



Investor Presentation

October 2025

Presentation Outline



- **1** Exim Bank: Key Credit Highlights
 - 2 The India Story

3 The Exim Bank Story

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Key Credit Highlights



Exim Bank: Key Credit Highlights





Policy Business

- 100% owned by the Government of India ("Gol"); Exim Bank Bonds eligible for inclusion in **EMBIG**
- International investment grade ratings at par with Sovereign
- **Gol Backstop** Policy Business guaranteed by the Sovereign
- **RBI Backstop** Facility during market disruptions
- Policy Bank for India's Economic Diplomacy
- Strong regulatory capital position, robust financials

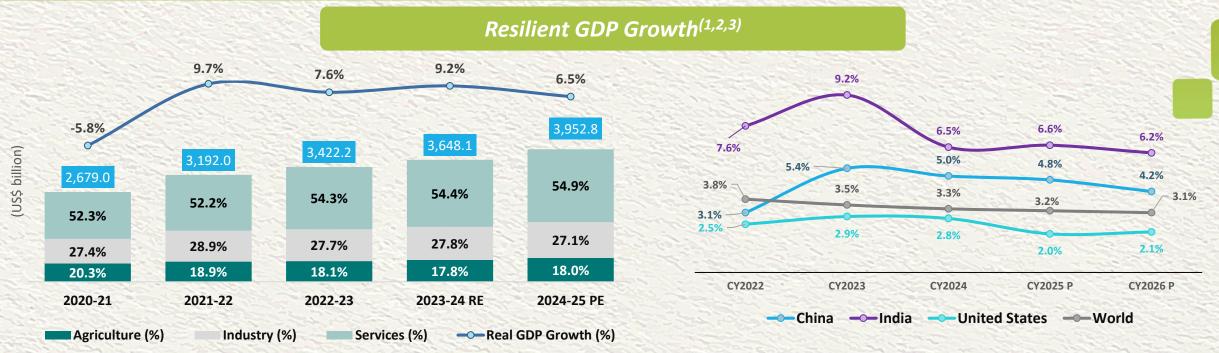


The India Story



India: Macroeconomic Overview





- World's 5th largest economy based on nominal GDP in CY 2024⁽³⁾
 - Nominal GDP for CY 2024: ~US\$ 3.9 tn.⁽²⁾
- World's 3rd largest economy based on GDP measured in PPP terms in CY 2024.⁽³⁾
 - GDP in PPP terms for CY 2024: ~US\$ 16.2 tn.⁽³⁾
- Real GDP growth projected to be at 6.8% in FY 2025-26.⁽⁴⁾
- IMF estimates India to be the fourth-largest economy in 2026 and third-largest economy in 2029.

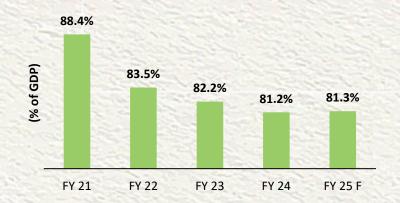
Source: Chart on left - blue boxes represent nominal GDP in US\$ billion (1) Institute of International Finance (IIF); Real GDP for FY (2) Ministry of Statistics and Programme Implementation (MOSPI); FYxx means financial year ended March 31, 20xx. Chart on right shows Real GDP Data for CY (calendar year). (3) IMF World Economic Outlook April 2025. (4) Reserve Bank of India (RBI).

F- IIF Forecast; P – IMF Projections.

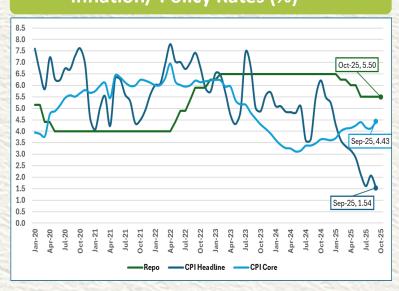
Indian Economy: Key Economic Indicators



General Government Debt* (% of GDP) (2)



Inflation/ Policy Rates (%) (1)(4)



Key Macroeconomic Metrices

| Key Parameters | FY23 | FY24 | FY25 | Change |
|--|-------|------|------|----------|
| Gross Fixed Capital Formation (% of GDP) (4) | 33.6 | 33.5 | 33.7 | 20 bps |
| Fiscal Deficit (% of GDP) (5) | 6.4 | 5.6 | 4.8 | (80 bps) |
| Revenue Deficit (% of GDP) (5) | 4.0 | 2.6 | 1.9 | (70 bps) |
| Debt Service Ratio (%) (3) | 5.3 | 6.7 | 6.6 | (10 bps) |
| FDI Inflows (US\$ bn) (1) | 71.4 | 71.3 | 81.0 | 13.6% |
| Net Portfolio Investment (US\$ bn) (1) | (5.2) | 44.0 | 2.7 | (93.9%) |
| Exchange Rate (INR/US\$, avg.) (2) | 80.4 | 82.8 | 84.6 | 2.1% |

RBI's Policy Rates and Instruments (%)(1)

| | CRR | SLR | Repo rate | Reverse Repo | SDF | MSF |
|---------|------|-------|--------------|-----------------|------|------|
| Feb '23 | 4.50 | 18.00 | 6.50 | 3.35 | 6.25 | 6.75 |
| Aug '24 | 4.50 | 18.00 | 6.50 | 3.35 | 6.25 | 6.75 |
| Oct '24 | 4.50 | 18.00 | 6.50 | 3.35 | 6.25 | 6.75 |
| Dec '24 | 4.00 | 18.00 | 6.50 | 3.35 | 6.25 | 6.75 |
| Feb '25 | 4.00 | 18.00 | 6.25 | 3.35 | 6.00 | 6.50 |
| Apr '25 | 4.00 | 18.00 | 6.00 | 3.35 | 5.75 | 6.25 |
| Jun '25 | 4.00 | 18.00 | 5.50 | 3.35 | 5.25 | 5.75 |
| Aug '25 | 4.00 | 18.00 | 5.50 | 3.35 | 5.25 | 5.75 |
| Oct '25 | 4.00 | 18.00 | 5.50 | 3.35 | 5.25 | 5.75 |

Banking Sector Statistics⁽¹⁾

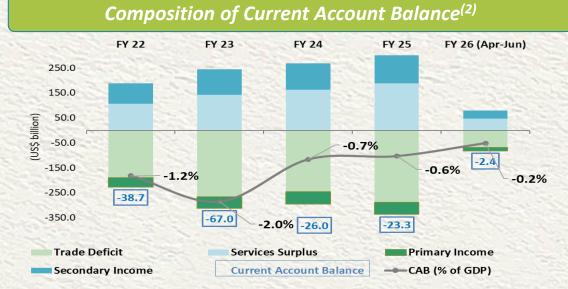
| Key Parameters | FY23 | FY24 | FY25 | Change |
|-----------------------------|------|------|------|-----------|
| Banking Sector (% of GDP) | 90.2 | 95.1 | | - |
| Credit Deposit Ratio | 75.8 | 78.1 | 79.1 | 100 bps |
| Banking Sector CRAR | 17.2 | 16.8 | 17.3 | 50 bps |
| Banking Sector Net NPAs | 1.0 | 0.6 | 0.5 | (10 bps) |
| Provisioning Coverage Ratio | 74.1 | 76.2 | 76.3 | 10 bps |
| NBFC (% of GDP) | 16.2 | 17.2 | - | - |
| NBFC CRAR | 27.5 | 26.9 | 25.8 | (110 bps) |
| NBFC Net NPAs | 1.6 | 1.1 | _ | |

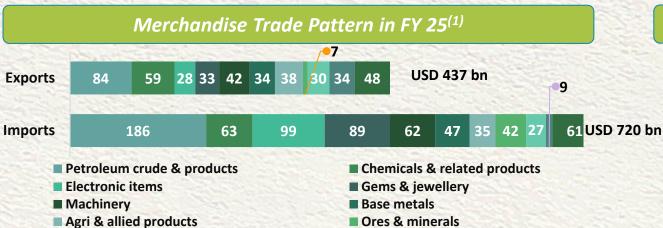
Note: * External Debt as % of General Government Debt has been less than 5%. Source: (1) Reserve Bank of India, Press Releases and Online Database (accessed online on 26/05/2025); (2) IMF Fiscal Monitor April 2025; (3) Ministry of Finance; (4) Ministry of Statistics and Programme Implementation (MOSPI); (5) Union Budget 2025-26; E- Estimates; BE – Budget Estimates

Sound External Sector

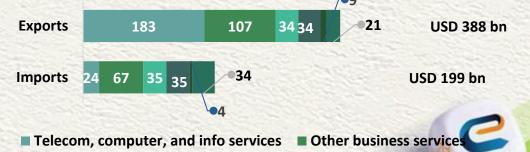








■ Textiles & allied products



■ Transport

■ Others

Services Trade Pattern in FY25 (2)

Others

Note: Primary Income - income arising from the provision of a factor of production: labour, financial assets, land, and natural resources. Secondary Income - income arising through current transfers (by governments, worker remittances).

Other business services include research & development services, professional & management consulting services and technical & trade related services. Other services include government goods & services, maintenance & repair services and manufacturing services.

Travel

■ Financial services

Source: (1) MOCI; (2) Balance of Payment Statistics, RBI; CAB — Current Account Balance.

■ Transport equipment

Sound External Sector

Saudi Arabia

Bangladesh

Germany

Australia

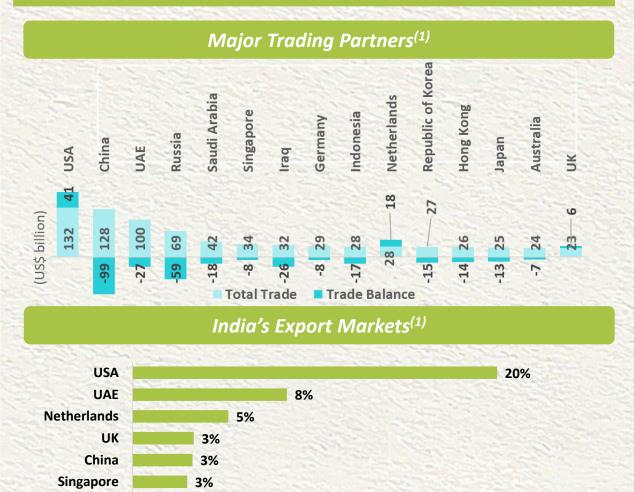
3%

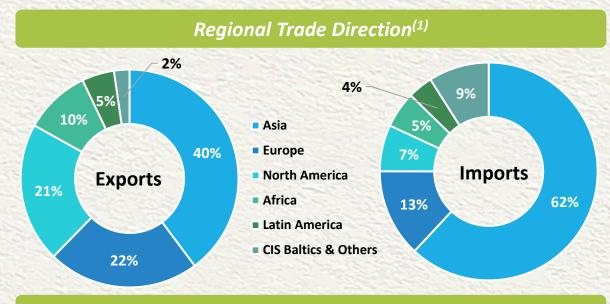
3%

2%

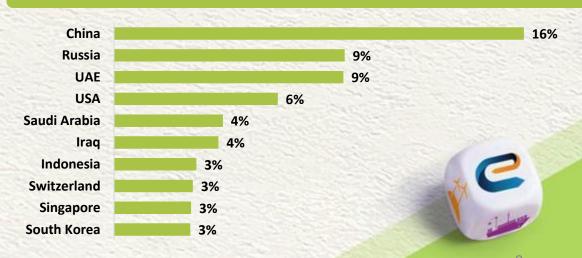
2%











Note: Data for North America does not include Mexico; Mexico has been included in Latin America; the above charts represent India's merchandise trade for FY 2025 Source: (1) MOCI

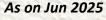
External Debt vis-à-vis External Reserves

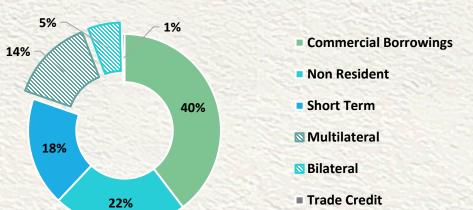


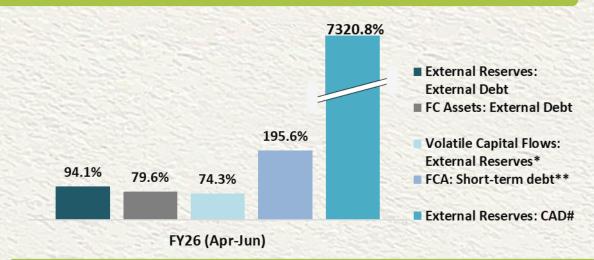
Analysis of External Debt vs External Reserves

| | | | | (US\$ bn) |
|----------------------------------|---------|---------|--------|-----------|
| | Mar '23 | Mar '24 | Mar'25 | Jun'25 |
| External Debt | 623.9 | 668.7 | 735.9 | 747.2 |
| External Debt to GDP Ratio (%) | 19.1 | 18.5 | 19.1 | 18.9 |
| Short Term Debt / Total Debt (%) | 20.6 | 19.1 | 18.3 | 18.1 |
| Total Debt Service Ratio (%) | 5.3 | 6.7 | 6.6 | 6.6 |
| External Reserves | 578.4 | 646.4 | 668.3 | 702.8 |

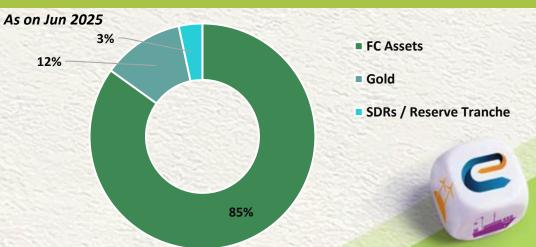








External Reserves



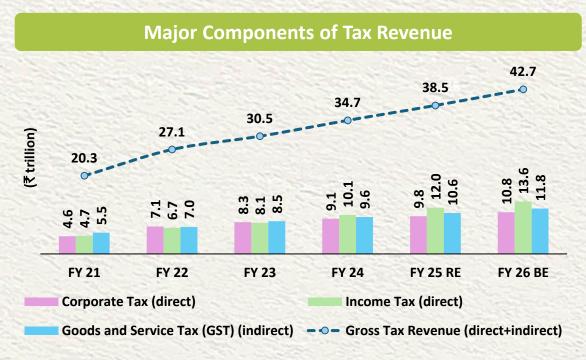
^{(1) &#}x27;Volatile Capital Flows' is defined to include cumulative portfolio inflows and short-term debt (RBI); (2) Volatile Capital Flows to External Reserves ratio peaked at 97.4% in September 2013; * data pertains to December 2024; **Short-term debt with residual maturity; # current account deficit – US\$ 2.4 bn from Apr-June 2025, has been extrapolated for a full year; Foreign currency assets – US\$ 594.8 billion; External Reserves – US\$ 702.8 billion. Source: RBI/Ministry of Finance, Government of India.

Budget 2025-26 – At a Glance



Fiscal Indicators (as % of GDP)

| | FY24 | FY25 ^{RE} | FY26BE |
|------------------------|-------|--------------------|--------|
| Net Tax Receipts | 7.9% | 7.9% | 8.0% |
| Non-tax Receipts | 1.4% | 1.6% | 1.6% |
| Total Revenue Receipts | 9.3% | 9.5% | 9.6% |
| Revenue Expenditure | 11.8% | 11.4% | 11.1% |
| Capital Expenditure | 3.2% | 3.1% | 3.1% |
| Total Expenditure | 15.0% | 14.5% | 14.2% |
| Fiscal Deficit | 5.6% | 4.8% | 4.4% |
| Revenue Deficit | 2.6% | 1.9% | 1.5% |
| Primary Deficit | 2.0% | 1.3% | 0.8% |



- Union Budget 2025-26: Agriculture, MSME, Investments and Exports identified as four engines of growth.
- Corporate tax, Income tax and GST accounted for 84% of gross tax revenue in FY2025 and estimated to increase to 85% in FY 2026.
- Focus sectors include agriculture and food processing, manufacturing including MSME, infrastructure, innovation and energy.
- Thrust on capex outlay continues; increased to ₹ 11.2 trn in 2025-26 (3.1% of GDP) from ₹ 10.2 trn in 2024-25 (3.1% of GDP).
- Fiscal deficit estimated at 4.8% of GDP in 2024-25, consistent with the broad fiscal consolidation path to reach below 4.4% by 2025-26.





Exim Bank Story

Exim Bank: India's Export Credit Agency



Genesis

Set up under an Act of Parliament in 1981 by the Government of India

Objectives

"for providing financial assistance to exporters and importers, and for functioning as the principal financial institution for coordinating the working of institutions engaged in financing export and import of goods and services with a view to promoting the country's international trade..."

"... shall act on business principles with due regard to public interest"

Vision

"Globalisation of Indian businesses and empowering growth of partner countries"

Mission

"Facilitate Indian trade and investment, and support partner countries' development priorities as a financially, socially and environmentally responsible

Exim Bank: Proxy to Sovereign



Strong Government Support



- An instrument of Government policy as India's official Export Credit Agency.
- ☐ 100% owned by Government of India (GoI) cannot be liquidated without GoI Approval; Exim Bank Bonds eligible for inclusion in EMBIG
- ☐ Gol Backstop Policy Business guaranteed by the Sovereign
- RBI Backstop Facility during market disruptions
- Board of Directors are appointed by Gol
 - Comprises top officials from key GoI ministries (Finance, Commerce and Industry and External Affairs) and Reserve Bank of India.
- ☐ Strong regulatory capital position, robust financials
- ☐ Proxy to the India Sovereign in international debt markets, with international investment grade ratings at par with Sovereign
 - BBB+ (Stable) by Japan Credit Rating (JCR) Agency
 - BBB- (Positive) by S&P Since upgraded to BBB (Stable)
 - Baa3 (Stable) by Moody's
 - BBB- (Stable) by Fitch
 - Domestic Rating is AAA (Stable) by CRISIL and ICRA

Exim Bank's Line of Business





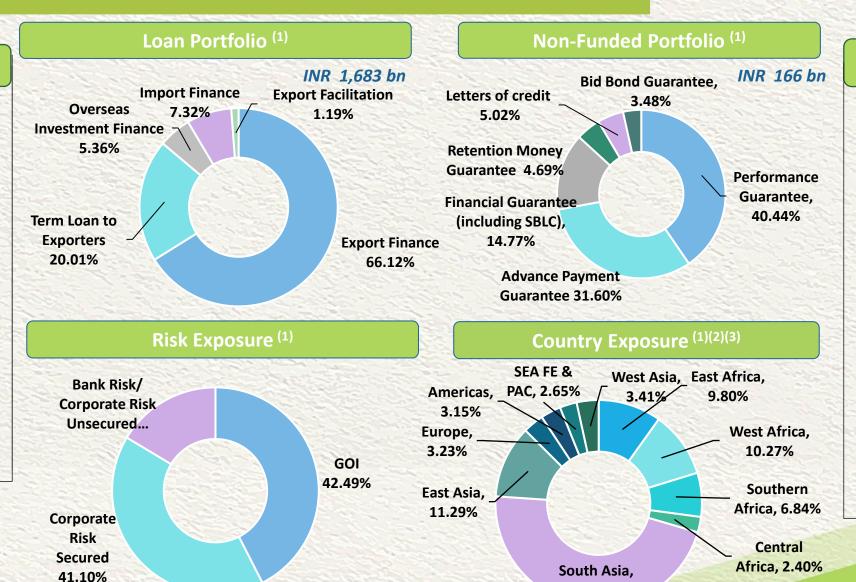
Lines of Credit (LOC) / CFS

Buyer's Credit
- NEIA

Pre-Shipment Credit

Post-Shipment Credit

Guarantees and L/Cs



46.15%

Export Capability Creation

Term Loans

Working Capital

Export Product Development

Export Facilitation

Overseas Investment Finance

Import Finance

Guarantees and L/Cs

Covering entire canvass of MSMEs





Across-the-board support to MSMEs with differentiated products, processes & technology with potential to emerge as tomorrow's export champions



Credit enhancement to trade instruments, thereby supporting trade involving markets where trade lines are constrained & transactions may not materialise in absence of such support





EXIM MITRA-TRADE CONNECT

Diverse range of information, advisory & support services to bridge information gaps for exports and export finance

Ubharte Sitaare Programme: Nurturing Future Export Champions





As on June 30 2025, financial support of ₹ 1,576.62 crore (fund and non-fund based) to 86 entities across a wide array of sectors, including 8 equity investments



Ubharte Sitaare Fund, with total commitment of ₹ 357.50 crore and equity investments of ₹ 235.60 crore, as on June 30, 2025, supporting growth of innovative, export-oriented companies



Technical Assistance to incubation/innovation centres of IIT Bombay, IIT Delhi, IIM Ahmedabad, IISc Bangalore, IIM Lucknow and IIT Kanpur for catalysing innovation

14 Companies with innovative solutions for promoting sustainability



19 companies with cutting edge tech



12 companies revolutionising healthcare



Others engaged in e-mobility solutions, specialised intermediate goods, software solutions, high-quality products including toys for global brands, etc.



Nurturing Innovation in Sustainability Solutions



Reduction of Particulate Emissions



Company manufacturing emission control device, that can capture over 80% of particulate matter emitted from diesel generators. One of the top 200 corporations in India recognised as 'Champions of Change'

Conserving Resources & Reducing
Environmental Impact



Company recycles end-of-life lithium-ion cells from electronics into high-purity black mass; established process of extraction of valuable metals from the black mass

3D Printing for Construction



Deeptech company designs and produces Concrete 3D printing solutions for construction and infrastructure development, using ecofriendly materials.

A World of Ideas for a Healthier Tomorrow



Providing affordable, quality medicine



One of the first biotech companies globally and only company in India with expertise in continuous manufacturing process for biologics. Bank supporting the company in capacity expansion in India and the USA

Solutions for Preventable Blindness



Med-tech company developing & manufacturing affordable and accessible solutions for visual health. Bank's support to expand capacity & enable export of ophthalmology devices to USA

Advanced Orthopaedic Immobilisers



Med-tech company, focusing on orthopaedic devices, such as novel orthopaedic immobiliser that solves problems associated with conventional casts. Bank supporting expansion of manufacturing capacity

Innovations for Bolstering India's Defence Capacities



Military Training Simulator



Manufacturer of land based military training simulators & anti-drone technologies. Bank's support enabled company to execute export orders

Advanced Imaging and Sensor Systems



Company provides solutions for military reconnaissance, critical infra security & transportation safety. Bank's support helped execute contracts from Ministry of Defence & export orders

Multirole Helicopter UAV



Support to Company manufacturing UAVs with a helicopter-based design with applications in surveillance, logistics, disaster management, crowd control. Bank's support helped execute contracts of Defence/ PSU. 20

Partnering with Academic Incubators for Export-Ready Startups



Foundation for Science Innovation and Development, IISc



Technical Assistance for scaling up and nurturing deep-tech startups with export potential, and facilitating companies to develop products & services for global market

Enterprise Incubation Centre, IIM Lucknow



Technical Assistance towards launching of Global Acceleration Program to tap export potential startups pertaining to sectors such as Software and IT, Biotech products and services, auto and auto components, deep tech, etc.

Foundation for Innovation & Research in Science & Technology, IIT Kanpur



Technical Assistance towards identification and facilitation of equity investment by the Bank into eligible startups with export potential in Deep-Tech/ Defence sectors.

Trade Assistance Programme: Expanding Export Horizons



Since March 2022,

>1250

Transactions Supported

US\$ 3.06 Billion

Incremental Exports in new or challenging markets

>165

Indian exporters, based in 60 plus cities from close to 20 states

countries tapped by exporters



ENGENDERING CONFIDENCE IN TRADE SETTLEMENTS

Facilitated over 60 MSMEs tap 31 geographies by increasing confidence in trade settlements



EMPOWERING BUSINESS ACROSS SECTORS TO EXPAND GLOBALLY

Top five industries supported include Automotive Industry, Iron and Steel Industry, Agriculture and food industry, Textile and Chemical Industry. Other industries include industries like aviation, hydro power projects, paper industries, paint, pharmaceutical, wooden, etc.



UNLOCKING OPPORTUNITIES IN UNTAPPED MARKETS
Supporting transactions in relatively untapped geographies like Peru, Colombia in LAC and DR Congo, Zambia, Sierra Leone, Burkina Faso, Cameroon in Africa i.e. countries with higher risk perceptions, and also developed markets with limited market access.



Partnered with over 100 overseas banks across South Asia, Middle East, East Asia, Central Asia, Africa, Latin America and North America. Providing reliable conduit for linkages between Indian & overseas banks for facilitating exports.

22 credit lines to overseas banks & 21 refinance facilities to domestic Banks & NBFCs.

TAP: Helping Businesses Expand Global Footprint



Added confirmation to LCs issued by a Bank in Zambia, with beneficiary being a sole Proprietor and partnership firm for exporting Boiler Bed Material and Pneumatically operated Diaphram Valves respectively to Zambia.

Support to Sole proprietor and partnership firm for the first time



Partnered with new Banks in
Peru and Columbia to
support exports of
Motorcycles and auto
rickshaws to Latin America.

Made inroads in new Latin American countries



India Exim Bank Signed
Confirming Bank Agreement
(CBA) with Asian
Development Bank (ADB) in
May 2025.

Signed CBA with ADB

First time three DFIs viz.

India Exim Bank, ADB and

JICA have come together to
enable Shriram Finance
Limited (SFL) raise US\$ 306
mn. India Exim Bank's loan is
intended to support MSMEs
with an export orientation.

Support MSMEs



India Exim Finserve at IFSC, GIFT City



During Q1 FY2026

313

Transactions Supported

US\$ 5.90 mn

Incremental Exports through collateral free export finance

17

Indian exporters supported till date, based in 11 cities from 6 states

Exports to North America, Europe,
Middle East, Australia and Asia Pacific
supported

COLLATERAL FREE POST-SHIPMENT FINANCE FOR MSME



Exim Finserve provides non-recourse / limited recourse export factoring for open account trade exports helping MSMEs with easy access to trade finance.



It also helps in providing credit cover to the export receivables coupled with collection and management of assigned export receivables.

EMPOWERING BUSINESS ACROSS SECTORS TO EXPAND GLOBALLY



Companies supported across diverse sectors incl. apparels, engineering goods, chemicals, steel, handicraft, home textiles, etc.

PARTNERSHIP IN UNDERWRITING



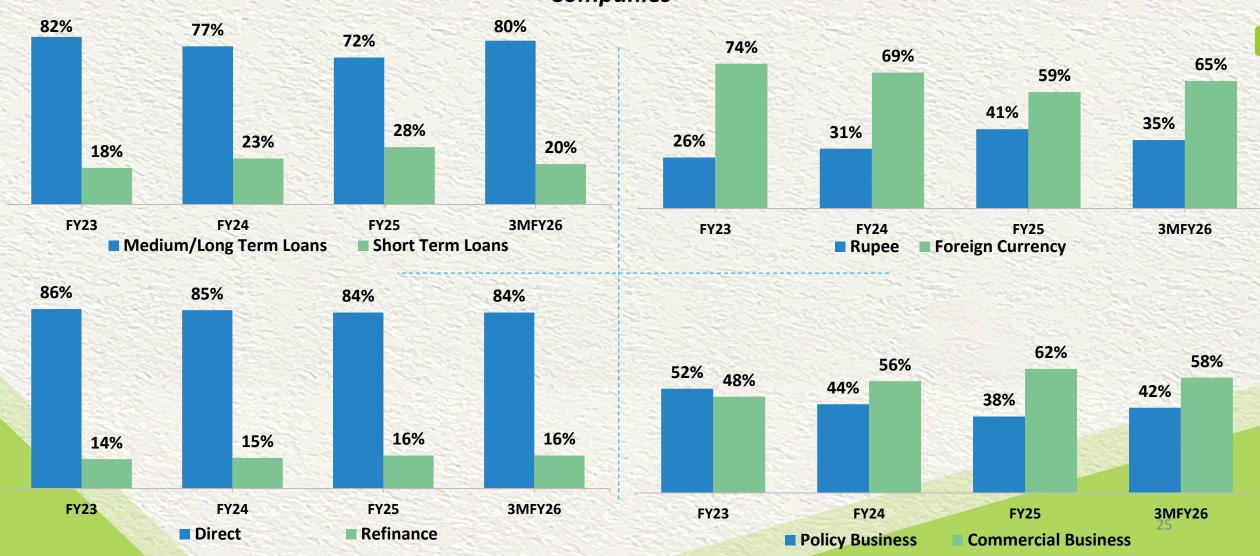
Have partnered with 6 import factors covering USA, Canada and Europe. First Company to receive trade credit insurance for export factoring business from GIFT City enabling coverage of factoring for North America, Europe and entire Asia region

Loan Portfolio Composition



Providing access to new markets through longer tenor direct financing, mainly in foreign currency, to Indian

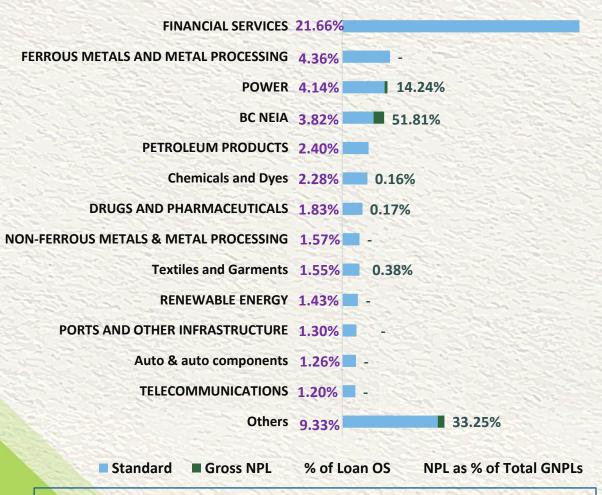
Companies



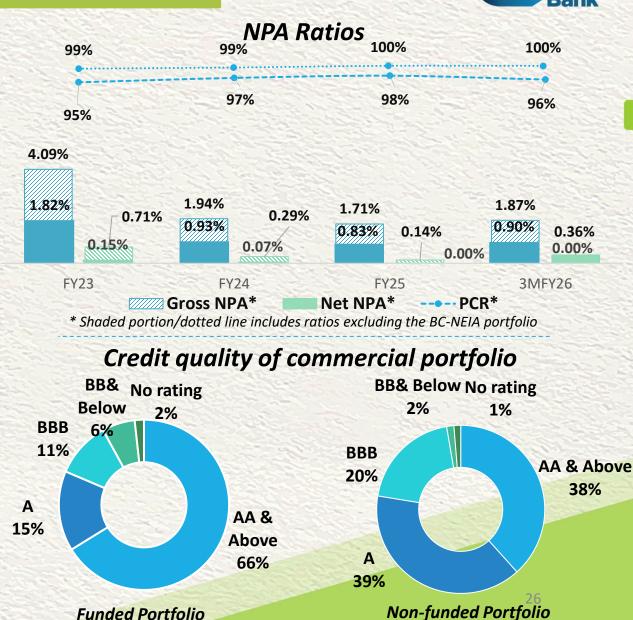
Strong Asset Quality



Gross Loan Outstanding

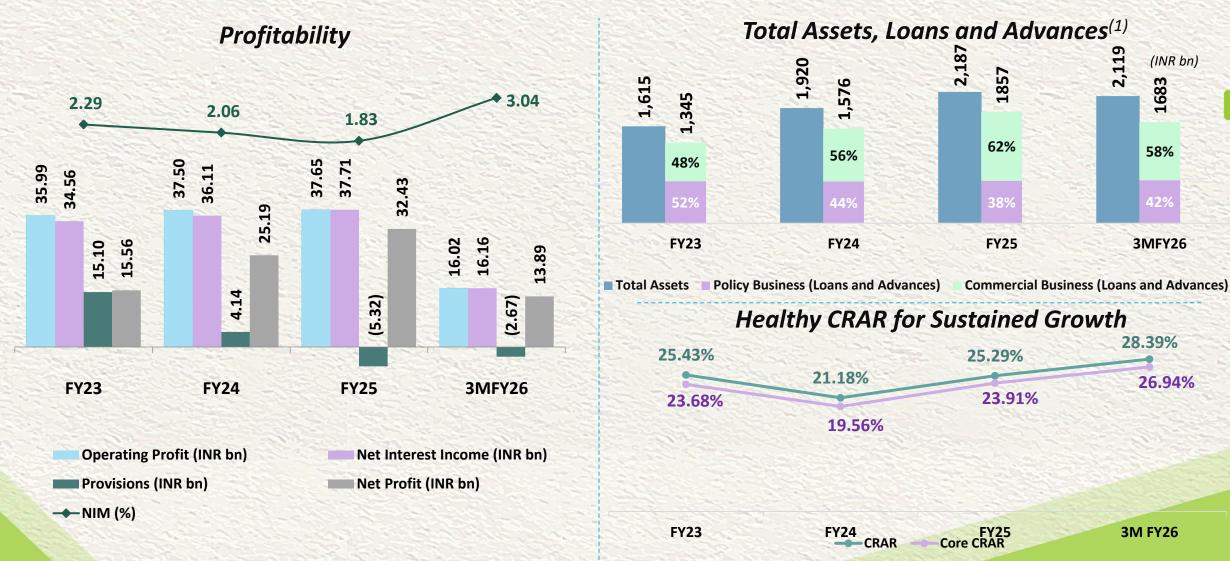


Current watchlist of ₹ 34.94 bn (2% of gross loans), of which non-funded portfolio is ₹ 13.91 bn (~39.82%)



Robust fundamentals

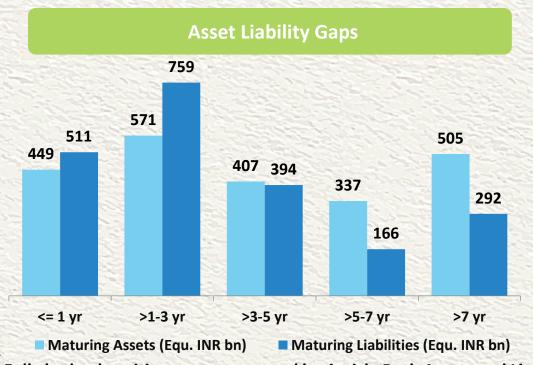


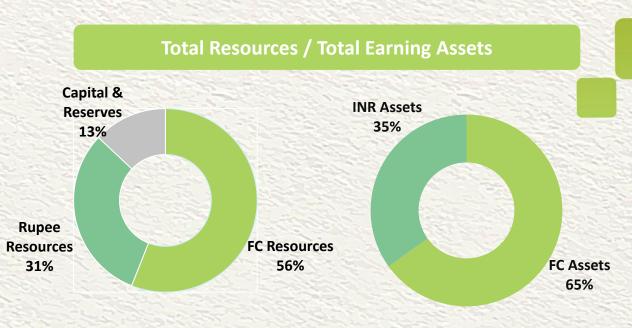


(1) Includes loans and advances to industrial concerns, scheduled banks, foreign governments and other financial institutions and bills of exchange and promissory notes discounted / rediscounted. Amounts stated are net of provisions for non-performing assets (NPAs).

Asset Liability Management







- ✓ Fully hedged position on currency and basis risk. Both Assets and Liabilities on benchmark rate basis.
- ✓ Exim Bank's quasi sovereign status enables issuance at benchmark rates.
- Open the debt markets for dollar and sustainability bond issuances in 2023 with its maiden benchmark-sized sustainability bond under the ESG Framework
- Debut 10-year 144A issuance in July 2016, the second 10-year 144A issuance in January 2018, the third 10-year 144A issuance in January 2020, fourth 10-year 144A issuance in January 2021, fifth 10-year sustainability bond 144A issuance in January 2023 and Sixth 10-year 144A issuance in January 2025 for USD 1 bn each under GMTN Program.
- ✓ Regular issuer in the International debt markets with 52 issuances since 2004 under the MTN including 4 Uridashi and 6 144A issuances. 5 Samurai issuances since February 2006 including the 2 tranches issued in September 2019.
- Issuances across currencies including USD, AUD, CHF, CNH, HKD, JPY, MXN, SGD, TRY, ZAR, EUR, BRL and GBP

Commitment towards Sustainable Practices (1/3)



Procedure for Social and Environment Management System 2009

ESG Policy set up in 2016

Set up ESG Framework and revised ESG Policy annually since FY 2022

Raised Green/Sustainability
Bonds since 2023

ESG Framework

- During FY 2022, the Bank set up an ESG Framework to facilitate issuance of Green, Social or Sustainable Bonds / Loans.
- Second Party Opinion (SPO) Provider Sustainalytics confirmed the Framework is 'Credible and Impactful'; and the Bank is well-positioned to address common environmental and social risks associated with projects.
- Framework aligned with ICMA / LMA Principles Sustainability Bond Guidelines 2021 (SBG), Green Bond Principles 2021 (GBP), Social Bond Principles 2021 (SBP), Green Loan Principles 2021 (GLP), and Social Loan Principles 2021 (SLP).

Eligibility criteria in 6 green and 4 social areas



Renewable Energy



Sustainable Water and Wastewater Management



Pollution Prevention and Control



Clean Transportation



Green Buildings











Commitment towards Sustainable Practices (2/3)



Procedure for Social and Environment Management System 2009

ESG Policy set up in 2016

Set up ESG Framework and revised ESG Policy annually since FY 2022

Raised Green/Sustainability
Bonds since 2023

ESG Policy

- The Bank strengthened its Board-approved ESG Policy 'Environment, Social and Governance Policy of the Bank for Sustainable Development / Responsible Financing' in FY 2024.
- Revised ESG Policy is broad-based with a wider coverage. The Policy integrates the Bank's credit appraisal process with an ESG risk assessment.
- ESG Policy is now more comprehensive and effective covering, but not limited to, ESG Risk Assessment through the risk models; ESG Risk Parameters; Climate Risk and Sustainable Finance; Process flow; and ESG related disclosure

Sustainable Finance Committee

- The Bank has set up a Sustainable Finance Committee (SFC), with members representing the Bank's operating, compliance, and legal groups.
- Role of SFC includes screening every proposal and categorise into High, Moderate and Low risk, which is included in the Appraisal Memorandum.

Sustainable Finance Programme

 Recently introduced Sustainable Finance Programme (SFP) to finance green, transition, social and sustainability linked investments of eligible borrowers

Commitment towards Sustainable Practices (3/3)



Green/ Sustainable Bonds

- Successfully issued Green/ Sustainable Bonds aggregating ~USD 1.5 bn under the Bank's ESG Framework
 - FY 2024 Two Sustainable Bonds aggregating USD 200 mn in September 2023; and first Green Floating Rate Notes (USD 150 mn) in March 2024
 - FY 2025 Two Sustainable Bonds aggregating USD 150 mn in February 2025
- External Post Issuance Review stating that all reviewed projects comply with the 'Use of Proceeds' criteria and are consistent with the commitments described in the Bank's ESG Framework.
- Won the 'Best Sustainability Bond' award at the prestigious 'Asset 'Triple A Awards 2024 - South Asia, India' for the Benchmark 10-year Sustainability Bond.

Proceeds aligned to categories set out in the Bank's ESG Framework, broadly including 1. Access to **Essential** 5. Sustainable Services and Water and **Basic** Wastewater Infrastructure Management 2. Affordable 4. Renewable Housing **Energy** 3. Clean **Transportation**

Exim Bank – Board of Directors





Sudhakar Dalela Secretary (Economic Relations), Ministry of External Affairs



Arnab Kumar Chowdhury Executive Director, RBI



Rajneesh Karnatak

Managing Director and CEO, Bank of India



Himani Pande

Additional Secretary, Department for Promotion of Industry and Internal Trade, Ministry Of Commerce and Industry



Rakesh Sharma
Managing Director and CEO, IDBI Bank



Harsha Bangari Managing Director



Siddharth Mahajan

Joint Secretary, Department of Commerce,

Ministry of Commerce and Industry



Sristiraj Ambastha
Chairman-cum- Managing Director, ECGC Ltd.



Tarun Sharma
Deputy Managing Director



Aparna Bhatia
Adviser, Department of Economic Affairs,
Ministry of Finance



Challa Sreenivasulu Setty
Chairman, State Bank of India



Deepali Agrawal
Deputy Managing Director



Abhijit Phukon Economic Adviser Department of Financial Services, Ministry of Finance



Ashwani Kumar

Managing Director and CEO, UCO Bank

Directors representing Ministries of Finance, Commerce and Industry, and External Affairs

Directors representing major Indian Public Sector Banks

Director representing regulator - RBI

Whole Time Directors

Director representing India's Export Credit Insurance Company



Appendix

Financial Highlights



Balance Sheet

| (Figures in INR mn) | FY23 | FY24 | FY25 | 3MFY26 |
|---|-----------|-----------|-----------|-----------|
| Cash and Bank Balance | 25,220 | 84,289 | 70,155 | 135,334 |
| Investments | 123,109 | 166,235 | 160,113 | 180,014 |
| Loans and Advances ⁽¹⁾ | 1,345,234 | 1,576,023 | 1,857,391 | 1,683,258 |
| Fixed Assets | 3,747 | 3,638 | 3,403 | 3,307 |
| Other Assets | 117,359 | 89,330 | 96,314 | 117,499 |
| Total Assets | 1,614,669 | 1,919,515 | 2,187,376 | 2,119,412 |
| Paid up Capital & Reserves ⁽²⁾ | 206,276 | 228,943 | 258,124 | 258,124 |
| Deposits | 1,526 | 1,134 | 903 | 904 |
| Notes, Bonds and Debentures | 915,330 | 912,355 | 1,115,794 | 1,052,792 |
| Borrowings | 367,376 | 632,618 | 675,112 | 635,114 |
| Profit and Loss Account | 1,558 | 2,520 | 3,250 | 13,892 |
| Other Liabilities & Provisions | 122,603 | 141,945 | 134,193 | 158,586 |
| Total Liabilities | 1,614,669 | 1,919,515 | 2,187,376 | 2,119,412 |

Note: (1) Includes loans and advances to industrial concerns, scheduled banks, foreign governments and other financial institutions and bills of exchange and promissory notes discounted / rediscounted. Amounts stated are net of provisions for non-performing assets (NPAs); (2) Includes paid-up capital and reserves.

Financial Highlights



Profit and Loss Summary

| (Figures in INR mn) | FY23 | FY24 | FY25 | 3MFY26 |
|----------------------------------|---------|---------|---------|---------|
| Interest Earned | 109,395 | 149,024 | 183,255 | 54,351 |
| Interest Expended | 74,832 | 112,919 | 145,547 | 38,190 |
| Net Interest Income | 34,563 | 36,105 | 37,708 | 16,161 |
| Non-Interest Income | 5,483 | 5,602 | 5,501 | 1,164 |
| Non-Interest Expense | 4,054 | 4,206 | 5,560 | 1,309 |
| Net Non-Interest Income | 1,429 | 1,396 | (59) | (145) |
| Operating Profit | 35,992 | 37,501 | 37,649 | 16,016 |
| Provisions and Contingencies | 15,101 | 4,136 | (5,324) | (2,674) |
| Profit / (Loss) Before Tax (PBT) | 20,891 | 33,365 | 42,973 | 18,690 |
| Tax (Net of Deferred Tax) | 5,332 | 8,179 | 10,541 | 4,798 |
| Profit / (Loss) after Tax (PAT) | 15,559 | 25,186 | 32,432 | 13,892 |

Financial Highlights



| | Key Ratios | | | |
|---------------------|------------|--------|--------|--------|
| | FY23 | FY24 | FY25 | 3MFY26 |
| Net Interest Margin | 2.29% | 2.06% | 1.83% | 3.04% |
| Gross NPA | 4.09% | 1.94% | 1.71% | 1.87% |
| Net NPA | 0.71% | 0.29% | 0.14% | 0.36% |
| ROAA | 1.04% | 1.47% | 1.61% | 2.58% |
| ROAE | 9.78% | 15.83% | 20.39% | 34.93% |
| CRAR | 25.43% | 21.18% | 25.29% | 28.39% |

23.68%

6.52%

1.15%

95%

19.56%

0.15%

0.28%

97%

23.91%

0.27%

(0.31)%

98%

Core CRAR

Credit Cost

Slippage Ratio

Provision Coverage Ratio

26.94%

0.003%

(0.65)%

96%

Insolvency and Bankruptcy Code: Faster NPA resolution

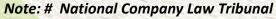


Exim's Loan Accounts under Exposure to NCLT #(1)

₹ bn Outstanding Provision **Net Book Expected** (%) **Amount** Value Recovery (A) Exim Loans admitted/ 4.42 100% 1.09 (B) Guarantors 100% 2.44 1.90 for Exim Loans^[1] 6.86 100% 2.99

Non-Performing Assets

| Lending Programme | % of Total NPAs | % of Gross Loans |
|-----------------------------|--------------------|---------------------|
| Export Finance* | 69.89% | 1.30% |
| Term Loan to Exporters** | 9.40% | 0.18% |
| Overseas Investment Finance | 15.81% | 0.29% |
| Import Finance | 4.90% | 0.09% |
| Export Facilitation | | |
| Total | 100% | 1.86% |



referred

Total

[1] Corporate under NCLT which are Guarantor to the Loans extended by Exim Bank.



^{*} includes Buyer's Credit, Deemed exports, EPCDF and PPSC etc.

^{**} includes Export Oriented Units (EOUs)

Issuances in International Debt Markets

• USD 400 mn

Reg-S

Reg-S (Formosa)

• USD 1 bn 144A /

FY 2017-18

FY 2018-19



- USD 250 mn Reg-S
- JPY 5.6 bn Reg-S
- JPY 23 bn Samurai
- JPY 26 bn Samurai
- USD 50 mn Reg-S • JPY 24 bn Reg-S
- USD 150 mn Reg-S
- USD 300 mn Reg-S

- AUD 200 mn Reg-
 - JPY 11.27 bn + MXN 286.10 mn + TRY 59.60 mn Reg-S (Uridashi)
 - JPY 15 bn Reg-S (Uridashi)

- USD 500 mn Reg-
- CNH 300 mn Reg-S
- CNH 300 mn Reg-S
- AUD 164.50 mn + USD 42.80 mn Reg-S (Uridashi)
- USD 500 mn Reg-S

FY 2015-16

- JPY 32 bn Samurai
 - USD 50 mn **Mekong Region** Development **Bonds**
 - USD 1 bn 144A / **Reg-S**

FY 2019-20

FY 2020-21

- CNH 500 mn Reg
- HKD 435 mn Reg S

FY 2021-22

FY 2022-23

Sustainability

• USD 1 bn

- USD 150 mn **Green FRN Bond Reg-S**
- USD 150 mn **Sustainability Bond Reg-S**
- USD 50 mn Sustainability **Bond**

Upto March 2010



FY 2010-11

- USD 200 mn Reg-S
- JPY 15 bn Reg-S
- JPY 20 bn Samurai
- USD 110 mn Reg-S

FY 2011-12

• CHF 190 mn

Reg-S



FY 2012-13

- AUD 39 mn + JPY 2.90 bn + **ZAR 370 mn** Reg-s (Uridashi)
- USD 500 mn **Reg-S**
- SGD 250 mn Reg-S
- USD 750 mn Reg-S

FY 2013-14



- FY 2014-15

- USD 500 mn Reg-
- S
- JPY 20 bn Samurai
- USD 500 mn Reg-

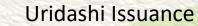
- FY 2016-17
- USD 1 bn 144A / **Reg-S**
- USD 500 mn Reg-S
- USD 1 bn 144A / **Reg-S**
- **Bond 144A / Reg-S**
 - ~USD 100 mn Sustainability **Bond Reg-S**

FY 2023-24



- FY 2024-25
- USD 1 bn 144A / Reg-S
- USD 150 mn Sustainability **BRL Bond**

Samurai Issuance





144A Issuance



Mission

Facilitate Indian trade and investment, and support partner countries' development priorities as a financially, socially and environmentally responsible institution.

Vision

Globalisation of Indian businesses and empowering growth of partner countries.

THANK YOU