

India's National Export Credit Agency

Investor Presentation



Presentation Outline



1 Exim Bank: Key Credit Highlights

2 The India Story

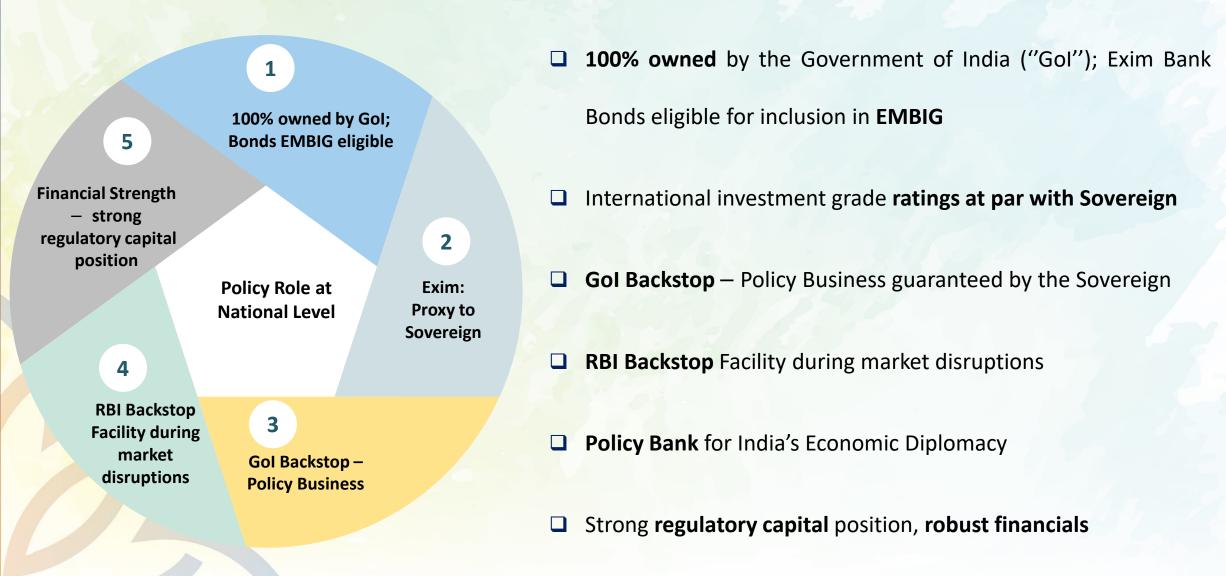
3 The Exim Bank Story

4 Appendix



Exim Bank: Key Credit Highlights



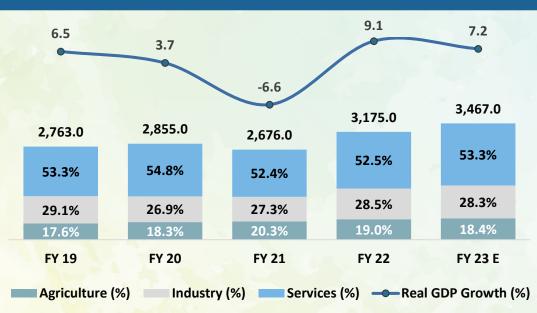


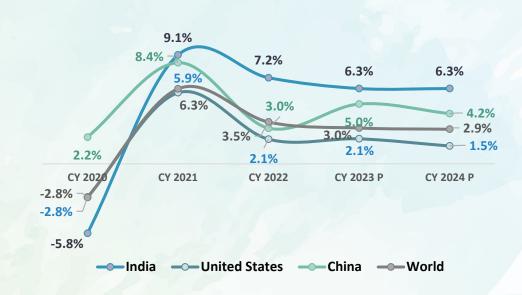


India: Macroeconomic Overview









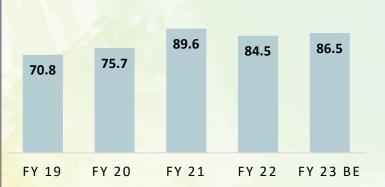
- World's 5th largest economy based on nominal GDP in CY 2022⁽²⁾
 - Nominal GDP for CY 2022: ~US\$ 3.4 tn.⁽²⁾
- World's 3rd largest economy based on GDP measured in PPP terms in CY 2022. (2)
 - o GDP in PPP terms for CY 2022: ~US\$ 11.9 tn.(2)
- Real GDP growth of projected to be at 6.5% in FY2023-24.⁽⁴⁾

Source: : (1) Institute of International Finance (IIF); (2) IMF World Economic Outlook October 2023. Data for CY; (3) Ministry of Statistics and Programme Implementation (MOSPI); (4) RBI; CY means calendar year; FYxx means financial year ended March 31, 20xx.; F- IIF Forecast; P – IMF Projections.

Indian Economy: Key Economic Indicators



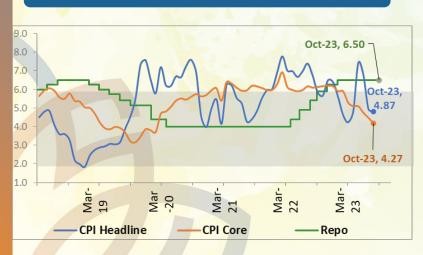
General Government Debt (% of GDP) (2)



Key Macroeconomic Metrices

| FY21 | FY22 | FY23 | Change |
|------|---|---|---|
| 27.3 | 28.9 | 29.2 | 30 bps |
| 9.2 | 6.7 | 6.4 | (30 bps) |
| 7.3 | 4.4 | 3.8 | (60 bps) |
| 8.2 | 5.2 | 5.3 | 10 bps |
| 81.9 | 84.8 | 71.4 | (15.8%) |
| 36.1 | (16.8) | (5.5) | 132.7% |
| 74.2 | 74.5 | 80.4 | 7.9% |
| | 27.3 9.2 7.3 8.2 81.9 36.1 | 27.3 28.9 9.2 6.7 7.3 4.4 8.2 5.2 81.9 84.8 36.1 (16.8) | 27.3 28.9 29.2 9.2 6.7 6.4 7.3 4.4 3.8 8.2 5.2 5.3 81.9 84.8 71.4 36.1 (16.8) (5.5) |

Inflation/ Policy Rates (%) (1)(4)



RBI's Policy Rates and Instruments (%)⁽¹⁾

| | CRR | SLR | Repo rate | Reverse Repo | SDF | MSF |
|---------|------|-------|--------------|-----------------|---------|------|
| Mar '20 | 4.00 | 18.25 | 4.40 | 4.00 | (-/ | 4.65 |
| Mar '21 | 3.00 | 18.00 | 4.00 | 3.35 | J- // | 4.25 |
| Mar '22 | 4.00 | 18.00 | 4.00 | 3.35 | Y -// - | 4.25 |
| Apr '22 | 4.00 | 18.00 | 4.00 | 3.35 | 3.75 | 4.25 |
| May '22 | 4.50 | 18.00 | 4.40 | 3.35 | 4.15 | 4.65 |
| Jun '22 | 4.50 | 18.00 | 4.90 | 3.35 | 4.65 | 5.15 |
| Aug '22 | 4.50 | 18.00 | 5.40 | 3.35 | 5.15 | 5.65 |
| Sep '22 | 4.50 | 18.00 | 5.90 | 3.35 | 5.65 | 6.15 |
| Dec '22 | 4.50 | 18.00 | 6.25 | 3.35 | 6.00 | 6.50 |
| Feb '23 | 4.50 | 18.00 | 6.50 | 3.35 | 6.25 | 6.75 |
| Apr'23 | 4.50 | 18.00 | 6.50 | 3.35 | 6.25 | 6.75 |
| Jun '23 | 4.50 | 18.00 | 6.50 | 3.35 | 6.25 | 6.75 |
| Aug '23 | 4.50 | 18.00 | 6.50 | 3.35 | 6.25 | 6.75 |
| Oct '23 | 4.50 | 18.00 | 6.50 | 3.35 | 6.25 | 6.75 |

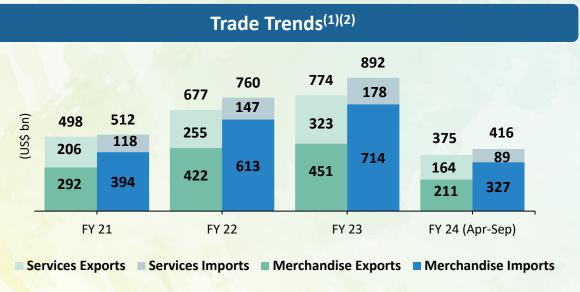
Banking Sector Statistics⁽¹⁾

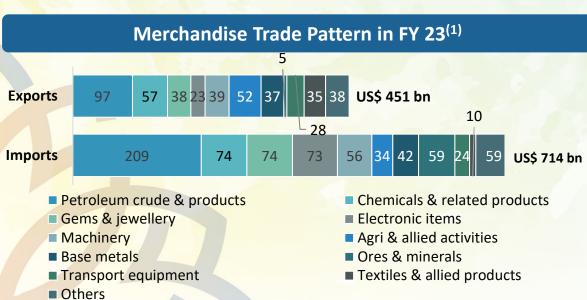
| Key Parameters | FY21 | FY22 | FY23 | Change |
|-----------------------------|------|------|------|-----------|
| Banking Sector (% of GDP) | 98.7 | 92.3 | - | - 7 |
| Credit Deposit Ratio | 69.4 | 72.2 | 75.8 | 360 bps |
| Banking Sector CRAR | 16.3 | 16.8 | 17.1 | 30 bps |
| Banking Sector Net NPAs | 2.4 | 1.7 | 1.0 | (70 bps) |
| Provisioning Coverage Ratio | 67.6 | 70.9 | 74.0 | 390 bps |
| NBFC (% of GDP) | 17.7 | 16.2 | - | 4 |
| NBFC CRAR | 26.5 | 27.6 | 27.5 | (10 bps) |
| NBFC Net NPAs | 2.7 | 3.8 | 1.3 | (250 bps) |
| | | | | |

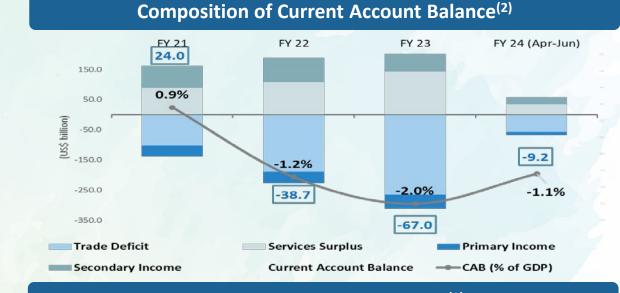
Source: (1) Reserve Bank of India, Press Releases and Online Database (accessed online on 18/10/2023); (2) Economic Survey 2022-23; (4) Ministry of Statistics and Programme Implementation (MOSPI); (5) Union Budget 2023-24; (6) Estimates derived from Bloomberg data

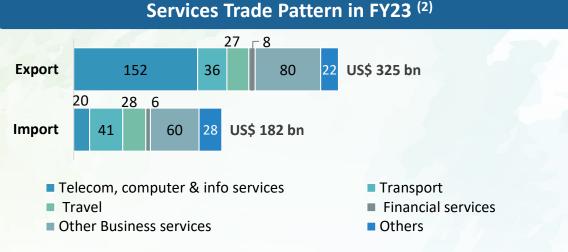
Sound External Sector











Sound External Sector





Total Trade Trade Balance India's Export Markets⁽¹⁾ USA UAE 7% Netherland 5% China 3% Singapore 3% Bangladesh UK 3%

2%

2%

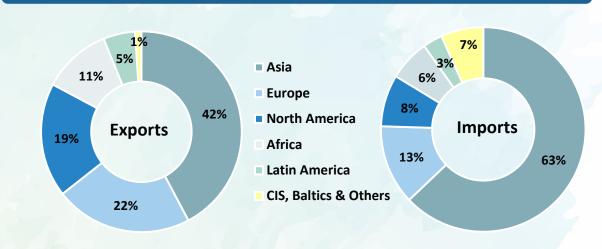
2%

Saudi Arabia

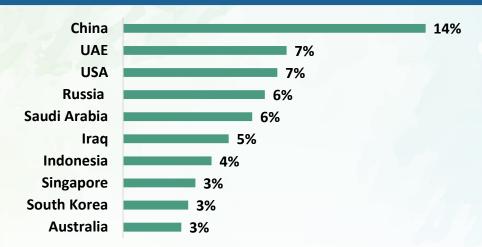
Germany

Indonesia

Regional Trade Direction(1)



India's Import Sources (1)



Note: Data for North America does not include Mexico; Mexico has been included in Latin America; the above charts represent India's merchandise trade for FY 2023 Source: (1) MOCI

External Debt vis-à-vis External Reserves

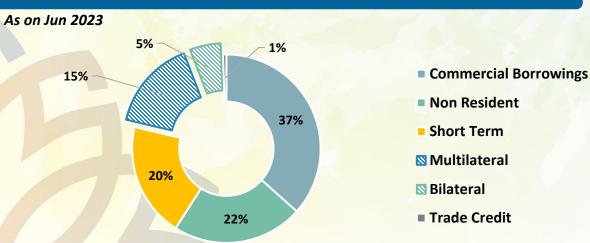


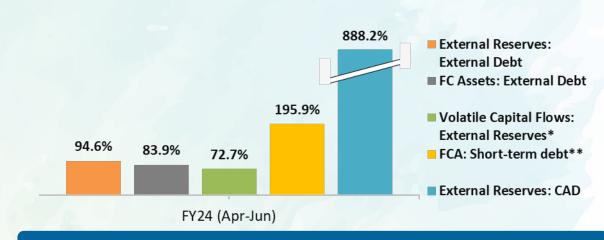
Analysis of External Debt vs External Reserves

As on Jun 2023

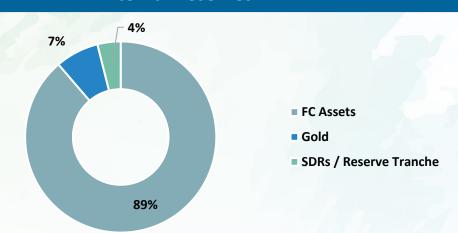
(US\$ bn) Mar '21 Mar '22 Mar '23 Jun '23 **External Debt** 573.4 619.1 629.1 624.3 External Debt to GDP Ratio (%) 21.1 20.0 18.8 18.6 Short Term Debt / Total Debt (%) 17.6 19.7 20.6 19.6 5.2 Total Debt Service Ratio (%) 8.2 5.3 6.8 **External Reserves** 577.0 607.3 578.4 595.1

External Debt





External Reserves



Union Budget 2023-24 - At a Glance

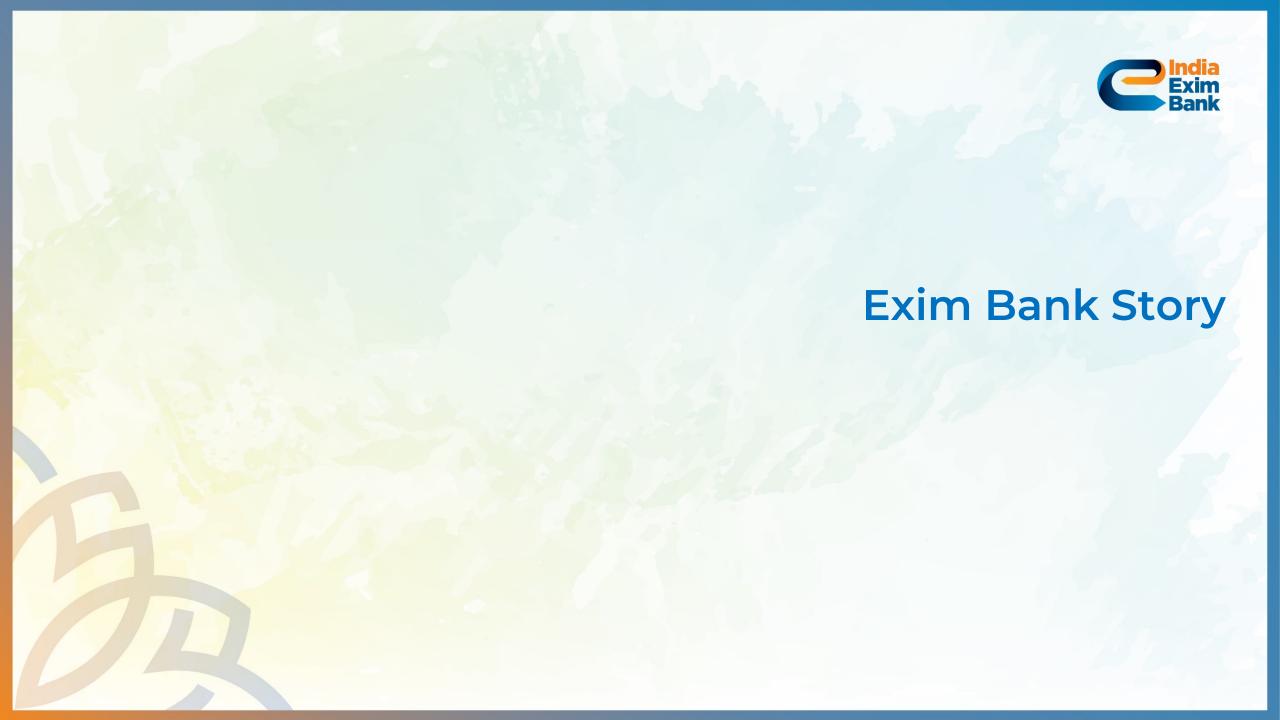


Fiscal Indicators (as % of GDP)

| | FY 22 | FY23 | FY24 ^{BE} |
|---------------------|-------|-------|--------------------|
| Net Tax Receipts | 7.6% | 7.7% | 7.7% |
| Non-tax Receipts | 1.7% | 1.1% | 1.3% |
| Total Receipts | 9.3% | 8.7% | 9.0% |
| Revenue Expenditure | 13.5% | 12.7% | 11.6% |
| Capital Expenditure | 2.5% | 2.7% | 3.3% |
| Total Expenditure | 16.0% | 15.4% | 14.9% |
| Fiscal Deficit | 6.7% | 6.4% | 5.9% |
| Revenue Deficit | 4.4% | 3.9% | 2.9% |
| Primary Deficit | 3.3% | 3.0% | 2.3% |



- Union Budget 2023-24: Focus on growth through capex push, along with fiscal consolidation.
- Capex outlay increased by 37.4% y-o-y, to ₹ 10 trn (3.3% of GDP) in 2023-24.
- Fiscal deficit is estimated at 5.9% of GDP in 2023-24, consistent with the broad path of fiscal consolidation to reach a fiscal deficit level below 4.5% by 2025-26.
- Capex allocation is towards roads, railways and defense, apart from another 50-year loan to states to build capex, though that includes certain conditionalities.
- Disinvestment revenues pegged at ₹ 510 bn (BE) in 2023-24.
- GST revenues have been maintaining strong momentum.



Exim Bank: India's Export Credit Agency



Genesis

Set up under an Act of Parliament in 1981 by the Government of India

Objectives

"for providing financial assistance to exporters and importers, and for functioning as the principal financial institution for coordinating the working of institutions engaged in financing export and import of goods and services with a view to promoting the country's international trade..."

"... shall act on business principles with due regard to public interest"

Vision

"Globalisation of Indian businesses and empowering growth of partner countries"

Mission

"Facilitate Indian trade and investment, and support partner countries' development priorities as a financially, socially and environmentally responsible institution"

Exim Bank: Proxy to Sovereign



Strong Government Support

An instrument of Government policy as India's official Export Credit Agency. 100% owned by Government of India (GoI); Exim Bank Bonds eligible for **Policy Bank** inclusion in EMBIG A track record of Gol capital infusion **Directors appointed** Can not be liquidated without Gol Approval **Proxy to India** by Gol Sovereign in International **Proxy to the India Sovereign** in international debt markets **Debt Markets** Gol Backstop – Policy Business guaranteed by the Sovereign **RBI Backstop RBI Backstop** Facility during market disruptions **Facility during** market Board of Directors are appointed by Gol disruptions **Gol Backstop:** Comprises top officials from key GoI ministries (Finance, Commerce **Policy Business** and Industry and External Affairs) and Reserve Bank of India.

Exim Bank: Capital Infusion / Proxy to Sovereign





13

FY21

(INR billion)

FY23



Exim's credit rating has been on par with India sovereign rating since its establishment

International Rating is BBB+ (Stable)



International Rating is Baa3 (Stable)



International Rating is BBB- (Stable)



International Rating is BBB- (Stable)



Domestic Rating is AAA (Stable)



Domestic Rating is AAA (Stable)



MOODY'S INVESTORS

Budgetary allocation from the GOI towards capital in FY23 - INR 15 bn Actual utilised in FY23 - Nil (CRAR at 25.43%)

FY22

7.5

Exim Bank's Line of Business



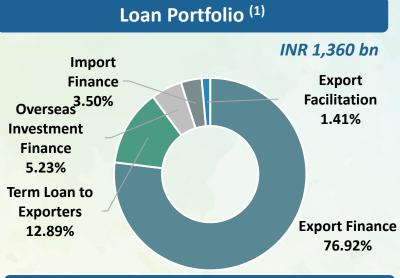
Lines of Credit (LOC) / CFS

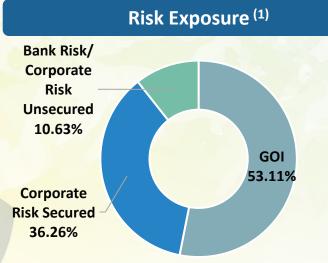
Buyer's Credit
- NEIA

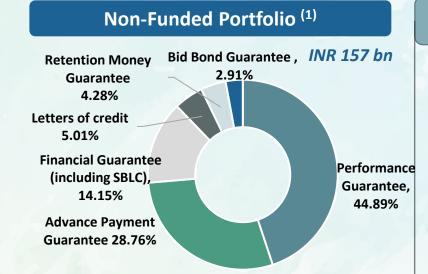
Pre-Shipment Credit

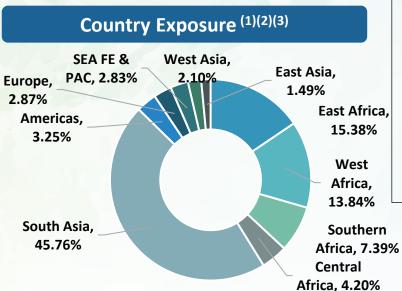
Post-Shipment Credit

Guarantees and L/Cs











Export Capability Creation

Term Loans

Working Capital

Export Product Development

Export Facilitation

Overseas Investment Finance

Import Finance

Guarantees and L/Cs

Ubharte Sitaare Programme (USP): Nurturing Future Export Champions



As on September 30, 2023, financial support of ₹ 7.31 bn (fund and non-fund based) to 50 entities across a wide array of sectors, including 4 equity investments



Nurturing Innovation

Companies at forefront of innovation with cutting-edge technologies in areas like Medtech, Cleantech, Artificial Intelligence, IoT, Industry 4.0, and drones



Partnering Healthcare Innovators

Companies revolutionising healthcare through pharmaceuticals, medical devices and healthcare solutions



Fostering Sustainability

Companies with innovative solutions for promoting environmental sustainability

India's Export-Ready Innovators...





Support to company engaged in industrial and warehouse automation facilitating Industry 4.0 for executing automation contract for US conglomerate



Support to manufacturer of precision engineering equipment for nuclear, defence & space sectors, for procurement of machineries for increasing export capacities



Support for capacity
expansion to India's only
radiotherapy and radiology
equipment developer and
manufacturer

India's Export-Ready Innovators...





Support to manufacturer of parts for EV and hybrid vehicles for procurement of machineries and expansion of capacity



Support to manufacturer of products in the Secure
Customer Communication and Smart Payments segments for capacity expansion



Support to hydroforming company for capacity expansions that would help meet contractual supply requirements of a German company

USP: Catalysing Support for Future Growth Companies





Technical Assistance extended to IIT Bombay's Society for Innovation and Entrepreneurship (SINE), IIT Delhi's Foundation for Innovation and Technology Transfer (FITT) and IIM Ahmedabad's Centre for Innovation Incubation and Entrepreneurship (CIIE); to catalyse support for future growth companies with export potential identified through these institutions

Trade Assistance Programme: Expanding Export Horizons





HELPING BUSINESSES EXPAND GLOBAL FOOTPRINTS

Partnered with 83 overseas and domestic banks and supported over 280 transactions of US\$ 820.88 million (~ ₹ 6,813.30 crore) across 29 countries, Africa, South Asia, East Asia, Latin America and Middle East. Support across diverse sectors - automotive, textile, iron and steel, machineries, etc. Significant multiplier effect.



ENGENDERING CONFIDENCE IN TRADE SETTLEMENTS

Facilitated trade settlement involving 94 Indian exporters including 46 MSMEs, based in 31 cities from 14 states, across the four corners of India covering range of sectors.



UNLOCKING OPPORTUNITIES IN UNTAPPED MARKETS

Supported transactions in relatively untapped geographies in Africa and Latin America, with exporters leveraging enhanced access in countries such as Ghana, Burkina Faso, Ecuador, Kuwait etc. Also facilitating transactions in countries with higher risk perceptions, such as Sri Lanka, Cameroon, Tanzania.



SUPPORT FOR LONGER TENOR TRANSACTIONS

Demonstrated ability to support longer tenor transactions, such as for hydro power projects in Nepal, thereby facilitating project exports.

Forging Partnerships under TAP





Partnered with 83 banks till now, providing reliable conduit for linkages between Indian and overseas banks for facilitating exports from India

Exim Finserve: Facilitating India's Exports through Trade Finance

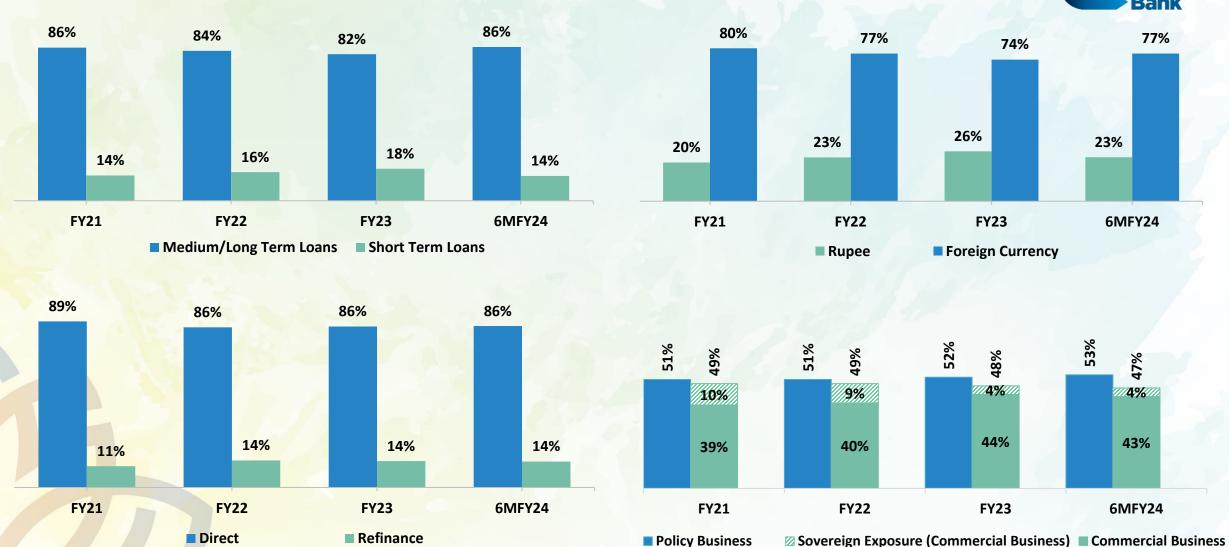


EXIM BANK'S WOS TO ENHANCE TRADE FINANCE

- India EXIM Finserve IFSC Pvt. Ltd. (EXIM Finserve) offers a one stop solutioning around receivables
 finance solutions for the Indian exporters, with expertise in working capital solutions through its
 Factoring product.
- Set up in Gujarat International Finance Tec-City (GIFT City), Gujarat, India on August 8, 2023.
- With a capital infusion of USD 5 mn, Exim Finserve received its Certificate of Registration from International Financial Services Centres Authority (IFSCA) to commence operations.
- Exim Finserve received membership of FCI (a Global Representative Body for Factoring and Financing of Open Account Domestic and International Trade Receivables) on November 10, 2023.





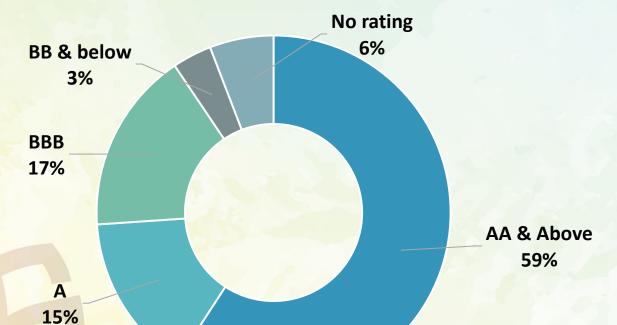


Asset Quality



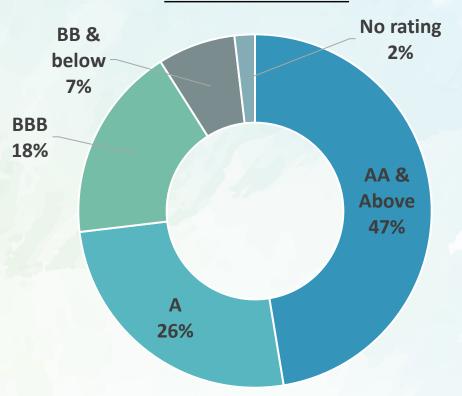
Commercial Portfolio

Out of total PA exposure 90% are rated BBB and above



Non-funded Portfolio

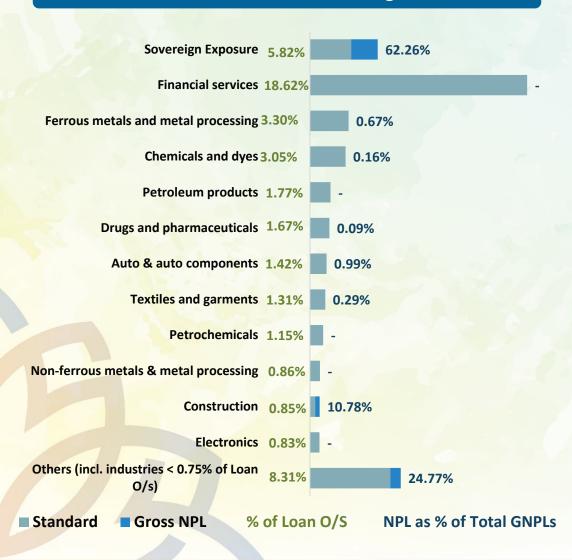
Out of total non-funded exposure 91% are rated BBB and above

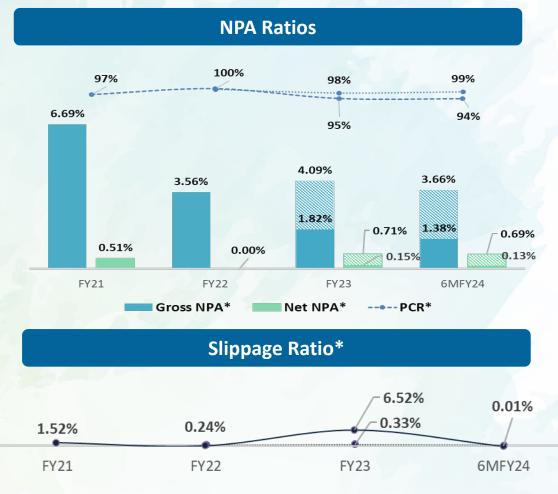


Asset Quality



Gross Loans outstanding



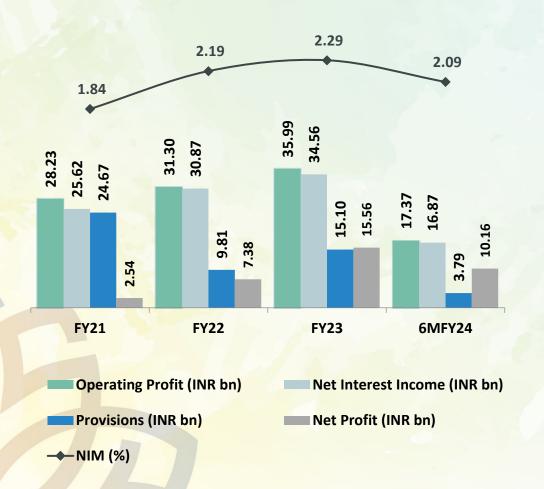


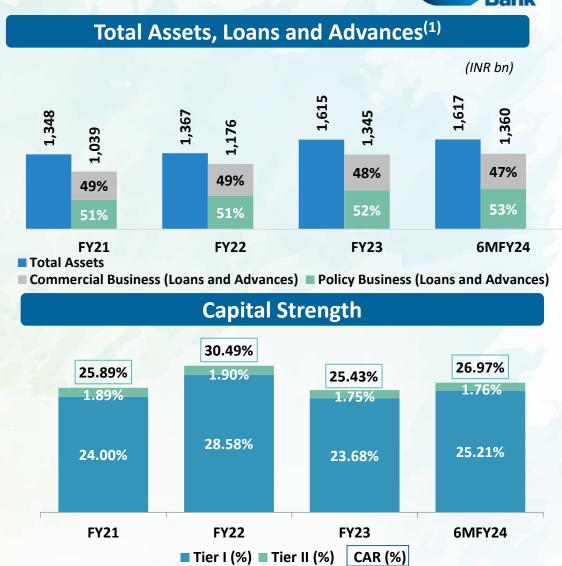
* Shaded portion/dotted line includes ratios excluding the BC-NEIA portfolio

Current credit watchlist of ₹39.02 bn (2.78% of gross loans), of which non-funded portfolio is ₹18.84 bn (~48%)



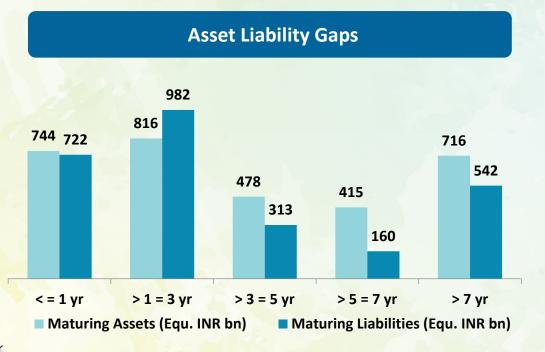


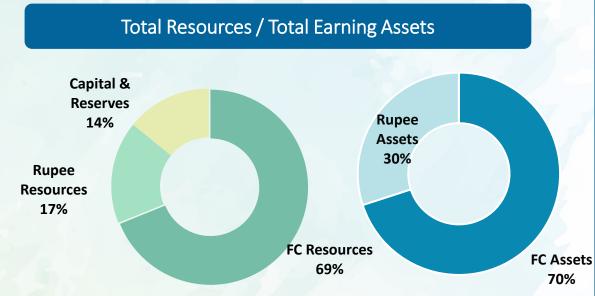




Asset Liability Management







- ✓ Fully hedged position on currency and basis risk. Both Assets and Liabilities on benchmark rate basis.
- **Exim Bank's quasi sovereign status enables issuance at benchmark rates.**
- Vopen the debt markets for dollar and sustainability bond issuances in 2023 with its maiden benchmark-sized sustainability bond under the ESG Framework
- Debut 10-year 144A issuance in July 2016, the second 10-year 144A issuance in January 2018, the third 10-year 144A issuance in January 2020, fourth 10-year 144A issuance in January 2021 for USD 1 bn and fifth 10-year sustainability bond 144A issuance each under GMTN Program.
- Regular issuer in the International debt markets with 38 issuances since 2004 under the MTN including 4 Uridashi and 4 144A issuances. 5 Samurai issuances since February 2006 including the 2 tranches issued in September 2019.
- Issuances across currencies including USD, AUD, CHF, CNH, HKD, JPY, MXN, SGD, TRY and ZAR

Commitment towards Sustainable Practices (1/3)



Procedure for Social and Environment Management System 2009

ESG Policy set up in 2016

Set up ESG Framework and revised ESG Policy in FY 2022

Raised benchmark-size
Sustainability Bond and
strengthened ESG Policy in
FY 2023

ESG Framework

- During FY 2022, the Bank set up an ESG Framework to facilitate issuance of Green, Social or Sustainable Bonds / Loans.
- Second Party Opinion (SPO) Provider Sustainalytics confirmed the Framework is 'Credible and Impactful'; and the Bank
 is well-positioned to address common environmental and social risks associated with projects.
- Framework aligned with ICMA / LMA Principles Sustainability Bond Guidelines 2021 (SBG), Green Bond Principles 2021 (GBP), Social Bond Principles 2021 (SBP), Green Loan Principles 2021 (GLP), and Social Loan Principles 2021 (SLP).

Eligibility criteria in 6 green and 4 social areas



Renewable Energy



Sustainable Water and Wastewater Management



Pollution Prevention and Control



Clean Transportation



Green Buildings

Access to
Essential
Services and
Basic
Infrastructure





MSME Financing





Commitment towards Sustainable Practices (2/3)



Procedure for Social and Environment Management System 2009

ESG Policy set up in 2016

Set up ESG Framework and revised ESG Policy in FY 2022

Raised benchmark-size Sustainability Bond and strengthened ESG Policy in FY 2023

ESG Policy

- The Bank strengthened its Board-approved ESG Policy 'Environment, Social and Governance Policy of the Bank for Sustainable Development / Responsible Financing' in FY 2023.
- Revised ESG Policy is broad-based with a wider coverage. The Policy integrates the Bank's credit appraisal process with an ESG risk assessment.
- ESG Policy is now more comprehensive and effective covering, but not limited to, ESG Risk Assessment through the risk models; ESG Risk Parameters; Climate Risk and Sustainable Finance; Process flow; and ESG related disclosure

Sustainable Finance Committee

- The Bank has set up a Sustainable Financing Committee (SFC), with members representing the Bank's operating, compliance, and legal groups.
- Role of SFC
 - Screen every proposal and categorise into High, Moderate and Low risk.
 - ESG risk score and categorisation are included in the Appraisal Memorandum.
 - Decide the eligibility of projects under the Framework and to conduct an annual review of such projects.

Commitment towards Sustainable Practices (3/3)



Raised Benchmark-sized Sustainability Bond in January 2023

- Successfully issued a 10-year Sustainability Bond of US\$ 1 bn in the 144A/Reg-S format on January 10, 2023, under its ESG Framework.
- Net Proceeds of Sustainability Bond to be used to finance or refinance, in whole or in part, new or existing Eligible Projects that meet one or more criteria of the "Green Project Categories" and the "Social Project Categories".
- Refinancing of Eligible Projects have a look-back period comprising financial year ending March 31, 2023 and the prior three financial years (each ending March 31). The Bank is committed towards fully allocating the net proceeds in the next two financial years.
- The Bank received an **External Post Issuance Review** in July 2023, which states that all reviewed projects comply with the 'Use of Proceeds' criteria and are consistent with the commitments described in the Bank's ESG Framework.

Proceeds aligned to categories set out in the Bank's ESG Framework, broadly including

5. Sustainable Water and Wastewater Management

1. Access to
Essential
Services and
Basic
Infrastructure

4. Renewable Energy

2. Affordable Housing

3. Clean Transportation

Exim Bank - Board of Directors





Dammu Ravi
Secretary (Economic Relations), Ministry of
External Affairs



R Subramanian
Executive Director, Reserve Bank of India



Matam Venkata Rao Managing Director and CEO, Central Bank of India



Himani Pande
Joint Secretary, Department for Promotion of Industry
and Internal Trade, Ministry Of Commerce and
Industry



Sristiraj Ambastha
Chairman-cum- Managing Director (Additional Charge), ECGC Ltd.



Ashok Kumar Gupta
Tax Consultant



Vipul Bansal

Joint Secretary, Department of Commerce,

Ministry of Commerce and Industry



Dinesh Khara Chairman, State Bank of India



Harsha Bangari Managing Director



Aparna Bhatia
Adviser, Department of Economic Affairs,
Ministry of Finance



Rakesh Sharma Managing Director and CEO, IDBI Bank



Tarun Sharma
Deputy Managing Director



Abhijit Phukon

Economic Adviser

Department of Financial Services, Ministry of Finance



A S Rajeev

Managing Director and CEO, Bank of Maharashtra

Directors representing Ministries of Finance, Commerce and Industry, and External Affairs

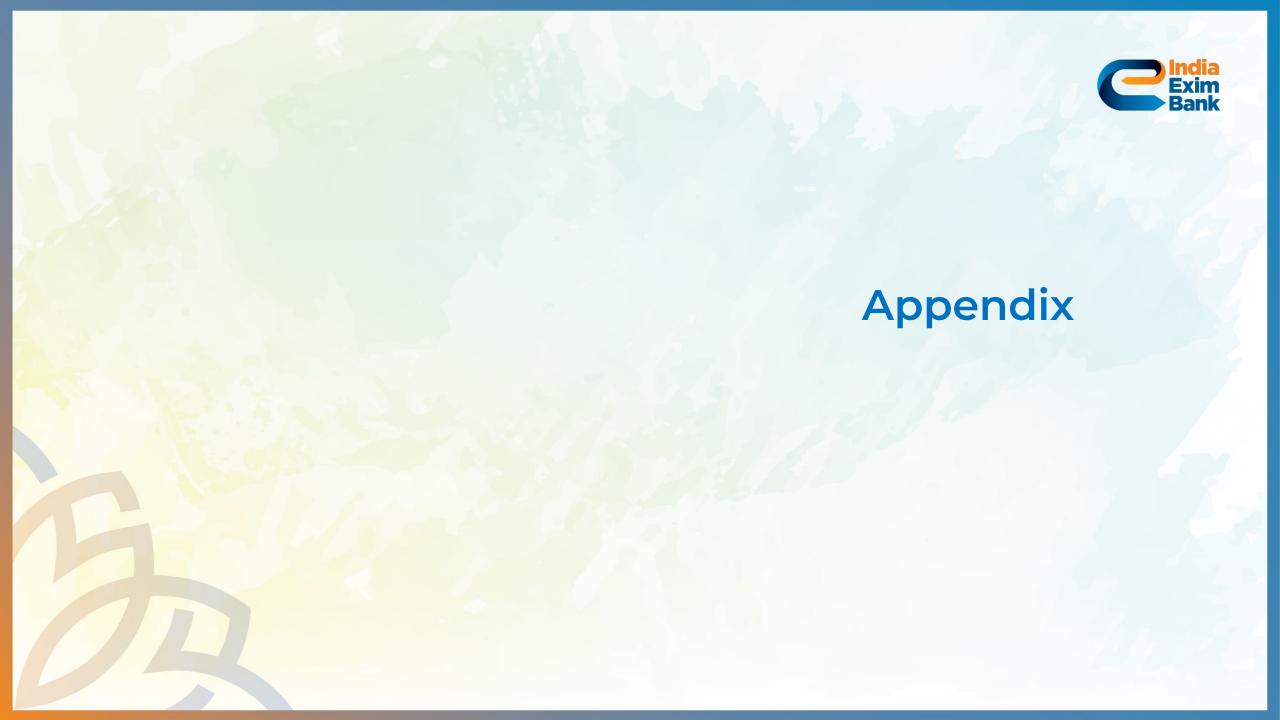
Director representing regulator - RBI

Director representing India's Export Credit Insurance Company

Directors representing major Indian Public Sector Banks

Expert representing Trade and Industry

Whole Time Directors





| | | | | Dal |
|---|---------------|-----------|-----------|-----------|
| | Balance Sheet | | | |
| (Figures in INR mn) | FY21 | FY22 | FY23 | 6MFY24 |
| Cash and Bank Balance | 144,923 | 32,734 | 25,220 | 39,731 |
| Investments | 100,172 | 109,025 | 123,109 | 126,271 |
| Loans and Advances ⁽¹⁾ | 1,038,513 | 1,176,192 | 1,345,234 | 1,360,222 |
| Fixed Assets | 3,959 | 3,689 | 3,747 | 3,725 |
| Other Assets | 60,449 | 45,775 | 117,359 | 87,273 |
| Total Assets | 1,348,016 | 1,367,415 | 1,614,669 | 1,617,222 |
| Paid up Capital & Reserves ⁽²⁾ | 178,137 | 192,276 | 206,276 | 206,276 |
| Deposits | 2,052 | 1,775 | 1,526 | 1,385 |
| Notes, Bonds and Debentures | 965,345 | 911,446 | 915,330 | 873,613 |
| Borrowings | 128,773 | 161,554 | 367,376 | 394,009 |
| Profit and Loss Account | 254 | 738 | 1,558 | 10,161 |
| Other Liabilities & Provisions | 73,455 | 99,626 | 122,603 | 131,777 |
| Total Liabilities | 1,348,016 | 1,367,415 | 1,614,669 | 1,617,222 |
| | | | | |

Note: (1) Includes loans and advances to industrial concerns, scheduled banks, foreign governments and other financial institutions and bills of exchange and promissory notes discounted / rediscounted. Amounts stated are net of provisions for non-performing assets (NPAs); (2) Includes paid-up capital and reserves.



| Profit and Loss Summary | | | | | | |
|----------------------------------|--------|--------|---------|--------|--|--|
| (Figures in INR mn) | FY21 | FY22 | FY23 | 6MFY24 | | |
| Interest Earned | 79,798 | 79,764 | 109,395 | 71,018 | | |
| Interest Expended | 54,182 | 48,891 | 74,832 | 54,143 | | |
| Net Interest Income | 25,616 | 30,873 | 34,563 | 16,875 | | |
| Non-Interest Income | 5,966 | 3,871 | 5,483 | 2,401 | | |
| Non-Interest Expense | 3,348 | 3,439 | 4,054 | 1,905 | | |
| Net Non-Interest Income | 2,618 | 432 | 1,429 | 496 | | |
| Operating Profit | 28,234 | 31,305 | 35,992 | 17,371 | | |
| Provisions and Contingencies | 24,672 | 9,807 | 15,101 | 3,795 | | |
| Profit / (Loss) Before Tax (PBT) | 3,562 | 21,498 | 20,891 | 13,577 | | |
| Tax (Net of Deferred Tax) | 1,023 | 14,121 | 5,332 | 3,415 | | |
| Profit / (Loss) after Tax (PAT) | 2,539 | 7,377 | 15,559 | 10,161 | | |



| | Key Ratios | | | |
|---------------------------------|------------|---|--------|--------|
| REMAN . | | | | W |
| | FY21 | FY22 | FY23 | 6MFY24 |
| Net Interest Margin | 1.84% | 2.19% | 2.29% | 2.09% |
| Gross NPA | 6.69% | 3.56% | 4.09% | 3.66% |
| Net NPA | 0.51% | () () () () () () () () () () | 0.71% | 0.69% |
| ROAA | 0.19% | 0.54% | 1.04% | 1.26% |
| ROAE | 1.70% | 4.75% | 9.78% | 12.77% |
| CRAR | 25.89% | 30.49% | 25.43% | 26.97% |
| Core CRAR | 24.00% | 28.58% | 23.68% | 25.21% |
| Slippage Ratio | 1.52% | 0.24% | 6.52% | 0.01% |
| Credit Cost | 2.27% | 0.84% | 1.15% | 0.54% |
| Provision Coverage Ratio | 97% | 100% | 95% | 94% |

Insolvency and Bankruptcy Code: Faster NPA resolution



Exim's Loan Accounts under Exposure to NCLT #(1)

₹ bn

| | Outstanding Amount | Provision (%) | Net Book Value | Expected Recovery |
|---|-----------------------|------------------|-------------------|----------------------|
| (A) Exim Loans admitted/ referred | 11.49 | 100% | - | 5.16 |
| (B) Guarantors for Exim Loans ^[1] | 2.69 | 100% | | 0.00 |
| Total | 14.17 | 100% | | 5.16 |

Non-Performing Assets

| Lending Programme | % of Total NPAs | % of Gross Loans |
|-----------------------------|--------------------|---------------------|
| Export Finance* | 73.00 | 2.67 |
| Term Loan to Exporters** | 6.11 | 0.22 |
| Overseas Investment Finance | 16.60 | 0.61 |
| Import Finance | 4.29 | 0.16 |
| Export Facilitation | | - |
| Total | 100 | 3.66 |

Note: # National Company Law Tribunal

^[1] Corporate under NCLT which are Guarantor to the Loans extended by Exim Bank.

^{*} includes Buyer's Credit, Deemed exports, EPCDF and PPSC etc.

^{**} includes Export Oriented Units (EOUs)

Issuances in International Debt Markets



- USD 250 mn Reg-S
- JPY 5.6 bn Reg-S
- JPY 23 bn Samurai
- JPY 26 bn Samurai
- USD 50 mn Reg-S
- JPY 24 bn Reg-S

- USD 200 mn **Reg-S**
- JPY 15 bn Reg-S
- JPY 20 bn Samurai
- USD 110 mn **Reg-S**

FY 2010-11

- (Uridashi)
 - USD 500 mn Reg-S
 - SGD 250 mn Reg-S
 - USD 750 mn

- AUD 39 mn + JPY 2.90 bn + ZAR 370 mn Reg-s
- Reg-S

FY 2012-13

- USD 500 mn **Reg-S**
- JPY 20 bn Samurai
- USD 500 mn Reg-S
- USD 1 bn 144A / Reg-S

FY 2016-17

• USD 500 mn Reg-S

FY 2018-19

• USD 1 bn 144A / **Reg-S**

FY 2020-21

- USD 1 bn **Sustainability Bond 144A / Reg-S**
- ~USD 100 mn Sustainability **Bond Reg-S**

FY 2022-23

Upto March 2009



FY 2009-10

FY 2011-12

FY 2013-14

FY 2014-15

FY 2015-16

FY 2017-18

FY 2019-20

FY 2021-22

- USD 150 mn Reg-S
- USD 300 mn Reg-S
- CHF 190 mn Reg-S
- AUD 200 mn Reg-S
- JPY 11.27 bn + MXN 286.10 mn + TRY 59.60 mn Reg-S (Uridashi)
- JPY 15 bn Reg-S (Uridashi)

- USD 500 mn Reg-S
- CNH 300 mn Reg-S
- CNH 300 mn Reg-S
- AUD 164.50 mn + USD 42.80 mn Reg-S (Uridashi)
- USD 500 mn Reg-S

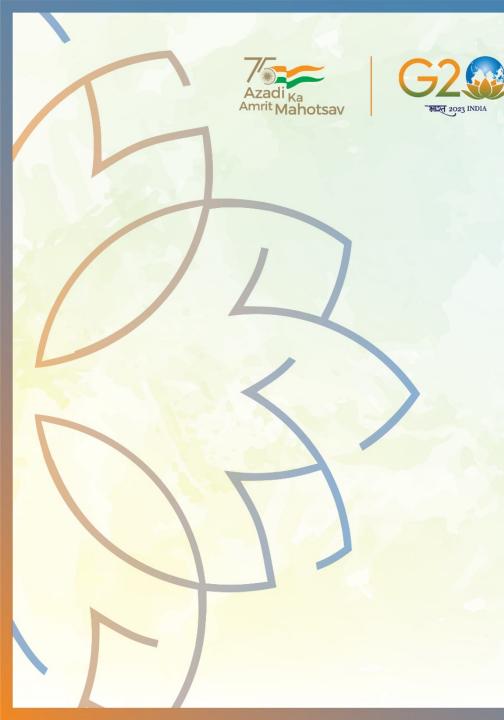
- USD 400 mn Reg-S (Formosa)
- USD 1 bn 144A / **Reg-S**
- JPY 32 bn Samurai
- USD 50 mn **Mekong Region Development Bonds**
- USD 1 bn 144A / Reg-S
- CNH 500 mn Reg S
- HKD 435 mn Reg S

Samurai Issuance

Uridashi Issuance



144A Issuance





THANK YOU