

BANKING OPERATIONS SYLLABUS
(DEPUTY MANAGERS AND MANAGEMENT TRAINEES)

SYLLABUS

1. Annual Reports – Balance Sheet; Profit & Loss Account; Statement of Cash Flows; Financial Ratios; etc.
2. Financial Projections – Projected Balance Sheet; Profit & Loss Account; Statement of Cash Flows; BEP, Time Value of Money, NPV, IRR, DSCR, ICR; Sensitivity Analysis, etc.
3. Financial Management & Forex Markets – ECBs; Interest Rate Benchmarks, including new alternatives; Accounting Standards – Indian (Indian GAAP and IND AS) and Global; Equity & Bond Pricing; Derivatives – Swap, Options, Forwards, Futures; FC/INR Resource Raising, etc.
4. Trade Finance - Letters of Credit, Bank Guarantees, Supplier's Credit & Buyer's Credit, UCPDC 600, URDG, etc.
5. KYC & Compliance – CIBIL, CRILC, CFR, FATF, OFAC, SDN, AML/CFT, CEIB, FATCA, etc.
6. Stressed Accounts, NPA & Recovery Process – RBI Master Circulars; IRAC Norms; SARFAESI, IBC, Recent Initiatives / Actions taken by the Government & the RBI, etc.
7. Risks Management & Audit – Types of Risks, Evaluation and Mitigation of Risks, Basel III Norms, etc.
8. Indian & Global Economy - India's International Trade & Services; Top Export & Import Sectors; Industry Analysis; Trade Agreements, etc.
9. Indian Financial System – Reserve Bank of India; SEBI; Export Credit Agencies; DFIs; Banks – Public, Private & Foreign; Financial SEZs, etc.
10. Taxation - Direct and Indirect Taxation, applicable to Financial Transactions; key International Taxation aspects, etc.
11. Legal and Regulatory Framework - Indian Contract Act, Company Law (aspects related to AOA & MOA), Security Creation, Registration of Charges, FEMA, ODI Guidelines, etc.
