical fittings and fixtures.	
v)	Solar Power System and Electrical works for Guard Room	1
	Building (1.00 KW solar power with complete installation with	
	2x400 mm sweep fans and 5x20 watt LED lights, wiring in PVC	
	conduits over the walls etc. with all electrical fittings and	
	fixtures as per specifications)	
vi)	Solar LED Lights (40W) with complete installation on	80
	galvanised steel pole of 4.5 m height(Separate battery &	
	control panel mounted , auto power mode) at Weir Diversion	
	Bridge and at DAM Top Road as per specifications	

V) Hydro-Mechanical Works

i)	<u>Diversion Weir Gates</u>	<u>Particulars</u>
	Type of Gate	Vertical Lift Wheel Gate
	Nos. and Size of Gate	3 Nos. (7.5 m x 3.5 m)
	Operated by	Electrically operated Rope
		drum Hoist
ii)	Head Regulator Gate for feeder Canal	<u>Particulars</u>
	Type of Gate	Vertical Lift Slide Gate
	Operated by	Manually – Double Acting
		Screw Hoist)
iii)	Cross regulator gate (1 No.) and head	5 nos. (Vertical Lift Slide
	regulator gates for Minors (4 Nos.)	Gates, Manually – Double
		Acting Screw Hoist)
iv)	Supply, installation and Testing of 50 KVA	1 no.
	DG Set at Diversion Weir for Operation of	
	Gates	

B] Contract Period

The duration of the Contract is expected to be for Eighteen (18) months.

C] Site & Other Data

i. Location

Cambodia is located in South-East Asia, and borders Thailand in the West, Lao PDR in the North, Vietnam on the East, and Thai Gulf in the South-East. Cambodia has an area of 1,81,035 sq. km, and comprises four regions, namely, the plains, Tonle Sap Lake, plateau, mountains and the coastal region. Agriculture is a major component of the economy, and contributes 34.70% of its GDP.

The location -1 ($104^{\circ}3.7^{\circ}E$ & $11^{\circ}41.9^{\circ}N$) with outlet of water at El 86 m levels is available at 8.5 km downstream to the Dam. An alternate site at location -2 ($104^{\circ}3.9^{\circ}E$ & $11^{\circ}41.56^{\circ}N$), nearly 1.3 km further downstream to above site also seems suitable for the proposed diversion structure.

ii. Hydrological data

Catchment area : 465 Sq. Km at Stung Tasal Dam

33 Sq. Km in between Stung Tasal Dam

and Diversion weir Structure

Annual Rainfall : Maximum - 1877.9 mm

Minimum- 855.3 mm Mean - 1211.9 mm

75% dependable Annual

Water Availability

From surplus storage of Stung Tasal

Reservoir - 24.66 MCM

Runoff in Tasal River (For additional Catchment of 33 Sq.Km) - 8.84 MCM

Total - 33.5 MCM

Design flood : 472 m3/sec

Probable Maximum Flood: 935 m3/sec

iii. Geology

(A) LOCATION 1:

The proposed location no. 1 is situated at about 8.5 km d/s of Stung Tasal Dam site having Latitude 11°41′56″ N and Longitude 104°3′43″ E. At this area, Hard and Jointed Quartzite rock is exposed on both the banks and river bed level all along the river.

The rock mass has three sets of joints. Joints are tightly healed, no opening was observed in joints. The rock exposures on both banks are covered by 1 to 1.5m thick loose overburden.

(B) LOCATION 2:

The proposed location no.2 is situated at about 0.5km d/s of the location no 1 on Tasal river having Latitude 11°41′34″ N and Longitude 104°3′55″ E. At this site no rock outcrops are exposed.

However, at 20-30m d/s of the present axis some rock outcrops were exposed at right bank, no rock outcrop was seen on left bank and on river bed. At present Axis, both the banks are covered with thick overburden material. From site setting it is believed that the rock at river bed will be encountered at 5-6m below the present river bed.

D] GOI Guidelines

As per the GOI guidelines, goods and services for minimum 75% value of the contracts covered under these Lines of Credit, must be sourced from India. Applicants are advised to refer to the GOI guidelines mentioned above for details available at http://www.eximbankindia.in/asset/pdf/loc/GOI-Guidelines-LOC-pdf

Part II. Instructions to Applicants [ITA]

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Part II. Instructions to Applicants

A. General

1. Background

1.1 The Export-Import Bank of India (hereinafter called "the Bank"), on behalf of the Government of India (GOI), extends from time to time, concessional credit facilities (hereinafter called "Lines of Credit") under the Indian Development and Economic Assistance Scheme (IDEAS) to overseas governments or their nominated agencies (hereinafter called "Borrower or Employer"), for financing projects to be executed by Indian entities. Payment by the Bank to the Indian exporters will be made only at the request of the Borrower and upon approval by the Bank, and will be subject, in all respects, to the terms and conditions of the credit (or financing) agreement.

2. Scope of Prequalification

2.1 With reference to the Invitation for Pre-qualification (IFP) indicated in Part III, Data Sheet (**DS**), this Application Document ("Application Document") is being issued by the Bank to prospective applicants ("Applicants") interested in submitting applications ("Applications") for pre-qualification as per the scope described in Part I, Scope of EPC and subject to the provisions of this Application Document.

3. Ethics and Integrity

- 3.1 The Bank requires Applicants to participate in this pre-qualification process with the highest standards of integrity and ethics and prohibits any corrupt, collusive and/or fraudulent practices. It is strictly forbidden to the parties involved in the pre-qualification process, by themselves or by a third party, to offer, ask or accept for itself or for a third party, financial or non-financial advantage or even direct or indirect promise, as offsets for pre-qualification, if susceptible of being qualified as criminal unlawful acts in accordance with national laws of any party involved.
- 3.2 In pursuance of article 3.1 above, Applicants shall permit the Bank to inspect all accounts, records and other documents relating to the submission of the Application, bid submission (in case prequalified), and contract performance (in the case of award), and to have them audited by auditors appointed by the Bank.
- 3.3 If, in accordance with the administrative procedures of the Bank, it is demonstrated that an Applicant in this pre-qualification process, or during the subsequent bidding for the contract(s) has committed corrupt, collusive, fraudulent, or unethical practices, the Bank, inter alia, shall:
 - a. reject any Application for pre-qualification or proposal to award a contract in connection with the subsequent

- procurement process, as applicable; and/or
- b. declare an Applicant involved in corrupt practices, temporarily or permanently, ineligible to be awarded future contracts under Bank funding.

4. Eligibility of Applicants

- 4.1 This pre-qualification exercise is open to only Indian Applicants in accordance with the provisions of ITA 4.4. Any form of association by the Applicant with ineligible entities either during this pre-qualification process or subsequent bidding process may be liable for rejection.
- 4.2 For the purpose of applying the eligibility criteria listed in this article 4, "Applicant" would include the single entity or in case of a joint venture ("JV"), each member of the JV, involved or intended to be involved with this pre-qualification process (as mentioned in Form A.1.2 Applicant's/ JV Member's Information Form), for any part of the prospective contract(s) including related services.
- 4.3 An Applicant may be a single entity or a combination of entities in the form of a JV either existing or with the intent to enter into a JV supported by a letter of intent listing out the names of all the JV members. In the case of a JV, all members shall be jointly and severally liable for the execution of the subsequent contract(s) in accordance with the respective contract terms. The JV shall be represented by an authorized representative who shall have the authority from all members of the JV so as to conduct all business for and on behalf of the JV during the pre-qualification process. The limit on the number of members in a JV would be as specified in the **DS**.
- 4.4 This pre-qualification exercise is open to only Indian Applicants. An Applicant shall be deemed to be Indian if the Applicant is constituted, incorporated or registered in, and operates in accordance with the provisions of the laws of India, as evidenced by its articles of incorporation and its registration documents, as the case may be.
- 4.5 An Applicant that has been debarred/ sanctioned by the Bank in pursuance of ITA 3.1, including debarment/ sanction by any government procuring entity/ corporation or Multilateral Development Agencies (MDA) in accordance with extant rules and procedures, shall be ineligible to be prequalified, during such period of time as the Bank/ sanctioning authority shall have determined.
- 4.6 The list of debarred firms and individuals by certain leading MDAs is available as specified in the **DS**. This may not be an exhaustive

list of debarred entities but those which are made available centrally on the respective MDA's website. Additionally, there could be lists of debarred entities issued by various government departments/ procuring entities/ corporations and maintained offline.

- 4.7 An Applicant shall be ineligible to be prequalified if it has defaulted on any loan to any Bank/ Financial Institution (FI) or its account has been classified as Non-Performing Asset (NPA) with any Bank/FI or their companies/ promoters/ directors appear in Export Credit Guarantee Corporation (ECGC) Specific Approval List, Reserve Bank of India (RBI) Caution List, RBI Wilful Defaulter List (Suit filed as well as non-suit filed) and Credit Information Bureau India Ltd. (CIBIL) Defaulter List, updated from time to time. On being included in any of the above lists post the prequalification process, the Applicant shall immediately inform Exim Bank on the inclusion and reasons for inclusion thereof.
- 4.8 An Applicant shall furnish such evidence of eligibility satisfactory to the Bank, as the Bank shall reasonably request.

B. Composition of the Application Document

5. Contents of this Document

5.1 This Application Document consists of the Parts indicated below, and which should be read in conjunction with any Corrigendum issued in accordance with ITA 7.

• Part I. Scope of EPC

Part II. Instructions to Applicants (ITA)

Part III. Data Sheet (DS) to ITA

• Part IV Pre-qualification Criteria and Requirements

Part V. Forms

Part VI. Questionnaire for Applicants

- 5.2 Unless obtained directly from the Bank, the Bank shall not be responsible for the completeness of the document, responses to requests for clarification, or Addenda to the Application Document in accordance with ITA 7. In case of any discrepancies, documents issued directly by the Bank shall prevail.
- 5.3 An Applicant is expected to study all instructions, and forms in the Application Document and to furnish with its Application all information or documentation as is required by the Application Document.

6. Clarifications

6.1 A prospective Applicant requiring any clarification of the Application Document shall contact the Bank in writing at the

Bank's address indicated in the **DS.** The Bank will respond in writing to any request for clarification provided that such request is received no later than fourteen (14) days prior to the deadline for submission of the applications. The Bank's response, at its discretion, may be put up on its website and shall include a description of the inquiry (without identifying its source) and corresponding clarification. As a result of a clarification the Bank may, if necessary, amend the Application Document in accordance with the provisions of ITA 7.

- 6.2 Any modification to the Application Document that may become necessary as a result of the clarifications to the queries shall be made by the Bank exclusively through the use of a Corrigendum pursuant to ITA 7.
- 7. Corrigendum of Application Document
- 7.1 At any time prior to the deadline for submission of Applications, the Bank may amend the Application Document by issuing a Corrigendum.
- 7.2 Any Corrigendum or Addenda issued shall be deemed to be part of the Application Document and shall be published on the Bank's website.
- 7.3 Post Corrigendum, in order to allow sufficient time to the prospective Applicants in preparing their Applications, or for other good reason, the Bank may, at its discretion, extend the deadline for the submission of Applications in accordance with ITA 16.2.

C. Preparation, Submission and Opening of Applications

- 8. Cost towards Application
- 8.1 The Applicant shall bear all costs associated with the preparation and submission of its Application. The Bank will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the pre-qualification process.
- 9. Language
- 9.1 The Application documentation and printed literature that are part of the Application, if in another language, shall be accompanied by an accurate translation of the relevant passages in English language, which shall be the governing language.
- 10. Documents constituting the Application
- 10.1 The Application shall comprise the following:
 - (a) Application Submission Form, in accordance with ITA 11.1;
 - (b) documentary evidence establishing the Applicant's eligibility, in accordance with ITA 12.1;
 - (c) documentary evidence establishing the Applicant's qualifications, in accordance with ITA 13; and
 - (d) any other document required as specified in the **DS**.

11. Application Submission Form

- 11.1 The Applicant shall complete an Application Submission Form as provided in Part V(Forms). This Form must be completed without any alteration to its format.
- 12. Documents
 Evidencing the
 Applicant's
 Eligibility
- 12.1 To establish its eligibility in accordance with ITA 4, the Applicant shall complete the eligibility declarations in the Application Submission Form and Forms A.1.1 and A.1.2, included in Part V (Forms).
- 13. Documents
 Evidencing the
 Applicant's
 Qualifications
- 13.1 To establish its qualifications in accordance with Part IV, Prequalification Criteria and Requirements, the Applicant shall provide the information requested in the corresponding Forms included in Part V without any alteration to the format. Applicant shall also complete the Questionnaire included in Part VI without any alteration to the questions. Each Form included in Part V and the Questionnaire in Part VI shall be duly signed by the authorized representative of the Applicant. In case of JV, authorized representative of the respective member shall sign. Non compliance to this clause may result in summary rejection of the Application.
- 13.2 If an Applicant does not manufacture or produce the goods it offers to supply, it shall submit documentation related to Manufacturer's Authorisation as specified in the **DS**
- 13.3 Wherever a monetary amount is to be stated, Applicants should indicate the USD equivalent using the rate of exchange determined as follows:
 - (a) for contracts signed in the current financial year, the exchange rate prevalent as on the date of Invitation for Prequalification (IFP) shall be used to arrive at the USD equivalent;
 - (b) for contracts signed prior to the current financial year, the exchange rate as on 31st March of the respective financial year in which the contract was signed shall be used to arrive at the USD equivalent
 - (c) Exchange rates shall be taken from the publicly available source identified in the **DS**. Any error in determining the exchange rates in the Application may be corrected by the Bank during evaluation.
 - (d) For data related to financial statements, the amounts shall be mentioned in Indian Rupees (INR). Equivalent amount in USD shall be arrived at using the exchange rate as on 31st March of respective financial year.

14. Authorized Signatory and Number of Copies

- 14.1 The Applicant shall prepare one original of the documents comprising the Application as described in ITA 10 and clearly mark it "ORIGINAL". The original of the Application shall be typed or written in indelible ink and shall be signed by a person duly authorized to sign on behalf of the Applicant. In case the Applicant is a JV, the Application shall be signed by all members of the JV.
- 14.2 Copies of the signed original Application, in the number specified in the **DS**, and clearly marked as "COPY" shall be submitted by the Applicant. The original shall govern in case of any discrepancy between the original and the copies.

15. Preparing the Application Envelope

- 15.1 The Applicant shall enclose the original and the copies of the Application in a sealed envelope that shall:
 - (a) be addressed to the Bank, as per ITA 16.1;
 - (b) mention the name and address of the Applicant; and
 - (c) mention the specific identification of this pre-qualification process indicated in the **DS**ITA 2.1.
- 15.2 The Bank will accept no responsibility for not processing any envelope that was not prepared as required in ITA 15.1 above.

16. Application Submission Deadline

- 16.1 Applicants may either submit their Applications by mail or by hand.

 Applications submitted electronically shall not be admissible.

 Applications shall be received by the Bank at the address and no later than the deadline indicated in the **DS.**
- 16.2 The Bank may, at its discretion, extend the deadline for the submission of Applications by amending the Application Document in accordance with ITA 7.

17. Late Applications

17.1 Applications received after the deadline for submission of applications shall not be admissible, and if received, shall be returned unopened to the Applicant.

18. Opening of Applications

18.1 The Bank shall open all Applications at the date, time and place specified in the **DS**. Applicants' representatives may be present during opening.

D. Procedures for Evaluation of Applications

19. Evaluation to be Confidential

19.1 Information relating to the Applications, their evaluation and result shall be confidential and will not be disclosed to Applicants or any other person(s) not officially concerned with the prequalification process until the official notification of prequalification results is made in accordance with ITA 25.

19.2 From the deadline for submission of Applications to the time of notification of the results of the pre-qualification in accordance with ITA 25, any Applicant who wishes to contact the Bank on any matter related to the pre-qualification process (except as specified in 20.1 below), may do so only in writing. Canvassing in any form will be grounds for disqualification.

20. Clarifications during Evaluation

- 20.1 During the evaluation of Applications, in case of ambiguity, the Bank may, at its discretion, ask an Applicant for a clarification of its Application, to be submitted within a stated reasonable period of time. Any request for clarification from the Bank and all clarifications from the Applicant shall be in writing. Any clarification submitted by an Applicant that is not in response to a request by the Bank may not be considered.
- 20.2 If an Applicant does not provide (within the time allowed) clarifications and/or documents requested as per the Bank's request for clarification, its Application shall be evaluated based on the information and documents available at the time of evaluation of the Application.

21. Determination of Responsiveness of Applications

21.1 The Bank may reject any Application which is not responsive to the requirements of the Application Document and may not subsequently be made responsive by correction of the causes of non-responsiveness or by substitution or re-submission of the Application or part thereof.

E. Evaluation of Applications and Pre-qualification of Applicants

22. Evaluation of Applications

- 22.1 The Bank shall use the criteria and requirements defined in Part IV, Pre-qualification Criteria and Requirements, to evaluate the qualifications of the Applicants, and no other methods, criteria, or requirements shall be used. The Bank reserves the right to waive minor deviations from the pre-qualification criteria if they do not materially affect the technical capability and financial resources of an Applicant to perform the contract.
- 22.2 The qualification and experience of sub-contractors(s), if any, proposed by the Applicant will not be considered for evaluation of the Application.
- 22.3 Only the qualifications of the Applicant in the capacity as prime contractor/ member of JV to the main client shall be considered. In particular, the qualifications of a parent or other affiliated company that is not party to the Applicant under a JV in accordance with ITA 4.3 shall not be considered.

- 22.4 The qualification and experience of the Applicant for execution of contracts in-house or for parent/promoter/group concerns or Special Purpose Vehicles (SPVs)/set up by the Applicant or its group companies, shall not be considered.
- 23. Bank's Right to Accept or Reject Applications
- 23.1 The Bank reserves the right to accept or reject any Application, and to annul the pre-qualification process and reject all Applications at any time, without thereby incurring any liability to the Applicants.
- 24. Pre-qualification of Applicants
- 24.1 All Applicants whose Applications substantially meet or exceed the specified qualification requirements will be pre-qualified by the Bank.
- 25. Notification of Prequalification
- 25.1 The Bank shall notify the result of the pre-qualification process through a letters/emails to the pre-qualified Applicants and to the applicants not meeting the prequalification criteria.
- 25.2 Applicants that have not been pre-qualified may write to the Bank no later than 7 calendar days after the date of intimation by the Bank of the result of pre-qualification, to request clarification regarding the grounds on which they were not pre-qualified.
- 26. Subsequent Invitation for Bids
- 26.1 The Bank shall forward the list of pre-qualified firms to the Borrower for subsequent invitation of bids.

	Part III. Data Sheet (DS) to ITA			
A. General	, ,			
ITA 2.1	The identification of the Invitation for Pre-qualification (IFP) is: GOILOC-139/SE-AS-KHM /EPC –09/Re-invitation The Borns in			
	The Bank is:			
	Export-Import Bank of India			
	8 th Floor, Maker Chambers IV			
	Nariman Point, Mumbai - 400 021 Tel : +91-22- 22861564/22861563			
	Fax: +91 22- 22823394			
	Email: eximloc@eximbankindia.in			
	Website: www.eximbankindia.in			
ITA 4.3	The lead partner of the JV shall be the one with the highest share in the JV			
	which shall not be less than 26%. The maximum number of other members in the JV shall be such that each of the other members should have at least 20% share. The JV can be either an incorporated JV company or an unincorporated consortium/ association (JVCA) based on a memorandum of understanding. In case of unincorporated JVCA, the share shall be determined based on the share in the proceeds of the contract (in terms of percentage) being bid for. In other words, if prequalified and invited to bid, the share of JV members in the contract in terms of value shall be in the proportion as stated above. The Letter of Intent to enter into a JV or JV agreement should contain, inter alia, the following: Names of the Lead Partner and each of the other members Percentage share of each JV member Confirmation of Joint and Several Liability of all members of the JV The JV is permissible at PQ Stage only. The JV which is prequalified will be sustained for the entire bidding process. No change in the ownership/ per cent (%) of share etc. of JV is allowed subsequent to prequalification stage.			
ITA 4.6	A list of debarred firms and individuals by: the World Bank is available on the website: http://www.worldbank.org/debarr The Asian Development Bank is available on the website: http://lnadbg4.adb.org/oga0009p.nsf/sancALLPublic?OpenView&count=99 the African Development Bank is available on the website: http://www.afdb.org/en/projects-and-			
	operations/procurement/debarment-and-sanctions-procedures/ the European Bank for Reconstruction and Development is available on the website: http://www.ebrd.com/pages/about/integrity/list.shtml the Inter-American Development Bank is available on the website: http://www.iadb.org/en/topics/transparency/integrity-at-the-idb-group/sanctioned-firms-and-individuals,1293.html			

B. Contents of the Application Document				
ITA 6.1	For clarification purposes, the Bank's address is:			
	Mr. A Subrahmanyam			
	Deputy General Manager			
	Lines of Credit Group			
	Export-Import Bank of India			
	8 th Floor, Maker Chambers IV			
	Nariman Point, Mumbai - 400 021			
	Fax: +91-22- 22823394			
	E-mail: <u>eximloc@eximbankindia.in</u>			
C. Preparation, Su	bmission & Opening of Applications			
ITA 10.1 (d)	The applicant shall forward its application along with a covering letter clearly indicating the name of the project and the Prequalification Reference No.			
	The Applicant shall submit with its application, the following additional documents as attachment to the Application Submission Form:			
	The Applicant shall submit a copy (self-attested on all pages) of Power of Attorney in favour of the person who has been authorized, through an appropriate Company Board Resolution or equivalent document, to sign on behalf of the Applicant. Copy (self-attested) of such relevant company Board Resolution or equivalent document should also be attached.			
	In case the Applicant is a JV, the Applicant shall submit a copy (self-attested on all pages) of Powers of Attorney for each member of the JV along with a copy (self-attested) of relevant Board Resolutions or equivalent documents.			
ITA 13.2	Undertaking related to Manufacturer's Authorisation in accordance with Form E.4.1 included in Part V of this Application Document.			
ITA 13.3	The source for determining exchange rates is: For conversion of foreign currency / Indian rupees (INR) to US Dollar, the Applicants shall use the Reference Rates of Foreign Currency published by Reserve Bank of India (www.rbi.org.in) In case a particular currency rate is not published by Reserve Bank of India, then the selling rate of such currency shall be taken from the following website: http://www.oanda.com			

ITA 14.2	Additionally, one (1) copy in digital – in USB flash/ pen drive shall also be submitted.
	The pre-qualification application document shall be submitted in spiral or hard bound form only and not as loose sheets in plastic folders. All the pages shall be machine numbered and a table of contents shall be included in the beginning of each volume of documents referring the page numbers of the indexed items.
ITA 16.1	The deadline for Application submission is:
	Date: April 13, 2017
	Time: 15:00 hrs
	For application submission purposes only, the Bank's address is:
	Bank's address is the same as that indicated in 2.1
	Attention: Mr. A Subrahmanyam, Deputy General Manager
ITA 18.1	The opening of the Applications shall be at the Bank's address as that indicated in 2.1
	Date: April 13, 2017
	Time: 16:00 hrs

Part IV. Pre-qualification Criteria and Requirements

This Part contains all the criteria, requirements and procedures that the Bank shall use to evaluate Applications. The information to be provided in relation to each requirement and the definitions of the corresponding terms can be referred to in the respective Forms.

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В	Past Contract Performance and Litigation	26
С	Financial Status and Capacity	27
D	Experience	28
E	Quality Assurance	30

A. General

A.1 Nationality	
Requirement:	The Applicant's Nationality shall be in accordance with ITA 4.4.
	> Documentation and Attachments to be submitted as mentioned
	below.
Documentation to be	Form A1.1 and A1.2
submitted	
Attachments to be	> Articles & Memorandum of Association, Certificate of Incorporation
submitted	/Partnership Deed of the Applicant (and each of the JV members) in
	accordance with ITA 4.4
	➤ In case of JV, letter of intent to form JV or JV agreement, in
	accordance with ITA 4.3 and documents as above for each member
	of the JV.

A.2. Eligibility	
Requirement:	The Applicant shall not be under declaration as ineligible, as
	described in ITA 4.5 and ITA 4.7
	 Documentation and Attachments to be submitted as mentioned below
Documentation to be submitted:	Application Submission Form
Attachments	➤ The Applicant shall submit a copy (self-attested on all pages) of Power of Attorney in favour of the person who has been authorized, through an appropriate Company Board Resolution or equivalent document, to sign on behalf of the Applicant. A copy (self-attested) of such relevant company Board Resolution or equivalent document should also be attached.
	 In case the Applicant is a JV, the Applicant shall submit a copy (self-attested on all pages) of Power of Attorneys for each member of the JV along with copy (self-attested) of relevant Board Resolutions or equivalent documents. For an Applicant as a single entity or in case of JV, for each member: Permanent Account Number (PAN): Self attested copy TIN/ Service Tax Registration details, as applicable: Self attested copy Documentary proof for being on the approved list of Project Exports Promotion Council of India - PEPC (MOCI)

B. Past Contract Performance and Litigation

B.1 Past Contract Non-performance		
Requirement:	 There shall be no instance of contract¹ non-performance as a result of Applicant's default since 1st March 2012. (In case of JV, each member shall meet the requirement) Documentation and Attachments to be submitted as mentioned below. 	
Documentation to be submitted:	Form B.1.1	
Attachments to be submitted:	Documents establishing details included in Form B.1.1	

B.2 Pending Contract Litigation	
Requirement:	 Applicant shall have a positive* adjusted net worth determined as per the financial statements for the financial year (FY 2015-16) and the contractual litigation value as considered below net of provision made in the latest audited financial statements for FY 2015-16: Litigation value shall be deemed to be 25% of the aggregate value pending litigation across all contracts and net of provisions, this value will be deducted from the net worth to arrive at the adjusted net worth. Documentation and Attachments to be submitted as mentioned below In case of JV, each member shall meet the requirement. * Note: Net worth - [25% of Litigation value - provisions already made] = positive
Documentation to be submitted:	Form B.2.1
Attachments to be submitted:	Documents establishing details included in Form B.2.1

B.3 Contract Litigation History									
Requirement:	\triangleleft	There	shall	be	no	СО	nsistent	history	of
		court	/arbitratio	on	award	d	ecisions	related	to
		contr	actual liti	gatio	n agair	nst t	he Applic	cant ² since	e 1 st
		Marc	h 2012.						
	>	The	aggregate	e ar	mount	of	awards	against	the

¹Contract non-performance must be based on all information on fully settled disputes or litigation, i.e. dispute or litigation that has been resolved in accordance with the dispute resolution mechanism under the respective contract and where all appeal instances available to the applicant have been exhausted.

² The Applicant shall provide accurate information on the related Application Form about any litigation or arbitration resulting from contracts completed or ongoing under its execution over the last five years. A consistent history of awards against the Applicant or any member of a joint venture may result in failure of the application.

	Applicant, if any, since 1st March 2012 shall not exceed 25% of the net worth as per the latest financial statements Documentation and Attachments to be submitted as mentioned below
Documentation to be submitted:	Form B.3.1
Attachments to be submitted:	Documents establishing details included in Form B.3.1

C. Financial Status and Capacity

C.1 Financial Status	
Requirement:	 (i) The audited balance sheets and profit & loss account/annual report for the last 5 years (FY 2011-12 to FY 2015-16) shall be submitted and must demonstrate the current soundness of the Applicant's financial position and indicate its prospective long-term profitability in terms of: a. Positive net worth during each of the last five years; b. Positive operating profit (profit before tax) for at least 2 out of last 5 years. c. Annual EPC Revenue³ for any one of the last five financial years defined above be not less than USD 6.00 million.
	In case of JVCA, requirement (a) and (b) above shall be met by each member and requirement under (c), each member shall meet at least 25%, lead member shall meet at least 40% and all members together shall meet 100%.
	(ii) The Applicant shall demonstrate that it has access to, or has available, liquid assets, unencumbered real assets, lines of credit, and other financial means (independent of any contractual advance payment) sufficient to meet the project cash flow requirements of ongoing contracts net of the Applicants other commitments. Minimum required liquid assets and/or credit facilities to be made available for the project shall not be less than USD 1.50 million (Prevailing exchange rate on the date of deadline of submission of the applications would be applied.)
	In case of JVCA, for requirement (ii) above, each member shall meet at least 25%, lead member shall meet at least 40% and all members together shall meet 100%.

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 $^{^{3}}$ In case of Contracts in INR, the exchange rate of 31^{st} March of the financial year in which the contract was signed will be used to arrive at the USD equivalent.

	(iii) Documentation and Attachments to be submitted as mentioned below
Documentation to be submitted:	Form C.1.1 and Form C.1.2 both certified by the Statutory Auditor of the Applicant (in case of JV, for each member of the JV)
Attachments to be submitted:	The Applicant and its parties shall provide copies of audited financial statements for the last five years. The financial statements shall: a) reflect the financial situation of the Applicant or in case of JV for each member, and not an affiliated entity (such as parent company or group member). b) be independently audited and certified by the Statutory Auditor/Chartered Accountant competent in accordance with applicable legislation. c) be complete, including all notes to the financial statements. d) correspond to accounting periods already completed and audited. Supporting documents for additional financial means for likely future commitments
C.2 Value of ongoing contracts	,
Requirement	 Aggregate annual residual value⁴ of all ongoing contracts shall not be more than 350% of the highest annual turnover in the last 5 years [FY 2011-12 to FY 2015-16]. In case of JV, this shall apply to each member. Documentation and Attachments to be submitted as mentioned below
Documentation to be submitted:	Form C.2.1 (Certified by Statutory Auditor)
Attachments to be submitted:	 (a) Statement of Bank Credit Facilities sanctioned, availed and unutilised limits that are in force (including Source, Purpose, Amount, Validity Period) (b) Contract-wise Statement of Non-funded Facilities (such as Bank Guarantees) availed for execution of contracts (including Contract Title, Source/ Bank, Purpose, Amount, Validity Period)

D. Experience

D.1 General Experience	
Requirement:	Experience in Design Engineering/ Construction/ EPC contracts in the role of prime contractor, or JV member, in India during the last 7 years, starting from March 2010 up to application submission deadline. (In

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 $^{^4}$ Exchange rate prevalent as on the date of Invitation for Prequalification (IFP) shall apply to ascertain residual value in equivalent USD.

			mber shall meet the i	•
	Documentation and Attachments to be submitted as mentioned below			
Documentation to be submitted:	Form D.1.1 (to be prepared separately for experience in			
	India and o	ıtside India)		
Attachments to be submitted:		•	pletion Certificate/	
		ed by the em	ployer for each con	tract listed in
	Form D.1.1			
D.2 Specific Experience	<u> </u>	Scope of EPC		550/ : 1
Requirement:			nd value of similar	•
			below, in the ro	•
			er to the main clien 110 and application	•
	deadline:	· Warth 20	oto and application	1 5001111551011
			Value ⁵ of <u>Each</u>	
		No. of	Contract (USD	
		Contracts	million)	
	Option I	3	3.60	
		OR		
	Option II	2	4.50	
		OR		
	Option III	1	7.20]
	-		under the above of	ontracts shall
	collectively demonstrate experience involving:			
		flow),	Veir (partially gated	and partially
	ii. Cons	truction of	Feeder Canal, Mair	n Canal and
	Mino	ors,		
	iii. Cons	truction of	Head Regulator, Cr	oss Drainage
	Wor	ks, VRB, Outle	ets, Falls, Service Roa	ds, and other
		d Works,		
	•	o-Mechanical	•	
			rks (e.g. Control Ro	<u>-</u> .
		-	arbed Wire Fencing	Works, Solar
	Lighting, Electrical Works, etc.) In case of JVCA, requirement shall be met by the JVCA on a			
				the IVCA on a
	combined basis i.e. contract values of each member shall			
	not be aggregated but number of contract(s) by individua			
			value and technical as	
			equirement of numbe	=

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⁵ In case of contracts in INR, for contracts signed in FY 2016-17, the exchange rate prevalent as on the date of Invitation for Prequalification (IFP) shall be used to arrive at USD equivalent. For other contracts, the exchange rate as on 31st March of the financial year in which the contract was signed shall be used to arrive at the USD equivalent

	Notwithstanding the above, each member of JVCA shall demonstrate experience of at least one contract of 50% of the value indicated under Option I above, demonstrating experience, inter alia, in one or more of the technical aspects mentioned in (i) to (v) above. Subcontractors' experience and resumes will not be taken into account in determining the Applicant's compliance.
Documentation to be submitted:	Form D.2.1
Attachments to be submitted:	Final Acceptance/Completion Certificate/Testimonial letters
	issued by the employer for each contract listed in Form
	D.2.1

E. Quality Assurance

Result of evaluation to the following criteria may lead to full prequalification or conditional prequalification

Pro- quantitative and a second	
E.1 Certified Management System	
Requirement:	ISO Accreditation/ Certified Quality Management System
Documentation to be submitted:	Form E.1.1
Attachments to be submitted:	Self-attested copy of ISO Accreditation/ Quality Management System Certificate valid as on the deadline for submission of application

E.2 Contractor's Equipment				
Requirement:	The App	licant must confirm that it can avail and deploy the		
	following key equipment (indicate whether owned or leased):			
	List of Major Equipment for Diversion(Weir) Work			
	S. No.	Particular		
	1	Hydraulic Excavator/ shovels 2.0 cum capacity		
	2	Loader cum excavator 1.0/0.25 cum capacity		
	3	Wheel Dozer 180 HP with Ripper		
	4	Crawler dozer 100 HP		
	5	Scrapper		
	6	Front End Loader 1.5 cum		
	7	Tipper 4.5 cum/6.0 cum capacity		
	8	Rear Dumper 15T capacity		
	9	Wagon Drill		
	10	Jack Hammer – 120 cfm		
	11	Air Compressor (Diesel 250 cfm)		
	12	Rock Splitter (Hydraulic)		
	13	Batching and Mixing Plant 40 cum/hr		
	14	Crushing and processing Plant 50t/hr		
	15	Concrete pump 10 cum		
	16	Portable mixer 0.5 cum		
	17	Concrete Placer 1 cum		

	18	Concrete Vibrator Needle Type	
	19	Dewatering pump 20 HP	
	20	Dewatering pump 10 HP	
	21	Sump pump 5 HP	
	22	Grout Pump	
	23	Water Tanker/ Sprinkler 10 KL	
	24	Petrol/ Diesel Tanker 10 KL	
	25	Explosive Van 10T	
	26	Tractor Trolley	
	27	Truck 10T cap	
	28	Diesel generating set 50 kVA	
	29	Crane 5T	
	List of Major Construction Equipment for Canal Work		
	S.No.	Particulars	
	1.	Loader cum excavator 1.0/0.25 cum capacity	
	2.	JCV	
	3.	Tractor with Trolleys of 3 cum capacity	
	4.	Road Roller 8/10 T	
	5.	Portable Concrete Mixer 0.5 cum	
	6.	Concrete vibrator surface type	
	7.	Concrete vibrator needle type	
	8.	Dewatering pump 2 HP	
	9.	Water Tanker/ Sprinkler 10KL	
	list of equ	above list of equipment is an indicative list. The complete ipment would be made available at Tender stage.	
Documentation to be	Form E.2.		
submitted:		f Intent/Memorandum of Understanding/Documents	
	demonstr site	rating that the above equipment can be arranged at the	
Attachments to be	Self-attes	tation of Form E.2.1	
submitted:	1		

E.3 Skilled Human Resources

Requirement:

 Applicant must demonstrate that it has personnel for the key positions that meet the following requirements:

Proposed Position	Minimum Desirable Qualification / Experience	Experience in similar works (years)	Number of Positions required
Team Leader	Graduate Degree in Civil	10	1
	Engineering or equivalent		
Expert	Graduate Degree in Civil	7	1
	Engineering or equivalent		
Expert	Graduate Degree in	7	1

			1		
			Electrical Engineering or		
			equivalent		
		Expert	Graduate Degree in	7	1
			Mechanical Engineering or		
			equivalent		
		Geo Technical	M.E./M. Tech. in Geotech	7	1
		Expert	engineering or equivalent		
		Geologist	M.E. / M.Tech in Geology	7	1
			or equivalent		
		Irrigation (O&M)	M.E. / M. Tech in Water	7	1
		Expert	Resources/ Hydraulics		
		Resident Project	Graduate Degree in Civil	7	1
		Manager	Engineering or equivalent		
		Supervisor	Diploma in Civil	5	4
			Engineering or equivalent		
		Supervisor	Diploma in Electrical	5	1
			Engineering or equivalent		
		Supervisor	Diploma in Mechanical	5	1
			Engineering or equivalent		
		Surveyors	Diploma in Survey or	5	2
			equivalent		
Documentation	Fo	rm E.3.1			
to be	CV	's should, inter alia	, incorporate qualifications,	experience in th	e sector and
submitted	sh	ould also list prof	essional memberships/accre	editations and k	nowledge of
	lar	nguages including fo	reign languages, countries of	work experience	
Attachments to	•	The applicant is	required to submit an unde	ertaking to enga	ge & deploy
be submitted:		personnel as abov	e.		
	•	CV of above me	ntioned staff along with co	pies of academi	c certificates
		mentioned thereir	า		

E.4 Manufacturer's Authorisation (Undertaking)	
Requirement:	 In the case of an Applicant who offers to supply and/or install equipment in accordance with Part I of the Application Document that the Applicant did not manufacture or otherwise produce, the Applicant shall submit an undertaking to submit Manufacturers' Authorization(s) for all major equipment in favour of the Applicant to bid for the subsequent contract confirming warranty support, in the event of prequalification and submission of bid by the Applicant. Documentation to be submitted as mentioned below
Documentation to be submitted:	Form E.4.1

NOTE:

The Evaluation Criteria for Pre- Qualification of Applicants

Sr.	Description	Remarks
No.		
A.	General	Evaluation on Pass/ Fail basis
B.	Past Contract Performance and Litigation	Evaluation on Pass/ Fail basis
C.	Financial Status and Capacity	Evaluation on Pass/ Fail basis
D.	Experience	Evaluation on Pass/ Fail basis
E.	Quality Assurance	Full or Conditional prequalification

Part V. Forms

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Application Submission Form

Date: [insert day, month, and year]
IFP No. and title: [insert IFP number and title]

To: [insert full name of Bank]

We, the undersigned, apply to be pre-qualified for the referenced IFP and declare that:

- (a) We have examined and have no reservations to the Application Document, including Corrigendum No(s)._____, issued in accordance with Instructions to Applicants (ITA) 7: [insert the number and issuing date of each corrigendum or "nil" if no corrigendum is issued].
- (b) We meet the eligibility requirements as stated in ITA 4.1, we have not been currently debarred/ sanctioned in accordance with ITA 4.5;
- (c) We confirm that we have not defaulted in any loan to any Bank/FI and our account has not been classified as Non-Performing Asset (NPA) with any Bank/FI. We further confirm that none of our companies/promoters/directors appear in ECGC Specific Approval List, RBI Caution List, RBI Willful Defaulter List (Suit filed as well as non-suit filed) and CIBIL Defaulter List, updated from time to time. On being included in any of the above lists, we shall immediately inform Exim Bank on the inclusion and reason for inclusion thereof, in accordance with ITA 4.7;
- (d) We understand that you may cancel the pre-qualification process at any time and that you are neither bound to accept any Application that you may receive nor to invite the pre-qualified Applicants to bid for subsequent contract(s) subject to this pre-qualification process, without incurring any liability to the Applicants, in accordance with ITA 23.1.
- (e) All information, statements and description contained in the Application are in all respect true, correct and complete to the best of our knowledge and belief. We understand that misrepresentation of facts in our Application and contravention to ITA 3, inter alia, may lead to rejection of our Application/ cancellation of prequalification.

Signed [insert signature(s) of an authorized representative(s) of the Applicant]

Name [insert full name of person(s) signing the Application]

In the capacity of [insert capacity of person(s) signing the Application]

Address [insert street number/town or city/country address]

Dated on [insert day number] day of [insert month], [insert year]

[For a joint venture, all members shall sign. Failure to comply with this requirement may result in rejection of Application]

Form A.1.1 Applicant Information Form

(to be filled by Applicant if being a Single Entity or as Lead member of JV)

Date: [insert day, month, year]

IFP No. and title: [insert IFP number and title]
Page[insert page number]of [insert total number]pages

Applicant's name
[insert full name]
In case of Joint Venture (JV), name of each member:
[insert full name of each member in JV]
Applicant's country* of registration:
[indicate country of Constitution]
Applicant's actual year of incorporation:
[indicate year of Constitution]
Applicant's legal address [registered in India]:
[insert street/ number/ town or city/ country]
Applicant's authorized representative information
Name: [insert full name]
Address: [insert street/ number/ town or city/ country]
Telephone/Fax numbers: [insert telephone/fax numbers, including country and city codes]
E-mail address: [indicate e-mail address]
1. Attached are copies of original documents of
Articles & Memorandum of Association, Certificate of Incorporation (or equivalent documents of constitution or association), and/or documents of registration of the legal entity named above, in accordance with ITA 4.4.
☐ In case of JV, letter of intent to form JV or JV agreement, in accordance with ITA 4.3.
2. Included are the organizational chart, a list of Board of Directors with their complete designation in case of nominee directors, and the beneficial ownership with respective shareholding and nationality of shareholders.

^{*} Note: Applicant's attention is drawn to ITA 4.1 pursuant to which this pre-qualification process is open to only Indian firms.

Form A.1.2

Applicant's/ JV Member's Information Form

[The following form is in addition to Form A.1.1 (in case the Applicant is a JV)], and shall be completed separately to provide information relating to each JV member

Date: [insert day, month, year]

IFP No. and title: [insert IFP number and title]
Page [insert page number] of [insert total number] pages

Applicant name:
[insert full name of the JV]
Applicant's JV Member's name:
[insert full name of Applicant's JV Member]
Applicant's JV Member's country* of registration:
[indicate country of registration]
Applicant JV Member's date of constitution:
[indicate date of constitution in dd/mmm/yyyy]
Applicant JV Member's legal address registered in India:
[insert street/ number/ town or city/ country]
Applicant JV Member's authorized representative information
Name: [insert full name]
Address: [insert street/ number/ town or city/ country]
Telephone/Fax numbers: [insert telephone/fax numbers, including country and city codes]
E-mail address: [indicate e-mail address]

- 1. Attached are copies of original documents of Articles & Memorandum of Association, Certificate of Incorporation (or equivalent documents of constitution or association), and/or registration documents of the legal entity named above, in accordance with ITA 4.4.
- 2. Included are the organizational chart, a list of Board of Directors, and the beneficial ownership.

^{*} Note: Applicant's attention is drawn to ITA 4.1 pursuant to which this pre-qualification process is open to only Indian firms

Form B.1.1/ B.2.1/ B.3.1

Past Contract Non-Performance, Pending Litigation and Litigation History

[Each of the following tables shall be filled in for the Applicant and for each member of a Joint Venture]

Applicant's Name: [insert full name]

Date: [insert day, month, year]

Joint Venture Member Name:[insert full name]

IFP No. and title: [insert IFP number and title]

Page [insert page number] of [insert total number] pages

Information pertaining to:[Insert name of JV Leader or JV member/s]

Form B.1.1								
	Non-Performed	d Contracts in accordance with Part IV, Pre-qualification Cri	teria and					
		Requirements						
	Contract non-performance did not occur since the period specified in Part IV, Pre-qualification Criteria and Requirements, Sub-Factor B.1.							
	☐ Contract(s) not performed since the period specified in Part IV, Pre-qualification Criteria and Requirements, requirement B.1							
Year	Non- performed Contract Identification portion of contract		Total Contract Amount (current value, currency, exchange rate and US\$ equivalent)					
[insert financial year]	[insert amount and percentage]	Contract Identification: [indicate complete contract name/ number, date, value and any other identification] Name of Employer: [insert full name] Address of Employer: [insert street/city/country] Reason(s) for non-performance: [indicate main reason(s)]	[insert amount in USD equivalent and specify exchange rate and date					

Form B.2.1										
	Pending Litigation, in accordance with Part IV, Pre-qualification Criteria and Requirements									
□ No pe	☐ No pending litigation in accordance with Part IV, Pre-qualification Criteria and Requirements, Sub-Factor B.2									
□ Pendi belov		ce with Part IV, Pre-qualification Criteria and Requ	uirements, Sub-Facto	or B.2 as indicated						
Year of dispute	Amount in dispute (currency)	Total Contract Amount (currency), USD Equivalent (exchange rate)	Amount of specific provision already made, if any							
[insert year]	[insert amount]	Contract Identification: [indicate complete contract name, number, date ,value and any other identification] Name of Employer: [insert full name] Address of Employer: [insert street/city/country] Matter in dispute: [indicate main issues in dispute] Party who initiated the dispute: [indicate "Employer" or " Contractor"] Status of dispute: [Indicate if it is being treated by the Adjudicator, under Arbitration or being dealt with by the Judiciary]	[insert amount]	[insert amount in USD equivalent and specify exchange rate]						

	Form B.3.1								
Litiga	tion History, in accordar	nce with Part IV, Pre-qualification Criteria and Re	equirements						
□ No liti	igation in accordance with F	Part IV, Pre-qualification Criteria and Requirements, Sub	o-Factor B.3.						
☐ Litigat indicated below		vith Part IV, Pre-qualification Criteria and Requirements, S	Sub-Factor B.3 as						
Year of award	Contract Identification	Total Contract Amount (currency), USD Equivalent (exchange rate)							
[insert financial year]	[insert percentage]	Contract Identification: [indicate complete contract name, number, date, value and any other identification] Name of Employer: [insert full name] Address of Employer: [insert street/city/country] Matter in dispute: [indicate main issues in dispute] Party who initiated the dispute: [indicate "Employer" or " Contractor"] Result of dispute: [Indicate if resolution was treated by the Adjudicator, under Arbitration or dealt with by the Judiciary and whether resolved in favour or against the Applicant]	[insert amount in USD equivalent and specify exchange rate and date]						

Form C.1.1

Financial Status and Capacity

[The following table shall be filled in for the Applicant and for each member of a Joint Venture and shall be certified by the Statutory auditor. Failure to comply with this requirement may result in rejection of the Application]

Applicant's Name: [insert full name]

Date: [insert day, month, year]

Joint Venture Member Name: [insert full name]

IFP No. and title: [insert IFP number and title]

Page [insert page number] of [insert total number] pages

Information pertaining to:[Insert name of JV Leader or JV member/s]

1. Financial data

Type of Financial information in	Historic information for previous 5 years								
		(amo	ount in Indian Ru	pees)					
	FY 2011-12	FY 2012-13	FY 2013-14	FY 2014-15	FY 2015-16				
Statement of Financial Position (Information from Balance Sheet)									
Total Assets (TA)									
Total Liabilities (TL)									
Total Equity									
CurrentAssets (CA)									
CurrentLiabilities (CL)									
Working Capital (WC)									
Net Worth (NW)									
	Infor	mation from Inc	ome Statement						
Total Revenue (TR)									
Profits Before Taxes (PBT)									
	Cash Flow Information								
Cash Flow from Operating Activities									
Cash Flow from Investments									
Cash Flow from Financing Activities									

2. Sources of Finance

[The following table shall be filled in for the Applicant and each partner in case of a Joint Venture]

Specify sources of finance to meet the cash flow requirements for works currently in progress

A. <u>Details of Credit Facilities available to the Applicant</u>

Sr	Type of Facility	Sanctioned	Utilised Limit	Unutilised Limit
No		Limit		
	Fund Based Limits			
	a.			
	b.			
	C.			
	Total Fund Based			
	Non-fund Based Limits			
	а			
	b			
	С			
	Total Non –fund Based			
	Total Fund and Non-			
	Based Limit			

B. <u>Details of Other Liquid Assets such as fixed deposits, other liquid assets and any other financial means</u> which may be used meet the cash flow requirements for works currently in progress by the Applicant

Sr No	Type of Liquid Assets	Amount
1.		
2.		
3.		

3. Financial documents

The Applicant and its parties shall provide copies of audited financial statements for last five years [FY 2011-12 to FY 2015-16] pursuant to Part IV, Prequalification Criteria and Requirements, Sub-factor C.1. The financial statements shall:

- (a) reflect the financial situation of the Applicant or in case of JV for each member, and not an affiliated entity (such as parent company or group member).
- (b) be independently audited or certified in accordance with local legislation.
- (c) be complete, including all notes to the financial statements.
- (d) correspond to accounting periods already completed and audited.

Ш	Attached are copies of financial statements for the five years required above; and complying with the requirements.

Please note that printe	d Audited	Annual	Reports	are to	be	certified	by th	ne Statutory	Auditors	duly	signed	and
stamped.												

Form C.1.2

Annual EPC/Turnkey Turnover

[The following table shall be filled in for the Applicant and for each member of a Joint Venture and shall be certified by the Statutory Auditor. Failure to comply with this requirement may result in rejection of the Application]

Applicant's Name: [insert full name]

Date: [insert day, month, year]

Joint Venture Member Name: [insert full name]

IFP No. and title: [insert IFP number and title]

Page [insert page number] of [insert total number] pages

Information pertaining to:[Insert name of JV Leader or JV member/s]

	Annual Turnover Data									
Year	EPC/ Tur	nkey Turnove	Amount (INR)	Total Turnover (INR)	EPC Turnover as % of Total Turnover	Exchange rate* (v/s USD)	EPC			
	Contrac ts in India	Overseas Contracts	Total EPC Turnover				Turnover in USD equivalent			
	[A]	[B]	C = [A+B]	[D]	C/D*100	[E]	C/E			
2011-2012										
2012-2013										
2013-2014										
2014-2015										
2015-2016										
	Total:	Total:	Total:							

^{*} Refer ITA 13 for source of exchange rate. Exchange rate prevalent on 31st March shall be used to calculate turnover for respective financial year

Form C.2.1

Ongoing Contracts

[The following table shall be filled in for the Applicant and for each member of a Joint Venture and shall be certified by the Statutory Auditor. Failure to comply with this requirement may result in rejection of the Application.]

Applicant's Name: [insert full name]

Date: [insert day, month, year]

Joint Venture Member Name:[insert full name]

IFP No. and title: [insert IFP number and title]

Page [insert page number] of [insert total number] pages

Information pertaining to:[Insert name of JV Leader or JV member/s]

Contract Identification	Role of Applicant	Start Date	Contractual Completion Date	Intended/ Revised Completion Date	-	Residual value of Work	Annual Residual value of Work
1	2	3	4	5	6	7	8
Contract Ref:	[insert "Prime				[Insert	[Insert value	[Insert value
Brief Title of the works: Amount of contract: [insert amount in currency, mention currency used, exchange rate and US\$ equivalent*] Name & Address of Employer:	Contractor" or "JV Member"]				period in years starting from Application Submission Deadline. In case less than a year, value to be considered shall be 1]	payment up to deadline for submission of	6]
							[Insert Total for all Contracts]

^{*} Exchange rate prevalent as on the date of Invitation for Prequalification (IFP) shall apply to ascertain residual value in equivalent USD. Refer ITA 13.3 for source of exchange rate

Form **D.1.1**

General Experience

[The following table shall be filled in for the Applicant and in the case of a JV Applicant, each Member]

Applicant's Name: [insert full name]

Date: [insert day, month, year]

Joint Venture Member Name:[insert full name]

IFP No. and title: [insert IFP number and title]

Page [insert page number] of [insert total number] pages

Information pertaining to:[Insert name of JV Leader or JV member/s]

[Identify contracts that demonstrate Design Engineering/ Construction/ EPC/ Turnkey work over the past 7 years pursuant to Part IV, Pre-qualification Criteria and Requirements, Sub-Factor D.1. List contracts chronologically, according to their commencement (starting) dates and attach Final Acceptance Certificates.]

1. Experience within India

Contract Identification	Start Date	Initial Contractual End Date	Actual Completion Date and Reasons for delay, if any	Role of Applicant
Contract name: [insert full name] Brief Description of the works performed by the Applicant: [describe works performed briefly] Amount of contract: [insert amount in currency, mention currency used, exchange rate and US\$ equivalent*] Name of Employer: [indicate full name] Address: [indicate street/number/town or city/country]	[indicate date as dd/ mmm/ yyyy]	[indicate date as dd/ mmm/ yyyy]		[insert "Prime Contractor" or "JV Member"]

^{*} Refer ITA 13 for date and source of exchange rate

Final Acceptance Certificate to be attached for each contract

2. Experience outside India

Contract Identification	Country of Work Execution	Start Date	Initial Contractual End Date	Actual Completion Date and Reasons for delay, if any	Role of Applicant
Contract name: [insert full name] Brief Description of the works performed by the Applicant: [describe works performed briefly] Amount of contract: [insert amount in currency, mention currency used, exchange rate and US\$ equivalent*] Name of Employer: [indicate full name] Address: [indicate street/number/town or city/country]		[indicate date as dd/ mmm/ yyyy]	[indicate date as dd/ mmm/ yyyy]	[indicate date as dd/ mmm/ yyyy]	[insert "Prime Contractor" or "JV Member"]

^{*} Refer ITA 13 for date and source of exchange rate.

Final Acceptance Certificate to be attached for each contract

Form **D.2.1**

Specific EPC Experience

[The following table shall be filled in for contracts performed by the Applicant, and each member of a Joint Venture, as applicable]

Applicant's Name: [insert full name]
Date: [insert day, month, year]
Joint Venture Member Name: [insert full name]
IFP No. and title: [insert IFP number and title]
Page [insert page number] of [insert total number] pages

Information pertaining to:[Insert name of JV Leader or JV member/s]

Information

Similar Contract No.	[insert number] of [insert number of similar contracts required]			
Contract Identification	[insert contract name and number, if applicable]			
Contract date	[dd/mmm/yyyy]			
Completion date	Contractual: [dd/mmm/yyyy]		Actual: [dd/mmm/yyyy]	
Role in Contract	Prime Contractor □		Member in JV□	
[check the appropriate box]				
Total Contract Amount	[insert total contract amount in contract currency]		US\$ [insert Exchange rate and total contract amount in US\$ equivalent]*	
If member in a JV, specify participation in total Contract amount	[insert a percentage amount]	[insert total contract amount in local currency]	[insert exchange rate and total contract amount in US\$ equivalent]*	
Employer Details	Employer's Name: Address: Telephone, fax number, E-mail:			
Description of the similarity in accordance	[Name the Sector/ Sub-sector]			
with Sub-Factor D.2 of Part IV:	[Briefly mention the similarity in terms of sectoral characteristics]			
For the above contract, mention the follo	owing attribute	s		
Capacity/ Physical size of key works items	[insert capacity/ physical size of key work items]			
2. Complexity	[insert description of complexity] in accordance with the technical aspects mentioned under Part IV D.2]			
3. Methods/ Technology	[insert specific aspects of the methods/ technology involved in the contract]			

4. Rate of execution for key items	[insert execution rates for key items]
5. Other Characteristics	[insert other characteristics as appropriate]

Note: Rate implies the quantity executed in unit time e.g. cubic metres of earthwork per annum, etc

^{*} Refer ITA 13 for date and source of exchange rate.

^{*} Final Acceptance Certificate to be attached for each contract, in an orderly fashion

Form E.1.1

Certified Management System

Applicant's Name: [insert full name]

Date: [insert day, month, year]

IFP No. and title: [insert IFP number and title]

Page [insert page number] of [insert total number] pages

Information pertaining to :[Insert name of JV leader or JV member/s]

ISO Accreditation/ Certified Management System	Process/ Discipline Certified/ Inclusions	Certification Start Date	Certification Valid up to	Certifying Organization
[indicate the quality management system accreditation]	[indicate certificate identification number and mention which process or discipline has been certified and inclusions]	[dd/mmm/yyyy]	[dd/mmm/yyyy]	[indicate the name of the certifying organization and contact details]

Copy of ISO Certificate(s) to be attached

Form E.2.1

Contractor's Equipment Details

[In case of JVCA, this form shall be submitted on a combined basis]

Applicant's Name: [insert full name]

Date: [insert day, month, year]

IFP No. and title: [insert IFP number and title]

Page [insert page number] of [insert total number] pages

Equipment Type	Make/ Model	Capacity	Number	If owned, date	If leased, valid
				of purchase	up to
[mention the	[indicate make/	[indicate	[indicate number	[dd/mmm/yyyy]	[dd/mmm/yyyy]
generic name/	model of	capacity of	available]	or mention as	or mention as
type of	equipment]	equipment]		"intend to	"intend to lease"
equipment]				purchase"	

Above Form shall be self-attested

Form E.3.1

Skilled Human Resources

[Furnish details for key staff pursuant to Part IV, Pre-qualification Criteria and Requirements, Sub-Factor E.3. In case of JVCA, this shall be on a combined basis]

Applicant's Name: [insert full name]

Date: [insert day, month, year]

IFP No. and title: [insert IFP number and title]

Page [insert page number] of [insert total number] pages

Position	Name of key staff	Academic Qualification	Specialization	Years of Experience	Experience in Countries

CV of each staff listed in Form E.3.1 to be attached

Form E.4.1

Manufacturer's Authorisation (Undertaking)

[The following form shall be filled in for the Applicant and in the case of a JV Applicant, on combined basis by the lead partner]

Date: [insert day, month, year]

Joint Venture Member Name:[insertfull name]

IFP No. and title: [insert IFP number and title]

Page [insert page number] of [insert total number] pages

Information pertaining to:[Insert name of JV leader or JV member/s]

We, [insert Applicant's full name and in case of JVCA, insert names of all members] hereby undertake, in the event that we are prequalified and invited to submit a bid, to submit manufacturer's authorization(s) in our favour:

- (a) to bid for the supply of equipment for the tender under reference;
- (b) confirming guarantee/ warranty support for the equipment bid for by us
- (c) Confirming that the equipment being bid for to be supplied shall be new and unused.

[To be attested by the authorized representative of the Applicant and in case of a JVCA, by the lead member on behalf of the JV members]

Part VI. Questionnaire for Applicants

Name of Applicant: [In case of JV, to be filled in by each partner separately]

IFP No.: [insert IFP No.]

	Eligibility, Confirmation and Other Important Information	Response
1.	Is your firm, either singly or in joint venture currently empaneled or prequalified as anEPCcontractor. If yes, please provide details of Client, Country and Scope of EPC. Attach additional sheets, if needed.	Confirm: Yes/No
2.	Export-Import Bank of India (Bank) requires that Applicants and their affiliates observe the highest standard of ethics during the selection and execution of contracts. In this context, any action taken by an Applicant or its affiliate to influence the pre-qualification process for undue advantage is improper.	Confirm: Yes/No
	Confirm that Applicant and its JV partners, if applicable, have not engaged in any unethical practices in competing for this pre-qualification.	
3.	Confirm that no official of the Bank has received or will be offered by your firm/organization or agents, any direct or indirect benefit arising from this pre-qualification or any resulting contracts.	Confirm: Yes/No
4.	Has your firm been suspended or debarred by any Multilateral Agency, or any government, or government procuring entity, a UN agency? If Yes, provide details, including date of reinstatement, if applicable. Attach additional sheets, if needed.	Yes/No
5.	Has your firm/organization ever filed or petitioned for bankruptcy? (If Yes, furnish details of the case including filing date and current status.). Attach additional sheets, if needed.	Yes/No
6.	Has your firm/ any JV partner been penalized for delay in contractual performance in the last 5 years prior to Application submission deadline. If yes, please provide details in a separate sheet, as necessary.	Yes/No
7.	Has there been a termination of your firm's contract for non-performance in the last 5 years prior to the month preceding the month of Application Submission Deadline ? If Yes, please describe in detail in a separate sheet, as necessary.	Yes/No
8.	Please confirm that you agree to the provisions of the Government of India guidelines dated 7 th December 2015 on IDEAS Lines of Credit	Confirm: Yes/ No

Certificate of eligibility and authority to sign Pre-qualification application

I, [Name of Authorized Signatory], certify that I am [Title] and Authorized Signatory of [Name of Applicant or JV

member as applicable]. By signing the Application Submission Form under IFP No [insert IFP No.] I also certify

that all information stated here and in the Application Document is accurate and true and that signing the

Application Submission Form is within the scope of my powers as [Title] and Authorized Signatory.

(Signature)

[Name of Authorized Signatory]
[Title] of Authorized Signatory

Date: