

**Corrigendum 08: Extension of Date of Bid Submission, Bidder's query and Clarification in the E-Tender Document for Participating in E-Tender for Participating in E-Tender: Data Management, Analytics and Business Intelligence Solution for Export-Import Bank of India. Reference No: - EXIM/RFP/2022-23/05.**

Please refer to E-Tender Reference No. EXIM/RFP/2022-23/05 for "E-Tender: Data Management, Analytics and Business Intelligence Solution for Export-Import Bank of India". Bank has published seven corrigendum's with below description.

|                       |   |
|-----------------------|---|
| <b>Corrigendum 01</b> | Extension of Date of Pre-Bid Meeting  |
| <b>Corrigendum 02</b> | Extension of Date of Bid Submission   |
| <b>Corrigendum 03</b> | Pre-Bid Query and Extension of Date of Bid Submission   |
| <b>Corrigendum 04</b> | Bidder's query and Modification in the E-Tender Document for Participating in E-Tender        |
| <b>Corrigendum 05</b> | Extension of Date of Bid Submission   |
| <b>Corrigendum 06</b> | Extension of Date of Bid Submission, Bidder's query and Modification in the E-Tender Document |
| <b>Corrigendum 07</b> | Extension of Date of Bid Submission, Bidder's query and Modification in the E-Tender Document |

**Table 1**

|  |                                |
|--|--------------------------------|
| <b>Tender Reference No.</b>  | EXIM/RFP/2022-23/05            |
| <b>Last Date of Acceptance of E-Tender Documents- IP Agreement</b> | September 02, 2022, 05:00 p.m. |
| <b>Date &amp; time for Bid Submission of Tender</b>                | September 02, 2022, 05:00 p.m. |
| <b>Date &amp; time for Opening of Tender</b>                       | September 05, 2022, 11:00 a.m. |

**Table 2**

The bidders are advised to consider the following amendments/Corrigendum before submission of their bids against this tender. All other terms and conditions of the tender document will remain unchanged. The tender document is available on our website <https://www.eximbankindia.in>.

Sd/-

Deputy General Manager (IT)

(Kiran Patil)

### Annexure I: Bidder's query

| Page Number | Point Number   | Query description  | Response   |
|-------------|--|--|--|
| 46          | Corrigendum 3-<br>Annexure-III<br>Project Timeline and Commercials<br>Calculation sheet  | We understand that implementation services and O&M resource cost will be used for financial score. However, the commercial template requires Annual AMC cost as well. Please suggest.          | AMC cost will also get included in the Financial Score.                          |
|             | Corrigendum 7-<br>Bank will decide procurement of license and its renewal however, bidder need to propose license cost in separate such that overall project cost will be estimated. The license cost shall not be used for arriving financial score described in section "Financial Bid Evaluation process" | Bidder request to clarify if the licenses will be procured by Bank directly as proposed by Bidder or the same needs to be provided by Bidder and will be considered in commercials evaluation. | Bidder need to provide the cost however that will not include in Financial Score |
|             |  | Bidder request to clarify if hardware required for this solution will be provided by Bank or Bidder needs to be propose the same.  | Hardware requirement bidder will purpose and Bank will procure the same.         |
| 2-3         | Corrigendum 7-<br>Manpower in % (Percentage) will be replaced by number 20-25 such that sufficient number of resource should be available for support/backup   | We understand that the Bidder should have 20-25 resources with 2 or more years' experience in Data Management, Analytics and Business Intelligence Solution services. Please confirm.          | Understanding is correct   |
| 66          | RFP-Appendix I<br>7 Responsibility of VAPT Testing vests with the Vendor.  | Please confirm how many number of VAPT tests need to be conducted.<br>Is it only 1 time before go live or bank has some other security policy? Please suggest and confirm.                     | For Information Security clearance 1 time VAPT is required before we go live.    |
| 66-67       | RFP-Appendix I<br>11 One professional / Subject Matter Expert (SME) to be deployed at DDMABI, HO, Mumbai for one year (from date of  | We understand that Reporting SME is asked in this clause, please confirm if we need to quote with this resource in commercial template.  | Yes resource quotes need to be quoted in commercial template.                    |

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|    | going live of Enterprise Dashboard) to attend to all kinds of change requests.   |   |   |
| 67 | RFP-Appendix I<br>15 Vendor is to identify gaps in the current reporting systems and provide need-based reports  | Please confirm the reporting system currently available with the bank. Also, confirm the number of reports currently in use by the bank.  | SSRS/SSIS/Power BI<br>Total number of report is not fixed .It's an agile based approach and determined based on Bank Requirement.   |
| 67 | RFP-Appendix I<br>21 Solution should be flexible to configure adhoc reports in the manner and form required by the bank at no extra cost to the bank.  | Since bank has taken decision to go ahead with Power BI, the tool functionality should be ownership of bank. Bidder will not be responsible in case certain functionalities are not available.  | Bank has not taken decision for any tool however; suggestions have been made based on current infrastructure.   |
| 46 | Corrigendum 3-<br>B: 1 L2 Resource Deployment Cost   Monthly   | We understand that bank requires bidder to provide onsite managed services for system administration, data base management, application development. Since the skill sets asked are diverse, we request bank to increase the number of resources from 1 to 3.   | Resource will be working with EXIM Internal IT Team for Product customization/development. Based on demand other resources will be on-boarded based on mutual discussion. |
| 46 | Corrigendum 3-<br>Project Timeline: Software Implementation Within 16 weeks of giving Purchase Order   | We understand that bank will be providing hardware and software for this project. In case of any delay from bank, bidder will not be responsible for project delay.<br>We request bank to include deemed acceptance criteria for sign-offs (BRD, UAT, Go-live). | Delay in hardware/software will be adjusted against Project Timeline.   |
| 21 | Corrigendum 3-<br>39:<br>2. What would be TAT expected for the data loading and extraction process?<br>Expected TAT should be less than 5 sec.<br>3. What is the SLA expectation?<br>Infrastructure SLA need to be shared by bidder however function SLA will be mutually decided by bidder and Bank Internal Team | We understand extraction at the source will be carried out by bank, request to remove from bidder's scope.<br><br>Further, data loading depends on the data size at each source- we request to provide these details in advance to right size the hardware.     | Scope of work will remain same.   |

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| 39                                | RFP: 4. Scoring Methodology for Stage B<br>3) Customer Site Visit (B3)<br>The Bidder will provide contact details of two customers, out of which one should be in BFSI sector where a data management solution has been implemented. EXIM's team will be contacting the Bidder's customer over phone / visit / email. Hence, Bidder to obtain necessary approvals from their customers. | We request bank to reduce the reference site visit to 1 since major customers are under NDA and will not be available for reference check.  | Supporting document need to be shared for proof.                          |
| Page 48 / Annexure<br>5 Clause 11 | Customer satisfaction Certificate<br>(BFSI/PSUs/Govt organizations)   | We understand that the clause is only applicable in case Purchase Order/Work Order Copy is not being furnished towards customer references.   | Yes   |
| Page 28                           | Data Quality & Governance   | Data Quality & Governance, Data Lineage is much larger project, leading to timelines more than 16 Weeks and licensing will also cost way too higher. Is EXIM Bank looking for such extensive Data Governance, DQ & DL exercise or open for lighter exercise of Data Governance, DQ & DL with this tender given the YoY Data volume is very less.<br><br>Majorly EXIM needs a good ETL engine (for structured & unstructured data), Data Warehouse and Data Mart (for business related data). Data Lake can evolve over later stage. | Lighter version of data governance is required as part of implementation. |

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| Bidder request to add New Clauses | Limitation of Liability | <p>We request that the confidentiality obligations be included in the LOL cap and also include loss of data from exclusion of indirect damages. Bidder suggests the following: HPE would like to request for the inclusion of the clause "NOTWITHSTANDING ANYTHING TO THE CONTRARY ELSEWHERE CONTAINED IN THIS AGREEMENT, NEITHER PARTY SHALL, IN ANY EVENT, REGARDLESS OF THE FORM OF CLAIM, BE LIABLE FOR (1) ANY INDIRECT, SPECIAL, PUNITIVE, EXEMPLARY, SPECULATIVE OR CONSEQUENTIAL DAMAGES, INCLUDING, BUT NOT LIMITED TO, ANY LOSS OF USE, LOSS OF DATA, BUSINESS INTERRUPTION, AND LOSS OF INCOME OR PROFITS, IRRESPECTIVE OF WHETHER IT HAD AN ADVANCE NOTICE OF THE POSSIBILITY OF ANY SUCH DAMAGES; OR (2) DAMAGES RELATING TO ANY CLAIM THAT ACCRUED MORE THAN TWO (2) YEARS BEFORE THE INSTITUTION OF ADVERSARIAL PROCEEDINGS THEREON.</p> <p>The maximum liability, REGARDLESS OF THE FORM OF CLAIM, shall be limited to 100% of contract value except in case of fraud and/or willful negligence. The vendor shall not be liable for consequential losses on account of production revenue or profit. "</p> | No change. Legal clause discussion will be done with L1 after completion of RFP process and before signing NDA document. |
|                                   | Risk Purchase           | <p>We request that the risk purchase under this clause be capped at 10% of the total contract value. Further, we submit that the bank shall make payments for all goods/services delivered till the effective date of termination.</p>   | No change. Legal clause discussion will be done with L1 after completion of RFP process and before signing NDA document. |

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|  | Indemnity | <p>Indemnity: We request Bank to cap the Indemnity clause to TCV.</p> <p>We submit that we shall indemnify the bank against third party claims arising from the following:</p> <ul style="list-style-type: none"> <li>a. claims for loss or damage to third party tangible property</li> <li>b. claim by any person in respect of bodily injury or death</li> <li>c. claims by any third party in respect of any IP infringement brought against or recovered from the bank by reasons of any act or omission attributable to us or our agents or employees in the performance of the contractual obligation.</li> </ul> | <p>No change. Legal clause discussion will be done with L1 after completion of RFP process and before signing NDA document.</p> |
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### Clarification in the E-Tender Document

**Page 17:** Facilitate Automatic Data Flow (ADF) facility to Reserve Bank of India and from the supervised entities (State / Client institutions), collation of data from subsidiaries and other associate concerns.

#### **Explanation:**

- Implementation and support for solution for automated submission of regulatory returns to RBI as applicable to Exim Bank. For reports, which need to be submitted through manual process, it will be automated creation followed by manual submission. The reports shall be XBRL format or CSV / XLS formats as in force at the time of implementation of the project.
- The scope of delivery for the sample ADF Report reports will be around 50. However, the solution must be capable of addressing all regulatory/ADF returns that may be applicable to the Bank beyond the number of 50. Single return may have several reports within it.
- The delivery timeline for this solution must be included in the overall implementation timelines.
- The ADF/ Regulatory data repository must be within the EDW data repository and physical infrastructure so that there is no duplication of data and future reconciliation issues can be avoided.

#### **Sample ADF Reports:**

| Sr No | Particulars   | Frequency | To be Submitted To |
|-------|---|-----------|--------------------|
| 1     | Prudential Off-Site Surveillance systems (OSMOS Return)<br>i ) Report on Assets & Liabilities - RAL<br>ii ) Report on Capital Adequacy - RCA1<br>iii) Report on Operating Results - ROR<br>iv) Report on Asset Quality - RAQ<br>v) Report on Large Credits - RLC<br>vi) Return on Subsidies/associates/affiliates and connected lending - RCL<br>vii) Return on Ownership & Control - ROC | Quarterly | RBI                |
| 2     | Infrastructure Finance Return   | Quarterly | RBI                |
| 3     | Flash Report to be submitted to GOI   | Monthly   | GOI                |

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| 4  | Fraud Reporting and Monitoring System (FRMS) - VMR 1, VMR 3   | Quarterly   | RBI  |
| 5  | Data on NON-suit filed & Non-willful defaulters of the Bank to be submitted to CICs (CIBIL, CRIF, Equifax & Experian)   | Monthly     | CICs   |
| 6  | CRILC-Main Return on Large Borrowers having exposure in excess of ₹5 cr   | Quarterly   | RBI  |
| 7  | Returns on Default Borrowers, Borrowers moving out of default   | Weekly      | RBI  |
| 8  | Network Analysis  | Quarterly   | RBI  |
| 9  | Annual return on Foreign Liabilities and Assets   | Annual      | RBI-DSIM   |
| 10 | Return on Financial Soundness Indicators (FSI)  | Quarterly   | RBI  |
| 11 | Bank's Compliance wrt RBI circular on Prudential Framework for Resolution of Stressed Assets dated June 07, 2019. If Yes, please provide the % of additional provisioning made for each borrower. | Yes/No      |  |
| 12 | Compliance w.r.t. submission of data to National Credit Guarantee Trustee Co. Ltd. (NCGTC)  | Fortnightly | NCGTC - Registration completed on September 29, 2020 |
| 13 | NeSL  | Monthly     | IBBI   |