

INVITATION OF APPLICATION FOR PREQUALIFICATION

**LOT 1: CONSULTANTS FOR
PREPARATION OF DETAILED PROJECT
REPORT (DPR)**

AND

**LOT 2: PROJECT MANAGEMENT
CONSULTANTS (PMC)**

**CONSTRUCTION OF DRINKING WATER
SUPPLY SYSTEMS FOR THE TOWNS OF
BEYLA, KOUBIA AND FRIA, IN THE REPUBLIC
OF GUINEA**

**Reference No
GOILOC-284(P-14)/EBID(Guinea)/CS-66**

Date: June 4, 2025

Funded by:

Export-Import Bank of India



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INVITATION FOR PREQUALIFICATION**PQ No. GOILOC-284(P-14)/EBID(Guinea)/CS-66****Dated: June 4, 2025****Prequalification of Consultants for Water Supply Systems in Towns of Beyla, Koubia, and Fria**

1. The Export-Import Bank of India [hereafter “Exim Bank”, or the “Bank”], on behalf of the Government of India (“GOI”), extends from time-to-time, concessional credit facilities under the Indian Development and Economic Assistance Scheme (IDEAS) to overseas governments / their nominated agencies in developing countries for financing projects involving procurement of goods, works, consultancy and non-consultancy services to be contracted to Indian entities.
2. The Lines of Credit (LOCs) are governed by the Guidelines issued by the GOI from time-to-time. As per the extant guidelines issued vide letter F.No. 5/7/2019-IDEAS dated March 31, 2022, Exim Bank is required to carry out a prequalification exercise and provide a list of prequalified applicants to the Borrower for invitation of bids through a competitive bidding process, for specific contract packages under the project(s) financed by the LOCs.
3. In pursuance to the above, Exim Bank invites Applications from eligible Indian entities for prequalification of consultant for preparation of Detailed Project Report (DPR) and/ or for Project Management Consultant (PMC) for the captioned project.
4. The Application Document is available for download on Exim Bank’s Website. The Application Document can be accessed through the following link:
<https://www.eximbankindia.in/lines-of-credit-tenders.aspx>
5. The Applications shall be accepted in an online form in accordance with the provisions and terms and conditions contained herein this Application Document. Application through any other mode shall not be entertained.
6. Last date for submission of Application is July 4, 2025, 15:00 hours.

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SUMMARY OF CONTENT

Part-I: Scope of Consultancy Services

This Part includes a summary of the prospective project, scope of the services and assignment to be undertaken for which this prequalification process is being conducted.

Part-II: Instructions to Applicants (ITA)

This part provides relevant information to help the Applicants in preparation of Applications in accordance with the Application Document. Information is also provided on the submission, opening and evaluation of Applications. This part also specifies the criteria for prequalification of Applicants.

Part-III: Appendix to Instructions to Applicants (AITA)

This part includes provisions specific to each Project for which the Applications are invited through the Application Document and supplements “Part-II: Instructions to Applicants (ITA)”.

Part-IV: Forms and Appendices

This Section includes the forms and formats of authorization, required documents to be submitted by the Applicant as a part of the Application.

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PART-I: SCOPE OF CONSULTANCY SERVICES

The Export-Import Bank of India has approved financing of a project to implement drinking water supply systems in the towns of Beyla, Koubia, and Fria in the Republic of Guinea through a Line of Credit extended to the ECOWAS Bank for Investment and Development (EBID). A part of the LOC shall be utilised for project involving Water Supply to Towns to Beyla, Koubia and Fria for which Exim Bank now seeks applications for prequalification from eligible Indian DPR and PMC consultants.

A.1 Project area

The project will be implemented in three (3) cities: Beyla, Koubia and Fria in the Republic of Guinea.

A.1.1 City of Beyla

Beyla is a prefecture located in the southeast of Forest Guinea, approximately 800 km from the capital, Conakry, and bordering Côte d'Ivoire. The city of Beyla is the administrative, commercial, and cultural center of the prefecture. The area's economic activities are based on agriculture, livestock farming, and trade. However, investments in services to the population such as drinking water supply, sanitation and electricity supply are not being made at the rate of population growth and urban development. Its population is estimated at 32,212 inhabitants, with a growth rate of 3% according to the National Institute of Statistics (INS).

The area has a dense hydrographic network with large and numerous rivers, especially towards the south. The prefecture of Beyla is part of the Guinea Forest region, which has an equatorial climate with a rainy season of 8 to 10 months. However, Beyla has a transitional climate between the forest type and the Sub - Sudanese tropical type. Annual rainfall is low but tends to decrease.

In the city center and rural areas, people get their drinking water from boreholes and artisanal wells using plastic containers. Boreholes and artisanal wells are scattered throughout the different districts and/or neighborhoods. Boreholes with a diameter of 150 mm are equipped with hand-powered pumps with water flow rates of 0.7-1.0 m³/h. Currently, there are 57 boreholes in the city center with depths varying between 70-80 m. Boreholes or water points are open to supply water at a fixed time every day.

A.1.2 City of Koubia

Koubia is a prefecture, located in Middle Guinea on the Fouta-Djalon plateau. The city of Koubia is on the crest of the watersheds of the Sougué and Koéla rivers, east of Labé. It is the administrative, commercial and cultural center of the prefecture of Koubia. The economic activities of Koubia mainly focus on small trade, the breeding of small ruminants (sheep and goats) and agriculture: fonio and rice are mainly grown in the rainy season and off-season crops, through irrigation, allow the production of vegetables grown in the Ouadis (potatoes, tomatoes, onions, etc.).

The town of Koubia is a prefectural center that is gradually being built. However, investments in public services such as drinking water supply, sanitation, and

electricity supply are not keeping pace with population growth and urban development. Its population is estimated at 21,889, with a growth rate of 2.2% according to the INS.

The area has groundwater and surface water resources. However, two (2) rivers close to the town of Koubia supply the town with water from surface water: the Sougué and the Koéla .

In the city center and rural areas, people obtain their drinking water from boreholes, river water, and artisanal wells. The 150 mm diameter boreholes are equipped with hand-powered pumps with water flow rates of 0.7-1.0 m³/h. Currently, there are 8 boreholes in the city center with depths varying between 40-90 m. The boreholes or water points are open to supply water from 1 p.m. to 6 p.m. every day.

For the purposes of the drinking water supply (“AEP”) study, the two urban districts (Koubia 1 and Koubia 2) and certain districts are taken into account, taking into account the evolution of the urban area with a view to 2040 .

A.1.3 City of Fria

Fria is located in the middle of Lower Guinea, in the administrative region of Boké. Located 160 km from Conakry, the city of Fria is the administrative, industrial, commercial, and cultural center of great importance in the country. The city of Fria has a population of approximately 61,582 inhabitants, with a growth rate of 3% according to the National Institute of Statistics and Economic Studies (INS).

Fria is home to the FRIGUIA company which was a French company financed by American private capital, established in 1957 with an annual production capacity of 700,000 tons of alumina, commissioned in April 1960. The town of Fria is well built and well planned because it was originally an industrial city born with the extraction of bauxite and its on-site transformation into alumina.

The town of Fria depends on three economic activities: (i) the alumina production industry; (ii) small and medium-sized enterprises (boilermaking workshops, carpentry, masonry, electricity, building and public works companies, various industrial subcontractors of the FRIGUIA factory); (iii) Trade; (iv) breeding of small ruminants (Sheep and Goats); and family farming and market gardening.

Furthermore, Fria, with its humid tropical climate, is characterized by two seasons clearly differentiated by their rainfall regime. The main rainy season is between August and September. The dry season runs from November to May, a period during which all the rivers dry up partially or completely. Temperatures are therefore influenced not only by the seasons, but especially by the winds, particularly the monsoon and the harmattan.

The water supply to the town of Fria began with the commissioning of the alumina production plant in April 1960. Water for residents of the urban neighborhoods that constitute the historic core of the city is still provided free of charge by the FRIGUIA company at the same time as the alumina refining is carried out. The water source

is the Konkouré River south of the city by direct intake. Part of the transported raw water is used for industrial production, and the other part is provided for urban residents after treatment. Given that the water supply service is provided free of charge by the alumina refining company, no statistics are available on the production and distribution of water drinkable.

A.2 Project Objective

This project is part of the Guinean Government's program aimed at improving the living conditions of the target populations by fully covering their drinking water needs by 2040. Furthermore, the project aims to create drinking water supply systems for the towns of Beyla, Fria and Koubia and is one of the priority projects of the Investment Master Plan of the Guinea Water Company (SEG). The specific objectives of the project are as under:

- (i) improve the living conditions of the populations of the towns concerned through the provision of reliable and sustainable drinking water supply services by 2033;
- (ii) Contribute to improving sanitary and hygiene conditions and reducing waterborne diseases;
- (iii) reduce the hardship associated with water fetching chores, which are carried out mainly by women and children;
- (iv) contribute to poverty reduction by strengthening the basic infrastructure necessary for the development of economic activities in the towns of Beyla, Fria and Koubia.

The results expected from the project are as under:

- (i) Continuous production and distribution of drinking water in sufficient quantity and at low cost in the centers of Beyla, Fria and Koubia;
- (ii) Improvement of the national drinking water coverage rate;
- (iii) Reduction in the rate of waterborne diseases;
- (iv) Improvement of daily consumption 50 liters/inhabitant/day for inland towns;
- (v) Job creation.

The completion of this project will contribute to meeting the water infrastructure needs of more than 94,250 people by 2033.

A.3 Intended Design and Construction Method

A.3.1 Industrial drinking water supply system using drilling

Given the availability of groundwater resources and the associated low treatment and transportation costs, the water supply to the towns of Beyla and Koubia will be provided by industrial drilling. For this water supply system the water pumped from boreholes is sent through a cast iron discharge pipe to the pumping and water treatment station. Drinking water production undergoes chlorine disinfection treatment if the iron and manganese content of the water is respectively less than 0.3 and 0.2 mg/l. If necessary, an appropriate treatment system will be put in place to obtain water of acceptable quality. The treated water is sent through a steel

discharge pipe to a reinforced concrete storage structure. Distribution to the service points, namely private connections and standpipes, will be by gravity through a PVC or HDPE distribution network. The pumping equipment is submersible electric pumps. Two energy sources have been adopted: the generator and the electrical power distribution network, if it exists. The works for establishing the Beyla and Koubia water supply system are as under:

- a. The drinking water system of the city of Beyla includes:
 - (i) catchment structures: seven (7) boreholes 80 m deep with an exploitable flow rate of at least 20 m³/h, powered by a 100 kVA generator and a backup generator and/or the EDG electrical energy network;
 - (ii) one (1) water pumping and treatment station, with a flow rate of 140 m³/h and a productivity of 100 m³/h ;
 - (iii) treated water transfer structures from the treatment plant to the storage structures: a network of cast iron water pipes with a total length of 9 km;
 - (iv) storage structures: two (2) reservoirs with a total capacity of 600 m³ of water; and
 - (v) distribution structures: 36 km of pipe network, 6 standpipe water fountains for public drinking and 1845 Private connections.

- b. The drinking water system of the city of Koubia includes:
 - (i) catchment structures: three (3) boreholes 80 m deep with an exploitable flow rate of at least 10 m³/h powered by a 20 kVA generator and a backup generator and/or the EDG electrical energy network;
 - (ii) one (1) water pumping and treatment station with a productivity, a flow rate of 30 m³/h and a productivity of 20 m³/h;
 - (iii) treated water transfer structures from the treatment plant to the storage reservoir: a network of cast iron water pipes with a total length of 1.4 km;
 - (iv) storage structures: one (1) reservoir with a total capacity of 100 m³ of water and
 - (v) distribution structures: 10.2 km of pipe network, 4 standpipe water fountains for public drinking and 324 private connections.

A.3.2 Drinking Water Supply System Via Intake Structure

Given the availability and proximity of surface water resources, the town of Fria will be supplied with water from a water intake on the Konkouré River. A run-of-river intake on the Konkouré River will be constructed. The water intake will be equipped with a concrete cross-weir and a lateral intake. Raw water from the intake is sent through a cast iron discharge pipe to the treatment plant. The latter, with a capacity of 5882 m³/day, will be equipped with a complete process (flocculation, settling, filtration and disinfection) with pumping for the treated water recovery. The treated water is sent through a cast iron and HDPE discharge pipe to reinforced concrete storage structures. Distribution to the service points, namely private connections and standpipes, will be carried out by gravity through an HDPE distribution network. The energy sources envisaged are the generator and the electrical power distribution network.

The AEP system of the city of Fria includes:

- (i) a catchment structure: an intake on the Konkouré River with a weir retention;
- (ii) a raw water transfer pipe from the intake to the treatment plant in Cast iron with a length of 100 m;
- (iii) one (1) water treatment plant with a productivity of a minimum capacity of 5882 m³/d; including the pumping station and the pumping of treated water;
- (iv) treated water transfer structures from the treatment plant to the storage reservoir: a network of cast iron and HDPE pipes with a length of 14.5 km;
- (v) five (5) storage tanks with a total capacity of 1750 m³ of water; and
- (vi) distribution structures: 115.5 km of pipe network, 17 standpipes and 8,466 private connections.

As part of this project, more in-depth studies of the aquifer potential through geophysical investigations and/or exploratory drilling are planned. These studies will be carried out as part of a detailed preliminary design (APD) study for each of the cities.

B] Scope of DPR and PMC Contract

B.1 Scope of DPR Contract (Lot 1)

Lot 1 shall mean the services for preparation of DPR and drafting the Tender Document for selection of the EPC, based on the Model Bidding Documents of Exim Bank. Preparation of DPR shall include (a) Preliminary Design Summary Document (APS); (b) Preliminary Design Detailed Document (APD); and (c) Environmental & Social Impact Studies (ESIS). Details are as under:

B.1.1 Preliminary Design Summary Document (APS)

The key services to be provided and components of the APS are as under:

- Data collection;
- Identification of the routes and sites for the installation of the works;
- Contact with the various authorities and interlocutors;
- Carrying out field surveys;
- Justification and validation of dimensions;
- The estimate of costs and the work program.

Field investigations (topographical and geotechnical) must be carried out by the consultant. These investigations will be targeted at planned or existing pipelines based on the following studies: :

- Topography:
 - Survey over a strips of 50-100 meters on the route of the pipeline,
 - A cross-section every 100 m, or with a significant break in slope
 - A survey of specific passages; roads, rivers, canals and gutters

- A survey of specific surrounding elements: roads, sidewalks, power lines, sanitation inspection points, telephone cables, optical fibers, etc.
- Geotechnics Investigation
 - 2 core drill holes over 5m per aerial passage site
 - 1 auger survey per km of pipe with soil characterization to a depth of 4 m
 - 1-2 mechanical strength tests (GTR or equivalent) by sampling
 - 20 aggression analyses (surveys) will be carried out to assess the potential impact of soil or groundwater on construction materials (chemical soil and water analyses, groundwater analyses and physical and geotechnical soil analyses).
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- Geophysical Investigation
 - Geophysical and reconnaissance investigations of drilling

The APS shall be prepared after on-site visits (layout, identification of constraints, connection points, service points). The key components of the APS shall be as under:

- A study report presenting the solution and the variants studied with the location of each solution and plots;
- Preliminary estimates for the works;
- The project plan for the recommended solutions including the following:
 - Plan views of the pipes at a scale of 1/10,000
 - Typical plans of the structures and their functional location 1/5,000
 - Estimation of the project cost and Bill of Quantities (BOQs)
 - Estimation of achievable Indian Content for the project

B.1.2 Detailed Preliminary Design Studies (APD)

The consultant will coordinate for collection of data and information required for the project and the Guinea Water Company will make available the data and information it has on each of the components pertaining to the project. .

The detailed preliminary design studies will be carried out on the basis of the solution chosen by SEG from the options provided in APS and the results of the Environmental and Social Impact Studies (ESIS).

a) Establishment report

For preparation of the APD, the Consultant shall submit to the SEG an establishment report, within 15 days of approval on the APS, summarizing all the activities to be undertaken by the consultant for preparation of the APD, in particular the following:

- The timetable or programme for each stage of the implementation of the Detailed Design
- The structure and components of the APD (plans and calculation notes)

- Estimated project cost including the list of items in the Estimated Quantity Quotation and the Unit Price Schedule (DQE/BPU).

Based on the approval / observations / comments of SEG, the Consultant will prepare the APD report. The establishment report in its provisional version will be shared with the BIDC (EBID).

b) Initiation of further investigations.

The Consultant will undertake, if necessary, additional investigations into soil quality (aggressiveness, pH, etc.). These investigations will be one-off investigations and not long-term follow-ups.

c) Dealer Surveys:

The consultant will meet with the various project stakeholders / beneficiaries to define:

- The method of carrying out work nearby
- Possible modes of diversion
- Associated costs for shifting of utilities, existing infrastructure, resettlements etc
- Favorable periods for possible cuts
- Prescriptions and constraints

d) Detailed Preliminary Design Studies:

Based on the results of the studies carried out, the Consultant will prepare the preliminary designs to be provided to EPC Contractor. Based on the preliminary estimates, the Consultant will draw up a confidential estimate and a descriptive price schedule for the work requirements, in consultation with SEG.

e) Contents of the Detailed Preliminary Project File

The detailed preliminary design file (APD) will include the following:

- The presentation and status of all the project work;
- Description of the basic project data and related constraints;
- The results of geotechnical studies, calculation of the soil working rate;
- The results of geophysical studies;
- The results of the soil aggressiveness study, the justification for the sizing of the structures;
- Description of the operation of the equipment with the characteristics, capacities and yields of the planned materials;
- The description, if applicable, of the nature and characteristics of the commands, controls and measurements;
- The presentation of all calculation notes justifying the construction hypotheses of the works and the operation of the equipment envisaged.

Preliminary measurements and estimate

A preliminary estimate of each work will be drawn up based on the plans. For

projects requiring a fixed price for execution, this preliminary estimate will be used to break down this price. The detailed confidential estimate of the works and equipment, taking care to justify the unit and fixed prices applied and to separate:

- The costs of further studies;
- Costs of supplies and work;
- The costs of civil engineering works and installation and assembly work;
- The costs of physical work;
- The costs of work relating to the application of environmental and social measures;
- The costs of technical site installations and the costs of their operation for the Company, for the Consultant and for the Delegated Project Owner;
- The distribution of responsibilities and the limits of each Participant (Consulting Engineer, Company, Project Owner, Beneficiaries).

The estimate will include the results of the environmental and social impact study, integrating the avoidance, mitigation, compensation and improvement measures resulting from the ESIA.

Plans file:

Based on the topographic surveys, detailed preliminary design plans for the works and installations will be drawn up. Plans, sections, elevations, detailed drawings, etc. will be drawn up :

Plan views of raw water and treated water transmission pipes.

These plans will include all the data required for the supply and installation of the pipelines. The overall plans will be provided on a large scale, and the implementation plans at 1/1000 will include the following information:

- natural terrain coasts ,
- pipe axes ,
- markers with their number and their dimension,
- angles and their values in degrees,
- distances (metric),
- existing roads and tracks,
- obstacles (crossing watercourses,)
- cuts justified by special points,
- installation of gate valves, pressure reducers (if necessary), suction cups, drains, plumbing, types of fittings, etc.
- Signaling the existence of underground electrical, internet or telephone networks.

Each specific point identified on the general plan will be recorded in a node notebook giving the diagram and the list of special parts required.

Longitudinal profile of raw water and treated water transmission pipes

The longitudinal profiles will be established at scales of 1/1000 for lengths and 1/100 for heights and will bear the following indications:

- details of the natural terrain,
- Project dimension (setting of the lower generator of the pipeline),
- water table average ,
- rocky horizons ,
- partial and cumulative distances ,
- Position of the longitudinal profile in relation to the overall plan,
- Indication of ramps, slopes and diameter,
- Change of direction with angle values,
- position of the works projected ,
- The characteristic obstacles with their altitude rating.

The longitudinal profiles will be accompanied by detailed plans of the typical structures (high points, low points) and specific structures (watercourse crossings). Before establishing the longitudinal profiles, the consultant will have to carry out surveys (preliminary missions) to gain a precise understanding of the subsoil footprint. This measure has the effect of avoiding significant deviations in the count of connecting parts during execution, due to the actual situation differing from the hypothesis established during the study.

Plans of the structures: raw water transport pipes, treated water, treatment & storage structures and distribution network.

The consultant will provide:

- A location plan at the proposed scale,
- A plan of the location of the works based on topographic surveys carried out at 1/1000 or 1/500,
- The guide plans of each work (plan views, sections, elevations, detailed drawings, etc.) as required at scales 1/100, 1/50, 1/20, 1/10 in order to allow a good understanding of the civil engineering and the equipment included in the work and to clearly define to the project owner and contractors the details of the work to be carried out, the supplies and equipment to be installed in each City,
- The construction plans will include, in particular, the information necessary for the execution of civil engineering work and the different classes of concrete.

The location plans will show the location of the markers installed on the ground and the axes of the structures will be measured in relation to these markers.

Plot development plans:

The consultant will provide the development plan for the plots of the planned works (raw water and treated water transport pipes, etc.) with an indication of:

- Asphalted or laterite roads,
- Pedestrian walkways,
- Green spaces,
- Natural bodies of water,
- Platforms,
- From the type of fence, vandal protection and execution details,
- Portals and fixing details

Typical plans

The consultant will provide standard plans for repetitive works on the project:

- Suction Cup Looks
- Drainage manholes
- Piping sights
- Valley crossings
- Railway crossings
- Crossings of asphalt roads
- IPN beam bridge
- Connections
- Trench

Distribution network plans

The consultant will provide the implementation plans of the distribution networks projected at a scale of 1/2000 indicating the reference of each node and the characteristics of the pipes on a suitable background plan.

Knot notebook

The consultant will provide a knot book detailing the type and number of corresponding parts.

f) Chronogram

A timetable for the execution of the various project activities indicating the periods of intervention of each party will be established by the consultant.

B.1.3 Environmental and Social Impact Study (ESIS) and a Resettlement Action Plan (RAP)

The general objective of the mission is to carry out a separate Environmental and Social Impact Assessment (ESIA) and Resettlement Action Plan (RAP) for each of the towns (Beyla, Koubia and Fria) affected by this project with a view to establishing appropriate improvement, mitigation and/or compensation measures for impacts likely to occur during the execution of these works in accordance with the environmental regulations in Guinea and in compliance with international standards.

B.1.3.1 Environmental and Social Impact Studies (ESIS)

a. Specific objectives

- a. Carry out an analysis of the initial state of the area (basic environmental and social characterization study) including its probable evolution in a “without project” situation, integrating in particular aspects related to GBV, EAS and HS, as well as considerations of coronavirus/covid-19 and Ebola;
- b. Analyze the political, legal and institutional framework within which the environmental and social assessment is carried out, taking into account the requirements of the Environmental and Social Management Framework (ESMF) on aspects related to HIV/AIDS, GBV, SEA and HS, workforce management, stakeholder mobilization, management of safety, hygiene and community health as well as the institutional framework for project management;
- c. Carry out a comparison of the environmental and social standards recommended in the CGES with Guinea's environmental and social policy and highlight the differences between the two and propose recommendations to strengthen or improve the national legal framework;
- d. Carry out the identification, analysis and evaluation of positive and negative environmental and social risks and effects during the works phase and during the operating phase associated with the works , with particular attention to associated infrastructure where applicable;
- e. Identify and assess community health and safety risks associated with the work;
- f. Propose realistic and appropriate measures, including those related to the risks of GBV, SEA and HS, as well as considerations of coronavirus/covid-19 and Ebola, making it possible either to avoid, mitigate, minimize or compensate for the risks and negative effects, to prevent and manage their impacts, or to optimize positive impacts and assess the related costs;
- g. Analyze public safety in the Project area and propose recommendations or actions to improve security risk management and propose an emergency management plan;
- h. Propose a health and safety plan at work, taking into account international best practices;
- i. Propose the MGP adapted to the reality on the ground so that it takes into account general complaints and complaints sensitive to GBV/SEA/HS linked to GBV incidents;
- j. Assess the cumulative impacts on the physical, biological and socio-economic components of the Project in conjunction with the impacts of past, present and future development projects in the same area of influence and suggest mitigation measures, where appropriate;
- k. Carry out the public consultation taking into account the following elements:
 - Objectives of the stakeholder consultation
 - Identification and categories of stakeholders
 - Dates of consultations with stakeholders:
 - i. Affected/concerned stakeholders.
 - ii. Institutional actors, including government entities, authorities and local communities surrounding workplaces that may benefit from

- the work, civil society organizations; mining companies; businesses and service providers; vulnerable groups; and donors.
- Consultations with relevant stakeholders
 - i. Consultations with Affected/Concerned Parties
 - ii. Summary of the consultation (describing the concerns, fears and grievances of the participants (in table format).
- Consultation of institutional stakeholders
 - i. institutional parties
 - ii. Summary of the consultation (describing the concerns, fears and grievances of the participants (in table format)
- l. Establish basic statistical data and all resulting analyses;
- m. Review the institutional arrangements for the implementation and monitoring of the project, including the roles and responsibilities of the different entities involved in the environmental and social function of the project and propose measures to strengthen their capacities;
- n. Propose environmental and social clauses to be included in the tender documents, including those related to the risks of GBV, EAS and HS, security, as well as considerations of coronavirus/covid-19, Ebola, environmental and social measures;
- o. Develop the Environmental and Social Management Plan to take into account international environmental and social requirements and national legislation as mentioned in the ESMF, which will include mitigation and monitoring measures (including those relating to the prevention, minimization and/or mitigation of GBV/SEA/HS, safety and health risks), as well as the institutional arrangements to be taken into account during the execution and operation of the works to eliminate negative environmental and social risks and effects, compensate for them or reduce them to acceptable levels, capacity building and training needs, the implementation schedule and estimate of the costs of implementing the ESMP.
- p. Produce an ESIA for each of the cities (Fria, Koubia and Beyla).

b. Consultant's tasks

As part of this mission, the Consultant will carry out the following tasks for the EIES, without necessarily being limited to them and while remaining compliant with the CGES.

Based on existing documentation, field visits and meetings with the main stakeholders, the consultant will carry out his mission in a participatory manner with the stakeholders concerned by the project . The main tasks of the Consultant to carry out the environmental and social impact assessment (ESIA) are summarized as follows:

c. Description of the work

The Consultant will describe the proposed works by providing a relevant summary description of the project during the construction phase and during the operational phase, as well as by presenting plans, maps, figures and tables that

describe the rights-of-way and sites affected by the works. The Consultant will also indicate the off-site investments that the works may require (quarries, borrow areas, site waste disposal area, etc.)

The Consultant shall present, among other things: (i) a detailed description of the construction phases of each work and equipment, (ii) the timetables for each activity, (iii) the number and types of labor required (skilled and unskilled) and (iv) the types and quantities of all materials that will be used in the execution of the project, their origin and method of obtaining, (v) energy requirements, and (vi) the execution schedule.

He will have to provide the overall plan of the project, its size, the locations and technical descriptions of all the equipment and planned developments, their operation and maintenance as well as the work to be carried out during the preparatory, construction and operating phases.

d. Establishment of basic environmental and social data of the receiving environment of the three (3) cities

The Consultant will analyze the existing environmental conditions of the cities affected by this work in order to better understand the negative and positive impacts that its implementation could have on the surrounding environment.

The Consultant will present and describe the receiving environment and the area of influence of the cities, emphasizing the major known environmental and social issues (type of pollution, nuisance or critical degradation, threatened ecosystem services, endangered species, etc.) and whose criticality the project could increase. Particular emphasis should be placed on the situation of the land to accommodate the works and equipment to be carried out, the expectations of the population after the work has been completed and the place of women and young people in the economic activities of the project area. This description should include:

- Analytical description of the natural environment (physical and biological) concerns, in particular: basic mapping, the various ecosystems of city sites, plant resources, biodiversity, threatened and/or endemic species, and natural and critical, sensitive and/or endangered habitats, the soil profile, the depth of the water table and the quality of surface water and the water table; This analysis will highlight sensitive resources (rare, threatened, endangered, valued or valuable) with a view to a better subsequent assessment of the level of risks and the significance of negative impacts.
- Analytical description of the social, socio-economic, health and security situation includes: basic demographic and socio-economic data, the context of the drinking water sector in the project towns, the distribution areas of ethnic groups on maps, analysis of the structure of local communities including their social organization and local institutions, the roles of different social groups, their way of life, composition of the social fabric, local cultures (prohibitions, customs and traditions, etc.) and social cohesion (latent and

open conflicts), highlighting threats, vulnerabilities, security factors and risks likely to negatively impact the implementation of the project, economic systems, links with the regional and local economy, the dynamism of agricultural activities (agriculture, livestock, fishing, forestry) and economic activities, traditional systems of access to water resources and land, health problems including HIV/AIDS and waterborne diseases; a mapping of the main actors involved in the project; the opportunities and risks that the post-project context presents with regard to the social, health, cultural and economic well-being of the populations living in the project area and the populations of the project area in general. This analysis includes a special section devoted to vulnerable social groups or particularly those occupying or directly dependent on the sites identified to install the infrastructure. This section includes:

- (i) the precise identification of the ethnic groups concerned, with geographical location and estimation of their population;
 - (ii) the identification of the community structure, social links with the rest of society and dependence on the natural resources of the area;
 - (iii) land use as well as the traditional rights that these groups exercise over the natural resources in their territories. The situation regarding cultural heritage, in particular cultural sites (cemeteries, sacred places and waterways, etc.), archaeological and religious sites (church, mosque, object or site of worship, rituals, etc.); gender-based violence and child labor in the project area will also be presented.
- Description of the area's vulnerability to natural hazards (climate change, floods, fires, tides, hurricanes, etc.) and the environmental and social issues of the project area.

e. Analysis of the legal and institutional context

The Consultant will have to analyze the institutional and legal framework in which the project is located, including:

- The policy and legal, environmental and social management and sectoral areas concerned by the project;
- Description of national human rights policies and policies relating to gender and sexual and gender-based violence against women and child labour;
- Identification of the main national institutions involved in different aspects of the environmental and social management of the project (mandates, roles and capacities). This will involve identifying the organizations (public and/or private) directly or indirectly involved in the project, as well as a brief description of their specific activities, emphasizing their different roles in the implementation of the project;
- Analysis of the capacities of the main structures concerned by the project, in terms of environmental and social management so as to make, if necessary, relevant recommendations for improving their environmental and social performance;

- Identification of conventions and protocols relevant to the project to which Guinea is a signatory;
- The assessment and presentation of environmental and social standards that apply to the project;
- Comparison of Guinea's environmental and social framework (national legislative and regulatory texts and ratified conventions and agreements) with the framework of the Environmental and Social Standards of the mentioned in the ESMF. The Consultant will ensure that convergences and divergences between national provisions and international requirements in this area are highlighted, within the framework of the implementation of the project. In the event of divergence, the most restrictive provisions will be retained by the Consultant for determining actions aimed at reducing the risks and negative impacts of the project works, namely the identification and evaluation of applicable corrective environmental and social requirements.

f. Analysis of alternative solutions/solutions

The Consultant shall present and describe alternative solutions/alternatives to the proposed project, including the “without project” option, by identifying and comparing alternative solutions/alternatives based on technical, economic, environmental and social criteria.

g. Identification, analysis, characterization and evaluation of environmental, social, health and safety risks and impacts of activities.

For the selected alternative solution, the Consultant must identify and assess both the positive and negative impacts of the project. He will distinguish between direct, indirect, cumulative, residual impacts, and quantitatively, however relevant. The impact analysis will be presented clearly according to the cause-effect relationship (project-activity-impacts); it will integrate local lifestyles, rights of access to resources and issues of equal access to development opportunities, especially for groups at risk of being displaced. The estimation of greenhouse gas (GHG) emissions will also be carried out taking into account issues related to climate change.

This analysis should include:

- The methods and techniques used in the evaluation and analysis of the impacts of the project ;
- Identification of sources of impact (elements of the project which have an impact on the environment or the population, whether during the works or during implementation);
- The examination and analysis of the negative and positive effects that the works could have on cities;
- Analysis and assessment of the significance of impacts based on the nature, intensity, extent and duration of environmental changes caused by the project;
- Climate risks on the various works and equipment to be carried out and propose appropriate adaptation measures to improve the climate resilience of the works;

- Potential cumulative impacts taking into account other initiatives planned in the study area.

During both the construction and operational phases, particular attention will be paid to the following environmental and social impacts: degradation of water quality and quantity, loss of natural habitat and vegetation, damage to cultural and archaeological sites, damage to the health and safety of employees and local residents, displacement and loss of land, pollution of natural resources, noise, social disruption, risks related to vulnerable people including gender-based violence (GBV), risks of HIV/AIDS, etc.;

The Consultant will carry out a qualitative and quantitative risk analysis according to the characteristics and phasing of the work and will present a risk management program, in particular the planned safety and protection measures as well as an emergency measures plan which takes into account the accident scenarios defined in the risk analysis and the various possible and probable situations.

The impact zones of the works (direct and indirect impact zones) should be delineated in relation to environmentally and socially sensitive receptors (e.g., lodges/hotels, schools, hospitals, dwellings, places of worship and any other sites of religious, cultural, heritage or aesthetic value, etc.). Roads, railways, transmission lines, quarries and any associated facilities should be included in the project's area of influence. The methodology for data collection, sampling, analysis and modeling should be presented. Sampling sites should be chosen strategically. Laboratory test results and their interpretation (e.g., surface and groundwater quality, air quality and noise and vibration levels, visual distances) should be compared with local and international environmental standards. Location maps, figures, graphs and diagrams should be provided to facilitate understanding.

The Consultant will identify the risks that the project will cause involuntary physical and/or economic displacement, or reduce access to resources, or alter the lifestyle of affected populations, compared to the initial situation. The impacts will be codified and classified by source and degree of significance.

This aspect should involve the listing and assessment of impacts with respect to the construction, commissioning and operation phases. The presentation should include a matrix of potential impacts of the project broken down by phase (construction, commissioning, operation), duration (temporal, permanent) and magnitude/significance (high, medium, low) in relation to land resources, water resources, water quality, flora and fauna, ecosystem services and the socio-economic environment, local governance of water and natural resources, etc.

- **Environmental impacts** : Describe in full the potential impacts of the works on the environment, their significance, scale, expected duration and reversibility.
- **Biodiversity impacts** : Provide a summary of impacts related to biodiversity values and ecosystem services. Risks of water eutrophication

due to the proliferation of aquatic plants, degradation of spawning grounds and fish populations.

- **Social impacts** : Provide a summary of potential impacts on people, their livelihoods and well-being, and include impacts that would result in physical and/or economic displacement, loss or reduction of livelihoods resulting from land takeovers and/or loss or limitation of access to natural resources.
- **Environmental, social, health and security risks** : define the risks linked to human activities and/or natural disasters, health, social conflicts which could compromise the success of the project or which could aggravate its social and/or environmental impacts:
 - ✓ Health (vector-borne and water-borne diseases and other communicable diseases COVID-19, HIV and sexually transmitted infections, injuries);
 - ✓ Activities associated with construction/rehabilitation work, such as handling of machinery, fuel, waste/dredging products and hazardous materials (pollution);
 - ✓ Social conflicts linked to the arrival of workers (divorces, ethnic tensions, customs and traditions, etc.), to potential changes in access to and use of land and water.

h. Proposal of measures for the prevention and management of risks and potential environmental and social impacts

The consultant must identify for each risk and negative environmental and social impact the appropriate measures and actions following the “mitigation hierarchy principle” which consists of:

- ✓ Anticipate and avoid risks and negative impacts;
- ✓ Where it is not possible to avoid them, minimise them or reduce them to acceptable levels;
- ✓ Mitigate risks and impacts once they have been minimized or reduced;
- ✓ Offset or neutralize any residual impact (to the extent technically and financially feasible).

i. Development of the environmental and social management plan

The consultant must develop an Environmental and Social Management Plan (ESMP) which will include mitigation, improvement and monitoring measures, the environmental and social monitoring and surveillance program including indicators as well as the institutional arrangements for its implementation and monitoring, possible capacity building needs, the implementation schedule and an estimate of its cost. The Consultant shall specify the appropriate institutional arrangements by clarifying the roles and responsibilities of all stakeholders involved (at national, regional and local level) in the management of the environmental and social aspects of the project.

The Environmental and Social Management Plan (ESMP) will include an EAS/HS action plan, a workforce management plan, a biodiversity management plan, a

traffic management plan, a waste management plan, a climate change adaptation program, a plan for the protection and security of sites housing the installations, and a reforestation and development plan for the production units in these cities.

The consultant must participate in and lead the workshops for validation of the study reports (Three EIES and Three PAR) by the stakeholders and whose organization, validation and cost of obtaining the environmental and social compliance certificate will be his responsibility, he will be supported by the competent services of the SEG in the administrative procedures.

B.1.3.2 RESETTLEMENT ACTION PLAN (RAP)

- **Specific objectives**

The specific objectives of the PAR are:

- Provide 3 separate PAR documents for the 3 cities;
- Define precisely (with supporting mapping) the impact zones relating to resettlement;
- Carry out the analysis of the Legal Framework, integrating the relevant environmental and social standards in accordance with the CPR Resettlement Policy Framework associated with the CGES, specify the gap analysis by making clear and precise recommendations;
- Develop the tools necessary for the implementation of the PAR (contract, compensation certificate);
- Develop a chapter on the basic socio-economic study highlighting the relevant indicators relating to the PAR;
- Develop a specific chapter on monitoring and evaluation in connection with that on the socio-economic baseline study;
- Align the eligibility matrix with international standards and verify its application in the proposed measures;
- Consult the PAPs in accordance with national and international regulations through consultation sessions and produce the evidence in the PAR report;
- Develop and elaborate a pragmatic, practical and urban-adapted Livelihood Restoration Strategy;
- Include a chapter on cultural heritage;
- Establish the price matrix, if necessary through field surveys, to ensure that it is aligned with national standards;
- Produce a MGP adapted to the reality on the ground so that it takes into account general complaints and complaints sensitive to GBV/SEA/HS linked to GBV incidents, in accordance with national and international requirements;
- Check that all economic losses are correctly accounted for and integrated;
- Ensure the implementation schedule, detail the PAR budget (include cost details in the Appendix).

- **Consultant's Tasks**

Specifically, and in order to guide the Consultant, the PAR must be developed in light of the Guinean regulatory framework, paying particular attention to the following elements. These elements are not exhaustive and are provided for information purposes only.

- **METHODOLOGICAL APPROACH TO THE STUDY**

The consultant is invited to describe in a precise and clear manner each of the methods and tools that he will use both for data collection and for their processing. He will present his methodological note describing (i) his understanding of the Terms of Reference and will indicate all observations and suggestions relating thereto, (ii) his methods, his organization and the practical approach to the conduct of his mission, and all other provisions which would allow the Project to assess his capacity to correctly carry out the requested services.

He will also submit the precise and detailed timetable of his intervention as well as the list of his key personnel and their CVs.

The Consultant will be required to carry out the mission based on the relevant environmental and social standards associated with the work of the 3 cities as well as the texts in force in the Republic of Guinea. He will work in close collaboration with environmental and social safeguards specialists and other competent services of the SEG and AGEE of the Ministry of the Environment and Sustainable Development, the decentralized technical services of the Kindia region and other stakeholders in the process.

B.1.3.3 DOCUMENTATION TO BE PROVIDED BY THE SEG

The SEG must make available to the consultant all relevant information or documents which would assist the research firm in carrying out the mission.

B.1.3.4 DURATION/PROGRESS AND DELIVERABLES OF THE MISSION

It is estimated that the completion of this mission requires 45 calendar days including the field mission for public consultations and the production of reports (ESIA and PAR) including the validation of the reports until obtaining the Environmental and Social Compliance Certificate by the Ministry in charge of the environment. The process of validating the ESIA and PAR reports as well as obtaining the Environmental and Social Compliance Certificate will be handled by the consultant.

The EIES and PAR reports of the cities must be provided as separate documents. The consultant will provide a preliminary guidance note, six (6) calendar days after the start of the services.

The IT tools and equipment used in the context of this mission will remain at the

disposal of the competent services of the SEG.

The consultant will be responsible for field visits and various travel expenses incurred by SEG executives during this mission. These visits will require vehicle rental, meeting room rental for technical discussions, etc.

B.1.3.5 The mission deliverables are as follows:

1. Inception reports in 3 physical copies and 3 electronic versions on USB stick for each city. The inception reports must present the methodology for conducting the mission and the consultant's work plan;
2. Interim reports of the EIES and PARs for each city in 10 physical color copies each and 3 electronic versions on 29 USB sticks;
3. Final EIES and PAR reports for each city in 10 physical color copies each, and 3 electronic versions on 10 USB sticks.

B.1.3.5 Content of the EIES study

The ESIA should be concise, focusing on the results of the analyses carried out, the conclusions and the recommended actions, with maps and summary tables. It should be supplemented by annexes or a separate volume containing all supporting data, additional analyses, and the minutes and summaries of the consultations and list of participants. The report should include the following key points :

Executive Summary (French and English)

- Concise description of the cities, main conclusions, recommended actions and the cost of the ESMP.

Introduction

- Context and justification of the project
- Objectives of the study
- Methodology of the study
- Cost and schedule.

Technical description of the main project activities

- Concise description of the proposed project and its geographic, environmental, social and temporal context, including off-site investments that may be required (e.g., access roads, electrical networks, water supplies, housing and storage facilities for raw materials and other products), as well as the main suppliers to the project;
- Estimate of jobs likely to be generated by the project (skilled, semi-skilled and unskilled jobs)
- Need for a plan to meet relevant national requirements;
- Detailed map showing the location of the project and the area likely to be affected directly, indirectly and cumulatively by this project.

Legal and institutional framework

- Analysis of the legal and institutional framework within which the environmental and social assessment takes place;
- Comparison of the legislative and regulatory framework (environmental and social) of Guinea with the content of the available CGES and highlighting the differences between the two;
- Statement and assessment of the environmental and social provisions of all entities participating in the financing of the project.

Basic data

- Defining and estimating the scope and quality of available data, key data gaps and forecast uncertainties;
- Geolocation of risk areas along the road;
- Describe and characterize health structures in the project's area of influence and explore options for their use by cities in the event of a health emergency;
- Describe and characterize the poaching situation in the project's area of influence;
- Location of potential borrow sites and quarries in the project's area of influence;
- Determination of the scope of the area to be studied, based on available information, and description of the relevant physical, biological and socio-economic conditions, including any changes expected before the start of the project – Specify the Status (on the IUCN Red List) of the fauna and flora identified in the area of influence of the project; specify the baseline data on health and GBV in the area of influence of the project;
- Description of ongoing and planned development activities in the project area, but not directly related to the project;
- Consideration of the situation of the COVID-19 pandemic in relation to the survival of households in the Project area. Also taking into account the impact of COVID-19 in relation to the issue of gender and gender-based violence;
- Identification of environmental and social issues in the project area.

Analysis of alternatives

- Systematic comparison of acceptable alternatives to technology location, project design and operation including “no project” based on potential environmental and social risks and effects;
- Assessment of the capacity of alternative solutions to mitigate the environmental and social impacts of the project; the investment costs and recurrent costs corresponding to the alternative mitigation measures and the validity of these measures in relation to local conditions; as well as the needs in terms of institutions, training and monitoring for their implementation;
- Quantification of environmental and social impacts for each alternative solution, as far as possible, and attribution of an economic value to them where possible.

Identification, analysis and evaluation of the potential environmental, social, health

and security impacts of cities

- Analysis and evaluation of direct, indirect and cumulative environmental, social, health and safety impacts.
- Assessment of risks and negative impacts of any associated facilities (either existing facilities or facilities financed by other multilateral or bilateral agencies in the same area).
- Analysis of environmental and social risks and effects associated with the project and other environmental and social risks and effects arising from the specific nature and context of the project.

Measures to mitigate negative impacts and enhance positive impacts

- Identification and description of mitigation and enhancement measures, including the type of impact to which they relate as well as the characteristics, equipment to be used and corresponding operating procedures.

Identification, analysis and evaluation of risks and accidents and prevention and management measures

- Technological accident risk analysis: identification of hazard and potential consequences, estimation of the magnitude and frequency of consequences, estimation and evaluation of risk.
 - Risks related to the following:
 - ✓ Health (vector-borne and water-borne diseases and other communicable diseases COVID-19, HIV and sexually transmitted infections, injuries).
 - ✓ Activities associated with construction/rehabilitation work, such as handling of machinery, fuel, waste/dredging products and hazardous materials (pollution);
 - Emergency plan.

Public consultation and stakeholder engagement plan

- Informing the population about the public consultation program at least two weeks before the date of the first meeting; consultations conducted, consultation dates, people consulted disaggregated taking into account gender and vulnerability, in accordance with current regulations. The aim is to ensure that stakeholders are informed, have expressed themselves freely and have consented to the project.
- Key measures and actions to be undertaken by stakeholders and the corresponding deadlines.

Management of residual and social-environmental risks

Elements of danger and risks [i](#)

Risk prevention measures [i](#)

Risk and hazard management measures

Environmental and social management plan

The plan will include the following:

- Objectives;
- Description of mitigation measures according to their chronology (before start, start of work, during work, during operation) and their costs;
- Environmental and social clauses to be included in tender documents;
- Institutional mechanism for the implementation of the PGES;
- Capacity building and awareness raising plan;
- Complaints management mechanism;
- VBG/VCE Complaint Management Mechanism;
- Risk and accident management mechanism;
- Measures to prevent the spread of contagious diseases (COVID-19, Ebola, STDs, etc.) ;
- GBV response and support plan;
- Workforce Management Plan;
- Biodiversity management plan;
- Protection and security plan for production units;
- Office and premises layout plan;
- Procedure for the protection and management of cultural heritage (including in the event of
- discovery);
- Environmental and social monitoring, follow-up and evaluation program including reporting
- Hygiene, Health, Safety and Environment (HSSE) Plan ;
- Management of the influx of workers and child labor ;
- Responsibility and institutional arrangements ;
- Reporting device ;
- PGES synthesis matrix and budget.
- ***Conclusion and recommendations***

- ***Bibliographic references***

- ***Annexes***
 - Terms of Reference;
 - Tables, figures, maps and other technical reference data of the biophysical environment and the human environment;
 - Detailed maps of the areas covered by the project;
 - List of people met during the mission;
 - Procedures to follow in the event of accidental discovery of cultural property;
 - List of international conventions relevant to the project ratified by Guinea;
 - Minutes of public and stakeholder consultations, lists of participants and people met by location, and reports of consultations conducted as part of the mission;
 - Standard environmental and social clauses to be included in tender documents and works contracts;
 - Clauses on gender-based violence and child labor;

- Codes of Good Conduct;
- Content of the construction site PGES, the specific waste management plan and the health, safety and hygiene plan;
- Etc.

B.1.3.6 Contents of the PAR Study

The body of the report must be consolidated by the Annexes (separate volume) containing all supporting data, additional analyses, PAP database, tools, signed consultation minutes with list of participants. The report must include the following points:

Annexes:

- Include all signed consultation minutes;
- Integrate detailed budget calculations;

Integrate the necessary card batches.

B.1.4 Preparation of the Call for Tender Documents (DAO)

After the approval of the Detailed Preliminary Design by the project owner, the consultant will prepare a tender document for the selection of contractor to carry out the work in accordance with the existing Exim Bank guidelines published in letter F. No. 5/7/2019-IDEAS dated March 31, 2022. A division of work into coherent lots could be considered. Each tender file will include:

For the attention of companies:

- **Part 1** : Tender procedure with a notice of tender, instructions to bidders, Special Data of the Tender including evaluation and qualification criteria, submission forms including price schedule frames with price sub-details and estimated quotation frame with quantities allocated to different prices.
- **Part 2** : the documents which will serve as a basis for establishing the specifications of the works: Technical clauses and plans to which will be annexed the technical documents taken from the Detailed Preliminary Design (APD) and the documents which, without subsequently forming part of the contract, are intended to facilitate the contractors' understanding of the works to be carried out.
- **Part 3** : the documents which will serve as a basis for establishing the contracts:
 - General Administrative Clauses (CCAG),
 - Special Administrative Clauses (CCAP),
 - Environmental and social clauses contained in the ESIA.
 - Market Forms.

The DAOs will be prepared based on Exim Bank's Model Bidding Document.

Contract Duration – Lot 1

The expected duration for the execution of the services for Lot-1 is seven (7) months excluding the approval period by the SEG and Funding Agencies.

Total duration per mission:

- Mission 1 (APS): One and a half months (1.5)
- Mission 2 (APD): Four and a half months (4.5)
- Mission 3 (ESIA): One and a half months (1.5)
- Mission 4 (DAO): one (1) month

a) Documents to be provided by the Consultant and approval deadlines

All documents to be prepared by the consultant, which are the subject of the study, control and supervision missions of the works, must be submitted in ten (10) copies in the form of a provisional version. The ten (10) copies will be sent to the SEG, which will be responsible for distributing them to the technical services concerned and the donor through the Project Management Unit (PMU).

The consultant will take into account the observations made by the SEG and the funder and will have the time set out in the table below to prepare the final report in the number of copies indicated.

Assignment	Deadline for approval of the provisional file	Deadline for establishing the final file	Number of copies of the final file
Mission 1: Preliminary Draft Summary	3 weeks	2 weeks	10 copies
Mission 2: Detailed preliminary draft	3 weeks SEG/Lessor	2 weeks	10 copies
Mission 3: Development of EIES and PAR	3 weeks SEG/Lessor	2 weeks SEG/Lessor	10 copies
Mission 4: Preparation of work tender documents	3 weeks SEG/Lessor	2 weeks	15 copies per batch

NB : In addition to the above files (for all missions), the Consultant will provide SEG with all documents in French on modifiable and non-modifiable computer format.

The list of acceptable editable formats is: EXCEL, WORD, SHAPEFILE, DWG, INP (EPANET). The preferred non-editable format is PDF.

B.2 Works Control & Supervision (PMC)

The following tasks will be carried out by the consultant:

a) General administration of contract

The consultant's duties related to general contract administration include, but are not limited to, the following:

- Approval of the contractor's authorized representative and key on-site personnel and monitoring of their performance.
- To examine, to ensure that it complies with the specifications, the site layout proposed by the contractors, camp facilities, road construction, river crossings, water supply and sewerage systems, miscellaneous installations and temporary works, etc.
- Update, if necessary, the DPR (Detailed Project Report) to reflect cost escalation and other required changes using the format accepted by EXIM Bank of India
- Review of the entire construction program, including detailed sub-programs for construction, fabrication, shipping, drawing submission, etc., and their periodically updated versions according to the mechanisms provided for in the contract.
- Monitor progress against the program, requesting the contractor to revise their program as needed to meet planned completion dates.
- Evaluation of subcontracting requests from major contractors or suppliers and consultation with the client before approval or rejection.
- Request, critical review, corrections and approval of method statements to be submitted by the contractor for construction activities.
- Timely monitoring of contractor submissions of sketch drawings, diagrams and assembly drawings, rebar lists and other schedules and documents to be provided in accordance with the contract documents.
- Review and approve manufacturer's designs, specifications, fabrication and shop drawings, loads and civil design analyses, etc. for all mechanical work.
- Monitoring of import requests by contractors against work requirements and approval/certification of requests justified by the issuance of the Material Discharge Certificate (MDCC).
- Attend pre- and post-shipment inspections and ensure compliance of the material with the technical specifications and standards set out in the contractual agreement between the EPC contractor and the client.
- To monitor the procurement of goods and services by the EPC contractor under the contract and ensure compliance with existing guidelines on Lines of Credit (LOC) extended by the Government of India to various countries under the Indian Development and Economic Assistance (IDEAS) program.
- Check and ensure that the Contractor mobilizes and delivers to the site all materials, equipment and machinery which have been committed to his tender, and ensure that all such items remain on the site until their release has been authorized.
- Ensure that the contractor properly records all equipment, materials and labour that has been supplied under the works contract, maintain and regularly update lists of the contractor's equipment (and its condition) and personnel on site.
- Review of contractors' monthly statements and preparation and issuance of payment certificates.

- Management and preparation of change orders, estimation of the cost of changes, price negotiation with contractors and issuance of change orders, after approval by the SEG.
- Monitor, control and maintain records of current project costs.
- Evaluation and documentation of claims submitted by contractors, such as extension of time, additional compensation, additional work or expenses.
- Attend grievance meetings between SEG and the contractor.
- The consultant will assess and respond to all complaints in a timely manner, after consultation with the SEG.
- Approval of removal of contractors' equipment, temporary works and materials.
- Preparation of a limited number of general drawings for use in the Project Completion Report to supplement the as-built drawings prepared by the Contractor and approved by the Engineer. Certification of Indian Content under the EPC/Construction Contract, as per the IDEAS Guidelines dated 31 March 2022.

b) Supervision of works

The consultant will supervise the construction, assembly, testing and commissioning works to ensure compliance with contract drawings, specifications and recognized international standards.

This includes, but is not limited to, the following:

- Verification of the contractor's studies and installation of all infrastructure.
- Inspection of construction activities, site facilities and infrastructure, management of temporary landfills, dumps, aggregate and concrete production, etc.
- Ensure that work is carried out in accordance with plans and that the quality of workmanship and materials meets technical specifications.
- Issue approvals to proceed with permanent works.
- Evaluate and determine the acceptability of substitute or equivalent materials and equipment proposed by the contractor.
- Make design changes as necessary during construction (for unforeseen conditions at the detailed design stage) and submit construction drawings and related specifications to the contractor in accordance with the provisions of the contract documents.
- Supervision of on-site and laboratory tests.
- Maintain a record of site visits and meetings held; details of equipment down or time lost; and any other matters affecting the progress or cost of the works.
- Inform the SEG team of potential problems or hazards that may arise under the works contract and make recommendations on possible solutions.
- Provide timely assistance and guidance to the Contractor in all matters related to the interpretation or clarification of the Works Contract, soil investigation checks, quality control testing, and other matters related to compliance with the Works Contract and the progress of the Works; and ensure prompt responses when the Contractor requests inspections and approvals.

- Ensure that environmental protection measures are implemented to mitigate the impacts of construction.
- Ensure that health and safety rules are respected on site.
- Review and approve the contractor's construction plans and execution drawings.
- Organize and make public presentations of the work completed to date at the request of the SEG. Update and improve the Operations, Management and Maintenance Plan to guide the SEG in the operation and maintenance of the entire system.

C Contract Execution Period

- a. [Lot 1] Preparation of the Summary Preliminary Design (APS), Detailed Preliminary Design (APD), Environmental & Social Impact Study (ESIS) and Call for Tender Documents (DAO): seven (7) months
- b. [Lot 1] Tender Services: Six (6) months
- c. [Lot 2] Work supervision period: Twenty-four (24) months including the mobilization of the Head of Mission for one (1) month after provisional acceptance of the work.
- d. [Lot 2] Period of liability for defects: Twenty-four (24) months

C- Other information

The Prequalification is being conducted in two Lots as specified above. The contract for Lot 2 will be included in the LOC and will only be effective after the preparation of the studies (APS, APD, EIES and DAO) and their approval by the Project Authority and the Government of India.

The information provided above in this section is for information of the Applicants and the exact scope of services shall be provided at the time of inviting financial Bids. The contract for PMC services shall be included under the LOC and made effective only after preparation and approval of the DPR.

PART-II: INSTRUCTIONS TO APPLICANTS (ITA)

SECTION-1 INTRODUCTION

- 1.1 Background**
- 1.1.1 The Export-Import Bank of India (hereinafter called “**Exim Bank**” or “**the Bank**”), on behalf of the Government of India (“GOI”), extends from time-to-time, concessional credit facilities (hereinafter called “**Lines of Credit**” or “**LOC**”) under the Indian Development and Economic Assistance Scheme (IDEAS) to overseas governments or their nominated agencies (hereinafter called “**Borrower**”), for financing projects to be executed by Indian entities.
- 1.1.2 The Borrower as specified in the Appendix to Instructions to Applicants (the “**AITA**”) has received an LOC from Exim Bank. The Borrower, through the authority (the “**Authority**”) **as specified in the AITA** intends to apply the LOC / a portion of the LOC to eligible payments for undertaking works (the “**Project**”) **as specified in the AITA**.
- 1.1.3 In pursuance to the above, Exim Bank invites Applications from eligible Indian entities for prequalification of Consultancy services for the Project. The Estimated Cost of the contract/project and the estimated duration is **as specified in AITA**. Details pertaining to the estimated cost of the contract/project and the estimated duration are only indicative in nature and may change at the time of Bidding.
- 1.1.4 The Authority intends to undertake the Project through award of contract on lump-sum basis by way of a competitive bidding Process amongst the Prequalified Applicants (the “**Bidding**” or “**Bidding Process**”). The bidder selected through such Bidding Process (the “**Consultant**”) shall be responsible for providing consultancy Services under the Project, including remedying any defects in services.
- 1.1.5 Payment to the Consultant shall be made by Exim Bank, under the LOC, at the request of the Borrower and upon approval by Exim Bank, and will be subject, in all respects, to the terms and conditions of the credit (or financing) agreement. No party other than the Borrower shall derive any rights from the credit agreement or have any claim to the proceeds of the LOC. The payments shall be made in accordance with the agreement between the Authority and the Consultant.
- 1.2 Brief description of Prequalification Process**
- 1.2.1 The process for prequalification (the “**PQ Process**” or the “**Prequalification Process**” or the “**Application Process**”) shall be conducted by Exim Bank in accordance with this Prequalification Application Document (the “**Prequalification Document**” or the “**Application Document**”). The result of the PQ Process shall be

shared by Exim Bank with the Authority, who shall be responsible for conducting the Bidding amongst the Applicants prequalified by Exim Bank in accordance with this Application Document, for selection of the Consultant.

1.2.2 This Application Document is being issued by Exim Bank to prospective entities (the “**Applicant**”) interested in submitting applications for prequalification (the “**Application**”) subject to the provisions of this Application Document.

1.2.3 This Application Document and any addendum thereof shall be made available by Exim Bank on its website. The Application Document and the addendums can be accessed using the following link: <https://www.eximbankindia.in/lines-of-credit-tenders.aspx>

1.2.4 The Application Document and any addenda issued subsequent to this Application Document, will be deemed to form part of the Application Document.

1.2.5 The Application Document will be available free of any cost. The Applicant shall pay Exim Bank an upfront and non-refundable processing fee (the “**Processing Fee**”), through NEFT transfer, as per details **as specified in the AITA**. The Applicant shall provide the original or copy of any document(s) generated at the time of payment of Processing Fee as evidence of payment, along with the PQ Application.

For avoidance of doubt, the Processing Fee will be non-refundable fee payable by the Applicant to Exim Bank.

1.2.6 **Pre-Prequalification Meeting (the “Pre-PQ Meeting”)**

(a) A Pre-PQ Meeting shall be convened, at the designated date, time and place **as specified in the AITA**. A maximum of two representatives of each prospective Applicant shall be allowed to participate in the Pre-PQ Meeting. The Applicant must submit to Exim Bank through the means as specified under Clause 1.6 [Correspondence with Exim Bank], the relevant authorizations to the representatives for participation in the Pre-PQ Meeting, at least 3 working days prior to such Pre-PQ Meeting. Any failure to submit the required authorization within the stipulated time may lead to the representatives not being allowed to attend the Pre-PQ Meeting. If so **specified in the AITA**, the Pre-PQ Meeting shall be conducted online in addition to the physical meeting.

(b) At least 3 working days prior to such Pre-PQ Meeting, the Applicant shall submit in writing to Exim Bank through the means as specified under Clause 1.6 [Correspondence with Exim Bank], any clarifications required to be sought. Submission of such requests for clarifications shall, however, not bind Exim Bank with any obligation to respond to the same and Exim Bank reserves the right to deny response to any such clarifications. These clarifications shall be responded to by Exim Bank in the manner

as set out in Clause 3.2 [Clarifications] below.

(c) During the course of Pre-PQ Meeting, the Applicant is free to seek any clarifications and make any suggestions for consideration by Exim Bank. Exim Bank shall endeavor to provide clarifications and such further information as it may, in its sole discretion, consider appropriate for facilitating a fair and transparent PQ Process.

(d) Minutes of the Pre-PQ Meeting, if applicable, including the questions or clarifications sought by the Applicants, shall be made available to all the prospective Applicants. The same shall maintain standards of confidentiality as applicable to the identity of the source. Any modification to the Application Document that may become necessary as a result of the Pre-PQ Meeting shall be made by Exim Bank exclusively through the issue of an addendum pursuant to Clause 2.22 [Amendment of Application Document].

(e) The Applicants are advised to attend the Pre-PQ Meeting, however, the same is not mandatory requirement for participation in the PQ Process.

1.2.7 Part-III: Appendix to Instructions to Applicants (AITA) shall supplement the information provided under Part-II: Instructions to Applicants (ITA) [Sections 1-5].

AITA shall be taken to modify, negate, add or alter the ITA in case of any differences between the provisions of AITA and ITA. In the event of a conflict between the ITA and AITA, the provisions of AITA shall prevail over ITA.

1.3 Schedule of Prequalification Process

Exim Bank shall endeavor to adhere to the PQ Process as specified in AITA.

1.4 Reporting Currency

1.4.1 All financial information to be submitted by the Applicant in the Application shall be in United States Dollars (USD) (the “Reporting Currency”), unless otherwise specified in the form.

For the purpose of conversion of currencies for reporting the financial information, the Applicant shall use the “Reference Rates of Foreign Currency published by Financial Benchmark India Private Ltd. (“FBIL”)”, available on <https://www.fbil.org.in/> . For the historical exchange rates, which are not made available by FBIL, the reference rate published by Reserve Bank of India (“RBI”) and available on <https://www.rbi.org.in/scripts/ReferenceRateArchive.aspx> may be used. In case a particular currency rate is not published by RBI the buying rate of such currency shall be taken from <http://www.oanda.com>.

The Applicant shall adhere to the following for conversion of monetary amount to the Reporting Currency:

- i. The equivalent amount in Reporting Currency shall be arrived at using the exchange rate as on 31st March of respective financial year, where the information for any of the past financial years is reported;
- ii. For data related to aspects like contracts signed in the current financial year or any other information where the current status is reported, the exchange rate prevalent as on the working day preceding the date of Invitation for Prequalification under this Application Document shall be used to arrive at the Reporting Currency.

Exchange rate for conversion between USD and INR is **as specified in AITA.**

1.5 Contents of the Application Document

1.5.1 The Application Document comprises of the disclaimer set forth at the beginning, the contents as listed below, and any Addenda issued in accordance with Clause 2.22 [Amendment of Application Document].

Part-I: Scope of Consultancy Services

Part-II: Instructions to Applicants

Section-1 Introduction

Section-2 Eligibility Criteria and Requirements

Section-3 Preparation, Submission and Opening of Applications

Section-4 Evaluation of Applications

Section-5 Other Conditions

Part-III: Appendix to Instruction to Applicants (AITA)

Section-6 Appendix to Instructions to Applicant (AITA)

Part-IV: Application Forms and Appendices

Unless obtained directly from Exim Bank's Website, Exim Bank is not responsible for the completeness of the Application Document. For avoidance of doubt, the notice regarding **"Invitation for Prequalification"** and the **"Checklist: Forms and document to be submitted"** are not part of the Application Document.

1.6 Correspondence with Exim Bank

Details and mode of communication for the purpose of communication, clarification, Opening of Application is **as specified in the AITA.**

SECTION-2 ELIGIBILITY CRITERIA AND REQUIREMENTS

2.1 Applicants 2.1.1 An Applicant may be a single entity or a combination of entities in the form of a Joint Venture (“JV”) either existing or with the intent to enter into a JV supported by a letter of intent (the “**Letter of Intent**” or “**LOI**”) as per format under Paragraph 3.7.2 (d) listing out the names of all the JV members. In the case of a JV, all members shall be jointly and severally liable for the execution of the subsequent contract(s) awarded pursuant to this PQ Process. The JV shall be represented by an authorized representative who shall have the authority from all members of the JV so as to conduct all business for and on behalf of the JV during the PQ Process. The JV shall comply with the terms and conditions of this Application Document.

2.2 Applicant’s Nationality and Ownership 2.2.1 The Applicant shall be an Indian entity. In case of an Applicant being a JV, this Clause 2.2 [Applicant’s Nationality and Ownership] shall apply individually to each member of the JV.

(a) An Applicant shall be deemed to be Indian if the Applicant is registered in India and/or incorporated/established under any law in force in India, as evidenced by its articles of incorporation and its registration documents, or any other equivalent document, as the case may be. The Applicant shall furnish such satisfactory evidence of eligibility as Exim Bank may reasonably request.

For avoidance of doubt, an entity shall be construed as a reference to any firm, company, corporation, government, state or agency of a state or any association or partnership (whether or not having separate legal personality).

(b) Any entity from:

(i) a country which shares a land border with India (except to which the Government of India has extended any Lines of Credit or in which the Government of India is engaged in development projects) will be eligible to apply singly or as a member of JV, only if the entity is registered with the competent authority as prescribed by the Department of Promotion of Industry & Internal Trade (DPIIT), Government of India. An entity from a country which shares a land border with India means:

- a. An entity incorporated, established or registered in such a country; or
- b. A subsidiary of an entity incorporated, established or registered in such a country; or
- c. An entity substantially controlled through entities incorporated, established or registered in such a country; or
- d. An entity whose beneficial owner is situated in such a country; or
- e. An Indian (or other) agent of such an entity; or
- f. A natural person who is a citizen of such a country; or
- g. A consortium or a Joint Venture where any member of the consortium or joint venture falls under any of the above.

(ii) Applicant whose beneficial owner is from the country which restricts the participation of bidders from India in its own tendering, shall not be eligible to apply.

For the purpose of this Clause 2.2.1(b), the interpretation shall be in accordance with the Public Procurement Order No.4 dated February 23, 2023, issued by the Procurement Policy Division of the Department of Expenditure, Ministry of Finance, Government of India.

2.2.2 In case the Applicant becomes ineligible under this Clause 2.2.1, at any time post the Prequalification Process (i.e. including during Bidding Process and/or contract implementation phase), the Applicant shall immediately inform Exim Bank of such ineligibility condition becoming true and reasons thereof. This may lead to cancellation of Applicant's prequalification / contract.

2.2.3 In case of an Applicant being a JV, the conditions under this Clause 2.2 shall apply to each member of the JV.

2.2.4 Forms to be submitted:

Form-I: Application Information Form, including **Form-I(A) JV Member Information Form**, if applicable, along with the attachments as outlined in the Form.

2.3 Conflict of Interest

2.3.1 An Applicant shall not have a conflict of interest (the "**Conflict of Interest**"). Any Applicant who at any point of time during the PQ Process, or Bidding Process or after award, is found to have a Conflict of Interest, shall be disqualified. In case of an Applicant being a JV, this Clause 2.3 [Conflict of Interest] shall apply individually to each member of the JV but not amongst the members of JV. An Applicant shall be deemed to have a Conflict of Interest, if:

- i. the Applicant, its member or any constituent thereof and any other Applicant, its member or any constituent thereof directly or indirectly have common Beneficial Owner, provided that this disqualification shall not apply to any ownership by a bank, insurance company, mutual funds, pension fund or a public financial institution referred to in section 2(72) of Companies Act 2013, enacted by the Government of India. The beneficial owner shall mean:
 - a. Where the Applicant is a company, the Beneficial Owner is the natural person(s), who, whether acting alone or together, or through one or more juridical persons, has/have a controlling ownership interest or who exercise control through other means.

For the purpose of this Sub-Clause 2.3.1(i)(a) "**Beneficial Owner**" means control over ownership of/entitlement to more than 10% (ten percent) of the shares or capital or profits of the company and "**control**" shall include the right to appoint majority of the directors or to control the management or policy decisions including by virtue of their shareholding or management rights or shareholders agreements or voting agreements. For

avoidance of doubt, “Control” shall have the meaning given to the term in Companies Act 2013 enacted by the Government of India.

b. Where the Applicant is a partnership firm, the Beneficial Owner is the natural person(s), who, whether acting alone or together, or through one or more juridical person, has/have control over ownership of/entitlement to more than 10% (ten percent) of capital or profits of the partnership or who exercises control through other means.

For the purpose of this Sub-Clause 2.3.1(i), “control” shall include the right to control the management or policy decision of such person, whether by operation of law or by contract or otherwise.

- ii. a member / constituent of an Applicant is also a member / constituent of another Applicant; or
- iii. an Applicant receives or has received any direct or indirect subsidy, grant, concessional loan or subordinated debt from any other Applicant, or has provided any such subsidy, grant, concessional loan or subordinated debt to any other Applicant, its member thereof. Provided that this provision shall not be applicable to an Applicant which is a Public Sector Undertaking; or
- iv. such Applicant has the same legal representative for purposes of this Application as any other Applicant; or
- v. such Applicant has a relationship with another Applicant, directly or through common third party/ parties, that puts either or both of them in a position to have access to each other’s confidential information, which is not otherwise available in public domain, about, or to influence, the Application of either or each other during the Prequalification Process; or
- vi. such Applicant has participated as a consultant to the Authority in the preparation of any documents, design or technical specifications of the Project.

2.4 Financial Conduct

2.4.1 An Applicant shall be ineligible if the Applicant or its member(s) or its promoters/directors (excluding nominee directors and independent directors) :

- i) is under default on any loan to any bank / financial institution (FI) in India and its account has been classified as Non-Performing Asset (NPA); or
- ii) or its promoters / directors (excluding nominee directors and independent directors) are appearing in Credit Information Bureau India Ltd. (CIBIL) Defaulter List; or
- iii) has been admitted by the National Company Law Tribunal (NCLT) for initiating corporate insolvency resolution process under the Indian Bankruptcy Code (IBC); or

- iv) has been reported as fraud under the present promoter / directors by any Bank / Financial Institution in India.

2.4.2 In case of an Applicant being a JV, the conditions under this Clause 2.4 shall apply to each member of the JV.

2.4.3 In case the Applicant becomes ineligible under this Clause 2.4.1, at any time post the Prequalification Process (i.e. including during Bidding Process and/or contract implementation phase), the Applicant shall immediately inform Exim Bank of such ineligibility condition becoming true and reasons thereof. This may lead to cancellation of Applicant's prequalification / contract.

2.5 Debarment / Blacklisting or Conviction

2.5.1 The Applicant, or each member of the JV, shall as on the Application Due Date, not have been:

- i) debarred by Exim Bank, in accordance with Exim Bank's Debarment Policy;
- ii) blacklisted, debarred or suspended from bidding by any Multilateral Development Bank (MDB), such as World Bank, Asian Development Bank;
- iii) blacklisted, debarred or suspended from bidding by any Ministry / Authority of GOI or of the Ministry / Authority of the Government in Authority's Country;
- iv) convicted for an offense under (a) India's Prevention of Corruption Act, 1988, or (b) the Bharatiya Nyaya Sanhita, 2023 or (c) any other law for the time being in force, for causing any loss of life or property or causing a threat to public health as part of execution of a public procurement contract, or (d) for a criminal action including but not limited to cheating / fraud, shall be ineligible to participate in the Bidding Process as applicable, during such period of time as the sanctioning authority shall have determined;
- v) In regard to matters other than security and integrity of India / Authority's Country, convicted by a Court of Law or indicted or adverse orders passed by a regulatory authority which could cast a doubt on its ability to undertake the Project or which relates to a grave offence that outrages the moral sense of the community;
- vi) In regard to matters relating to security and integrity of India / Authority's Country, facing any investigation or charge-sheeted by any agency of the Government of India / Authority's Country or convicted by a Court of Law.

2.5.2 In case of an Applicant being a JV, the conditions under this Clause 2.5 shall apply to each member of the JV.

2.5.3 In case the Applicant becomes ineligible under any of the sub-heads under Clause 2.5.1, at any time post the Prequalification Process (i.e. including during Bidding Process and/or contract implementation phase), the Applicant shall immediately inform Exim Bank of such

ineligibility and reasons thereof. This may lead to cancellation of Applicant's prequalification / contract.

2.6 Past Contract Non-Performance

2.6.1 The Applicant or member of the JV shall, since the date **as specified in the AITA**, and till the Application Due Date have no instance of:

(a) contract¹ non-performance as a result of Applicant's / Member's default.

(b) records of poor performance, for projects in which it is acting as the 'Consultant', including but not limited to abandoning the work, services, rescission of the contract for reasons which are attributable to non-performance of the applicant, inordinate delays in completion, breach of environmental or social contractual obligations, consistent history of litigation resulting in awards against the applicant or any of the constituents, or financial failure due to insolvency and/or bankruptcy, as evidenced by, but not limited to, imposition of a penalty by an arbitral or judicial authority or a judicial pronouncement or arbitration award against the Applicant or member. Additionally, the rescission of a contract as a part of a joint venture on account of reasons other than non-performance, such as the lead partner withdrawing would entail disqualification of the Applicant.

2.6.2 The Applicant shall inform Exim Bank of any such instances occurring post submission of the Application. In case the Applicant becomes ineligible under any of the sub-heads under Clause 2.6.1, at any time post the Prequalification Process (i.e. including during Bidding Process and/or contract implementation phase), the Applicant shall immediately inform Exim Bank of such ineligibility and reasons thereof. This may lead to cancellation of Applicant's prequalification / contract.

2.6.3 In case of JV, the conditions under this Clause 2.6 [Past Contract Non-Performance] shall apply to each member of the JV.

2.7 Pending Contract Litigation

2.7.1 The Applicant shall have a **positive** 'Adjusted Net Worth' determined as per the financial statements for the latest financial year **as specified in AITA**, adjusted for 'Pending Contractual Litigation Value' as considered below:

- 'Pending Contractual Litigation Value' shall be deemed to be 25% of the aggregate value of pending litigation across all

¹ Non-performance, shall include all contracts where (a) non-performance was not challenged by the contractor, including through referral to the dispute resolution mechanism under the respective contract, and (b) contracts that were so challenged but fully settled against the contractor. Non-performance shall not include contracts where Employers decision was overruled by the dispute resolution mechanism. Non-performance must be based on all information on fully settled disputes or litigation, i.e. dispute or litigation that has been resolved in accordance with the dispute resolution mechanism under the respective contract.

contracts, net of provisions made in the latest audited financial statements for the year as specified above, which shall be deducted from the net worth to arrive at the 'Adjusted Net Worth'.

- For the purpose of this Clause, Adjusted Net Worth shall mean the Net worth as per the latest financial statements *less* [25% of Pending Contractual Litigation Value *less* provisions made in the latest audited financial statements for pending contractual litigations]

2.7.2 In case of JV, the conditions under this Clause 2.7 shall apply to each member of the JV.

2.7.3 Forms to be submitted:

Form-II: Pending Contract Litigation for the Applicant / each JV Member in case of a JV Applicant duly certified by an independent Chartered Accountant.

2.8 Contract Litigation History

2.8.1 The aggregate amount of awards against the Applicant, if any, since date **as specified in the AITA** shall not exceed 25% of net worth as per the latest audited financial statements.

2.8.2 In case of JV, the conditions under this Clause 2.8 shall apply to each member of the JV.

2.8.3 Forms to be submitted: "**Form-III: Contract Litigation History**" for the Applicant / each JV Member in case of a JV Applicant, duly certified by an independent Chartered Accountant.

2.9 Financial Status and Capacity

2.9.1 The Applicant must, over the period of last 3 (three) financial years as **specified in the AITA**, must demonstrate meeting the following conditions:

- Positive net worth for each of the last 3 (three) financial years;
- Profit (i.e. Profit Before Tax) for at least 1 (one) out of last 3 (three) financial years; and
- Annual Consultancy Revenue in any one (1) of the last 3 (three) financial years of not less than the amount **as specified in AITA**.

2.9.2 In the event that the latest Auditor's Report contains any qualifications, exceptions, or adverse opinions, which in the opinion of Exim Bank leads to a conclusion that a material uncertainty exists about the entity's ability to continue as a going concern, the Applicant is liable to be disqualified on the ground for not meeting the Financial Capacity. Any disqualification resulting from such qualifications shall be at the sole discretion of Exim Bank and the decision thereof shall be final and binding.

2.9.3 In case of JV, the following shall apply for meeting the above requirement:

- Each JV member shall meet the requirement under Paragraph 2.9.1 (a) and 2.9.1 (b) above,
- For condition under Paragraph 2.9.1 (c) above, each member shall meet at least 25%, lead member shall meet at least 40%

and all members together shall meet 100% of the requirement.

2.9.4 Forms to be submitted:

- a. **Form-IV: Financial Status** for the Applicant/each JV member in case of a JV Applicant, duly certified by an independent Chartered Accountant.
- b. **Form V: Annual Consultancy Turnover** for the Applicant / each JV Member in case of a JV Applicant, duly certified by an independent Chartered Accountant.

2.10 General Experience

2.10.1 The Applicant shall have experience **as specified in the AITA** in the role of prime consultant or JV member to the main client, **in India** that has been satisfactorily completed during the period **as specified in AITA**.

2.10.2 In case of JV, the conditions under this clause 2.10 shall apply to each member of the JV.

2.10.3 For the purpose of meeting eligibility under this Clause, the Applicant may submit a maximum 3 (three) number of Contracts. In case the number of contracts submitted is more than the number specified above, Exim Bank shall review only the first 3 contracts submitted sequentially as per the serially numbered list of Contracts. The decision of Exim Bank in this regard shall be final. It is clarified that only completed contracts shall be considered for establishing eligibility under this Clause 2.10, and substantially completed contracts shall not be considered for evaluation.

2.10.4 **Forms to be submitted:**

Form-VI General Experience, of the Applicant / each JV Member in case of a JV Applicant

2.10.5 **Documents to be Submitted**

Final Acceptance Certificate (FAC) / Completion Certificate/ Testimonial Letters issued by the Project Authority for each contract giving, inter alia, details of scope and value of services undertaken by the Applicant, contract start and completion dates.

- a. In case the contracts are executed by the Applicant as a member of JV, a copy of Agreement between Project Authority and JV and the JV Agreement to substantiate Individual JV member's delineated roles, responsibilities and scope and value of services.
- b. Subconsultants' experience and credentials, if any, submitted with the application shall not be taken into account in determining the Applicant's compliance.
- c. Only completed contracts shall be considered for evaluation and establishing eligibility under this clause 2.10.

2.11 Specific Experience

2.11.1 The Applicant shall demonstrate following experience by way of contracts completed during the period **as specified in the AITA**:

- a. Experience in executing at least the number and value of similar contracts related to projects in sector **as specified in the AITA**, in the role of prime consultant or JV member, to the main client / project employer, that have been satisfactorily completed during

the period specified above.

- b. Additionally, the Applicant shall demonstrate experience as per any other requirement **as specified in AITA**, either under the above contracts or under other completed contracts, completed during the period as defined in this Sub-Clause 2.11.1.

2.11.2 For the purpose of this Clause, Subconsultants' experience and credentials, if any, submitted with the application shall not be taken into account in determining the Applicant's compliance.

2.11.3 In addition to the above requirements stipulated in clause 2.11.1 a. above, in case of JV, each member of JV shall demonstrate experience of at least one completed contract of value not less than 50% of the value indicated under Option I in clause 2.11.1 a. above. For meeting the requirements stipulated in clause 2.11.1 b., the Specific Experience of all the Members of JV on a cumulative basis would be considered.

2.11.4 It is clarified that, for ascertaining eligibility on a cumulative basis, the Contract Value cannot be aggregated, however, the number of contracts under Options I & II can be aggregated across the JV members.

Illustration: Say under Option II, the Applicant should have completed at least 2 contracts of USD 100 mn each. If JV member 1 (JV1) has completed one contract of USD 100 mn and JV member 2 (JV2) has completed one contract of USD 110 mn, then number of contracts can be aggregated and the JV meets the requirement. However, if JV1 has completed one contract of USD 80 mn and JV2 has completed one contract of USD 120 mn, then the value of contracts cannot be aggregated and the JV fails to meet the requirement.

2.11.5 For the purpose of meeting eligibility under Clause 2.11.1 a., the Applicant may submit a maximum 5 (five) number of Contracts. In case the number of contracts submitted is more than the number specified above, Exim Bank shall consider only the first 5 contracts submitted sequentially as per the serially numbered list of Contracts. The decision of Exim Bank in this regard shall be final. It is clarified that only completed contracts shall be considered for evaluation and establishing eligibility under this clause 2.11 and substantially completed contracts shall not be considered for evaluation.

2.11.6 Forms to be submitted:

Form-VII: Specific Experience of the Applicant / each JV Member in case of a JV Applicant.

2.11.7 Documents to be Submitted

Final Acceptance Certificate (FAC) / Completion Certificate/ Testimonial Letters issued by the Project Authority for each contract giving, inter alia, details of scope and value of services undertaken by the Applicant, contract start and completion dates.

- a. In case the contracts are executed by the Applicant as a member of

- JV, a copy of Agreement between Project Authority and JV and the JV Agreement to substantiate Individual JV member's delineated roles, responsibilities and scope and value of services.
- b. Subconsultants' experience and credentials, if any, submitted with the application shall not be taken into account in determining the Applicant's compliance.
- c. Only completed contracts shall be considered for evaluation and establishing eligibility under this clause 2.11.
- 2.12 Quality Assurance**
- 2.12.1 The Applicant shall have the ISO Accreditation / Certified Quality Management System **as specified in the AITA** valid as on the deadline for submission of Application.
- 2.12.2 **Forms to be submitted**
Form-VIII: Certified Management System, duly signed by Authorised Representative of Applicant and in case of JV, by Lead Member on behalf of JV Members.
- 2.13 Skilled Human Resource**
- 2.13.1 The Applicant must confirm that it can deploy the personnel for the key positions meeting the requirements **as specified in the AITA**.
- 2.13.2 **Forms to be submitted**
Application Submission Form, duly signed by Authorised Representative of Applicant and in case of JV, by Lead Member on behalf of JV Members
- 2.14 Additional Requirement**
- If specified in AITA, the Applicant shall comply with any other additional requirement **as specified in the AITA**.
- 2.15 Additional Conditions for JV**
- In case the Applicant is a Joint Venture, it shall meet with the following additional conditions for eligibility:
- i. The maximum number of members including the Lead Member shall not exceed 3 (three).
 - ii. The lead member (the "**Lead Member**") of the JV shall be the one with the highest share in the JV which shall not be less than 26%.
 - iii. Application shall be submitted only in the name of the JV and not in the name of constituent member(s).
 - iv. The members of the Unincorporated Joint Venture shall have signed a Letter of Intent to form a JV at the prequalification stage. The Letter of Intent, shall, *inter alia*:
 - a) convey the commitment(s) of all the members that the overall project management and coordination shall be carried out exclusively by the Lead Member.
 - b) convey the commitment(s) of the Lead Member in accordance with this PQ, in case the contract is awarded to the Joint Venture;
 - c) clearly outline the proposed roles and responsibilities, if any, of each member of the JV;
 - d) include a statement to the effect that all members of the Joint Venture shall be liable jointly and severally for all obligations

- of the Consultant in relation to the contract until the obligations are performed in accordance with the Conditions of Contract.
- e) Shall in all respect be governed by and interpreted in accordance with Indian Laws.
 - v. No change of JV members or change in Lead Member is allowed after the prequalification, during Bidding Process or currency of existence of obligations of the Consultant in the Project, with respect to the respective JV's application for prequalification. The composition of the JV shall be in accordance with the conditions stipulated under the Application Document. The JV shall be sustained for the entire Bidding Process.
 - vi. The Lead Member shall have the authority to conduct all businesses for and on behalf of any and all the partners of the JV during the PQ Process, Bidding Process and, in the event the JV is awarded the Contract, during its execution. All notices/correspondence with respect to the Prequalification / Bidding or the Contract would be sent only to the Lead Member.

For avoidance of doubt, in the event of award of the contract to a JV, all the payments to the JV shall be made to the bank account of the JV and not to the account of constituent members.

2.16 Compliance with IDEAS and Public Procurement Orders

2.16.1 The Applicant (including each member of JV, as applicable) shall adhere to the applicable guidelines, including the IDEAS Guidelines, inter alia including the requirement of meeting minimum 75% Indian Content in the contract awarded, in accordance with the IDEAS Guidelines or such other condition as may be stipulated during the Bidding Process.

Applicants are advised to refer to the GOI guidelines mentioned above which are also available at https://www.eximbankindia.in/assets/pdf/loc/IDEAS_2022_07042022.pdf

2.16.2 The Applicant shall comply with the provisions of Public Procurement Order No.4 dated February 23, 2023, issued by the Procurement Policy Division of the Department of Expenditure, Ministry of Finance, Government of India including any clarifications / amendments, or any other Procurement Guidelines, as may be issued by the Government of India and furnish such evidence of eligibility satisfactory to Exim Bank, as Exim Bank shall reasonably request.

2.17 Continued Eligibility

The Applicant undertakes that the Applicant shall continue to comply with the terms and conditions of this Application Document, including the eligibility conditions, and shall provide evidence of their continued eligibility in respect of the prequalification criteria during the Bidding Process. In this respect, Exim Bank retains the right to request any such evidence from the Applicant at any time during the Bidding Process. After award of the contract, the Consultant shall provide evidence of their continued eligibility in respect of the prequalification criteria.

In case any of disqualification / ineligibility conditions becoming true at

any time post the conclusion of the evaluation process (i.e. including during Bidding Process and/or contract implementation phase), the Applicant shall immediately inform Exim Bank of such disqualification / ineligibility conditions and reasons thereof. This may lead to cancellation of the prequalification / bid / agreement, at any later stage as Exim Bank may determine in its sole discretion.

**2.18
Acknowledgement
by the
Applicant**

It shall be deemed that by submitting the Application, the Applicant has:

- a) not been disqualified under any disqualification criteria stipulated in the Application Document;
- b) met all applicable qualification requirements stipulated in the Application Document;
- c) acknowledged that it does not have a Conflict of Interest;
- d) made a complete and careful examination of the Application Document and is satisfied that the Applicant meets the eligibility criteria for prequalification under this Application Document;
- e) agreed to be bound by the undertakings provided by it under and in terms hereof; and
- f) read and understood the Debarment Policy of Exim Bank and acknowledges that the Applicant shall be liable for debarment in case of misrepresentations in the Application or Bid, or non-performance under any subsequent agreements or incurring debarment under the Debarment Policy of Exim Bank.

**2.19
Amendment of
Application
Document**

2.19.1 At any time prior to the last date of submission of Application (the "**Application Due Date**"), Exim Bank may, for any reason, whether at its own initiative or in response to clarifications requested by an Applicant, modify the Application Document by the issuance of addenda including extension of Application Due Date.

2.19.2 The addendum shall be issued in the same manner as specified under Sub-Clause 1.2.3. Any addendum thus issued shall be part of the Application Document.

2.19.3 In order to afford the Applicants a reasonable time for taking an Addendum into account, or for any other reason, Exim Bank may, in its sole discretion, extend the Application Due Date in the Application Document.

SECTION-3 PREPARATION, SUBMISSION AND OPENING OF APPLICATIONS

- 3.1 Language** The Application and all related correspondence and documents in relation to the Prequalification Process shall be in English language. Supporting documents and printed literature furnished by the Applicant with the Application may be in any other language provided that they are accompanied by translations of all the pertinent passages in the English language, duly authenticated and certified by a translator. Supporting materials, which are not translated into English, may not be considered. For the purpose of interpretation and evaluation of the Application, the English language translation shall prevail.
- 3.2 Clarifications**
- 3.2.1 Applicants requiring any clarification on the Application Document may notify Exim Bank in accordance with Clause 1.6 [Correspondence with Exim Bank] and shall clearly bear the identification/title of the Project. The Applicant should send the queries before the date specified in the schedule of Prequalification Process contained in Clause 1.3 [Schedule of Prequalification Process].
- 3.2.2 Exim Bank shall endeavor to respond to the queries raised or clarifications sought by the Applicants and provide such further information as it may, in its sole discretion, consider appropriate for facilitating a fair and transparent process. However, Exim Bank reserves the right not to respond to any question or provide any clarification, in its sole discretion, and nothing in this Application Document shall be taken or read as compelling or requiring Exim Bank to respond to any question or to provide any clarification.
- 3.2.3 Exim Bank may also on its own motion, if deemed necessary, issue interpretations and clarifications to all prospective Applicants. All clarifications and interpretations issued shall be deemed to be part of the Application Document. Verbal clarifications and information given by Exim Bank or its employees shall not in any way or manner be binding on Exim Bank.
- 3.3 Cost of Application** The Applicants shall be responsible for all of the costs associated with the preparation of their Application and their participation in the prequalification process. Exim Bank shall not be responsible or in any way liable for such costs, regardless of the conduct or outcome of the Prequalification Process.
- 3.4 Multiple Applications** No Applicant shall submit more than one Application for Prequalification. An Applicant applying individually or as a member of a JV shall not be entitled to submit another Application either individually or as a member of any other JV, as the case may be. Submission of more than one Applications by an Applicant will result in the disqualification of all such Applications in which such an Applicant is involved.
- 3.5 Authorisation to Sign the** The Applicant shall submit a copy of Power of Attorney as per the format at **Appendix-I**, in favor of the person duly authorized to sign

Application

on behalf of the Applicant, through an appropriate board resolution or such equivalent documentation certified by an authorized officer of the Applicant to be authentic. Certified copy of such board resolution or such equivalent documentation shall be submitted along with the Application. In case the Applicant is an Unincorporated JV, each member of the JV shall submit a copy of the Power of Attorney as per the format at **Appendix-II** along with a certified copy of relevant board resolution or such equivalent documentation and the Lead Member shall also submit a copy of Power of Attorney as per format at **Appendix-I** along with a copy of relevant board resolution or such equivalent documentation certified by the person authorized in **Appendix-I**.

3.6 Documents comprising the Application

3.6.1 The Applicant shall submit all the details as required in this Application Document. The Applicant shall ensure that all the details are updated as on the date of submission of the Application.

All the pages of the file uploaded shall be machine numbered and a table of contents shall be included in the beginning of each volume of documents referring the page numbers of the indexed items;

3.6.2 All financial / monetary information in the Application are required to be in currency in accordance with Clause 1.4 [Reporting Currency].

3.6.3 The Application shall be furnished by the Applicant in the formats as per Part-IV: Application Forms and Appendices. The Application shall comprise of:

1. Evidence of payment of the Processing Fee, in accordance with Sub-Clause 1.2.5;
2. Application Submission Form;
3. Form-I: Application Information Form. In case of JV, Form-I(A): JV Member Information Form, shall also be submitted for each member of the JV;
4. Form-II: Pending Contract Litigation
5. Form-III: Contract Litigation History
6. Form-IV: Financial Status
7. Form-V: Annual Consultancy Turnover
8. Form-VI: General Experience
9. Form-VII: Specific Experience
10. Form-VII: Certified Management System
11. Appendix I: Power of Attorney to sign on behalf of the Applicant
12. Appendix-II: Authorisation in favour of Lead Member, if applicable
13. Appendix-III: Letter of Intent in case of JV Applicant, if applicable.

3.7 Submission of Application

3.7.1 The applications shall be submitted online through the web portal which is accessible through <https://eprocare.eximbankindia.in/>. Applications submitted in any other manner shall not be considered for opening and evaluation and shall be rejected. Only the Application, authenticated using the Digital Signature Certificate (DSC) of a person authorized for signing the Application, as evidenced from the Power of Attorney referred to in Clause 3.7.2 (b), shall be considered.

3.7.2 Without prejudice to the manner of Submission of Applications defined under Sub-Clause 3.7.1, the Applicant shall submit the original copies of the following documents physically at the address specified in Clause 1.6 [Correspondence with Exim Bank] and by the date as specified under Clause 1.3 [Schedule of Prequalification Process]:

- a. Evidence of payment of the Processing Fee in accordance with Sub-Clause 1.2.5;
- b. Original Power of Attorney (POA) for signing the Application as per format at **Appendix-I**;
- c. Where Applicant is a JV, additionally the Power of Attorney by each member of JV as per the format at **Appendix-II**;
- d. Where Applicant is a JV, additionally the JV Agreement or the Letter of Intent for forming Joint Venture as per the format at **Appendix-III**;

Above documents shall be submitted in an envelope which shall be securely sealed in such a manner that opening and resealing cannot be achieved undetected and clearly bear the name of the project in accordance with Sub-Clause 1.1.2 and the name and address of the applicant.

3.8 Application Due Date

3.8.1 Applications must be received by Exim Bank in the manner as specified under Clause 3.7 [Submission of Application], no later than the Application Due Date in accordance with Clause 1.3 [Schedule of Prequalification Process] or any other date or time as may be extended in the manner provided in this Application Document. Applications received by Exim Bank after the date and time specified under Application Due Date shall not be eligible for consideration and shall be summarily rejected.

3.8.2 Exim Bank may, at its discretion, extend the deadline for the submission of Applications by amending the Application Document in accordance with Clause 2.22 [Amendment of Application Document], in which case all rights and obligations of Exim Bank and Applicant previously subject to the deadline shall thereafter be subject to the deadline as extended uniformly for all Applicants.

3.9 Opening of Applications

3.9.1 Exim Bank shall publicly open and read out all Applications received online, at the date, time and place in accordance with Clause 1.3 [Schedule of Prequalification Process] and Clause 1.6 [Correspondence with Exim Bank], in the presence of Applicant's designated representatives who choose to attend. **Provided**, the processes shall be concluded in accordance with Clause 1.3 even if one or all the Applicants choose not to be represented during the opening of Applications.

3.9.2 The Application of only those Applicants shall be opened whose documents have been received physically in accordance with Sub-Clause 3.7.2.

3.9.3 The Applicant's representatives who are present for Application

Opening shall be requested to sign the record of attendance. The omission of an Applicant's signature on the record shall not invalidate the contents and effect of the record.

3.9.4 Exim Bank will subsequently examine and evaluate the Applications in accordance with the provisions set out in Section 4 [Evaluation of Applications] of Application Document.

3.9.5 The Applicants are advised that the Prequalification Process will be entirely at the discretion of Exim Bank. Notwithstanding anything contained in this Application Document, Exim Bank reserves the right to accept any Application, and to or reject any or all Applications, and to annul the Prequalification Process at any time, without thereby incurring any liability to the Applicants.

3.9.6 If any information furnished by the Applicant is found to be incomplete, or contained in formats other than those specified herein, Exim Bank may, in its sole discretion, exclude the relevant information from evaluation.

**3.10
Confidentiality**

3.10.1 Information relating to the evaluation of Applications and outcome thereof, shall not be disclosed to other Applicants or any other persons who is not officially concerned with the process, until information on the result of the prequalification evaluation is communicated to all the Applicants.

3.10.2 Any attempt by an Applicant to influence Exim Bank in the evaluation of the Applications may result in the rejection of its Application.

3.10.3 Exim Bank / Applicant will treat all information, submitted as part of the Application, in confidence and will require all those who have access to such material to treat the same in confidence. Exim Bank / Applicant may not divulge any such information unless it is directed to do so by any statutory entity that has the power under law to require its disclosure or is to enforce or assert any right or privilege of the statutory entity or as may be required by law or in connection with any legal process.

**3.11
Correspondence
with the
Applicants**

3.11.1 Save and except as provided in this Application Document, Exim Bank shall not entertain any correspondence with any Applicant in relation to the acceptance or rejection of any Application. However, Exim Bank would communicate the result of evaluation to all the Applicants who have submitted an Application in accordance with the provisions of this Application Document and have not been summarily rejected. After completion of the evaluation process, Exim Bank shall also disclose the result of the prequalification process to the Authority and on its website.

3.11.2 Notwithstanding the above, from the time of Application opening to the time of declaration of results, if an Applicant wishes to contact Exim Bank on any matter related to the Prequalification Process, it shall do so in writing.

SECTION-4 EVALUATION OF APPLICATIONS

4.1 Evaluation Process

4.1.1 Exim Bank shall open the Applications at the date and time in accordance with Clause 1.3 [Schedule of Prequalification Process], at the place specified in Clause 1.6 [Correspondence with Exim Bank], and in the presence of the Applicants who chooses to attend.

4.1.2 After opening the Application, Exim Bank will determine if the Application is responsive, in accordance with Clause 4.2 [Tests of Responsiveness] (the “**Responsive Application**”). The Applicant shall provide all the information sought under this Application Document. Exim Bank will evaluate only those Applications that are received as per the manner specified under Sub-Clause 3.6 [Document Comprising the Application] and Sub-Clause 3.7 [Submission of Application] in the required formats and complete in all respects. Incomplete Application or Application where the Hard Copies of the documents required as specified in Sub-Clause 3.7.2 are not submitted, shall be liable to rejection.

4.1.3 For the Responsive Applications, Exim Bank will scrutinize and evaluate the Applications on pass/fail basis. The Responsive Applications meeting the terms and conditions stipulated in the Application Document and meeting the requirements under Section – 2 [Eligibility Criteria and Requirements], shall be declared as “**Prequalified Applicant**”.

4.1.4 To facilitate evaluation of Applications, Exim Bank may, at its sole discretion, but without any obligation to do so, seek clarifications in writing from any Applicant regarding its Application. Such clarification(s) shall be provided within the time specified by Exim Bank for this purpose (or, if not specified, 5 days from receiving such a request). Any request for clarification(s) and all clarification(s) in response thereto shall be in writing or in electronic mode, and no change in substance of the Application shall be sought, offered, or permitted. Any clarification submitted by an Applicant regarding its Application that is not in response to a request by Exim Bank shall not be considered.

4.1.5 Exim Bank may, at its sole discretion, but without any obligation to do so, seek shortfall information / documents only, either physically or electronically after the Application Opening, only for historical documents which pre-existed at the time of Application Opening, and which have not undergone change since then and do not grant any undue advantage to the Applicant.

4.1.6 If an Applicant does not provide clarifications sought under Sub-Clause 4.1.4 or 4.1.5 above within the prescribed time, its Application is liable to be rejected. In case the Application is not rejected, Exim Bank may proceed to evaluate the Application by construing the particulars requiring clarification to the best of its understanding, and the Applicant shall be barred from subsequently questioning such interpretation of Exim Bank.

4.1.7 Exim Bank may, at its sole discretion, waive any minor issues such as missing pages/ attachment or illegibility in a submitted document, provided that they do not constitute any material deviation. Such 'minor' issues may be conveyed to the Applicant, with a request to the Applicant to confirm and rectify the issue. The following definitions shall apply with respect to evaluation of Applications:

- (a) "**Deviation**" is a departure from the requirements specified in the Application Document;
- (b) "**Reservation**" is the setting of limiting conditions or withholding from complete acceptance of the requirements specified in the Application Document; and
- (c) "**Omission**" is the failure to submit part or all of the information or documentation required in the Application Document.

A 'minor' deviation/ reservation/ omission issue may be, in the sole opinion of Exim Bank, if accepted, would not affect in any substantial way the scope, quality, or performance of the works/services, or limit in any substantial way, the rights of Exim Bank / Authority or the obligation of the Applicant during Contract execution.

Provided that if any deviation is waived for an Applicant, Exim Bank shall waive such deviation for other Applicants.

4.2 Tests of Responsiveness

4.2.1 As a first step towards evaluation of Applications, Exim Bank shall determine whether each Application is responsive to the requirements of this Application Document. An Application shall be considered responsive only if, subject to Clause 4.1.7 above:

- (a) It is received in the manner specified in Clause 3.7 [Submission of Application];
- (b) It is received by the Application Due Date including any extension thereof;
- (c) It is signed and submitted in accordance with Clause 3.6 [Documents comprising the Application];
- (d) Documents listed at Sub-Clause 3.7.2 are received physically at the address as specified in Clause 1.6 [Correspondence with Exim Bank];
- (e) It is accompanied by the evidence of payment of the Processing Fee in accordance with Sub-Clause 1.2.5;
- (f) It contains all the information and documents (complete in all respects) and in formats as requested in this Application Document;
- (g) It contains certificates from its auditors in the formats specified in this Application Document; and
- (h) It does not contain any condition or qualification, unless

explicitly sought by Exim Bank in accordance with this Application Document.

4.2.2 Exim Bank shall reject any Application which is non-responsive and no request for alteration, modification, substitution or withdrawal shall be entertained by Exim Bank in respect of such Application after the Application Due Date. Exim Bank may, at its sole discretion, accept minor deviation/ reservation/ omission while establishing responsiveness of the Application in accordance with Sub-Clause 4.1.7.

4.3 Evaluation of Application

4.3.1 For the Responsive Applications, the qualification of the Applicants shall be evaluated as per the requirements stipulated under Section – 2 [Eligibility Criteria and Requirements] and other terms and conditions of eligibility as specified in this Application Document and no other methods, criteria, or requirements shall be used. Exim Bank reserves the right to waive minor deviations from the prequalification criteria if they do not materially affect the technical capability and financial resources of an Applicant to perform the contract.

4.3.2 The qualification, experience and credentials of sub-consultant(s), if any, submitted by the Applicant will not be considered for evaluation of the Application.

4.3.3 The evaluation of the Applicants qualification shall be on pass/fail basis.

4.3.4 For evaluation of General Experience and Specific Experience criteria in accordance with Clause 2.10 [General Experience] and Clause 2.11 [Specific Experience] respectively, the following shall apply:

- a. Only the qualifications of the Applicant, in the capacity as prime consultant / member of JV, to the project employer, shall be considered. In particular, the qualifications of parent or subsidiary or any other affiliated company of the Applicant, who is not member of the JV, unless otherwise permitted in this Application Document, shall not be considered.
- b. The qualification and experience of the Applicant for execution of contracts in-house or for a parent / promoter / subsidiary / group concerns or for Special Purpose Vehicles (SPVs), set up by the Applicant or its group companies, shall not be considered. However, the experience of the SPV can be considered in favour of the Applicant provided it is established through documentary evidence that the SPV was established by the Applicant pursuant to a concession granted/ requirement stipulated by a Project Authority who is unrelated to both the Applicant and the SPV and the Letter of Acceptance of bid/ Letter of Award was issued by the Project Authority in favour of the Applicant or a JV comprising the Applicant. Further, the FAC issued by the Project Authority should indicate that the Applicant has executed the contract.
- c. In case of an Applicant being a public sector undertaking with majority shareholding by the government, experience of execution of contracts for government organizations/ enterprises/ JVs shall be considered provided that such

organizations/ enterprises are not under the same administrative ministry/ department through which the government holds majority shareholding in the Applicant, unless such contracts were awarded to the Applicant through an open competitive process.

4.4 Prequalification of Applicants All Applicants, whose Application is responsive and substantially meets or exceeds the specified eligibility criteria under this Application Document, shall be declared as Prequalified.

4.5 Notification of Prequalification 4.5.1 Exim Bank shall notify the result of the prequalification process through a letter to the Prequalified Applicants and to the Applicants not meeting the prequalification criteria (the “**Disqualified Applicants**”).

4.5.2 Applicants that have not been prequalified may write to Exim Bank no later than 7 calendar days after the date of intimation by Exim Bank, of the result of prequalification, to request clarifications regarding the grounds on which they were not prequalified.

4.5.3 Exim Bank shall also be publicly disclosing the result of prequalification process by way of publishing the result on its website or through any other means at the discretion of Exim Bank.

4.6 Subsequent Invitation for Bids Exim Bank shall forward the list of Prequalified Applicants to the Borrower / Authority for subsequent invitation of bids.

4.7 Verification and Disqualification Exim Bank reserves the right to verify all statements, information and documents submitted by the Applicant in response to this Application Document, including cross checking of the completion certificates/testimonials with the Project Authorities issuing such certificates. The Applicant shall, when so required by Exim Bank, make available all such information, evidence and documents as may be necessary for such verification. Any such verification or lack of such verification, by Exim Bank shall not relieve the Applicant of its obligations or liabilities hereunder nor will it affect any rights of Exim Bank thereunder.

4.8 Rejection of Application 4.8.1 Exim Bank reserves the right to reject any Application if it is discovered that the Applicant has made misleading or false representations in the forms, statements, affidavits, and attachments submitted as a part of the Application. If the Applicant is a Joint Venture, then the entire Joint Venture and each Member of the Joint Venture shall be disqualified/rejected.

4.8.2 Notwithstanding anything contained in this Application Document, Exim Bank reserves the right to reject any or all Applications and/or to annul the Prequalification Process, at any time without any liability or any obligation for such acceptance, rejection or annulment and without assigning any reason thereof.

SECTION-5 OTHER CONDITIONS

- 5.1 Exim Bank, in its sole discretion and without incurring any obligation or liability, reserves the right, at any time, to;
- a. suspend and/ or cancel the PQ Process and/ or amend and/ or supplement the PQ Process or modify the dates or other terms and conditions relating thereto;
 - b. consult in writing with any Applicant in order to receive clarification or further information;
 - c. select or not to select any Applicant and/ or to consult with any Applicant in order to receive clarification or further information;
 - d. retain any information and/ or evidence submitted to Exim Bank by, on behalf of, and/ or in relation to any Applicant;
 - e. independently verify, disqualify, reject and/ or accept any and all submissions or other information and/ or evidence submitted by or on behalf of any Applicant.
- 5.2 It shall be deemed that by submitting the Application, the Applicant agrees and releases Exim Bank, its employees, and advisers, irrevocably, unconditionally, fully and finally from any and all liability for claims, losses, damages, costs, expenses or liabilities in any way related to or arising from the exercise of any rights and / or performance of any obligations hereunder and the Bidding Document, pursuant hereto, and/ or in connection with the Prequalification Process, to the fullest extent permitted by Applicable Law, and waives any and all rights and/ or claims it may have in this respect, whether actual or contingent, whether present or in future.
- 5.3 Applicant as a single entity or JV will need to comply with the provisions of the Memorandum of Instructions on Project Exports and Service Exports of the Reserve Bank of India and shall submit the Post Award Approval (if applicable), issued by the authorized dealer of the Applicant. It is clarified that obtaining necessary approvals pertaining to the "Foreign Exchange Management Act, 1999" (FEMA) from the Reserve Bank of India / Authorised Banks, shall be the sole responsibility of the Applicant.
- 5.4 The Applicant shall observe highest standards of ethics and integrity in regard to corrupt and fraudulent/prohibited practices as set forth under the IDEAS Guidelines and Laws of India and not indulge in prohibited practices or other misdemeanors, either directly or indirectly, at any stage during the Prequalification Process / Bidding Process or the execution of resultant contracts.
- 5.5 The Applicant shall not, by themselves or by a third party, offer, ask or accept for itself or for a third party, financial, including agency commission or non-financial advantage or even direct or indirect promise or any other acts, as offsets for Prequalification or contract award and execution as applicable, if susceptible of being qualified as

criminal unlawful acts in accordance with national laws of any party involved.

5.6 Without prejudice to the rights of Exim Bank, if in accordance with administrative procedures of Government of India or Exim Bank, it is determined that an Applicant in the process of submission of this Application or in case of award, during the contract performance has directly or indirectly or through an agent, engaged or indulged in any corrupt practice, fraudulent practice, anti-competitive practice, coercive practice, undesirable practice, restrictive practice, or obstructive practice, Exim Bank shall reject the Application, recommend rejection of Bid or proposal to award the contract or the subsequent contract performance and declare the Applicant ineligible to be awarded future contract. Such Applicant shall not be eligible to participate in any Prequalification issued by Exim Bank or any other project being funded by Exim Bank.

5.7 For the purposes of this Clause, the following terms shall have the meaning hereinafter respectively assigned to them:

- a) **“corrupt practice”** means (i) the offering, giving, receiving, or soliciting, directly or indirectly, of anything of value to influence the actions of any person connected with the PQ Process / Bidding Process (for avoidance of doubt, offering of employment to, or employing, or engaging in any manner whatsoever, directly or indirectly, any official of Exim Bank / Authority who is or has been associated in any manner, directly or indirectly, with the PQ Process / Bidding Process or the LOA or has dealt with matters concerning the Agreement or arising therefrom, before or after the execution thereof, at any time prior to the expiry of one year from the date such official resigns or retires from or otherwise ceases to be in the service of the Exim Bank / Authority, shall be deemed to constitute influencing the actions of a person connected with the Bidding Process); or (ii) save and except as permitted under Paragraph 2.2.1(d), engaging in any manner whatsoever, whether during the PQ Process / Bidding Process or after the issue of the LOA or after the execution of the Agreement, as the case may be, any person in respect of any matter relating to the Project or the LOA or the Agreement, who at any time has been or is a legal, financial or technical adviser of the Exim Bank / Authority in relation to any matter concerning the Project;
- b) **“fraudulent practice”** means a misrepresentation or omission of facts or suppression of facts or disclosure of incomplete facts, in order to influence the PQ Process / Bidding Process;
- c) **“Anti-competitive practice”** means any collusion, bid rigging or anti-competitive arrangement, or any other practice coming under the purview of The Competition Act, 2002, between two or more Applicants, that may impair the transparency, fairness and the progress of the procurement process or to establish Bid Prices at artificial, non-competitive levels;
- d) **“coercive practice”** means impairing or harming or threatening to impair or harm, directly or indirectly, any person or property to

influence any person's participation or action in the PQ Process / Bidding Process;

- e) **"undesirable practice"** means (i) establishing contact with any person connected with or employed or engaged by the Exim Bank / Authority with the objective of canvassing, lobbying or in any manner influencing or attempting to influence the PQ Process / Bidding Process; or (ii) having a Conflict of Interest;
- f) **"restrictive practice"** means forming a cartel or arriving at any understanding or arrangement among Applicants with the objective of restricting or manipulating a full and fair competition in the PQ Process / Bidding Process; and
- g) **"Obstructive practice"** means any practice which materially impede the Exim Bank's / Authority's investigation into allegations of one or more of the above mentioned prohibited practices either by deliberately destroying, falsifying, altering; or by concealing of evidence material to the investigation; or by making false statements to investigators and/ or by threatening, harassing or intimidating any party to prevent it from disclosing its knowledge of matters relevant to the investigation or from pursuing the investigation; or by impeding the Exim Bank's / Authority's rights of audit or access to information.

- 5.8 In further pursuance of this policy, the Applicant shall permit and shall cause its agents (whether declared or not), Sub-contractors, sub-consultants, service providers, or suppliers and any personnel thereof, to permit Exim Bank / Government of India to inspect all accounts, records and other documents relating to any prequalification process, Bid submission, and contract performance (in the case of award), and to have them audited by auditors appointed by Exim Bank.

PART-III: APPENDIX TO INSTRUCTIONS TO APPLICANTS

6.1 Appendix to Instructions to Applicants

Following Clauses, wherever appearing in the ITA, shall be taken to be negated or additional provisions to be added to, or existing provisions to be altered. Wherever there is any conflict between the provisions in the ITA and that in the AITA, the provisions contained in the AITA shall prevail.

Section-1: Introduction

Condition	Clause	Particulars
Borrower	1.1.2	Government of Guinea through the Ecowas Bank for Investment and Development (EBID)
Authority	1.1.2	Guinea Water Corporation (SEG)
Project	1.1.2	Construction of Drinking Water Supply System for Beyla, Koubia, and Fria Towns in the Republic of Guinea
Estimated Cost of consultancy services	1.1.3	N.A.
Estimated Duration of Contract	1.1.3	Lot 1: 13 months Lot 2: 24 months of execution and 24 months DLP
Processing Fee	1.2.5	An upfront and non-refundable amount of INR 29,500 (Indian Rupees Twenty Nine Thousand Five Hundred Only), including Processing Fee of INR 25,000 (Indian Rupees Twenty Five Thousand Only) plus applicable GST (presently 18%) is payable through NEFT transfer as per details given below by each applicant:
	Applicant's Name	<Applicant's Name>
	Name of Beneficiary	Export-Import Bank of India
	Beneficiary's Bank Name	Export-Import Bank of India
	Account No.	HO00INR11011004
	IFSC Code	EIBI0HO0001
	GST Number	27AAACE2769D1ZS
	Narration to be inserted for NEFT	GOILOC-284(P-14)/EBID(Guinea)/CS-66
Pre-PQ Meeting	1.2.6 (a)	Pre-PQ meeting shall be conducted through both Online and Physical Mode. Date, time and place for the Pre-PQ meeting in the physical mode and link for joining the Pre-PQ meeting in online mode shall be

		communicated to the participants confirming the intent to participate in the Pre-PQ Meeting in accordance with this Clause 1.2.6(a).
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Schedule of Prequalification Process	1.3.1	Exim Bank shall adhere to the schedule of Prequalification Process as specified under:
	Event Description	Date
	Pre-PQ meeting	June 12, 2025 – 1600 hrs
	Last date for receiving queries	June 11, 2025 – 1800 hrs
	Application Due Date and Time	July 4, 2025 – 1500 hrs
	Physical Submission of Documents	July 4, 2025 – 1500 hrs
	Opening of Applications [Date and Time]	July 4, 2025 – 1530 hrs

Exchange Rate for Conversion between USD and INR	1.4.1.i	<table border="1"> <thead> <tr> <th>As of</th> <th>USD 1 = INR</th> <th>1 INR=USD</th> </tr> </thead> <tbody> <tr> <td>31-Mar-15</td> <td>62.5908</td> <td>0.0160</td> </tr> <tr> <td>31-Mar-16</td> <td>66.3329</td> <td>0.0151</td> </tr> <tr> <td>31-Mar-17</td> <td>64.8386</td> <td>0.0154</td> </tr> <tr> <td>31-Mar-18</td> <td>65.0441</td> <td>0.0154</td> </tr> <tr> <td>31-Mar-19</td> <td>69.1713</td> <td>0.0145</td> </tr> <tr> <td>31-Mar-20</td> <td>75.6650</td> <td>0.0132</td> </tr> <tr> <td>31-Mar-21</td> <td>73.5047</td> <td>0.0136</td> </tr> <tr> <td>31-Mar-22</td> <td>75.8071</td> <td>0.0132</td> </tr> <tr> <td>31-Mar-23</td> <td>82.2169</td> <td>0.0122</td> </tr> <tr> <td>31-Mar-24</td> <td>83.3411</td> <td>0.0120</td> </tr> <tr> <td>31-Mar-25</td> <td>85.5286</td> <td>0.0117</td> </tr> </tbody> </table>			As of	USD 1 = INR	1 INR=USD	31-Mar-15	62.5908	0.0160	31-Mar-16	66.3329	0.0151	31-Mar-17	64.8386	0.0154	31-Mar-18	65.0441	0.0154	31-Mar-19	69.1713	0.0145	31-Mar-20	75.6650	0.0132	31-Mar-21	73.5047	0.0136	31-Mar-22	75.8071	0.0132	31-Mar-23	82.2169	0.0122	31-Mar-24	83.3411	0.0120	31-Mar-25	85.5286	0.0117
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		85.4016	0.0117																																					
Correspondence with Exim Bank	1.6	<p>Details of Exim Bank for the Communication, Clarifications, Pre-PQ Meeting, Application Due Date and Application Opening:</p> <p>Rohan Sharma Assistant General Manager Export-Import Bank of India 7th Floor, Adjacent Ring Road Kidwai Nagar [East] New Delhi – 110023 Email: infragroup@eximbankindia.in</p>																																						

Section-2: Prequalification Criteria and Requirements

Condition	Clause	Particulars
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Period to ascertain contract non-performance	2.6.1	Since June 1, 2020
Financial Year for ascertaining Adjusted Net-worth	2.7.1	FY 2024-25 or FY 2023-24 if financials of FY 2024-25 are not audited
Period for ascertaining Contract Litigation History	2.8.1	Since June 1, 2020
Period for ascertaining Financial Status and Capacity	2.9.1	FY 2020-21 to FY 2024-2025 or FY 2019-20 to FY 2023-2024 if financials of FY 2024- 25 are not audited.
Value of Annual Consultancy Revenue	2.9.1 (c)	Lot 1: USD 0.26 mn (United States Dollar two hundred and sixty thousand) Lot 2: USD 0.75 mn (United States Dollar seven hundred and fifty thousand) For Lot 1 and Lot 2 combined: USD 0.75 mn (United States Dollar seven hundred and fifty thousand)
Sector for General Experience	2.10.1	For Lot 1: Experience in preparation of DPR for Water Distribution Project in India For Lot 2: Experience as Project Management Consultant / Lender's Engineer / Owner's Engineer / Authority Engineer for Water Distribution Project in India In order to qualify for both the lots, the Applicant shall meet the General experience for each lot separately.
Cut off Date for General Experience	2.10.1	Starting from June 1, 2020, and up to Application Due Date
Cut off Date for Specific Experience	2.11.1	Starting from June 1, 2020, and up to Application Due Date

Specific Experience	2.11.1 (a)	<p>For Lot 1:</p> <p>At least the number and value of consultancy contracts involving preparation of the DPR for Water Distribution Project as mentioned below:</p> <table border="1" data-bbox="730 398 1417 680"> <thead> <tr> <th></th> <th>No. of Contracts</th> <th>Value of each project² (In USD Million)</th> </tr> </thead> <tbody> <tr> <td>Option I</td> <td>3</td> <td>0.11</td> </tr> <tr> <td colspan="3" style="text-align: center;">OR</td> </tr> <tr> <td>Option II</td> <td>2</td> <td>0.14</td> </tr> <tr> <td colspan="3" style="text-align: center;">OR</td> </tr> <tr> <td>Option III</td> <td>1</td> <td>0.22</td> </tr> </tbody> </table> <p>The scope of work / DPR prepared should include preparation of the Preliminary Design / General Administrative Drawings.</p> <p>For Lot 2:</p> <p>At least the number and value of similar contracts for providing project management / monitoring services as Project Management Consultant / Owner's Engineer / Authority's Engineer, in Water distribution sector</p> <table border="1" data-bbox="730 1088 1342 1370"> <thead> <tr> <th></th> <th>No. of Contracts</th> <th>Value of each project³ (In USD Million)</th> </tr> </thead> <tbody> <tr> <td>Option I</td> <td>3</td> <td>0.60</td> </tr> <tr> <td colspan="3" style="text-align: center;">OR</td> </tr> <tr> <td>Option II</td> <td>2</td> <td>0.75</td> </tr> <tr> <td colspan="3" style="text-align: center;">OR</td> </tr> <tr> <td>Option III</td> <td>1</td> <td>1.20</td> </tr> </tbody> </table> <p>The scope of similar contracts must include review of construction designs for water distribution project</p>		No. of Contracts	Value of each project ² (In USD Million)	Option I	3	0.11	OR			Option II	2	0.14	OR			Option III	1	0.22		No. of Contracts	Value of each project ³ (In USD Million)	Option I	3	0.60	OR			Option II	2	0.75	OR			Option III	1	1.20
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Any other requirement under Specific Experience	2.11.b	Not Applicable																																				
Quality Assurance	2.12	(a) Quality Management System equivalent / similar to ISO 9001, and (b) Environmental Management System equivalent/similar to ISO 14001																																				

² For conversion of currency to USD, refer to Clause 1.4 [Reporting Currency]

³ For conversion of currency to USD, refer to Clause 1.4 [Reporting Currency]

Skilled Human Resource	2.13	<i>Note: The below list of manpower requirement is an indicative list. The complete list would be made available at Tender stage.</i>			
Sr. No.	Position	Specialization	Total Post-qualification experience (in years)	Years of specific experience in the proposed position	Number
1	Team Leader or Mission Leader	Master's degree in project management with a specialization in civil and/or hydraulic engineering or equivalent (Bac +5)	15	10	1
2	Civil Engineer	Engineer with a degree in Civil Engineering or equivalent (Bac +5)	10	7	1
3	Hydraulic Engineer	Graduate engineer in Hydraulics or equivalent (Bac +5)	10	7	1
4	Hydrogeological engineer	Engineer with a degree in geology or hydrogeology or equivalent (Bac +5)	10	7	1
5	Construction supervision technicians	Higher Technician Diploma in Civil Engineering or equivalent	10	5	3
6	Electromechanical engineer	Engineering degree in electromechanics or equivalent	10	7	1
7	Water treatment engineer	Engineering degree in chemical engineering,	10	10	1

		environment or equivalent			
8	Topographer	Diploma in topography or equivalent	10	7	1
9	Specialist in environmental and social assessment	University degree in environmental sciences or equivalent	10	7	1
10	Sociologist/GBV Specialist	University degree in humanities, social sciences, health, law or equivalent (bac+5 or equivalent)	10	7	1
11	Sociologist/GBV Specialist	level diploma bac +5 in gender studies or equivalent	10	7	1
14	An Expert, specialized in involuntary resettlement	University degree in environmental or social sciences (bac+ 5) or equivalent	10	7	1
Additional Requirements		2.14	None		

PART-IV: APPLICATION FORMS AND APPENDICES

APPLICATION SUBMISSION FORM

[To be filled by the Applicant / Lead Member of Applicant on behalf of the JV.]

To,

Export-Import Bank of India
7th Floor, Adjacent Ring Road
Kidwai Nagar [East]
New Delhi – 110023

Dear Sir,

Sub: Application Submission and Declaration

Name of Applicant / Lead Member:

Name of JV Member(s), if applicable:

1. With reference to your Application Document dated including Addendums, we, having examined the Application Document and understood its contents, hereby submit our Application for the aforesaid Project. The Application is unconditional and unqualified.
2. I/We acknowledge that Exim Bank will be relying on the information provided in the Application and the documents accompanying the Application for prequalification of the Contractor for the aforesaid Project, and we certify that all information provided in the Application and in Forms, are true and correct; nothing has been omitted which renders such information misleading; and all documents accompanying such Application are true copies of their respective originals.
3. This statement is made for the express purpose of prequalification as an Applicant for the captioned Project and Bidding for the Project thereof.
4. I/We confirm that I/we meet all the criteria specified in the Application Document and agree and undertake to abide by all the terms and conditions of the Application Document and I/we shall make available to Exim Bank any additional information it may find necessary or require to supplement or authenticate the Application. I/We, however, understand that Exim Bank is not bound to seek such additional / supplemental information and may conclude its assessment of this application based on submissions made by me/us herewith.
5. I/We confirm that I/we am/are an Indian entity, as prescribed in the manner provided in the Application Document and I/we do not have our beneficial owners in a country which restricts the participation of bidders from India in its own tendering.
6. I/We agree and understand that the Application is subject to the provisions of the Application Document. In no case, we shall have any claim or right of whatsoever nature if we are not prequalified for the Project or our Application is not opened or rejected in accordance with the terms and conditions of the Application Document.

7. I/We declare that:

- a) I/We have examined and have no reservations to the Application Document, including any Addendum issued by Exim Bank;
- b) I/We do not have any Conflict of Interest in accordance with provisions of the Application Document;
- c) I/We confirm that I/we am/are not under default on any loan to any bank/ financial institution (FI) and our account has not been classified as Non-Performing Asset (NPA). I/ We further confirm that none of our promoters/directors (excluding nominee directors and independent directors) are appearing in Credit Information Bureau India Ltd. (CIBIL) Defaulter List;
- d) I/we confirm that us or any of our member(s) or promoters / directors (excluding nominee directors and independent directors) have not been reported as fraud under the present promoter / directors by any Bank / Financial Institution in India;
- e) I/We confirm that we have not been debarred by Exim Bank, in accordance with Exim Bank's Debarment Policy;
- f) I/We hereby certify that we have taken steps to ensure that in conformity with the provisions of the Application Document, no person acting for us or on our behalf has engaged or will engage in any corrupt, fraudulent, anti-competitive, coercive, undesirable, restrictive or obstructive practices; and
- g) I/We declare that I/we have the necessary equipment and personnel / have the ability to source the necessary equipment and personnel to undertake the Project in the manner provided herein and within the timelines as may be stipulated;
- h) I/We confirm that I / we have not instance of contract non-performance as a result of our default;
- i) I/We confirm that there have not been any records of poor performance during the last five years by us, as on the date of submission of the Application, for projects in which we are acting as the 'Contractor', including but not limited to abandoning the work, rescission of the contract for reasons which are attributable to our non-performance, inordinate delays in completion, consistent history of litigation resulting in awards against us or any of the constituents, or financial failure due to insolvency and/or bankruptcy as evidenced by but not limited to imposition of a penalty by an arbitral or judicial authority or a judicial pronouncement or arbitration award against the us or any of the constituents; and
- j) I/We confirm that I/we have no record of rescission of contract as a part of a joint venture.

8. Integrity Obligations:

- a) I/We have not directly or indirectly or through an agent engaged or indulged in any corrupt practices, fraudulent practices, anti-competitive practices, coercive practices, undesirable practices, restrictive practices or obstructive practices, as defined in the Application Document, in respect of any tender or request for proposal issued by or any agreement entered into with Exim Bank;

- b) I/We commit to take all measures necessary to prevent corrupt practices, unfair means and illegal activities during any stage of the Prequalification or Bidding Process.
- c) I/ We have not, during the Prequalification Process, given, offered or promised to give, directly or indirectly or through intermediaries, any bribe, gift, consideration, reward, favour, any material or immaterial benefit or other advantage, commission, fees, brokerage or inducement to any official of Exim Bank, and/or any other intermediary involved in the Prequalification Process connected directly or indirectly with the Prequalification Process, or to any person, organization or third party related to the contract in exchange for any advantage in the bidding, evaluation, contracting and implementation of the Project.
- d) I/ We will not collude with other parties interested in the Project to impair the transparency, fairness and progress of the Prequalification Process, Bidding Process, Bid evaluation, contracting and implementation of the Project.
- e) I/ We will not accept any advantage in exchange for any corrupt practice, unfair means and illegal activities.
9. I/We declare that we/ any Member of the Joint Venture, or our/ its Associates are not a member of a/any other Joint Venture submitting an Application for the Project.
10. I/We certify that in regard to matters other than security and integrity of the India, we/ any Member of the Joint Venture or any of our/ their Associates have not been convicted by a Court of Law or indicted or adverse orders passed by a regulatory authority which could cast a doubt on our ability to undertake the Project or which relates to a grave offence that outrages the moral sense of the community. I/We further certify that in regard to matters relating to security and integrity of the country, we/any Member of the Joint Venture or any of our/ their Associates have not been facing any investigation or charge-sheeted by any agency of the Government or convicted by a court of law.
11. I/We further certify that we have not been (a) blacklisted/ debarred/ sanctioned/ suspended from bidding by any Multilateral Development Banks such as World Bank, Asian Development Bank, or Ministry/Authority of Government of India (GOI) or the Authority's Country or Exim Bank, in accordance with extant rules and procedures, or (b) blacklisted, debarred or suspended from bidding by any Ministry / Authority of GOI or of the Ministry / Authority of the Government in Authority's Country (c) convicted for an offense under (i) India's Prevention of Corruption Act, 1988, or (ii) the Bharatiya Nyaya Sanhita, 2023 or (iii) any other law for the time being in force, for causing any loss of life or property or causing a threat to public health as part of execution of a public procurement contract or (iv) for a criminal action including but not limited to cheating / fraud.
12. I/We further certify that I/we or any member have/has not been admitted by the National Company Law Tribunal (NCLT) for initiating corporate insolvency resolution process under the Insolvency and Bankruptcy Code (IBC).

13. I/We undertake that in case due to any change in facts or circumstances during the Prequalification Process and/or Bidding Process and/or contract execution, we are attracted by the provisions of disqualification in terms of the provisions of the Application Document, we shall intimate Exim Bank of the same immediately.
14. I/We hereby confirm that I/we do not have a close business relationship or family relationship or in its employment any near relations (defined as first blood relations, and their spouses, of the Applicant or the Applicant's spouse) in our employment any near relations of persons involved in decision making in the Project at the Authority / Exim Bank.
15. I/We undertake in the event that we are prequalified and invited to submit a bid, to arrange and deploy key staff meeting the experience and qualification requirements, in accordance with the PQ Document.
16. I/ we confirm that no legal, financial or technical adviser of the Authority / Exim Bank in relation to the Project is engaged by us.
17. I/We acknowledge the right of Exim Bank to reject our Application without assigning any reason or otherwise and hereby waive, to the fullest extent permitted by Applicable Law, our right to challenge the same on any account whatsoever. I/We hereby irrevocably waive any right or remedy which we may have at any stage at law or howsoever otherwise arising to challenge or question any decision taken by Exim Bank in connection with the Prequalification of the Applicant, or in connection with the Prequalification Process itself, in respect of the above-mentioned Project and the terms and implementation thereof.
18. I/We agree to the provisions of the Public Procurement Orders No.4 dated February 23, 2023, issued by the Procurement Policy Division of the Department of Expenditure, Ministry of Finance, Government of India, and undertake to abide by the provisions of this Order. I/We have read the Clause regarding restrictions on procurement from a bidder of a country which shares a land border with India and countries that restrict the participation of Bidders / Applicants from India and on sub-contracting to contractors from such countries, and confirm that I/we do not belong to such country in accordance with the provisions of the said order dated February 23, 2024; I/We certify that I/we shall not sub-contract any work to an Agency from such countries unless such Agency is registered with the Competent Authority. I/We hereby certify that I/we fulfil all requirements in this regard and is eligible to be considered. We agree to submit/ ensure that our Sub-contractors/consultant shall submit, at Exim Bank's request, evidence of the origin of materials, equipment and services.
19. I/We agree to adhere to the provisions of IDEAS Guidelines, inter alia the requirement of meeting minimum percent (%) Indian Content as defined under the Agreement.
20. I/We recognise and accept that Exim Bank is only financing the projects of the Project Authority subject to its own conditions which are set out in the funding agreement it may/ has entered into with the Project Authority / Borrower. As a matter of consequence, no legal relationship exists between Exim Bank and our

company, our Joint Venture or our Sub-contractors. The Project Authority retains exclusive responsibility for the preparation and implementation of the Bidding Process and the performance of the Agreement.

21.I/We further certify that we have not made any misleading or incorrect representations in the forms, statements, affidavits and attachments submitted as a part of the Application.

Notes:

- a) Form to be filled by the Applicant / Lead Member of Applicant on behalf of the JV.
- b) During Online Submission, please mention N/A in the Name of JV in case the applicant is a single Entity.
- c) Physical Document / Hard Copy of the Form is not required to be submitted or uploaded during online submission. The details to be directly entered in the online form. Only the Supporting Documents mentioned below are required to be submitted as Physical Document and copy to be uploaded.

Supporting Documents to be Uploaded:

- a) Evidence of payment of the Processing Fee
- b) Power of Attorney (POA) for signing the Application as per the format at Appendix-I of PQ Document;
- c) In case of JV, Power of Attorney by each member of JV as per the format at Appendix-II of PQ Document;
- d) In case of JV, the JV Agreement or the Letter of Intent for forming Joint Venture as per the format at Appendix-III of the PQ Document;

FORM-I: APPLICANT INFORMATION FORM

[To be filled by Applicant if being a Single Entity or as Lead Member of JV.]

Applicant's name: <i>[insert full name]</i>
Percentage Share in JV <i>[Mention 100% in case the Applicant is single entity without a JV]</i>
In case of Joint Venture (JV), name of each member: <i>[insert full name of each member in JV]</i>
Applicant's country* of registration: <i>[indicate country of Constitution]</i>
Applicant's actual year of incorporation: <i>[indicate year of Constitution]</i>
Applicant's legal address [registered in India]: <i>[insert street/ number/ town or city/ country]</i>
Applicant's GST Number:
Applicant's PAN:
Applicant's authorized representative information: Name: <i>[insert full name]</i> Designation: <i>[insert designation]</i> Address: <i>[insert street/ number/ town or city/ country]</i> Telephone/Fax numbers: <i>[insert telephone/fax numbers, including country and city codes]</i> E-mail address: <i>[indicate e-mail address]</i>
Applicant's Authorised Representative Photo ID Document:
Applicant's Authorised Representative Photo ID Number:

In case of a JV, Information regarding the role of each Member should be provided as per table below:

Sr. No.	Name of Member	Percentage of share in the JV
1.		
2.		

Supporting certificates / documents, for Applicant or for each member of JV in case of a JV Applicant, to be submitted as below:

- a. Copy of Memorandum and Articles of Association, if the Applicant is a body corporate, and if a partnership then a copy of its partnership deed or any other equivalent document for entities other than body corporate/ partnership
- b. Certificate of Incorporation (or equivalent documents of constitution or association), and/or documents of registration
- c. PAN and GST Registration Details
- d. Organizational chart
- e. List of Board of Directors with their complete designation in case of nominee directors
- f. The beneficial ownership with respective shareholding and nationality of shareholders
- g. A copy (self-attested on all pages) of Power of Attorney in favour of the person who has been authorised, through an appropriate Company Board Resolution or equivalent document, to sign on behalf of the Applicant
 - i. Where Applicant is a single entity, the Power of Attorney as per format at **Appendix-I**;
 - ii. Where Applicant is a JV, the Power of Attorney by each member of JV as per the format at **Appendix-II**;
 - iii. A copy of relevant Company Board Resolution referred to item (g).
 - iv. Letter of intent as per format at **Appendix-III** to form JV, in case of JV.
- h. A Government issued document for photo identification of the Authorised Signatory

Note:

- a) Form to be filled by the Applicant / Lead Member of Applicant on behalf of the JV.
- b) Physical Document / Hard Copy is not required to be submitted or uploaded during online submission. Only the details to be entered in this form.
- c) During online submission, mention "NA" for JV information in case the Applicant is a Single Entity

FORM-I(A): Details of JV Members

[The following form is in addition to Form I and applicable to the JV Members only. Details to be provided for each JV. Hard Copy not required to be submitted or uploaded. Data to be entered in the PQ Software]

JV Member's name: <i>[insert full name of Applicant's JV Member]</i>
JV Member's country* of registration: <i>[indicate country of registration]</i>
JV Member's date of constitution: <i>[indicate date of constitution in dd/mmm/yyyy]</i>
JV Member's legal address registered in India: <i>[insert street/ number/ town or city/ country]</i>
JV Member's GST Number
JV Member's PAN Number
JV Member's authorized representative information Name: <i>[insert full name]</i> Address: <i>[insert street/ number/ town or city/ country]</i> Telephone/Fax numbers: <i>[insert telephone/fax numbers, including country and city codes]</i> E-mail address: <i>[indicate e-mail address]</i>

Supporting certificates / documents:

- a. Copy of Memorandum and Articles of Association, if the Applicant is a body corporate, and if a partnership then a copy of its partnership deed or any other equivalent document for entities other than body corporate/ partnership
- b. Certificate of Incorporation (or equivalent documents of constitution or association), and/or documents of registration
- c. PAN and GST Registration Details
- d. Organizational chart
- e. List of Board of Directors with their complete designation in case of nominee directors
- f. The beneficial ownership with respective shareholding and nationality of shareholders
- g. A copy (self-attested on all pages) of Power of Attorney in favour of the person who has been authorised, through an appropriate Company Board Resolution or equivalent document, to sign on behalf of the Applicant
 - i. The Power of Attorney by each member of JV as per the format at **Appendix-II**;
 - ii. A copy of relevant Company Board Resolution referred above.
 - iii. Letter of intent as per format at **Appendix-III** to form JV, in case of JV.

h. A Government issued document for photo identification of the Authorised Signatory

FORM-II: PENDING CONTRACT LITIGATION*[Ref Clause 2.7]***Pending Litigation:**

Are there any instances of Pending Contract Litigations: Yes / No

If any Contract Litigation is Pending, provide the following details:

Applicant's Name: *[insert full name]*Date: *[insert day, month, year]*PQ No. and title: *[insert PQ number and title]*Information pertaining to: *[Insert name of JV leader or JV member/s]***Amount in INR Crore**

Year of dispute	Amount in dispute (original currency and amount)	Contract Identification	Amount in dispute (equ INR Crore) (Exchange Rate used, if any)	Amount of specific provision already made, if any (INR Crore)
<i>[insert financial year]</i>	<i>[insert amount]</i>	Contract Identification: [indicate complete contract name, number, date, value and any other identification] Contract Value: <i>[Value in Original Currency]</i> Name of Employer: <i>[insert full name]</i> Address of Employer: <i>[insert street/city/country]</i> Matter in dispute: <i>[indicate main issues in dispute]</i> Party who initiated the dispute: <i>[indicate "Employer" or "Contractor"]</i> Status of dispute: <i>[Indicate if it is being treated by the Adjudicator, under Arbitration or being dealt with by the Judiciary]</i>	<i>[insert amount]</i>	<i>[insert amount]</i>
	<i>Total:</i>			<i>Total:</i>

*Registration No/ Membership No:
(of the independent chartered accountant)*

Stamp

Date:

Place:

UDIN:

Notes:

a) The Form should be filled by each member of the JV, if applicable.

b) For online submission, it is mandatory to upload the Form duly certified by an Independent Chartered Accountant

c) In case there are pending contract litigations, the aggregate value of such pending litigations should be entered online and details to be uploaded in a PDF file in the format provided in "Form: Pending Contract Litigations"

d) Exchange rate in accordance with Clause 1.4.1(ii) of the PQ Document to be used for conversion from USD to Equ. INR, if required.

FORM-III: CONTRACT LITIGATION HISTORY*[Ref Clause 2.8]*

Are there any instances of litigation since the date preceding five (5) years from the Application Due Date: [Yes / No]

If Contract Litigation Awarded, provide details:

Applicant's Name: *[insert full name]*

Date: *[insert day, month, year]*

PQ No. and title: *[insert PQ number and title]*

Information pertaining to: *[Insert name of JV leader or JV member/s]*

				Amount in INR Crore
Year of award	Award against the Applicant (in Original Currency)	Award against the Applicant (Amount in INR Crore) (Exchange Rate used, if any)	Contract Identification	Total Contract Amount (INR Crore)
<i>[insert financial year]</i>		<i>[insert Amount]</i>	Contract Identification: [indicate complete contract name, number, date, value and any other identification] Name of Employer: <i>[insert full name]</i> Address of Employer: <i>[insert street/city/country]</i> Matter in dispute: <i>[indicate main issues in dispute]</i> Party who initiated the dispute: <i>[indicate "Employer" or "Contractor"]</i> Result of dispute: <i>[Indicate if resolution was treated by the Adjudicator, under Arbitration or dealt with by the Judiciary and whether resolved in favour or against the Applicant]</i>	<i>[insert Amount]</i>
		<i>Total:</i>		

Registration No/ Membership No:
(of the independent chartered accountant)

Stamp

Date:

Place:

UDIN:

Notes:

- a) The Form should be filled by each member of the JV, if applicable.*
- b) For online submission, it is mandatory to upload the Form duly certified by an Independent Chartered Accountant*
- c) In case there is a history of litigation with Award against the Applicant, the aggregate value of such data should be entered and details to be uploaded in a PDF file as per format provided in "Form: Contract Litigation History" of the PQ Document*
- d) Exchange rate prevalent for the respective financial year, in accordance with Clause 1.4.1(i) to be used for conversion from USD to Equ. INR, if required.*

FORM-IV: FINANCIAL STATUS*[Ref Clause 2.9(a) and 2.9(b)]*

[The following table shall be filled in for the Applicant and for each member of a Joint Venture and shall be certified by the independent chartered accountant. Failure to comply with this requirement may result in rejection of the Application.]

Applicant's Name: *[insert full name]*Date: *[insert day, month, year]*PQ No. and title: *[insert PQ number and title]*Information pertaining to: *[Insert name of JV leader or JV member/s]***Financial data****Amount in INR Crore**

Type of Financial information	Historic information for previous three (3) years		
	LFY-2 Years	LFY-1 Year	LFY [Last completed Financial Year]
Sources of Fund			
Share Holder's Fund			
Loan Fund			
Application of Fund			
Fixed Assets			
Investments			
Net Current Assets			
(i) Current assets, loans and advances			
Less: (ii) Current liabilities & provisions			
Misc. exp. to the extent not W/Off or adjusted			
Profit and Loss Account			
Net Worth			
Net Worth			
Information from Income Statement			
Income			
Expenditure			
Profit/(Loss) Before Tax (PBT)			
Profit/(Loss) After Tax (PAT)			
Information From Cash Flow Statement			
Cash Flow from Operating Activities			

Cash Flow from Investments			
Cash Flow from Financing Activities			

** Refer Clause 1.4 [Reporting Currency] for conversion and source of exchange rate*

Registration No/ Membership No:
(of the independent chartered accountant)

Stamp

Date:

Place:

UDIN:

Supporting certificates / documents, for Applicant or for each member of JV in case of a JV Applicant, to be submitted as below:

- a. Copies of duly audited complete annual accounts⁴ of the Applicant and of each member (in case of Joint Venture) for preceding 5 years as specified in Sub-Clause 2.9.1 which shall:
 - i. reflect the financial situation of the Applicant or in case of JV for each member, and not of an affiliated entity (such as parent company or group member);
 - ii. be independently audited or certified in accordance with local legislation;
 - iii. be complete, including all notes to the financial statements;
 - iv. correspond to accounting periods already completed and audited.
- b. Audited Annual Reports which shall be duly signed and stamped by Statutory Auditor. Notwithstanding the same, in case the Applicant is an entity where Statutory Auditor is not required to be appointed under applicable law, a certificate from an independent chartered accountant may be provided by such Applicant;

Notes:

(a) The Form should be filled for each member of the JV, if applicable,

(b) For online submission, it is mandatory to upload the Form duly certified by an Independent Chartered Accountant

(c) LFY means Last completed Financial Year. For instance if the Application is being submitted in FY 2024-25, the LYF shall be FY 2023-24, LFY-1 shall be FY 2022-23, LFY-2 shall be FY 2021-22 and so on.

(d) For online submission, in case JV details are not applicable, "0" to be entered

(e) Uploading Supporting documents, as specified in the PQ Document, is mandatory

⁴ Provided that in case the annual accounts for the latest Accounting Year are not audited and therefore the Applicant cannot make it available, the Applicant shall provide provisional results for the latest Accounting Year. In such a case, the Applicant shall also provide the Audited Annual Reports for 5 (five) years preceding the year for which the Audited Annual Report is not being provided.

FORM-V: ANNUAL CONSULTANCY TURNOVER*[Ref: Clause 2.9(c)]*

[The following table shall be filled in for the Applicant and for each member of a Joint Venture and shall be certified by the independent chartered accountant. Failure to comply with this requirement may result in rejection of the Application.]

Applicant's Name: *[insert full name]*Date: *[insert day, month, year]*PQ No. and title: *[insert PQ number and title]*Information pertaining to: *[Insert name of JV leader or JV member/s]*

Year	Consultancy Turnover Amount (INR Crore)			Total Turnover (INR Crore)	Exchange Rate used	Total Turnover (Equ. USD Mn)
	Contracts in India	Overseas Contracts	Total Consultancy Turnover			
	[A]	[B]	C = [A+B]			
LFY						
LFY – 1 Year						
LFY – 2 Years						

Registration No/ Membership No:
(of the independent chartered accountant)

Stamp

Date:

Place:

UDIN:

Notes:

- The Form should be filled for each member of the JV, if applicable*
- For online submission, it is mandatory to upload the Form duly certified by an Independent Chartered Accountant*
- Exchange rate for the respective financial year, in accordance with Clause 1.4.1(i) to be used for conversion from INR to Equ. USD, for amounts reported in USD in this form*
- LFY means Last completed Financial Year. For instance if the Application is being submitted in FY 2024-25, the LYF shall be FY 2023-24, LFY-1 shall be FY 2022-23, LFY-2 shall be FY 2021-22 and so on.*
- For online submission, in case JV information is not applicable, "NA" to be selected in Financial Year and "0" to be mentioned in the data cells.*

FORM-VI: GENERAL EXPERIENCE*[Ref: Clause 2.10]**[The following table shall be filled in for the Applicant and in the case of a JV Applicant, for each Member]*Applicant's Name: *[insert full name]*Date: *[insert day, month, year]*PQ No. and title: *[insert PQ number and title]*Information pertaining to: *[Insert name of JV leader or JV member/s]**[Identify contracts that demonstrate similar experience in India. List contracts chronologically, according to their commencement (starting) dates and attach Final Acceptance Certificates.]**Amount in USD Mn*

Contract Identification	Start Date	Initial Contractual End Date	Actual Completion Date and Reasons for delay, if any	Role of Applicant
Contract name: <i>[insert full name]</i> Brief Description of the works performed by the Applicant: <i>[describe works performed briefly]</i> Amount of contract: <i>[insert Amount in currency, mention currency used, exchange rate and Reporting Currency equivalent*]</i> Name of Employer: <i>[indicate full name]</i> Address: <i>[indicate street/number/town or city/country]</i>	<i>[indicate date as dd/ mmm/ yyyy]</i>	<i>[indicate date as dd/ mmm/ yyyy]</i>		<i>[insert "Prime Contractor" or "JV Member"]</i>

Supporting certificates / documents, for Applicant or for each member of JV in case of a JV Applicant, to be submitted as below:

- a. Final Acceptance Certificate/ Completion Certificate/ Testimonial Letters issued by the Project Authority for each contract submitted under this Clause, giving, inter alia, details of scope and value of work executed by the Applicant, contract start and completion dates. In case of projects executed through a Special Purpose Vehicle (SPV) under a concession agreement, FAC shall be issued by the Concession Granting Authority.
- b. In case the contracts submitted under this Clause are executed by the Applicant through an SPV under a concession agreement, either singly or in joint venture, the following additional documents/information should be submitted:
 - i. Copy of Letter of Acceptance of the bid/grant of concession issued by the Concession Granting Authority in favour of the Applicant or a JV comprising the Applicant; and
 - ii. Copy of Concession Agreement indicating the shareholding structure of the SPV establishing that the SPV is wholly held by the Applicant or by a JV comprising the Applicant;
- c. In case the contracts submitted under this Clause are executed by the Applicant as a member of JV, a copy of Agreement between Project Authority and JV and the JV Agreement to substantiate Individual JV member's delineated roles, responsibilities and scope and value of work.

Notes:

- (a) For Online Submission Physical Document / Hard Copy of the Form is not required to be submitted or uploaded. Details to be entered in PQ Software*
- (b) Exchange rate for the respective financial year, in accordance with Clause 1.4.1(i) to be used for conversion from INR to Equ. USD, for amounts reported in USD in this form. The respective financial year shall mean the year in which the contract was signed.*
- (c) Uploading Supporting documents, as specified in the PQ Document, is mandatory*
- (d) For online submission, minimum number of contracts required to be submitted under this form is 1 (one). Enter N/A for fields not applicable*
- (e) It is mandatory to upload the supporting documents online*

FORM-VII: SPECIFIC EXPERIENCE*[Ref: Clause 2.11]*

[The following table shall be filled in for contracts completed by the Applicant, and each member of a Joint Venture, as applicable]

Applicant's Name: *[insert full name]*Date: *[insert day, month, year]*PQ No. and title: *[insert PQ number and title]*Information pertaining to: *[Insert name of JV leader or JV member/s]*

Amount in USD Mn

Contract Identification	<i>[insert contract name and number, if applicable]</i>		
Contract date	<i>[dd/mmm/yyyy]</i>		
Completion date	<i>Contractual:</i> <i>[dd/mmm/yyyy]</i>	<i>Actual:</i> <i>[dd/mmm/yyyy]</i>	
Role in Contract <i>[check the appropriate box]</i>	<input type="checkbox"/> Prime Contractor	<input type="checkbox"/> Member in JV	
Total Contract Amount	<i>[insert total contract amount in contract currency]</i>	<i>[insert Exchange rate and total contract amount in Reporting Currency equivalent]*</i>	
If member in a JV, specify participation in total Contract amount	<i>[insert a percentage amount]</i>	<i>[insert total contract amount in local currency]</i>	<i>[insert exchange rate and total contract amount in Reporting Currency equivalent] *</i>
Employer Details	Employer's Name: Address: Telephone, fax number, E-mail:		
Description of the similarity	<i>[Name the Sector/ Sub-sector] [Briefly mention the similarity in terms of sectoral characteristics and technical aspects listed in Sub-Factor D.2]</i>		
For the above contract, mention the following attributes			
1. Capacity/ Physical size of key works items	<i>[insert capacity/ physical size of key work items]</i>		
2. Complexity	<i>[insert description of complexity in accordance with the technical aspects mentioned under Part IV D.2]</i>		
3. Methods/ Technology	<i>[insert specific aspects of the methods/ technology involved in the contract]</i>		
4. Rate of execution for key items	<i>[insert execution rates for key items]</i>		
5. Other Characteristics	<i>[insert other characteristics as appropriate]</i>		

Note: Rate implies the quantity executed in unit time e.g. cubic meters of earthwork per annum, etc.

Supporting certificates / documents, for Applicant or for each member of JV in case of a JV Applicant, to be submitted as below:

- a. Final Acceptance/ Completion Certificate/ Testimonial Letters issued by the Project Authority for each contract submitted under this Clause, giving, inter alia, details of scope and value of work executed by the Applicant, contract start and completion dates. In case of projects executed through a Special Purpose Vehicle (SPV) under a concession agreement, FAC shall be issued by the Concession Granting Authority.
- b. In case the contracts submitted under this Clause are executed by the Applicant through an SPV under a concession agreement, either singly or in joint venture, the following additional documents/information should be submitted:
 - i. Copy of Letter of Acceptance of the bid/grant of concession issued by the Concession Granting Authority in favour of the Applicant or a JV comprising the Applicant; and
 - ii. Copy of Concession Agreement indicating the shareholding structure of the SPV establishing that the SPV is wholly held by the Applicant or by a JV comprising the Applicant.
- c. In case the contracts submitted under this Clause are executed by the Applicant as a member of JV, a copy of Agreement between Project Authority and JV and the JV Agreement to substantiate Individual JV member's delineated roles, responsibilities and scope and value of work.

Notes:

- (a) For Online Submission Physical Document / Hard Copy of the Form is not required to be submitted or uploaded. Details to be entered in PQ Software*
- (b) Exchange rate for the respective financial year, in accordance with Clause 1.4.1(i) to be used for conversion from INR to Equ. USD, for amounts reported in USD in this form. The respective financial year shall mean the year in which the contract was signed.*
- (c) Uploading Supporting documents, as specified in the PQ Document, is mandatory*
- (d) For online submission, minimum number of contracts required to be submitted under this form is 1 (one). Enter N/A for fields not applicable*
- (e) It is mandatory to upload the supporting documents online*

FORM-VIII: CERTIFIED MANAGEMENT SYSTEM*[Ref: Clause 2.12]**[The following table shall be filled in for the Applicant and in the case of a JV Applicant, each Member]**Applicant's Name: [insert full name]**Date: [insert day, month, year]**PQ No. and title: [insert PQ number and title]**Information pertaining to: [Insert name of JV leader or JV member/s]*

ISO Accreditation/ Certified Management System	Process/ Discipline Certified/ Inclusions	Certification Start Date	Certification Valid up to	Certifying Organization
<i>[indicate the quality management system accreditation]</i>	<i>[indicate certificate identification number and mention which process or discipline has been certified and inclusions]</i>	<i>[dd/mmm/yyyy]</i>	<i>[dd/mmm/yyyy]</i>	<i>[indicate the name of the certifying organization and contact details]</i>

Supporting certificates / documents, for Applicant or for each member of JV in case of a JV Applicant, to be submitted as below:

Copy of the certifications mentioned above.

FORM-IX: ADDITIONAL REQUIREMENTS

[Ref: Clause 2.14]

[Additional Requirements, if any, sought under AITB Clause 2.14 to be provided here]

Appendix-I : Format for Power of Attorney for signing of Application
(Refer Clause 3.5)

Know all men by these presents, We _____ (name of the firm and address of the registered office) do hereby irrevocably constitute, nominate, appoint and authorize Mr./ Ms. (name), _____ son/daughter/wife of and presently residing at _____, who is presently employed with us and holding the position of _____, as our true and lawful attorney (hereinafter referred to as the “Attorney”) to do in our name and on our behalf, all such acts, deeds and things as are necessary or required in connection with or incidental to submission of our Application for Prequalification for the [insert name of the Project] including but not limited to signing and submission of Application and other documents and writings, participate in Pre-PQ and other conferences and providing information/ responses to Exim Bank, representing us in all matters before Exim Bank, and generally dealing with Exim Bank in all matters in connection with the Project.

AND we hereby agree to ratify and confirm and do hereby ratify and confirm all acts, deeds and things done or caused to be done by our said Attorney pursuant to and in exercise of the powers conferred by this Power of Attorney and that all acts, deeds and things done by our said Attorney in exercise of the powers hereby conferred shall and shall always be deemed to have been done by us.

IN WITNESS WHEREOF WE, _____, THE ABOVE NAMED PRINCIPAL HAVE EXECUTED THIS POWER OF ATTORNEY ON THIS DAY OF 2.....

For

(Signature, name, designation and address)

- Witnesses:
- 1.
 - 2.

Accepted

(Notarized)

_____ (Signature)

(Name, Title and Address of the Attorney)

Notes:

- *Applicable stamp duty paid as per applicable law.*
- *The mode of execution of the Power of Attorney should be in accordance with the procedure, if any, laid down by the Applicable Law and the charter documents of the executant(s) and when it is so required, the same should be under common seal affixed in accordance with the required procedure.*

- *Wherever required, the Applicant should submit for verification the extract of the charter documents and documents such as a board or shareholders' resolution/ power of attorney in favour of the person executing this Power of Attorney for the delegation of power hereunder on behalf of the Applicant.*
- *For a Power of Attorney executed and issued overseas, the document will also have to be legalised by the Indian Embassy and notarised in the jurisdiction where the Power of Attorney is being issued. However, the Power of Attorney provided by Bidders from countries that have signed the Hague Legislation Convention 1961 are not required to be legalised by the Indian Embassy if it carries a conforming Apostille certificate.*

Appendix-II: Format for Authorization for Lead Member of the JV

Whereas Exim Bank has invited Applications from interested parties for the prequalification of applicants for [insert name of the Project] (the “Project”).

Whereas, _____ and _____ (collectively the “Joint Venture” constituted in accordance with the LOI) being Members of the Joint Venture constituted in accordance with the LOI are interested in applying for prequalification for the Project in accordance with the terms and conditions of the Application Document (Application Document) No. _____ dated _____ and other connected documents in respect of the Project, and

Whereas, it is necessary for the Members of the Joint Venture constituted in accordance with the LOI to designate one of them as the Lead Member with all necessary power and authority to do for and on behalf of the Joint Venture constituted in accordance with the LOI, all acts, deeds and things as may be necessary in connection with the Joint Venture’s bid for the Project and its execution.

NOW THEREFORE KNOW ALL MEN BY THESE PRESENTS

We, _____ having our registered office at _____ and M/s. ..._____ having our registered office at....., (hereinafter collectively referred to as the “Principals”) do hereby irrevocably designate, nominate, constitute, appoint _____, having a registered office at _____, as the Lead Member and true and lawful attorney of the Joint Venture constituted in accordance with the LOI (hereinafter referred to as the “Authorized Entity”). We hereby irrevocably authorize the Authorized Entity (with power to sub-delegate) to conduct all business for and on behalf of the Joint Venture constituted in accordance with the LOI and any one of us during the Application Process and, for all or any of such acts, deeds or things as are necessary or required or incidental to the submission of its Application for the prequalification for the Project, including but not limited to signing and submission of all Applications and other documents and writings, participate in any programs and processes prescribed under the Application Document, respond to queries, submit information/ documents, sign and execute contracts and undertakings consequent to acceptance of the application of the Joint Venture constituted in accordance with the LOI and generally to represent the Joint Venture constituted in accordance with the LOI in all its dealings with Exim Bank, and/ or any other Government Agency or any person, in all matters in connection with or relating to or arising out of the Joint Venture constituted in accordance with the LOI’s application for prequalification for the Project and/ or any other requirements under the Application Document.

AND hereby agree to ratify and confirm and do hereby ratify and confirm all acts, deeds and things done or caused to be done by our said Authorized Entity pursuant to and in exercise of the powers conferred by this Authorized Entity and that all acts, deeds and things done by our said Attorney in exercise of the powers hereby conferred shall and shall always be deemed to have been done by us/ Joint Venture.

IN WITNESS WHEREOF WE THE PRINCIPALS ABOVE NAMED HAVE EXECUTED THIS POWER OF ATTORNEY ON THIS DAY OF 2.....

For _____

(Signature)

(Name & Title)

For _____
(Signature)

Witnesses:

- 1.
- 2.

_____ (Executants)
(To be executed by all the Members of the Joint Venture)

Notes:

- *Applicable stamp duty paid as per applicable law.*
- *The mode of execution of the Power of Attorney should be in accordance with the procedure, if any, laid down by the applicable law and the charter documents of the executant(s) and when it is so required, the same should be under common seal affixed in accordance with the required procedure.*
- *Also, wherever required, the Applicant should submit for verification the extract of the charter documents and documents such as a board or shareholders' resolution/ power of attorney in favor of the person executing this Power of Attorney for the delegation of power hereunder on behalf of the Applicant.*
- *For a Power of Attorney executed and issued overseas, the document will also have to be legalised by the Indian Embassy and notarised in the jurisdiction where the Power of Attorney is being issued. However, the Power of Attorney provided by Applicant from countries that have signed the Hague Legislation Convention 1961 are not required to be legalised by the Indian Embassy if it carries a conforming Appostille certificate.*

Appendix-III: Format for Letter of Intent for Joint Venture
(To be executed on Stamp paper of appropriate value)

THIS LETTER OF INTENT is entered into on this the _____ day of 20____ (“LOI”)

AMONGST

1. {_____ incorporated under the _____ Act, [year]}^{5§} and having its registered office at _____ (hereinafter referred to as the “**First Part**” or “**Lead Member**” which expression shall, unless repugnant to the context include its successors and permitted assigns)

AND

2. {_____ incorporated under the _____ Act, [year]}^{6§§} and having its registered office at _____ (hereinafter referred to as the “**Second Part**” which expression shall, unless repugnant to the context include its successors and permitted assigns)

The above mentioned parties of the FIRST and SECOND PART are collectively referred to as the “**Parties**” and each is individually referred to as a “**Party**”

WHEREAS,

- (A) Exim Bank (which expression shall, unless repugnant to the context or meaning thereof, include its administrators, successors and assigns) has invited applications (the “**Application**”) by its Prequalification Document No.____ dated _____ (the “**Application Document**”) for prequalification of applicants for [mention name of project] (the “**Project**”).
- (B) The Parties are interested in jointly applying for prequalification for the Project and in accordance with the terms and conditions of the Application Document in respect of the Project.
- (C) It is a necessary condition under the PQ Document that the Parties shall provide a Letter of Intent (LOI) summarizing the Parties’ understanding regarding the contemplated formation of a Joint Venture (“**JV**”) which shall come into existence before the Joint Bidding Agreement during the Bidding Process. A copy of this LOI shall be furnished thereof with the Application.

NOW IT IS HEREBY AGREED as follows:

1. Definitions and Interpretations

^{5§} Please mention name of the Lead Member of the JV/ Joint Venture, whether company, LLP, partnership, etc, stating the relevant Act (with year) under which incorporated.

^{6§§} Please mention name of other than Lead Member of the JV/ Joint Venture, whether company, LLP, partnership, etc, stating the relevant Act (with year) under which incorporated.

In this LOI, the capitalised terms shall, unless the context otherwise requires, have the meaning ascribed thereto under the Application Document.

2. Joint Venture

2.1 The Parties do hereby agree to irrevocably constitute an unincorporated Joint Venture (the “JV” or “Joint Venture”) for the purposes of jointly participating in the prequalification and thereafter in case prequalified, the Bidding Process and if awarded, during the contract implementation stage for the Project (the “Process”).

2.2 The Parties hereby undertake to participate in the Process only through this LOI signifying the intention to constitute a Joint Venture and not individually and/ or through any other Joint Venture constituted or proposed to be constituted for this Project, either directly or indirectly or through any of their associates, subsidiaries, affiliates etc.

3. Covenants

The Parties hereby undertake that in the event their Application is declared as prequalified and is eligible to participate in the Bidding Process, it shall, if required by the terms of the local laws of Project Authority’s country and the conditions prescribed under the Bidding Process, incorporate a joint venture / or any other form of corporate entity for entering into an agreement with the Project Authority and for performing all its obligations as the Consultant in terms of the agreement for the Project.

4. Role of the Parties

The Parties hereby undertake to perform the roles and responsibilities as described below:

- a) Party of the First Part shall be the ‘Lead Member’ of the Joint Venture for the Process constituted in accordance with the LOI and shall have the power of attorney from all Parties for conducting all business for and on behalf of the Joint Venture constituted in accordance with the LOI during the application process;
- b) The Lead Member shall exclusively carry out the overall management and coordination as and when required during the Process and all other parties shall be liable for the decisions and/or actions of the Lead Member;
- c) In case the Application is declared prequalified; the Lead Member conveys the commitment(s) of a Lead Member in accordance with terms and conditions in the Application Document;
- d) Party of the Second Part shall be _____; and {define the role of the Second Party or state “the other member of the Joint Venture”};
{(c) Party of the Third Part shall be _____^{7§}; and}

^{7§} define the role of the Second Party or state “the other member of the Joint Venture”

{(d) Party of the Fourth Part shall be _____^{8§}. and}

5. Joint and Several Liability

Notwithstanding the arrangement inter se the Parties, the Parties do hereby undertake to be jointly and severally responsible for all representations and submissions made in the Application during the Application Process undertaken in accordance with the terms of the Application Document for the Project.

6. Stake in the Joint Venture constituted in accordance with the LOI

- 6.1 The Parties agree that the proportion of shareholding / participation interest/ profit share/ economic interest, amongst the Parties shall be as follows:

First Party: [*minimum 26%*]

Second Party:

{Third Party: ____ }

- a. The Parties undertake that a minimum of 26% (twenty six per cent) of the subscribed and paid up equity share capital / participation interest / profit share / economic interest/ any such equivalent instrument representing ownership in the Applicant, as applicable, of the JV constituted in accordance with the LOI shall, at all times be held by the Lead Member.

7 Representation of the Parties

Each Party represents to the other Parties as of the date of this LOI that:

- (a) Such Party is duly organised, validly existing and in good standing under the laws of its incorporation and has all requisite power and authority to enter into this LOI;
- (b) The execution, delivery and performance by such Party of this LOI has been authorized by all necessary and appropriate corporate or governmental action and a copy of the extract of the charter documents and board resolution/ power of attorney/authorizations in favor of the person executing this LOI for the delegation of power and authority to execute this LOI on behalf of the member is annexed to this LOI, and will not, to the best of its knowledge:
- (i) require any consent or approval not already obtained;

^{8§} define the role of the Second Party or state “the other member of the Joint Venture”

- (ii) violate any laws presently in effect and having applicability to it;
 - (iii) violate the memorandum and articles of association, by-laws or other applicable organisational documents thereof;
 - (iv) violate any clearance, permit, concession, grant, license or other governmental authorization, approval, judgement, order or decree or any mortgage agreement, indenture or any other instrument to which such Party is a party or by which such Party or any of its properties or assets are bound or that is otherwise applicable to such Party; or
 - (v) create or impose any liens, mortgages, pledges, claims, security interests, charges or encumbrances or obligations to create a lien, charge, pledge, security interest, encumbrances or mortgage in or on the property of such Party, except for encumbrances that would not, individually or in the aggregate, have a material adverse effect on the financial condition or prospects or business of such Party so as to prevent such Party from fulfilling its obligations under this LOI;
- (c) this LOI constitutes a legal and binding obligation of such Party, enforceable in accordance with its terms against it; and
- (d) there is no litigation pending or, to the best of such Party's knowledge, threatened to which it or any of its affiliates is a party that presently affects or which would have a material adverse effect on the financial condition or prospects or business of such Party in the fulfillment of its obligations under this LOI.

8 Termination

This LOI shall be effective from the date hereof and shall continue in full force and effect until a Joint Bidding Agreement is signed by the Members for the Bidding Process. The same is contingent upon the prequalification of the JV constituted in accordance with the LOI under the requirements of the Application Document.

9 Miscellaneous

9.1 This LOI shall be governed by laws of India.

9.2 The Parties acknowledge and accept that this LOI shall not be amended by the Parties without the prior written consent of Exim Bank.

IN WITNESS WHEREOF THE PARTIES ABOVE NAMED HAVE EXECUTED AND DELIVERED THIS LOI AS OF THE DATE FIRST ABOVE WRITTEN.

SIGNED, SEALED AND DELIVERED

For and on behalf of
LEAD MEMBER by:

SIGNED, SEALED AND DELIVERED

SECOND PART

(Signature)
(Name)
(Designation)
(Address)

(Signature)
(Name)
(Designation)
(Address)

In the presence of:

1.

2.

Notes:

- 1. Applicable stamp duty paid as per applicable law.*
- 2. The mode of the execution of this Letter of Intent should be in accordance with the procedure laid down by law, when it is so required, the same should be under common seal affixed in accordance with the required procedure.*
- 3. Each Letter of Intent should attach a copy of the extract of the charter documents and documents such as resolution / Power of Attorney/authorizations in favour of the person executing this Letter of Intent for the delegation of power and authority to execute this Agreement on behalf of the Joint Venture member.*
- 4. For a Letter of Intent executed and issued overseas, the document shall be legalised by the Indian Embassy and notarized in the jurisdiction where the Power of Attorney has been executed.*