Pre-Bid Meeting Corrigendum – 01

EOI Reference No	EOI No: 1 dated 07-July-2021
EOI Title	Procurement of Data Loss Prevention (DLP) and Data Classification Solution
Corrigendum Number	1
Corrigendum Publish Date and Time	22-Jul-2021 06.00 pm

RFP Page No.	RFP Clause	Bidder's Query/Suggestion/Remarks	EXIM Bank Response
29	9.Instructions to Bidders.	Request Bank to consider the payment terms as Software cost: 100% on delivery of software Implementation Services Cost: 60% on Completion of installation at DC 40% on Completion of installation at DR	**Revised Clause:** The revised payment term as follows: **Software cost:** 100% software license cost after UAT sign off. **Implementation Cost:** Only after the Completion of installation at DC & DR.
34	Eligibility Criteria of the Bidder	Request Bank to consider the Provisional Balance Sheet for the FY 2020-21 since Auditing yet to complete for this period.	**Revised Clause:** The bidder can submit the Provisional Balance Sheet for FY 2020-21, and the same will be considered for the eligibility criteria evaluation.
34	Eligibility Criteria of the Bidder	The bidder should have earned both operating as well as net profit for three financial years i.e., 2018-19, 2019-20, 2020-21 (Please provide audited annual reports, Balance Sheet, Profit & Loss accounts for the same).	**Revised Clause:** The bidder can submit the Provisional Balance Sheet for FY 2020-21, and the same will be considered for the eligibility criteria evaluation.
22	6.The solution must have monitoring and detection capabilities. Once a document has been classified and	As blocking and monitoring controls are exercised by DLP hence this point can be part of DLP specifications and does not apply for classification solutions.	**Clarification:** This is a feature of DLP. This technical specification is not applicable for Data Classification.

	marked the solution must have the flexibility to set up actions to be taken including blocking transmission of the document, and provide a warning to the sender, send notification to the creator or owner of the document, or send notification to the administrator.		
22	7.The solution should be able to monitor for policy warnings and violations and have the flexibility to report via text, email, or console view.	The solution should be able to display alerts, notifications, warnings to users while classifying documents or mails and log classification events for reporting.	**Revised Clause:** The solution should be able to display alerts, notifications, warnings to users while classifying documents and have the flexibility to report via text, email, or console view.
26	56.The solution should log user activity while users are handling email, documents, and files.	Request change from user activity to "User classification activity"	**Revised Clause:** The solution should log user classification activity while users are handling email, documents, and files.
29	9.Instructions to Bidders.	Request Bank to modify this Term as " Any change in scope of work will be on mutually agreed basis only" since there will be proportional change in commercials as well.	**Revised Clause:** The EXIM Bank has the right to reduce or increase the scope of work. However, any change in scope of work will be on mutually agreed basis only.
26	52	Request change from "who has access" to "who owns it"	**Revised Clause:** The solution should support the ability to collect file information during scans, including file properties, classification (pre- and post-scan), and access controls. This data inventory identifies what the data is, where it is, and who owns it.
28	80.RFP -Technical Specification Data Classification Solution.	Please share details of IRM solution that Exim Bank is using.	**Clarification:** The Bank does not have any IRM solution in place. However, the Bank is exploring the feasibility to implement the IRM solution in the later stage.
37	6. RFP -Technical Evaluation Criteria	Is PoC part of the requirement?	**Clarification:** POC is not the part of the requirement.
38	Commercial Proposal	Please mention number of years for user license	**Special Note**: All prices should be exclusive of GST. License cost is for three years period for S.No. 1 and 2.

38	4 Annual Technical Cost (ATS) – Starts from second year. This cost is applicable for second, third and fourth year. Mention yearly cost.	Please mention number of years for user license	**Revised Clause: -** OEM/Bidder support for second year and third year. Mention yearly cost.
38	4 Annual Technical Cost (ATS) – Starts from second year. This cost is applicable for second, third and fourth year. Mention yearly cost.	Please mention number of years for user license	**Revised Clause: -** OEM/Bidder support for second year and third year. Mention yearly cost.