

# India's National Export Credit Agency

**Investor Presentation** 



### **Presentation Outline**



**1** Exim Bank: Key Credit Highlights

**2** The India Story

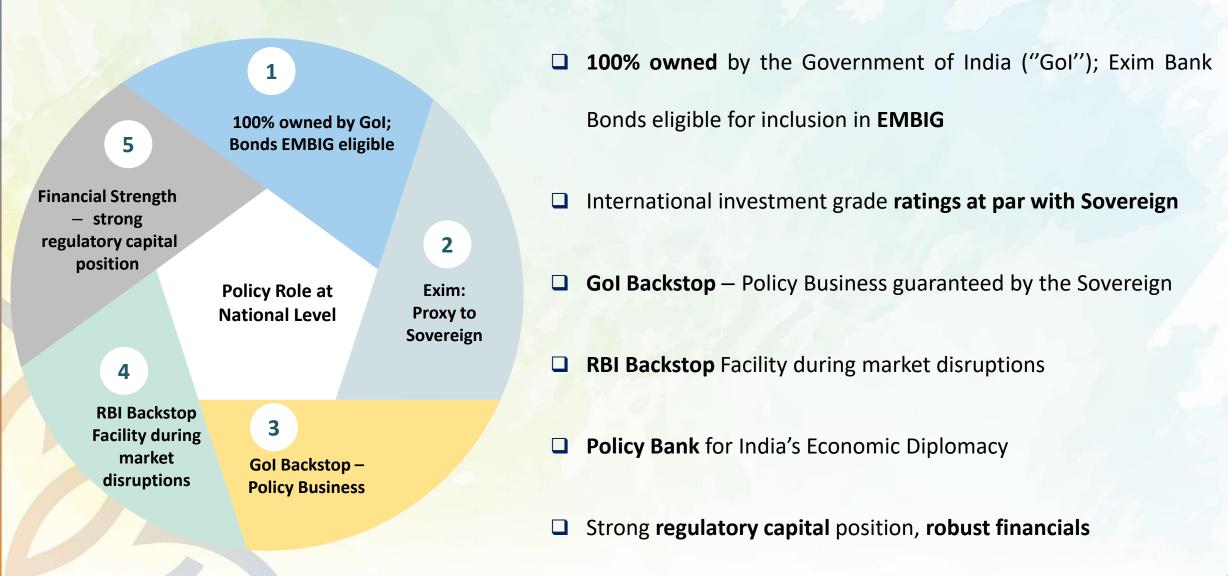
**3** The Exim Bank Story

4 Appendix



## **Exim Bank: Key Credit Highlights**



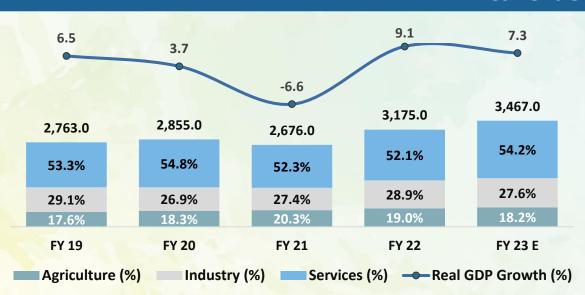




#### India: Macroeconomic Overview







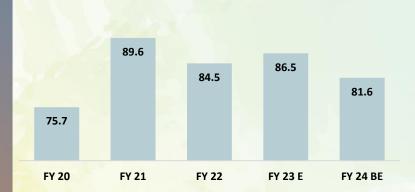


- World's 5<sup>th</sup> largest economy based on nominal GDP in CY 2023<sup>(2)</sup>
  - Nominal GDP for CY 2023: ~US\$ 3.7 tn.<sup>(2)</sup>
- World's 3rd largest economy based on GDP measured in PPP terms in CY 2023. (2)
  - GDP in PPP terms for CY 2023: ~US\$ 13.1 tn.<sup>(2)</sup>
- Real GDP growth of projected to be at 7% in FY2024-25. (4)
- IMF estimates India to be the third-largest economy in 2027

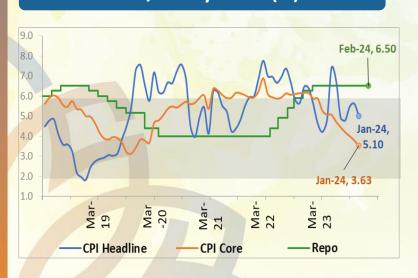
## **Indian Economy: Key Economic Indicators**



#### General Government Debt (% of GDP) <sup>(2,3)</sup>



#### Inflation/ Policy Rates (%) (1)(4)



#### **Key Macroeconomic Metrices**

Key Parameters	FY22	FY23	H1FY24	Change
Gross Fixed Capital Formation (% of GDP) (4)	28.9	29.2	34.7	
Fiscal Deficit (% of GDP) (5)	6.8	6.4	5.8*	(60 bps)
Revenue Deficit (% of GDP) (5)	4.4	3.9	2.8*	(110 bps)
Debt Service Ratio (%) (3)	5.2	5.3	6.7	140 bps
FDI Inflows (US\$ bn) (1)	84.8	71.4	33.1	-/
Net Portfolio Investment (1)	(16.8)	(5.2)	20.3	
Exchange Rate (INR/US\$, avg.) (2)	74.5	80.4	82.4	2.5%

#### RBI's Policy Rates and Instruments (%)(1)

	CRR	SLR	Repo rate	Reverse Repo	SDF	MSF
Mar '22	4.00	18.00	4.00	3.35		4.25
Apr'22	4.00	18.00	4.00	3.35	3.75	4.25
May '22	4.50	18.00	4.40	3.35	4.15	4.65
Jun '22	4.50	18.00	4.90	3.35	4.65	5.15
Aug '22	4.50	18.00	5.40	3.35	5.15	5.65
Sep '22	4.50	18.00	5.90	3.35	5.65	6.15
Dec '22	4.50	18.00	6.25	3.35	6.00	6.50
Feb '23	4.50	18.00	6.50	3.35	6.25	6.75
Apr'23	4.50	18.00	6.50	3.35	6.25	6.75
Jun '23	4.50	18.00	6.50	3.35	6.25	6.75
Aug '23	4.50	18.00	6.50	3.35	6.25	6.75
Oct '23	4.50	18.00	6.50	3.35	6.25	6.75
Dec' 23	4.50	18.00	6.50	3.35	6.25	6.75
Feb '24	4.50	18.00	6.50	3.35	6.25	6.75

#### **Banking Sector Statistics**(1)

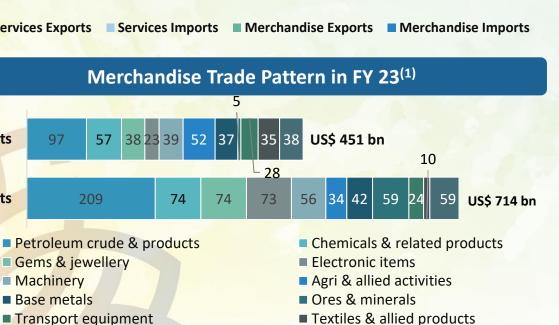
<b>Key Parameters</b>	FY22	FY23	H1FY24	Change
Banking Sector (% of GDP)	92.3	89.3	4-	<b>M</b> -
Credit Deposit Ratio	71.0	75.1	75.7	60 bps
Banking Sector CRAR	16.8	17.1	16.8	(30 bps)
Banking Sector Net NPAs	1.7	0.9	0.8	(10 bps)
Provisioning Coverage Ratio	70.9	74.1	75.3	120 bps
NBFC (% of GDP)	19.3	17.3	_	-
NBFC CRAR	27.6	27.5	27.6	10 bps
NBFC Net NPAs	3.8	1.6	1.5	(10 bps)

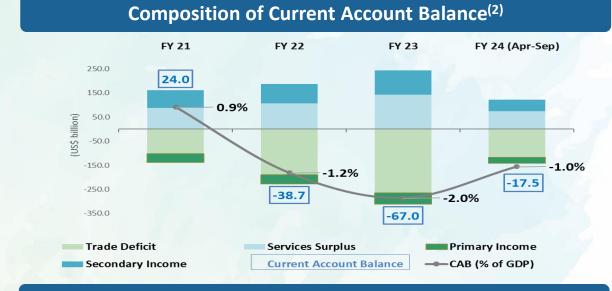
Source: (1) Reserve Bank of India, Press Releases and Online Database (accessed online on 14/02/2024); (2) Economic Survey 2022-23; (3) Ministry of Finance; (4) Ministry of Statistics and Programme Implementation (MOSPI); (5) Interim Union Budget 2024-25; E- Estimates; BE – Budget Estimates; \* data corresponds to FY 2023-24.

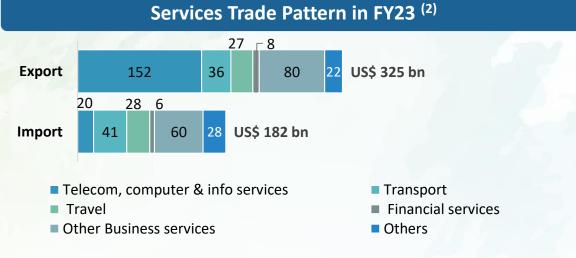
#### **Sound External Sector**











**Exports** 

**Imports** 

Others

#### **Sound External Sector**

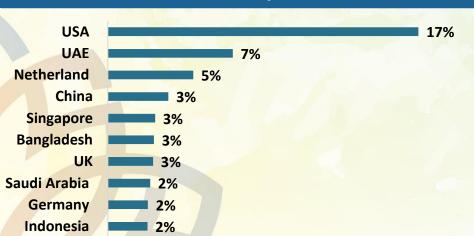




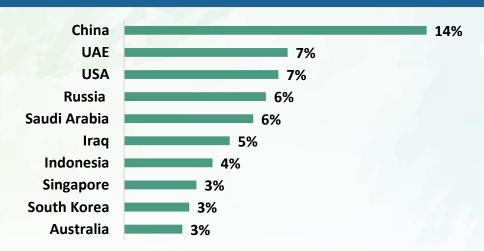
#### Asia 11% 6% Europe 42% North America **Imports Exports** 19% Africa 13% 63% Latin America CIS, Baltics & Others 22%

Regional Trade Direction(1)









Note: Data for North America does not include Mexico; Mexico has been included in Latin America; the above charts represent India's merchandise trade for FY 2023 Source: (1) MOCI

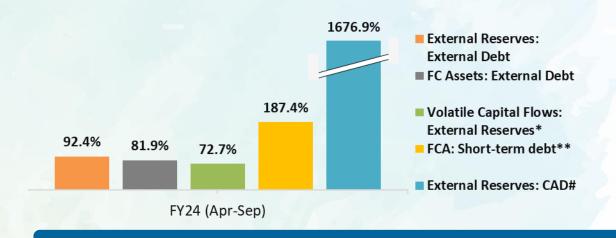
#### **External Debt vis-à-vis External Reserves**



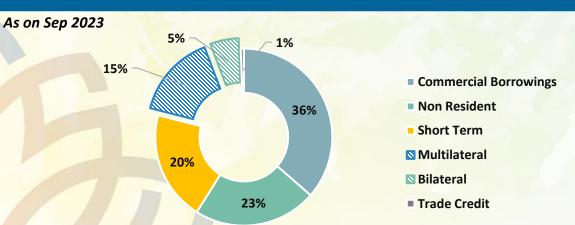
#### **Analysis of External Debt vs External Reserves**

As on Sep 2023

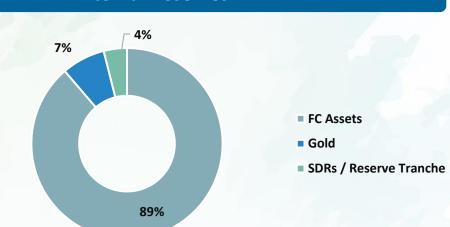
(US\$ bn) Mar '21 Mar '22 Mar '23 Sep '23 **External Debt** 573.4 619.0 624.2 635.3 External Debt to GDP Ratio (%) 21.1 20.0 18.8 18.6 Short Term Debt / Total Debt (%) 17.6 19.7 20.6 20.1 Total Debt Service Ratio (%) 8.2 5.2 5.3 6.7 **External Reserves** 579.3 617.6 578.4 586.9



#### **External Debt**



#### **External Reserves**



### Interim Budget 2024-25 – At a Glance

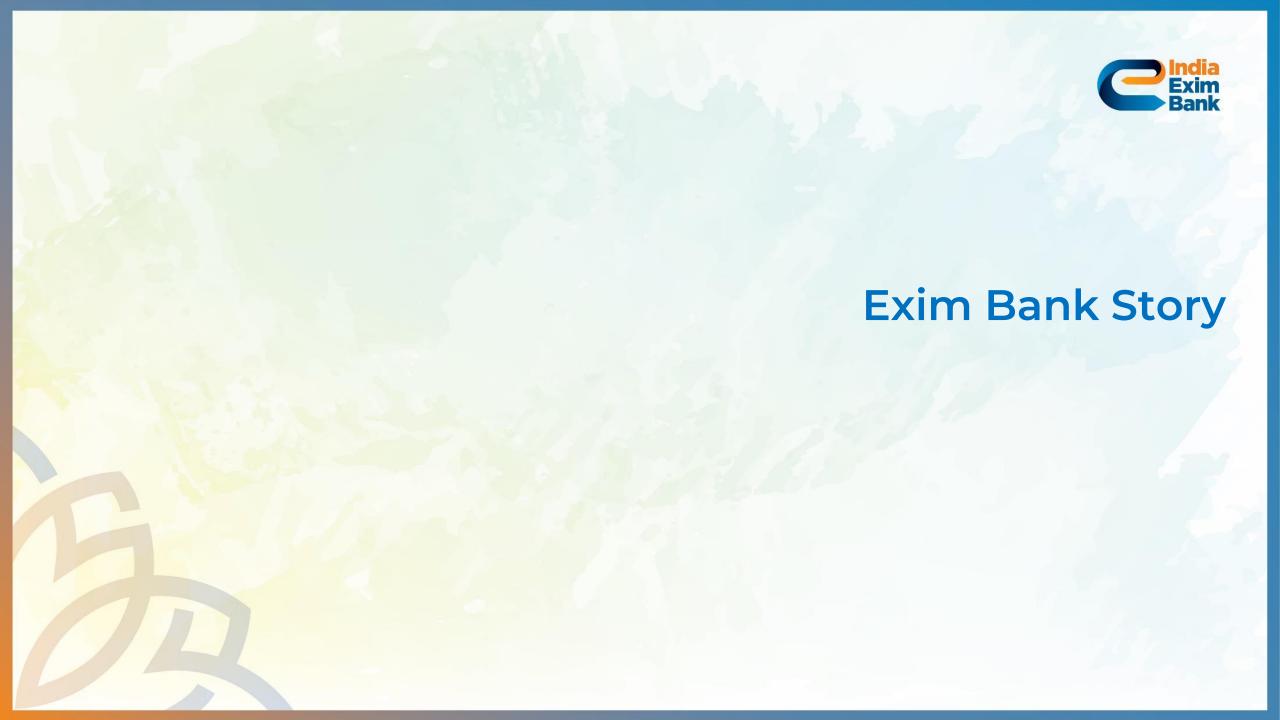


#### Fiscal Indicators (as % of GDP)

	FY23	FY24 <sup>RE</sup>	FY25 <sup>BE</sup>
Net Tax Receipts	7.7%	7.8%	7.9%
Non-tax Receipts	1.3%	1.5%	1.4%
Total Receipts	9.0%	9.3%	9.4%
Revenue Expenditure	12.7%	11.9%	11.2%
Capital Expenditure	2.7%	3.2%	3.4%
Total Expenditure	15.4%	15.1%	14.5%
Fiscal Deficit	6.4%	5.8%	5.1%
Revenue Deficit	3.9%	2.8%	2.0%
Primary Deficit	3.0%	2.3%	1.5%



- Union Budget 2024-25: Focus on growth, along with fiscal consolidation.
- Direct Tax/GDP surged from 6.1% of GDP in 2022-23 to 6.6% of GDP in 2023-24.
- GST revenues have been maintaining strong momentum.
- Thrust on capex outlay continues; increased to ₹ 11 trn (3.4% of GDP) in 2024-25 from 3.2% of GDP in 2023-24.
- Fiscal deficit is estimated at 5.1% of GDP in 2024-25, consistent with the broad path of fiscal consolidation to reach a fiscal deficit level below 4.5% by 2025-26.



## **Exim Bank: India's Export Credit Agency**



#### Genesis

Set up under an Act of Parliament in 1981 by the Government of India

#### **Objectives**

"for providing financial assistance to exporters and importers, and for functioning as the principal financial institution for coordinating the working of institutions engaged in financing export and import of goods and services with a view to promoting the country's international trade..."

"... shall act on business principles with due regard to public interest"

#### **Vision**

"Globalisation of Indian businesses and empowering growth of partner countries"

#### Mission

"Facilitate Indian trade and investment, and support partner countries' development priorities as a financially, socially and environmentally responsible institution"

## **Exim Bank: Proxy to Sovereign**



#### **Strong Government Support**

#### **Policy Bank**

Directors appointed by Gol



Proxy to India Sovereign in International Debt Markets

RBI Backstop
Facility during
market
disruptions

Gol Backstop: Policy Business

- ☐ An instrument of Government policy as India's official Export Credit Agency.
- 100% owned by Government of India (GoI); Exim Bank Bonds eligible for inclusion in EMBIG
  - A track record of GoI capital infusion
  - Can not be liquidated without Gol Approval
- ☐ Proxy to the India Sovereign in international debt markets
- ☐ Gol Backstop Policy Business guaranteed by the Sovereign
- RBI Backstop Facility during market disruptions
- Board of Directors are appointed by Gol
  - Comprises top officials from key GoI ministries (Finance, Commerce and Industry and External Affairs) and Reserve Bank of India.

## **Exim Bank: Capital Infusion / Proxy to Sovereign**









Exim's credit rating has been on par with India sovereign rating since its establishment

International Rating is BBB+ (Stable)



International Rating is Baa3 (Stable)



International Rating is BBB- (Stable)



International Rating is BBB- (Stable)

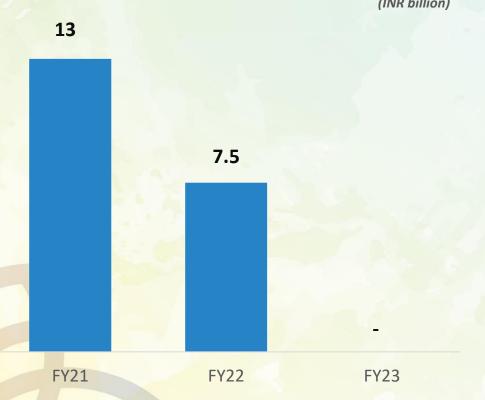


Domestic Rating is AAA (Stable)



Domestic Rating is AAA (Stable)





Budgetary allocation from the GOI towards capital in FY23 - INR 15 bn Actual utilised in FY23 – Nil (CRAR at 25.43%)

#### **Exim Bank's Line of Business**



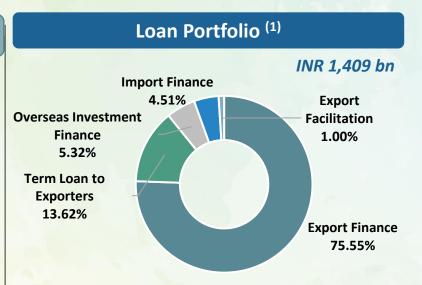
Lines of Credit (LOC) / CFS

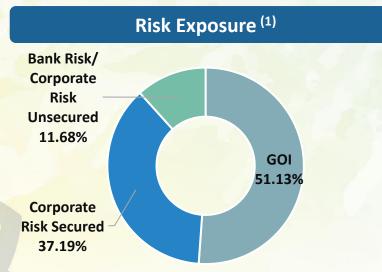
Buyer's Credit
- NEIA

Pre-Shipment Credit

Post-Shipment Credit

Guarantees and L/Cs





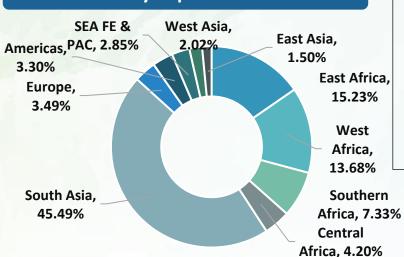






#### Country Exposure (1)(2)(3)

Guarantee 27.45%





**Export Capability Creation** 

**Term Loans** 

**Working Capital** 

**Export Product Development** 

**Export** Facilitation

Overseas Investment Finance

**Import Finance** 

Guarantees and L/Cs

## **Ubharte Sitaare Programme (USP): Nurturing Future Export Champions**



Extended financial support (fund and non-fund based) to various entities across a wide array of sectors, including equity investments.



#### **Nurturing Innovation**

Companies at forefront of innovation with cutting-edge technologies in areas like Medtech, Cleantech, Artificial Intelligence, IoT, Industry 4.0, and drones



## Partnering Healthcare Innovators

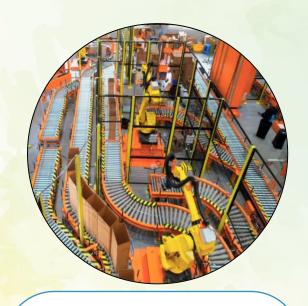
Companies revolutionising healthcare through pharmaceuticals, medical devices and healthcare solutions



#### **Fostering Sustainability**

Companies with innovative solutions for promoting environmental sustainability

## India's Export-Ready Innovators...



Support to company engaged in industrial and warehouse automation facilitating Industry 4.0 for executing automation contract for US conglomerate



Support to
manufacturer of
precision engineering
equipment for nuclear,
defence & space sectors,
for procurement of
machineries for
increasing export
capacities



Support for capacity
expansion to India's
only radiotherapy and
radiology equipment
developer and
manufacturer.



Support to
manufacturer of
advanced telemedicine
and AI enabled medical
devices for the effective
management of visual
health

## India's Export-Ready Innovators...



Support to
manufacturer of parts
for EV and hybrid
vehicles for
procurement of
machineries and
expansion of capacity



Support to
manufacturer of
products in the Secure
Customer
Communication and
Smart Payments
segments for capacity
expansion



Support to
hydroforming
company for capacity
expansions that would
help meet contractual
supply requirements
of a German company



Support to manufacturer for setting up of cell manufacturing facility

## **USP: Catalysing Support for Future Growth Companies**









Technical Assistance extended to IIT Bombay's Society for Innovation and Entrepreneurship (SINE),

IIT Delhi's Foundation for Innovation and Technology Transfer (FITT) and IIM Ahmedabad's Centre

for Innovation Incubation and Entrepreneurship (CIIE); to catalyse support for future growth

companies with export potential identified through these institutions

## Trade Assistance Programme: Expanding Export Horizons





#### **HELPING BUSINESSES EXPAND GLOBAL FOOTPRINTS**

Partnered with overseas and domestic banks and facilitated over 450 transactions of over US\$ 1 bn across 30 countries, Africa, South Asia, East Asia, Latin America and Middle East. Support across diverse sectors - automotive Industry, agriculture/food Industry and iron-steel-aluminium, among others. Significant multiplier effect.



#### **ENGENDERING CONFIDENCE IN TRADE SETTLEMENTS**

Facilitated trade settlement involving 77 Indian exporters including 36 MSMEs, based 15 states, across the four corners of India covering range of sectors.



#### **UNLOCKING OPPORTUNITIES IN UNTAPPED MARKETS**

Supported transactions in relatively untapped geographies in Africa and Latin America, with exporters leveraging enhanced access in countries such as Ghana, Burkina Faso, Ecuador, Kuwait etc. Also facilitating transactions in countries with higher risk perceptions, such as Sri Lanka, Cameroon, Tanzania.



#### **SUPPORT FOR LONGER TENOR TRANSACTIONS**

Demonstrated ability to support longer tenor transactions, such as for hydro power projects in Nepal, thereby facilitating project exports.

## Forging Partnerships with overseas Banks under TAP











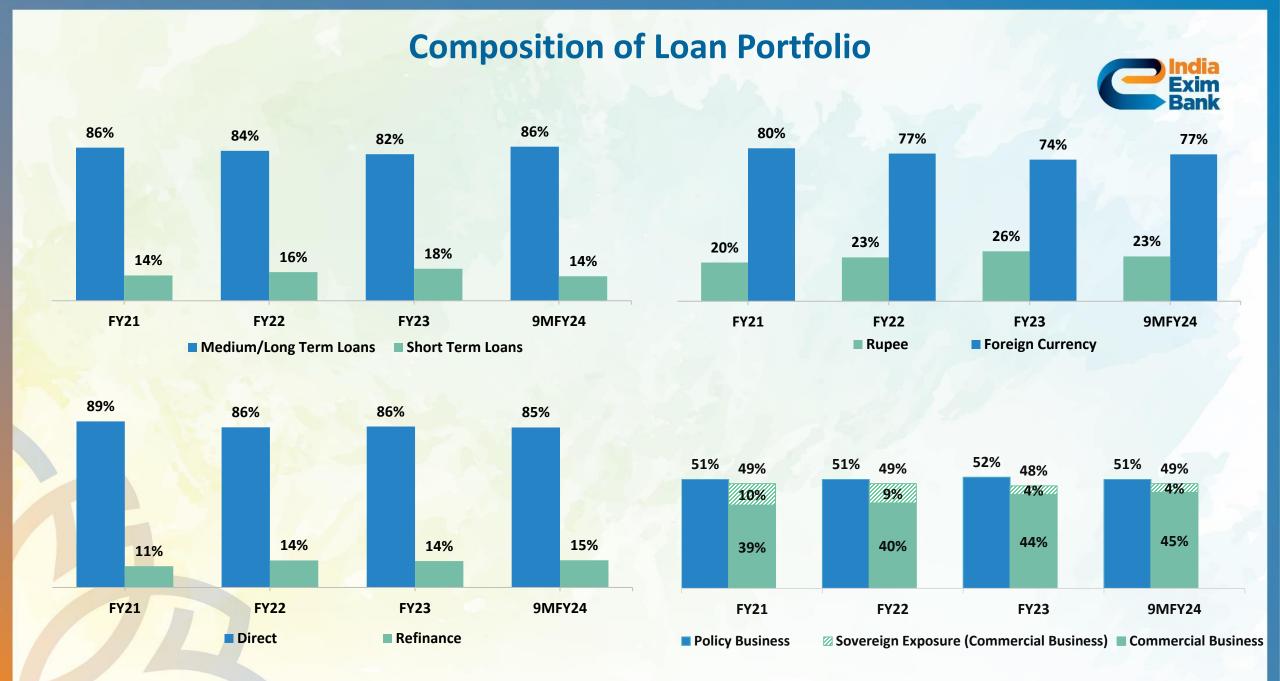
Partnered with 60 overseas banks till now, providing reliable conduit for linkages between Indian and overseas banks for facilitating exports from India

## Exim Finserve: Facilitating India's Exports through Trade Finance



#### **EXIM BANK'S WOS TO ENHANCE TRADE FINANCE**

- India EXIM Finserve IFSC Pvt. Ltd. (EXIM Finserve) offers a one stop solutioning around receivables
  finance solutions for the Indian exporters, with expertise in working capital solutions through its
  Factoring product.
- Set up in Gujarat International Finance Tec-City (GIFT City), Gujarat, India on August 8, 2023.
- With a capital infusion of USD 5 mn, Exim Finserve received its Certificate of Registration from International Financial Services Centres Authority (IFSCA) to commence operations.
- Exim Finserve received membership of FCI (a Global Representative Body for Factoring and Financing of Open Account Domestic and International Trade Receivables) on November 10, 2023.

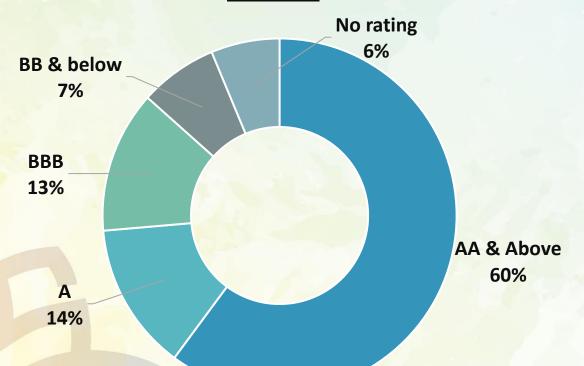


## **Asset Quality**



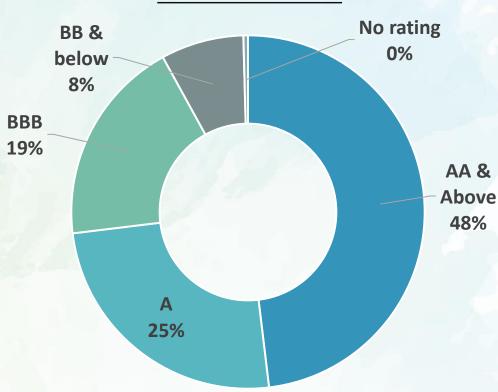
#### **Commercial Portfolio**

## Out of total PA exposure 87% are rated BBB and above



#### **Non-funded Portfolio**

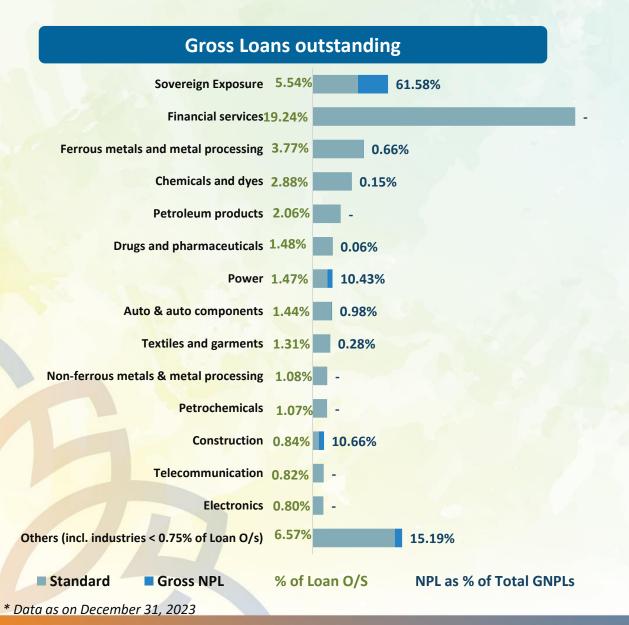
## Out of total non-funded exposure 92% are rated BBB and above

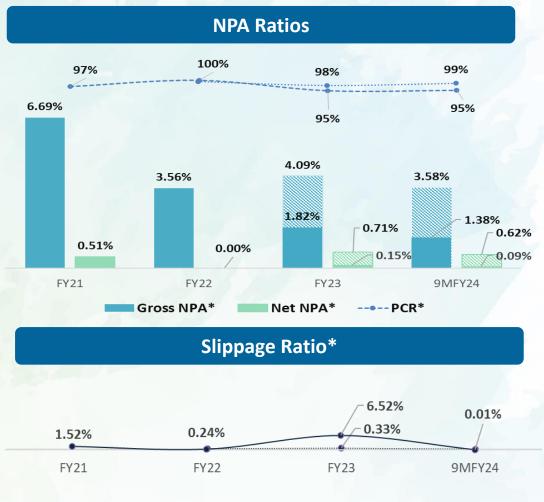


<sup>\*</sup> Data as on December 31, 2023

### **Asset Quality**



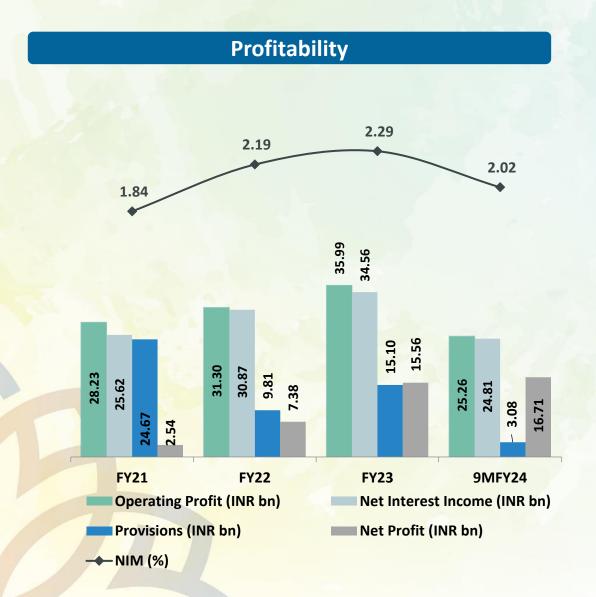


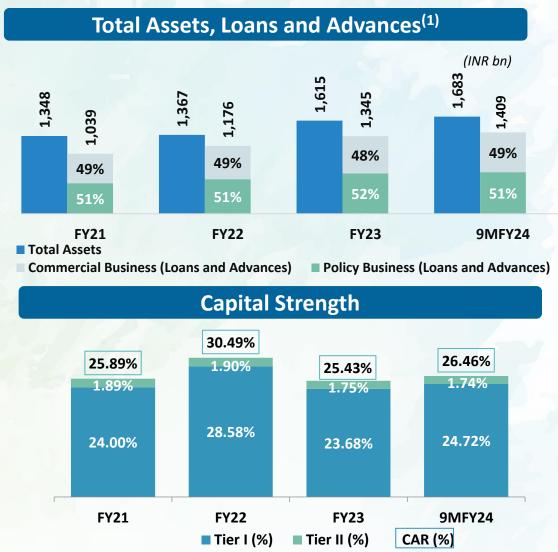


<sup>\*</sup> Shaded portion/dotted line includes ratios excluding the BC-NEIA portfolio

Current credit watchlist of ₹35.65 bn (2.46% of gross loans), of which non-funded portfolio is ₹ 17.62 bn (~49%)

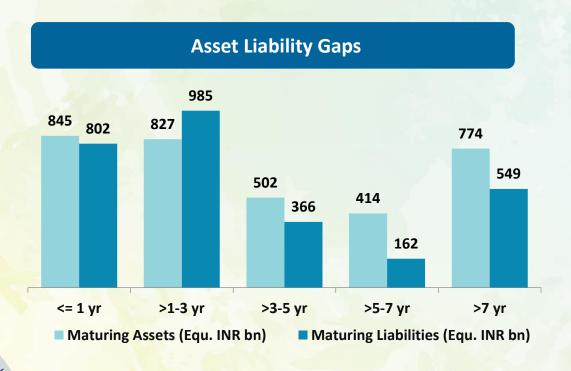


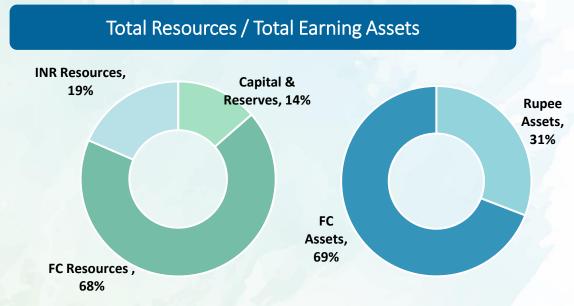




### **Asset Liability Management**







- ✓ Fully hedged position on currency and basis risk. Both Assets and Liabilities on benchmark rate basis.
- **Exim Bank's quasi sovereign status enables issuance at benchmark rates.**
- Vopen the debt markets for dollar and sustainability bond issuances in 2023 with its maiden benchmark-sized sustainability bond under the ESG Framework
- Debut 10-year 144A issuance in July 2016, the second 10-year 144A issuance in January 2018, the third 10-year 144A issuance in January 2020, fourth 10-year 144A issuance in January 2021 for USD 1 bn and fifth 10-year sustainability bond 144A issuance each under GMTN Program.
- Regular issuer in the International debt markets with 42 issuances since 2004 under the MTN including 4 Uridashi and 4 144A issuances. 5 Samurai issuances since February 2006 including the 2 tranches issued in September 2019.
- Issuances across currencies including USD, AUD, CHF, CNH, HKD, JPY, MXN, SGD, TRY and ZAR

## Commitment towards Sustainable Practices ..... (1/3)



Procedure for Social and Environment Management System 2009

**ESG Policy set up in 2016** 

Set up ESG Framework and revised ESG Policy in FY 2022

Raised benchmark-size
Sustainability Bond and
strengthened ESG Policy in
FY 2023

#### **ESG Framework**

- During FY 2022, the Bank set up an ESG Framework to facilitate issuance of Green, Social or Sustainable Bonds / Loans.
- Second Party Opinion (SPO) Provider Sustainalytics confirmed the Framework is 'Credible and Impactful'; and the Bank is well-positioned to address common environmental and social risks associated with projects.
- Framework aligned with ICMA / LMA Principles Sustainability Bond Guidelines 2021 (SBG), Green Bond Principles 2021 (GBP), Social Bond Principles 2021 (SBP), Green Loan Principles 2021 (GLP), and Social Loan Principles 2021 (SLP).

#### Eligibility criteria in 6 green and 4 social areas



Renewable Energy



Sustainable Water and Wastewater Management



Pollution Prevention and Control



Clean Transportation



**Green Buildings** 

Access to
Essential
Services and
Basic
Infrastructure





MSME Financing





## Commitment towards Sustainable Practices ..... (2/3)

India Exim Bank

Procedure for Social and Environment Management System 2009

**ESG Policy set up in 2016** 

Set up ESG Framework and revised ESG Policy in FY 2022

Raised benchmark-size Sustainability Bond and strengthened ESG Policy in FY 2023

#### **ESG Policy**

- The Bank strengthened its Board-approved ESG Policy 'Environment, Social and Governance Policy of the Bank for Sustainable Development / Responsible Financing' in FY 2023.
- Revised ESG Policy is broad-based with a wider coverage. The Policy integrates the Bank's credit appraisal process with an ESG risk assessment.
- ESG Policy is now more comprehensive and effective covering, but not limited to, ESG Risk Assessment through the risk models; ESG Risk Parameters; Climate Risk and Sustainable Finance; Process flow; and ESG related disclosure

#### **Sustainable Finance Committee**

- The Bank has set up a Sustainable Financing Committee (SFC), with members representing the Bank's operating, compliance, and legal groups.
- Role of SFC includes screening every proposal and categorise into High, Moderate and Low risk, which is included in the Appraisal Memorandum.

#### **Sustainable Finance Programme**

Recently introduced Sustainable Finance Programme (SFP) to finance green, transition, social and sustainability linked investments of eligible borrowers

## **Commitment towards Sustainable Practices ..... (3/3)**



#### Raised Benchmark-sized Sustainability Bond in January 2023

- Successfully issued a 10-year Sustainability Bond of US\$ 1 bn in the 144A/Reg-S format on January 10, 2023, under its ESG Framework.
- Net Proceeds of Sustainability Bond to be used to finance or refinance, in whole or in part, new or existing Eligible Projects that meet one or more criteria of the "Green Project Categories" and the "Social Project Categories".
- Refinancing of Eligible Projects have a look-back period comprising financial year ending March 31, 2023 and the prior three financial years (each ending March 31). The Bank is committed towards fully allocating the net proceeds in the next two financial years.
- The Bank received an **External Post Issuance Review** in July 2023, which states that all reviewed projects comply with the 'Use of Proceeds' criteria and are consistent with the commitments described in the Bank's ESG Framework.

Proceeds aligned to categories set out in the Bank's ESG Framework, broadly including

5. Sustainable Water and Wastewater Management

1. Access to Essential Services and Basic Infrastructure

4. Renewable Energy

2. Affordable Housing

3. Clean Transportation

#### **Exim Bank - Board of Directors**





Dammu Ravi
Secretary (Economic Relations), Ministry of
External Affairs



R Subramanian
Executive Director, Reserve Bank of India



Matam Venkata Rao Managing Director and CEO, Central Bank of India



Himani Pande
Joint Secretary, Department for Promotion of Industry
and Internal Trade, Ministry Of Commerce and
Industry



Sristiraj Ambastha
Chairman-cum- Managing Director (Additional Charge), ECGC Ltd.



Ashok Kumar Gupta
Tax Consultant



Vipul Bansal
Joint Secretary, Department of Commerce,
Ministry of Commerce and Industry



Dinesh Kumar Khara Chairman, State Bank of India



Harsha Bangari Managing Director



Aparna Bhatia
Adviser, Department of Economic Affairs,
Ministry of Finance



Rakesh Sharma
Managing Director and CEO, IDBI Bank



Tarun Sharma
Deputy Managing Director



Abhijit Phukon

Economic Adviser

Department of Financial Services, Ministry of Finance



A S Rajeev

Managing Director and CEO, Bank of Maharashtra

Directors representing Ministries of Finance, Commerce and Industry, and External Affairs

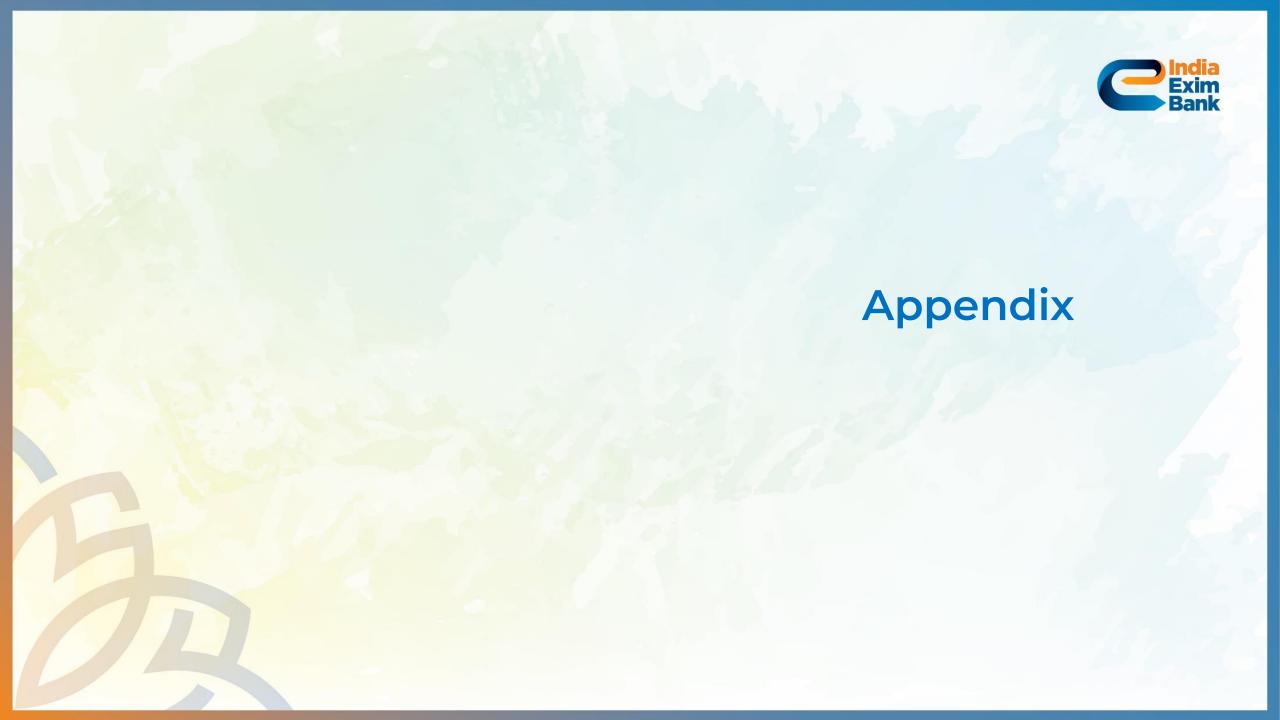
**Director representing regulator - RBI** 

**Director representing India's Export Credit Insurance Company** 

Directors representing major Indian Public Sector Banks

**Expert representing Trade and Industry** 

**Whole Time Directors** 





				Da
	Balance Sheet			
(Figures in INR mn)	FY21	FY22	FY23	9MFY24
Cash and Bank Balance	144,923	32,734	25,220	31,448
Investments	100,172	109,025	123,109	138,979
Loans and Advances <sup>(1)</sup>	1,038,513	1,176,192	1,345,234	1,409,027
Fixed Assets	3,959	3,689	3,747	3,674
Other Assets	60,449	45,775	117,359	99,612
Total Assets	1,348,016	1,367,415	1,614,669	1,682,739
Paid up Capital & Reserves <sup>(2)</sup>	178,137	192,276	206,276	206,276
Deposits	2,052	1,775	1,526	1,379
Notes, Bonds and Debentures	965,345	911,446	915,330	871,877
Borrowings	128,773	161,554	367,376	442,296
Profit and Loss Account	254	738	1,558	16,711
Other Liabilities & Provisions	73,455	99,626	122,603	144,201
Total Liabilities	1,348,016	1,367,415	1,614,669	1,682,739

Note: (1) Includes loans and advances to industrial concerns, scheduled banks, foreign governments and other financial institutions and bills of exchange and promissory notes discounted / rediscounted. Amounts stated are net of provisions for non-performing assets (NPAs); (2) Includes paid-up capital and reserves.



Profit and Loss Summary					
(Figures in INR mn)	FY21	FY22	FY23	9MFY24	
Interest Earned	79,798	79,764	109,395	107,807	
Interest Expended	54,182	48,891	74,832	83,477	
Net Interest Income	25,616	30,873	34,563	24,330	
Non-Interest Income	5,966	3,871	5,483	3,337	
Non-Interest Expense	3,348	3,439	4,054	2,407	
Net Non-Interest Income	2,618	432	1,429	930	
Operating Profit	28,234	31,305	35,992	25,260	
Provisions and Contingencies	24,672	9,807	15,101	3,083	
Profit / (Loss) Before Tax (PBT)	3,562	21,498	20,891	22,177	
Tax (Net of Deferred Tax)	1,023	14,121	5,332	5,466	
Profit / (Loss) after Tax (PAT)	2,539	7,377	15,559	16,711	



	Key Ratios			
Contain the second				Name of
	FY21	FY22	FY23	9MFY24
Net Interest Margin	1.84%	2.19%	2.29%	2.09%
Gross NPA	6.69%	3.56%	4.09%	3.58%
Net NPA	0.51%	(A) 1/4/-	0.71%	0.62%
ROAA	0.19%	0.54%	1.04%	1.35%
ROAE	1.70%	4.75%	9.78%	14.00%
CRAR	25.89%	30.49%	25.43%	26.46%
Core CRAR	24.00%	28.58%	23.68%	24.72%
Slippage Ratio	1.52%	0.24%	6.52%	0.06%
Credit Cost	2.27%	0.84%	1.15%	0.29%
<b>Provision Coverage Ratio</b>	97%	100%	95%	95%

## **Insolvency and Bankruptcy Code: Faster NPA resolution**



#### Exim's Loan Accounts under Exposure to NCLT #(1)

₹ bn

	Outstanding Amount	Provision (%)	Net Book Value	Expected Recovery
(A) Exim Loans admitted/ referred	11.49	100%	-	5.16
(B) Guarantors for Exim Loans <sup>[1]</sup>	2.69	100%		0.00
Total	14.17	100%	-	5.16

#### **Non-Performing Assets**

Lending Programme	% of Total NPAs	% of Gross Loans	
Export Finance*	72.16%	2.58%	
Term Loan to Exporters**	7.18%	0.26%	
Overseas Investment Finance	16.42%	0.59%	
Import Finance	4.24%	0.15%	
Export Facilitation		<i>-</i>	
Total	100	3.58	

Note: # National Company Law Tribunal

[1] Corporate under NCLT which are Guarantor to the Loans extended by Exim Bank.

<sup>\*</sup> includes Buyer's Credit, Deemed exports, EPCDF and PPSC etc.

<sup>\*\*</sup> includes Export Oriented Units (EOUs)

#### **Issuances in International Debt Markets**



- USD 250 mn Reg-S
- JPY 5.6 bn Reg-S
- JPY 23 bn Samurai
- JPY 26 bn Samurai
- USD 50 mn Reg-S
- JPY 24 bn Reg-S

- USD 200 mn **Reg-S**
- JPY 15 bn Reg-S
- JPY 20 bn Samurai
- USD 110 mn **Reg-S**
- AUD 39 mn + JPY 2.90 bn + ZAR 370 mn Reg-s (Uridashi)
- USD 500 mn Reg-S
- SGD 250 mn Reg-S
- USD 750 mn

- Reg-S

- USD 500 mn **Reg-S**
- JPY 20 bn Samurai
- USD 500 mn Reg-S
- USD 1 bn 144A / **Reg-S**
- USD 500 mn Reg-S
- USD 1 bn 144A / **Reg-S**
- USD 1 bn **Sustainability Bond 144A / Reg-S**
- ~USD 100 mn **Sustainability Bond Reg-S**

Upto March 2009



- FY 2012-13
- FY 2014-15
- FY 2016-17
- FY 2018-19

FY 2020-21

FY 2022-23



FY 2009-10

FY 2011-12

FY 2013-14

FY 2015-16

FY 2017-18

FY 2019-20

FY 2021-22

- USD 150 mn Reg-S
- USD 300 mn Reg-S
- CHF 190 mn Reg-S
- AUD 200 mn Reg-S
- JPY 11.27 bn + MXN 286.10 mn + TRY 59.60 mn Reg-S (Uridashi)
- JPY 15 bn Reg-S (Uridashi)

- USD 500 mn Reg-S
- CNH 300 mn Reg-S
- CNH 300 mn Reg-S
- AUD 164.50 mn + USD 42.80 mn Reg-S (Uridashi)
- USD 500 mn Reg-S

- USD 400 mn Reg-S (Formosa)
- USD 1 bn 144A / **Reg-S**
- JPY 32 bn Samurai
- USD 50 mn **Mekong Region Development Bonds**
- USD 1 bn 144A / Reg-S
- CNH 500 mn Reg S
- HKD 435 mn Reg S

Samurai Issuance

Uridashi Issuance



144A Issuance







THANK YOU