
REQUEST FOR PROPOSALS – PDF FOR CLMV

Response to Queries



SEPTEMBER 27, 2017
EXPORT-IMPORT BANK OF INDIA

S.No.	Query	Reference	Response
1.	Request you to kindly clarify if the bidder can submit bids for any of the four projects or submission has to be made for all projects.	Clause 4.9 As per our understanding based on an initial perusal of the tender document, we have to submit separate technical and financial proposals for each of the four opportunities.	The consultant can chose to bid for all 4 projects, any 3 projects, any 2 projects or a single project / opportunity.
2.	Is all the four identified opportunities will be awarded to single consultant? Or each one separately? Can the consultant chose the one or two packages for bidding Instead of all?	Clause-4.1	Bidding is to be done separately for each of the 4 project opportunities. As per Clause 4.31 'Contract for no more than two projects shall be awarded to the same Consultant, unless there is significant difference in the scores, as adjudged by The Evaluation Committee of Exim Bank' The consultant can chose to bid for all 4 projects, any 3 projects, any 2 projects or a single project / opportunity.
3.	Due to Navaratri Festival & Gandhi Jaynti holidays submitting proposal on 6th of October will not be possible. Kindly extend proposal submission due date at least for a week time from the present date. i.e. till 13-Oct-2017.	Clause 4.3 The proposal should reach Exim Bank's Head Office on or before 6 PM, 6th October 2017 at the address mentioned under 4.5 below. Any proposal received by Exim Bank after the deadline for submission shall be returned unopened.	No change in Submission due date is envisaged.
4.	Do you anticipate that the project team need to travel to CLMV region for data collection, conducting the market study, understand requirements and to meet	Annexure I To support and complement the data collection from secondary sources, the applicant will	Yes. The project team will have to travel to the CLMV region for conducting the market study, understand requirements and to

	<p>various ministries in those countries?</p> <p>In this case EXIM bank need to facilitate through CLMV countries embassies to guide the team to reach the authorities and to arrange the Visa/Travel requirements. Please explain and elaborate the assistance provided by the EXIM bank in this regards.</p> <p>Do we need to include such travels in our Financials or will it be reimbursed based on actuals?</p>	<p>undertake an extensive Study involving interaction with the key players in the CLMV region</p>	<p>meet various ministries in those countries.</p> <p>Facilitation, as may be required by the Consultant, towards reaching out to various authorities, once the assignment is awarded, can be discussed and finalised as may be mutually agreed upon.</p> <p>May refer Attachments as at Annexure III of RFP.</p>
5.	<p>Could you please specify the list of reimbursable expenses?</p> <p>Could you allow the financial bid package wise? So that consultant can quote package?</p>	<p>Annex A – Summary of Costs</p>	<p>May refer Annex C of <u>Annexure III</u> of RFP.</p> <p>Separate Financial Bids to be submitted for each project / opportunity.</p>