

Minutes of Pre-PQ Meeting

Project: Construction of Drinking Water and Sanitation Infrastructure in Upper Guinea and Forest Guinea in the Republic of Guinea
Date: December 17, 2025

Exim Bank has invited applications for Prequalification of Consultants for preparation of Detailed Project Report (DPR) and / or for Project Management Consultant (PMC) vide reference. no. GOILOC-284/EBID(Guinea)/CS-68 dated November 21, 2025, for “Construction of Drinking Water and Sanitation Infrastructure in Upper Guinea and Forest Guinea, in the Republic of Guinea”. In accordance with the conditions outlined in the PQ document, Exim Bank conducted a Pre-PQ meeting for the project on December 17, 2025, at 15:00 hours.

Project Brief:

The project aims for construction of Drinking Water and Sanitation Infrastructure in Upper Guinea and Forest Guinea regions of the Republic of Guinea (the “**Project**”), The total cost of the project is USD 36.91 mn. The project comprises the following key components:

- **Construction of Boreholes:** Development of 150 boreholes equipped with manual pumps, in alignment with Guinea’s policy on the maintenance and standardization of manual pump systems.
- **Installation of Drinking Water Supply Systems:** Implementation of 100 solar-powered or hybrid (solar-diesel) drinking water supply systems. Each system will serve predefined connection points and include 10 standpipes, each fitted with two taps, to ensure widespread community access.
- **Sanitation Infrastructure:** Construction of 250 public lavatories in beneficiary communities, adopting the Community-Led Total Sanitation (CLTS) approach to promote improved hygiene and sanitation practices.

Queries from prospective Applicants:

The queries received by Exim Bank along with the response to the queries is at ***Annexure-I.***

The list of queries along with Exim Bank's response is as under:

Sr. No.	Clause	Query / Clarification / Modification Sought	Exim Response
1	Clause 1.1.4	<p>The Authority intends to undertake the Project through award of contract on lump-sum basis by way of a competitive bidding Process amongst the Prequalified Applicants (the "Bidding" or "Bidding Process"). The bidder selected through such Bidding Process (the "Consultant") shall be responsible for providing consultancy Services under the Project, including remedying any defects in services.</p> <p>Kindly clarify the Lot 1 & Lot 2 will be time based contract / man month based contract OR lumpsum contract.</p>	<p>The award of contract shall be on lump-sum basis separately for each lot. Further it is clarified that the contract for Lot 2 shall be conditional and will be included and effective only after the preparation of the studies (DPR) and its approval by the Project Authority and the Government of India.</p>
2	Clause 2.10.1	<p>Lot 1: Experience in preparing a DPR for a Water Transmission and Distribution project in India</p> <p>Lot 2: Experience as Project Management Consultant / Lender's Engineer / Owner's Engineer / Authority Engineer for a Water Transmission and Distribution Project in India</p> <p>In order to qualify for both the lots, the Applicant shall meet the General Experience for each lot separately?</p>	<p>Yes, In order to qualify for both the lots, the Applicant shall meet the General Experience requirements for each lot separately.</p>
3		<p>We have observed that certain eligibility conditions, particularly related to project in India may restrict participation of otherwise capable and technically competent international consultants.</p> <p>We humbly request for consideration of suitable flexibility in criteria as follows:</p>	<p>Under the General Experience criteria (Clause 2.10.1), applicants are required to submit details of projects executed in India. Projects executed outside India shall not be considered for evaluation under this Clause.</p> <p>However, the clause relating to Specific Experience is open to both domestic and</p>

		<p>Lot 1: Experience in preparing a DPR for a Water Transmission and Distribution project in India / Outside India.</p> <p>Lot 2: Experience as Project Management Consultant / Lender's Engineer / Owner's Engineer / Authority Engineer for a Water Transmission and Distribution Project in India / Outside India.</p>	<p>international projects, and projects outside India shall also be considered for evaluation under Specific Experience clause.</p>
4	<p>Specific experience Clause 2.11.1(a)</p>	<p>For lot 2, similar contracts mean contracts in the water transmission and distribution sector. In order to qualify for both the lots, the Applicant shall meet the Specific Experience for each lot separately.</p> <p>We understand that this criterion shall be qualify by the JV/Consortium jointly. For your clarification / confirmation.</p>	<p>Please be guided by the clause nos. 2.11.3 and 2.11.4 of the PQ document, which inter alia, provided that:</p> <p>In case of JV, each member of JV shall demonstrate experience of at least one completed contract of value not less than 50% of the value indicated under Option I in clause 2.11.1 a.</p>
5	<p>Clause 4.3.4</p>	<p>For evaluation of General Experience and Specific Experience criteria in accordance with Clause 2.10 [General Experience] and Clause 2.11 [Specific Experience] respectively, the following shall apply: a. Only the qualifications of the Applicant, in the capacity as prime consultant / member of JV, to the project employer, shall be considered. In particular, the qualifications of parent or subsidiary or any other affiliated company of the Applicant, who is not member of the JV, unless otherwise permitted in this Application Document, shall not be considered.</p> <p>We understand that Technical & Financial Credentials of parent company are also considered for qualification.</p> <p>We humbly request to allow the Technical & Financial Credentials of parent company are considered for qualification. For your clarification / confirmation.</p>	<p>The experience of parent / subsidiary shall not be considered for evaluation. No changes are envisaged at this stage.</p>

6	Clause D: Other information	<p>The Prequalification is being conducted in two Lots as specified above. The contract for Lot 2 will be a conditional and will be included in the LOC and will only be effective after the preparation of the studies (DPR) and their approval by the Project Authority and the Government of India.</p> <p>Kindly clarify Lot 1 & Lot 2 will be awarded to two different bidders OR common/single bidder is also eligible to be awarded for Lot 1 & Lot 2 together.</p>	<p>Lot 1 & Lot 2 can be awarded to either to a single bidder or to two different bidders based on the outcome of the prequalification.</p> <p>Further, it is clarified that the contract for Lot 2 shall be conditional and will be included and effective only after the preparation of the studies (DPR) and its approval by the Project Authority and the Government of India.</p>
7	Addendum to PQ Amendment Date: December 12, 2025	<p>Due to festive & holidays season like Christmas and New Year, most of the staff are unavailable, we request the PQ submission date may kindly be extended by 2 weeks from the last date of submission i.e. from December 29, 2025 to 15th January 2026.</p>	<p>Please be guided by the PQ Document. No extension in dates is envisaged at this stage. Any extension in the date shall be notified by way of an Addendum.</p>
