

August 21, 2019

Corrigendum - 01

Sub: Clarifications as per pre-bid meeting held on July 20, 2019

E-Tender Reference No.	EXIM/RFP/2019-20/035
E-Tender For:	E-Tender/Bid for Procurement of Learning Management and Content Development Capability System (LMCDCS) for Export-Import Bank of India

With reference to the e-Tender EXIM/RFP/2019-20/035, following are the clarifications:

Query No. 01: Integrity Pact Agreement (IPA) to be executed.

<u>Exim Bank Reply:</u> Download the IPA (attached as **Annexure** in the RFP) and to be executed on Rs.500 stamp paper and to be signed. Scanned copy to be uploaded on the E-tender portal. Original document to be sent to Exim Bank, Head Office, Mumbai as per the date and time mentioned in this corrigendum.

<u>Query No. 02:</u> Relaxation for eligibility criteria about positive net worth for last three years.

<u>Exim Bank Reply:</u> Bidder should have positive net worth for at least three years in last five financial years.

<u>Query No. 03:</u> Relaxation for criteria - The Bidder should have prior experience in implementing at least 10 LMCDCS solutions in India. Preferable if Bank / Fi sector.

Exim Bank Reply: Bidder should have at least 5 implementations of LMCDCS.

Query No. 04: Scope of Work: Technical Architecture: The LMCDCS application will be hosted out of 3 sites including the Test infrastructure site.

Exim Bank Reply: Bidders should ignore this point.

Query No. 05: Bidder will provide Hardware Requirements along with other details.

<u>Exim Bank Reply:</u> In addition to hardware requirements, bidder may also provide OS requirement if needed.

Query No. 06: Support for LMCDCS

<u>Exim Bank Reply:</u> Bidder will provide support cost for 5 years after initial implementation and 300 simulations within 6 months period. Support Cost will be separate line item and payment will be made twice a year (every six months) advance.

Query No. 07: The solution must work seamlessly across various platforms

<u>Exim Bank Reply:</u> The solution must support Windows, IOS, and Android platforms as responsive web interface.

Query No. 08: Technical evaluation parameter no. 1.

<u>Exim Bank Reply:</u> This parameter will read as "The Bidder should have prior experience in implementing at least 5 LMCDCS solutions in India. Preferable if Bank/ Public Sector / Government of India institutions / Fi sector / Large private sector Banks.

Query No. 09: Simulations / Content Development interactivity level

Exim Bank Reply: Interactivity level should be minimum L2

Query No. 10: Whether Bidder will quote for separate capturing tool or not?

<u>Exim Bank Reply:</u> Bidder's will quote for self-authoring tool. External capturing tool will be separate line item in the proposal for which bidder may quote

Query No. 11: Payment Terms

Exim Bank Reply: Payment will be made in three tranches.

Phase I. LMS implementation and five successful simulations with voice and without voice (LMS product cost payment will be released)

Phase II. 1 to 150 successful simulations – 50% cost of content development

Phase III. 151 to 300 successful simulations or six months' time from the date of implementation whichever is earlier, balance payment will be released.

Query No. 12: Request for extension of date for participating in E-tender

Exim Bank Reply:

The revised schedule is as follows:

Last date for acceptance of E-Tender Document Cost, IP Agreement and EMD	
Document Downloading End Date	September 06, 2019, 13:00 Hrs.
Last Date and Time For E-Tender Submission	September 06, 2019, 15:00 Hrs.
Opening Of Tender	September 06, 2019, 16:00 Hrs.

<u>Query No. 12:</u> Relaxation for Eligibility Criteria No. 1- Bidder should be a registered company in India. The Bidder should be reputed company having existence in India for at least seven years as on 30.06.2019

<u>Exim Bank Reply:</u> Bidder should be reputed company having existence in India for at least five years as on 30.06.2019

Based on queries and changes, the revised bill of material is as under:

ltem	Item description	Qty	
LMCDCS product	LMCDCS Product (1 instance) *	2	
LMCDCS Content Creation module	This should cover minimum 300 CBS module processes / transactions, scoped, captured and developed using the capturing tool. Simulation outputs should be in the form of HTML5 (SCORM), and PDF/Word docs for process manuals.	300 simulations / transactions	
LMCDCS training to Exim Bank Officials	 a. Implementation/set up (users, assessments, content, courses, reports etc.) b. Branding elements for the Bank c. Orientation & training program for end user and administrator 	1	
Support for LMCDCS		1	
External Content Captur	1		

* Vendors are requested to quote for two LMCDCS Product instance where the Bank will use one instance immediately. Based on requirement, the Bank may decide to place order for second instance. Hence, the procurement of second instance is optional.

Similarly, revised Price Bid format is as below;

ltem	Item Description	Qty [a]	Rate Per Unit in ₹ [b]	Total Price in ₹ [c = a*b]
LMCDCS Product		1		
LMCDCS Content Creation module	This should cover minimum 300 CBS module processes/transactions, scoped, captured and developed using the capturing tool. Simulation outputs should be in the form of HTML5 (SCORM), and PDF/Word docs for process manuals.	300 simulations/ transactions		
LMCDCS training to Exim Bank Officials	 a. Implementation/set up (users, assessments, content, courses, reports etc.) b. Branding elements for the Bank c. Orientation & training program for end user and administrator 	1		
TOTAL				
LMCDCS additional instance		1		
External content capturing tool		1		
Support for LMCDCS		5 years	1 year	Total for 5 years

AGM (Kiran)

For Approval Pls.

GM (Dharmendra)