

Minutes of Pre-PQ Meeting

Project: Stung Sva Hab Water Resources Development Project, Cambodia.

Date: February 12, 2025

Exim Bank has invited applications for Prequalification of Engineering Procurement Construction (EPC) Contractor vide Reference. no. GOILOC-202(P-1)/Cambodia/EPC-99 dated February 03, 2025, for “Stung Sva Hab Water Resources Development Project, Cambodia”.

In accordance with the conditions outlined in the PQ document, Exim Bank conducted a Pre-PQ meeting for the project on February 12, 2025, at 16:00 hours.

The prospective applicants submitted their queries on PQ document via email and also raised additional questions during the meeting. Exim Bank addressed these queries and provided suitable responses during the meeting. The list of queries, along with Exim Bank's responses, is at *Annexure-I*.

It may be noted that in case of discrepancy between the clarifications provided herein and the PQ document, the terms of the PQ document shall prevail. Change in the PQ document, if any, shall be done solely by way of Addendum to the Document. Any clarification provided herein should not be construed as an Amendment / Addendum to the PQ document.

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Pre-Qualification for Engineering Procurement Construction (EPC) Contractor

Stung Sva Hab Water Resources Development Project in Cambodia

Pre-PQ Meeting Discussions

Project: Stung Sva Hab Water Resources Development Project, Cambodia.

Date: February 12, 2025

Exim Bank has invited applications for Prequalification of Engineering Procurement Construction (EPC) Contractor vide reference. no. GOILOC-202(P-1)/Cambodia/EPC/99 dated February 03, 2025, for “Stung Sva Hab Water Resources Development Project, Cambodia”. In accordance with the conditions outlined in the PQ document, Exim Bank is conducting Pre-PQ meeting for the project on February 12, 2025, at 16:00 hours.

Project Brief:

The project broadly envisages the construction of Dam including a spillway, hydro mechanical works and other miscellaneous works. Command area development works does not form part of the works in current phase. The project work would also include preliminary works like construction of approach roads, project colony and a diesel operated power-house for construction power and project colony. Technical Parameters of the Project are as follows:

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Sr. No.	Particulars	
1.	Location	Phnom Sruoch & Srae Ambel District. Nearest Towns being Chambak and Krang Chek
2.	River	Stung Sva Hab
3.	Catchment area up to dam site	184 km ²
4.	Gross Storage	153.41 MCM
5.	Submergence Area	16.46 Km ²
6.	DAM Type	Concrete Face Rockfill Dam (CFRD)
7.	Length	872 m
8.	Height of Dam (from average river bed level)	36 m
9.	Width of Dam at Top	6 m
10	Power Generation Potential	550 kW

The queries received by Exim Bank along with the response to the queries is at *Annexure-I*.

Pre-Qualification for Engineering Procurement Construction (EPC) Contractor for Stung Sva Hab Water Resources Development Project in Cambodia

Pre-PQ Meeting Date: February 12, 2025

The Pre-PQ meeting for the Stung Sva Hab Water Resource Development Project was conducted by Exim Bank on February 12, 2025. The list of queries along with the clarifications provided thereof is as under.

It may be noted that in case of discrepancy between the clarifications provided herein and the PQ document, the terms of the PQ document shall prevail. Change in the PQ document, if any, shall be done solely by way of Addendum to the Document. Any clarification provided herein should not be construed as an Amendment / Addendum to the PQ document.

Sr. No.	Clause	Clarification / Modification Sought	Response
1.	Part-II: Instructions to Applicants (ITA) Clause 2.9 Financial Status and Capacity 2.9.3 In case of JV, the following shall apply for meeting the above requirement: i) Each JV member shall meet the requirement under Paragraph 2.9.1(a) and 2.9.1(b), ii) For condition under Paragraph 2.9.1(c) and 2.9.1(d) above, each member shall meet at least 25%, lead member shall meet at least 40% and all members together shall meet 100% of the requirement.;	For the design and Project Management Partner of JV, the requirement should be specified as 5% of the Financial Eligibility to recognize the unique nature of Design and Project Management Companies.	Please be guided by the PQ Document. No change in the condition is envisaged at this stage.

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2.	<p>Part-II: Instructions to Applicants (ITA)</p> <p>Clause 2.11.1 and 2.12.1.(a) Sector for General and Specific Experience</p> <p>Construction of Concrete or Rockfill or Concrete Face Rockfill Dam / Barrages</p>	<p>In India, there are hardly One or Two rockfill Dam constructed in last 10 years, so we request you to amend the qualification with Earthen Embankment (instead of Rockfill) and M-1 concrete as per qualification criteria.</p>	<p>The eligibility condition matches with the project requirement and hence, it is not envisaged to be modified at this stage.</p>
3.	<p>Part-II: Instructions to Applicants (ITA)</p> <p>Clause 4.3 Evaluation of application</p> <p>4.3.4.b The qualification and experience of the Applicant for execution of contracts in- house or for a parent / promoter / subsidiary / group concerns or for Special Purpose Vehicles (SPVs), set up by the Applicant or its group companies, shall not be considered.</p>	<p>Whether Parent/Holding Company can use the experience of Subsidiary Company.</p>	<p>Please be guided by the PQ Document.</p>
4.	<p>Part-II: Instructions to Applicants (ITA)</p> <p>Clause 2.11 General Experience and 2.12 Specific experience</p> <p>2.11.1 The Applicant shall have experience in execution of (a) Design Engineering and Construction contracts; or (b) EPC contracts; as specified in the AITA in the role of prime contractor or JV member to the main client, in India that has been satisfactorily completed during the period as specified in AITA.</p>	<p>Will More than 80% Completed work (Physically & Financially Both) be considered?</p>	<p>Substantially completed contracts shall not be considered for evaluation. Only the contracts which have been fully completed shall be considered for evaluation.</p>

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	2.12.1 The Applicant shall demonstrate following experience by way of contracts completed during the period as specified in the AITA.		
5.	<p>Part-II: Instructions to Applicants (ITA)</p> <p>Clause 2.11 General Experience</p> <p>2.11.1 The Applicant shall have experience in execution of (a) Design Engineering and Construction contracts; or (b) EPC contracts as specified in the AITA [...] during the period as specified in AITA.</p>	<p>The clause maybe modified as follows:</p> <p>2.11.1 The Applicant shall have experience in execution of (a) Design Engineering and Construction contracts; or (b) EPC contracts; or (c) Item Rate Contracts as specified in the AITA [...] during the period as specified in AITA.</p>	<p>Please be guided by the PQ Document. No change in the condition is envisaged at this stage.</p>
6.	<p>Part-II: Instructions to Applicants (ITA)</p> <p>Clause 2.11 General Experience</p> <p>2.11.2 In case of JV, the conditions under this clause 2.11 shall apply to each member of the JV.</p>	<p>May we request you for your kind consideration to amend as “jointly by both the parties of JV” in place of Each JV party to meet the specified criteria.</p>	<p>Please be guided by the PQ Document. No change in the condition is envisaged at this stage.</p>

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7.	<p>Part-II: Instructions to Applicants (ITA) and Part-III Appendix to ITA</p> <p>ITA Clause 2.12 Specific Experience</p> <p>2.12.1 (a) Experience in executing at least the number and value of similar (a) Design Engineering and Construction contracts; or (b) EPC contracts [...] during the period specified above.</p> <p>AITA Clause 2.12.1 (a) Specific Experience</p> <p>At least the number and value of EPC / designing and construction contract of Concrete or Rockfill or Concrete Face Rockfill Dam / Barrages as mentioned below:</p>	<p>2.11.1 The Applicant shall have experience in execution of (a) Design Engineering and Construction contracts; or (b) EPC contracts; or (c) Item Rate Contracts as specified in the AITA [...] during the period as specified in AITA.</p> <p>At least the number and value of EPC / designing and construction contract / Item Rate Contract of Concrete or Rockfill or Concrete Face Rockfill Dam / Barrages as mentioned below:</p>	<p>Please be guided by the PQ Document. No change in the condition is envisaged at this stage.</p>
8.	<p>Part-III Appendix to ITA</p> <p>Clause 2.12.1(a) Specific Experience</p> <p>Criteria 1: Project Size Embankment (cum) and Concrete Quantity (cum)</p>	<p>We request to consider experience of Earth Work for water and wastewater Projects also.</p>	<p>The proposed change does not reflect the nature of work to be undertaken. No change in the condition is envisaged at this stage.</p>
9.	<p>Part-III Appendix to ITA</p> <p>Clause 2.12 Specific Experience</p>	<p>We request to consider concrete and earthwork water and wastewater projects under specific experience also.</p>	<p>The proposed change does not reflect the nature of work to be undertaken. No change in the condition is envisaged at this stage.</p>

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	2.12.1 (a) For the purpose of ascertaining the specific experience: a. Embankment (cum) shall mean the volume of rockfill in dams in cubic meters; and		
10.	Part-III Appendix to ITA Clause 2.12.1 (a) Specific Experience	We request you to consider Command area as a criterion for evaluation under Clause 2.12 Specific Experience.	Please be guided by the PQ Document. No change in the condition is envisaged at this stage.
11.	Part-II Instructions to Applicants (ITA) Clause 2.12 Specific Experience 2.12.2 In addition to the above requirements stipulated in clause 2.12.1 a. above, in case of JV, each member of JV shall demonstrate experience of at least one completed contract of value not less than 50% of the value indicated under Option I in clause 2.12.1 a. above. For meeting the requirements stipulated in clause 2.12.1 b., the Specific Experience of all the Members of JV on a cumulative basis would be considered.	The condition for each JV Member to demonstrate experience in of at least one completed contract of value not less than 50% of the value indicated under Option I, may be reduced to 25%.	Please be guided by the PQ Document. No change in the condition is envisaged at this stage.
