



# Investor Presentation

June 2025



# Presentation Outline



**1** Exim Bank: Key Credit Highlights

**2** The India Story

**3** The Exim Bank Story

**4** Appendix



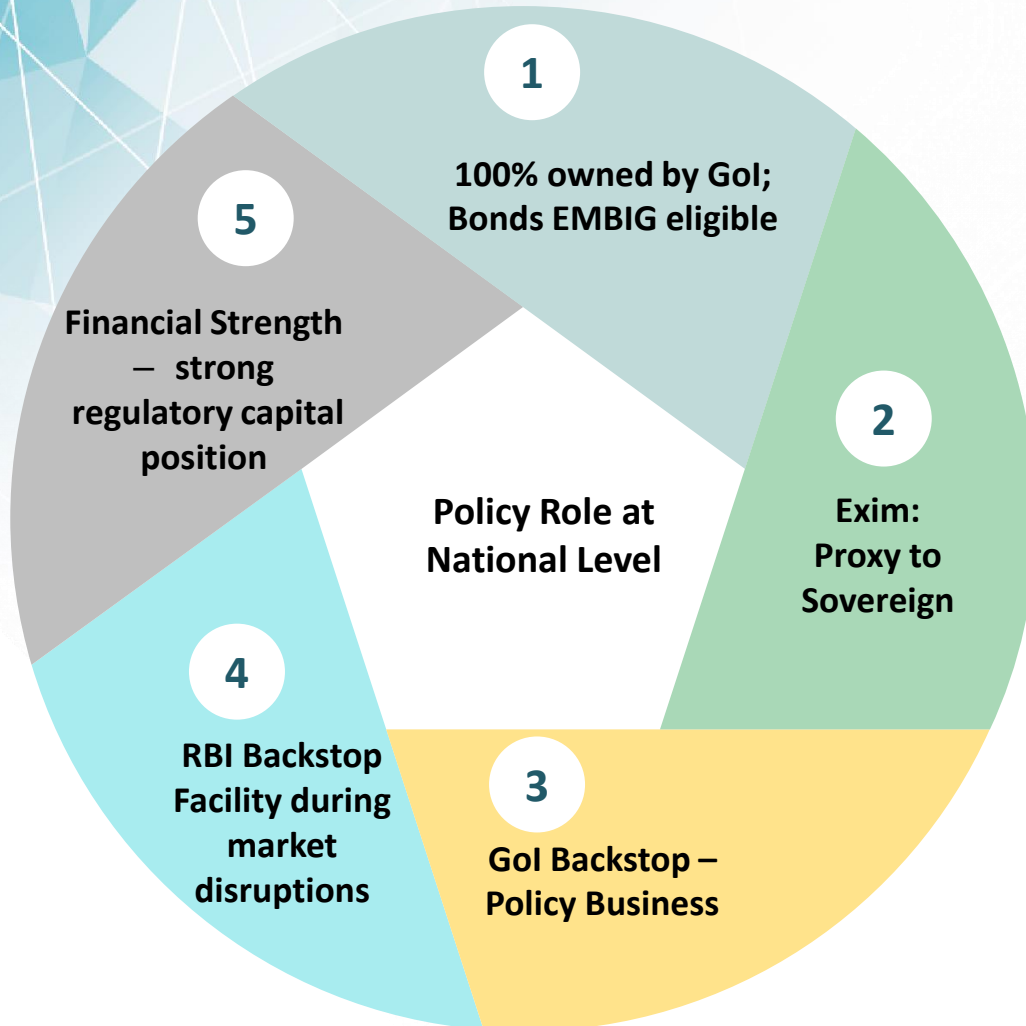


The background is a collage of various images related to industry and infrastructure. It includes a woman wearing a headset with a microphone, a rocket launch, a worker in a factory, a large industrial facility, a power transmission tower, a dam, and a bridge. The text 'Key Credit Highlights' is centered over the collage.

# Key Credit Highlights



# Exim Bank: Key Credit Highlights



- ❑ **100% owned** by the Government of India (“Gol”); Exim Bank Bonds eligible for inclusion in **EMBIG**
- ❑ International investment grade **ratings at par with Sovereign**
- ❑ **Gol Backstop** – Policy Business guaranteed by the Sovereign
- ❑ **RBI Backstop** Facility during market disruptions
- ❑ **Policy Bank** for India’s Economic Diplomacy
- ❑ Strong **regulatory capital** position, **robust financials**

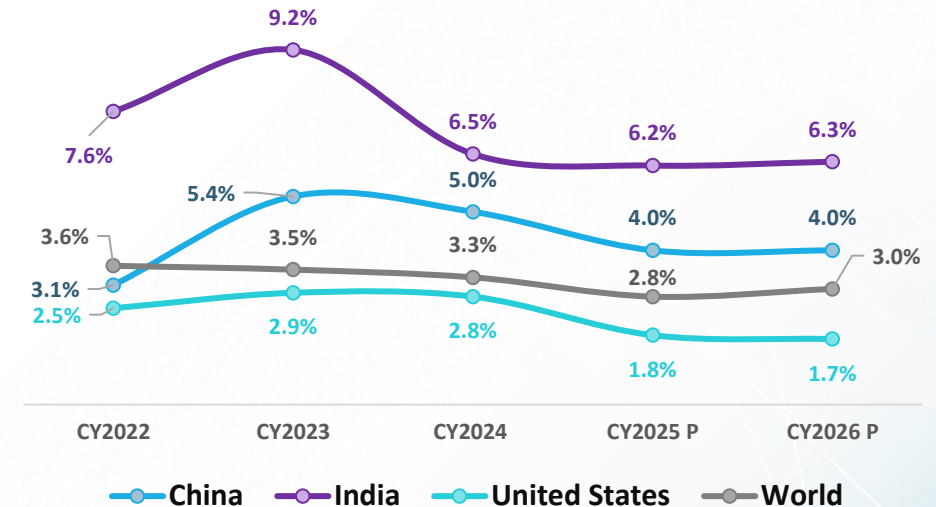
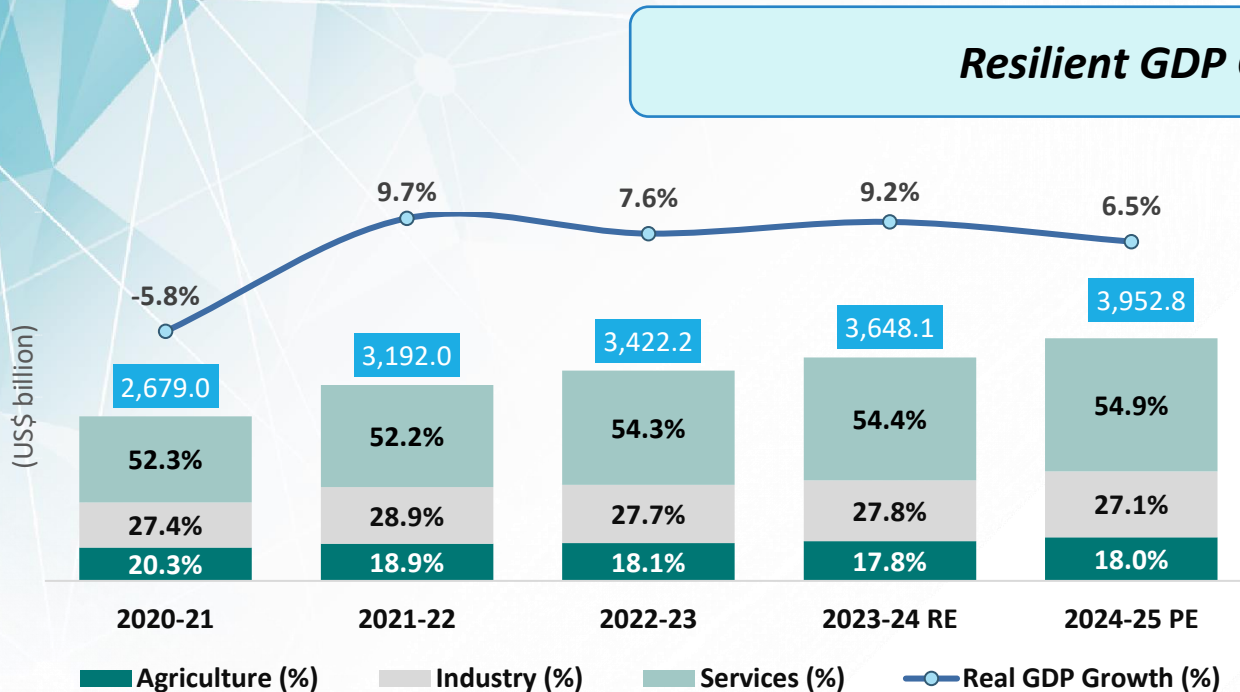


# India Story





# India: Macroeconomic Overview

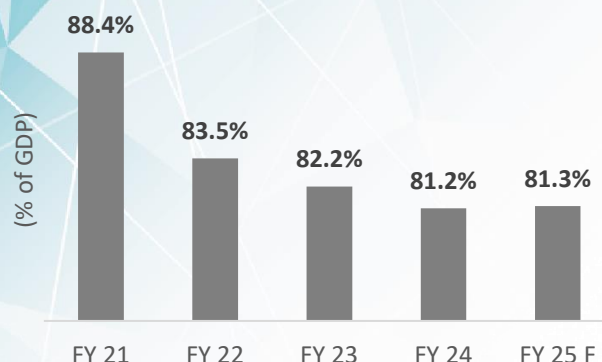


- **World's 5<sup>th</sup> largest economy based on nominal GDP in CY 2024<sup>(3)</sup>**
  - *Nominal GDP for CY 2024: ~US\$ 3.9 tn.<sup>(2)</sup>*
- **World's 3rd largest economy based on GDP measured in PPP terms in CY 2024.<sup>(3)</sup>**
  - *GDP in PPP terms for CY 2024: ~US\$ 16.2 tn.<sup>(3)</sup>*
- Real GDP growth projected to be at **6.5% in FY 2025-26.<sup>(4)</sup>**
- IMF estimates India to be the **fourth-largest economy in 2025** and **third-largest economy in 2028**.

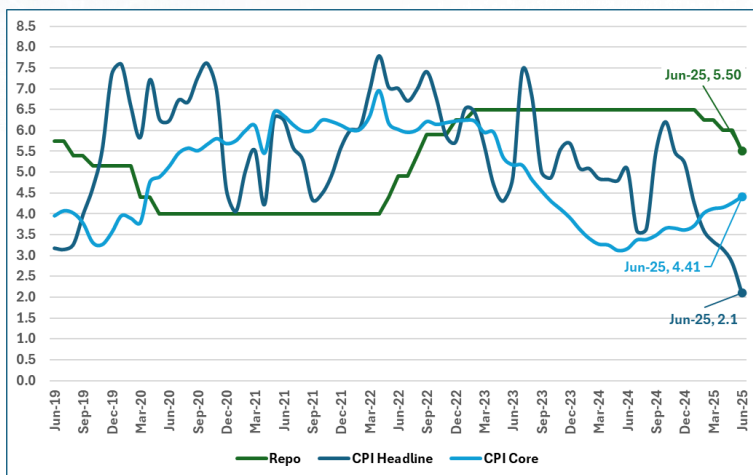


# Indian Economy: Key Economic Indicators

## General Government Debt\* (% of GDP) <sup>(2)</sup>



## Inflation/ Policy Rates (%) <sup>(1)(4)</sup>



## Key Macroeconomic Metrics

Key Parameters	FY23	FY24	FY25	Change
Gross Fixed Capital Formation (% of GDP) <sup>(4)</sup>	33.6	33.5	33.7	20 bps
Fiscal Deficit (% of GDP) <sup>(5)</sup>	6.4	5.6	4.8	(80 bps)
Revenue Deficit (% of GDP) <sup>(5)</sup>	4.0	2.6	1.9	(70 bps)
Debt Service Ratio (%) <sup>(3)</sup>	5.3	6.7	6.6	(10 bps)
FDI Inflows (US\$ bn) <sup>(1)</sup>	71.4	71.3	81.0	13.60%
Net Portfolio Investment (US\$ bn) <sup>(1)</sup>	(5.2)	44.0	2.7	(93.9%)
Exchange Rate (INR/US\$, avg.) <sup>(2)</sup>	80.4	82.8	84.6	2.1%

## RBI's Policy Rates and Instruments (%) <sup>(1)</sup>

	CRR	SLR	Repo rate	Reverse Repo	SDF	MSF
Sep '22	4.50	18.00	5.90	3.35	5.65	6.15
Dec '22	4.50	18.00	6.25	3.35	6.00	6.50
Feb '23	4.50	18.00	6.50	3.35	6.25	6.75
Aug '24	4.50	18.00	6.50	3.35	6.25	6.75
Oct '24	4.50	18.00	6.50	3.35	6.25	6.75
Dec '24	4.00	18.00	6.50	3.35	6.25	6.75
Feb '25	4.00	18.00	6.25	3.35	6.00	6.50
Apr '25	4.00	18.00	6.00	3.35	5.75	6.25
Jun '25	4.00	18.00	5.50	3.35	5.25	5.75

## Banking Sector Statistics <sup>(1)</sup>

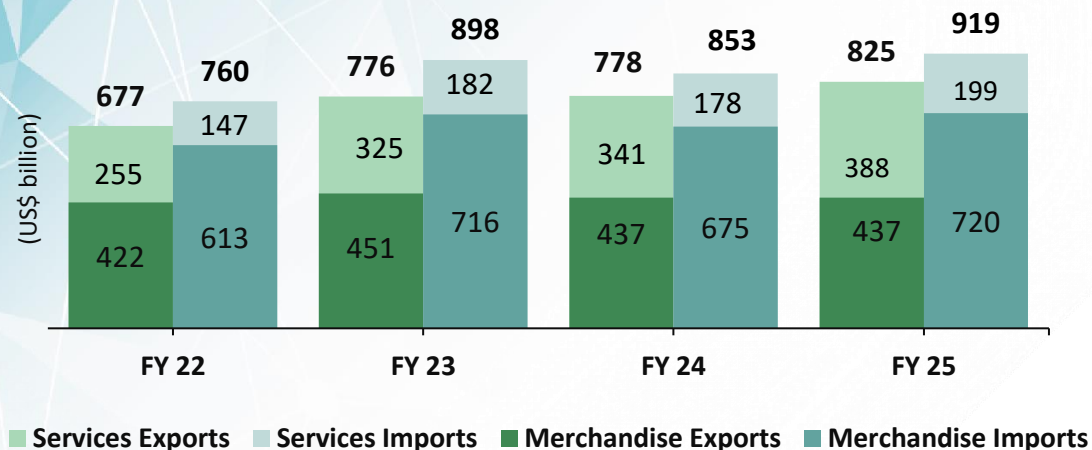
Key Parameters	FY23	FY24	FY25	Change
Banking Sector (% of GDP)	90.2	95.1	-	-
Credit Deposit Ratio	75.8	78.1	79.1	100 bps
Banking Sector CRAR	17.2	16.8	17.3	50 bps
Banking Sector Net NPAs	1.0	0.6	0.5	(10 bps)
Provisioning Coverage Ratio	74.1	76.2	76.3	10 bps
NBFC (% of GDP)	16.2	17.2	-	-
NBFC CRAR	27.5	26.9	25.8	(110 bps)
NBFC Net NPAs	1.6	1.1	-	-

Note : \* External Debt as % of General Government Debt has been less than 5%. Source: (1) Reserve Bank of India, Press Releases and Online Database (accessed online on 26/05/2025); (2) IMF Fiscal Monitor April 2025; (3) Ministry of Finance; (4) Ministry of Statistics and Programme Implementation (MOSPI); (5) Union Budget 2025-26; E- Estimates; BE – Budget Estimates

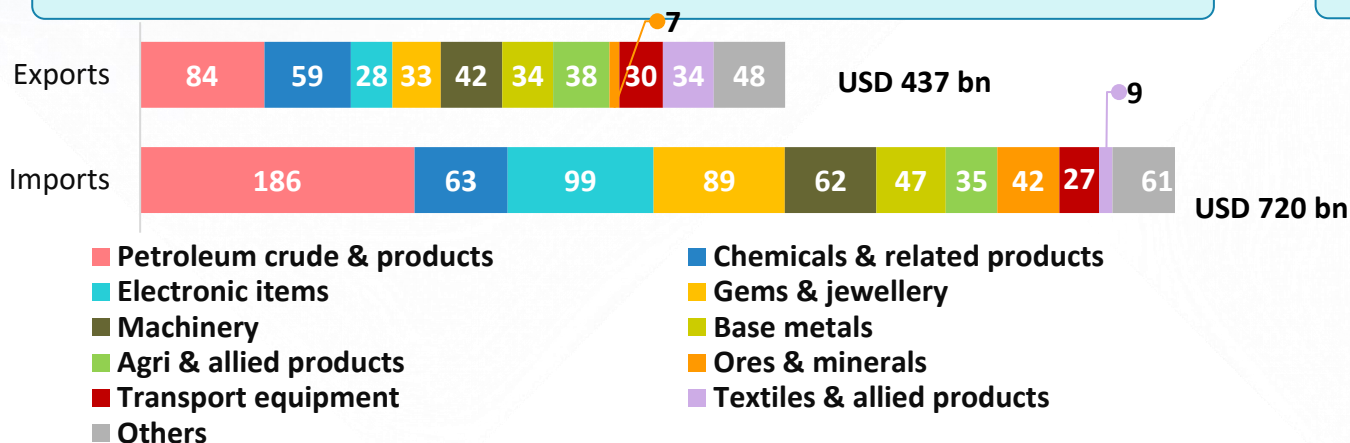


# Sound External Sector

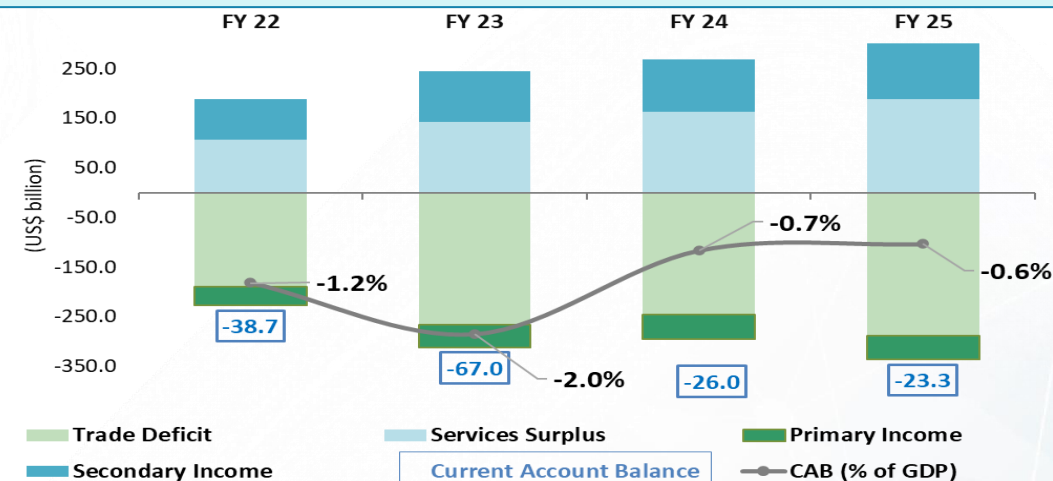
## Trade Trends<sup>(1)(2)</sup>



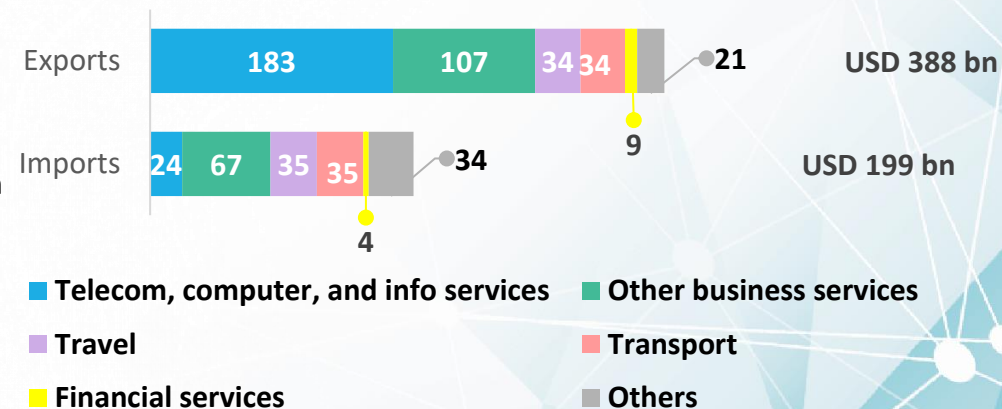
## Merchandise Trade Pattern in FY 25<sup>(1)</sup>



## Composition of Current Account Balance<sup>(2)</sup>



## Services Trade Pattern in FY25<sup>(2)</sup>



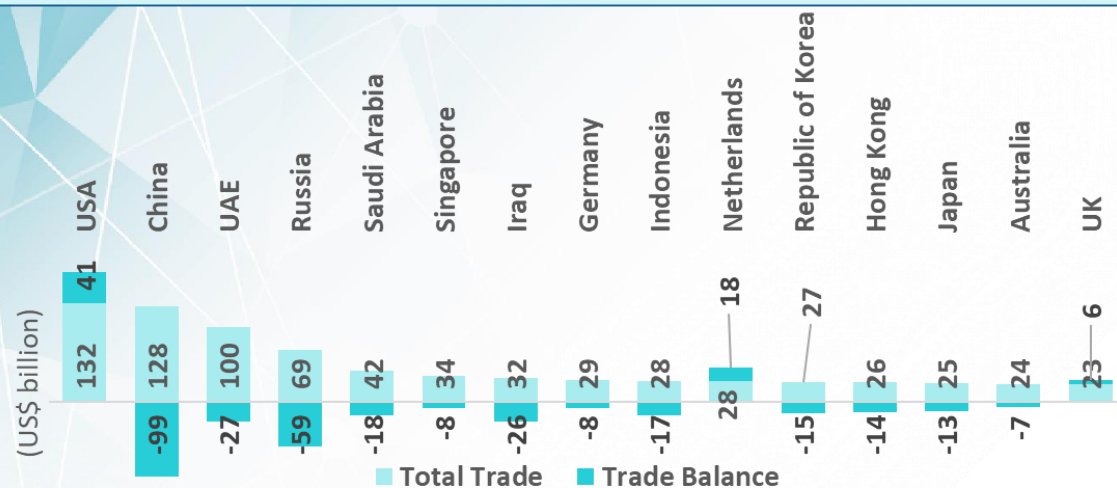
Note: Primary Income - income arising from the provision of a factor of production: labour, financial assets, land, and natural resources. Secondary Income - income arising through current transfers (by governments, worker remittances). Other business services include research & development services, professional & management consulting services and technical & trade related services. Other services include government goods & services, maintenance & repair services and manufacturing services.

Source: (1) MOCI; (2) Balance of Payment Statistics, RBI; CAB – Current Account Balance.

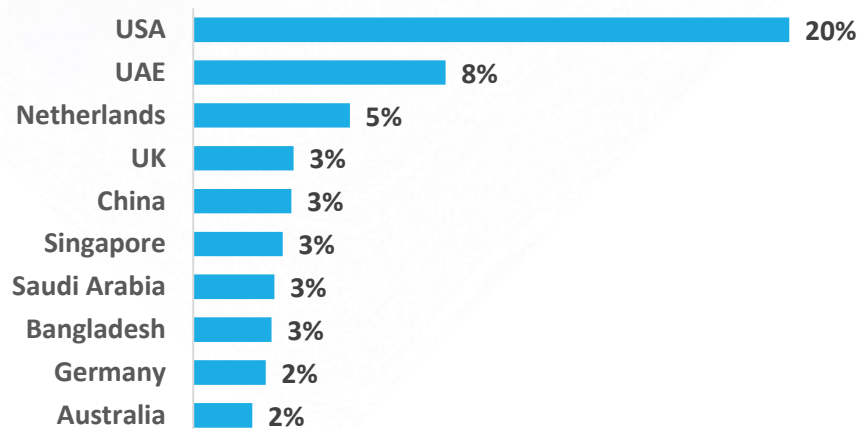


# Sound External Sector

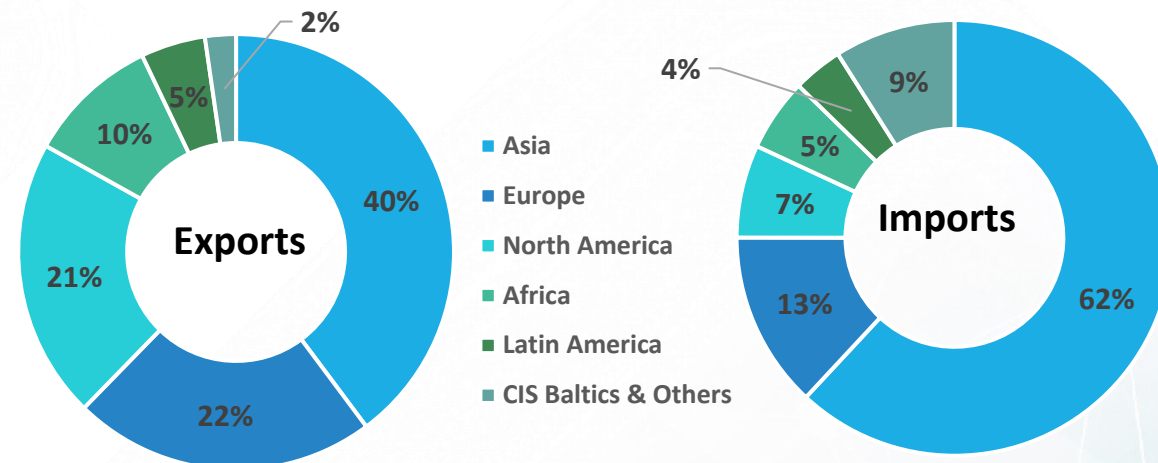
**Major Trading Partners<sup>(1)</sup>**



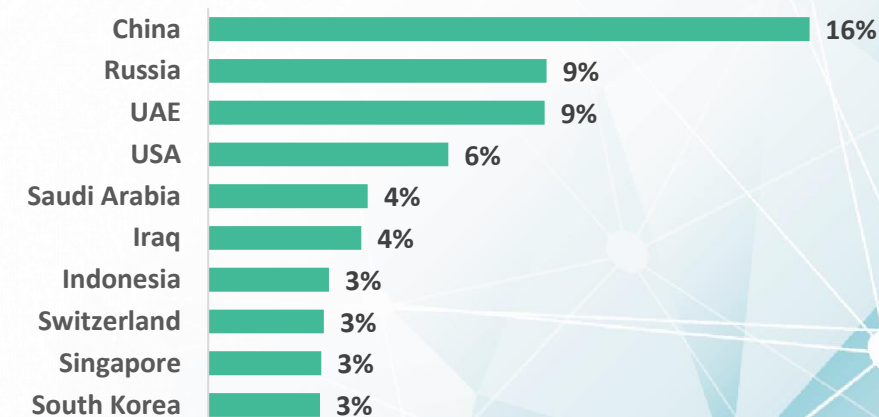
**India's Export Markets<sup>(1)</sup>**



**Regional Trade Direction<sup>(1)</sup>**



**India's Import Sources<sup>(1)</sup>**



Note: Data for North America does not include Mexico; Mexico has been included in Latin America; the above charts represent India's merchandise trade for FY 2025

Source: (1) MOCI

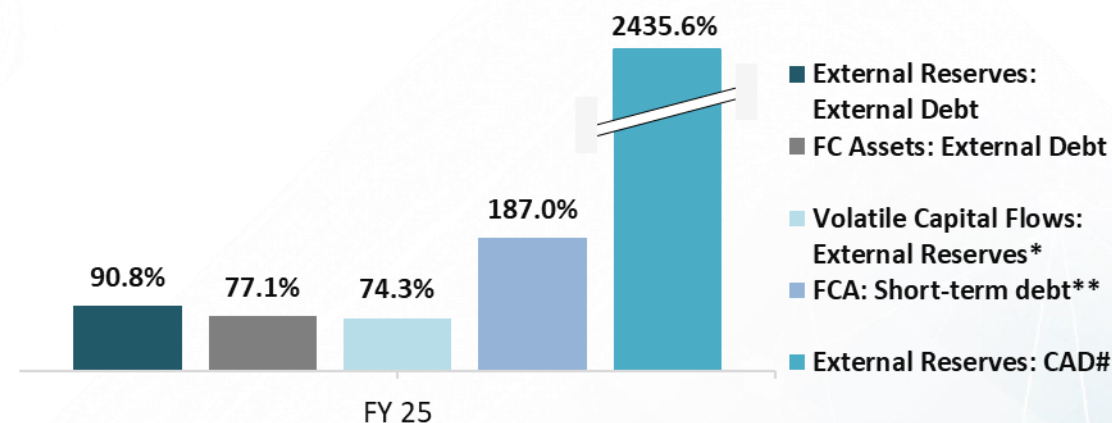


# External Debt vis-à-vis External Reserves

## Analysis of External Debt vs External Reserves

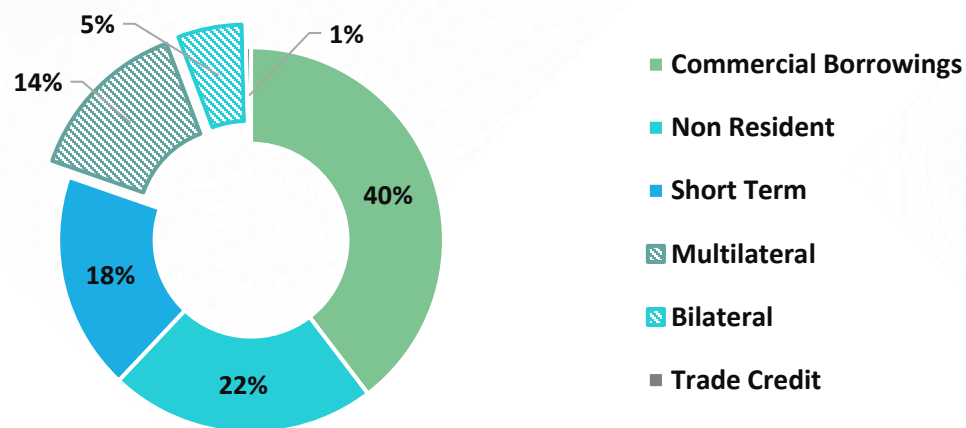
(US\$ bn)

	Mar '22	Mar '23	Mar '24	Mar'25
<b>External Debt</b>	<b>618.8</b>	<b>623.9</b>	<b>668.8</b>	<b>736.3</b>
External Debt to GDP Ratio (%)	19.9	19.1	18.5	19.1
Short Term Debt / Total Debt (%)	19.7	20.6	19.1	18.3
Total Debt Service Ratio (%)	5.2	5.3	6.7	6.6
<b>External Reserves</b>	<b>617.6</b>	<b>578.4</b>	<b>646.4</b>	<b>668.3</b>



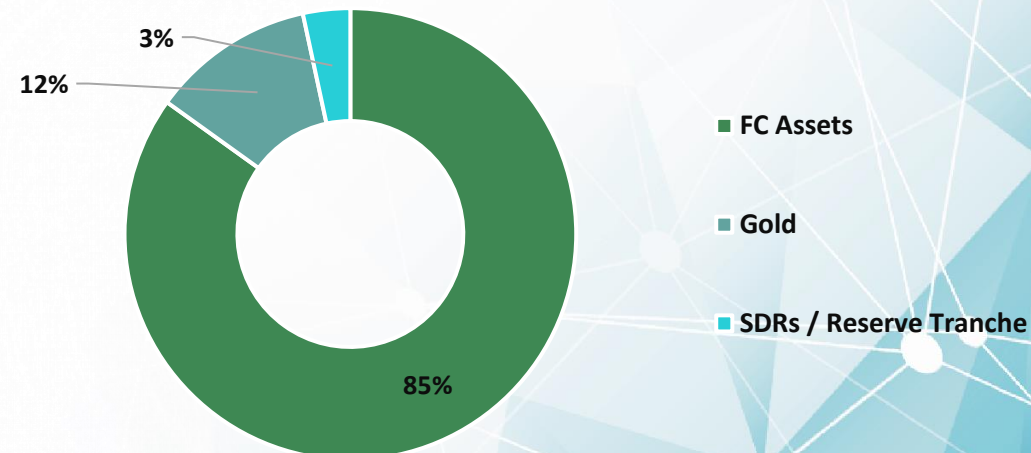
## External Debt

As on Mar 2025



## External Reserves

As on Mar 2025



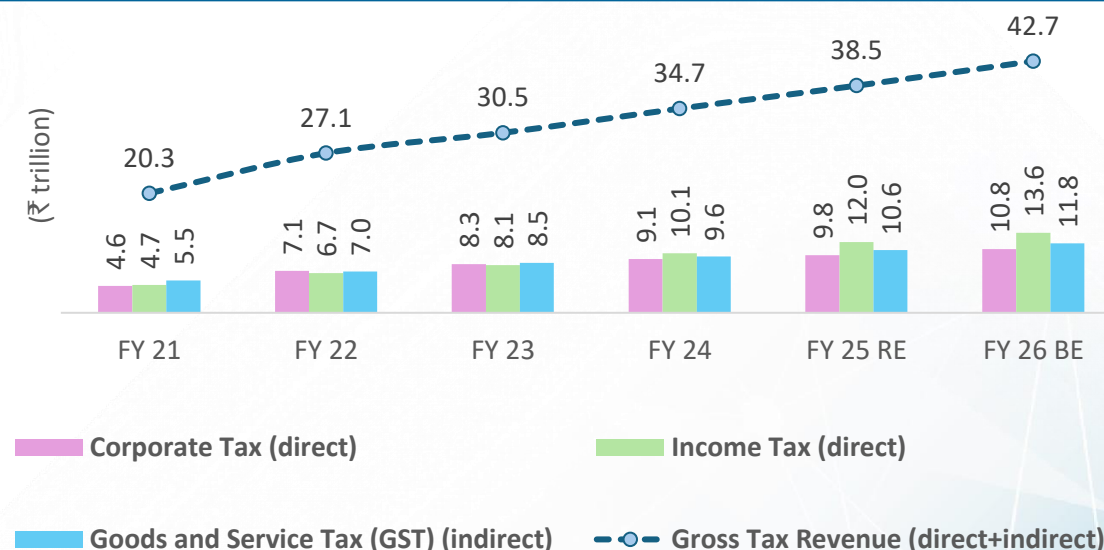


# Budget 2025-26 – At a Glance

## Fiscal Indicators (as % of GDP)

	FY24	FY25 <sup>RE</sup>	FY26 <sup>BE</sup>
Net Tax Receipts	7.9%	7.9%	8.0%
Non-tax Receipts	1.4%	1.6%	1.6%
<b>Total Revenue Receipts</b>	<b>9.3%</b>	<b>9.5%</b>	<b>9.6%</b>
Revenue Expenditure	11.8%	11.4%	11.1%
Capital Expenditure	3.2%	3.1%	3.1%
<b>Total Expenditure</b>	<b>15.0%</b>	<b>14.5%</b>	<b>14.2%</b>
<b>Fiscal Deficit</b>	<b>5.6%</b>	<b>4.8%</b>	<b>4.4%</b>
<b>Revenue Deficit</b>	<b>2.6%</b>	<b>1.9%</b>	<b>1.5%</b>
<b>Primary Deficit</b>	<b>2.0%</b>	<b>1.3%</b>	<b>0.8%</b>

## Major Components of Tax Revenue



- Union Budget 2025-26: Agriculture, MSME, Investments and Exports identified as four engines of growth.
- Corporate tax, Income tax and GST accounted for 84% of gross tax revenue in FY2025 and estimated to increase to 85% in FY 2026.
- Focus sectors include – agriculture and food processing, manufacturing including MSME, infrastructure, innovation and energy.
- Thrust on capex outlay continues; increased to ₹ 11.2 trn in 2025-26 (3.1% of GDP) from ₹ 10.2 trn in 2024-25 (3.1% of GDP).
- Fiscal deficit estimated at 4.8% of GDP in 2024-25, consistent with the broad fiscal consolidation path to reach below 4.4% by 2025-26.

Note : Gross Tax Revenue also includes other components such as customs, union excise duties, taxes of union territories, among others which account for the remaining share.

Source: Budget 2025-26 Documents, Ministry of Finance, Government of India



# Exim Bank Story



# Exim Bank: India's Export Credit Agency



## Genesis

Set up under an Act of Parliament in 1981 by the Government of India

## Objectives

“for providing financial assistance to exporters and importers, and for functioning as the principal financial institution for coordinating the working of institutions engaged in financing export and import of goods and services with a view to promoting the country’s international trade...”

“... shall act on business principles with due regard to public interest”

## Vision

“Globalisation of Indian businesses and empowering growth of partner countries”

## Mission

“Facilitate Indian trade and investment, and support partner countries’ development priorities as a financially, socially and environmentally responsible institution”



# Exim Bank: Proxy to Sovereign



## Strong Government Support



- ❑ An instrument of Government policy as India's official Export Credit Agency.
- ❑ 100% owned by Government of India (GoI) – cannot be liquidated without GoI Approval; Exim Bank Bonds eligible for inclusion in EMBIG
- ❑ **GoI Backstop** – Policy Business guaranteed by the Sovereign
- ❑ **RBI Backstop** Facility during market disruptions
- ❑ Board of Directors are appointed by GoI
  - Comprises top officials from key GoI ministries (Finance, Commerce and Industry and External Affairs) and Reserve Bank of India.
- ❑ Strong **regulatory capital** position, **robust financials**
- ❑ **Proxy to the India Sovereign** in international debt markets, with international investment grade **ratings at par with Sovereign**
  - **BBB+ (Stable)** by Japan Credit Rating (JCR) Agency
  - **BBB- (Positive)** by S&P - Since upgraded to **BBB (Stable)**
  - **Baa3 (Stable)** by Moody's
  - **BBB- (Stable)** by Fitch
  - **Domestic Rating is AAA (Stable)** by CRISIL and ICRA



# Exim Bank's Line of Business



## Export Finance

Lines of Credit  
(LOC) / CFS

Buyer's Credit  
– NEIA

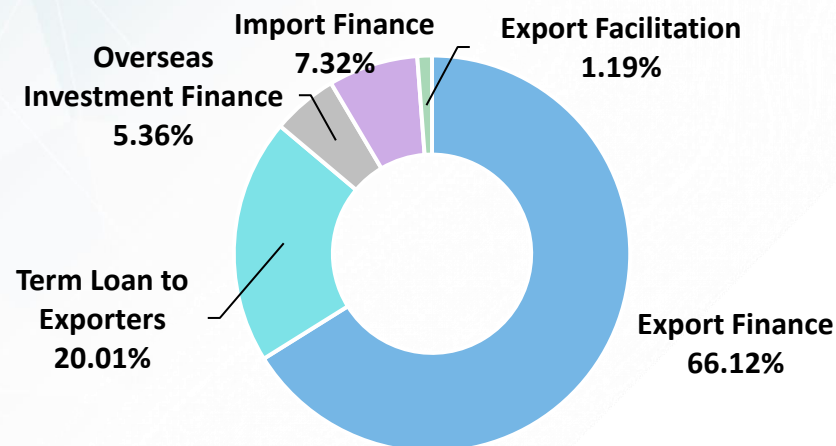
Pre-Shipment  
Credit

Post-Shipment  
Credit

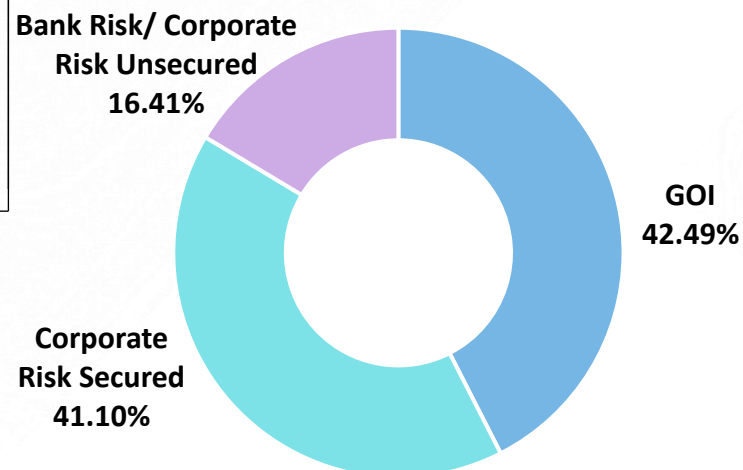
Guarantees  
and L/Cs

## Loan Portfolio <sup>(1)</sup>

INR 1,683 bn

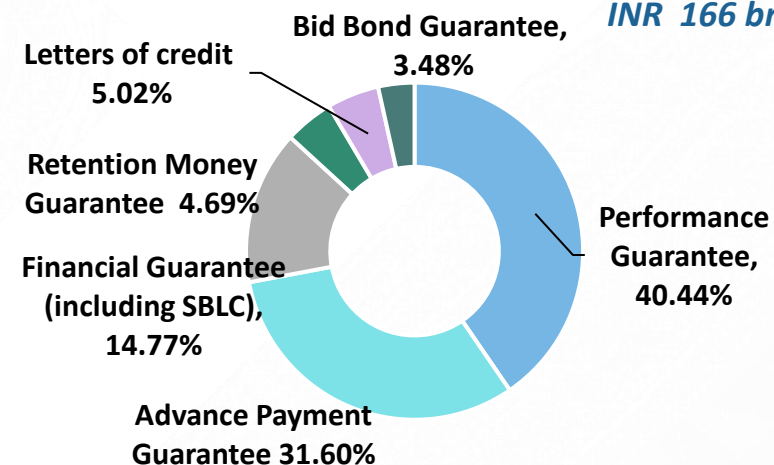


## Risk Exposure <sup>(1)</sup>

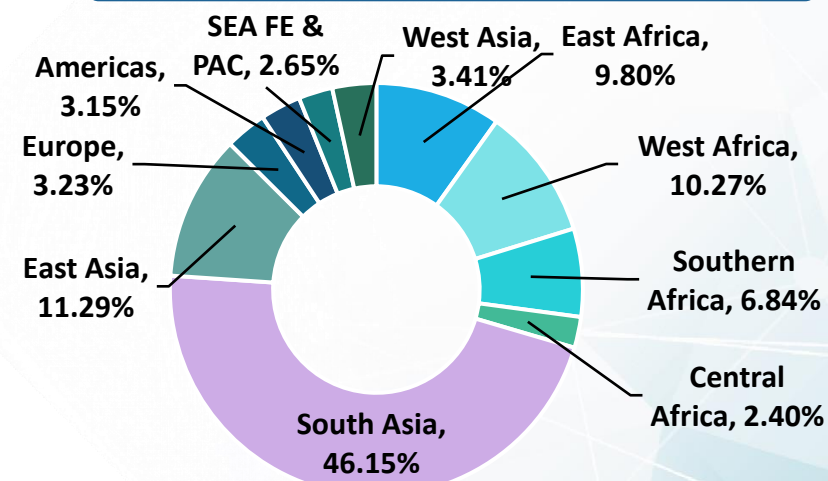


## Non-Funded Portfolio <sup>(1)</sup>

INR 166 bn



## Country Exposure <sup>(1)(2)(3)</sup>



## Export Capability Creation

Term Loans

Working Capital

Export Product Development

Export Facilitation

Overseas Investment Finance

Import Finance

Guarantees and L/Cs

(1) as on June 30, 2025; (2) Excluding 49% Indian exposure; (3) Exposures value of less than 1% are excluded.



# Covering Entire Canvas of Trade for MSMEs



## UBHARTE SITAARE PROGRAMME

Across-the-board support to MSMEs with differentiated products, processes & technology with potential to emerge as tomorrow's export champions



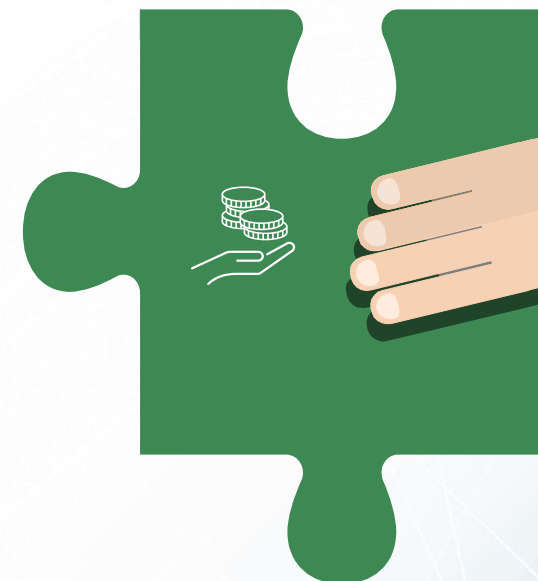
## TRADE ASSISTANCE PROGRAMME

Credit enhancement to trade instruments, thereby supporting trade involving markets where trade lines are constrained & transactions may not materialise in absence of such support



## GIFT CITY SUBSIDIARY

Exim launched to offer trade products incl. export factoring  
Finserve to offer finance

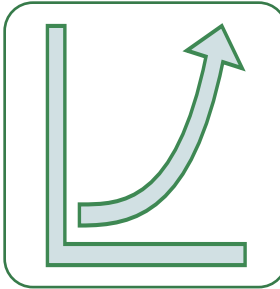


## EXIM MITRA-TRADE CONNECT

Diverse range of information, advisory & support services to bridge information gaps for exports and export finance



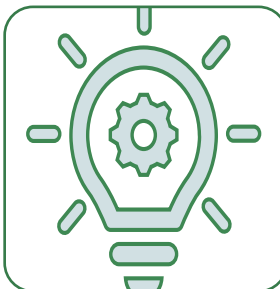
# Ubharte Sitaare Programme: Nurturing Future Export Champions



As on June 30 2025, financial support of ₹ 1,576.62 crore (fund and non-fund based) to 86 entities across a wide array of sectors, including 8 equity investments



Ubharte Sitaare Fund, with total commitment of ₹ 357.50 crore and equity investments of ₹ 235.60 crore, as on June 30, 2025, supporting growth of innovative, export-oriented companies



Technical Assistance to incubation/innovation centres of IIT Bombay, IIT Delhi, IIM Ahmedabad, IISc Bangalore, IIM Lucknow and IIT Kanpur for catalysing innovation

**14** Companies with innovative solutions for promoting sustainability



**19** companies with cutting edge tech



**12** companies revolutionising healthcare



Others engaged in e-mobility solutions, specialised intermediate goods, software solutions, high-quality products including toys for global brands, etc.





# Nurturing Innovation in Sustainability Solutions

## *Reduction of Particulate Emissions*



Company manufacturing emission control device, that can capture over 80% of particulate matter emitted from diesel generators. One of the top 200 corporations in India recognised as 'Champions of Change'

## *Conserving Resources & Reducing Environmental Impact*



Company recycles end-of-life lithium-ion cells from electronics into high-purity black mass; established process of extraction of valuable metals from the black mass

## *3D Printing for Construction*



Deeptech company designs and produces Concrete 3D printing solutions for construction and infrastructure development, using eco-friendly materials.



# A World of Ideas for a Healthier Tomorrow

## *Providing affordable, quality medicine*



One of the first biotech companies globally and only company in India with expertise in continuous manufacturing process for biologics. Bank supporting the company in capacity expansion in India and the USA

## *Solutions for Preventable Blindness*



Med-tech company developing & manufacturing affordable and accessible solutions for visual health. Bank's support to expand capacity & enable export of ophthalmology devices to USA

## *Advanced Orthopaedic Immobilisers*



Med-tech company, focusing on orthopaedic devices, such as novel orthopaedic immobiliser that solves problems associated with conventional casts. Bank supporting expansion of manufacturing capacity



# Innovations for Bolstering India's Defence Capacities

## *Military Training Simulator*



Manufacturer of land based military training simulators & anti-drone technologies. Bank's support enabled company to execute export orders

## *Advanced Imaging and Sensor Systems*



Company provides solutions for military reconnaissance, critical infra security & transportation safety. Bank's support helped execute contracts from Ministry of Defence & export orders

## *Multirole Helicopter UAV*



Support to Company manufacturing UAVs with a helicopter-based design with applications in surveillance, logistics, disaster management, crowd control. Bank's support helped execute contracts of Defence/ PSU.



# Partnering with Academic Incubators for Export-Ready Startups

## *Foundation for Science Innovation and Development, IISc*



Technical Assistance for scaling up and nurturing deep-tech startups with export potential, and facilitating companies to develop products & services for global market

## *Enterprise Incubation Centre, IIM Lucknow*



Technical Assistance towards launching of Global Acceleration Program to tap export potential startups pertaining to sectors such as Software and IT, Biotech products and services, auto and auto components, deep tech, etc.

## *Foundation for Innovation & Research in Science & Technology, IIT Kanpur*



Technical Assistance towards identification and facilitation of equity investment by the Bank into eligible startups with export potential in Deep-Tech/ Defence sectors.



# Trade Assistance Programme: Expanding Export Horizons



*Since March 2022,*

**>1250**

*Transactions Supported*

**US\$ 3.06 Billion**

*Incremental Exports in new or  
challenging markets*

**>165**

*Indian exporters, based in 60 plus  
cities from close to 20 states*

**52**

*countries tapped by exporters*



## ENGENDERING CONFIDENCE IN TRADE SETTLEMENTS

Facilitated over 60 MSMEs tap 31 geographies by increasing confidence in trade settlements



## EMPOWERING BUSINESS ACROSS SECTORS TO EXPAND GLOBALLY

Top five industries supported include Automotive Industry, Iron and Steel Industry, Agriculture and food industry, Textile and Chemical Industry. Other industries include industries like aviation, hydro power projects, paper industries, paint, pharmaceutical, wooden, etc.



## UNLOCKING OPPORTUNITIES IN UNTAPPED MARKETS

Supporting transactions in relatively untapped geographies like Peru, Colombia in LAC and DR Congo, Zambia, Sierra Leone, Burkina Faso, Cameroon in Africa i.e. countries with higher risk perceptions, and also developed markets with limited market access.



## STRENGTHENING PARTNERSHIPS FOR EXPORT FACILITATION

Partnered with over 100 overseas banks across South Asia, Middle East, East Asia, Central Asia, Africa, Latin America and North America. Providing reliable conduit for linkages between Indian & overseas banks for facilitating exports.

22 credit lines to overseas banks & 21 refinance facilities to domestic Banks & NBFCs.



# TAP: Helping Businesses Expand Global Footprint

Added confirmation to LCs issued by a Bank in Zambia, with beneficiary being a sole Proprietor and partnership firm for exporting Boiler Bed Material and Pneumatically operated Diaphragm Valves respectively to Zambia.



***Support to Sole proprietor and partnership firm for the first time***

Partnered with new Banks in Peru and Columbia to support exports of Motorcycles and auto rickshaws to Latin America.



***Made inroads in new Latin American countries***

India Exim Bank Signed Confirming Bank Agreement (CBA) with Asian Development Bank (ADB) in May 2025.



***Signed CBA with ADB***

First time three DFIs viz. India Exim Bank, ADB and JICA have come together to enable Shriram Finance Limited (SFL) raise US\$ 306 mn. India Exim Bank's loan is intended to support MSMEs with an export orientation.



***Support MSMEs to***



# India Exim Finserve at IFSC, GIFT City



*During Q1 FY2026*

**313**

*Transactions Supported*

**US\$ 5.90 mn**

*Incremental Exports through collateral free export finance*

**17**

*Indian exporters supported till date, based in 11 cities from 6 states*

**Exports to North America, Europe, Middle East, Australia and Asia Pacific supported**

## COLLATERAL FREE POST-SHIPMENT FINANCE FOR MSME



Exim Finserve provides non-recourse / limited recourse export factoring for open account trade exports helping MSMEs with easy access to trade finance.



It also helps in providing credit cover to the export receivables coupled with collection and management of assigned export receivables.

## EMPOWERING BUSINESS ACROSS SECTORS TO EXPAND GLOBALLY



Companies supported across diverse sectors incl. apparels, engineering goods, chemicals, steel, handicraft, home textiles, etc.

## PARTNERSHIP IN UNDERWRITING

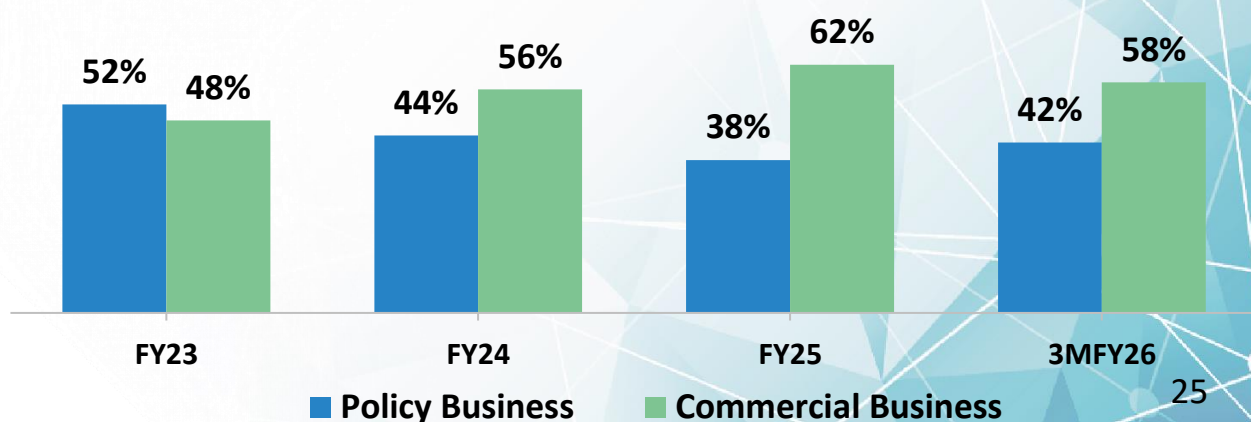
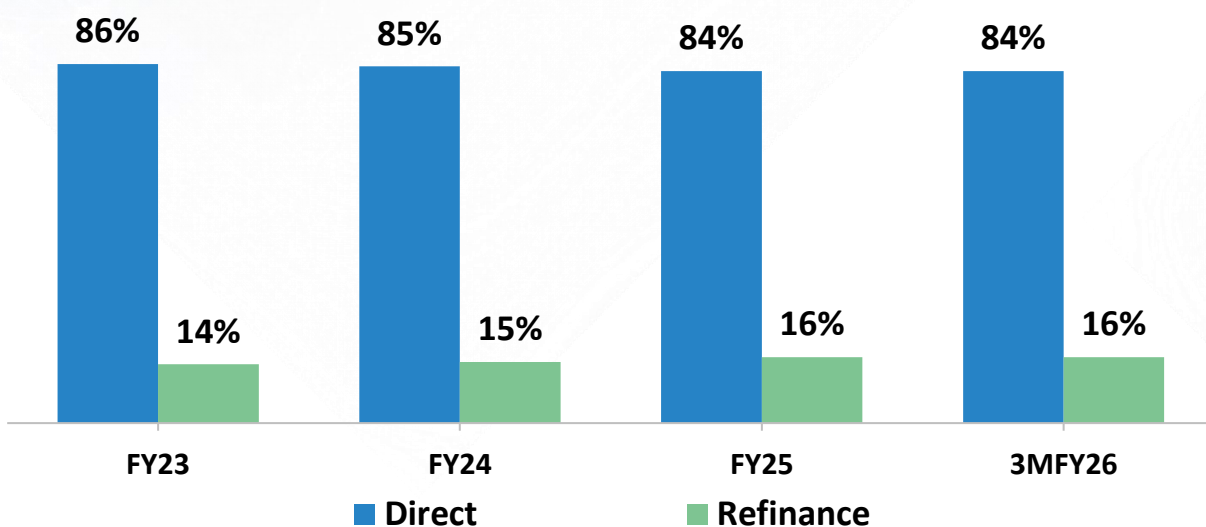
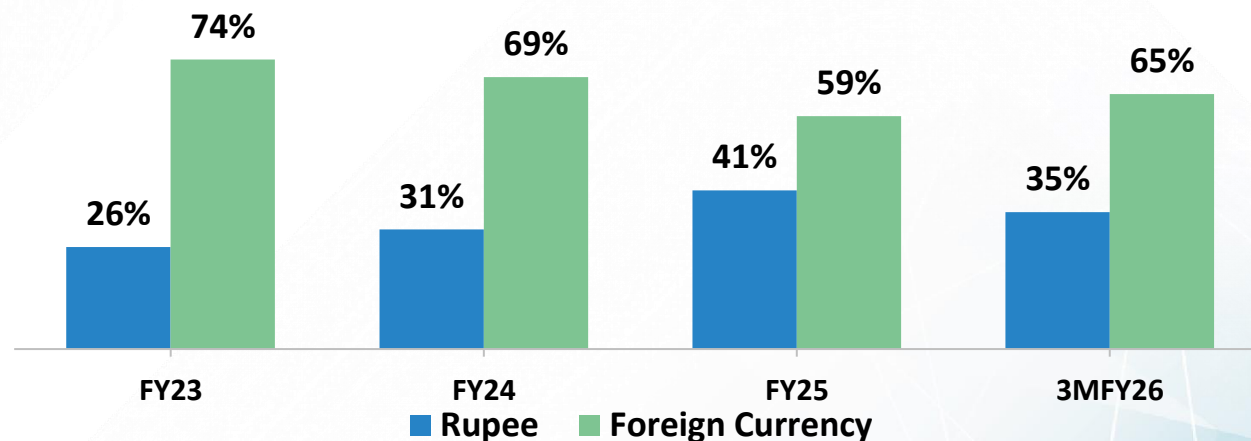
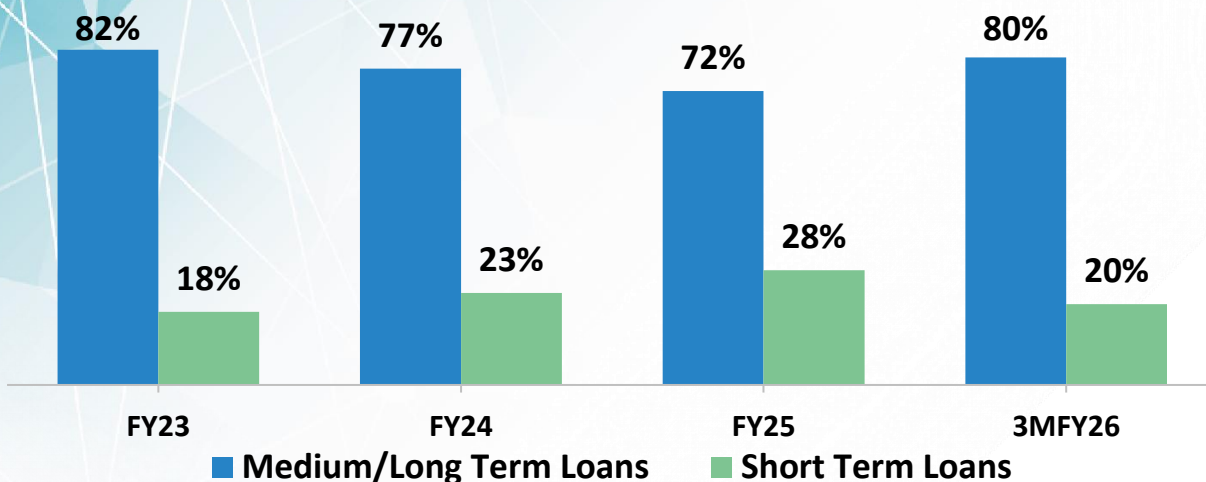


Have partnered with 6 import factors covering USA, Canada and Europe. First Company to receive trade credit insurance for export factoring business from GIFT City enabling coverage of factoring for North America, Europe and entire Asia region



# Loan Portfolio Composition

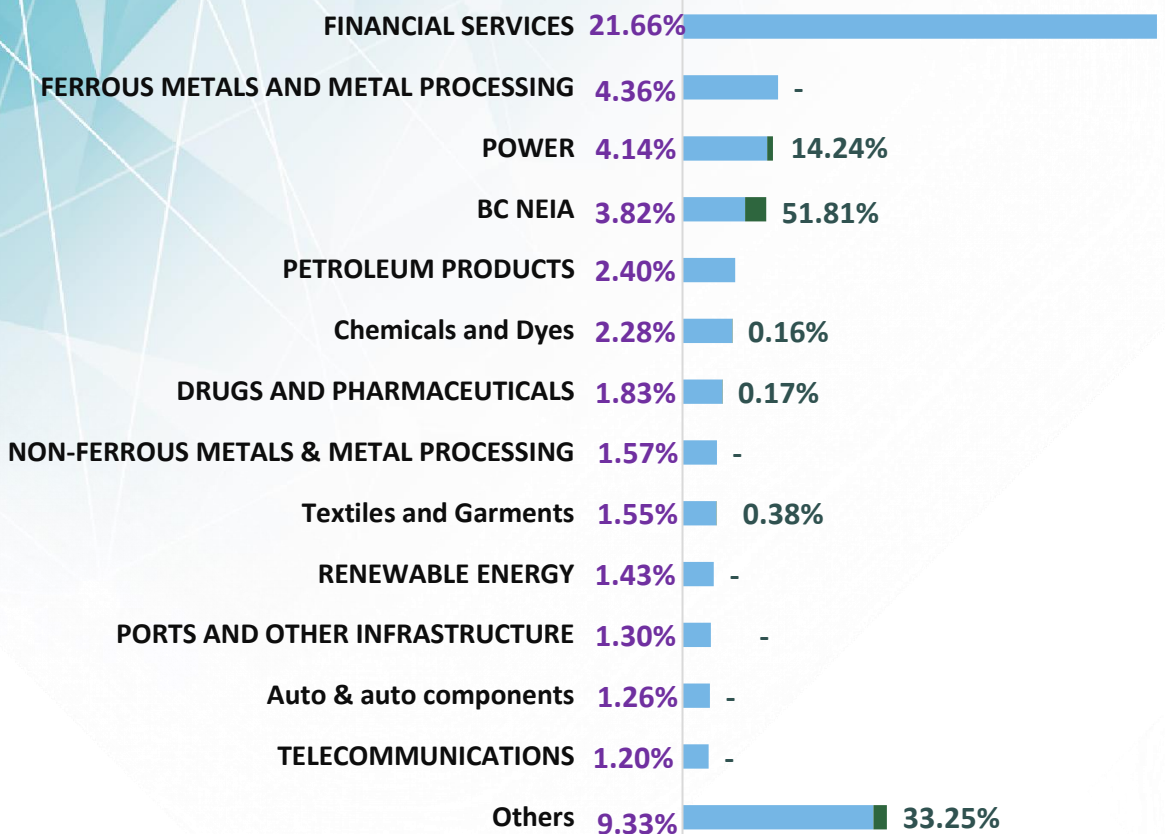
*Providing access to new markets through longer tenor direct financing, mainly in foreign currency, to Indian Companies*





# Strong Asset Quality

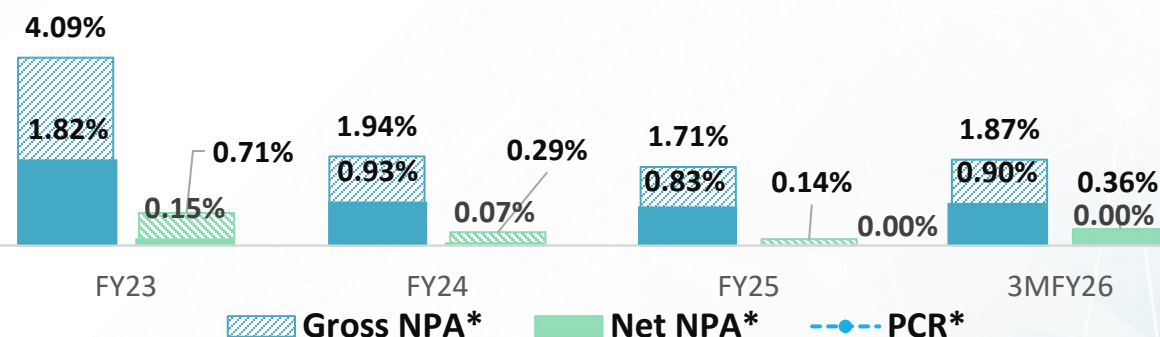
## Gross Loan Outstanding



Standard Gross NPL % of Loan OS NPL as % of Total GNPLs

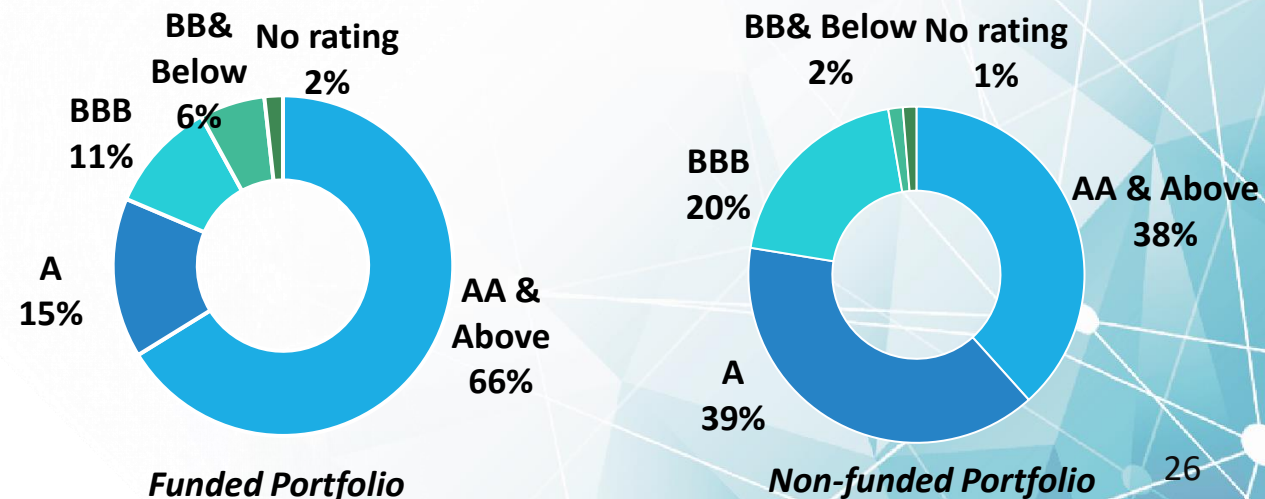
**Current watchlist of ₹ 34.94 bn (2% of gross loans), of which non-funded portfolio is ₹ 13.91 bn (~39.82%)**

## NPA Ratios



\* Shaded portion/dotted line includes ratios excluding the BC-NEIA portfolio

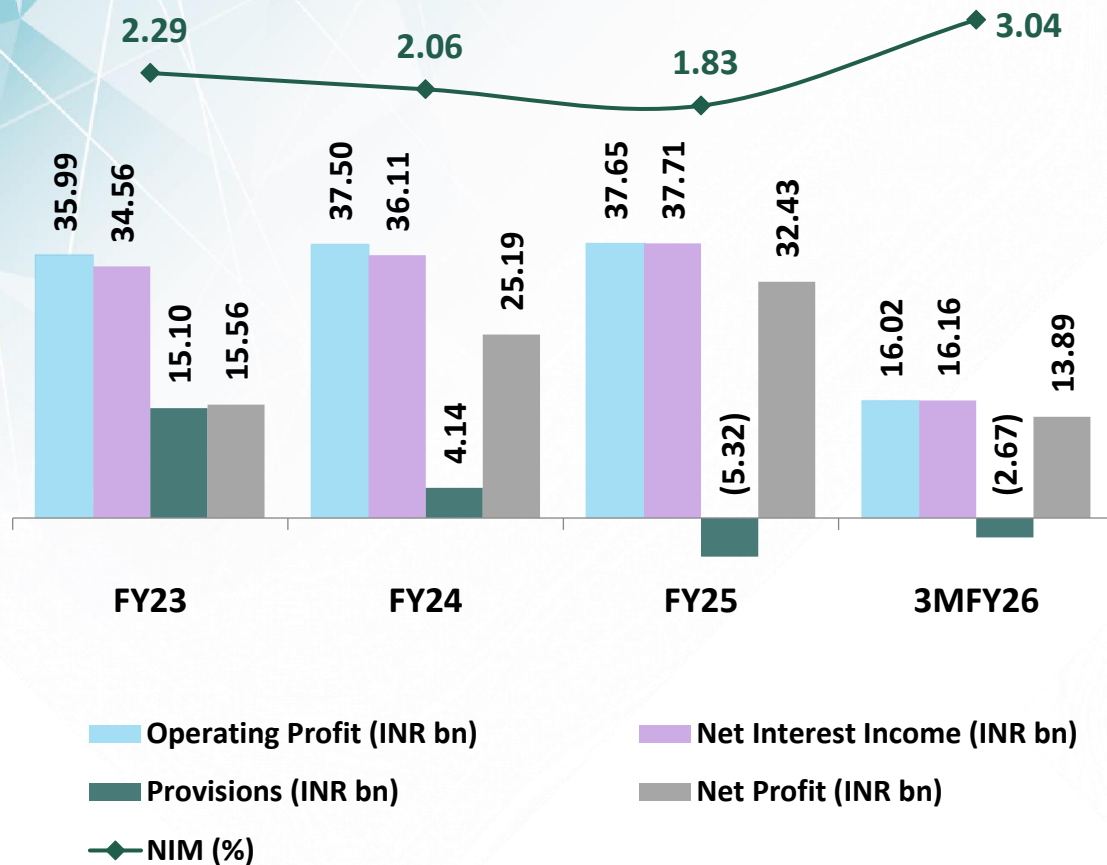
## Credit quality of commercial portfolio



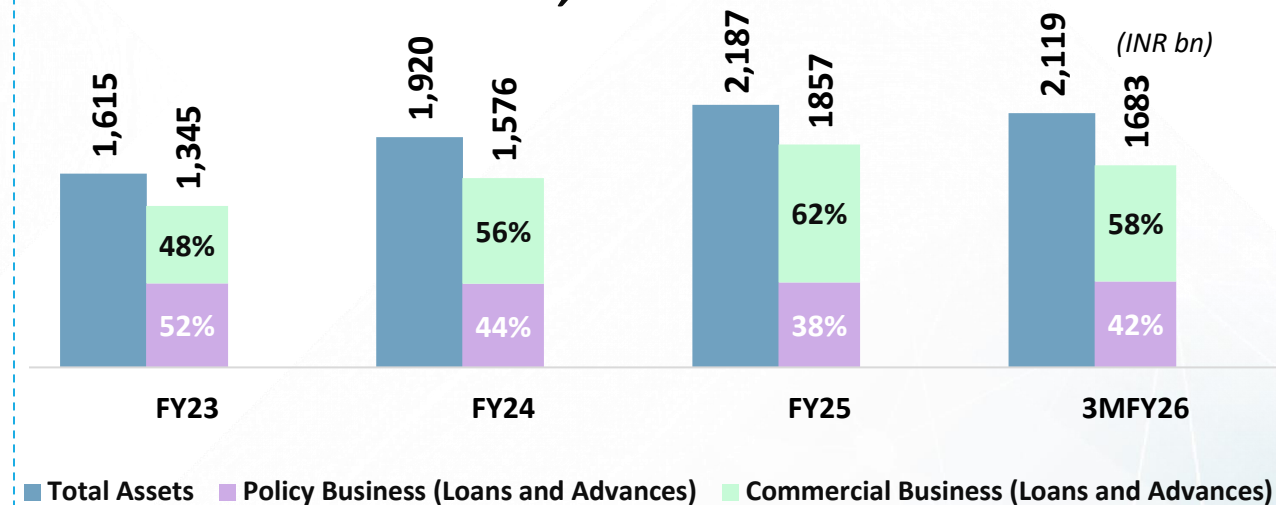


# Robust Fundamentals

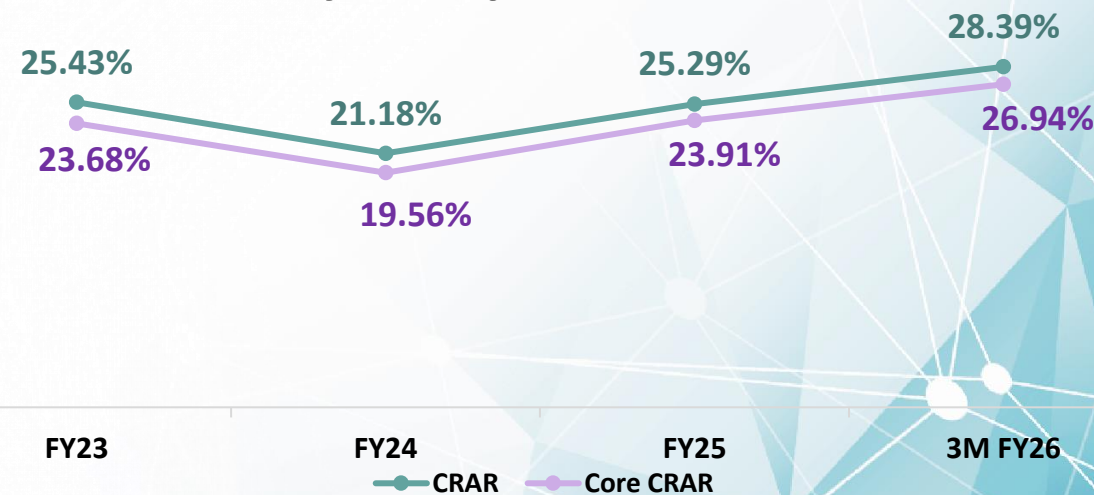
## Profitability



## Total Assets, Loans and Advances<sup>(1)</sup>



## Healthy CRAR for Sustained Growth

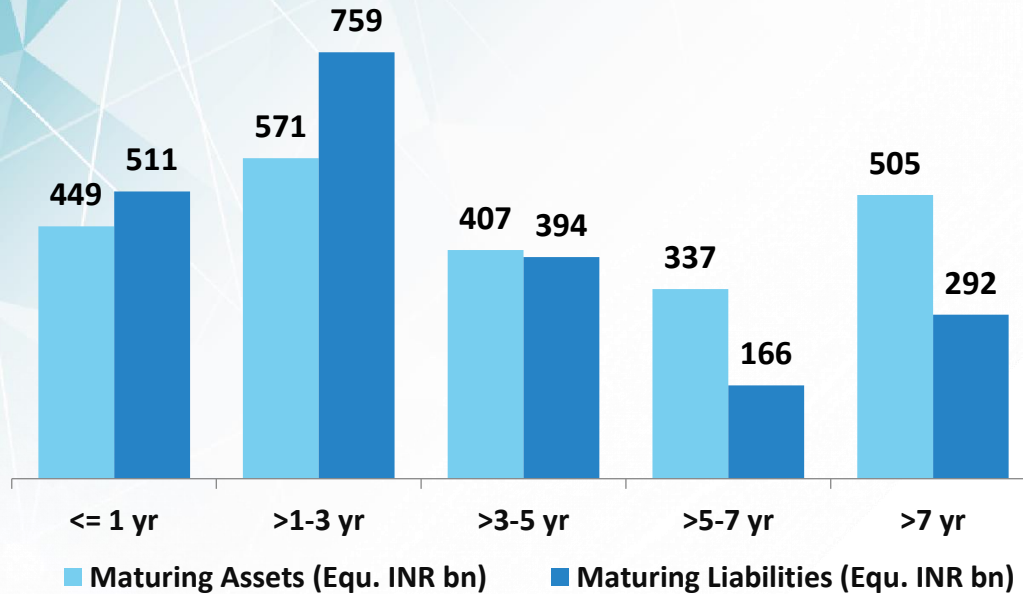


(1) Includes loans and advances to industrial concerns, scheduled banks, foreign governments and other financial institutions and bills of exchange and promissory notes discounted / rediscounted. Amounts stated are net of provisions for non-performing assets (NPAs).

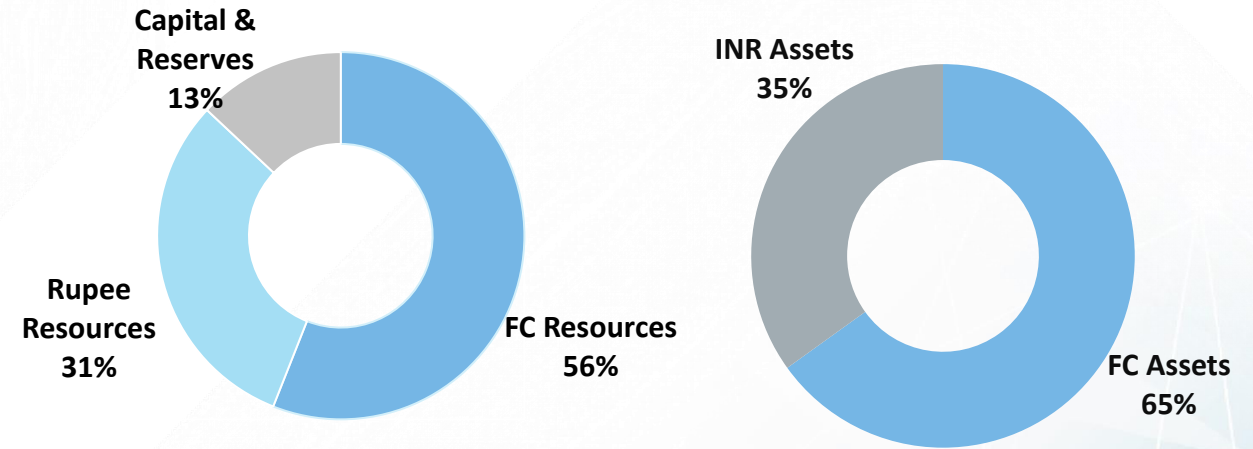


# Asset Liability Management

## Asset Liability Gaps



## Total Resources / Total Earning Assets



- ✓ Fully hedged position on currency and basis risk. Both Assets and Liabilities on benchmark rate basis.
- ✓ Exim Bank's quasi sovereign status enables issuance at benchmark rates.
- ✓ Open the debt markets for dollar and sustainability bond issuances in 2023 with its maiden benchmark-sized sustainability bond under the ESG Framework
- ✓ Debut 10-year 144A issuance in July 2016, the second 10-year 144A issuance in January 2018, the third 10-year 144A issuance in January 2020, fourth 10-year 144A issuance in January 2021, fifth 10-year sustainability bond 144A issuance in January 2023 and Sixth 10-year 144A issuance in January 2025 for USD 1 bn each under GMTN Program.
- ✓ Regular issuer in the International debt markets with 52 issuances since 2004 under the MTN including 4 Uridashi and 6 144A issuances. 5 Samurai issuances since February 2006 including the 2 tranches issued in September 2019.
- ✓ Issuances across currencies including USD, AUD, CHF, CNH, HKD, JPY, MXN, SGD, TRY, ZAR, EUR, BRL and GBP



# Commitment towards Sustainable Practices ..... (1/3)

Procedure for Social and Environment Management System 2009

ESG Policy set up in 2016

Set up ESG Framework and revised ESG Policy annually since FY 2022

Raised Green/Sustainability Bonds since 2023

## ESG Framework

- During FY 2022, the Bank set up an **ESG Framework** to facilitate issuance of Green, Social or Sustainable Bonds / Loans.
- **Second Party Opinion (SPO)** Provider – Sustainalytics confirmed the **Framework is 'Credible and Impactful'**; and the Bank is well-positioned to address common environmental and social risks associated with projects.
- Framework aligned with ICMA / LMA Principles - Sustainability Bond Guidelines 2021 (SBG), Green Bond Principles 2021 (GBP), Social Bond Principles 2021 (SBP), Green Loan Principles 2021 (GLP), and Social Loan Principles 2021 (SLP).

### Eligibility criteria in 6 green and 4 social areas



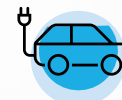
Renewable Energy



Sustainable Water and Wastewater Management



Pollution Prevention and Control



Clean Transportation



Green Buildings



Energy Efficiency



Access to Essential Services and Basic Infrastructure



Food Security and Sustainable Food Systems



MSME Financing



Affordable Housing



# Commitment towards Sustainable Practices ..... (2/3)



Procedure for Social and Environment Management System 2009

ESG Policy set up in 2016

Set up ESG Framework and revised ESG Policy annually since FY 2022

Raised Green/Sustainability Bonds since 2023

## ESG Policy

- The Bank strengthened its Board-approved **ESG Policy – ‘Environment, Social and Governance Policy of the Bank for Sustainable Development / Responsible Financing’** in FY 2024.
- Revised ESG Policy is broad-based with a wider coverage. The Policy integrates the Bank’s credit appraisal process with an ESG risk assessment.
- ESG Policy is now more comprehensive and effective covering, but not limited to, ESG Risk Assessment through the risk models; ESG Risk Parameters; Climate Risk and Sustainable Finance; Process flow; and ESG related disclosure

## Sustainable Finance Committee

- The Bank has set up a Sustainable Finance Committee (SFC), with members representing the Bank’s operating, compliance, and legal groups.
- Role of SFC includes screening every proposal and categorise into High, Moderate and Low risk, which is included in the Appraisal Memorandum.

## Sustainable Finance Programme

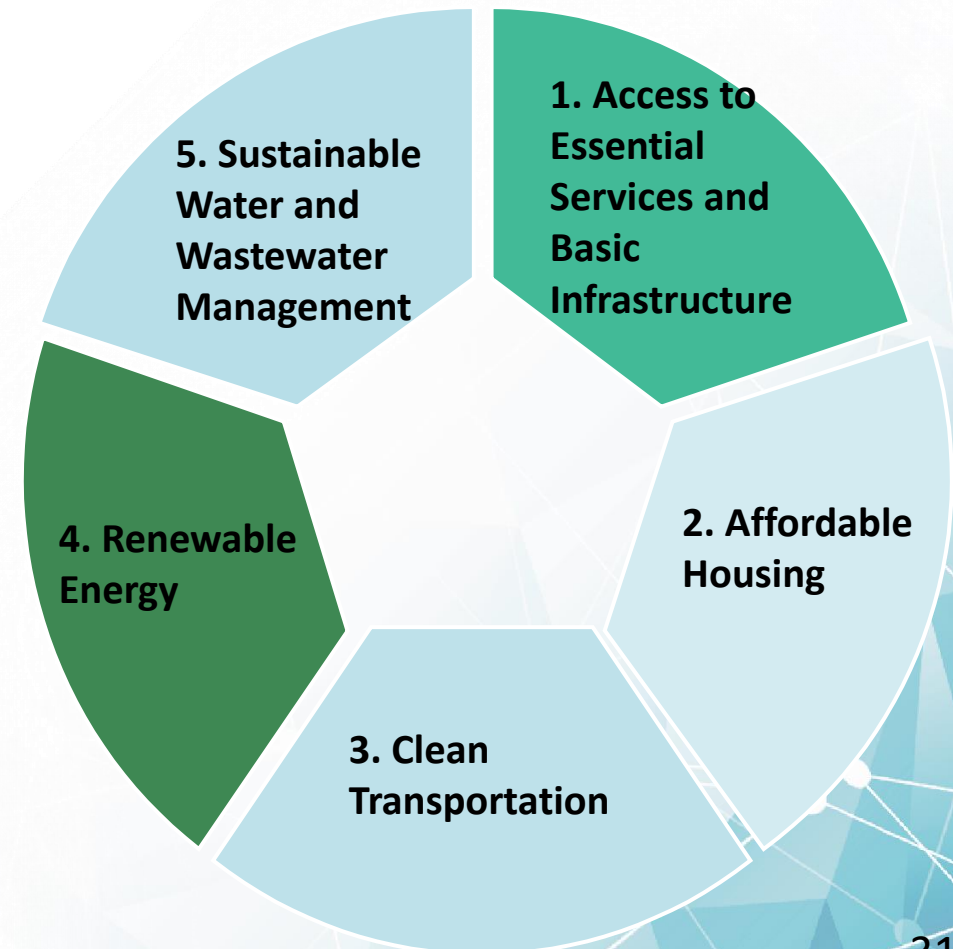
- Recently introduced Sustainable Finance Programme (SFP) to finance green, transition, social and sustainability linked investments of eligible borrowers



## Green/ Sustainable Bonds

- Successfully issued Green/ Sustainable Bonds aggregating ~USD 1.5 bn under the Bank's ESG Framework
  - FY 2024 – Two Sustainable Bonds aggregating USD 200 mn in September 2023; and first Green Floating Rate Notes (USD 150 mn) in March 2024
  - FY 2025 - Two Sustainable Bonds aggregating USD 150 mn in February 2025
- **External Post Issuance Review** stating that all reviewed projects comply with the 'Use of Proceeds' criteria and are consistent with the commitments described in the Bank's ESG Framework.
- Won the 'Best Sustainability Bond' award at the prestigious 'Asset Triple A Awards 2024 - South Asia, India' for the Benchmark 10-year Sustainability Bond.

Proceeds aligned to categories set out in the Bank's ESG Framework, broadly including





# Exim Bank - Board of Directors



**Dammu Ravi**  
*Secretary (Economic Relations), Ministry of External Affairs*



**Arnab Kumar Chowdhury**  
*Executive Director, RBI*



**Harsha Bangari**  
*Managing Director*



**Himani Pande**  
*Additional Secretary, Department for Promotion of Industry and Internal Trade, Ministry Of Commerce and Industry*



**Rakesh Sharma**  
*Managing Director and CEO, IDBI Bank*



**Tarun Sharma**  
*Deputy Managing Director*



**Siddharth Mahajan**  
*Joint Secretary, Department of Commerce, Ministry of Commerce and Industry*



**Sristiraj Ambastha**  
*Chairman-cum- Managing Director, ECGC Ltd.*



**Deepali Agrawal**  
*Deputy Managing Director*



**Aparna Bhatia**  
*Adviser, Department of Economic Affairs, Ministry of Finance*



**Challa Sreenivasulu Setty**  
*Chairman, State Bank of India*



**Abhijit Phukon**  
*Economic Adviser  
Department of Financial Services, Ministry of Finance*



**Ashwani Kumar**  
*Managing Director and CEO, UCO Bank*

**Directors representing Ministries of Finance, Commerce and Industry, and External Affairs**

**Director representing regulator - RBI**

**Director representing India's Export Credit Insurance Company**

**Directors representing major Indian Public Sector Banks**

**Whole Time Directors**



# Appendix



# Financial Highlights



## Balance Sheet

<i>(Figures in INR mn)</i>	<b>FY23</b>	<b>FY24</b>	<b>FY25</b>	<b>3MFY26</b>
Cash and Bank Balance	25,220	84,289	70,155	135,334
Investments	123,109	166,235	160,113	180,014
Loans and Advances <sup>(1)</sup>	1,345,234	1,576,023	1,857,391	1,683,258
Fixed Assets	3,747	3,638	3,403	3,307
Other Assets	117,359	89,330	96,314	117,499
<b>Total Assets</b>	<b>1,614,669</b>	<b>1,919,515</b>	<b>2,187,376</b>	<b>2,119,412</b>
Paid up Capital & Reserves <sup>(2)</sup>	206,276	228,943	258,124	258,124
Deposits	1,526	1,134	903	904
Notes, Bonds and Debentures	915,330	912,355	1,115,794	1,052,792
Borrowings	367,376	632,618	675,112	635,114
Profit and Loss Account	1,558	2,520	3,250	13,892
Other Liabilities & Provisions	122,603	141,945	134,193	158,586
<b>Total Liabilities</b>	<b>1,614,669</b>	<b>1,919,515</b>	<b>2,187,376</b>	<b>2,119,412</b>

*Note: (1) Includes loans and advances to industrial concerns, scheduled banks, foreign governments and other financial institutions and bills of exchange and promissory notes discounted / rediscounted. Amounts stated are net of provisions for non-performing assets (NPAs); (2) Includes paid-up capital and reserves.*



# Financial Highlights



## Profit and Loss Summary

<i>(Figures in INR mn)</i>	FY23	FY24	FY25	3MFY26
Interest Earned	109,395	149,024	183,255	54,351
Interest Expended	74,832	112,919	145,547	38,190
<b>Net Interest Income</b>	<b>34,563</b>	<b>36,105</b>	<b>37,708</b>	<b>16,161</b>
Non-Interest Income	5,483	5,602	5,501	1,164
Non-Interest Expense	4,054	4,206	5,560	1,309
<b>Net Non-Interest Income</b>	<b>1,429</b>	<b>1,396</b>	<b>(59)</b>	<b>(145)</b>
<b>Operating Profit</b>	<b>35,992</b>	<b>37,501</b>	<b>37,649</b>	<b>16,016</b>
Provisions and Contingencies	15,101	4,136	(5,324)	(2,674)
<b>Profit / (Loss) Before Tax (PBT)</b>	<b>20,891</b>	<b>33,365</b>	<b>42,973</b>	<b>18,690</b>
Tax (Net of Deferred Tax)	5,332	8,179	10,541	4,798
<b>Profit / (Loss) after Tax (PAT)</b>	<b>15,559</b>	<b>25,186</b>	<b>32,432</b>	<b>13,892</b>



# Financial Highlights



## Key Ratios

	FY23	FY24	FY25	3MFY26
Net Interest Margin	2.29%	2.06%	1.83%	3.04%
Gross NPA	4.09%	1.94%	1.71%	1.87%
Net NPA	0.71%	0.29%	0.14%	0.36%
ROAA	1.04%	1.47%	1.61%	2.58%
ROAE	9.78%	15.83%	20.39%	34.93%
CRAR	25.43%	21.18%	25.29%	28.39%
Core CRAR	23.68%	19.56%	23.91%	26.94%
Slippage Ratio	6.52%	0.15%	0.27%	0.003%
Credit Cost	1.15%	0.28%	(0.31)%	(0.65)%
Provision Coverage Ratio	95%	97%	98%	96%



# Insolvency and Bankruptcy Code: Faster NPA resolution



## Exim's Loan Accounts under Exposure to NCLT <sup>#(1)</sup>

₹ bn

	Outstanding Amount	Provision (%)	Net Book Value	Expected Recovery
(A) Exim Loans admitted/referred	4.42	100%	-	1.09
(B) Guarantors for Exim Loans <sup>[1]</sup>	2.44	100%	-	1.90
<b>Total</b>	<b>6.86</b>	<b>100%</b>	<b>-</b>	<b>2.99</b>

## Non-Performing Assets

Lending Programme	% of Total NPAs	% of Gross Loans
Export Finance*	69.89%	1.30%
Term Loan to Exporters**	9.40%	0.18%
Overseas Investment Finance	15.81%	0.29%
Import Finance	4.90%	0.09%
Export Facilitation	-	-
<b>Total</b>	<b>100%</b>	<b>1.86%</b>

**Note: # National Company Law Tribunal**

**[1] Corporate under NCLT which are Guarantor to the Loans extended by Exim Bank.**

**\* includes Buyer's Credit, Deemed exports, EPCDF and PPSC etc.**

**\*\* includes Export Oriented Units (EOUs)**



# Issuances in International Debt Markets

- USD 250 mn Reg-S
- JPY 5.6 bn Reg-S
- **JPY 23 bn Samurai**
- **JPY 26 bn Samurai**
- USD 50 mn Reg-S
- JPY 24 bn Reg-S
- USD 150 mn Reg-S
- USD 300 mn Reg-S

- CHF 190 mn Reg-S

- AUD 200 mn Reg-S
- **JPY 11.27 bn + MXN 286.10 mn + TRY 59.60 mn Reg-S (Uridashi)**
- **JPY 15 bn Reg-S (Uridashi)**

- USD 500 mn Reg-S
- CNH 300 mn Reg-S
- CNH 300 mn Reg-S
- **AUD 164.50 mn + USD 42.80 mn Reg-S (Uridashi)**
- USD 500 mn Reg-S

- USD 400 mn Reg-S (Formosa)
- **USD 1 bn 144A / Reg-S**

- **JPY 32 bn Samurai**
- USD 50 mn Mekong Region Development Bonds
- **USD 1 bn 144A / Reg-S**

- CNH 500 mn Reg S
- HKD 435 mn Reg S

- USD 150 mn Green FRN Bond Reg-S
- USD 150 mn Sustainability Bond Reg-S
- USD 50 mn Sustainability Bond

Upto March 2010

FY 2011-12

FY 2013-14

FY 2015-16

FY 2017-18

FY 2019-20

FY 2021-22

FY 2023-24

FY 2010-11

FY 2012-13

FY 2014-15

FY 2016-17

FY 2018-19

FY 2020-21

FY 2022-23

FY 2024-25

- USD 200 mn Reg-S
- JPY 15 bn Reg-S
- **JPY 20 bn Samurai**
- USD 110 mn Reg-S

- **AUD 39 mn + JPY 2.90 bn + ZAR 370 mn Reg-s (Uridashi)**
- USD 500 mn Reg-S
- SGD 250 mn Reg-S
- USD 750 mn Reg-S

- USD 500 mn Reg-S
- **JPY 20 bn Samurai**
- USD 500 mn Reg-S

- **USD 1 bn 144A / Reg-S**

- USD 500 mn Reg-S


- **USD 1 bn 144A / Reg-S**

- **USD 1 bn Sustainability Bond 144A / Reg-S**
- ~USD 100 mn Sustainability Bond Reg-S

- **USD 1 bn 144A / Reg-S**
- USD 150 mn Sustainability BRL Bond

 Samurai Issuance

 Uridashi Issuance

 144A Issuance



## Mission

Facilitate Indian trade and investment,  
and support partner countries' development priorities as a  
financially, socially and environmentally responsible institution.

## Vision

Globalisation of Indian businesses and empowering  
growth of partner countries.

# THANK YOU



[www.eximbankindia.in](http://www.eximbankindia.in)